

# EVAN LAI

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## EDUCATION

**Dartmouth College**, Hanover, NH **June 2026**  
**GPA 3.90/4.0**  
*Bachelor of Arts, Double Major in Economics and Psychology, Minor in Computer Science*  
Relevant Coursework: Econometrics, Health Economics & Policy, Environmental & Energy Economics

**University of Copenhagen**, København, DK **August 2024 – January 2025**  
*Fall Semester Exchange Program, Double Concentration in Economics and Psychology*

**St. Mark's School of Texas**, Dallas, TX **June 2022**  
**GPA 3.99/4.0**  
Honors: [YoungArts Photography Finalist](#) and [Columbia Scholastic Press Gold Crown](#), SAT: 1560 (M: 800)

## EXPERIENCE

**Bain Capital**, Boston, MA **June 2025 – August 2025**  
*Insurance Private Equity Summer Analyst*

- Built base-case churn and customer acquisition model that projected 90% clientele growth and presented it to Investment Committee, influencing \$80M equity investment targeted to close August 31<sup>st</sup>, 2025
- Identified over 20% loss ratio variability across Lloyd's syndicates outside the top decile by tracking their decile movement over 25 years of combined ratio data, prompting rejection of \$50M investment
- Led cash flow variance analysis for distressed portfolio company, accelerating \$5M loan recovery by a week while preserving \$3M liquidity reserves to meet claims obligations and to finance operating expenses

**Bregal Sagemount**, New York, NY **February 2024 – June 2025**  
*Private Equity Intern (Remote)*

- Examined 500+ passed investment opportunities via excel models and Salesforce integration to identify the most common pre-diligence rejection reasons, improving sourcing strategy that reduced unqualified deal flow by 15%
- Prioritized 10 high-conviction software prospects from 2,000+ companies using geography, EBITDA trends, and fundraising history, driving higher founder engagement

**The Riverside Company**, Dallas, TX **June 2023 – August 2023**  
*Private Equity Intern*

- Conducted due diligence on potential investment targets with EV/EBITDA multiples of \$60 million+ by analyzing balance sheets and EBITDA adjustments to assess financial viability and risk
- Researched generative AI's impact on our education portfolio companies and presented insights to 10+ limited partners

**Dartmouth Investment and Philanthropy Program**, Hanover, NH **December 2022 – Present**  
*Equity Analyst*

- Helped manage a \$700,000+ equity portfolio, yielding \$50,000+ of annual profits which are donated to charities
- Analyzed position in Blackstone (BX) and recommended holding, netting 28% of unrealized capital gains within 2 months

## LEADERSHIP & ACTIVITIES

**Dartmouth Chinese Student Association**, Hanover, NH **September 2023 – Present**  
*President*

- Founded one of Dartmouth's largest student associations by growing membership from 0 to 450+ active members in 2 years
- Secured \$7,500 in institutional funding to host campus's largest student-run Lunar New Year celebration for 300+ attendees

**Dartmouth Marketing Student Program**, Hanover, NH **April 2023 – Present**  
*President*

- Spearheaded a case study partnership with a \$100M+ market cap firm, to ensure the successful opening of a dispensary
- Directed 2 case leaders overseeing 8 case members during 8-week long case studies

**Dartmouth Rugby Football Club**, Hanover, NH **September 2022 – Present**  
*Varsity Player, 2023 Ivy League 7's Champions*

- Earned a spot on the A-Team that practiced 14 hours a week as a freshman walk-on

**Club Table Tennis**, Hanover, NH **September 2022 – Present**  
*Captain/Varsity Player, National Champion, U20 Top 16 Nationally*

- 2023 NCTTA Upper New England Champion, 2019 U.S. Open U19 Doubles Champion
- Led a team of 8 players practicing 5 hours a week to achieve 3<sup>rd</sup> in the New England Collegiate Table Tennis division

## SKILLS & INTERESTS

Technical: Python, Java, JavaScript, AWS, Google Cloud Platform, UI/UX, R, Salesforce, SAP, Tableau, Power Point, Excel

Languages: English (Native), Chinese (Native), Spanish (Conversational)

Additional Interests: Sigma Alpha Epsilon, Landscape Photography, Skiing, Dallas Mavericks, Baking Cakes, and Ramen