

William Flanigan

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EDUCATION

Yale University, New Haven, Connecticut. May 2027

BS in Electrical Engineering (ABET) 3.65 GPA

Relevant Coursework: Commercial Real Estate Investing, Modern Architecture in a Global Context, Introductory Microeconomics, Multivariable Calculus for Engineers

Nolensville High School, Nolensville, Tennessee. May 2023

Awards: Valedictorian, Class President

WORK EXPERIENCE

Southstar, *Development Summer Analyst*, Franklin, Tennessee. June 2025 - August 2025

- Developed a foundational understanding of commercial real estate investment and development through engagement with experienced senior partners at an entrepreneurial firm
- Observed and documented meetings across the development pipeline with key stakeholders including city leaders, investors, banks, landscape architects, engineers, tenants, brokers, and more
- Researched market conditions, prospective tenants, and comparable projects to prepare internal reports, marketing materials, and a brochure, assisting in strategy, leasing, and negotiation
- Prepared a comprehensive final presentation for company leaders on AI application and impact in CRE development

Curb | Word Entertainment, *Music Publishing Intern*, Nashville, Tennessee. June 2024 - August 2024

- Managed royalty statements and databases to ensure accurate and timely songwriter payments
- Utilized the Mechanical Licensing Collective (MLC) to identify and secure additional publishing revenue
- Collaborated with the VP of Publishing to verify payments and maintain precise song listings across industry platforms

Flanigan Housewrights & Renovations, Nashville & Chattanooga, Tennessee. August 2019 - July 2023

- Contributed to family's residential real estate investment, renovation, and property management business
- Assisted in identifying and selecting investment opportunities with potential for value creation
- Supported turnover and renovation projects with hands-on tasks including painting, tiling, cleaning, and carpentry

LEADERSHIP EXPERIENCE

Yale Real Estate Group, *President*, New Haven, Connecticut. September 2024 - Present

- Serving as Fall '25/Spring '26 president of Yale's only student group devoted to the real estate industry
- Led a group of board members and advisors to organize classes and career resources for 40+ student members

Yale Political Union, *Party Chairman*, New Haven, Connecticut. April 2024 - Present

- Led Yale Political Union's Tory Party debate club as chairman, organizing debates and social events for members
- Organized a banquet weekend attended by more than 50 students and alumni that raised \$9k for our organization
- Maintained records of membership and historical data, contributing to organized communication with alumni and members

William F. Buckley Jr. Program at Yale, *Marketing Director*, New Haven, Connecticut. January 2024 - Present

- Promoted and participated in speaker series and seminar events with leading academics and political leaders
- Designed and oversaw distribution of flyers, posters, and banners to create a unified physical presence on campus

National Security Language Initiative for Youth, Shih Chien University, Taipei, Taiwan. July 2023 - August 2023

- Received State Department scholarship to study Mandarin Chinese in Taipei, Taiwan
- Lived with host family and developed language skills in an immersive environment
- Participated in leadership development and cultural opportunities with cohort

SKILLS AND INTERESTS

- *Computer Skills*: Excel (financial modeling, pro forma analysis), PowerPoint, MATLAB, Adobe Illustrator
- *Language Skills*: Mandarin Chinese *Intermediate High/5th Semester*, Spanish *Intermediate High*
- *Soft Skills*: detail oriented, entrepreneurial, adaptability, creativity, teamwork