

VENKATA YENUGANTI

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EDUCATION

University of Pennsylvania, Wharton School of Business **Philadelphia, PA**

Major: Finance & Statistics with a minor in Data Science

GPA: 3.5, projected 3.7

Clubs: Wharton Asia Exchange, Special Situations; Wharton Undergraduate Energy Group, Consulting; Club Water Polo; D1 Sprint Football; Wharton STEP

Newman Smith High School **Carrollton, TX**

GPA: 4.0 (UW) | **Dual Enrollment GPA** (4.0)

Class Rank: 2/482 | **SAT:** 1600/1600

Languages: Spanish (I, II), Telugu (I, II, III)

PROFESSIONAL EXPERIENCE

Orchestra Technologies, LLC **Dallas, TX**

Finance Intern (Paid) Dec 2022 – Aug 2024

- Produced quarterly financial reports for Device Management CARE and Service Business.
- Achieved a 40% boost in CARE efficiency through a seamless transition from Tier to the swarming model.
- Optimized iSIM provisioning features with Java and mentored new interns for comprehensive contributions.

Private Equity: Scout Energy Partners with Return Offer **Dallas, TX**

Finance/Business Development Intern (Paid) Jun 2023 – Aug 2024

- Analyzed overall trends in oil and gas projects in the US to note which areas have heavy M&A traffic & analyzed asset growth in specific fields
- Spearheaded M&A deal in Williston Basin by mapping all M&A transactions over 15 years to benchmark adequate acquisition price
- Saved company seven-digit numbers by researching accuracy on drilling database contracts to avoid using multiple services for one
- Worked on projects in Central Texas, checking for increased productivity and fit to become company asset; directly translated into 5-figure revenue per asset

Mutual Funds: GEPL Capital **International**

Research Analyst (Paid) Jun 2022 – Aug 2022

- Conducted equity research and authored 10+ investment reports on Financials, Energy, and Industrials.
- Recommended a portfolio adjustment that improved **quarterly mid-cap fund performance by 2.1%**.
- Presented findings to senior analysts and contributed to client advisory notes for fund pitches.

Shuttr **Dallas, TX (Virtual)**

Co-Founder Jun 2022 – Dec 2023

- Co-founded company and developed app to reduce social media negativity and improve user experience; utilizes AI to optimize user engagement.
- Raised 5k+ in seed funding from tech CFOs; conducted marketing campaign with 500+ people interviewed and marketed app to 1.5k+ beta testers.
- Sold company for a middle five-figure range

RESEARCH EXPERIENCE

Louisiana State University **Virtual**

Artificial Intelligence Research Assistant (Prof Hsiao-Chun Wu, PhD) May 2023 – Jun 2024

- Advancing concept of behavior trees to enhance Artificial Intelligence (AI) response capabilities to credit card fraud detection online.
- Implemented LTSM-5 technology and optimizing XGBoost to reduce run-times on neural network training sets and Behavior Tree memory notes.
- Submitted abstract to IEEE International Symposium on Broadband and Multimedia Systems and Broadcasting (BSMB) in Beijing.

University of Pennsylvania **Philadelphia, PA**

Legal Studies Research Assistant (Prof. Willaim S. Lauder, PhD, J.) Oct 2024 – Present

- Advancing the concept of Environmental, Social Governance (ESG) in relation to Corporate Social Responsibility (CSR)
- Working to optimize how companies track impact and how to avoid greenwashing measures
- Expected to publish book with Cambridge University Press in January/February 2025

AWARDS

- Ranked first nationwide** in Extemporaneous Debate according to the National Speech and Debate Association.
- Ranked TOP 20** nationwide out of 144,000+ active members of the National Speech and Debate Association across all events.
- 2 time International Grand Champion** (Malaysian Intertext Debate Championship & RBS Debates in Bangladesh)
- Golden Key Award** for Outstanding Leadership by 3-star General Risch (usually reserved for veterans with 30+ years' experience)
- Ranked #1** in Mock Trial (State of Texas) according to the National Speech and Debate Association
- Winner** of **three** consulting case competitions around the US