

William Dai

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EDUCATION

Cornell University, College of Agriculture and Life Sciences

Bachelor of Science in Information Science and Animal Science, Dyson Business Minor

Ithaca, NY

Expected May 2027

Coursework: Financial Accounting, Finance, Business Intelligence Systems, Microeconomics, Business Management, Networks

Binghamton University, School of Management

Binghamton, NY

Bachelor of Science in Business Administration and Biology Pre-Med

Aug 2023 – May 2024

Coursework: Cell and Molecular Biology, Chemistry, Computer Tools for Management, Statistics, Decision Making in Management

Cumulative College GPA: 3.70/4.00 | SAT: 1510/1600

PROFESSIONAL EXPERIENCE

SellSide Group

Dallas, TX

Junior M&A Analyst

May 2025 – Aug 2025

- Adjusted financial statements, facilitated NDAs, and prepared CIM for industrial companies suited to strategic buy-side projects
- Pulled and created spreadsheet reports of various suitable companies to specific Private Equity firms that operate in the US Sunbelt
- Facilitated communication and meetings with various CEOs of middle-market companies/PE firms that are interested in transactions

Signal HiFi Inc.

Queens, NY

Intern

May 2020 – Aug 2024

- Prepared monthly P&L reports and identified cost-saving opportunities with new vendors, resulting in 8% reduction in material cost
- Developed a comprehensive pricing strategy leveraging brand equity and competitor analyses, increasing growth margins by 26.8%
- Created Excel pivot tables to help streamline financial data pull for year-end corporate tax filing and annual NYS sales tax returns

New York State Senator Campaign

Oyster Bay, NY

Promotional Intern

Jan 2022 – Dec 2022

- Collaborated on financial analysis and reporting for state-funded programs, ensuring budget alignment and fiscal planning initiatives
- Coordinated promotional events for candidates and featured in webpage videos, contributing to campaign visibility and engagement
- Boosted voter outreach and community engagement by 35% through phone banking sessions and distributed campaign materials

EXTRACURRICULAR ACTIVITIES

Global Cornell Connection

Ithaca, NY

VP of Finance

Aug 2024 – Present

- Spearheaded DCF and Comps analysis of BKNG, justifying a BUY with a 36.72% upside driven by strategic tech advancements
- Led a 5-week fundraiser, merging pre-order strategies with in-person sales, and raised \$6,700+ for charity and club developments
- Developed an Excel underwriting model to analyze monthly cash flows and assess the rationale for industrial real estate investments

Cayuga Capital

Ithaca, NY

Healthcare Team Member

Sep 2024 – Present

- Selected as 1 of 15 members to participate in a 10-week education series on financial accounting, finance, and technical workshops
- Led a stock pitch on MANH revenue growth potential driven by SaaS adoption and expanding supply chain management solutions
- Conducted a stock pitch of Eli Lilly, creating a Discounted Cash Flow analysis and a revenue model by product and industry trends

Binghamton Esports Team

Binghamton, NY

Team Captain

Sep 2023 – August 2024

- Led team to a record-breaking SUNY League run, advancing to the grand finals in NYC through strategic leadership and teamwork
- Qualified for international contenders, enabling the opportunity to participate in Div-II professional play, acquiring team sponsors
- Coached players and teams to improve collaboration and performance; managed team finances and \$5,000 in tournament winnings

North Shore Animal League

Port Washington, NY

Volunteer Adoption Coordinator

Dec 2021 – Aug 2023

- Assisted in organizing North Shore Animal League adoption events and facilitated over 40 successful animal adoption applications
- Streamlined financial tracking for adoption event budgets, ensuring allocation of resources and reducing event expenditures by 13%
- Extensively trained volunteers in shelter policy and how to prequalify adopters, resulting in a significant boost in monthly adoptions

SKILLS & INTERESTS

Skills: Python (Proficient), Java (Intermediate), JavaScript (Basic), HTML (Basic), Microsoft Office Suite (Proficient)

Languages: Shanghai Chinese (Fluent), French (Basic), Mandarin (Intermediate)

Organizations: Cornell Valorant Red Esports Team, Tri-M Music Honor Society, Chamber Music Society at Lincoln Center

Interests: Fencing (Sabre), Classical Performing Arts (Cellist and Pianist), Timepieces, Esports, 80's Rock, Skeet Shooting, Animals