

# SARA J. CARR

+1 (205) 876-4536, [saracarr@wharton.upenn.edu](mailto:saracarr@wharton.upenn.edu)

## EDUCATION

### THE WHARTON SCHOOL, UNIVERSITY OF PENNSYLVANIA

*Master of Business Administration Candidate, Major in Business Economics & Public Policy*

Philadelphia, PA

2024-2026

- **Awards:** McMullan Family MBA Fellow Scholarship (for professional, academic, and personal achievement)

- **Membership:** Adam Smith Society Board (Social & Debate Chair), Student Section Board (VP of Wellness), PE/VC Club

### EMORY UNIVERSITY

*Bachelor of Business Administration with High Distinction (GPA 3.9), Major in Finance and Consulting*

Atlanta, GA

2016-2019

- **Emory Varsity Volleyball:** Captain (Freshman, Spring), 2018 National Champion, 2017 First Team All-American

- **Campus Involvement:** Student Ambassador Tour Guide, Alpha Delta Pi Executive Panhellenic Delegate, Member of Investment Banking and Women in Finance Clubs, Study Abroad (Prague University, 2019), Business Communications TA

## EXPERIENCE

### NEUBERGER BERMAN SECONDARIES (\$20bn+ Secondaries Platform)

New York, NY

Summer 2025

#### Summer Sr Associate (Return Offer Received), Generalist (GP- and LP-led)

- Executed underwriting and diligence for GP-led continuation funds and LP portfolio acquisitions across buyout, growth, and venture strategies; built asset- and portfolio-level returns models and investment committee materials

#### Selected Deal Experience:

- **\$1.2bn GP-led Continuation Fund for Insurance MGA:** Built returns model, led industry diligence, directed business diligence with Management and GP; crafted deal structure (preferred security) and presented recommendation to committee

### BERKSHIRE PARTNERS (~\$6bn Private Equity Fund)

Boston, MA

2022-2024

#### Associate, Services & Industrials

- Drove due diligence (commercial, financial, operational), prepared returns models, and collaborated with external parties to evaluate investments across sectors including financial services, distribution, value-add resellers, environmental services
- Managed valuations, capitalization tables, and value-creation plans for 2 portfolio companies with >\$10bn in collective sales
- Selected as sole associate to lead fundraising; built fund analyses to address LP questions, resulting in target amount raised
- Firm Involvement: Hosted modeling training for ~10 associate hires; spearheaded associate offsite planning (3x annually)

#### Selected Deal Experience:

- **\$1.3bn Acquisition of environmental services target (closed, Aug 2024):** Developed investment thesis, conducted diligence on market trends and growth strategy, and presented findings to firm; ultimately led to enthusiasm to close the deal
- **\$1.4bn Acquisition of RIA (final round, Nov 2022):** Conducted financial diligence including returns model, advisor equity analyses, and competitor comparison to develop valuation; presented pricing expectations to IC, ultimately deciding to pass
- **\$1.0bn Acquisition of ID & data collection target (final round, May 2023):** Collaborated with external experts to evaluate industry and target's strategic positioning; identified efficiency improvements needed to achieve returns, leading team to pass

#### Selected Portfolio Company Experience:

- **\$18.3bn Sale of SRS Distribution to Home Depot (Jun 2024):** Drove equity proceeds analysis, created multi-fund returns model, and coordinated with external parties to complete a strategic sale after an 11-year, growth-oriented Berkshire chapter

### MOELIS & COMPANY

New York, NY

#### Analyst, Generalist Investment Banking

2020-2022

- Performed valuation models and financial diligence analyses, crafted public deal materials, and led investor communication to drive successful client outcomes; constructed materials and pitched strategic M&A ideas to earn new client business
- Selected as a top bucket analyst (out of ~40) and one of <10 analysts offered fast-track promotion to associate
- Firm Involvement: Led recruiting efforts to select ~20 analysts (2,000+ applicants); hosted training for ~150 junior hires

#### Selected Deal Experience:

- **Realty Income \$11bn Acquisition of VEREIT (Nov 2021):** Created merger model underpinning valuation for all-stock deal (~\$50bn pro forma TEV); coordinated external parties to achieve office portfolio spin-off into new public company
- **Amryt \$340m Acquisition of Chiasma (Aug 2021):** Completed diligence within tight exclusivity timeline; built merger and DCF models to validate purchase price presented to BoD; crafted public materials outlining deal strategy and cost synergies

### MAYNARD NEXSEN (fka Maynard, Cooper & Gale; Law Firm)

Birmingham, AL

#### Legal Analyst, Securities Litigation Group

2020

- Managed opposing parties and FINRA communication and led production process for largest client, involving ~450 cases

## ADDITIONAL INFORMATION

- **Interests:** US national parks (Grand Tetons, Yellowstone), fitness (HIIT training, boxing), SEC football (Auburn), golf (beginner), self-betterment podcasts (Jocko Willink, Andrew Huberman), Boys & Girls Club, youth volleyball coaching