

# Landon Elks

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## EDUCATION

### Harvard University

A.B. Honors Degree in Economics, Advanced Course Track; Double Concentration in History. GPA: 3.91

Cambridge, MA

May 2027

## EXPERIENCE

### Blackstone

Real Estate Private Equity Summer Analyst, Asset Management

New York, NY

June 2026 – August 2026

- *Incoming Summer 2026*

### Matheson Capital

Real Estate Private Equity Summer Analyst

Charleston, SC

June 2025 – Present

- Led the firm's multifamily underwriting efforts for acquisitions across U.S. Southeast markets; managed financial modeling, validated key assumptions, and presented to investment committee for a firm with over \$150B in AUM. Underwrote over thirty assets in two months
- Supported debt placement process, including assumption loan underwriting and structuring agency financing (Fannie Mae, Freddie Mac, and HUD), and coordinated the implementation of affordable housing tax abatement programs across deals

### Osprey Equity

Summer Analyst

Greenwich, CT

July 2024 – September 2024

- Conducted industry research, sourced 50 prospective software-related companies weekly, and analyzed CIMs to assess growth trajectory and financial compatibility as part of a 4-person analyst team for a search fund
- Executed a month-long due diligence project for acquiring a \$20M educational consulting and data services firm; interviewed stakeholders to assess switching costs and growth hypotheses, with findings included in investor materials
- Led outreach efforts and held meetings to secure a senior debt lender for the transaction

### Broomx Technologies

Business Development Intern

Barcelona, Spain

June 2024 – July 2024

- Spearheaded U.S. & Canadian expansion for a health tech startup company involved in immersive therapeutic technologies
- Led a 1,000-contact email campaign, secured 5 new clients, \$125,000 in sales, and left a pipeline of \$200,000+ in revenue
- Shifted strategic focus from hardware towards a SaaS platform to generate recurring revenue and increase investor appeal
- Final project included an analysis of the North American market and report on the company's strategic growth plan

### Real Estate Investor

Owner & Manager

Greenville, NC

December 2020 – January 2022

- Acquired first small residential real estate investment property at age fifteen; personally performed repairs, drafted lease agreements, coordinated monthly payment schedule and rent collection, and managed tenant turnover
- Generated strong returns from property until it was acquired by a national investment group at a highly appreciated value

## LEADERSHIP & ACTIVITIES

### Harvard Undergraduate Real Estate Investment Group

President

Cambridge, MA

August 2024 – Present

- Lead weekly sessions on real estate analysis, valuation, and modeling; tripled club membership to over 80 students
- Developing partnerships with real estate investment firms nationwide to assist in underwriting property acquisition deals

### Harvard Institute of Politics

John F. Kennedy Jr. Forum Committee Member

Cambridge, MA

October 2023 – Present

- Head the strategic planning, ideation, and execution of several Forum events each week that foster candid dialogue on politics and relevant global affairs; moderated an event with former Cold Stone CEO and Arizona Governor Doug Ducey

**Other Activities:** Harvard Rugby Football Club, Harvard Crimson Business Board, Harvard Financial Analysts Club

**Interests:** Outdoors/Conservation, U.S. International Relations, Baseball, Rugby, Watersports, Classic Rock Music