Zack Friendly

Washington, DC | 202.309.0944 | zfriendly@gmail.com | zackfriendly.com | LinkedIn | GitHub

FULL-STACK SOFTWARE ENGINEER

A resourceful software engineer with a knack for ideating creative solutions to complex problems. Experienced in working across a wide range of disciplines, from app-building and software debugging to large-scale event production to discreet investigations. Compelled by a desire to understand the entirety of an issue and a determination to dig into the minutiae.

SKILLS

- <u>Programming Languages</u>: JavaScript, Python, SQL, CSS, HTML
- Platforms and Frameworks: React, Node, Vue, Gatsby, Django, Express, MongoDB, GIT
- Other Skills: RESTful APIs, GitHub, Mongoose, Agile, Heroku, Bootstrap, MaterialUI, Storybook, Netlify, Peewee, Application & Database Object-Oriented Design, Encapsulation, Testing, Algorithms, Data Structures, Debugging, Responsive Design, Adobe Photoshop & XD, Salesforce, CRM

DEVELOPMENT EXPERIENCE

GENERAL ASSEMBLY | Washington, DC

Software Engineering Immersive Fellow | Jan. 2020 - Apr. 2020

Full-time, 500+ hours of in-depth hands-on computer science training in both fundamental and trending full-stack software engineering technologies. Projects included:

- <u>CoTripper</u> **HTML, CSS, React, Django** Contributed to a full-stack client project along with 20+ other developers with our instructor serving as a project manager, working mostly on back-end models.
- <u>City Explorer</u> HTML, CSS, React, MongoDB, Express Built an immersive full-stack MERN
 application combining Michelin Guide and Museum datasets to create a travel guide for cities around the
 United States.
- <u>Pawsitivity</u> HTML, CSS, React, MongoDB, Express Worked with a team of four developers to create a full-stack MERN application similar to Instagram, but for pets.
- <u>Wild West Hangman</u> **HTML, CSS, JavaScript** Created a front-end game of hangman, adding bonus features such as a custom cursor, sound effects and a random word generator API integration.

ADDITIONAL WORK EXPERIENCE

ALL THINGS GO | Washington, DC

Co-Founder, Partner | Jan. 2006 - Present

All Things Go (ATG) is a production house and music website based in Washington, DC. The All Things Go Fall Classic is an annual music festival started by ATG that has seen a 300% growth from its first year to 12,000 ticket-buyers in 2019. Co-founded the music website in 2006, event production house in 2011, and festival in 2014.

- Established brand credibility and built rapport with industry-leading decision-makers by managing 30+ contributors to cover emerging artists, playlist-curation and other music news, reaching 150,000+ monthly unique site visits.
- Spearheaded sponsor outreach and curated onsite activations, surpassing our internal goal of \$150,000 by 40% in 2019. Built partnership portfolio of 70+ renowned global brands, including Heineken, Pandora, Lyft and She Is the Music.
- Set and executed the festival's mission statement of gender equality and representation. Successfully launched
 a series of panels featuring 20+ prominent female voices in the music industry, working collaboratively with
 external stakeholders.

Produced and promoted over 100 events, from intimate 125-person shows to yearly showcases at SXSW.
 Commissioned a panel featuring Paul Krugman and The Arcade Fire at SXSW 2015 to discuss the modern music industry environment.

MINTZ GROUP | Washington, DC

Business Development Associate | Jan. 2017 - Dec. 2019 | Supervisor | Jan. 2015 - Jan. 2017, Senior Investigator | Mar. 2013 - Jan. 2015 | Investigator | Jun. 2010 - Mar. 2013 Research Intern | Sep. 2008 - Jun. 2010

Mintz Group is a boutique due diligence and corporate investigative research firm.

- Partnered with research teams ranging from partners, senior staff, and junior investigators from conception
 and product development through the customer discovery process; maintained communication with past
 and potential clients to identify pain points, understand objections and integrate market feedback into a
 compelling and profitable value proposition.
- Diagnosed developmental needs and technical issues as part of a six-person innovation team that increased
 operational efficiencies and eliminated unnecessary technical blockers with an estimated savings of \$1.5
 million.
- Introduced and managed strategic hiring by reviewing data from past sources of outreach, overhauling the established hiring procedures by focusing on blind resumes and increasing office racial and gender diversity.
- Oversaw a team of 15+ partially-remote investigators in the firm's high-volume, low-cost due diligence practice, which generates \$4+ million in revenue per year.
- Conducted over 2,000 open-source background checks on C-level executives and directors across the globe, using public record repositories and cutting-edge social media investigative tools.

EDUCATION

GENERAL ASSEMBLY | Washington, DC
Software Engineering Immersive Fellow | Jan. 2020 - Apr. 2020

GEORGE WASHINGTON UNIVERSITY | Washington, DC **Bachelor of Arts in History** | Graduated May 2011