

Landon Elks

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EDUCATION

Harvard University	Cambridge, MA
A.B. Honors Degree in Economics, Advanced Course Track; Double Concentration in History. GPA: 3.91	May 2027

EXPERIENCE

Blackstone	New York, NY
Real Estate Private Equity Summer Analyst, Asset Management	June 2026 – August 2026

- *Incoming Summer 2026*

Matheson Capital	Charleston, SC
Real Estate Private Equity Summer Analyst	June 2025 – Present

- Led the firm's multifamily underwriting efforts for acquisitions across U.S. Southeast markets; managed financial modeling, validated key assumptions, and presented to investment committee for a firm with over \$150B in AUM. Underwrote over thirty assets in two months
- Supported debt placement process, including assumption loan underwriting and structuring agency financing (Fannie Mae, Freddie Mac, and HUD), and coordinated the implementation of affordable housing tax abatement programs across deals

Osprey Equity	Greenwich, CT
Summer Analyst	July 2024 – September 2024

- Conducted industry research, sourced 50 prospective software-related companies weekly, and analyzed CIMs to assess growth trajectory and financial compatibility as part of a 4-person analyst team for a search fund
- Executed a month-long due diligence project for acquiring a \$20M educational consulting and data services firm; interviewed stakeholders to assess switching costs and growth hypotheses, with findings included in investor materials
- Led outreach efforts and held meetings to secure a senior debt lender for the transaction

Broomx Technologies	Barcelona, Spain
Business Development Intern	June 2024 – July 2024

- Spearheaded U.S. & Canadian expansion for a health tech startup company involved in immersive therapeutic technologies
- Led a 1,000-contact email campaign, secured 5 new clients, \$125,000 in sales, and left a pipeline of \$200,000+ in revenue
- Shifted strategic focus from hardware towards a SaaS platform to generate recurring revenue and increase investor appeal
- Final project included an analysis of the North American market and report on the company's strategic growth plan

Real Estate Investor	Greenville, NC
Owner & Manager	December 2020 – January 2022

- Acquired first small residential real estate investment property at age fifteen; personally performed repairs, drafted lease agreements, coordinated monthly payment schedule and rent collection, and managed tenant turnover
- Generated strong returns from property until it was acquired by a national investment group at a highly appreciated value

LEADERSHIP & ACTIVITIES

Harvard Undergraduate Real Estate Investment Group	Cambridge, MA
President	August 2024 – Present

- Lead weekly sessions on real estate analysis, valuation, and modeling; tripled club membership to over 80 students
- Developing partnerships with real estate investment firms nationwide to assist in underwriting property acquisition deals

Harvard Institute of Politics	Cambridge, MA
John F. Kennedy Jr. Forum Committee Member	October 2023 – Present

- Head the strategic planning, ideation, and execution of several Forum events each week that foster candid dialogue on politics and relevant global affairs; moderated an event with former Cold Stone CEO and Arizona Governor Doug Ducey

Other Activities: Harvard Rugby Football Club, Harvard Crimson Business Board, Harvard Financial Analysts Club

Interests: Outdoors/Conservation, U.S. International Relations, Baseball, Rugby, Watersports, Classic Rock Music