

Ali Otuzoglu

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EDUCATION

Yale University , New Haven, CT	<i>May 2027</i>
<i>B.A. in Economics and B.S. in Statistics and Data Science, GPA: 3.83/4.00</i>	
<i>Relevant Coursework: Computational Linguistics, Financial Economics, Intermediate Macroeconomics, Intermediate Machine Learning, Probability Theory, Discrete Math, Linear Algebra, Renewable Energy, Econometrics</i>	
Institut le Rosey , Rolle, Switzerland	

IB Diploma (42/45), SAT: 1570/1600, Highest Achievement Award, Top college admission in grade

PROFESSIONAL EXPERIENCE

Maxitech	San Francisco, CA
<i>Venture Capital Analyst</i>	<i>May-June 2025</i>
<ul style="list-style-type: none">Conducted technical due diligence on 3 AI/ML startups supporting ~\$3M investments through market researchCreated a market-mapping project for Series A investments, expediting data analysis for KPI models by 25%Authored 3 investment reports, analyzing 10+ pitch decks for AI startups to maximize investment returnsBeta tested business casing chatbot “Entrapeer”, improving response accuracy of task-specific agents	
Deloitte	Istanbul, Turkey
<i>Audit Intern</i>	<i>August 2024</i>
<ul style="list-style-type: none">Audited Sabanci Holding, Turkey’s 4th largest company, using statistical measures of materiality for 11 subsidiariesApplied IFRS standards to analyze currency consolidation via Oracle Hyperion FM, accelerating document reviewsUsed risk-based measures of materiality to increase the efficiency of the account reconciliation process by 30%	
QNB	Istanbul, Turkey
<i>Investment Banking Intern</i>	<i>May-July 2024</i>
<ul style="list-style-type: none">Assisted bankers in prospectus due diligence on public equity offerings in the Turkish market, contributing to 3 deals	
\$58M IPO of Horoz Logistics (Leading Turkish Logistics Company, 1.7 million investors)	
<ul style="list-style-type: none">Prepared slide decks for investors, assisting the roadshow process through market research and Excel modellingFound local and international comps to assist valuation, comparing product, market, size, and corporate structures	
Investor Outreach and Internal Projects	
<ul style="list-style-type: none">Started the project to expand the company’s educational website into an online course, leading a team of 3 internsCreated 4 research slides on the textile, aluminum, trailer, and logistics sectors to prepare MDs for client meetings	

LEADERSHIP EXPERIENCE

The Urban Philanthropic Fund	New Haven, Connecticut
<i>President</i>	
<ul style="list-style-type: none">Manage a philanthropic equity portfolio of \$90k, achieving a CAGR of 52% on investments in industrial companiesLead the operations of 5 investment and 4 consulting teams, overseeing pro bono consulting with local nonprofitsLanded 2 new budget optimization projects with the local city government, onboarding 5 new consulting clientsGrew club size from 85 to 150, designing and implementing a novel student training program for Finance Analysts	
Fast Company Turkey	Istanbul, Turkey
<i>Writer and Advisory Board Member</i>	<i>July 2023-Present</i>
<ul style="list-style-type: none">Write business articles on AI, including the most-read article of June 2024, and add commentary to published workModerated a panel with the chairman of Turkey’s oldest bank Isbank, for a 2023 conference with 200+ attendees	

RELEVANT SKILLS AND INTERESTS

- Certificates:* Bloomberg Market Concepts, Alternative Investments (HBS), Financial Statements (Wall Street Prep)
- Skills:* MS Office, Capital IQ, Bloomberg, IFRS, AI Prompt engineering, Python, C, SQL,
- Languages:* Turkish (Native), French (Fluent, DELF B2)
- Interests:* Ceramic sculpting, Journalism, Skiing, Tennis fan, Travel enthusiast (25 countries), Alto Saxophone
- Extracurriculars:* Yale Scholars of Finance (VP of Leadership), Yale Turkish Students Association (Treasurer)