Zikun Ye

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EMPLOYMENT Michael G. Foster School of Business

University of Washington, Seattle, Washington

Assistant Professor of Marketing Sep 2023 - Present

EDUCATION University of Illinois Urbana-Champaign, Illinois

2018-2023

Ph.D., Operations Research

Shanghai Jiao Tong University, Shanghai, China

2014-2018

B.S., Industrial Engineering (Summa cum laude)

B.S., Mathematics (Summa cum laude)

Research Interest Digital Marketplace; Quantitative Marketing; Causal Inference; Field Experiment; Machine Learning; Optimization.

Journal Publications

- 1. **Zikun Ye**, Dennis Zhang, Heng Zhang, Renyu Zhang, Xin Chen. Cold Start to Improve Market Thickness on Online Advertising Platforms: Data-Driven Algorithms and Field Experiments. *Management Science*, 2022. [Link][Code]
 - Finalist, INFORMS RMP Section Jeff McGill Student Paper Competition, 2020.

Papers Under Revision OR Review

- 2. **Zikun Ye**, Zhiqi Zhang, Dennis Zhang, Heng Zhang, Renyu Zhang. Deep Learning Based Causal Inference for Large-Scale Combinatorial Experiments: Theory and Empirical Evidence. *Submitted to Management Science*. [Link][Code]
 - Accepted at ACM Conference on Economics and Computation (EC'23)
 - Finalist, INFORMS Social Media Analytics Best Student Paper Award Competition, 2023
 - Second Prize, CSAMSE Best Paper Award, 2023
- 3. Xin Chen, Niao He, Yifan Hu, **Zikun Ye** (alphabetical order). Efficient Algorithms for Minimizing Compositions of Convex Functions and Random Functions and Its Applications in Network Revenue Management. *Major Revision in Operations Research*. [Link]

Conference Presentations Deep Learning Based Causal Inference for Large-Scale Combinatorial Experiments.

ACM EC, London	Jul 2023
INFORMS RMP, London, UK	Jul 2023
MSOM Conference, Montreal, CA	Jun 2023
POMS Annual Conference	May 2023
2022 Conference on AI, ML, and BA, HBS	Dec 2022
NFORMS ISMS Conference, Online	Jun 2022

Efficient Algorithms for Minimizing Compositions of Convex Functions and Random Functions.

POMS Annual Conference, May 2023 INFORMS Annual Meeting, Indianapolis Oct 2022

	MSOM SIG in SCM, Munich, Germany	Jun 2022	
	INFORMS RMP Spotlight Session, Online	Jun 2022	
	POMS Annual Conference, Online	May 2022	
	Cold Start to Improve Market Thickness.		
	MSOM SIG in Service Management, Munich	Jun 2022	
	INFORMS RMP Spotlight Session, Online	$\mathrm{Jun}\ 2022$	
	MIW, Online	May 2022	
	POMS Annual Conference, Online	May 2022	
	Cornell ORIE Young Researcher Workshop, Ithaca	Oct 2021	
Teaching	Instructor		
EXPERIENCE	IE 310 Deterministic Models in Optimization (Undergrad)	Fall 2022	
	- Teachers Ranked as Excellent by Students		
	- Overall Teaching Effectiveness 4.64/5 (Campus 90% Rank, Class size 96)		
	Guest Lecturer		
	IE 516 Pricing and Revenue Management (Ph.D.)	Spring, 2022	
	Teaching Assistant		
	IE 360 Facilities Planning and Design (Undergrad)	Fall 2019	
Honors And Awards	Finalist, INFORMS Social Media Analytics Best Student Paper Aw 2023	ard Competition	
	Second Prize, CSAMSE Best Paper Award	2023	
	William A Chittenden II Award, UIUC	2021	
	Finalist Jeff McGill Student Paper Prize, INFORMS RMP Section	2020	
	Teachers Ranked as Excellent by Students, UIUC	2023	
Industry	Research Intern, Walmart Lab, CA	Summer 2022	
EXPERIENCE	Research Intern, LIVAD Technologies, Turkey	Summer 2021	
	Economist/Ops. Research Intern, Kwai Inc., Beijing, China Summe 2020	r 2019 - Summer	
	Data Analyst Intern, Didi.com, Beijing, China	Summer 2018	
Academic Services	Reviewer for Management Science, Manufacturing & Service Operation Production and Operations Management	$ns\ Management,$	
	Session chair, INFORMS Annual Meeting, 2022		

Last updated: Jul 2023