

**ROBERT (BEN) LITTON**  
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**EDUCATION**

**THE WHARTON SCHOOL, UNIVERSITY OF PENNSYLVANIA**

*Master of Business Administration Candidate; Major in Strategic Management*

**Philadelphia, PA**

**2024-Present**

- Honors: LunaCap Foundation Scholarship Recipient (one of 10 veterans awarded annually across Top 20 business schools)
- Activities: Vice President of Adam Smith Society, Co-President of Catholic Club, Veterans Club Admissions Volunteer

**UNITED STATES MILITARY ACADEMY AT WEST POINT**

*Bachelor of Science; Major in Business Management*

**West Point, NY**

**2015-2019**

- Ranked #1 of 76 as USMA Outstanding Management Graduate for achieving highest Management GPA
- Academic Honors: Superintendent's Award for Achievement (Top 20% overall junior year) and Dean's List (six semesters)

**EXPERIENCE**

**BAIN & COMPANY**

**Summer Associate**

**Washington, D.C.**

**2025**

- Led 45 customer interviews in commercial due diligence of a \$500M ARR B2B SaaS energy analytics company, segmenting customers and defining use cases to support investor understanding of platform value
- Analyzed how pricing, bundling, and upsell tactics would sustain growth amid customer M&A, building case studies to assess revenue resilience and support investment confidence in future growth potential
- Assessed competitive positioning in the aerospace fasteners market, analyzing product complexity, specialty vs. commodity mix, and differentiation across production and aftermarket use cases

**STROMBACK GLOBAL ADVISORS**

**MBA Intern**

**Davos, Switzerland**

**2025**

- Managed guest access with security staff and supported VIP logistics at the World Economic Forum

**CANOPY SERVICE PARTNERS (ALPINE INVESTORS)**

**San Francisco, CA/Remote**

**2024**

**Chief of Staff Intern**

- Spearheaded direct marketing strategy for new plant healthcare services across five portfolio companies; drove a 20% increase in leads and 15% sales growth
- Revamped intern onboarding procedures by collaborating across departments and sourcing new vendor for knowledge management; reduced onboarding time by 25% and boosted C-Suite engagement with intern program by 20%

**193<sup>RD</sup> INFANTRY BRIGADE | US ARMY**

**Fort Jackson, SC**

**2023-2024**

**Battalion Operations Officer**

- Redesigned Basic Training's final trainee evaluation and upstream training, securing drill sergeant buy-in to lead and execute tasks alongside trainees, strengthening preparation and raising graduation rates from 83% to 92%
- Rated top 1% officer; selected ahead of more senior personnel to lead staff of 1,200-soldier organization in a role typically reserved for officers with seven more years of experience
- Built partnerships with four local schools, facilitated school visits to Fort Jackson and unit visits to schools to educate students on pathways to military service; resulted in 50% increase in community engagements

**Company Executive Officer**

**2022-2023**

- Recognized by Center for Junior Officers at West Point as a 30 Under 30 Leader Developer for contributions to leader development and mentorship within armed services and local community
- Orchestrated team of five project managers in overhauling physical security program protocols; recognized as #1 program out of five peer organizations and awarded Army Commendation Medal by senior leadership

**3<sup>RD</sup> INFANTRY DIVISION ARTILLERY | US ARMY**

**Fort Stewart, GA**

**2021-2022**

**Division Artillery Adjutant**

- Selected out of 25,000 soldiers as the 3<sup>rd</sup> Infantry Division Volunteer of the Year
- Increased collaboration across five subordinate organizations, cutting administrative processing time in half and increasing senior leader visits to training events, raising awareness of training readiness

**3<sup>RD</sup> INFANTRY DIVISION, 2<sup>ND</sup> BRIGADE COMBAT TEAM | US ARMY**

**Fort Stewart, GA/Poland/Lithuania**

**2019-2021**

**Company Fire Support Officer/Field Artillery Platoon Leader**

- Analyzed team training deficiencies and implemented new training program; resulted in rating of #1 of 6 platoons in unit following team certification, evaluated based on speed and accuracy

**ADDITIONAL INFORMATION**

- **Community:** Co-Founder of Access 2 Inspiration 501(c)(3)- Facilitated leadership development forums that gave over 3,000 youth in four states access to mentorship from community leaders
- **Interests:** Proud girl dad, long distance running, escape rooms, video games, and golfing (badly)