

**工作时，就不要再说人话了！**

**学会 “外企非人类语言”**

**复盘、赋能、加持、沉淀、落地**

**Review, Empower, Bless, Precipitate, Land**

**串联、协同、兼容、重组、履约**

**Connect, Collaborate, Compatible, Reorganize, Fulfill**

**响应、量化、布局、联动、细分**

**Respond, Quantify, Layout, link, segment**

**梳理、输出、加速、共建、融合**

**Sort out, Output, Accelerate, Co-build, Integrate**

**聚合、对标、聚焦、抓手、拆解**

**Aggregate, Benchmark, Focus, Leverage, Break down**

**摸索、提炼、打通、吃透**

**Explore, Refine, Connect, Thoroughly understand**

**扩展、开拓、共创、共建**

**Expand, Explore, Co-create, Co-build**

## 1. Review (复盘)

- After completing the project, it's crucial to review the key milestones and lessons learned.
- 在完成项目后，审查关键的里程碑和经验教训至关重要。

## 2. Empower (赋能)

- The mentorship program aims to empower employees with the skills and knowledge needed for career advancement.
- 导师计划旨在赋予员工实现职业发展所需的技能和知识。

## 3. Bless (加持)

- The team sought the guidance and blessings of experienced professionals before launching the new initiative.
- 团队在推出新倡议之前寻求了经验丰富的专业人士的指导和加持。

## 4. Precipitate (沉淀)

- Over time, the accumulated data will precipitate into valuable insights for strategic decision-making.
- 随着时间的推移，积累的数据将沉淀为战略决策的有价值见解。

## 5. Land (落地)

- The project plan is ready, and the next step is to land the ideas into actionable tasks.
- 项目计划已准备好，下一步将想法落地为可执行的任务。

## 6. Connect (串联)

- The workshop aims to connect different perspectives and foster collaboration among team members.
- 这次研讨会旨在串联不同观点，促进团队成员之间合作。

## 7. Collaborate (协同)

- The two departments will collaborate on the upcoming project to ensure its success.
- 两个部门将在即将启动的项目中协同合作，以确保项目的成功。

## 8. Nourish (反哺)

- The experienced professionals are eager to nourish the talents of the younger generation through mentorship.
- 经验丰富的专业人士渴望通过导师制度来反哺年轻一代的才华。

## 9. Compatible (兼容)

- The team members have diverse skills, but they are highly compatible and work well together.
- 团队成员拥有各种不同的技能，但他们之间高度兼容，并且能够良好地协同工作

## 10. Reorganize (重组)

- The company decided to reorganize its structure to improve efficiency and adapt to market changes.
- 公司决定重组其结构，以提高效率并适应市场变化。

## 11.Fulfill (履约)

- It's essential for the team to fulfill their commitments and deliver the project on time.
- 团队履约并按时交付项目是至关重要的。

## 12.Respond (响应)

- The team needs to respond promptly to customer inquiries to ensure a positive customer experience.
- 团队需要迅速响应客户询问，以确保积极的客户体验。

## 13.Quantify (量化)

- It's important to quantify the impact of the marketing campaign through measurable metrics.
- 通过可测量的指标量化市场活动的影响是很重要的。

## 14.Layout (布局)

- In a highly competitive industry, businesses need to carefully layout their product lines to meet the diverse needs of customer segments.
- 在竞争激烈的行业中，企业需要精心布局自己的产品线，以满足不同客户群体的需求。

## 15.Link (联动)

- The different components of the project need to link seamlessly to ensure smooth execution.
- 项目的不同组成部分需要无缝联动，以确保顺利执行。

## 16.Segment (细分)

- The marketing strategy aims to segment the target audience based on specific demographics and preferences.
- 市场营销策略旨在根据特定的人口统计和偏好对目标受众进行细分。

## 17.Sort Out (梳理)

- Before starting the project, it's crucial to sort out the key tasks and prioritize them for efficient execution.
- 在开始项目之前，梳理关键任务并为高效执行进行优先排序是至关重要的。

## 18.Output (输出)

- The research team worked diligently to increase the output of valuable insights for the upcoming report.
- 研究团队努力工作，以增加即将发布报告的价值见解的输出。

## 19.Accelerate (加速)

- To meet market demands, the company decided to accelerate the production process for the new product line.
- 为了满足市场需求，公司决定加速新产品线生产流程。

## 20.Aggregate (聚合)

- The platform allows users to aggregate data from various sources for comprehensive analysis.
- 该平台允许用户从各种来源聚合数据，进行全面分析。

## 21.Co-build (共建)

- The partnership encourages companies to co-build innovative solutions that address industry challenges.
- 这种合作鼓励公司共建创新解决方案，应对行业挑战。

## 22.Integrate (融合)

- Team members need to possess diverse skills to facilitate collaboration and integration of different working methods.
- 团队成员需要具备多样化的技能，以促进协作和融合不同的工作方法。

## 23.Benchmark (对标)

- The company aims to benchmark its performance against industry leaders to identify areas for improvement.
- 公司旨在将自己的业绩与行业领先者进行对标，以找出改进的空间。

## 24.Focus (聚焦)

- The team needs to focus on the key priorities to meet project deadlines successfully.
- 团队需要聚焦关键优先事项，成功满足项目截止日期。

## 25.Leverage (抓手)

- The marketing campaign will leverage social media as a key leverage point to reach a wider audience.
- 市场营销活动将以社交媒体作为关键抓手，以触及更广泛的受众。



## 26.Break Down (拆解)

- Before tackling the complex project, it's important to break down the tasks into manageable components.
- 在着手处理复杂项目之前，将任务拆解为可管理的组成部分是很重要的。

## 27.Explore (摸索)

- In the early stages of the project, the team will explore various possibilities and potential solutions.
- 在项目的早期阶段，团队将摸索各种可能性和潜在解决方案。

## 28.Refine (提炼)

- After receiving feedback, it's necessary to refine the design to ensure it meets user expectations.
- 收到反馈后，有必要提炼设计，确保其符合用户期望。

## 29.Connect (打通)

- The aim is to connect different departments for better communication and collaboration.
- 目标是打通不同部门，以实现更好的沟通和合作。

## 30.Thoroughly Understand (吃透)

- Before addressing the issue, we need to thoroughly understand the client's requirements to ensure we provide the most suitable solution.
- 在解决问题之前，我们需要吃透客户的需求，确保提供最合适的解决方案。

### 31.Expand (扩展)

- The company plans to expand its market presence by entering new regions and launching additional products.
- 公司计划通过进入新的地区并推出额外的产品来扩展其市场存在。

### 32.Explore (开拓)

- Research and development teams continuously explore innovative ideas to stay ahead in the competitive market.
- 研发团队不断开拓创新思路，以在竞争激烈的市场中保持领先地位。

### 33.Co-create (共创)

- The collaborative workshop encourages participants to co-create solutions through brainstorming and teamwork.
- 协作研讨会鼓励参与者通过集体头脑风暴和团队合作共创解决方案。

### 34.Co-build (共建)

- The partnership aims to co-build sustainable projects that benefit both organizations and the community.
- 这个合作旨在共建可持续的项目，使两个组织和社区都受益。