

ROBERT (BEN) LITTON
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EDUCATION

THE WHARTON SCHOOL, UNIVERSITY OF PENNSYLVANIA
Master of Business Administration Candidate; Major in Strategic Management

Philadelphia, PA
2024-Present

- Honors: LunaCap Foundation Scholarship Recipient (one of 10 veterans awarded annually across Top 20 business schools)
- Activities: Vice President of Adam Smith Society, Co-President of Catholic Club, Veterans Club Admissions Volunteer

UNITED STATES MILITARY ACADEMY AT WEST POINT
Bachelor of Science; Major in Business Management

West Point, NY
2015-2019

- Ranked #1 of 76 as USMA Outstanding Management Graduate for achieving highest Management GPA
- Academic Honors: Superintendent's Award for Achievement (Top 20% overall junior year) and Dean's List (six semesters)

EXPERIENCE

BAIN & COMPANY
Summer Associate

Washington, D.C.
2025

- Led 45 customer interviews in commercial due diligence of a \$500M ARR B2B SaaS energy analytics company, segmenting customers and defining use cases to support investor understanding of platform value
- Analyzed how pricing, bundling, and upsell tactics would sustain growth amid customer M&A, building case studies to assess revenue resilience and support investment confidence in future growth potential
- Assessed competitive positioning in the aerospace fasteners market, analyzing product complexity, specialty vs. commodity mix, and differentiation across production and aftermarket use cases

STROMBACK GLOBAL ADVISORS
MBA Intern

Davos, Switzerland
2025

- Managed guest access with security staff and supported VIP logistics at the World Economic Forum

CANOPY SERVICE PARTNERS (ALPINE INVESTORS)
Chief of Staff Intern

San Francisco, CA/Remote
2024

- Spearheaded direct marketing strategy for new plant healthcare services across five portfolio companies; drove a 20% increase in leads and 15% sales growth
- Revamped intern onboarding procedures by collaborating across departments and sourcing new vendor for knowledge management; reduced onboarding time by 25% and boosted C-Suite engagement with intern program by 20%

193RD INFANTRY BRIGADE | US ARMY
Battalion Operations Officer

Fort Jackson, SC
2023-2024

- Redesigned Basic Training's final trainee evaluation and upstream training, securing drill sergeant buy-in to lead and execute tasks alongside trainees, strengthening preparation and raising graduation rates from 83% to 92%
- Rated top 1% officer; selected ahead of more senior personnel to lead staff of 1,200-soldier organization in a role typically reserved for officers with seven more years of experience
- Built partnerships with four local schools, facilitated school visits to Fort Jackson and unit visits to schools to educate students on pathways to military service; resulted in 50% increase in community engagements

Company Executive Officer

2022-2023

- Recognized by Center for Junior Officers at West Point as a 30 Under 30 Leader Developer for contributions to leader development and mentorship within armed services and local community
- Orchestrated team of five project managers in overhauling physical security program protocols; recognized as #1 program out of five peer organizations and awarded Army Commendation Medal by senior leadership

3RD INFANTRY DIVISION ARTILLERY | US ARMY
Division Artillery Adjutant

Fort Stewart, GA
2021-2022

- Selected out of 25,000 soldiers as the 3rd Infantry Division Volunteer of the Year
- Increased collaboration across five subordinate organizations, cutting administrative processing time in half and increasing senior leader visits to training events, raising awareness of training readiness

3RD INFANTRY DIVISION, 2ND BRIGADE COMBAT TEAM | US ARMY
Company Fire Support Officer/Field Artillery Platoon Leader

Fort Stewart, GA/Poland/Lithuania
2019-2021

- Analyzed team training deficiencies and implemented new training program; resulted in rating of #1 of 6 platoons in unit following team certification, evaluated based on speed and accuracy

ADDITIONAL INFORMATION

- **Community:** Co-Founder of Access 2 Inspiration 501(c)(3)- Facilitated leadership development forums that gave over 3,000 youth in four states access to mentorship from community leaders
- **Interests:** Proud girl dad, long distance running, escape rooms, video games, and golfing (badly)