Preston Howe

Winston-Salem, North Carolina | (336) 618-6250 | preston.howe@yale.edu | LinkedIn

EDUCATION

Yale University, New Haven, CT   Aug 2025 - May 2029

B.A. in Math & Economics
Varsity Men's Golf Team (NCAA Division I)
Yale Real Estate Group, Yale Media Entertainment & Sports Business Association

Awards: Ryan Lee Memorial Scholarship

PROFESSIONAL EXPERIENCE

Linville Team Partners Commercial Real Estate, *Intern*, Winston-Salem, NC   Jan 2025 - May 2025

- Performed market research, client communications, and CRM management (Monday.com) to support active pipelines
- Shadowed two live deals by joining on-site property tours
- Flew with senior partners to prospect a $4 million office building in Greenville, SC
- Performed cap rate & NOI analysis on the firm's investment properties
- Created two comp databases — one for nearly 1,000 coffee drive-thru properties (7 Brew, Dutch Bros, Scooter's Coffee, etc.) and another for hundreds of convenience stores across the Southeast (Sheetz, Wawa, etc.)
- Organized/cleaned dozens of Excel spreadsheets for associates and brokers

PGA HOPE Foundation, *Fundraiser*, Greensboro, NC   Oct 2019 - Nov 2023

- Raised nearly $60,000 to support veteran rehabilitation through golf-based charity events
- Designed targeted email campaigns to promote PGA HOPE and communicate with over 500 sponsors and donors
- Worked directly with PGA representatives and veteran participants to understand program needs

SKILLS

FAA Licensed Private Pilot, *Single Engine Aircraft*

- Nearly 150 flight hours
- Advanced emergency training develops situational awareness, decision-making under pressure, and mastery of complex aircraft systems
- Actively training towards Instrument Rating which allows flight into nonvisual conditions (clouds) — requires heightened attention to detail and emergency preparation

Yale Varsity Men's Golf

- Train ~30 hours/week for national golf competitions
- Travel & compete in over 10 collegiate events annually
- Conduct team building exercises

Finance Skills:

- Excel (intermediate)
- Commercial Real Estate market research
- Commercial Real Estate financial analysis (pro forma modeling: NOI, cap rate, IRR, cash-on-cash)

Language Skills:

- Mandarin Chinese (Professional)
- Portuguese (Intermediate)
- English (Native)