

SARA J. CARR

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EDUCATION

THE WHARTON SCHOOL, UNIVERSITY OF PENNSYLVANIA

Philadelphia, PA

Master of Business Administration Candidate, Major in Business Economics & Public Policy

2024-2026

- **Awards:** McMullan Family MBA Fellow Scholarship (for professional, academic, and personal achievement)
- **Membership:** Adam Smith Society Board (Social & Debate Chair), Student Section Board (VP of Wellness), PE/VC Club

EMORY UNIVERSITY

Atlanta, GA

Bachelor of Business Administration with High Distinction (GPA 3.9), Major in Finance and Consulting

2016-2019

- **Emory Varsity Volleyball:** Captain (Freshman, Spring), 2018 National Champion, 2017 First Team All-American
- **Campus Involvement:** Student Ambassador Tour Guide, Alpha Delta Pi Executive Panhellenic Delegate, Member of Investment Banking and Women in Finance Clubs, Study Abroad (Prague University, 2019), Business Communications TA

EXPERIENCE

NEUBERGER BERMAN SECONDARIES (\$20bn+ Secondaries Platform)

New York, NY

Summer Sr Associate (Return Offer Received), Generalist (GP- and LP-led)

Summer 2025

- Executed underwriting and diligence for GP-led continuation funds and LP portfolio acquisitions across buyout, growth, and venture strategies; built asset- and portfolio-level returns models and investment committee materials

Selected Deal Experience:

- **\$1.2bn GP-led Continuation Fund for Insurance MGA:** Built returns model, led industry diligence, directed business diligence with Management and GP; crafted deal structure (preferred security) and presented recommendation to committee

BERKSHIRE PARTNERS (~\$6bn Private Equity Fund)

Boston, MA

Associate, Services & Industrials

2022-2024

- Drove due diligence (commercial, financial, operational), prepared returns models, and collaborated with external parties to evaluate investments across sectors including financial services, distribution, value-add resellers, environmental services
- Managed valuations, capitalization tables, and value-creation plans for 2 portfolio companies with >\$10bn in collective sales
- Selected as sole associate to lead fundraising; built fund analyses to address LP questions, resulting in target amount raised
- Firm Involvement: Hosted modeling training for ~10 associate hires; spearheaded associate offsite planning (3x annually)

Selected Deal Experience:

- **\$1.3bn Acquisition of environmental services target (closed, Aug 2024):** Developed investment thesis, conducted diligence on market trends and growth strategy, and presented findings to firm; ultimately led to enthusiasm to close the deal
- **\$1.4bn Acquisition of RIA (final round, Nov 2022):** Conducted financial diligence including returns model, advisor equity analyses, and competitor comparison to develop valuation; presented pricing expectations to IC, ultimately deciding to pass
- **\$1.0bn Acquisition of ID & data collection target (final round, May 2023):** Collaborated with external experts to evaluate industry and target's strategic positioning; identified efficiency improvements needed to achieve returns, leading team to pass

Selected Portfolio Company Experience:

- **\$18.3bn Sale of SRS Distribution to Home Depot (Jun 2024):** Drove equity proceeds analysis, created multi-fund returns model, and coordinated with external parties to complete a strategic sale after an 11-year, growth-oriented Berkshire chapter

MOELIS & COMPANY

New York, NY

Analyst, Generalist Investment Banking

2020-2022

- Performed valuation models and financial diligence analyses, crafted public deal materials, and led investor communication to drive successful client outcomes; constructed materials and pitched strategic M&A ideas to earn new client business
- Selected as a top bucket analyst (out of ~40) and one of <10 analysts offered fast-track promotion to associate
- Firm Involvement: Led recruiting efforts to select ~20 analysts (2,000+ applicants); hosted training for ~150 junior hires

Selected Deal Experience:

- **Realty Income \$11bn Acquisition of VEREIT (Nov 2021):** Created merger model underpinning valuation for all-stock deal (~\$50bn pro forma TEV); coordinated external parties to achieve office portfolio spin-off into new public company
- **Amryt \$340m Acquisition of Chiasma (Aug 2021):** Completed diligence within tight exclusivity timeline; built merger and DCF models to validate purchase price presented to BoD; crafted public materials outlining deal strategy and cost synergies

MAYNARD NEXSEN (fka Maynard, Cooper & Gale; Law Firm)

Birmingham, AL

Legal Analyst, Securities Litigation Group

2020

- Managed opposing parties and FINRA communication and led production process for largest client, involving ~450 cases

ADDITIONAL INFORMATION

- **Interests:** US national parks (Grand Tetons, Yellowstone), fitness (HIIT training, boxing), SEC football (Auburn), golf (beginner), self-betterment podcasts (Jocko Willink, Andrew Huberman), Boys & Girls Club, youth volleyball coaching