

Zeyad Gaber

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Portfolio => <https://zeyad-220.github.io/MyPortfolio/>

LINKEDIN => <https://www.linkedin.com/in/zeyad-gaber-it/>

Professional Summary

- I'm a 20-year-old computer technician and web developer from Egypt, holding a diploma in Computer Science and currently pursuing a Bachelor's degree in Management Information Systems.
- I specialize in front-end web development using HTML, CSS, and JavaScript, with ongoing efforts to master modern frameworks for enhanced performance and UX. I also have solid knowledge of Java, SQL, cybersecurity, and practical experience with PC hardware maintenance.
- In addition to my tech background, I'm experienced in voice-over work, data entry, and Microsoft Office. I speak English fluently (B2 level) and have strong communication skills.
- Currently, I work in telemarketing (cold calling), further sharpening my persuasion and client interaction abilities. I'm always striving to learn, grow, and contribute to the tech field with passion and adaptability.

Professional Experience

Telemarketing Representative

Mountains Solutions – Full time

(June 2025 – Present)

- Conduct outbound cold calls to potential clients across different regions to promote company services and build interest.
- Present product and service features in a clear, engaging, and persuasive manner tailored to customer needs.
- Generate qualified leads and transfer warm prospects to the sales department for closing.
- Collaborate with team members and supervisors to refine sales scripts and share feedback for continuous improvement.
- Apply active listening to understand customer pain points and offer suitable solutions.
- Stay up to date with product knowledge, company updates, and industry trends to ensure accurate messaging.

HR Recruiter

Dragons Academe – Part time

(Nov 2024 – Jun 2025)

- Managed end-to-end recruitment processes for various roles, including sourcing, screening, and shortlisting candidates.
- Conducted phone and video interviews to assess candidates' qualifications, soft skills, and cultural fit.
- Posted job advertisements across multiple platforms and managed applicant tracking systems.
- Collaborated with team leads and hiring managers to define job requirements and hiring strategies.
- Prepared and updated recruitment reports and performance metrics regularly.
- Played a key role in enhancing candidate experience and promoting the company's employer brand.

Frontend Developer

Freelance – Part time

(Aug 2023 – Jun 2025)

- Developed and maintained responsive, cross-browser compatible websites for small to mid-scale clients.
- Built user-friendly interfaces using HTML, CSS, and JavaScript with a strong focus on performance and UX.
- Translated client requirements into clean, interactive designs, ensuring brand consistency and functionality.
- Collaborated with clients remotely to gather feedback, revise features, and meet project deadlines.
- Maintained clear documentation and provided technical support after project delivery.

Research Study Assistant

Remote – Part time

(Apr 2024 – Oct 2024)

- Contributed to a doctoral research project focused on the role of Information Technology in transitioning conventional banking to Islamic banking in Saudi Arabia.
- Collected, organized, and analysed qualitative and quantitative data relevant to the research objectives.
- Participated in brainstorming sessions to refine research methodology and data collection strategies.
- Ensured accuracy, clarity, and consistency in data entry, documentation, and reporting.
- Utilized Microsoft Office tools for documentation and data processing, alongside AI tools to streamline repetitive research tasks.

English Teaching Assistant

On-site – Full time

(Jul 2023 – Feb 2024)

- Supported the lead teacher in planning and delivering English lessons for learners of varying age groups and skill levels.
- Prepared lesson plans, worksheets, and interactive activities to enhance student engagement and participation.
- Encouraged a positive and inclusive classroom atmosphere to boost students' confidence in speaking, reading, and writing English.
- Provided individual support to students struggling with language concepts.
- Assisted in evaluating student performance and providing constructive feedback.

Voice Over

Freelance– Part time
(May 2022 – Dec 2022)

- Recorded professional voiceovers for various content types such as audiobooks, ads, and e-learning materials.
- Transcribed audio files and ensured clean, high-quality recordings suitable for clients' branding needs.
- Delivered accurate and contextually faithful translations between English and Arabic, including legal, business, and technical documents.
- Maintained timely communication with clients and met tight deadlines without compromising quality.

Professional Skills

- 1- • Telemarketing • Cold Calling • Sales Communication • Lead Generation • Active Listening • Objection Handling
• Target-Oriented Performance • Client Engagement
- 2- • Front-End Web Development (HTML, CSS, JavaScript) • Responsive Web Design • Cross-Browser Compatibility
- 3- • SQL (Basic) • Java (Fundamentals) • Artificial Intelligence (Basic Use) • Cybersecurity (Foundational)
- 4- • Computer Hardware Maintenance • Microsoft Office (Word, Excel...) • Data Entry • Typing (Fast & Accurate)
- 5- • Documentation Management • Research & Analysis • HR Recruitment • Team Collaboration
- 6- • English–Arabic Translation • Voice Over Recording • Audio Transcription
- 7- • Time Management • Problem Solving • Adaptability • Communication Skills • Remote Work Efficiency
• Decision-Making • Leadership

Education

Intermediate Technical Diploma in Computer Science

Alexandria Advanced Technical School Mohrembek, Alexandria **(May 2025)**

Student in Business Information Systems (BIS)

Higher Institute for Computer Science and Business Systems Seyouf, Alexandria **(Currently)**

Languages

Arabic

Native

English

Upper Intermediate (B2)

Certifications

- EF SET English Certificate (C1 Advanced) =>

<https://cert.efset.org/CpK8F9>

- Introduction to IoT and Digital Transformation =>

<https://www.netacad.com/certificates?issuanceld=ea80607a-13c9-49a2-a45e-33b1b7e044b4>

- Google Analytics Certification =>

<https://skillshop.credential.net/44abfd20-c264-4ab4-b180-692a3e7b907d#acc.CTI0cVSw>

- Computer Hardware Basics =>

<https://www.netacad.com/certificates?issuanceld=7062a5d7-dfe4-4f3f-acc8-6b5fc20e0400>

- JavaScript Essentials 1 (JSE) =>

<https://www.netacad.com/certificates?issuanceld=1602c823-b33e-49fa-ae3c-2712fa62184d>

- Introduction to Cybersecurity =>

<https://www.netacad.com/certificates?issuanceld=e2528acf-fe31-40a7-86ec-9453c54b6f94>

- Java SE: Programming I =>

<https://skillsdynamix.space/files/960412012023191452341808OArFSuwznQnr2X7hBEtak4qaX/show>

- Introduction to IoT =>

<https://www.netacad.com/certificates?issuanceld=160d6b44-851e-45e3-bde8-1f2fb95dbe02>

- Social Media Marketing =>

<https://www.life-global.org/certificate/203f48d9-c3a5-4ab8-b804-60bf6e5ce59c>

- IT for Business Success =>

<https://www.life-global.org/certificate/fae5b968-730e-49b6-ab13-3bc17778d40e>

- Business Communications =>

<https://www.life-global.org/certificate/3de75587-1bf8-421d-a55a-9776894db2b0>

- The Cybersecurity Threat Landscape =>

<https://www.linkedin.com/learning/certificates/9aeb7800a5eb699bad28464fb988fda8acc1b7824a3dac4ccb6095a08c045663>

- Introduction to Career Skills in Data Analytics =>

<https://www.linkedin.com/learning/certificates/e80467a5bef6688ac9f5e00decd2daf57bcf3f56a6b2661b200c7cba067d6da1>

- Microsoft Azure AI Essentials Professional Certificate by Microsoft and LinkedIn =>

https://www.linkedin.com/learning/certificates/70e4871ae31dc4f97ef00809ab97235fc908125b70de1bbde9c7f73c1c67c76a?trk=share_certificate