

Ryan Vakil

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EDUCATION

YALE UNIVERSITY

B.A. in History: Politics, Law & Government

New Haven, CT

September 2021 – December 2025

- Cumulative GPA: **3.94/4.00** | Phi Alpha Theta | Ivy Council Social Impact Research Fellow | IES Barcelona Study Abroad

PROFESSIONAL EXPERIENCE

GOLDMAN SACHS & CO. LLC

Investment Banking Summer Analyst – Global Industrials Group (Returning Full Time in 2026)

New York, NY

June 2025 – August 2025

- Selected Transaction Experience:

- Advised Norma Group (ETR: NOEJ) on \$1.0B divestiture to Advanced Drainage Systems (NYSE: WMS) (Pending)
 - Refined strategic and financial rationale for divestiture by benchmarking Water Management segment's standalone performance, margin profile, and growth drivers to inform valuation messaging and buyer positioning
 - Collaborated with third-party management consultants to synthesize findings from operational and market analyses into marketing materials, ensuring alignment between due diligence outputs and the segment's equity story
 - Produced core marketing deliverables detailing financial forecasts, potential risks, sector trends, and competitive landscape in coordination with management; supported the team during management presentations and Q&A
- Benchmarked major automaker's competitive positioning against General Motors's partnership with Redwood Materials; assessed battery reuse and production initiatives as well as automaker's long-term potential for entry into grid-scale storage
- Conducted ongoing coverage of aviation subvertical, analyzing market trends, strategic initiatives, and company-specific value drivers to benchmark industry leaders, generate strategic insights, and support client advisory initiatives
- Built mock take-private and activism defense materials assessing L3Harris's valuation, capital structure, and investor dynamics

BANK OF AMERICA MERRILL LYNCH

New York, NY

Investment Banking Summer Analyst – Real Estate, Gaming & Lodging

June 2024 – August 2024

Investment Banking Summer Analyst – Real Estate, Gaming & Lodging

June 2023 – August 2023

- Selected Transaction Experience:

- Advised bidder on \$3.0B non-controlling secondary investment in sponsor-backed data center platform (Terminated)
 - Drafted key sections of presentation materials, including potential risks, data center supply and demand forecasts, and public U.S. REIT landscape evolution analyses, for fund's investment committee and chief investment officer
 - Collaborated with six different product and coverage teams across the U.S. and Europe, synthesizing data on market conditions, industry landscape, and financial metrics to analyze the merits and risks of the investment thesis
- Advised Realty Income (NYSE: O) on \$9.3B acquisition of Spirit Realty Capital (NYSE: SRC) (Closed)
 - Constructed comprehensive portfolio breakdowns illustrating exposure of each REIT to various property types and locations; consolidated analysis into cohesive portrayal of pro forma property portfolio
 - Supported development of illustrative merger model and pro forma capitalization tables to compare different transaction structures; benchmarked performance of REITs against industry peers on price and total returns bases
- Presented research on practical applications of AI in commercial real estate to Bank of America Merrill Lynch senior team

LEADERSHIP & ACTIVITIES

YALE SCHOOL OF MANAGEMENT

New Haven, CT

April 2022 – Present

Head of Financial Research for Senior Associate Dean

- Co-authored paper published by Harvard Law School regarding the Yale CELI List of Companies; paper was ranked #1 on *Social Science Research Network* across Capital Markets, Corporate Governance, Finance, Law, and Political Science publications
- Reported results of sanctions and business exodus research to leading news outlets including *The New York Times*, *The Wall Street Journal*, *The Washington Post*, *Bloomberg*, *Financial Times*, *The Associated Press*, *Los Angeles Times*, *Fortune*, *Forbes*, and *CNBC*
- Recommended various courses of action regarding Russian oil sanctions to U.S. State and Treasury Departments
- Co-authored report for Governor Ned Lamont that benchmarked the underperformance of Connecticut's pension and demonstrated that Connecticut could eliminate state income taxes if its pension fund performed similarly to other states

YALE UNDERGRADUATE DIVERSIFIED INVESTMENTS

New Haven, CT

September 2021 – Present

Chairman

- Led Yale's largest finance club, hosting speaker events with guests including Seth Klarman, Gregg Lemkau, and Chip Wilson
- Founded YUDI Advanced Scholars, a program teaching finance and investing fundamentals beyond YUDI's core curriculum

ADDITIONAL INFORMATION

- **Languages & Skills:** Farsi (Fluent), Spanish (Proficient), Indonesian (Proficient), Capital IQ, FactSet, PitchBook, Research
- **Awards:** Coca-Cola Scholars Semi-Finalist, Junior Achievement 18 Under 18 of Arizona, 2021 Charros Outstanding Senior
- **Membership:** Yale Corporate Social Impact (Founding Vice Chair), *Yale Daily News* (Staff Reporter), Yale Political Union
- **Interests:** College Football, Medieval Europe, Snowboarding, Soccer, Stand-Up Comedy, Watch Collecting, Yale Lacrosse