

Kyle Romans

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EDUCATION

Yale University

B.A. Political Science with an Advanced Language Certificate in Spanish, GPA: 3.85/4.0

New Haven, CT

August 2023 – May 2027

PROFESSIONAL EXPERIENCES

Morgan Stanley

Incoming Institutional Equities Division Summer Analyst

New York, NY

June 2026 – August 2026

Remote

Participant

October 2024 – January 2025

- Selected for a highly competitive mentorship program with a focus on the investment banking vertical in order to strengthen industry knowledge, develop technical acumen, and gain exposure to a wide variety of transactions
- Learned about client relationship management, transaction advisory, and market synthesis as a means to simulate the dynamic role of an advisor managing multiple deals and gain a macro perspective of significant economic events

Stanford Sports Equity Lab

Remote

Research Assistant

October 2024 – February 2025

- Identified gaps in accessibility, standardization, and long-term impact research in the field of youth sports, recommending strategies to address disparities and enhance availability of recreational activities
- Conducted extensive research on the impact of empowering coaching approaches on youth development, highlighting the benefits of fostering resilience, confidence, and holistic growth over hyper-critical coaching styles

Eldon Pass Partners

San Antonio, TX

Intern

June 2024 – August 2024

- Developed a comprehensive Firm Investor Database for over 250 investors, detailing individual investments, amount invested, and trends over a 2-year period
- Analyzed investor interactions, creating detailed contact records of those who passed on or ignored investment offers, in order to enhance follow-up strategies and increase future investor engagement
- Managed investor data including investor names, emails, admin and other contact details, and notes for streamlined communication and record-keeping

Yale Undergraduate Diversified Investments

New Haven, CT

Analyst

September 2023 – Present

- Participated in an introductory curriculum to obtain a base level understanding of the finance industry, including a broad overview of the role of investment banks and the various coverage groups within them
- Researched current events in the economy and consolidated findings into weekly presentations to keep members up to date on the status of the market and implications for future investments

COMMUNITY SERVICE

Yale College Council

New Haven, CT

New Haven Engagement Coordinator

August 2024 – Present

- Met with a diverse set of 10 local businesses, collaborating with their leadership in order to establish promotional deals for students as a means to stimulate the New Haven economy and increase students' awareness of their presence
- Spearheaded development of a pop-up restaurant event, managing input from both campus administration and local leadership to bring 10 eateries to campus in hopes of bridging the disconnect between Yale and the New Haven community

Yale Black History Month Dinner

New Haven, CT

Student Contributor

February 2024

- First student selected to curate and serve a 5-item menu for over 600 guests that celebrated the diverse backgrounds within the Black community at Yale's annual Black History Month dinner
- Collaborated with Yale staff to design informational index cards that detailed the origin and historical significance of dishes for the purpose of facilitating a platform for cultural expression and minority voices

Bouchet Mentorship Program

New Haven, CT

Mentor

January 2024 – Present

- Led open discussions during mentorship sessions, providing guidance and tutoring for both personal and academic challenges to 25 middle school boys of color, strengthening mentor-mentee relationships
- Hosted "Real-World Careers Series" featuring professionals from various fields to expose youth to diverse career paths

ADDITIONAL INFO

Skills

- Microsoft Office (Word and PowerPoint), finance (basic accounting, M&A analysis)

Interests

- Military History, Aerospace, Ancient Mythology, Soccer, Cooking, UFC, Sparkling Water, Working Out, Comedy