

Claire Qu

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EDUCATION

The Wharton School, University of Pennsylvania Philadelphia, PA
B.S. in Economics (Concentrations in Finance and Management) | GPA: 3.85/4.00 | Spring 2026 Part-Time Status May 2026

Carmel High School Carmel, IN
National Merit Scholar, Distinguished Graduate, Top Scholar, AP Physics Class Award | GPA: 4.67/4.00 May 2022

PROFESSIONAL

Runwise; Sales Operations Intern | New York, NY Sep 2025
• Property/energy tech

Barclays; Investment Banking Summer Analyst | New York, NY Jun 2025 – Aug 2025
• Full-time return offer received
• Supported buy-side due diligence process, managed virtual data room documents and tracker, and created discussion materials to progress negotiation and signing of Skyward's \$555m acquisition of Apollo (announced Sep 2025)
• Performed analyses on precedent earnout structures and key valuation drivers for peer set composed of largest U.S. public alternative asset managers for a \$15bn private equity and private credit merger (ongoing)
• Created new fintech comparables template to account for adjustments related to calendarization, convertible bond issuances, M&A effects, and company-specific adjustments, and prepared weekly group-wide meeting materials

SWAIR; Marketing and Growth Intern | New York, NY Mar 2025 – May 2025
• Led outreach initiatives for hair mask sachet sampling, party bag design and pricing, and advertising opportunities
• Researched haircare trends, fitness trends, awards/recognition, and other topics that involve the brand for pop-ups/events

Ventus Therapeutics; Operations and Strategy Intern | Carmel, IN May 2024 – Aug 2024
• Spearheaded competitive intelligence for 2 indications and 1 target, ensuring ongoing circulation of key news and updates
• Created biotech private raises tracker, summarizing 2024 raises split by therapeutic area, funding series, and investors
• Calculated step up/down for recent raises, along with database displaying 250+ most active investors

Raymond James; Wealth Management Intern | Carmel, IN May 2023 – Aug 2023
• Surveyed 200+ clients, analyzing data to develop sustainable, consistent communications processes across 5 channels
• Took part in client meetings, assisting team with preparations, engaging with clients, and drafting meeting minutes

ACADEMIC

Baker Retailing Center; Research Assistant to Dr. Thomas Robertson, Joshua J. Harris Professor of Marketing Aug 2025
• Marketing strategy for Harvard Business Review

The Wharton School; Teaching Assistant for FNCE 1010: Monetary Economics and the Global Economy Jan 2025 – present
• Lead weekly recitation, teaching labor/goods/asset markets, fiscal and monetary policy, and global financial system topics
• Prepare recitation slides and problem sets, answer discussion forum questions, host exam review and weekly office hours

LEADERSHIP

American Enterprise Institute; Head of Penn Reading Group, Member of Collegiate Network Mar 2025 – present
• Started biweekly business, economics, and public policy focused book club with 10 members and discuss current events

Wharton Women; Vice President of Corporate Relations (2025), Vice President of Operations (2024) Jan 2024 – present
• Revamped sponsorship package and raised prices for the first time in 10 years (navigating these difficult conversations)
• Plan and execute programming and on-campus recruiting (info sessions, panels, coffee chats) for 200+ members
• Administer all communications, including weekly email newsletter to 1800+ subscribers (members, alumni, and external)
• Lead Education and Engagement Committee (12 members), spearheading educational materials and career workshops

Dressing for Success; Event Chair Apr 2023 – Nov 2023
• Led planning of philanthropic event, coordinating runway fashion show with student models, designers, and marketing
• Established relationships with 10 local businesses, raising \$1200+ (more than 2x prior year) for The Wardrobe nonprofit

OTHER

Skills: Microsoft Suite, CapIQ, FactSet, Refinitiv, AlphaSense, PitchBook, HTML, Citeline (Trialtrove and Pharmaprojects)

Interests: running along the Schuylkill, boxing, fashion, tabla drumming, reading, keeping up with the ATP tour