

EVAN LAI

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EDUCATION

Dartmouth College , Hanover, NH <i>Bachelor of Arts, Double Major in Economics and Psychology, Minor in Computer Science</i> Relevant Coursework: Econometrics, Health Economics & Policy, Environmental & Energy Economics	June 2026 GPA 3.90/4.0
University of Copenhagen , København, DK <i>Fall Semester Exchange Program, Double Concentration in Economics and Psychology</i>	August 2024 – January 2025
St. Mark's School of Texas , Dallas, TX Honors: YoungArts Photography Finalist and Columbia Scholastic Press Gold Crown , SAT: 1560 (M: 800)	June 2022 GPA 3.99/4.0

EXPERIENCE

Bain Capital , Boston, MA <i>Insurance Private Equity Summer Analyst</i>	June 2025 – August 2025
<ul style="list-style-type: none">• Built base-case churn and customer acquisition model that projected 90% clientele growth and presented it to Investment Committee, influencing \$80M equity investment targeted to close August 31st, 2025• Identified over 20% loss ratio variability across Lloyd's syndicates outside the top decile by tracking their decile movement over 25 years of combined ratio data, prompting rejection of \$50M investment• Led cash flow variance analysis for distressed portfolio company, accelerating \$5M loan recovery by a week while preserving \$3M liquidity reserves to meet claims obligations and to finance operating expenses	
Bregal Sagemount , New York, NY <i>Private Equity Intern (Remote)</i>	February 2024 – June 2025
<ul style="list-style-type: none">• Examined 500+ passed investment opportunities via excel models and Salesforce integration to identify the most common pre-diligence rejection reasons, improving sourcing strategy that reduced unqualified deal flow by 15%• Prioritized 10 high-conviction software prospects from 2,000+ companies using geography, EBITDA trends, and fundraising history, driving higher founder engagement	
The Riverside Company , Dallas, TX <i>Private Equity Intern</i>	June 2023 – August 2023
<ul style="list-style-type: none">• Conducted due diligence on potential investment targets with EV/EBITDA multiples of \$60 million+ by analyzing balance sheets and EBITDA adjustments to assess financial viability and risk• Researched generative AI's impact on our education portfolio companies and presented insights to 10+ limited partners	
Dartmouth Investment and Philanthropy Program , Hanover, NH <i>Equity Analyst</i>	December 2022 – Present
<ul style="list-style-type: none">• Helped manage a \$700,000+ equity portfolio, yielding \$50,000+ of annual profits which are donated to charities• Analyzed position in Blackstone (BX) and recommended holding, netting 28% of unrealized capital gains within 2 months	

LEADERSHIP & ACTIVITIES

Dartmouth Chinese Student Association , Hanover, NH <i>President</i>	September 2023 – Present
<ul style="list-style-type: none">• Founded one of Dartmouth's largest student associations by growing membership from 0 to 450+ active members in 2 years• Secured \$7,500 in institutional funding to host campus's largest student-run Lunar New Year celebration for 300+ attendees	
Dartmouth Marketing Student Program , Hanover, NH <i>President</i>	April 2023 – Present
<ul style="list-style-type: none">• Spearheaded a case study partnership with a \$100M+ market cap firm, to ensure the successful opening of a dispensary• Directed 2 case leaders overseeing 8 case members during 8-week long case studies	
Dartmouth Rugby Football Club , Hanover, NH <i>Varsity Player, 2023 Ivy League 7's Champions</i>	September 2022 – Present
<ul style="list-style-type: none">• Earned a spot on the A-Team that practiced 14 hours a week as a freshman walk-on	
Club Table Tennis , Hanover, NH <i>Captain/Varsity Player, National Champion, U20 Top 16 Nationally</i>	September 2022 – Present
<ul style="list-style-type: none">• 2023 NCTTA Upper New England Champion, 2019 U.S. Open U19 Doubles Champion• Led a team of 8 players practicing 5 hours a week to achieve 3rd in the New England Collegiate Table Tennis division	

SKILLS & INTERESTS

Technical: Python, Java, JavaScript, AWS, Google Cloud Platform, UI/UX, R, Salesforce, SAP, Tableau, Power Point, Excel
Languages: English (Native), Chinese (Native), Spanish (Conversational)
Additional Interests: Sigma Alpha Epsilon, Landscape Photography, Skiing, Dallas Mavericks, Baking Cakes, and Ramen