

# Daniel Patel

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## EDUCATION

### Harvard University

*A.B. in Economics and Social Studies*

Cambridge, MA

Expected Dec 2027

- Major GPA: 3.7 GPA: 3.6 ; Relevant Coursework: Intermediate Macro/Microeconomics, Using Markets to Solve Social Problems, Foundations of Social Research, Entrepreneurship and Innovation, Entrepreneurial Solutions to Intractable Problems

## WORK EXPERIENCES

### Kobold Metals

Lusaka, Zambia

*Summer Business Analyst*

Jun 2024 – Aug 2024

- Produced policy, financial, and risk analyses for **10 public–private ventures** that directly informed **investment negotiations**.
- Conducted structured interviews with the CEO, **President of Zambia**, and senior ministers to identify policy levers shaping **cross-border mining** and **FX regulation**.
- Audited **data-governance systems** across mining sites and established **compliance metrics** aligned with Zambian trade and capital-flow standards.

### Billport

Remote

*Blockchain Trade-Data Infrastructure Project*

Jan 2025– Present

- Built a **blockchain-based data** infrastructure that verifies invoices, warehouse receipts, and customs records as auditable **proof of trade**.
- Engineered the **Proof of Trade architecture** linking logistics, customs, and payment data into unified on-chain receipts to enhance **transparency** and **risk assessment**.
- Won the EasyA x Flare Hackathon (top 1%) and was reposted on LinkedIn by **Commercial Bank of Dubai** executives, with over **250K views on X**, demonstrating early institutional and public interest in the platform’s framework.

### Toutix

Remote

*Summer Strategy Analyst*

May 2025– Aug 2025

- Authored a **30-page analytical white paper** defining Toutix’s Web3 protocol design, token architecture, and governance model for **decentralized ticketing**.
- Analyzed **10 incumbent platforms** and conducted **15 stakeholder interviews** to quantify inefficiencies in resale liquidity and trust.
- Modeled **five blockchain-ticketing scenarios** and recommended **two MVPs features** projected to increase revenue by **10–15%**.

## LEADERSHIP & ACTIVITIES

### Harvard Undergraduate Behavioral Strategy Group

Cambridge, MA

*Case Team Leader*

Sept 2023 – May 2025

- Directed monetization strategy for a fintech platform with 68M users, projecting a 12% increase in user-driven revenue.
- Designed sustainability frameworks for a Fortune 500 client that lifted brand-equity metrics by 8 points in consumer testing.
- Led behavioral experiments (n = 1,200+) testing eco-feature nudges, resulting in a 20% opt-in lift.

### Harvard Emerging Markets Group

Cambridge, MA

*Vice President*

Jan 2024 – Present

- Lead research and programming on global capital flows, fintech systems, and frontier-market development.
- Organized and hosted discussions with senior professionals, including the **Head of Bloomberg Emerging Markets**, on global capital flows and frontier-market dynamics.
- Directed cross-campus research initiatives linking undergraduate scholarship with real-world development practice..

## SKILLS & INTERESTS

**Technical:** Financial modeling, data analysis, Python, Excel (advanced), PowerPoint, qualitative & quantitative research, market trend analysis

**Skills:** Strategic analysis, market sizing, financial modeling, competitive benchmarking, data visualization, and stakeholder communication

**Interests:** Texas BBQ connoisseur, cooking fusion dishes, college football fanatic