

Notes on *Discrete Choice Methods with Simulation* (Train, 2009)

Chapter 1. Introduction: choice probabilities and integration

- An agent (i.e., person, firm, decision maker) faces a choice, or a series of choices over time, among a set of options.
- Denote the outcome of the decision(s) in any given situation as y , indicating the chosen option or sequence of options.
- Our goal is to understand the behavioral process that leads to the agent's choice. There are factors that collectively determine the agent's choice: observable factors x and unobservable factors ε . These factors relate to the agent's choice through a function $y = h(x, \varepsilon)$, which is called the behavioral process. Given x and ε , the choice of the agent is fully determined.
- However, what researchers could observe are observable factors x and the probability of any particular outcome derived. Since ε is not observed, the agent's choice is actually not deterministic for researchers.
- Considering the unobservable factors with density $f(\varepsilon)$, the probability that the agent chooses a particular outcome from the set of all possible outcomes is

$$P(y | x) = \Pr \{ \varepsilon \text{ s.t. } h(x, \varepsilon) = y \},$$

or we can define a indicator function $\mathbb{I}[h(x, \varepsilon) = y]$ to express the probability in a more usable form:

$$P(y | x) = \int \mathbb{I}[h(x, \varepsilon) = y] f(\varepsilon) d\varepsilon.$$

- To calculate this probability, the integral must be evaluated, which leads to three types of probabilities:
 - *Complete closed-form expression*: Multinomial logit, nested logit, and ordered logit.
 - *Complete simulation*: Probit.
 - *Partial simulation, partial closed form*: Mixed logit.