

Fisher Anderson

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LEADERSHIP | FINANCE | ANALYTICS | STUDENT-ATHLETE

EDUCATION

Symbolic Systems (June 2026), Stanford University – Palo Alto, CA (3.72 GPA)

Concentration: *Human Centered Artificial Intelligence*

Franklin High School (March 2022), ACT: 33, PSAT: 1370 – Franklin, TN

RELATED SKILLS

- **Professional:** Cross-Functional Collaboration, Data Management, Problem Solving, Project Management
- **Hard Skills:** Coded in Python, C++, LaTeX, and R; experienced in Salesforce, PitchBook, and LinkedIn
- **Soft Skills:** Effective Communication, Problem Solving, Servant Leadership, Microsoft + Google Suite
- **Languages:** Conversant in American Sign Language (ASL), intermediate in Spanish

PROFESSIONAL EXPERIENCE

Co-President, Stanford, CA

2024 – Present

Fellowship of Christian Athletes (FCA)

- Oversee club meetings for 100+ varsity student athletes every week and supervise 20+ student leaders
- Cultivate a strong group identity, upholding fierce standards despite surrounding pressures
- Assemble leadership units competent in their fields, maximizing talents and gifts of those around me
- Earned \$25,000 in university funding over 2 years, implementing new financial capabilities for the club
- Speak to multiple high school chapters, representing FCA locally and nationally through social media

Sales Development Representative Intern, San Francisco, CA

May – July 2025

Carta

- Participated directly in conversations with the CEO, CRO, and Sr. Director of Sales
- Logged & maintained 1,000+ accounts in Salesforce utilizing resources such as PitchBook, and ZoomInfo
- Facilitated meticulous data collection for 3 intern projects that streamlined sales processes
- Mapped account location, segmentation, and status, improving client interaction tracking
- Gathered insights into complex sales processes, specifically on the outbound team
- Observed and analyzed cold calls, identifying what made them successful or not
- Outlined a data driven approach to effective lead generation, optimizing sales strategies

Real Estate Associate Intern, Palo Alto, CA

June – July 2024

RMWC

- Led a financial modeling project, where data was analyzed to predict future trends and aid in company forecasting
- Assessed company spending, payroll/internal salaries, revenue, sales, and other expenses, locating impactful trends and creating new financial models via Excel to summarize findings
- Analyzed varying factors of the firm's four funds with attention to detail, creating a financial forecast for the next 24 months through 2026
- Reviewed company case studies to understand the deals and processes in commercial real estate
- Obtained insights into complex negotiation processes, how certain price points are reached in the purchase of land, and how profits are secured
- Directly supported and reported to the Chief Operating Office, with exposure to and partnership with the Chief Investment Officer