

ROYCE BROWN

(317) 764-0721 | Carmel, IN | royce.y.brown.28@dartmouth.edu

EDUCATION

Dartmouth College, Hanover, NH

Bachelor of Arts, Economics modified with Biological Sciences

Honors/Awards: Andrew J. Scarlett Scholar, Dartmouth Finance Society

June 2028

GPA 3.95/4.00

Carmel High School, Carmel, IN

Honors/Awards: Valedictorian (out of 1328); The Distinguished Graduate

May 2024

SAT: 1530 (M: 800); GPA 4.73/4.00

PROFESSIONAL EXPERIENCE

Plexus Ventures - Healthcare M&A Advisory, Milan, IT

June 2025 – September 2025

Summer Financial Analyst

- Assisted in discounted cash flow valuation and comparable company analysis, managed due diligence, and created a VDR for \$70M MedTech divestment deal and \$82M sale of a surgical software platform to a large MedTech conglomerate
- Modeled projected earnings and risks on out-licensing deals to ensure fair pricing between licensees and licensors
- Developed market sizing analysis (TAM/SAM/SOM) via top-bottom and bottom-up analysis to support revenue assumptions
- Compiled research for comparative transactions in the orthopedics sector; produced detailed reports on 20+ peer companies

Siren - Tech Start-up, Boston, MA

July 2024 – September 2024

Market Strategy Intern

- Drove competitive landscape analysis of 10+ music-discovery platforms, evaluating demographics, pricing model, unique selling points, user experience/interface; presented findings to 4 managing directors influencing \$9M deal proposition
- Built Excel Pivot Tables and Charts to visually compare the competitors' engagement metrics and monetization strategies
- Produced a SWOT analysis to inform leadership on go-to-market strategy and Siren's value proposition within sector

LEADERSHIP AND ACTIVITIES

Dartmouth Investment and Philanthropy Program (DIPP), Hanover, NH

December 2024 – Present

Portfolio Monitor – Healthcare Coverage

- Directed six teams of 8+ students in creating pitch decks, evaluating fundamentals, and building DCF and SoTP models
- Presented pitch to 150+ members; initiated \$40,000 industrial (HON) and \$25,000 biopharmaceutical (CRL) positions
- Managed weekly reviews in 19 equity positions while preparing healthcare industry coverage memos and analyzing future investments during weekly Investment Committee meetings for a \$950,000 AUM L/O equity fund

Dartmouth Advising and Research for Tech Start-Ups (DARTS), Hanover, NH

December 2024 – Present

Project Manager

- Oversaw market research and competitor analysis for pre-seed groups in YCombinator to series A-C companies
- Collaborated with co-project manager and four analysts; spent 10 weeks on research projects to specifications of founders
- Constructed pitch decks outlining strengths, weaknesses, and gaps of industry; highlighted unique opportunities for the firm

Dartmouth Powerlifting Team, Hanover, NH

September 2024 – Present

Team Captain

- Led team to winning the 2024 USA Powerlifting Ivy League Cup; ranked 2nd in weight-class, raw division
- Competed in 2025 USA Powerlifting Huskies Invitational; ranked 5th overall in Dynamic Objective Team Scoring (DOTS)
- Offered one-on-one coaching to 50+ team members; planned workouts catered towards each individual member of the team

Economics Club, Carmel, IN

August 2020 – May 2024

President & Team Captain

- Administered practices, team exercises for 30+ members; placed 9th place in Nationals of the National Economics Challenge
- Traveled to 4 local elementary and middle schools to teach economic concepts to over 480 students in small-group seminars
- Enhanced the economics curriculum for grades K-8 by introducing new activity-based lessons (e.g., lemonade stands) to the school board and faculty which taught foundational economic theories previously absent from the classroom

HiLite Newspaper, Carmel, IN

August 2020 – May 2024

Editor-in-Chief

- Spearheaded shift from print to online publication after school admins cut budget to 20% of previous year, saving \$18,700/y
- Re-designed previous budget system, increasing cost-benefit by transforming website with SnoFlow and Adobe InDesign
- Increased viewership from 5,300 to 8,000 unique monthly readers while holding 80 staff members on strict deadlines
- Held 36+ in-class and after-school workshops to produce multimedia including podcasts, videos, and interactive infographics

SKILLS AND INTERESTS

Technical: Microsoft 365 Suite, Capital IQ, LSEG/Refinitiv, Salesforce, Tableau, Ansarada, Bloomberg Terminal

Languages: English (Native), Japanese (Native); Italian (Fluent)

Interests: Eagle Scout, XC Skiing, French Horn, Boulderling, Chet Baker, Indianapolis Colts, *Black Mirror*, Martin Scorsese