

# ELI SOLOMON

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## EDUCATION

### Harvard University

*Bachelor of Arts in Government with Language Citation in Spanish*

GPA: 4.0/4.0 | Coursework in Computer Science, Economics, Government | Activities: Club Baseball, Club Boxing

Cambridge, MA

Class of 2028

## EXPERIENCE

### Force Factor

*Sales & Business Development Intern*

Boston, MA

Aug 2025 – Dec 2025

- Supporting sales strategy for a \$300M+ global health company with products sold in 40+ countries via major big-box retailers including Walmart, Walgreens, Target, and CVS
- Assisting with pitch development, pricing analysis, and consumer research to inform potential points of entry for the business to penetrate international markets across Europe and Asia

### Shoals Growth Partners

*Private Equity Fall Analyst*

Atlanta, GA

Aug 2025 – Dec 2025

- Staffed on live \$8M acquisition of managed IT services provider. Assisted with composition of investment memo by mapping buyers' universe and compiling research report on competitive landscape

### MiddleGround Capital

*Private Equity Summer Intern*

Lexington, KY

May 2025 – Aug 2025

- Conducted in-depth financial and operational analysis of B2B industrials businesses to provide staffing recommendation to transaction team, developed models to monitor firmwide deal flow trends

### Ohana

*Growth Strategy Intern*

Cambridge, MA

Dec 2024 – May 2025

- Formulated and executed a target outreach strategy to support customer acquisition for a real estate software platform, generating 1300+ high-intent leads and \$10K+ in new listings

### Massachusetts Republican Party

*Campaigns Intern*

Boston, MA

Sep 2024 – Dec 2024

- Worked out of the Massachusetts GOP Headquarters to write policy research reports and develop marketing materials to support conservative candidates in statewide races

## CAMPUS LEADERSHIP

### Harvard College Republicans

*Director of Campaigns & Activism*

Cambridge, MA

Nov 2024 – Present

- Elected to oversee campus activism efforts for Harvard's largest undergraduate conservative organization
- Assisted in the organization of speaker events with guests like Steve Bannon, Erik Prince, and Amy Wax

### Harvard Undergraduate Venture Capital Group

*Associate Director of Strategy*

Cambridge, MA

Sep 2024 – May 2025

- Helped secure \$7.5K+ in strategic partnerships with venture capital firms and market-leading corporations
- Spearheaded planning of largest undergraduate-run entrepreneurship conference in the United States with 300+ attendees, \$10K+ in ticket sales, and keynotes from C-Suite executives for Fortune 500 companies

### Harvard Undergraduate Law Review

*Community Director*

Cambridge, MA

Sep 2024 – May 2025

- Oversaw member engagement efforts for Harvard's premier undergraduate legal publication with 50+ staff