**Resume**

Name: Su Binchao (Alex)

Gender: male

Nationality: Han

Residence: Fuzhou City, Fujian Province

Birthday: Dec. 17, 1987

Marital Status: married

Academic degree: master degree

Major: animal nutrition and feed science

E-mail: subinchao87@163.com

Tel: 15960221612

**Education career**

From Sep. 2006 to June 2010, study for bachelor degree in Henan Univer sity of Technology

/major-animal science

From Sep. 2010 to June 2013, study for master d egree in Northeast University of Agriculture

/major-animal nutrition and feed science

**Study and training experience**

**A**、**papers published and project att ended**

1、Conjugated Linoleic Acid and Betain Prevent Pork Quality Issues from Diets Containing

Distillers Dried Grains with Solubles [J].Canadian Journal of Animal Science (included in

SCI)

2、Dietar y Supplementation with Maize Distillers Dried Grains with Solubles During Late

Gestation and Lactation: Effects on Sow and Litter Performance, and on Colostrum and Milk

Composition [J]. Animal Feed Science and Technology. (included in SCI)

3、The Effects of Dietary Supplementation with Chromium Picolinate throughout Gestation

on Productive Performance, Cr Concentration, Serum Parameters and Colostrum Composition

in Sows [J]. Biological Trace Element Research (included in SCI)

4、Effects of Probiotics on Growth, Pork Quality and Serum Metabolites in Growing-finishing

Pigs [J] . Journal of Northeast University of Agriculture. (included in SCI)

5、The Hazard of Mycotoxins and its Application in Feed [J]. China Feed.

6、Effects of Corn DDGS Diets supplemented with Conjugated Linoleic Acid or Betaine on

Growth Performance, Serum Biological Indices and Antioxidant Function on Finishing Pigs

[J]. Chinese Journal of Animal Nutrition

7、The Nutritional Characters of Rice Bran and Its Application in Pig Production [J]. China

Feed.

Project attended: China Agriculture Research System(CARS-36)

**B**、 **Honor and certificate**

Honored with Merit Student in 2002 by Sanmenxia City, Henan Province

Honored with the first prize at Scientific, Cultural and Artistic Festival of Henan Colleges in

2008

Obtained certificate of CET4, CET6 respectively in 2007 and 2008

Honored with National Endeavor Fellowship in 2009

Honored with National Scholarship for Graduate Students in 2013

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**C**、**Main courses studied and knowledge structure**

design of feed mills, feed processing technolo gy, feed processing equipment, evaluation of

feed raw material, feed n utrition, application and evaluation of feed additives, development of

non-grain feed materials, evaluation and improvement of meat quality, nutritional

requirements of swine, k nowledge and settlement of mycotoxins, design of modern pig farms,

feed management, management process of farms, design of bio-security of farms, knowled ge

of international business, knowledge of management of modern enterprise.

**Career experience**

**A /term of college**

Serve for Beijing Olympic Games in 2008 (English as work language)

Executive editor of *Fangfei Garden journal* in Northeast Agricultural University from 2010 to

2012

Farming ex perience from 2012 to 2013 at Fux in Pig-breeding Farm in Liaoning Province

(Conduct experiments with sows, piglets and finishing-pigs)

**B/ Qingdao Vland Biotech Inc**.

**Introduction of Vland Biotech:** Headquartered in the picturesque city of Qingd ao in the

Shandong Province of China, Vland Biotech Inc. has been making waves in the biotech

industry since its establishment in 2005. Vland specializes in the resear ch and development of

four main product categories which are enzymes, probiotics, vaccines and animal health

products. The headcount currently rests at just over 1300 employees.

**Time in Vland**: from July in 2013 to March in 2014

**Post:** Sale manager of Southeast Asia

**Duty:** market analysis**,** distribution channel development, customer maintenance, sales

management

**C/Aonong Group**

**Introduction of Aonong Group:** Founded in April 2011, Aonong Group specializes in feed

production, animal health protection, pig production, raw material business and agricultural

network. The main target of Aonong Group is to become world-leading agricultural

enterprise.

**Post:** Supervisor of market department

**Duty**: market analysis, customer training, development of marketing resources, marketing

management, assistance of customer development

**Performance:**

Plan of 1 Xiamen Swine Industry Summit of Aonong Group

Plan and implement of Modern Swine Industry Communication Forum

Plan and implement of Operating Camp for Large-scale Pig Farms

Plan and implement of Visit of Swine Industry in Europe (translator)

Assist in technical service construction of feed sales

Relationship with over 400 large-scale pig farms and help develop over 200 of them in

Southeast China.

**Self-evaluation**

Complete knowledge system of animal nutrition and feed science/pig farming/transnational

business/EDP education

Rich ex perience in training/pig farming/conducting experiment/market analysis/sales project

design/brand development

Familiar with feed mills and large-scale pig farms in China

Fluent in English speaking

**Career expectation**

Salary:25,000 yuan per month with normal welfare under law

Work place: home stay

Post: marketing/sales

猎头评语：87年，硕士，动物营养与饲料科学专业，有负责过饲料添加剂（酶制剂、微生态制剂等产品）国际销售业务工作，目前任是集团市场部总监，负责集团饲料营销领域的市场调研、销售策划、销售培训、销售管理、大客户活动、品牌建设等工作。

所在地福建福州，意向福建、上海。目前月薪20k，期望月薪25k。