

**Nicolas Paslar Bunemer**

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**Education**

**Cornell University, School of Industrial and Labor Relations**  
Bachelor of Science in Industrial and Labor Relations, Minor in Business  
GPA: 4.0, ACT 33 | Dean's List Honors (All semesters)

**Ithaca, NY**  
*Expected May 2026*

**Work Experience**

**AlphaSights – Primary Research Firm**

**New York City, NY**

*Summer Client Service Associate – MM Private Equity*

*June 2025 – August 2025*

- Bridge client's knowledge gap by understanding client needs, and delivering products that adequately address clients point of interest through products such as expert calls, research reports, surveys and long-term deal advisory.
- Own every aspect of project delivery. From initiating and managing client-expert communication to communicating research progress and timeline expectations with PE clients, while coordinating with 10-person team to deliver best service to client book
- Support Private Equity firms in deal process, from investment origination to due diligence for a given investment target.
- Negotiate, pressure test, and vet C-suite executives, business owners and key decision makers at top firms over the phone to ensure successful client delivery, while fostering and maintaining a positive win-win relationship between experts and clients.

**Oriz Partners – Private Bank**

**São Paulo, Brazil**

*Rotational Intern – IB & Wealth Management*

*July - August 2024*

- Completed rotational program in the firm's areas of Investment Banking, Sales and Trading, Wealth Management and Resource Management, enabling me to gain a comprehensive understanding of the Brazilian investment landscape.
- Researched, compiled and presented findings on agricultural land valuations, enabling the resource management team to deliver personalized advice to clients on potential agricultural land acquisitions while going on site visit with the firm client.

**SOSA – Innovation Consulting Firm**

**New York City, NY**

*Summer Intern – Corporate Strategy & Venture Capital*

*June - August 2023*

- Pitched SOSA's services and capabilities to C-suite executives to bring in a new Fortune 100 corporate client, increasing firm revenue and credibility, while furthering the company's network among the NYC corporate ecosystem.
- Leveraged my existing knowledge about Brazil to frame, organize and create the final deliverable report for a firm client, granting significant value to the New York team and the continuation of their relationship with the client.
- Built a dynamic financial model using 10 years of firm data to enable upper management to support the investment thesis for a firm-led Venture Capital fund and pitch it to potential limited partners in New York City and São Paulo.
- Researched, organized and identified several tech solutions for an electronics insurance project, significantly improving the opportunity map deliverable for a key client, supporting the consulting team's deliverable.

**5C Capital Management – Wealth Management Firm**

**White Plains, NY**

*Summer Analyst – Equity & Market Research*

*April - June 2022*

- Researched and updated investment reports in a timely fashion, which allowed upper management to have the most up-to-date information to deliver to clients and business partners, leading to successful outcomes and timely portfolio pivoting.
- Evaluated various national markets' macro-economic conditions, such as local monetary policy, national fiscal responsibility, and currency strength of various sovereign states, allowing the team to gauge the risk of several international markets.
- Developed investment analysis for securities and ETFs, and presented investment decisions to the entire firm to support ongoing resource re-allocation efforts for client portfolios, creating financial value and security.

**Extracurricular and Leadership Activities**

**Brazilian Student Association (BRASA)**

**Cornell University, NY**

*President*

*September 2022 - Present*

- Connected with international Brazilian organizations to organize panels with professionals across industry, giving members the opportunity to meet and understand Brazilian professionals' experiences.
- Created a database of existing club members' professional network, allowing members to leverage each other and their participation in the club for strategic professional and personal development in the US and Brazil.
- Planned and executed social events for the club, such as a 70+ person Brazilian barbeque, furthering Cornell's Brazilian community while also disseminating Brazilian culture across campus.

**Christian Business Society at Cornell**

**Cornell University, NY**

*Co-founder & President*

*March 2024 - Present*

- Envisioned, planned, and led an executive board of 7 student leaders to create the first pre-professional business organization at Cornell's campus focused on integrating faith and work.
- Hosted discussions with top c-suite business leaders, enabling students to hear and challenge perspectives on topics such as integrity at work, navigating personal struggles and persevering in challenging circumstances.

**Cornell Mergers and Acquisitions Club**

**Cornell University, NY**

*Vice President & Co-founder*

*March 2023 – May 2025*

- Led a 15-person executive board that deconstructs the M&A process from both the legal and financial perspectives. In addition, the organization hosts speakers that offer insights from their careers in the field.

**Additional Information**

- **Languages:** Portuguese (Native), English (Native), Spanish (Proficient), French (Proficient).
- **Highschool:** Varsity Swim Team (Captain), Varsity Debate Team (2018-2022), Government and Politics Club (President).
- **Interests:** Podcasts (All In Podcast), BBQ Grilling, Cooking, Poker, Skiing, Freestyle Swimming, Table Tennis.