

# Jackson Neishabouri

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## EDUCATION

### Columbia University

*Bachelor of Science:* Financial Engineering | *Minor:* Economics

Relevant Coursework: Probability for Engineers, Intermediate Macroeconomics, Accelerated Multivariable Calculus

New York, NY

May 2028

## FINANCE RESEARCH & EXPERIENCE

### Professor Brett House – Columbia Business School

New York, NY

*Undergraduate Research Assistant*

September 2025 – Present

- Co-authored 10-page case study on Bob Elliott's Unlimited Funds analyzing ML tech democratizing hedge fund strategies via ETF wrappers
- Conduct research for Professor House's *Global Macro Investing* course at CBS, analyzing macro drivers, fund structures, & industry disruptions
- Publish case studies for CBS on hedge fund managers, macro strategies, disruptions and innovations using proprietary data and robust analyses

### Founders' Impact

Remote

*SSBIC Business Analyst*

June 2025 – September 2025

- Increased lead sourcing efficiency by 150%, by building 3 automated N8N / AI pipelines that source 1,000+ monthly government contract leads
- Reduced manual research time by 3 hours to minutes per sourcing opportunity through complex web scraping and API automation
- Automated deal sourcing for government contracts and vendor opportunities through data pipelines accelerating deal flow

### Kingswood U.S.

New York, NY

*Investment Banking Analyst*

January 2025 – August 2025

- Executed M&A due diligence on 2 live deals identifying strategic acquirers within the tech sector
- Sourced 60+ companies for potential deals in Cybersecurity, Gov Tech, Robotics, & Healthcare for the M&A, and strategic advisory teams
- Collaborated with senior bankers on market research and deliverables, providing insights to support deal execution and client advisory
- Updated 6 market pages in Tech-enabled sectors (Cyber, Defense, Prop, Gov, Fin, Climate) with investor sentiment and capital strategy analysis

### Houlihan Lokey

New York, NY

*Investment Banking Winter Analyst*

January 2025

- Developed 3-statement, DCF, LBO, M&A, comparable company, and comparable transaction models and analyses under Joseph Zirpolo
- Conducted Levi's Jeans case study by analyzing SEC filings to evaluate market positioning, and growth prospects
- Gained exposure to restructuring, capital markets, and financial advisory, strengthening deal execution and client relations capabilities

## LEADERSHIP & CAMPUS INVOLVEMENT

### Crown & Dagger Capital Management, LLC

New York, NY

*Co-Founder & L/S Portfolio Manager*

September 2025 – Present

- Manage \$60k in market exposure across 12+ equity positions with 4 analysts, executing real-money investments through 2 stock pitches a week
- Lead weekly meetings featuring industry market updates & rigorous evaluations of DCF models, trade execution and portfolio risk optimization
- Conduct educational sessions on hedge fund strategies and coordinate monthly macro meetings to integrate thematic research with stock pitches

### Columbia Undergraduate Wealth Management Club

New York, NY

*Head Portfolio Manager, BlackRock-Backed Fund*

September 2025 – Present

- Lead 14 analysts producing 5 stock pitches per semester for the BlackRock-backed Paper Fund using Aladdin to model risk and exposures
- Oversee development of 9 rigorous equity research reports (average 5 pages), & convert investment theses into professional presentations
- Educate analysts on hedge fund strategies (L/S, macro, bonds, derivatives) & performance frameworks, honing rigor & investment judgement

### Head of Private Markets

January 2025 – September 2025

- Presented an energy infrastructure investment report for Columbia students, incorporating DCF, IRR, and sensitivity analyses
- Guided 4 team members through financial modeling and report workshops on strategies, industry viability, & investment proposals
- Maintained clear communication between the board and team members ensuring timely project completion and high-quality deliverables

### Columbia University Club Golf

New York, NY

*Co-Founder & President*

February 2025 – Present

- Create Columbia's first club golf team growing from 0 to 90+ members in 1 semester, establishing competitive and recreational teams
- Maintain +1 handicap (top 1% globally; lowest round 67) and apply elite playing experience to coach teammates & drive winning performances
- Implement tailored skill development clinics and practices for both travel and practice teams, managing partnerships & competitive operations
- Organize annual Inter-Ivy League Tournament with Yale, Princeton, and UPenn & the NY Collegiate Showdown with NYU and Fordham

**Insight Series:** PwC Career Preview (Tax & Accounting), Goldman Sachs Possibilities Summit & Virtual Insight Series, Point72 Academy Spring Sessions, Prudential Student Summer Series, Grata Scholar

**Other Campus Involvements:** TAMID Stock Pitch Competition (2<sup>nd</sup> place), Columbia Poker Club (Top 40 of 500), Columbia Quant Group Trading Competition (8<sup>th</sup> place), Blockchain @ Columbia (Large-Cap Coin Investment Fund), First Gen Network, Persian Student Association

## SKILLS

**Technical:** Financial Modeling, Data Analysis, Pitchbook and Crunchbase, Java, Python, Salesforce, SolidWorks, Microsoft and Google Suite

**Languages:** English (Native), French (Learning), Farsi (Learning)

**Awards:** Eagle Scout (BSA – Volunteering), Congressional Award Gold Medal, Top 40 in Extemporaneous Speaking and Congressional Debate

**Interests:** Competitive Golf, Tennis, Basketball, Skiing, Chess, Backgammon, and Poker