

# Steven Min

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## EDUCATION

### Columbia University in the City of New York

**Bachelor of Arts in Financial Economics** (GPA: 3.63 / 4.0)

New York, New York

January 2024 – May 2026

- Dean's List
- Chairman – John Jay Society (Fall 2025)
- President – American Enterprise Institute at Columbia (2025 – 2026)
- Vice President – American Enterprise Institute at Columbia (2024 – 2025)

### State University of New York – Stony Brook

**Bachelor of Science in Business Management** (GPA: 3.74 / 4.0)

Stony Brook, New York

August 2020 – December 2023

- Dean's List

## EXPERIENCE

### Xenomorph | Enterprise Data Management & Analytics Solutions for Financial Services |

New York, New York

**Intern, NYC Office**

May 2024 – July 2024

- Conducted thorough investigations into company overview and C-suite specifics of potential clients to aid in the identification and qualification of potential leads, supporting the President's sales lead generation efforts.
- Assisted the President in creating a comprehensive and persuasive sales pitch deck targeting potential high-profile clients such as Wells Fargo and Mizuho Securities.
- Contributed to the development of a strategic roadmap for expanding Xenomorph's service compatibility to include cloud-native computing, involving extensive research, initial compatibility testing, and compiling findings into detailed reports and presentation decks for C-level executives, providing a complete explanation of various products under the AWS and Azure umbrellas.
- Participated in conversion project of a 55-page "Java API" user guidebook into a "Python Cross-Platform API" user guidebook, enhancing the company's product documentation to meet the evolving needs of clients requiring Python integration. Created python library for verifying the functionality of the Python Cross-Platform API to aid with QA.

### Min & Park Commerce | Product Development & Retail Services in Apparel Industry |

Ansan, South Korea

**Co-Founder**

August 2023 – Present

- Navigated and fulfilled all legal and bureaucratic requirements mandated by the South Korean government to legally establish and operate the business.
- Leveraged innovative "text-to-image AI software" to create unique product designs, minimizing initial investment and mitigating legal risks associated with copyright issues.
- Managed the overall financial health of the business by analyzing and projecting profit margins, fixed and variable costs, initial investment needs, taxation, and overseeing bank accounts and financial transactions.
- Maintained meticulous financial records, including tracking revenues, expenses, and cash flow to ensure accurate internal financial management and legal compliance.

### Republic of Korea Army | National Security |

Paju, South Korea

**Deputy Team Leader (Sergeant, Confidentiality Security Clearance), Ground Reconnaissance Team**

January 2021 – July 2022

- Operated as a key member of special operations units, including Ground Reconnaissance Team and Sniper Team, specialized in Intelligence Operations, participating in current operations on a regular basis.
- Directly assisted the battalion command sergeant major with the facility management & maintenance of the HQ company and the battalion, facilitating 500+ personnel.
- Managed and maintained the war reserve stocks (WRS) of the HQ company and reconnaissance operations equipment with significant financial & military values (classified), ensuring mission readiness.
- Certified as "Excellent Warrior," a formal honor for achieving top-level physical and skill standards of the Army.
- Acquired number of transferrable skills involving proactivity, discipline, adaptability, resilience, and goal-orientation from operating for the significantly stressful and high-stake missions with substantial risks including Infiltration, Reconnaissance, Intelligence Acquisition, Sabotage, and Land Navigation.

## SKILLS & CERTIFICATIONS

- Language: Professional proficiency in English & Korean
- Technology: MS Office (Word, Excel, PowerPoint), Stata, Python, MS SQL (basic familiarity)
- BCG Strategy Consulting Virtual Experience Program on Forage – September 2023