# Kenny Zhou

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#### **EDUCATION**

# PROFESSIONAL EXPERIENCE

#### **Cornell University '20**

Bachelor of Information Science Data Science, Networks

#### **Relevant Coursework**

Communication and Technology, Computer System Organization, Data-Driven Web Applications, Digital Marketing, Discrete Structures, Game Theory, Intermediate Microeconomics, Machine Learning, Networks, Networks II: Market Design, OO Prog and Data Structures, Principles of Accounting, Teams and Tech, Web Design and Programming

#### **Honors and Awards**

Tanner Dean's Scholar, Meinig National Scholar, President's Volunteer Service Award

# SKILLS, ETC

#### **Spoken Languages**

English, Chinese (Mandarin)

#### **Technical Languages**

Python, Java, HTML/CSS, SQL, R, JavaScript, PHP, JSON, Objective-C

#### **Frameworks and Libraries**

iPython, Jupyter, Matplotlib, NLTK Numpy, OpenCV, Pandas, PyTorch, Scikit-Learn, SciPy, jQuery, Bootstrap, dplyr, ggplot2, tidyr

# **Management Tools**

Airtable, Asana, Confluence, JIRA, Salesforce, Slack, Trello

#### **Software Tools**

Audacity, AWS, QuickSight, Rekognition, F9, Facebook Business Manager, Git, Google Ads, Google Analytics, O365, Excel, Word, PPT, SharePoint, Sketch, Squarespace

#### **Hobbies and Interests**

Singing, Philosophy, Soccer, Fishing

# Data Analyst, Project Manager

VidMob

June 2019 – August 2019 New York, NY

Contributed to best-in class creative advertising video analytics software

- Presented first party creative data insights to clients in weekly reports
- Analyzed 10,000+ rows of data on disruptor brands and norms project
- Created audio analysis script that mapped and classified audio data
- Executed KMeans clustering algorithm to differentiate color in images

# **Chief Technology Officer**

Jan 2018 - Dec 2018

Student Agencies, Inc.

Ithaca, NY

- Directed technical vision for 7 businesses (\$12 mil prop, \$3 mil rev)
- Implemented F9 Excel add-in to free financial analysts' time by 22%
- Developed Salesforce workflows rules through sandbox testing (BRSS)
- Spearheaded the creation of a full stack digital marketing division (SAM)
- Performed strategic, financial, operational, and market research (SAT)

# **Technology Team Lead**

May 2017 - Dec 2017

Life Changing Labs

Ithaca, NY

- Worked with startup companies to promote entrepreneurship and VC
- Guided cross-functional team in growth strategies and public relations
- Conducted industry, competitive, customer, and company analyses

# **CAMPUS LEADERSHIP**

# **President, Musical Director**

Last Call A Cappella

Nov 2018 – Present

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Ithaca, NY

- Lead musical direction and administrative duties on week-to-week basis
- Coordinated semesterly concerts and events for 800+ guests and alumni
- Corresponded professionally with 50+ clients, increasing profits by 300%
- Tracked group's semesterly concert sales, personally selling 100+ tickets
- Set standard for 25 years of documents, media, and other digital files

### **Vice President of Judicial Affairs**

Nov 2017 - Nov 2018

Multicultural Greek and Fraternal Council

Ithaca, NY

- Supervised 15 member organizations and Judicial Board recruitment
- Launched rebranding and brand marketing with new logo and website
- Created project management framework through calendar organization

#### **Resident Adviser**

Aug 2017 - May 2018

Cornell Residential and New Student Programs

Ithaca, NY

- Mentored 500+ first-year students, directly overseeing 50+ residents
- Presented 9 large-scale programs for citizenship, diversity, and inclusion
- Collaborated with 9 residence hall directors in new student welcoming

#### **Project Manager**

Sep 2016 – Dec 2016

Cornell Undergraduate Asia Business Society

Ithaca, NY

- Conducted business and market research, presenting on financial CSR
- Raised \$2500 and sold 200+ boxes in annual campus fundraising project
- Budgeted \$2000 and coordinated banquet ceremony for 80+ attendees