

Kevin Malaekah

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EDUCATION

Stanford University

B.S. in Management Science and Engineering (GPA: 3.9)

Graduating 2026

- **Relevant Coursework:** Product Management Fundamentals, Technology Entrepreneurship, Strategic Management of Startups, Accounting for Entrepreneurs, Organizational Theory & Management, Decision Analysis

WORK EXPERIENCE

ModernEdge AI

Co-Founder & CEO

San Francisco, CA

Aug. 2025 - Present

- Integrated AI voice agents, outbound automation, and referral systems into trades and home services businesses to improve lead capture, scheduling, and customer operations.
- Generated 50,000 in ARR in the first five months and secured partnerships with major private equity platforms and contractor aggregators.

Temasek

Summer Investment Associate

New York City, NY

Summer 2025

- Conducted direct private equity investments with the Energy/Industrials and Real Estate teams in the New York office, performing company and industry research, valuation analysis, and financial modeling.
- Contributed to a \$1.5B live transaction, supporting financial due diligence, participating in management meetings, and coordinating with third-party auditors and consultants.

Convergent Finance

Private Equity Analyst

Mumbai, India

Jan. 2025 - March 2025

- Conducted due diligence on 5+ potential investments across consumer & chemical sectors, analyzing financials and internal memos.
- Drafted quarterly investor letters and synthesized macroeconomic data (GDP growth, FDI trends, policy shifts) to support investment theses and sector prioritization.

The Cohen Group

Summer Analyst

Washington DC

Summer 2024

- Lead primary open-source research initiatives analyzing global economic, political, and regulatory trends to inform client strategies, utilizing advanced analytical tools to present findings in a clear, actionable format.
- Design and execute outreach campaigns to over 20 key industry and government stakeholders, facilitating strategic discussions that influence client decision-making and enhanced operational approaches in diverse international markets.

Peak and Dale Solutions Ltd.

Growth Strategy & Business Development Intern

Nairobi, Kenya

Summer 2023

- Collaborated closely with CEO to develop comprehensive growth-strategy plan for a Kenyan-based tech/marketing agency, accelerating their two-year goals to capture 20% of clients in the Rwandan market and increase internal revenues by 200%
- Strategically identified and approached 20+ Kenyan companies through cold outreach and successfully converted over 30% into new clients, contributing to 15% increase in revenues for the firm during my time

LEADERSHIP EXPERIENCE

Associated Students of Stanford University

Student Senator • Chair of Student Life and Appropriations

Stanford, CA

April 2022 - June 2023

- Led effective negotiations with officials to increase R.A. stipends by 10% and reduce costs for students to rent campus spaces by 50%
- Managed \$3.4M budget consisting of student funds, allocating \$20k funding weekly to 600+ student clubs, organizations, and projects

Hoover Institution

Research Assistant

Stanford, CA

Sep 2022 - Present

- Produced detailed briefs for General H.R. McMaster that directly informed his strategic advisory role and guidance to senior leaders.
- Researched and synthesized regional developments in the Middle East, Africa, and South Asia, providing actionable insights on security and policy issues.

ADDITIONAL INFORMATION

Technical Skills: Python, VBA

Awards/Honors: T-Mobile Changemaker \$10K Grand Prize Winner (1 out of 130), GM STEM For Good Grand Prize Winner (1 out of 100)

Interests: Africa/LatAm/China Geopolitics, Global Trade, Travelling (50+ countries)