

# Kyle Romans

(210)-723-4269 | kyle.romans@yale.edu | in/kyleromans

## EDUCATION

### Yale University

B.A. Political Science with an Advanced Language Certificate in Spanish, GPA: 3.85/4.0

New Haven, CT

August 2023 – May 2027

## PROFESSIONAL EXPERIENCES

### Morgan Stanley

Incoming Institutional Equities Division Summer Analyst

New York, NY

June 2026 – August 2026

### Goldman Sachs Emerging Leaders Series

Participant

Remote

October 2024 – January 2025

- Selected for a highly competitive mentorship program with a focus on the investment banking vertical in order to strengthen industry knowledge, develop technical acumen, and gain exposure to a wide variety of transactions
- Learned about client relationship management, transaction advisory, and market synthesis as a means to simulate the dynamic role of an advisor managing multiple deals and gain a macro perspective of significant economic events

### Stanford Sports Equity Lab

Research Assistant

Remote

October 2024 – February 2025

- Identified gaps in accessibility, standardization, and long-term impact research in the field of youth sports, recommending strategies to address disparities and enhance availability of recreational activities
- Conducted extensive research on the impact of empowering coaching approaches on youth development, highlighting the benefits of fostering resilience, confidence, and holistic growth over hyper-critical coaching styles

### Eldon Pass Partners

Intern

San Antonio, TX

June 2024 – August 2024

- Developed a comprehensive Firm Investor Database for over 250 investors, detailing individual investments, amount invested, and trends over a 2-year period
- Analyzed investor interactions, creating detailed contact records of those who passed on or ignored investment offers, in order to enhance follow-up strategies and increase future investor engagement
- Managed investor data including investor names, emails, admin and other contact details, and notes for streamlined communication and record-keeping

### Yale Undergraduate Diversified Investments

Analyst

New Haven, CT

September 2023 – Present

- Participated in an introductory curriculum to obtain a base level understanding of the finance industry, including a broad overview of the role of investment banks and the various coverage groups within them
- Researched current events in the economy and consolidated findings into weekly presentations to keep members up to date on the status of the market and implications for future investments

## COMMUNITY SERVICE

### Yale College Council

New Haven Engagement Coordinator

New Haven, CT

August 2024 – Present

- Met with a diverse set of 10 local businesses, collaborating with their leadership in order to establish promotional deals for students as a means to stimulate the New Haven economy and increase students' awareness of their presence
- Spearheaded development of a pop-up restaurant event, managing input from both campus administration and local leadership to bring 10 eateries to campus in hopes of bridging the disconnect between Yale and the New Haven community

### Yale Black History Month Dinner

Student Contributor

New Haven, CT

February 2024

- First student selected to curate and serve a 5-item menu for over 600 guests that celebrated the diverse backgrounds within the Black community at Yale's annual Black History Month dinner
- Collaborated with Yale staff to design informational index cards that detailed the origin and historical significance of dishes for the purpose of facilitating a platform for cultural expression and minority voices

### Bouchet Mentorship Program

Mentor

New Haven, CT

January 2024 – Present

- Led open discussions during mentorship sessions, providing guidance and tutoring for both personal and academic challenges to 25 middle school boys of color, strengthening mentor-mentee relationships
- Hosted "Real-World Careers Series" featuring professionals from various fields to expose youth to diverse career paths

## ADDITIONAL INFO

### Skills

- Microsoft Office (Word and PowerPoint), finance (basic accounting, M&A analysis)

### Interests

- Military History, Aerospace, Ancient Mythology, Soccer, Cooking, UFC, Sparkling Water, Working Out, Comedy