

Ali Otuzoglu

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EDUCATION

Yale University, New Haven, CT

May 2027

B.A. in Economics and B.S. in Statistics and Data Science, GPA: 3.83/4.00

Relevant Coursework: Computational Linguistics, Financial Economics, Intermediate Macroeconomics, Intermediate Machine Learning, Probability Theory, Discrete Math, Linear Algebra, Renewable Energy, Econometrics

Institut le Rosey, Rolle, Switzerland

IB Diploma (42/45), SAT:1570/1600, Highest Achievement Award, Top college admission in grade

PROFESSIONAL EXPERIENCE

Maxitech

San Francisco, CA

Venture Capital Analyst

May-June 2025

- Conducted technical due diligence on 3 AI/ML startups supporting ~\$3M investments through market research
- Created a market-mapping project for Series A investments, expediting data analysis for KPI models by 25%
- Authored 3 investment reports, analyzing 10+ pitch decks for AI startups to maximize investment returns
- Beta tested business casing chatbot “Entrapeer”, improving response accuracy of task-specific agents

Deloitte

Istanbul, Turkey

Audit Intern

August 2024

- Audited Sabanci Holding, Turkey’s 4th largest company, using statistical measures of materiality for 11 subsidiaries
- Applied IFRS standards to analyze currency consolidation via Oracle Hyperion FM, accelerating document reviews
- Used risk-based measures of materiality to increase the efficiency of the account reconciliation process by 30%

QNB

Istanbul, Turkey

Investment Banking Intern

May-July 2024

- Assisted bankers in prospectus due diligence on public equity offerings in the Turkish market, contributing to 3 deals
- **\$58M IPO of Horoz Logistics (Leading Turkish Logistics Company, 1.7 million investors)**
- Prepared slide decks for investors, assisting the roadshow process through market research and Excel modelling
- Found local and international comps to assist valuation, comparing product, market, size, and corporate structures

Investor Outreach and Internal Projects

- Started the project to expand the company’s educational website into an online course, leading a team of 3 interns
- Created 4 research slides on the textile, aluminum, trailer, and logistics sectors to prepare MDs for client meetings

LEADERSHIP EXPERIENCE

The Urban Philanthropic Fund

New Haven, Connecticut

President

- Manage a philanthropic equity portfolio of \$90k, achieving a CAGR of 52% on investments in industrial companies
- Lead the operations of 5 investment and 4 consulting teams, overseeing pro bono consulting with local nonprofits
- Landed 2 new budget optimization projects with the local city government, onboarding 5 new consulting clients
- Grew club size from 85 to 150, designing and implementing a novel student training program for Finance Analysts

Fast Company Turkey

Istanbul, Turkey

Writer and Advisory Board Member

July 2023-Present

- Write business articles on AI, including the most-read article of June 2024, and add commentary to published work
- Moderated a panel with the chairman of Turkey’s oldest bank Isbank, for a 2023 conference with 200+ attendees

RELEVANT SKILLS AND INTERESTS

- *Certificates:* Bloomberg Market Concepts, Alternative Investments (HBS), Financial Statements (Wall Street Prep)
- *Skills:* MS Office, Capital IQ, Bloomberg, IFRS, AI Prompt engineering, Python, C, SQL,
- *Languages:* Turkish (Native), French (Fluent, DELF B2)
- *Interests:* Ceramic sculpting, Journalism, Skiing, Tennis fan, Travel enthusiast (25 countries), Alto Saxophone
- *Extracurriculars:* Yale Scholars of Finance (VP of Leadership), Yale Turkish Students Association (Treasurer)