

# Claire Qu

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## EDUCATION

**The Wharton School, University of Pennsylvania** **Philadelphia, PA**  
*B.S. in Economics (Concentrations in Finance and Management) | GPA: 3.85/4.00 | Spring 2026 Part-Time Status* *May 2026*

**Carmel High School** **Carmel, IN**  
*National Merit Scholar, Distinguished Graduate, Top Scholar, AP Physics Class Award | GPA: 4.67/4.00* *May 2022*

## PROFESSIONAL

**Runwise; Sales Operations Intern** | New York, NY *Sep 2025*

- Property/energy tech

**Barclays; Investment Banking Summer Analyst** | New York, NY *Jun 2025 – Aug 2025*

- Full-time return offer received
- Supported buy-side due diligence process, managed virtual data room documents and tracker, and created discussion materials to progress negotiation and signing of Skyward's \$555m acquisition of Apollo (announced Sep 2025)
- Performed analyses on precedent earnout structures and key valuation drivers for peer set composed of largest U.S. public alternative asset managers for a \$15bn private equity and private credit merger (ongoing)
- Created new fintech comparables template to account for adjustments related to calendarization, convertible bond issuances, M&A effects, and company-specific adjustments, and prepared weekly group-wide meeting materials

**SWAIR; Marketing and Growth Intern** | New York, NY *Mar 2025 – May 2025*

- Led outreach initiatives for hair mask sachet sampling, party bag design and pricing, and advertising opportunities
- Researched haircare trends, fitness trends, awards/recognition, and other topics that involve the brand for pop-ups/events

**Ventus Therapeutics; Operations and Strategy Intern** | Carmel, IN *May 2024 – Aug 2024*

- Spearheaded competitive intelligence for 2 indications and 1 target, ensuring ongoing circulation of key news and updates
- Created biotech private raises tracker, summarizing 2024 raises split by therapeutic area, funding series, and investors
- Calculated step up/down for recent raises, along with database displaying 250+ most active investors

**Raymond James; Wealth Management Intern** | Carmel, IN *May 2023 – Aug 2023*

- Surveyed 200+ clients, analyzing data to develop sustainable, consistent communications processes across 5 channels
- Took part in client meetings, assisting team with preparations, engaging with clients, and drafting meeting minutes

## ACADEMIC

**Baker Retailing Center; Research Assistant to Dr. Thomas Robertson, Joshua J. Harris Professor of Marketing** *Aug 2025*

- Marketing strategy for Harvard Business Review

**The Wharton School; Teaching Assistant for FNCE 1010: Monetary Economics and the Global Economy** *Jan 2025 – present*

- Lead weekly recitation, teaching labor/goods/asset markets, fiscal and monetary policy, and global financial system topics
- Prepare recitation slides and problem sets, answer discussion forum questions, host exam review and weekly office hours

## LEADERSHIP

**American Enterprise Institute; Head of Penn Reading Group, Member of Collegiate Network** *Mar 2025 – present*

- Started biweekly business, economics, and public policy focused book club with 10 members and discuss current events

**Wharton Women; Vice President of Corporate Relations (2025), Vice President of Operations (2024)** *Jan 2024 – present*

- Revamped sponsorship package and raised prices for the first time in 10 years (navigating these difficult conversations)
- Plan and execute programming and on-campus recruiting (info sessions, panels, coffee chats) for 200+ members
- Administer all communications, including weekly email newsletter to 1800+ subscribers (members, alumni, and external)
- Lead Education and Engagement Committee (12 members), spearheading educational materials and career workshops

**Dressing for Success; Event Chair** *Apr 2023 – Nov 2023*

- Led planning of philanthropic event, coordinating runway fashion show with student models, designers, and marketing
- Established relationships with 10 local businesses, raising \$1200+ (more than 2x prior year) for The Wardrobe nonprofit

## OTHER

**Skills:** Microsoft Suite, CapIQ, FactSet, Refinitiv, AlphaSense, PitchBook, HTML, Citeline (Trialtrove and Pharmaprojects)

**Interests:** running along the Schuylkill, boxing, fashion, tabla drumming, reading, keeping up with the ATP tour