

Marc Polguère

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Citizenships: Canadian, French | Languages: English (Native), French (Native), German (Intermediate)

EDUCATION

Yale University, New Haven, CT 2027
BA in Mathematics (GPA: 3.98 / 4.00)

Lycée Notre-Dame Saint-Sigisbert, Nancy, France 2023
Concentration in Mathematics and Physics-Chemistry (Graduated with Highest Honours)

WORK EXPERIENCE

Bluco AI, *Founder's Associate Intern*, Paris, France May 2025 - July 2025

- Worked directly with co-founders of a leading French tech startup on U.S. market expansion.
- Set up sales strategy and conducted outbound sales, from lead generation to closing.
- Successfully led a wide-ranging US and European recruitment campaign to expand the technical team.

Sea12 Technical Solutions, *Co-Founder* July 2024 - January 2025

- Co-founded Sea12 Technical Solutions, a custom software development and technical consulting firm.
- Closed multiple five to six-figure contracts with corporate clients across sectors.
- Attracted business clients for the company and managed those relationships.
- Recruited and managed a 40+ member international network of engineers from top universities—scouting, vetting, and managing tech talent.

Ursula Capital Partners, *Summer Analyst*, Woodbury, New York May - August 2024

- Worked on both advisory/investment banking as well as asset management.
- Analyzed financial statements of public and private companies, conducted valuation analysis, created company in-depth profiles and tear sheets (delivered several reports used in capital allocation decisions).
- Built out financial statements for 7 to 8-figure revenue companies for their internal use or investor presentations.
- Built and stress-tested financial models for both public and private companies, used in capital allocation decisions.

L'Étude (9) Notaires notary's office, *Intern*, Nancy, France June - July 2021

- Drafted and edited 100+ legal documents related to property and inheritance law.

Crédit Mutuel bank, *Intern*, Nancy, France January - February 2020

- Assisted in internal accounting tasks and worked on client-facing operations.

ACTIVITIES

Simplex Sciences, *CFO* September 2024 - Present

- Sold single-stranded DNA ladders to labs and pharmaceutical companies.
- Oversaw accounting operations and built financial models supporting budgeting and growth strategy.

Yale European Horizons, *Director of Outreach* September 2023 - Present

- Relationship-building with individuals and organizations relevant to club objectives.
- Creation of communication material geared towards partnership outreach.

Allan Bloom Forum | L'Amuse-Bouche Magazine | Light & Truth Magazine, *Treasurer* September 2023 - Present

- Internal accounting and funding applications.

“Les Plumes de Majorelle” Interact club (branch of Rotary International), *President* 2022 - 2023

- Led successful recruitment campaigns (8 to 30+ members) and organized punctual fundraising initiatives.
- Successfully organized, promoted & ran charitable events to raise funds for Interact and other local associations.

Projet Democratia, *Treasury Staff* 2020 - 2023

- Raised funds for national youth political association. Led successful grant applications (e.g., from the Paris city hall).
- Led treasury team in profiling companies and foundations to be targeted for sponsorship inquiries.

COMPETITIONS

European Statistics Competition (organized by Eurostat and INSEE), *Finalist* 2022 - 2023

- Assembled and led team to research and write about the social and economic impacts of the COVID-19 pandemic.

Generation Euro Students' Award (organized by the European Central Bank), *Finalist* 2021 - 2022

- Assembled and led team to research and write about EU financial policy for the 2021 - 2022 period.