

VENKATA YENUGANTI

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EDUCATION

University of Pennsylvania, Wharton School of Business

Philadelphia, PA

Major: Finance & Statistics with a minor in Data Science

GPA: 3.5, projected 3.7

Clubs: Wharton Asia Exchange, Special Situations; Wharton Undergraduate Energy Group, Consulting; Club Water Polo; D1 Sprint Football; Wharton STEP

Newman Smith High School

Carrollton, TX

GPA: 4.0 (UW) | **Dual Enrollment GPA:** (4.0)

Class Rank: 2/482 | **SAT:** 1600/1600

Languages: Spanish (I, II), Telugu (I, II, III)

PROFESSIONAL EXPERIENCE

Orchestra Technologies, LLC

Dallas, TX

Finance Intern (Paid)

Dec 2022 - Aug 2024

- Produced quarterly financial reports for Device Management CARE and Service Business.
- Achieved a 40% boost in CARE efficiency through a seamless transition from Tier to the swarming model.
- Optimized iSIM provisioning features with Java and mentored new interns for comprehensive contributions.

Private Equity: Scout Energy Partners with Return Offer

Dallas, TX

Finance/Business Development Intern (Paid)

Jun 2023 - Aug 2024

- Analyzed overall trends in oil and gas projects in the US to note which areas have heavy M&A traffic & analyzed asset growth in specific fields
- Spearheaded M&A deal in Williston Basin by mapping all M&A transactions over 15 years to benchmark adequate acquisition price
- Saved company seven-digit numbers by researching accuracy on drilling database contracts to avoid using multiple services for one
- Worked on projects in Central Texas, checking for increased productivity and fit to become company asset; directly translated into 5-figure revenue per asset

Mutual Funds: GEPL Capital

International

Research Analyst (Paid)

Jun 2022 - Aug 2022

- Conducted equity research and authored 10+ investment reports on Financials, Energy, and Industrials.
- Recommended a portfolio adjustment that improved **quarterly mid-cap fund performance by 2.1%**.
- Presented findings to senior analysts and contributed to client advisory notes for fund pitches.

Shuttr

Dallas, TX (Virtual)

Co-Founder

Jun 2022 - Dec 2023

- Co-founded company and developed app to reduce social media negativity and improve user experience; utilizes AI to optimize user engagement.
- Raised 5k+ in seed funding from tech CFOs; conducted marketing campaign with 500+ people interviewed and marketed app to 1.5k+ beta testers.
- Sold company for a middle five-figure range

RESEARCH EXPERIENCE

Louisiana State University

Virtual

Artificial Intelligence Research Assistant (Prof Hsiao-Chun Wu, PhD)

May 2023 - Jun 2024

- Advancing concept of behavior trees to enhance Artificial Intelligence (AI) response capabilities to credit card fraud detection online.
- Implemented LTSM-5 technology and optimizing XGBoost to reduce run-times on neural network training sets and Behavior Tree memory notes.
- Submitted abstract to IEEE International Symposium on Broadband and Multimedia Systems and Broadcasting (BSMB) in Beijing.

University of Pennsylvania

Philadelphia, PA

Legal Studies Research Assistant (Prof. William S. Lauder, PhD, J.)

Oct 2024 - Present

- Advancing the concept of Environmental, Social Governance (ESG) in relation to Corporate Social Responsibility (CSR)
- Working to optimize how companies track impact and how to avoid greenwashing measures
- Expected to publish book with Cambridge University Press in January/February 2025

AWARDS

- Ranked first nationwide** in Extemporaneous Debate according to the National Speech and Debate Association.
- Ranked TOP 20** nationwide out of 144,000+ active members of the National Speech and Debate Association across all events.
- 2 time International Grand Champion** (Malaysian Intertext Debating Championship & RBS Debates in Bangladesh)
- Golden Key Award** for Outstanding Leadership by 3-star General Risch (usually reserved for veterans with 30+ years' experience)
- Ranked #1** in Mock Trial (State of Texas) according to the National Speech and Debate Association
- Winner** of three consulting case competitions around the US