Lucas Heyer

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Education

Stanford University   **Palo Alto, CA**
Candidate for Bachelor of Arts in Psychology   **2022 - 2026**
Cumulative GPA: 3.4/4.0
- Relevant Coursework: Statistical Methods, Affective Science, Cognitive Neuroscience, Computer Science, Introductory Communication, Public Speaking
- Fellowship of Christian Athletes Leadership Team Member/Treasurer
- Varsity Football Player – Dedicate 50+ hours per week
- ACC Academic Honor Roll

Hill-Murray High School   **St. Paul, MN**
Cumulative GPA: 3.9/4.0   **2018 - 2022**
- Graduated Magna Cum Laude
- Entrepreneurial Certification Pathway Award
- 4 year Varsity Athlete Football and Track & Field

Professional Experience

Precisely Incorporated, Burlington, MA   **Summer 2025**
Sales Intern
- Partnered with Business Development, Account Executive, and Customer Success teams to gain end-to-end exposure to the sales cycle.
- Conducted account-based research and presented strategic findings to senior leadership, translating insights into actionable recommendations.
- Delivered a final group presentation to the Executive Leadership Team, showcasing research, sales enablement skills, and strategic takeaways.

Sovereign's Capital, Nashville TN   **Summer 2025**
Private Equity and Venture Capital Intern
- Researched cross-asset synergies within PE/VC portfolio companies to support capital efficiency and growth strategies.
- Built an Excel property matrix for LMM companies to evaluate real estate sale-leaseback opportunities.
- Collaborated with investment and real estate teams to assess portfolio-level structuring options.

Precisely Incorporated, Burlington, MA   **Summer 2024**
Supplier Management Intern
- Develop standardized reporting to support decision making, providing insight into which software/data supplier aligns with specific product strategies, enabling real-time operationalization throughout the company.
- Develop an analytical risk mitigation framework for suppliers, empowering Precisely to better navigate supplier negotiations and agreements, maximizing supplier offerings.

Additional Skills
Proficient in MS office programs, Data analysis with r programming, Statistics Analysis, Public Speaking, Working in a team setting, Presentation Skills.