

AUSTEN C. ROBINSON

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Education

- 2023-26 **HARVARD BUSINESS SCHOOL** **BOSTON, MA**
Candidate for Master of Business Administration, expected May 2026.
- Leave of absence for 2024-25 school year to volunteer for a recall to active duty military service.
 - Member of the Armed Forces Alumni Association, the Francophone Club, and the Conservative Club.
- 2015-19 **DARTMOUTH COLLEGE** **HANOVER, NH**
Bachelor of Arts in History and Government, June 2019.
- French Teaching Assistant in 2016-17; received an award for the best Asian history essay in 2019.

Experience

- 2024 **EXXONMOBIL CORPORATION** **HOUSTON, TX**
MBA Summer Financial Analyst
- Identified a value creation opportunity with a \$375M net present value (NPV) midpoint associated with ExxonMobil's (XOM) \$59.5B acquisition of Pioneer Natural Resources (PXD) in May 2024.
 - Conducted financial and operational research in Midland, TX, and Dallas, TX, to identify \$275M in revenue growth and \$100M in cost savings from improved water usage in Permian Basin fracking.
 - Identified \$20M+ of annual losses associated with leasing instead of owning water recycling units.
- 2019-Present **U.S. MARINE CORPS (ACTIVE + RESERVE)** **TAMPA, FL**
Military Intelligence Officer | Rank: Captain (O3)
- Reserve officer at Marine Corps Forces, Central Command (Middle East); Top Secret security clearance.
- 2024-25 **Intelligence Liaison Officer** **ANKARA, TÜRKİYE**
- Led intelligence liaison for Operation Inherent Resolve (U.S. and Coalition forces in Iraq and Syria) to the Turkish Military, resulting in the successful deconfliction of U.S. and Turkish forces across Syria.
 - Worked with Turkish Ministry of National Defense, the U.S. Chargé d'Affaires, and the senior U.S. military and intelligence officers in Türkiye to synergize U.S. policy towards Türkiye, Syria, and Iraq.
 - Informed strategic decisions on Syria through briefs and memoranda on military developments there.
- 2023 **Research Analyst (Extern)** **WASHINGTON, D.C.**
- Seconded as an analyst to the U.S. Department of Commerce, Bureau of Industry and Security (BIS).
 - Identified vulnerabilities in the U.S. Air Force supply chain due to reliance on at-risk allies or China.
 - Identified third-country repair facilities that Russia could use to evade sanctions on its airline industry.
- 2022 **Current Operations Officer** **KUWAIT / IRAQ | ASIA-PACIFIC**
- Led a 10-analyst team assigned to the force protection mission for Operation Inherent Resolve (U.S. and Coalition forces in Iraq and Syria); no U.S. or Coalition forces died from hostile fire on our watch.
 - Wrote 170 daily intelligence reports for the Commanding General on the Iraq and Syria threat picture.
 - Delivered 250 briefs to the Operations Director and the Intelligence Director on force protection risks.
 - Instructed Philippine and Indonesian Marine Corps officers on military intelligence and operations.
- 2019-21 **Team Leader** **QUANTICO, VA | SAN DIEGO, CA**
- Led teams of 5 to 50 Marines; selected from 250 officer peers to become a human intelligence officer.

Personal

French (expert—Paris Chamber of Commerce C1), Spanish (proficient), and Hungarian (conversant).