

# Johan Petersmann

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## EDUCATION

### Stanford University

Stanford, CA

*B.A. in Economics; M.S. in Civil & Env. Engineering; GPA: 3.94*

*Sep 2022 – Jun 2026*

Relevant Coursework: Economics (Micro, Macro & Optimization), Data Sci., Lin. Algebra & Multivariable Calc.

### Deutsche Schule Managua (High-School)

Managua, Nicaragua

*Class Valedictorian; IB Diploma (school record): 42/45; GPA: 3.96*

*Jan 2009 – Dec 2021*

**Other Honors (Debate):** KU-MUN-LAC Best Country's Position, DALE-UNSC Outstanding Delegate, DALE Committee Chair

## WORK EXPERIENCE

### Morgan Stanley

New York, NY

*Investment Banking Summer Analyst*

*Jun 2025 – Aug 2025*

- Built **operating model** for O&G producers using **S&P crude futures** to forecast performance.
- Created **LBO** acquisition proformas with various **financing structures** and **exit sensitivities**.
- Produced cross-boarder **pitch materials** for US ADR listing.
- Evaluated cross-border **divestiture alternatives** with equity and debt financing.

### Nido Ventures

Remote

*Research Intern*

*Sep 2024 – Dec 2024*

- Published **8** research articles on industry trends and innovations in the LatAm VC ecosystem.
- Attended weekly meetings to select research topics and review news publications.
- Participated in VC check-in meetings with founders to discuss progress and challenges.

### Pensam Capital LLC

Miami, FL

*Credit Summer Analyst*

*Jul 2023 – Sep 2023*

- Helped underwrite **20+ preferred equity deals** with internal models in multifamily real estate.
- Presented to the investment committee, which resulted in **\$10+million in investments**.
- Determined debt structures with excel by using key financial ratios and senior loan payment schedules.
- Used CoStar and broker data to analyze **50+** multifamily submarket trends in the US.

### Invercasa SA

Managua, Nicaragua

*Business Summer Analyst*

*Jun 2023 – Jul 2023*

- Pitched divestiture of a food services portfolio company to financials team.
- Corrected internal models and helped financial analysts on key terms, such as Discount Rate and NOI.
- Streamlined excel model for the evaluation of commercial real estate projects in Nicaragua.

### Redoux (Personal Care Start-Up)

Remote

*Business Analyst*

*Apr 2022 – Jun 2022*

- Helped determine start-up's fundraising timing and target (~\$2,000,000) recommendations.
- Created Comparable Company Analysis (Comps) by Tier, Revenue, Funding, and Stage.
- Elaborated Fundraising Landscape presentation and a list of potential outreach contacts.

## EXTRACURRICULAR

### Charles R. Blyth Fund

Stanford, CA

*Securities Analyst*

*Sep 2022 – Jun 2024*

- Led a 3 person team to identify viable opportunities and risks to **\$220,000+ portion of Stanford endowment**.
- Analyzed time-series segmented data to create and present securities pitches to the investments committee.
- Devised and passed covered calls passive-income strategy in sight of Microsoft-Activision deal.

### International Development Bank, Central American Countries

Managua, Nicaragua

*Intern to Executive Director, Dr. Francisco J. Mayorga*

*Nov 2019 – Dec 2021*

- Produced central-american economic dossier by accessing databases and contacting government ministries to aid Dr. Mayorga in his publications on the central-american economy.
- Interviewed Dr. Mayorga for his insights on what the COVID-19 pandemic would mean for monetary policy.

## ADDITIONAL INFORMATION

**Hard Skills:** R, Python, Excel, Data Modelling, Real Estate Underwriting, DCF, LBO

**Languages:** Native proficiency in German, Spanish, and English

**Interests:** Traveling, hiking, playing tennis, and spending time with family