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## Luke Shuman

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### EDUCATION

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**Stanford University**, Palo Alto, CA GPA: 3.6/4.0 June 2027  
Major: B.S. in Management Science and Engineering, M.S. in Computer Science (Artificial Intelligence)  
*Relevant coursework: Algorithms and Data Structures, Theory of Probability, Differential Equations, Linear Algebra*

**Palisades Charter High School**, Los Angeles, CA 2018-2022  
*Graduated top 1% of class, National AP Scholar, National Merit Scholar, (1570/1600 SAT)*

### WORK EXPERIENCE

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**Heritage Holding**, Boston, MA June 2025 – August 2025  
*Private Equity Summer Investment Analyst*

- Designed and spearheaded Heritage's AI-transformation initiative in support of its service-based rollup strategy across six platforms, including HVAC, Powerline Services, Managed Service Providers (MSPs), Internet Service Providers (ISPs), Remote Patient Monitoring, and Engineering Services
- Collaborated with portfolio company CTOs and internal operating partners to identify and financially model AI use cases that expanded margins, drove topline growth, and enhanced service offerings
- Sourced and pitched two new platform opportunities in fragmented verticals, including utility locator services and fencing manufacturers
- Supported the investment team in closing three acquisitions across the HVAC, Powerline Services, and MSP industries

**Verition Fund Management**, New York, NY June 2024 – August 2024  
*Long/Short Equity TMT Summer Analyst (Team Stokes)*

- Hired to provide incremental equity coverage for \$400M, two-person long/short equity team
- Actively covered five TMT companies with responsibilities including building and maintaining financial models, submitting previews and meeting with management
- Developed a deep understanding of business models and industry dynamics by conducting self-directed evaluation of macro, sector and company specific trends
- Built systematic data outputs from scratch, including credit card data, search interest, and market positioning

**Walleye Capital**, Palo Alto, CA 2023-2024  
*Equity Derivatives Researcher*

- Worked part-time during school to institutionalize and scale an equity derivatives strategy with Walleye's capital under a Portfolio Manager on the Volatility Arbitrage team

**Leading Business Ventures (LBV)/MIT LABS**, Back-Bay, MA Summer 2021  
*Summer Analyst and Consultant*

- Worked with MIT-Sloan Lecturer Luis Barros to research and develop an investment arbitrage strategy around Special Purpose Acquisition Companies (SPACs)
- While attempting to raise capital, project morphed into a SPAC advisory business to help companies devise creative capital solutions like PIPEs

### LEADERSHIP & PROFESSIONAL DEVELOPMENT

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**Stanford Sierra Alumni Camp**, Lake Tahoe, CA Summer 2023  
*Tennis Director*

- Ran the tennis program for the Stanford Alumni Camp in South Lake Tahoe
- Worked 50+ hours per week for the entire 12-week summer session

**IPO Ninja & SPAC Ninja**, Los Angeles, CA (<https://iponinja.blog/>) 2020-2022  
*Founder, Editor-in-Chief*

- Developed a newsletter to publish research on IPOs and SPACs, reaching ~6k subscribers from 20 countries
- Was discovered by MIT professor Luis Barros on my blog which led to Leading Business Ventures/MIT Labs opportunity

### SKILLS & INTERESTS

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**Technical Software:** Microsoft Office (Word/Excel/PowerPoint/Outlook), Adobe (Photoshop/Illustrator)  
**Fluent Languages:** Python, Java, C++, R, MatLab  
**Interests:** Tennis, Traveling, Surfing, Running