

# 3 Case Studies

Machine Learning in OCI

3rd December 2024

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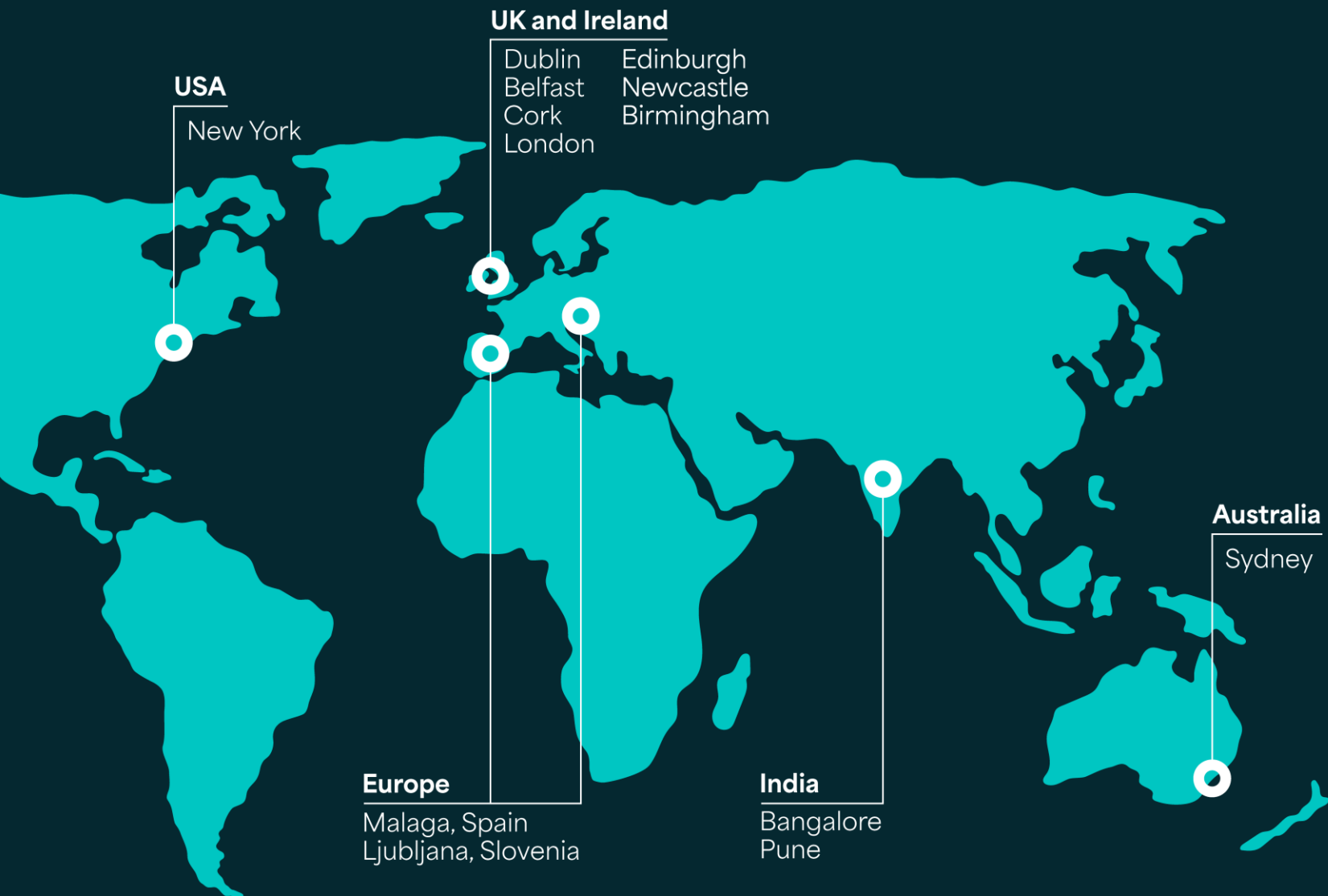
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# Version 1 at a glance



**28 years of experience**

**13 global locations**

**6 strategic technology partners**



**12 years as a great place to work**



**Industry best practice**





# The Oracle ACE Program

400+ technical experts helping peers globally



- The Oracle ACE Program recognizes and rewards community members for their technical and community contributions to the Oracle community
- 3 membership levels: Director, Pro, and Associate
- Nominate yourself or a colleague at [ace.oracle.com/nominate](https://ace.oracle.com/nominate)
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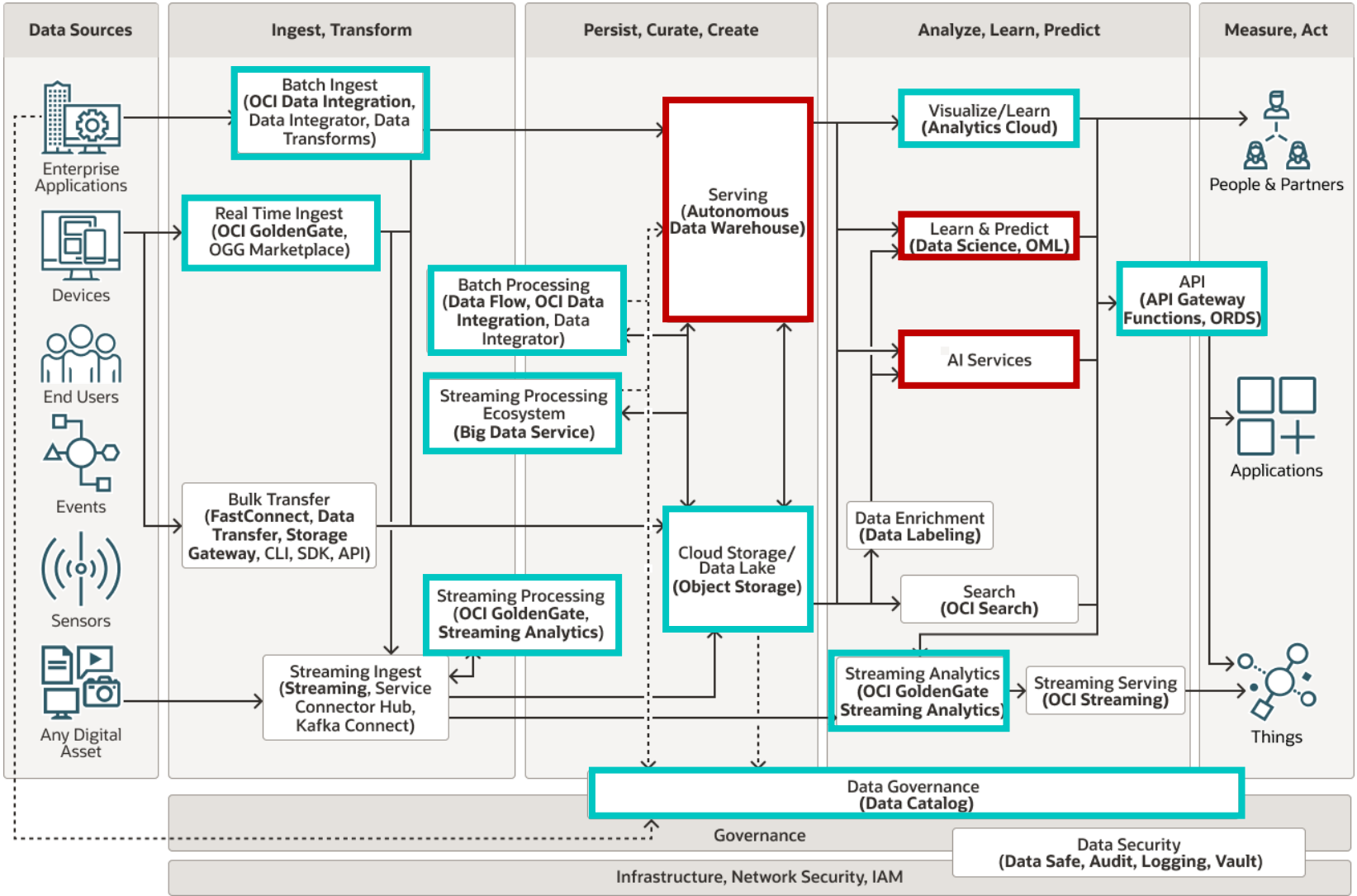




# Now, let's talk about the 3 Cases



# ML/AI in OCI Data Lakehouse





# Case Study #1

# Customer #1

The largest manufacturer in the world of forgings for personal vehicle steering mechanisms. They are also known for their hand tools.

Business problem:

- Current sales planning and forecasting for its hand tools programme is still excel based or at best is using existing business analytics system.

Idea:

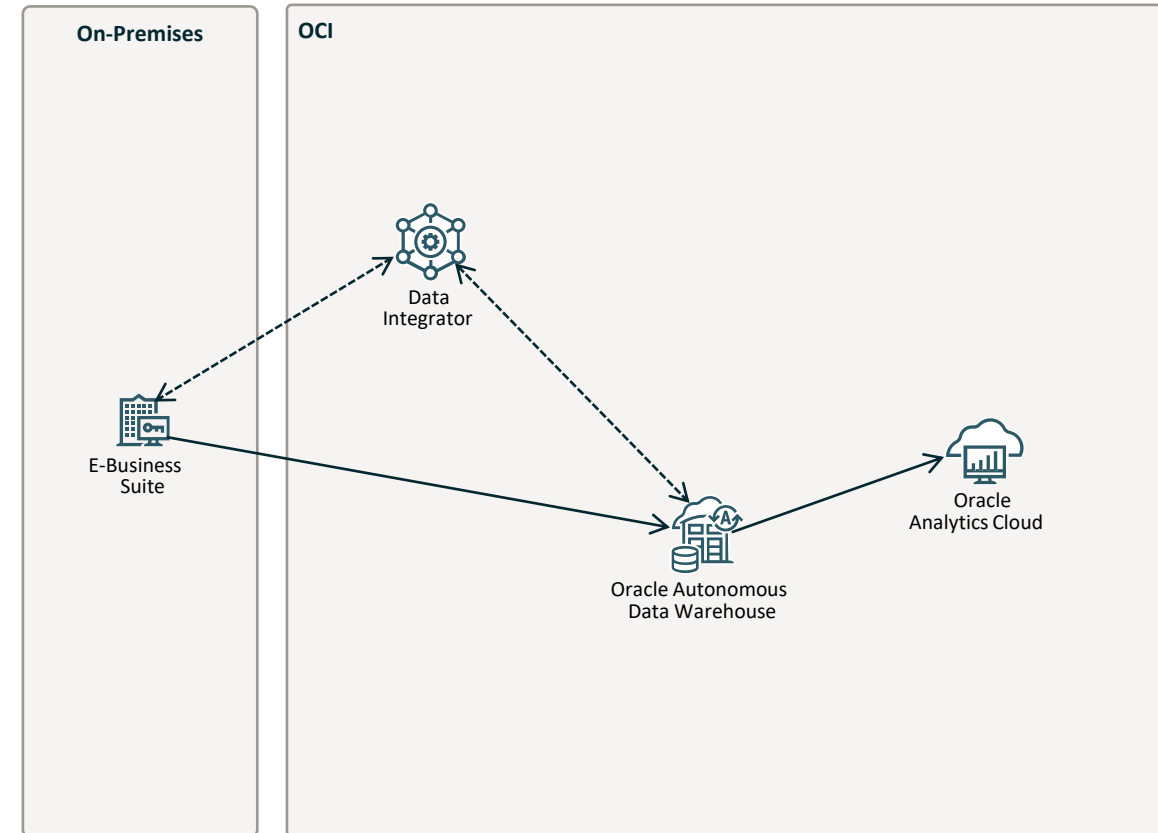
- Improve sales planning and forecasting with AI.



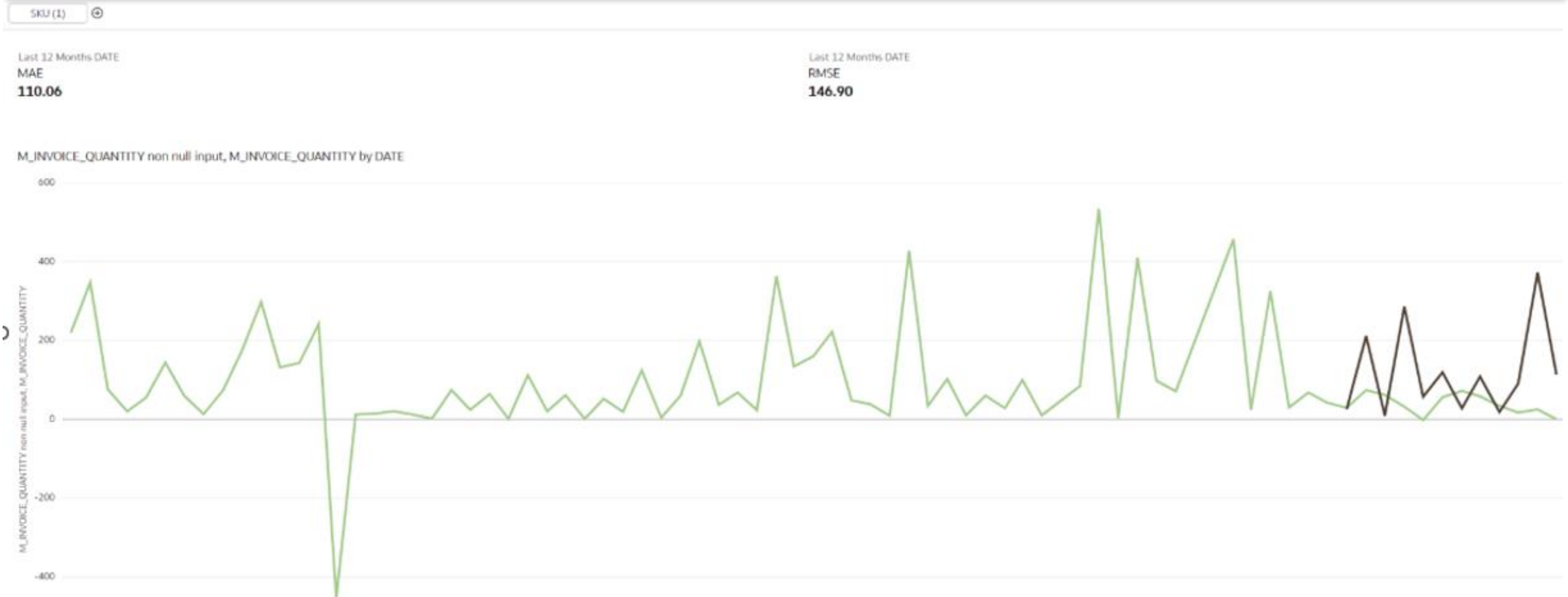


## Existing Technical Architecture

- 1<sup>st</sup> Oracle Autonomous Data Warehouse + Oracle Analytics Cloud implementation in Europe in 2018/2019
- Using (on-premises) Oracle E-Business Suite as a main data source Business Analytics System. The following business areas have been implemented:
  - Financials (GL, AP, AR, FA)
  - Procurement
  - Order Management
  - Inventory Management
  - Projects/Project Management
  - HR
  - Manufacturing (planned)

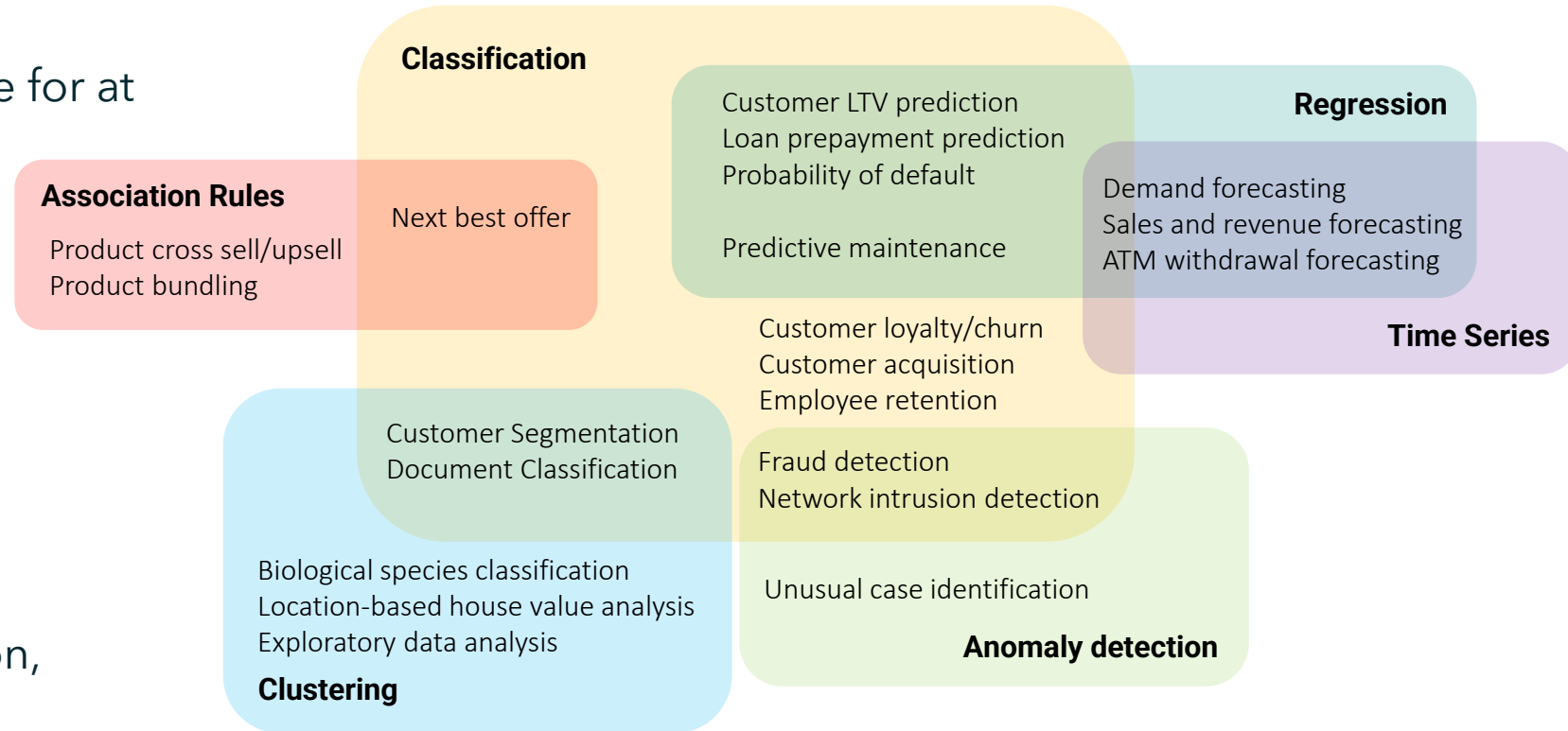


# TASK: How can we use machine learning to improve sales planning in Hand Tools department?



# Oracle Machine Learning (OML)

- OML is part of any Oracle database for at least 2 decades now.
- It's free option at no additional cost.
- Development options:
  - PL/SQL → OML4SQL
  - R → OML4R
  - Python → OML4Py
- Provides support for
  - supervised learning (regression, classification),
  - unsupervised learning (clusters, outliers),
  - plus, some other methods like time series, anomaly detection or market basket analysis.

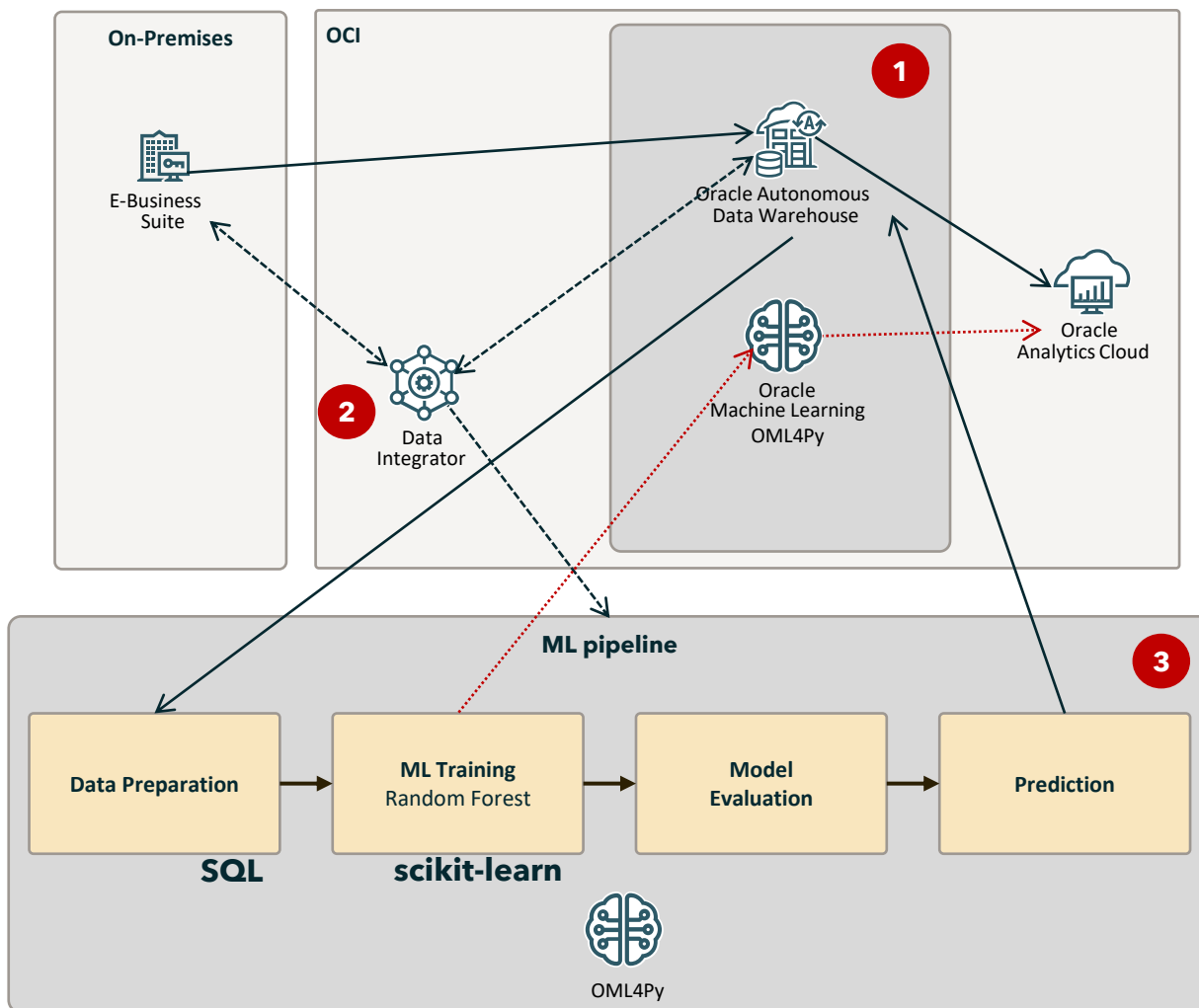


## Key value proposition for the client

- all data stay in database
- no data movements is needed
- no additional tools (costs!) are required

# Updated Technical Architecture\*

\*Architecture is actually unchanged, except it is using OML as additional service in ADW.



**1 Machine Learning script** is prepared and stored in Oracle Autonomous Data Warehouse using Zeppelin Notebooks:

- SQL script is used to analyse and prepare data.
- Prediction model is trained using Random Forest algorithm in Python.
- Additional script is prepared to be executed via REST API call from ODI.

**2 ODI process**

- Prepares data in database.
- No data movement beyond database.
- Calls machine learning script using REST API call.
- Uses "prediction" results to populate data warehouse tables for predictive planning.

**3 ML Script Call**

- Runs python "REST API" script that calculates "predictions" for all SKUs (20000 SKUs).
- Parallel ML pipelines are executed to improve performance of model training.
- In case there is not enough data available, 12-month average is taken as predicted value
- For predictions model, default scikit-learn library (random forest) is used.
- Results are stored back into database tables.



# Case Study #2



## Customer #2

Top 5 European manufacturer of fuses, electrical switches and disconnectors.

Business problem:

- Inventory levels are too high and tie up too much cash, which significantly affects cash flow.

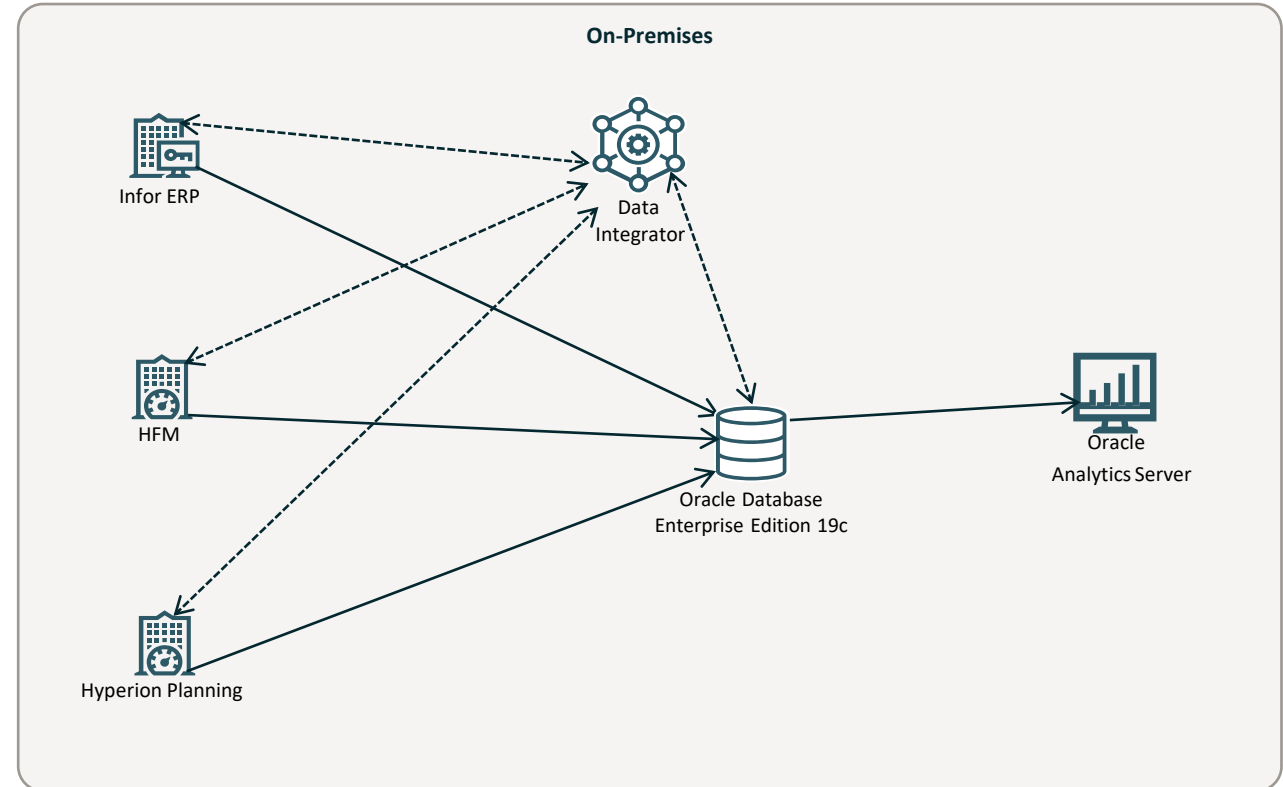
Idea:

- Provide sales teams tools that would improve sales planning which would consequently affect inventory levels.



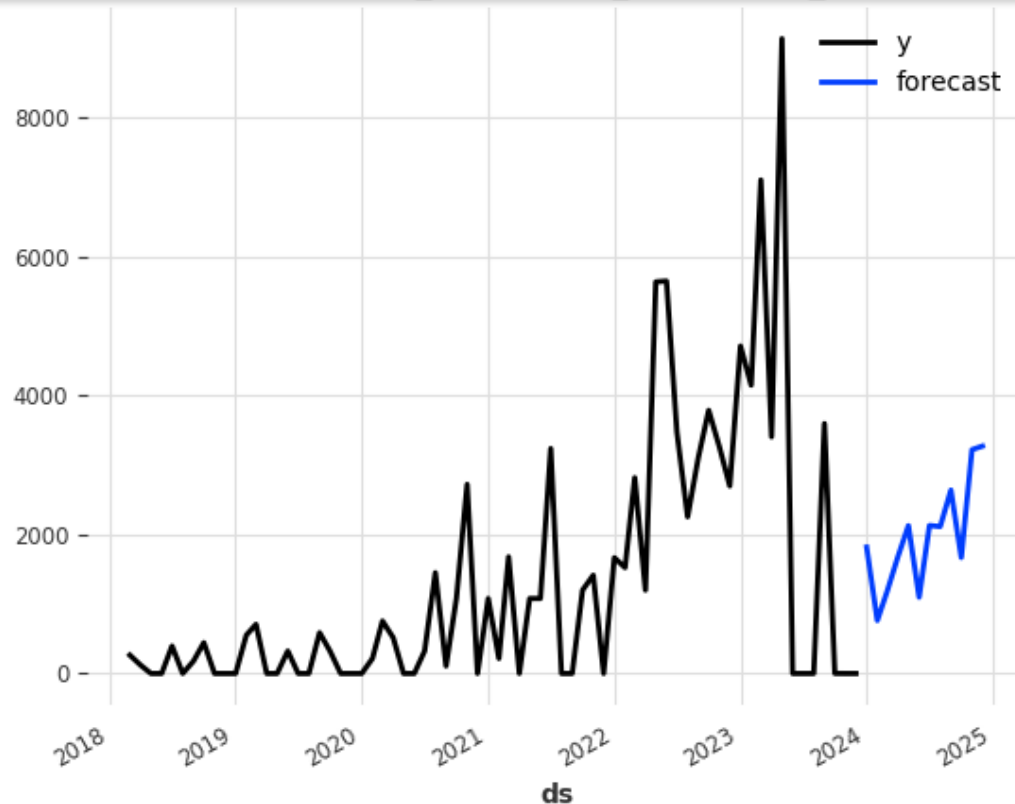
# Existing Technical Architecture

- Business intelligence solution (started with OBIEE 10g, OAS today) since 2009.
- Analytics system comprises of
  - Oracle Analytics Server is used for reporting.
    - 30+ subject areas live and are constantly updated/added
  - Data Warehouse with data from key data sources:
    - INFOR ERP
    - Hyperion Financial Management (HFM)
    - Hyperion Planning
- Current sales planning process:
  - Everything is done manually in Hyperion Planning.
  - Data, that sales planners are using as help for planning, resides in company's Analytics System (Oracle Analytics Server)

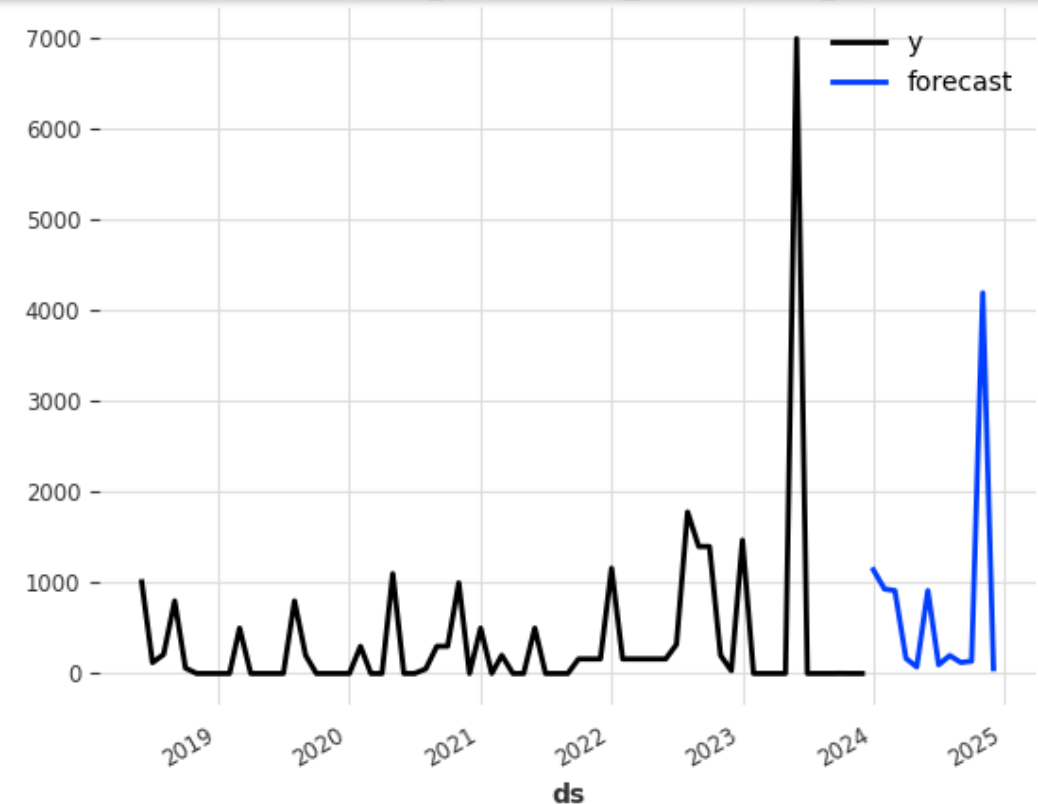


**TASK:** Create additional Scenario dimension member *Prediction* that is a result of a machine learning solution that predicts future sales for 12 months ahead by all SKUs by all markets

Predictions for: 10\_110000012\_002540201\_QUANTITY



Predictions for: 10\_110000012\_002625112\_QUANTITY

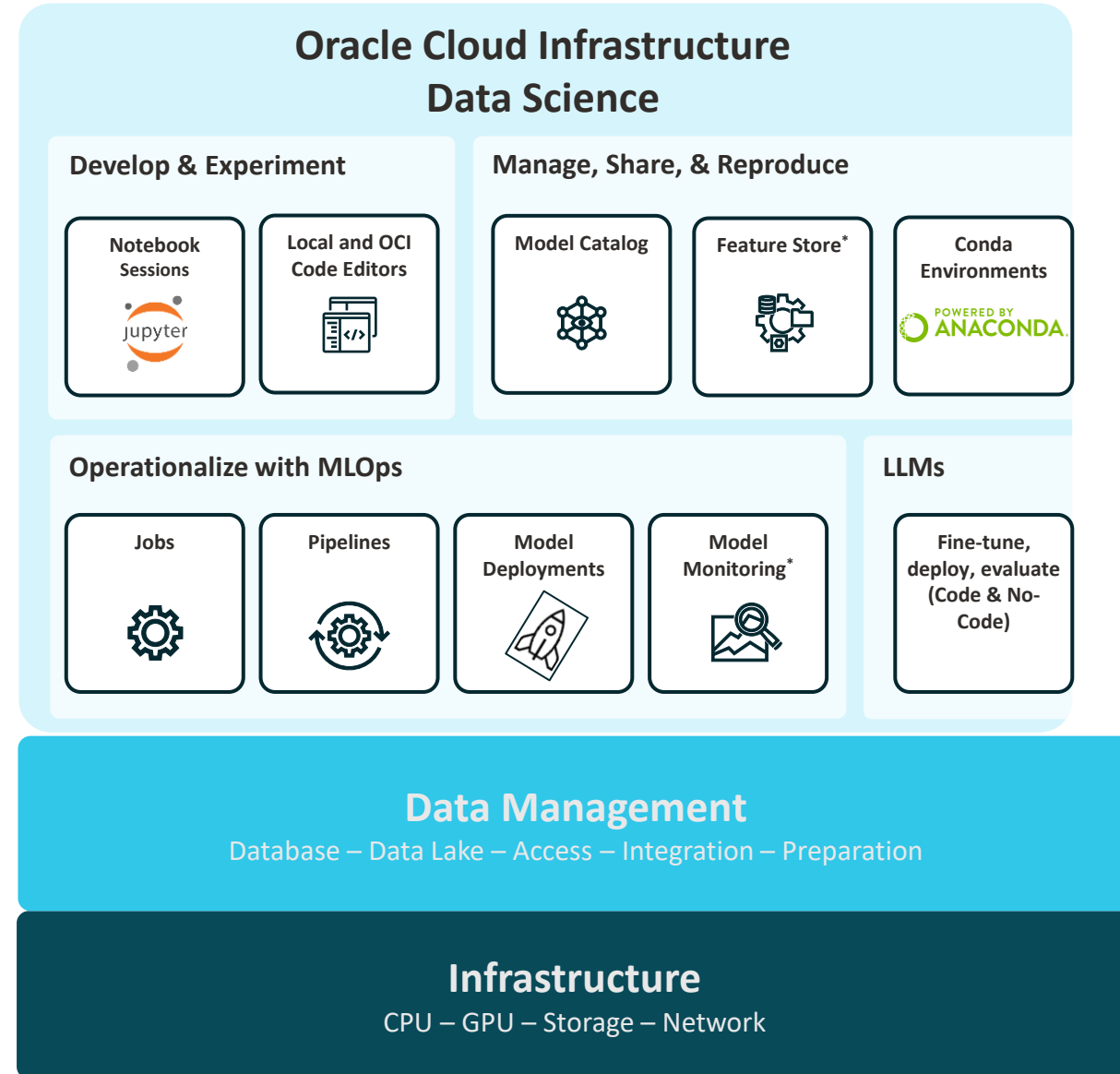


## OCI Data Science

- Accelerate and automate the entire end-to-end data science lifecycle
- Use favorite open-source Python tools and frameworks
- Fine-tune and deploy Large Language Models (LLMs) without writing code
- Enterprise-grade MLOps with flexible interfaces and unlimited scale
- Collaborate with teammates on shareable and reproducible data science assets
- Run large-scale workloads with access to GPUs and distributed data processing and model training
- Pay only for on demand infrastructure with no additional markup or overhead

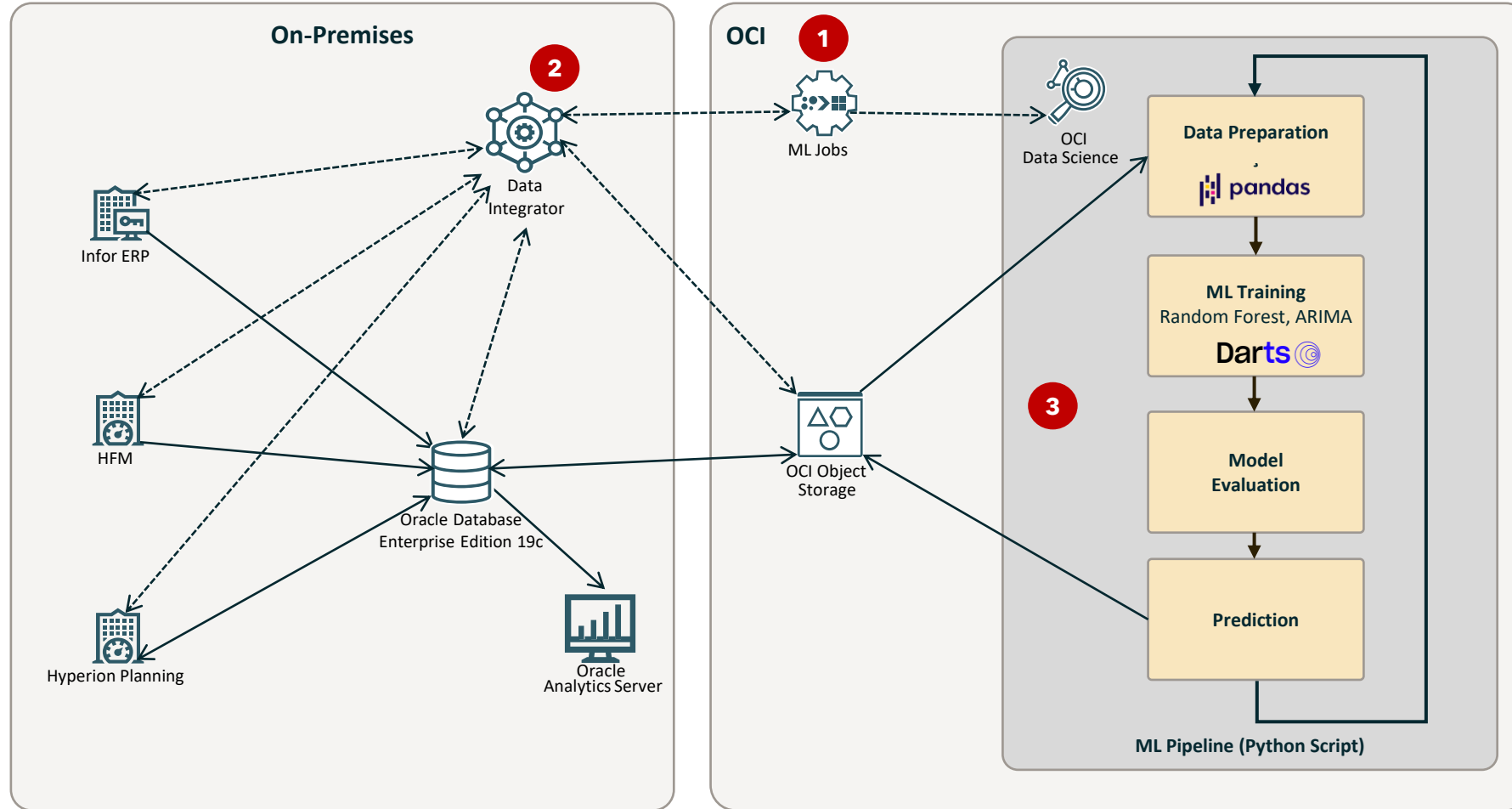
### Key value proposition for the client

- Low cost of deployment
- Flexible and comprehensive data science platform for the future.



\*Coming soon

# Updated Technical Architecture and ML process







# Case Study #3

## Customer #3

One of the leading producers of stainless steel and special steels in Europe.

Business problem:

- As part of company's digital transformation, the company wants to measure key manufacturing data in real-time to be able to react to anomalies on time.

Idea:

- Implement solution that would capture MES and sensor data, analyze it in real time, and take action in case of predicted anomalies.

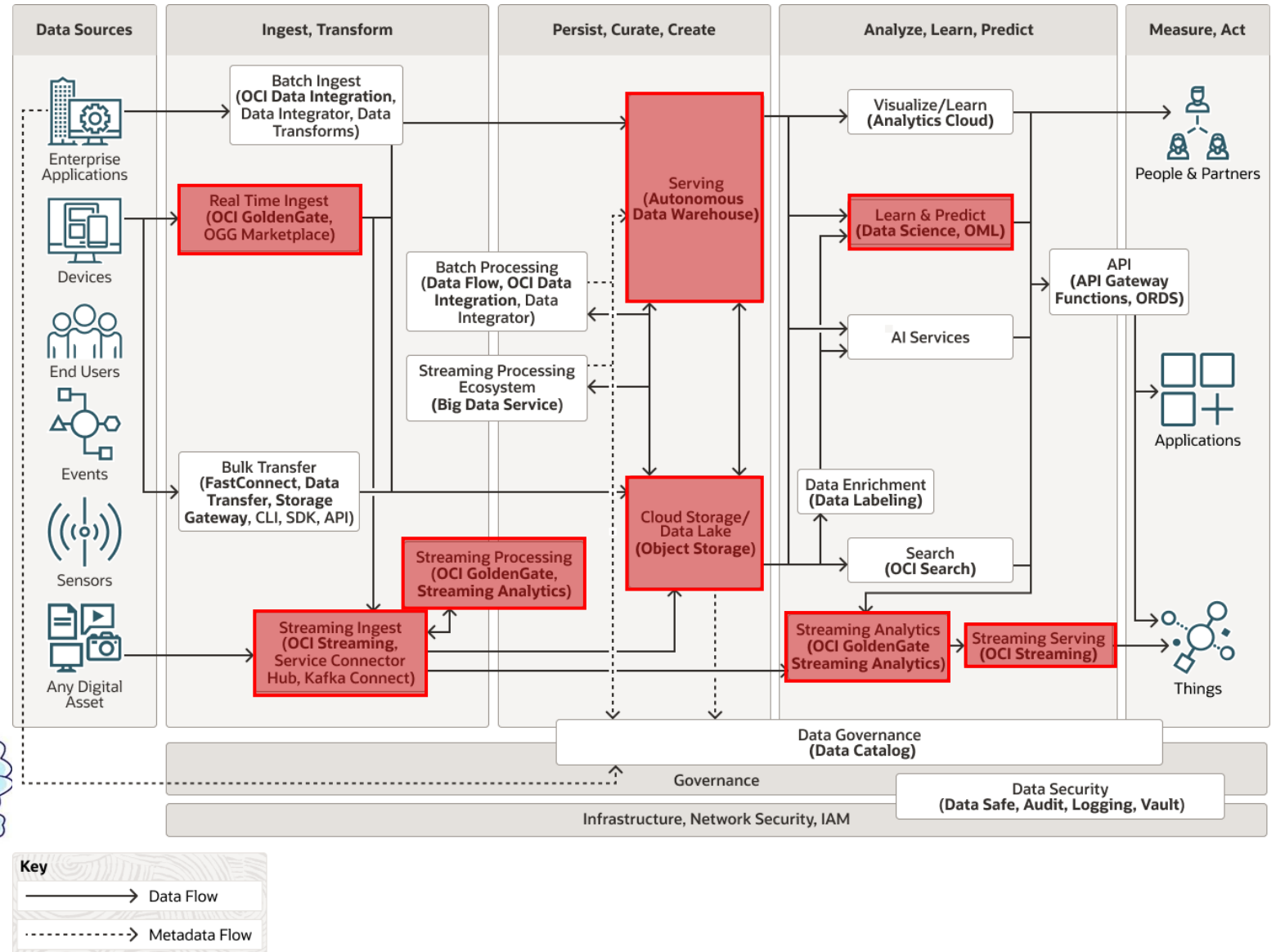
# After initial assessment ...

Three are main **business requirements** and **focus areas**:

- Replicate MES data to the cloud in real time.
- Connect to “brokers” and capture real-time data from sensors and meters in manufacturing process.
- Develop ML/AI solutions that would help them to optimise use of their resources, identify anomalies or make predictions (i.e. water consumption or electricity usage)

## Proposed solution

- Use of Golden Gate for MES data replication.
- OCI Streaming for stream data capture and processing that data with GoldenGate Stream Analytics
- OCI Data Science for development and deployment of ML/AI models



# Oracle GoldenGate Stream Analytics



ERP & SaaS Apps

ORACLE  
Cerner

ORACLE  
Fusion Cloud

ORACLE  
Hospitality

ORACLE  
Retail

ORACLE  
Micros

ORACLE  
Transportation

ORACLE  
JD Edwards

ORACLE  
Siebel

ORACLE  
E-Business Suite

Event Messaging and NoSQL

mongoDB

DATASTAX

coAP

MQTT

elastic

splunk

kafka

carina

Databases

ORACLE  
Database

IBM  
DB2

IBM  
DB2/z

SAP  
ASE

aws

PostgreSQL

MySQL

TANDEM  
NonStop

Azure

Microsoft  
SQL Server

MariaDB

Amazon  
Aurora



Persist Predictions To ADB Table - Live Output

REDEEM_PROBABILITY	REDEEM_PREDICTION	CUST_ID	ZIP	CUSTOMER_TYPE	NAME	DISCOUNT_OFFERED
0.5000000000000000	1	325	90017	Platinum	Sasha Rivers	25
0.5000000000000000	1	812	90006	Bronze	Jessica Waters	0
0.5000000000000000	1	756	90012	Bronze	Don Torino	0
0.5000000000000000	1	883	90015	Platinum	Chris Zeus	25
0.5000000000000000	1	59	90020	Platinum	Catalyn Bara	25
0.5000000000000000	1	946	94583	Platinum	Petra Danca	25
0.5000000000000000	1	179	90016	Platinum	Jorge Martell	25
0.5000000000000000	1	748	90034	Platinum	Petra Frey	25

Similarity Search

Machine Learning

ONNX External AI/ML

AI/ML Service Integrations

Insights

Alerts

Data products



100+ supported sources

Pre-build patterns to improve developer efficiency and time-to-value

Leverage geo-fencing, machine learning and other reference data within the stream

Data can be delivered to Kafka, databases, or can be staged for external ETL jobs.

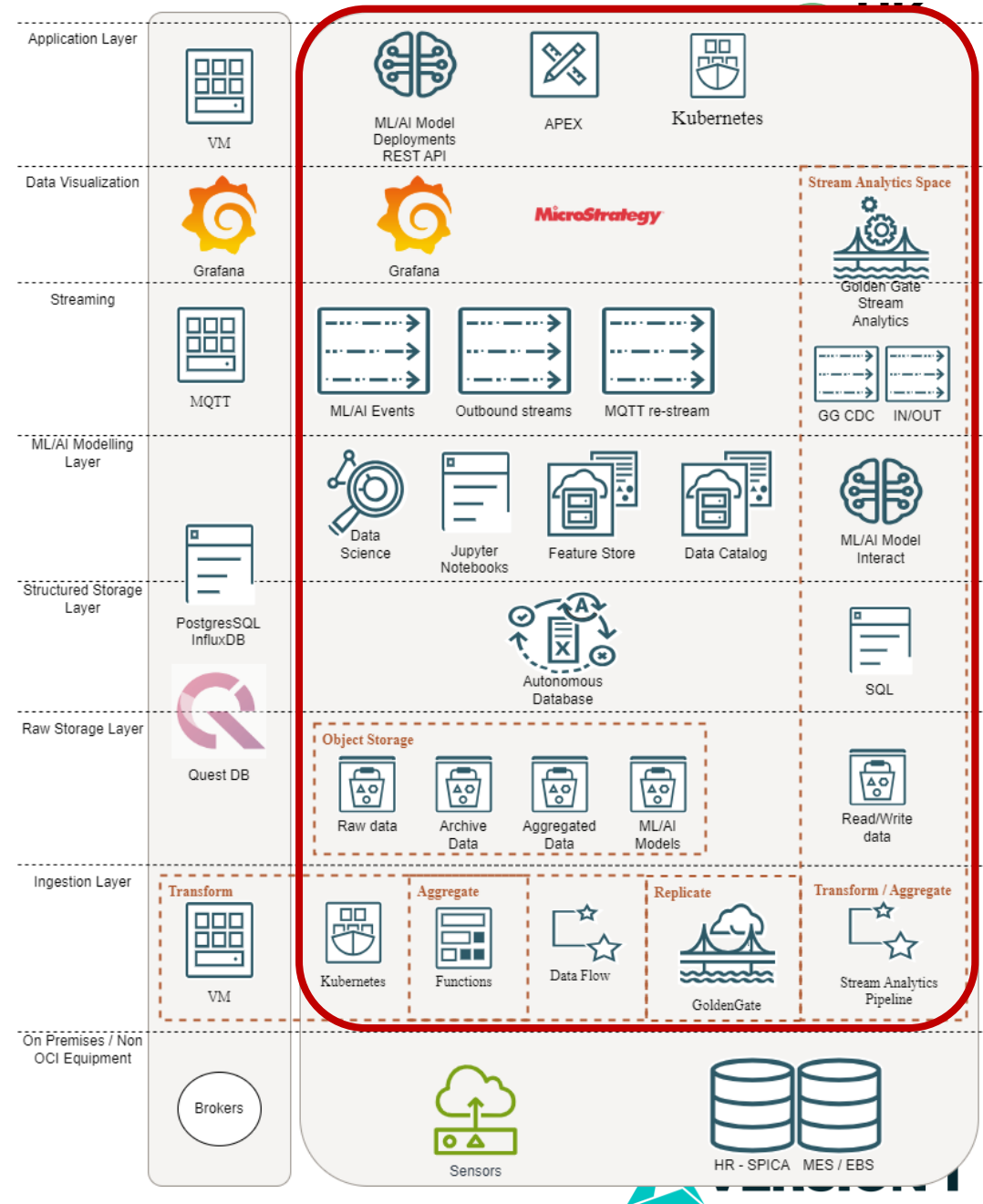
## ... and after Solution Design



- It's not just some OCI products, but we are talking about full OCI Data Lakehouse implementation that includes several services such as:
  - Oracle Autonomous Database
  - OCI Compute
  - OCI Object Storage
  - OCI Streaming
  - OCI Data Flow
  - OCI GoldenGate (replications)
  - OCI GoldenGate Stream Analytics
  - OCI Data Science
  - OCI Functions
  - Kubernetes
  - (unfortunately, no Oracle Analytics Cloud)
- Services are organised into logical layers which are planned to support MES and sensor data real-time streaming and ML/AI analysis.
- The 1<sup>st</sup> phase of the project is about data management platform rather than data analysis, which is planned for the 2<sup>nd</sup> phase.

### Key value proposition for the client

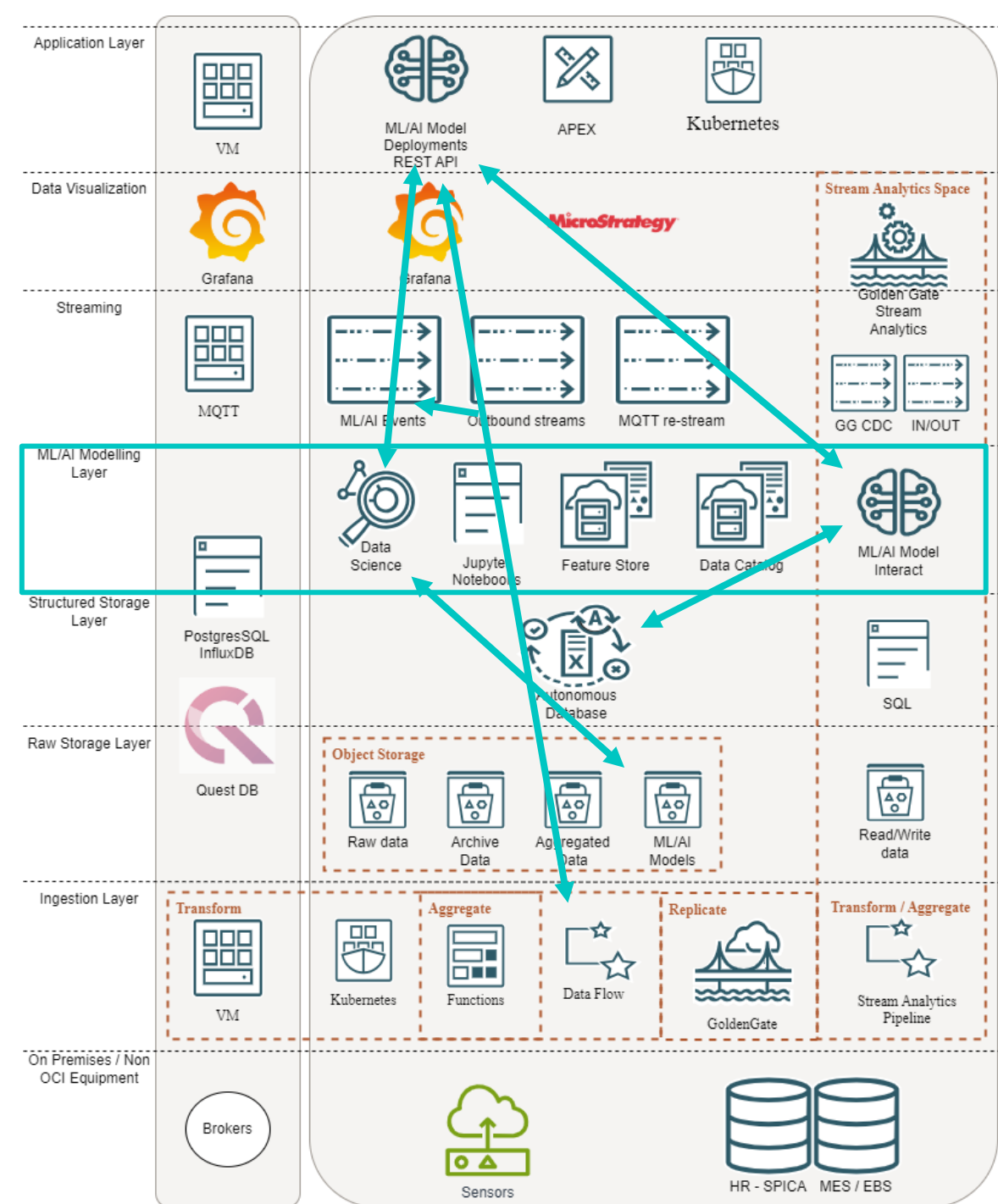
- They already use EBS in OCI, this project is natural extension of their OCI usage.
- Enterprise-level services in one place.





# ML/AI Layer

- Advanced tools for machine learning
  - Model lifecycle management
  - Jupyter Notebooks for interactive development
  - Support for popular libraries:
    - TensorFlow
    - Scikit-Learn
    - PyTorch
- Oracle OCI Cloud SDK for connectivity with other services in Oracle OCI Cloud:
  - Data Catalog
  - Feature Store
  - Object Storage, Functions, Data Flow, etc.
- Easy collaboration for multiple analysts' teams.
- Serverless Docker and Kubernetes technology for running models and notebooks.
- REST API for easy calls and responses of ML/AI models, suitable for integration into event-based streaming systems.

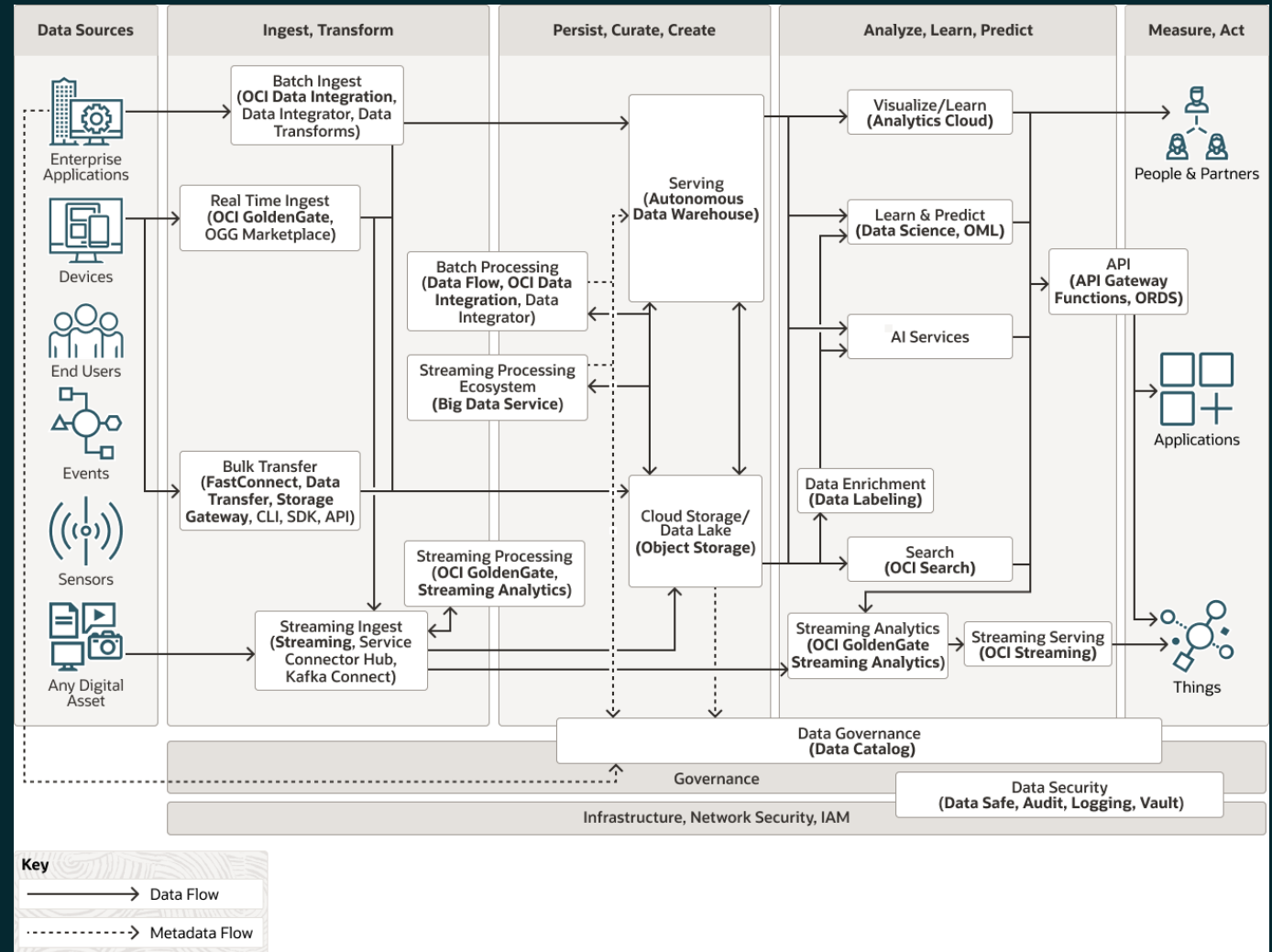




# Demo: GGSA & ML

# Conclusion

- Use machine learning in Oracle Cloud Infrastructure for **its powerful, scalable, and secure environment** that simplifies model development and deployment.
- Use Oracle Machine Learning (OML) for integrated, scalable, and automated machine learning **directly within Oracle databases and cloud environment**.
- Use OCI Data Science for its seamless, high-performance platform that **simplifies and accelerates the entire machine learning lifecycle**.
- Use machine learning in Oracle GoldenGate Stream Analytics to make **real-time predictions and automate actions based on streaming data**.





**THANK  
YOU**