



March 31, 2023

Attn: U.S. Masters Cap

U.S. Citizenship and Immigration Services

RE: H-1B Petition for Nonimmigrant Worker

Petitioner: Amazon.com Services LLC ("Amazon"), a wholly-owned subsidiary of Amazon.com, Inc.
Beneficiary: ZHEN, Kai
Offered Position: Applied Scientist II

Dear Sir or Madam:

Amazon submits this letter in support of its H-1B nonimmigrant petition on behalf of the above Beneficiary.

I. Background

The above listed petitioner is a subsidiary of Amazon.Com, Inc., and is fully integrated into the Amazon.com, Inc. family of companies. Amazon.com, a Fortune 100 company based in Seattle, Washington, opened its virtual doors on the World Wide Web in July 1995, and today offers Earth's Biggest Selection. Amazon.com seeks to be the world's most customer-centric company, where customers can find and discover anything they might want to buy online. Amazon.com and sellers list millions of unique new and used items in categories such as digital media, electronics, computers, kitchen products and housewares, books, music, DVDs, videos, camera and photo items, toys, baby and baby registry, software, computer and video games, cell phone and service, tools and hardware, travel services, magazine subscriptions and outdoor living items. Amazon.com also designs, manufactures, markets, and sells a wireless e-reading device called Amazon Kindle, and is a leading cloud computing provider. Through Amazon Marketplace, any business or individual can sell virtually anything to Amazon.com's millions of customers, and with Amazon.com Payments, sellers can accept credit card transactions, avoiding the hassles of offline payments. Through December 31, 2022, the company employed approximately 1,541,000 employees worldwide, with gross revenue of more than \$513 Billion (Gross profit).

Amazon.com invests substantially in the U.S. economy and drives job creation. Through its investment of more than \$350 billion over the past decade, Amazon.com has created over 800,000 full- and part-time jobs in the U.S. In addition, by investing in areas like construction, logistics, and professional services, the company has indirectly created more than 780,000 jobs. Amazon.com has also helped create and support another 1.1 million jobs through the small and medium-sized businesses that sell items on our website. Amazon.com delivers items to customers through our vast logistics network, which is supported by a broad range of jobs including package stowers, warehouse managers, mechanics, and software development engineers, among many others.

II. The Beneficiary is Eligible for H-1B Status

A. Amazon Offers a Professional Specialty Occupation

In the offered position, the Beneficiary will participate in the design, development, evaluation, deployment and updating of data-driven models and analytical solutions for machine learning (ML) and/or natural language (NL)

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March 31, 2023

applications. Duties will include: develop and/or apply statistical modeling techniques (e.g. Bayesian models and deep neural networks), optimization methods, and other ML techniques to different applications in business and engineering; routinely build and deploy ML models on available data; research and implement novel ML and statistical approaches to add value to the business; and mentor junior engineers and scientists.

This position requires at least a Bachelor's Degree or foreign equivalent in Computer Science, Computational Engineering, Machine Learning, Statistics, or related field.

B. The Beneficiary is Qualified for the Offered Position

The Beneficiary is qualified to assume this professional position by virtue of the Beneficiary's formal education. The Beneficiary holds a minimum of a bachelor's degree or the equivalent in a related field. Please see attached copies of educational certificates.

III. Amazon's H-1B Petition Should be Approved

Amazon's H-1B petition on behalf of the Beneficiary should be approved. The position that Amazon offers is a professional specialty occupation requiring at least a Bachelor's degree in a specific field of study as its minimum requirement. The Beneficiary has the requisite credentials to fill this position. During the period of employment, Amazon will abide by the terms and conditions of the Labor Condition Application certified by the U.S. Department of Labor for this petition.

Thank you for your kind and favorable adjudication of this petition.

Very truly yours,

A handwritten signature in blue ink, appearing to read "Daniel Van Den Handel", with a long horizontal flourish extending to the right.

Daniel Van Den Handel
HR Immigration