

ELI SOLOMON

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201.566.1559

EDUCATION

Harvard University

Bachelor of Arts in Government with Language Citation in Spanish

Cambridge, MA

Class of 2028

GPA: 4.0/4.0 | Coursework in Computer Science, Economics, Government | Activities: Club Baseball, Club Boxing

EXPERIENCE

Force Factor

Sales & Business Development Intern

Boston, MA

Aug 2025 – Dec 2025

- Supporting sales strategy for a \$300M+ global health company with products sold in 40+ countries via major big-box retailers including Walmart, Walgreens, Target, and CVS
- Assisting with pitch development, pricing analysis, and consumer research to inform potential points of entry for the business to penetrate international markets across Europe and Asia

Shoals Growth Partners

Private Equity Fall Analyst

Atlanta, GA

Aug 2025 – Dec 2025

- Staffed on live \$8M acquisition of managed IT services provider. Assisted with composition of investment memo by mapping buyers' universe and compiling research report on competitive landscape

MiddleGround Capital

Private Equity Summer Intern

Lexington, KY

May 2025 – Aug 2025

- Conducted in-depth financial and operational analysis of B2B industrials businesses to provide staffing recommendation to transaction team, developed models to monitor firmwide deal flow trends

Ohana

Growth Strategy Intern

Cambridge, MA

Dec 2024 – May 2025

- Formulated and executed a target outreach strategy to support customer acquisition for a real estate software platform, generating 1300+ high-intent leads and \$10K+ in new listings

Massachusetts Republican Party

Campaigns Intern

Boston, MA

Sep 2024 – Dec 2024

- Worked out of the Massachusetts GOP Headquarters to write policy research reports and develop marketing materials to support conservative candidates in statewide races

CAMPUS LEADERSHIP

Harvard College Republicans

Director of Campaigns & Activism

Cambridge, MA

Nov 2024 – Present

- Elected to oversee campus activism efforts for Harvard's largest undergraduate conservative organization
- Assisted in the organization of speaker events with guests like Steve Bannon, Erik Prince, and Amy Wax

Harvard Undergraduate Venture Capital Group

Associate Director of Strategy

Cambridge, MA

Sep 2024 – May 2025

- Helped secure \$7.5K+ in strategic partnerships with venture capital firms and market-leading corporations
- Spearheaded planning of largest undergraduate-run entrepreneurship conference in the United States with 300+ attendees, \$10K+ in ticket sales, and keynotes from C-Suite executives for Fortune 500 companies

Harvard Undergraduate Law Review

Community Director

Cambridge, MA

Sep 2024 – May 2025

- Oversaw member engagement efforts for Harvard's premier undergraduate legal publication with 50+ staff