

# St John Smith

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## EDUCATION

### Brown University - GPA: 3.71/4.0

Sc. B in Applied-Mathematics Economics and B.A in Philosophy

- Involvement: Brown Union of Global Students, Brown Finance Club, Hong Kong Association, Brown Business Journal

Providence, Rhode Island

Expected Graduation: May 2028

### Harrow School

High School Diploma (Mathematics, German, Theology & Philosophy, Economics)

- Involvement: Secretary of Philosophy Society, Head of Sustainability Committee, 1st XV Rugby, Harrow Alumni Association

London, United Kingdom

Graduated: May 2024

## PROFESSIONAL EXPERIENCE

### Marbury/Hillhouse Investment

Hong Kong SAR

Private Equity Intern

July 2025 – August 2025

- Prepared, reviewed, and analyzed FDD, CDD, and selected LDD materials for target entities
- Attended internal review meetings to assess and interpret key variances and their implications on deal structuring
- Structured and synthesized data into actionable insights for use by the Acquirer and HH in decision-making processes
- Parties involved were Target: Marbury, Acquirer: Ascentium, Funder: Hillhouse (HH). Deal Size: HKD \$100M+

### Autoparkr

Boston, Massachusetts

Co-Founder

March 2025 – August 2025

- Streamlined urban parking through an AI-driven platform connecting drivers with real-time availability and dynamic pricing
- Developed financial planning for a \$5,000 investment initiative, collaborating with founders to evaluate 10+ venture proposals
- Produced a capital allocation framework that optimized fund distribution, projecting a 2.5x average ROI within 12 months

### Humanitarian Aid Relief Trust (NGO)

London, United Kingdom

Intern

January 2023 – February 2023

- Interned at non-profit organization that provides aid and advocates for human rights in conflict and post-conflict zones
- Won an internship through an essay competition where I worked on a 50+ slide presentation on humanitarian needs and held 4 strategic meetings on regions, including Nagorno-Karabakh with Baroness Cox
- Participated in 10+ Prime Minister's Questions, engaging with MPs on conflicts to advocate for overlooked humanitarian issues

### Skuld

Copenhagen, Denmark

Maritime Law Intern

June 2023 – July 2023

- Performed comprehensive risk analysis on bulk soybean shipments from Brazil to China, noting that voyages exceeding 25 days sharply increase spoilage risk due to high moisture content, fluctuating port temperatures, and prolonged storage times
- Conducted sanction checks on counterparties trading in high-risk regions, gaining insight into how geopolitical events and restrictions in areas such as Russia, Iran, and Israel shape maritime trade flows and influence client exposure

### Omutati Safaris

Omutati, Namibia

Conservationist

July 2023 – August 2023

- Aided in the management of a 17,000-acre farm, including the planting and maintenance of crops, such as wheat and molasses
- Organized and directed the herding of Sable antelope and Kudu to designated enclosures for breeding programs

## EXTRACURRICULARS & PROFESSIONAL DEVELOPMENT

### Scholars of Finance

Providence, Rhode Island

President

February 2025 – Present

- Led Brown SOF chapter to a record 85 candidate sign-ups, hosting speakers from Galaxy, Point72, and the national SOF Head
- Directed e-board through transition by launching mentorship pipeline programmes, doubling active member engagement

### Brown Finance Club

Providence, Rhode Island

Impact Group Lead

February 2025 – Present

- Selected from over 100+ applicants as part of a 30-member cohort to join a semester-long course led by former banking interns
- Engaged with 30+ professionals and participated in interview workshops to build industry knowledge, develop skill set, and advance technical abilities in financial topics covering accounting, valuation, discounted cash flow, M&A, and LBO
- Led outreach initiatives as Impact Group Lead, promoting financial literacy and career access to high schools in the area

### Brown University Men's Rugby

Providence, Rhode Island

1st XV Student-Athlete

September 2024 – Present

- 2024 D1 National Collegiate Rugby Champions; 2024 Ivy League champions; 2024 Liberty Conference Champions

## SKILLS & INTERESTS

**Technical:** Microsoft Applications (Excel & PowerPoint), Python, Financial Modeling, Pitchbook, Bloomberg Terminal, Adobe Suite

**Language:** Native Proficiency in English, Proficiency in Afrikaans, Proficiency in German, Basic Proficiency in Mandarin

**Interests:** Golf (Handicap 9), Geopolitics, Backpacking, Springbok Rugby, Films, Writing (Philosophy & Politics), Sports Psychology