

# Nikhil Tirupathi

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## EDUCATION

### Dartmouth College

*BS in Biology modified with Computer Science*

- SAT: 1580 (Math SAT: 800)

**Hanover, NH**

Expected Jun 2027

### Tuck School of Business -- Dartmouth College

*Business Program*

**Relevant Coursework:** Financial Accounting, Price Systems

**Hanover, NH**

## WORK & LEADERSHIP EXPERIENCE

### Accordance AI

*Growth/GTM intern*

**San Francisco, CA**

Aug '23 – Present

- Worked directly with CEO to coordinate GTM for an AI startup based out of San Francisco.
- Backed by Sequoia Capital, Khosla Ventures, General Catalyst, and Bain Capital Ventures

### Belcher Pharmaceuticals

*Corp Dev Intern*

**St. Petersburg, FL**

Jul '24 – Aug '24

- Worked with animal ibuprofen team to forecast changing market conditions in 2025 and brainstormed ideas to meet increased near-term demand.
- Observed calls between Belcher Pharma and an investment bank about acquiring a smaller pharma company.

### Dartmouth Investment and Philanthropy Program

*Equity Research Analyst*

**Hanover, NH**

Dec '23 – Present

- Most prestigious finance club at Dartmouth (~5% acceptance rate),  
over \$800,000 AUM.
- Constructed and presented pitch decks using various valuation methods, including DCFs and comparable company analysis, to assess the intrinsic value of target companies; presented Buy/Hold/Sell recommendations to investment committee.

### U.S. House of Representatives

*Legislative Intern*

**Washington D.C.**

Jun '24 – Jul '24

- Office of Congressman Gus Bilirakis in Washington D.C (FL-12).
- Conducted legislative research, assisted with drafting memos, and supported the Congressman's team in preparing for committee meetings. Gained firsthand experience in the legislative process, attended briefings, and communicated with constituents on key policy issues.

## SKILLS, ACTIVITIES & INTERESTS

- **Languages:** Intermediate proficiency in Spanish; Conversational proficiency in Telugu
- **Activities:** Member in Jazz band; Volunteer at Local Hospice & Hospitals
- **Interests:** Sports betting; Recreational poker (placed in school competitions);