Zhu Liang

zhu.liang@stonybrook.edu zhuliang.io 608-695-7780

Education Ph.D. in Economics (STEM), Stony Brook University May 2025 (Expected)

Advanced Graduate Certificate in Data and Computational Science 2022 - 2023

M.S. Economics, University of Wisconsin, Medison 2017, 2019

M.S., Economics, University of Wisconsin-Madison 2017 - 2019

Research Interests Empirical Industrial Organization, Health Economics

Job Market

Paper

"Risk Adjustment, Self-Selection, and Plan Design in Medicare Advantage"

Accepted for presentation at the 2025 ASSA Annual Meeting

Abstract: Risk adjustment mechanisms in managed healthcare competition aim to equalize profitability across various beneficiary groups to prevent insurers from cherry-picking inherently more profitable populations. Nevertheless, these mechanisms can be subverted by the strategic behaviors of private firms, which tailor their plans to attract individuals with specific private health information. This paper investigates the interaction between endogenous plan design and beneficiary self-selection within the Medicare Advantage (MA) market, illustrating how MA firms leverage these strategies to target groups with particular private health information. This analysis elucidates the persistent trends in plan design and the ongoing issue of overpayments in MA. Counterfactual simulations suggest that implementing a generosity-specific capitation adjustment to balance profitability among beneficiaries could enhance consumer welfare by 11.01% and increase producer surplus by 34.60%.

Work in Progress

"The Impact of Mandatory Maximum Out-of-Pocket Cost"

Abstract: This study examines the effects of government-imposed caps on Maximum Out-of-Pocket (MOOP) costs in Medicare Advantage plans. While these caps ensure a baseline level of generosity, plans retain flexibility in setting cost-sharing structures. The interplay between MOOP caps and cost-sharing decisions shapes overall generosity, which in turn influences consumer demand based on health heterogeneity. Accounting for consumer heterogeneity and the strategic responses of firms, this research evaluates the policy's impact on plan design and market outcomes. (Co-authored with Prof. Yiyi Zhou and James Gluzman)

Zhu Liang 2

Skills Programming: R, MATLAB, Python, STATA, SQL, C, LATEX

Software: Stata, Jupyter Notebook, Git, Copilot, Cursor

Teaching Empirical Industrial Organization (2024, 2022)

Assistant Econometrics (2024)

Intermediate Microeconomics Theory (2023, 2022, 2021)

Introduction to Economics (2020, 2019)

Work Research Assistant, Department of Economics, Stony Brook University 2021 - 2023

Experience Research Assistant, Department of Economics, UW-Madison

Conference 2025 Allied Social Science Associations (ASSA) Annual Conference

Presentations 2024 New York State Economics Association (NYSEA) Annual Conference

2024 Chinese Economists Society (CES) Annual Conference

Fellowships Graduate Fellowship (2019 - Present)

& Awards PhD Works Awards for Career Exploration

Certificates Github Copilot

Github Foundations

Google Data Analytics Certificate

Research Mentoring (Graduate Student)

References Prof. Yiyi Zhou

Department of Economics Stony Brook University

(631) 632-7534

yiyi.zhou@stonybrook.edu

Prof. Ting Liu

Department of Economics Stony Brook University

(631) 632-7532

ting.liu@stonybrook.edu

Prof. Steven Stern

Department of Economics Stony Brook University 2018 - 2019

(631) 632-1328

steven.stern@stonybrook.edu