

VICTOR GUBERT MANZANO

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EDUCATION

Columbia University

Bachelor of Arts in Financial Economics

GPA: Pending (first semester in progress)

New York, NY

September 2025 – May 2028

Florida Atlantic University

Bachelor of Business Administration in Finance

GPA: 3.97/4.00

Boca Raton, FL

August 2024 – August 2025

Honors & Awards: President's List (1x) | Dean's List (2x)

PROGRAMS

Perella Weinberg Partners

Advisory Prep Program – Selected Candidate

New York, NY

December 2025 – January 2026

- Program composed of virtual skills training and in-person Insight Day; guaranteed 2027 IB Summer Analyst 1st round interview

Lazard

Restructuring Insights Program – Selected Candidate

New York, NY

December 2025

- Engaged in technical skills workshops, case studies, and interview preparation for the 2027 Restructuring Summer Analyst role

UBS

Summit to Success: Career Exploration Day – Selected Candidate

New York, NY

October 2025

- Learned about UBS's business divisions through presentations and networking with professionals across groups; IB focused

PROFESSIONAL EXPERIENCE

Nexus Collaborative

Private Equity Summer Analyst

Miami, FL

June 2025 – August 2025

- Sourced and screened acquisition targets in underpenetrated EHS niches to expand deal pipeline and prioritize strategic verticals

Selected Project Experience:

- *EHS Industry Verticals & Acquisition Pipeline Development*
 - Built structured industry profiles (TAM/CAGR, drivers, financial profile, cyclicality, entry barriers, and risks) and identified 35+ high-interest niches; sourced & ranked 1,000+ targets based on strategic fit criteria to expand acquisition pipeline
- *Potential Acquisition Evaluation – Orthopedic Practice*
 - Modeled clinic's expansion case with revenue/EBITDA growing from \$5.9M/\$4.1M (2025A) to \$11.1M/\$6.3M (2027E)
 - Analyzed legal & regulatory risks, lien-based reimbursements, and referral concentration; advised not to pursue acquisition

FORCO Enterprise Corp.

Corporate Strategy Spring Analyst – Telecom Segment

Miami, FL

April 2025 – June 2025

- Assessed multi-country tax, trade, and regulatory frameworks to inform a subsidiary strategy enhancing pricing competitiveness

Selected Project Experience:

- *Cross-Border Regulatory Analysis & Subsidiary Strategy*
 - Analyzed tax, trade, and regulatory frameworks across 6+ Latin American jurisdictions (tax structures, import duties, free zone regimes, and U.S. CFC/GILTI exposure) to identify optimal subsidiary jurisdictions and operating structures
 - Recommended establishing a Peru subsidiary as a re-export hub leveraging zero-rated exports and recoverable value-added tax on imports; preserved ~\$500K EBITDA from key customers by enabling cost-effective and compliant sourcing

Equitum Holdings

Investment Banking Spring Analyst

Miami, FL

January 2025 – April 2025

- Assisted live and potential M&A and capital raising mandates through valuation modeling (3-statement, DCF, trading and transaction comparables), diligence workstreams, and development of client-ready materials including CIMs and pitchbooks

Selected Transaction Experience:

- *Out-of-Court Article 9 Private Sale & \$7M Bridge Financing*
 - Developed CIM for a distressed diagnostics company to support \$5M debt refinancing and \$2M working capital following a creditor-led Article 9 private sale to provide new ownership runway to refinance essential liabilities and stabilize cash flows

SKILLS, ACTIVITIES & INTERESTS

Languages: English (Native) | Portuguese (Native) | Spanish (Proficient)

Certifications: FINRA – Securities Industry Essentials (SIE) | Microsoft Office Specialist (Word, PowerPoint, Excel)

Interests: Counter-Strike 2 (Ranked Top 25 in South America) | Vintage Guitars | Stevie Ray Vaughan | Billiards | Fragrances