

ROYCE BROWN

(317) 764-0721 | Carmel, IN | royce.y.brown.28@dartmouth.edu

EDUCATION

Dartmouth College , Hanover, NH <i>Bachelor of Arts, Economics modified with Biological Sciences</i> Honors/Awards: Andrew J. Scarlett Scholar, Dartmouth Finance Society	June 2028 GPA 3.95/4.00
Carmel High School , Carmel, IN Honors/Awards: Valedictorian (out of 1328); The Distinguished Graduate	May 2024 SAT: 1530 (M: 800); GPA 4.73/4.00

PROFESSIONAL EXPERIENCE

Plexus Ventures - Healthcare M&A Advisory , Milan, IT <i>Summer Financial Analyst</i>	June 2025 – September 2025
<ul style="list-style-type: none">Assisted in discounted cash flow valuation and comparable company analysis, managed due diligence, and created a VDR for \$70M MedTech divestment deal and \$82M sale of a surgical software platform to a large MedTech conglomerateModeled projected earnings and risks on out-licensing deals to ensure fair pricing between licensees and licensorsDeveloped market sizing analysis (TAM/SAM/SOM) via top-bottom and bottom-up analysis to support revenue assumptionsCompiled research for comparative transactions in the orthopedics sector; produced detailed reports on 20+ peer companies	

Siren - Tech Start-up , Boston, MA <i>Market Strategy Intern</i>	July 2024 – September 2024
<ul style="list-style-type: none">Drove competitive landscape analysis of 10+ music-discovery platforms, evaluating demographics, pricing model, unique selling points, user experience/interface; presented findings to 4 managing directors influencing \$9M deal propositionBuilt Excel Pivot Tables and Charts to visually compare the competitors' engagement metrics and monetization strategiesProduced a SWOT analysis to inform leadership on go-to-market strategy and Siren's value proposition within sector	

LEADERSHIP AND ACTIVITIES

Dartmouth Investment and Philanthropy Program (DIPP) , Hanover, NH <i>Portfolio Monitor – Healthcare Coverage</i>	December 2024 – Present
<ul style="list-style-type: none">Directed six teams of 8+ students in creating pitch decks, evaluating fundamentals, and building DCF and SoTP modelsPresented pitch to 150+ members; initiated \$40,000 industrial (HON) and \$25,000 biopharmaceutical (CRL) positionsManaged weekly reviews in 19 equity positions while preparing healthcare industry coverage memos and analyzing future investments during weekly Investment Committee meetings for a \$950,000 AUM L/O equity fund	
Dartmouth Advising and Research for Tech Start-Ups (DARTS) , Hanover, NH <i>Project Manager</i>	December 2024 – Present
<ul style="list-style-type: none">Oversaw market research and competitor analysis for pre-seed groups in YCombinator to series A-C companiesCollaborated with co-project manager and four analysts; spent 10 weeks on research projects to specifications of foundersConstructed pitch decks outlining strengths, weaknesses, and gaps of industry; highlighted unique opportunities for the firm	
Dartmouth Powerlifting Team , Hanover, NH <i>Team Captain</i>	September 2024 – Present
<ul style="list-style-type: none">Led team to winning the 2024 USA Powerlifting Ivy League Cup; ranked 2nd in weight-class, raw divisionCompeted in 2025 USA Powerlifting Huskies Invitational; ranked 5th overall in Dynamic Objective Team Scoring (DOTS)Offered one-on-one coaching to 50+ team members; planned workouts catered towards each individual member of the team	
Economics Club , Carmel, IN <i>President & Team Captain</i>	August 2020 – May 2024
<ul style="list-style-type: none">Administered practices, team exercises for 30+ members; placed 9th place in Nationals of the National Economics ChallengeTraveled to 4 local elementary and middle schools to teach economic concepts to over 480 students in small-group seminarsEnhanced the economics curriculum for grades K-8 by introducing new activity-based lessons (e.g., lemonade stands) to the school board and faculty which taught foundational economic theories previously absent from the classroom	
HiLite Newspaper , Carmel, IN <i>Editor-in-Chief</i>	August 2020 – May 2024
<ul style="list-style-type: none">Spearheaded shift from print to online publication after school admins cut budget to 20% of previous year, saving \$18,700/yRe-designed previous budget system, increasing cost-benefit by transforming website with SnoFlow and Adobe InDesignIncreased readership from 5,300 to 8,000 unique monthly readers while holding 80 staff members on strict deadlinesHeld 36+ in-class and after-school workshops to produce multimedia including podcasts, videos, and interactive infographics	

SKILLS AND INTERESTS

Technical: Microsoft 365 Suite, Capital IQ, LSEG/Refinitiv, Salesforce, Tableau, Anصارada, Bloomberg Terminal
Languages: English (Native), Japanese (Native); Italian (Fluent)
Interests: Eagle Scout, XC Skiing, French Horn, Bouldering, Chet Baker, Indianapolis Colts, *Black Mirror*, Martin Scorsese