

**Eric Arabadzhiev**  
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## **EDUCATION**

### **Yale University**

- BA, Economics
- GPA: 4.0/4.0

**New Haven, CT**

Sep 2024-present

### **American University of Central Asia**

- U.S. Department of State, National Security Language Initiative Scholar

**Bishkek, Kyrgyzstan**

Jun 2023-Aug 2023

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## **WORK EXPERIENCE**

### **Agora**

#### *Founding Growth Lead*

- Spearheaded the go-to-market strategy as the first growth hire at a Wing VC-backed (\$3.5M) AI integration platform, acquiring its first enterprise clients

**San Francisco, CA**

Oct 2025-present

### **Yale Investments Office**

#### *Incoming 2026 Summer Investments Analyst*

- Will sit on investment team for Yale's \$41B endowment, with a focus on the venture capital portfolio

**New Haven, CT**

Jul 2025-present

### **U.S. Department of the Treasury**

#### *Terrorism and Financial Intelligence Summer Analyst (OFAC)*

Jun 2025-Aug 2025

- Developed comprehensive financial sanctions targeting packages identifying and designating terrorists, terrorist networks, and other targeted foreign actors who threaten the national security interests of the United States
- Joined an internal task force analyzing national security risks posed by the transfer of sensitive AI technology to China, collaborating with Department of Commerce to identify illicit procurement networks for export controls

**Washington, DC**

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## **LEADERSHIP EXPERIENCE**

### **Yale Undergraduate Capital Partners**

**New Haven, CT**

#### *Head of Venture Partnerships & Member Development*

Sep 2024-present

- Established and led sourcing partnerships with Accel, Battery Ventures and Emergence Capital enabling members to source early-stage investments directly for partner funds
- Launched and directed bi-weekly speaker series featuring partners from Sequoia, Founders Fund, Thrive, Greonoaks, Accel and Elad Gil
- Led weekly intensive structured analyst training program, equipping members with skills in financial modeling, diligence and sourcing for early and late-stage venture investing

Sep 2024-present

### **Yale Alternative Investments**

**New Haven, CT**

#### *Co-Head of Outreach*

Sep 2024-present

- Established and managed partnerships with clients including Insight Partners, Apollo, CalPERS and more
- Led Insight Partners team in identifying and sourcing early-stage healthcare companies

### **Yale Pitchbook**

**New Haven, CT**

#### *Co-Founder & Analyst*

Sep 2024-present

- Launched and scaled Yale Pitchbook, building the university's centralized startup repository to aggregate campus startup data and streamline deal flow for external venture capital firms

### **Yale Student Entrepreneurial Engineers and Developers**

**New Haven, CT**

#### *Co-President*

Sep 2024-present

- Led and recruited highly selective collective consisting of Yale's top 15 student engineers, creating an informal lab for building and shipping ambitious technical projects resulting in 2x YC acceptances and 4x seed raises

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## **ADDITIONAL INFORMATION**

**Languages:** Fluent Bulgarian, intermediate Russian, elementary Spanish

**Interests:** Planespottng, OSINT, poker, tennis