

James Cunningham

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EDUCATION

Dartmouth College | June 2027

Cumulative GPA: 4.00/4.00

Bachelor of Arts; Major in Math modified with Economics; Minor in Computer Science

SAT: 1560/1600 (780 R | 780 M)

Relevant Coursework: Financial Accounting, Public Finance and Policy, Market Regulation, Multivariable Calculus

Honors & Awards: Rufus Choate Scholar (Top 5% in Class), Citations for Academic Excellence in Introduction to Statistical Methods and Spanish Writing and Composition (Given to High-Performing Students), Eagle Scout (2022)

PROFESSIONAL EXPERIENCE

HP Tech Ventures | Palo Alto, CA (Remote)

November 2024 – January 2025

Startup Analysis & Deal Sourcing Intern

- Surveyed company databases and incubator websites to identify two promising technology startups for evaluation
- Conducted due diligence on targets by synthesizing financial ratios and key information into reports for supervisors
- Created data-driven investment memos summarizing investment theses and presented them to potential investors

Snow Crane Capital | Dallas, TX (Remote)

May 2024 – September 2024

Summer Analyst

- Conducted research on fragmented, fast-growing industries such as IoT Services, Cybersecurity, and 3PL software
- Reviewed CIMs and financial statements of 20 targets to identify acquisition opportunities and inform investors
- Projected value and upside of targets using LBO modeling; presented findings to CEO to inform fund decisions
- Leveraged email software to execute outreach to 375 company executives; delivered 25 NDAs to potential targets

Economics Department at Dartmouth College | Hanover, NH

March 2024 – June 2024

Teaching Fellow

- Aided professor in teaching 33 students probability theory and statistics through one-on-one support during class
- Held three office hours and graded 15 problem sets weekly, offering study strategies and explaining key concepts
- Collaborated with professor to develop instruction materials to enhance student understanding and engagement

Curb Appeal Landscaping | Fairfield, CT

March 2020 – August 2022

Founder

- Founded a landscaping company that earned \$10K in revenue in three summers with average profit margin of 40%
- Delegated tasks to employees, maintained seven properties, and developed company website and Instagram page

LEADERSHIP AND EXTRACURRICULARS

The Dartmouth Exchange Journal | Hanover, NH

September 2024 – Present

Board Member

- Reviewed 32 student research papers and presented selections to rest of board for publishing in economics journal
- Evaluated the accuracy of citations and claims in approved papers and suggested edits to authors before publication
- Collaborated with other leadership to implement standards and scoring rubrics for submissions to inaugural issue

Dartmouth Investment and Philanthropy Program | Hanover, NH

September 2024 – Present

Equity Analyst

- Managed a \$963K student-led investment portfolio through pitching stocks in teams of three to portfolio managers
- Evaluated equity investments by analyzing economic trends, research reports, press releases, and company filings
- Conducted DCF modeling and comparable company analyses to develop investment theses and recommendations

Tuck School of Business at Dartmouth College | Hanover, NH

January 2024 – March 2024

TuckLab Student

- Developed a startup idea and product prototypes; earned 3rd place in a pitch competition along with seed funding
- Forecasted financials in a case study to estimate target valuation and negotiated a mock deal with a panel of judges
- Managed personal schedule to complete a 40-hour program taught by MBA faculty in addition to a full courseload

SKILLS & INTERESTS

Skills: Spanish (CEFR C1), Portuguese (CEFR A1), CapIQ, Factset, Bloomberg, Grata, Python, C, MATLAB

Certifications & Training: Forage Bank of America Investment Banking Program

Interests: Chess, Stand-up Comedy, Distance Running, Skiing, Weightlifting, Mountain Biking, Mixed Martial Arts