

YUSUF MALLICK

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EDUCATION

THE WHARTON SCHOOL, UNIVERSITY OF PENNSYLVANIA

Master of Business Administration Candidate; Health Care Management Program (HCM)

Philadelphia, PA

2027

KENNEDY SCHOOL OF GOVERNMENT, HARVARD UNIVERSITY

Master in Public Administration Candidate

Cambridge, MA

2027

- Pursuing course work in healthcare, distressed investing, negotiations, cross-border corporate activity and other topics
- Member of PE / VC, Distressed Investing, Healthcare (*VP of Podcast*) and Sailing club among others

EDMUND A. WALSH SCHOOL OF FOREIGN SERVICE, GEORGETOWN UNIVERSITY

Bachelor of Science in Foreign Service; Major in International Economics

Washington, DC

2015-2019

- Cumulative GPA: 3.82 / 4.00 | Honors: cum laude, Student-Athlete Valedictorian | Certificate: Intl. Business Diplomacy
- Activities: Varsity Sailing Team (*2016 National Champion*) | Student Investment Fund (*VP*) | Muslim Students Association (*VP*) | Student Association Fund (*Chair*) | Economics Department (*Teaching Assistant*) | Study Abroad (*Amman, Jordan*)

EXPERIENCE

INSIGHT HEALTH / GNQ INSILICO (*Insight is a health system; GNQ is an AI genomics company*)

Chicago, IL

Strategy & Operations Intern

2025

- Built service-line level operating model for Hazel Hospital – identified ~\$17M profit opportunity driven by optimized drug purchasing; forged 2 R&D partnerships for GNQ (Insight affiliate) in support of \$50M capital raise led by Middle East SWFs

TRIVEST PARTNERS

Miami, FL

Private Equity Associate

2021-2024

- Led refinancing and public listing preparation of Pink Energy (residential solar installer valued at ~\$1.0B)
 - Developed 13-week cash flow model in collaboration with CFO and Controller; used as a cash management tool
 - Prepared presentation materials articulating use of proceeds in support of a broad roadshow process; roadshow executed in conjunction with contemplated SPAC merger (was not consummated)
- Managed the diligence and integration process on 6 add-ons for Epika Fleet Services (successfully exited to Ares in 2025), a leading provider of truck fleet maintenance; collaborated with CEO to create standardized technician productivity analysis
 - Produced pro forma operating models to support ~\$120M refinancing of the platform's credit facilities by direct lenders
- Drove financial analysis for Optima Medical investment (multisite primary care practice); modeled investment returns across organic and inorganic growth scenarios; evaluated impact of federal value-based reimbursement initiatives on industry
 - Managed the acquisition process on 11 add-ons in urban and rural Arizona: drove ~2x EBITDA growth in three years

MERCY HOSPITAL (*not-for-profit; now known as Insight Hospital & Medical Center*)

Chicago, IL

Transition Director

2021

- Managed 10 diligence workstreams to complete acquisition of Mercy Hospital, which filed for Chapter 11 bankruptcy in February 2021, and initiated turnaround plan; BK filing triggered extreme media attention and accelerated the deal timeline
- Established performance goals in conjunction with administrators and clinicians for major hospital departments including psychiatry and surgery; served as interim psychiatry manager and grew avg. daily patient count from 3 to 40 in two months

LAZARD

New York, NY

Investment Banking Analyst (Telecom & Digital Infrastructure Group; Former Intern)

2019-2021

- Presented growth plan of Otelco (legacy internet provider in ME) to potential investors with CEO; assembled all requisite materials for buyer meetings with minimal senior supervision; resulted in take-private transaction by Oak Hill Capital
- Managed buyer outreach and constructed financial exhibits highlighting operating strengths like pricing power and high returns on capex to support Blue Stream Fiber (a leading bulk internet provider in FL) in its sale process; sold to GI Partners
- Led 2 junior analysts in market penetration analysis of 17 competitors to support Antin Infrastructure in its bid for a leading fiber optic internet network in UT; utilized S&P MediaCensus data to identify coverage gaps and model add-on acquisitions

ADDITIONAL INFORMATION

Community:

- Co-Founder & Council Member (1 of 6 members), Georgetown University Muslim Alumni Council (2019-Present)
- Advisor to the Board of Directors, IMAN Federally Qualified Health Center (2024-Present)

Other Activities: U.S. Treasury Department - Committee on Foreign Investment (*Intern, 2017*), Georgetown Alumni Admissions Committee - Pakistan (*Interviewer*), Sylvester Broome Empowerment Village (*Advisor*), The Mission Continues (*Volunteer*)

Skills: Advanced Hindi/Urdu (Spoken), Intermediate Arabic, Bloomberg Terminal, CapIQ, FactSet, MS Office, PitchBook

Interests: Boat Design, Chicago History, Deep Dish Pizza, Military History/Tech, Pickup Sports, RC Vehicles