ZIHAN YE

Data Scientist with Product Management Background

@ zihanye96@gmail.com

**** 718-751-6187

♀ New York, NY

% zihanye96.github.io

in zihanye

C zihanye96

EDUCATION

M.A. in Statistics

m University of California, Berkeley

- Coursework: Applied Machine Learning, Advanced Probability, Mathematical Statistics, Linear Models, Statistical Computing, Pedagogy of Statistics and Probability
- Cumulative GPA: 3.90/4.00
- Awards: Betty Scott Excellence Scholarship
- Activities: Graduate Data Science Organization, Statistics Graduate Students Association, Board Games at Berkeley

B.A. in Statistics & Asian Studies

m Williams College

August 2014 – June 2018 Williamstown, MA

- Coursework: Discrete Math, Linear Algebra, Real Analysis, Abstract Algebra, Data Mining, Bayesian Statistics, Statistical Inference, Categorical Data Analysis, Regression & Forecasting, Game Theory
- Cumulative GPA: 3.79/4.00
- Awards: Mu Sigma Rho (Statistics Honor Society), Dean's List
- Activities: Information Technology Committee, Student Math and Statistics Advisory Board, Asian Dance Troupe

WORK EXPERIENCE

Graduate Student Instructor

University of California, Berkeley

- Taught statistical topics such as: regression, probability, confidence intervals, and hypothesis testing to a non-technical audience.
- Received the 2019-2020 Outstanding Graduate Student Instructor Award in recognition of excellence in teaching.

Product Manager

MBI, Inc.

- Managed competing project deadlines of 70+ consumer products totaling over \$1MM in annual sales with advertising expenditures of over \$200M.
- Developed and implemented marketing strategy by analyzing market segments and performance data to achieve industryleading profit margins via direct mail and digital platforms.
- Collaborated with cross-functional teams to conceptualize and execute creative initiatives, including product development and marketing materials.

SKILLS

- **General:** Machine Learning, A/B Testing, Statistical Modeling, Experimental Design
- Tools: Python, R, SQL, Bash, git, Tableau
- Libraries: Pandas, Numpy, Matplotlib, sklearn, Keras, dplyr, ggplot2, Shiny, Caret

PROJECTS

Classification of Toxic Comments

- Constructed various classification models to correctly identify toxic online comments over 93% of the time (Naive Bayes, Random Forest, Logistic Regression, Neural Network, SVM).
- Utilized feature engineering techniques and problem context to develop 11 intuitive features used for modelling.

Cluster Analysis of Digital Art Collection

- Clustered the digital art collection of the Williams College Museum of Art (WCMA) via K-means clustering.
- Developed a web application (Shiny) to give users customized recommendations from the WCMA collection based on their artistic preferences.
- Analyzed image data for over 5000 digitized artworks to create new features that capture (dis)similarity outside of traditional criterion (ex. artist, date, and genre).

Fair Value Estimator for Stock Investing

 Created a Jupyter (IPython) notebook to automate stock valuation process by using Selenium to manually scrape financial data from Morningstar.com.

Predicting Annual Income on Airbnb

- Constructed a model to accurately predict annual income for listings on Airbnb.com using web-scraped data.
- Researched existing literature and utilized data cleaning and feature engineering techniques to prepare dataset for modeling (OLS, LASSO, Random Forest, GBM) and inference.

R Package: Genetic Algorithm for Variable Selection in Regression

 Led a team of 3 to create an R package that implements a genetic algorithm for variable selection in regression using modular functions.