

Jessica S. Weissman

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EDUCATION

Brown University, B.A. Candidate Applied-Math Economics, 4.0/4.0 GPA Providence, RI | **Expected Graduation May 2028**
Relevant Courses: Management of Industrial and Nonprofit Organizations, Intermediate Macroeconomics, Intermediate Microeconomics, Financial Accounting, Computing Foundations: Data, Advanced Modern Chinese II

Admiral Farragut Academy, 4.53/4.00 GPA St. Petersburg, FL | Class of 2024
Notable Honors: Salutatorian, AP Scholar with Distinction, Military Officers Association of America Scholarship, West Point Society Excellence in Leadership Award, General Douglas MacArthur Leadership Award, Bausch + Lomb Honorary Science Award

BUSINESS & ANALYTICAL EXPERIENCE

Talk With Someone Like You, Business Development Intern **Providence, RI** | September 2025 – Present

- Researched and applied to venture capital, angel investor, and grant funding opportunities for startup and drafted funding applications, investor outreach materials, and pitch documents for startup app that connects chronically ill and disabled youth
- Collaborated with the founding team on business development, strategy, and execution
- Identified potential pilot partners and early customers

Innovation Dojo, Cohort Member (In Progress) **Providence, RI** | September 2025 – Present

- Attended weekly masterclasses led by trailblazers and expert innovation in topics from start-up finance to prototyping
- Built an entrepreneurial venture to pitch to a panel of venture capitalists

Brown Annual Fund, Student Worker **Providence, RI** | January 2025 – Present

- Managed Brown Annual Fund social media accounts and created marketing materials such as newsletters to increase student awareness and engagement with the Brown Annual Fund
- Marketed, planned and budgeted events for peers, attracting over 100 attendees to recruit volunteers for the Brown Annual Fund

180 Degrees Consulting, Consultant **Providence, RI** | January 2025 – Present

- Analyzed lead conversion and volunteer retention data to provide tailored recommendations to help a non-profit organization increase mentor recruitment
- Designed custom Customer Relationship Management (CRM) workspace to with web tracking, targeting rules, lead management, and behavioral reports functionalities
- Programmed AI-powered chatbot to deploy on website and social media platforms to improve targeting, engagement, and conversion of prospective volunteers

Women in Business, Associate Member **Providence, RI** | January 2025 – Present

- Engaged with upperclassmen and alumna mentors through internal and external mentorship programs to gain insight and skills relating to business careers
- Explored business careers and developed technical skills through workshops with industry leaders in management consulting, marketing, and wealth management
- Volunteered with local community organizations including Books are Wings, Farm Fresh RI, and Providence Parks

LEADERSHIP EXPERIENCE

Young Entrepreneurs Program (YEP!), Director of Program Management **Providence, RI** | January 2025 – Present

- Led team of seven to develop and teach entrepreneurship curriculum to high school students in Providence, RI
- Coordinated with accomplished entrepreneurs to be guest speakers and to assist students at weekly sessions
- Mentored students to develop business ventures and created engaging instructional slideshows and activities

Through the RIFT Podcast, Founder and President **Jericho, NY** | Fall 2020– Fall 2024

- Directed team of ten from across the United States to create New York Times award-winning podcast episodes, social media posts, and blog posts that focused on discussing current events with adolescents from around the world
- Interviewed successful teenage leaders and entrepreneurs from around the world
- Planned social media and branding campaign to gain nearly 700 monthly listeners across platforms

LANGUAGE EXPERIENCE

Princeton in Beijing, Third Year Immersive Chinese Program **Beijing, China** | June 2025 – August 2025

- Accepted into highly competitive Chinese language and cultural immersion program, with <10% acceptance rate
- Completed the equivalent of one year of college Chinese in three months
- Abided by strict language pledge to only speak Mandarin Chinese, attended daily classes and individual tutoring sessions to learn vocabulary needed to discuss various issues that people face in contemporary China and the United States, as presented in Chinese media

SKILLS & INTERESTS

Skill and Languages: Excel, PowerPoint, Adobe Express, Qualtrics, Google Apps, Python, English (Native), Chinese (Advanced Proficiency), Spanish (Elementary Proficiency)

Interests: Long-distance running, writing poetry, iced lattes, baking homemade treats for my dog, documentaries