

# James Neishabouri

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## EDUCATION

**University of Pennsylvania, The Wharton School**, Philadelphia, PA

May 2028

Candidate for B.S in Economics

*Concentrations:* Finance & Operations | *Minor:* Legal Studies & History

*Major GPA:* 3.72/4.0

*Honors:* Joseph Wharton Scholars Honors College, Tau Mu Lambda

**Jackson Hole Classical Academy**, Jackson, WY

June 2024

*GPA:* 3.77/4.0

*Honors:* Valedictorian, Eagle Scout, Congressional Award Gold, 36th in US in Congress Debate, Top Model UN Delegate in WY

## PROFESSIONAL EXPERIENCE

**Powerhouse Capital** | *Venture Capital Intern*, Los Angeles, CA

June 2025 – August 2025

- Created investment briefs on AI's impact in digital media, Saudi PIF's global sports strategy, and sector M&A/IPO trends modeled after Coatue's EMW framework
- Built health & wellness market maps and led diligence on local minor league sports, resulting in direct IC decisions
- Supported partner meetings with Seed founders; provided strategic commentary and internal IC write-ups post-call

**VerdeVista Investment Group** | *Business Development Intern*, Philadelphia, PA

January 2025 – May 2025

- Spearheaded contact with business owners via cold calls, curated email campaigns, and follow-ups; facilitated NDAs, gathered financials, and passed qualified leads to the underwriting team
- Drafted outreach scripts and CIMS; maintained detailed CRM records; expanded internal acquisition target profiles

**Wharton Undergraduate Venture Group** | *Start-up Researcher*, Philadelphia, PA

September 2024 – Present

- Creating deliverables via Pitchbook on seed and series A Next-Gen Marketplace startups with high market viability
- Delivering research insights on startups to Bessemer Venture Partners as part of early-stage due diligence efforts

**Wharton Undergraduate Consulting Club** | *Consultant*, Philadelphia, PA

January 2025 – Present

- Conducting market research and white space matrix analyses to identify emerging trends and develop recommendations for the creation of go-to-market strategies
- Consultant for a Fortune 500 company in the confectionery and snack food sector

## RESEARCH EXPERIENCE

**Federal Reserve Bank of Philadelphia** | *Researcher*, Philadelphia, PA

August 2025 – Present

- Supporting Dr. Julapa Jagtiani, Senior Economic Advisor & Economist, in researching and scraping cryptocurrency data from public sources; compiling daily BTC and USDT data (2015-2025) and building Excel-based trend visualizations

**Wharton Legal Studies Department** | *Researcher*, Philadelphia, PA

January 2025 – June 2025

- Supporting Prof. Christina Skinner on her book on the central bank's role, reviewing and verifying draft chapters, expanding cited sources, and contributing legal and economic references on regulation, independence, and governance

## LEADERSHIP EXPERIENCE

**Joseph Wharton Scholar** | *President Alumni Relations Committee*, Philadelphia, PA

September 2024 – Present

- Organizing 2 treks to New York City, engaging over 100 participants in exclusive professional networking events and fireside chats with top executives at Morgan Stanley, Deutsche Bank, Insight Partners, Bain & Co., Deloitte

**University Honor Council** | *Vice President & Research Committee Chair*, Philadelphia, PA

September 2024 – Present

- Researching materials to support initiatives of academic integrity, collaborating with the Office of Student Conduct
- Participating in policy discussions & academic integrity hearings, warranting fair outcomes to foster ethical conduct

**Golf Club at Penn** | *Vice President of Finance*, Philadelphia, PA

August 2024 – May 2025

- Directed \$15,000 budget from diversified revenue streams (dues, alumni donations, profit-sharing, merchandise, mixers), subsidizing ~90% of costs for 140+ members
- Increased revenues by 40%+ and built tracking spreadsheets to optimize capital allocation

**Other Activities:** Wharton Finance Club, Wharton Investment Trading Group, Wharton First Gen, Eagle Scouts of Penn

## SKILLS

**Technical:** Financial Modeling (DCF, LBO), Valuation (Comps), Capital Markets, Pitchbook, Bloomberg, Excel, PowerPoint

**Interests:** Golf Enthusiast, Reading Classics, Fly-Fishing, Wood Working, Ballroom Dancing, Backgammon, Catan