

# Roy Milstein

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(818) 304-6562

## EDUCATION

**Columbia University, New York, NY**  
*Bachelor of Arts in Financial Economics*  
GPA: 3.72

**Class of 2027**

**Santa Monica College, Los Angeles, CA**  
*Economics*  
GPA: 4.0

**January – June 2024**

**Overseas Family School, Singapore**  
*IB Diploma*  
Higher Level: Economics, Language and Literature, Geography

**Class of 2019**

## PROFESSIONAL EXPERIENCE

**Citigroup Global Markets, New York – Markets, Sales and Trading Incoming Summer Analyst**

**June 2026 - August 2026**

- Incoming rotational Summer Analyst in Citigroup's Markets division.

**Columbia Sustainable Finance Group (SFG), New York – Portfolio Management Team Member**

**October 2024 - Present**

- Evaluated companies' investment potential, focusing on profitability and sustainability to guide strategic decisions.
- Presented and analyzed sustainability benchmarks and standards to assess company alignment with sustainable investment criteria.

**LA Family Builders, Los Angeles - Management and Sales Intern**

**January 2024 – July 2024**

- Evaluated development costs and sales potential using market data to maximize returns on company owned developments.
- Managed construction projects converting single-family properties into multi-family after rezoning, via SB-9 and ADU conversions.
- Led sales meetings with new leads, closing over USD 2.5M in conversion deals in the first 3 months.

## MILITARY SERVICE & COMMUNITY

**Special Reconnaissance Battalion 631 – Israel Defense Forces, Staff Sergeant**

**November 2020 - June 2023**

- Completed 16 months of selective training specializing in reconnaissance, guerrilla warfare, and long-range solo orienteering.
- Unit record for promotion time to Staff Sergeant (SSG), Personally assigned by unit C/O to unit training cadre.
- Lead training and logistical responsibility for 80 candidates.
- Refused Officer Candidate School (OCS) finance/logistics appointment in wake of cadre posting, to return to full operational responsibilities.

**ALEH, Gadera, IL – Care Facility for Severe Cognitive Disabilities, Volunteer**

**April 2020 - May 2020**

- Volunteered at ALEH, a care facility for individuals with severe cognitive disabilities, during the peak of the COVID-19 pandemic.
- Supported institute staff with other volunteers to maintain continuity of care amid severe staffing shortages..
- Assisted in providing essential caregiving services to residents, adapting to major shortages of necessary equipment.

## SOCIAL IMPACT & INITIATIVES

**Columbia Milvets – IDF Representative**

**September 2024 - Present**

- Initiated an IDF-Milvets partnership, connecting IDF and U.S. veterans - building social connections and fostering community through mutual experiences understanding.

**Starter, Nazareth-Illit, IL – Co-Founder**

**October 2019 - March 2020**

- Founded a mentorship program for high-risk youth in Nazareth-Illit, addressing challenges in one of Israel's most violent and economically disadvantaged cities.
- Developed a comprehensive support system with three key aspects: academic assistance, professional, and psychological support.
- Recruited and collaborated with professionals to provide tailored guidance and resources to empower participants.

## AWARDS AND HONORS

- Dean's List, Columbia University - Fall 2024
- Dean's Honor List, Santa Monica College - Spring 2024
- Certificate of appreciation and excellence for serving as a Commander in Unit 631 - 2023
- OFS Internationalism Award - 2018 2019
- GWAS Entrepreneurship Award - 2016

## ADDITIONAL INFORMATION

- **Skills:** Public speaking, Presentation, Sales, Excel, Powerpoint
- **Languages:** Native Hebrew, Fluent English, Elementary Proficiency in French
- **Interests:** Competitive Running, Competitive Orienteering, Options Trading, Nouvelle Cuisine, Travel