

# GARRET DUO

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## EDUCATION

### Dartmouth College

Hanover, NH

A.B., Economics modified with Computer Science, Minor in German Studies | GPA: 3.97/4.0 September 2023 – June 2027

**Awards:** 1st Place – Cornell Stock Pitch Challenge, Rufus Choate Scholar, CS50 Citation (Software Design)

**Relevant Coursework:** Econometrics, Development Economics, Software Design, Object-Oriented Programming

### Mission San Jose High School

Fremont, CA

Summa Cum Laude | SAT: 1580

August 2019 – June 2023

**Awards:** Eagle Scout, Boys State Senator, National Merit Scholar, National AP Scholar, History Bowl National Finalist

## EXPERIENCE

### Bank of America Securities

Palo Alto, CA

Incoming 2026 Technology M&A Summer Analyst

June 2026 – August 2026

### Kline Hill Partners

Greenwich, CT

Private Equity Secondaries Winter Analyst

January 2025 – March 2025

- Built detailed NAV waterfall models driving \$30m in closed transactions across 13 buyout, growth, and venture funds
- Underwrote 25 fund portfolios totaling \$250m in NAV via portfolio-level rollups and company-level LBO models
- Authored primary investment memos for two newly formed private equity buyout funds by conducting due diligence on managers' historical performance, strategy, and professional backgrounds for an aggregate commitment of \$2.5m
- Scraped and modeled data from 600+ past deals to calculate average returns by asset class, presenting findings to LPs

### Growth Warrior Capital

Charlotte, NC

Venture Capital Summer Analyst

June 2024 – August 2024

- Sourced and contacted 500+ B2B SaaS startups for Seed and Series A lead investments, generating \$12m of deal flow
- Authored 10 startup investment memos, with five receiving investment committee approval for further due diligence
- Supported due diligence for a \$1m seed investment through conducting competitive analysis and customer interviews

### Search Party Capital

Piedmont, CA

Search Fund Spring Analyst

March 2024 – June 2024

- Researched 30+ LMM energy services companies through Grata and LinkedIn, vetting and pitching acquisition targets
- Built DCF and market sizing models for five potential deals, with one deal totaling \$20m TEV advancing to final offers
- Developed a proprietary database of 1,400+ sell-side intermediaries, generating over 30 high-quality inbound leads

## ACTIVITIES

### Dart Dorm Rentals

Hanover, NH

Co-Owner and Managing Partner

August 2024 – Present

- Grew revenue by 72% YoY for a \$140k EV student-run mattress rental business, focusing on finance and marketing
- Acquired 65 new customers and generated \$27.5k in sales via targeted email campaigns to Dartmouth student body
- Rebuilt company website and socials, resulting in a 30% improvement in email click-to-purchase conversion rate

### Dartmouth Investment and Philanthropy Program

Hanover, NH

Investment Committee

January 2024 – Present

- Managed 4 pitch teams of 8+ students in creating pitch decks, evaluating fundamentals, building DCFs, presenting to 150+ members, and engaging in discussions with the investment committee for a \$900k student-run investment fund
- Represented organization at Cornell Johnson's annual Undergraduate Stock Pitch Challenge, placing 1st out of 18 teams

## SKILLS, EXTRACURRICULARS, & INTERESTS

**Other Activities:** Kappa Pi Kappa Fraternity, Economics Teaching Fellow, Great Issues Scholars, Intramural Basketball

**Professional Skills:** Excel, VBA, Refinitiv, CapIQ, Pitchbook, Bloomberg Terminal, FactSet, Python, Java, C++, JavaScript

**Languages:** English (native), Mandarin Chinese (fluent), German (conversational)

**Programs & Certificates:** Pitchbook Pioneer PE & VC Foundations, TuckLAB: Entrepreneurship, Harvard CS50x

**Interests:** Weightlifting, Backpacking, Peloton, Business podcasts, Sci-fi films, NBA (Warriors), Strategy games, Esports