

Project Introduction Zimou Gao

Program Manager of Florabot
Research Assistant of Field Robotics Lab
Product Manager of TP-LINK
Consultant of MiracleTech
Graduate Student of Robotics in NEU









6 Years Working Experience in Engineering R&D and Program Management

2018 - Present

- Created a robot system for Robotic EV charging (Leader)
- Developed robotics for floral industry (Program Manager)
- Infrared Image SLAM & Drone Application (Research Assistant)
- Wearable Device for Parkinson Patients (Developer)
- Expanded US market for MiracleTech Co. (Consultant)

2015 - 2018

- Built & characterized Security Monitoring product, the pioneering work for TP-LINK Smart Home System to scale from 1 - N (Product Manager)
- Teaching-by-Hand Spaying Robot (Developer)

TP-LINK Product Line Development (Product Manager)

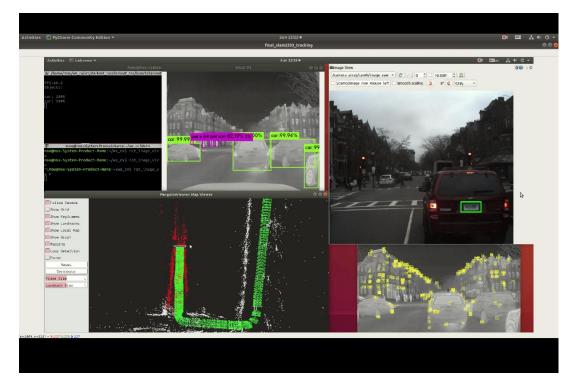
Product	Member	Design	HW	SW	Test	Manufacturing	Marketing	
Monitor & Network Device	Cross- functional Teams	٧	٧	٧	V	V	٧	×
Product Website Link	SW/HWDesignerBuyerFactoryDistributor	Structure designProduct design	PCBBatteryChip, etc.	APPUIMonitoring system	 Safety certification CCC/CE/ROHS/EMC Structure test Reliability test SW & HW test Materials test 	 Plastics/sheet metal/labeling/electrome chanical manufacturing First Batch Injection molding Welding Packaging 	Website designCustomer serviceSales forecast	

- Created Security Monitor Product Line
- Launched 20+ new products into market, achieved \$1M monthly sales growth
- Managed 50+ products, serving millions of consumers
- Optimized product design and productive processes, lowering 15 % costs & ramping up 300% production in 1 month





Monitor Recorder





Infrared Image SLAM Demo

TIME News of our Lab's research in Antarctic

Research Assistant in Field Robotics Lab

- **IR Application:** Developed IR SLAM System with Object Detection & Tracking for self-driving car at night
- Drone Application: Our Lab went to the Antarctic to count the number of Penguin with drones

Charging Robot Program (Leader)

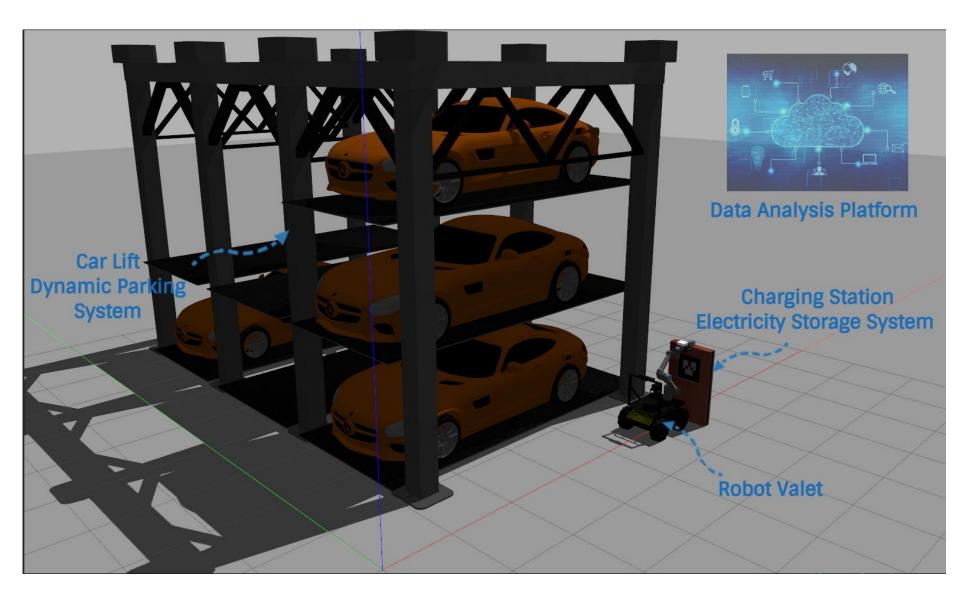
Product	Member	Design	HW	SW	Test	Manufacturing	Marketing	/
Robot	10 people	٧	٧	٧	٧		√	<
Github Link	EngineersMBA	Mechanical structure	SensorsBatteriesCommunication	SimulationNavigationManipulation	Identify bugsPOC	Prototyping	Partnership with BPBusiness pitch	\

- Founded a team of 9 engineers to develop EV Fleet Auto-Charging Robot System from sketching to PoC
- Provide deep automation to drive down costs, increase quality, availability and consistency of EV fleet charging



Charging Robot

ChargingBot System Components





Robot Valet



Dynamic Parking System

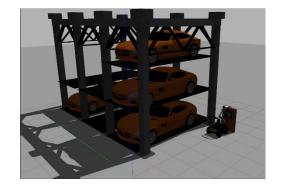


DC Fast Charging Station

PoC & Workflow in Simulation

- Developed robot Control System and Simulation Environment with ROS, SLAM and Movelt
- Implement latest Reinforcement Learning and Computer Vision algorithms for agile manipulation

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1. Car Lift

Car arrangement, identify charging type and flaps



2. Robot Valet

Navigate to charging station, pick up the connector



3. Robot Valet

Detect EV charging port and plug-in connector





6. Analysis Platform

Inform EV owner and repeat these process



5. Robot Valet

Retrieve connector from EV, close the flap



4. Charging Station

Initiate and monitor charging process







3

Developed robotics for floral industry (Program Manager)

Product	Member	Design	HW	SW	Test	Manufacturing	Marketing
Floral Assembly Line	Cross-functional Teams	٧	٧	٧	٧	٧	V
Website link	EngineersBuyersVendors	IDStructure design	RobotsSensorsCooler	Computer VisionManipulation	Reliability testPOC	Sourcing componentsManufacture	 Global trade



- Led development of robotic assembly line to automate flower arrangement, lowing 80% labor costs
- Worked with CEO and executive team to prepare business pitch & POC demo for investors

Youtube Link: FloraBot Investor Presentation Day

Developed robotics for floral industry (Program Manager)

- Built the Flower Vendor Machine with flower friendly robotics to achieve floral sales automation
- Pioneered 1st China-US fresh flower boat shipping trials, lowing cost of roses by 15%





#interspotlight #intern #florabot #northeasternuniversity #boston #flowers #robotics #thankyou Zimou Gao



ASIA OPERATIONS

Zimou Graduate from Northeastern University in May of 2020 with a Master's in Electrical Engineering, Robotics. He joined the Florabot Executive Group specifically focusing on Asia Operations in August of this year. Zimou works directly with the CEO in our home office in Boston and has become a valuable member of the team. We are excited to see where his career will take him. In his free time, he reads, writes, and ponders on technology and its impact on society.

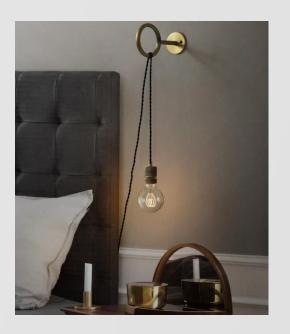


Expended US market for MiracleTech Co. (Consultant)

Product	Member	Design	HW	SW	Test	Manufacturing	Marketing
Healthcare/Li ghting	10 people	٧	٧	٧	√	٧	٧
Website Link	FactoryDesignerSeller	Product designBrand registration	• Battery		CE/Rohs/MSDSPhalate-free, etc.Safety & Hygiene certification	Injection moldingLabel printing	AmazonGoogle SEOSocial MediumKOL collaboration

Founded North American team and formulated operation strategies for Amazon, Shopify & eBay Store, collaborated with foreign distributors to expand global market, grew it to \$1M/year revenue and \$300K/year profit in the US





Lighting Product of MiracleTech Co.



Assistive Writing Device for Parkinson's Patient



Dynamic Modeling

Wearable Device for **Parkinson Patients**

Eliminate the tremors of Parkinson's patients and stabilize their hands for writing task

ABSTRACT

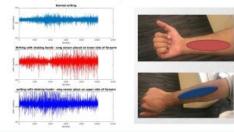
Parkinson patients face a lot of difficulties in their daily lives. Due to some problems in their brains, they can't control their bodies properly.

Therefore, we decided to design a kind of wearable device that assists them to write. The device's function is to eliminate the tremors of Parkinson's patients and stabilize their hands for writing task, hoping to alleviate some problems in their lives.

BACKGROUND

- · Parkinson Disease affects approximately seven million people globally and one million people in the United States [1]. The number of new cases per year of PD is between 8 and 18 per 100,000 person [2]. Therefore, such high incidence rates will inevitably cause a large burden to the patient's families and to the society as a
- · Although there are current devices that exist in the market and reported by media to help Parkinson's patients, their high price has discouraged many patients from buying them. So, we aim to build a wearable device using open source platforms and simple components, so that the device can be made available to a more number of patients.

- . We imitated writing activities of the Parkinson patients and normal people and place the EMG sensor on different area of arms to detect muscular activities data, which is showed helow
- . The Parkinson patients do want to control the involuntary torque produced by the forearm muscles, but this kind of behavior sets up a positive feedback loop which will continuously amplify the hand tremors of patients, intensifying the hand movements, making it very difficult for the patient to write.



REFERENCES

[1] de Lau LM, Breteler MM (June 2006). Epidemiology of Parkinson's disease. The Lancet. Neurology. 5 (6): 525(35. doi:10.1016/S1474-4422)06)70471-9.

[2] Elbers RG, Verhoef J, van Wegen EE, Berendse HW, Kwakkel G (October 2015). Interventions for fatigue in Parkinson's disease. The Cochrane Database of Systematic Reviews (10): CD010925. doi:10.1002/14651858.CD010925.pub2. PMID 26447539

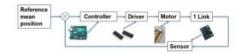
METHODS

We cancel the involuntary torque We used Newton Euler approach to produced by the patients' forearm, we develop the dynamic model of the one can help them to write. link pendulum to simulate the patients'



Simulation and experimental validation

We built a prototype to test the validity of our controller and understand the limitations of our simulation. Figure below shows the block diagram of major components of our prototype:





Emma Project's Picture https://www.microsoft.com/en-us/research/project/project-emma/

RESULTS

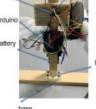
We built a prototype which is shown above. The pendulum is pinned to the 3D printed base linkage. The base linkage is mounted to the wooden base using 4 screws. In the front, we have Arduino Uno which is our single board computer where control algorithms are run. The motor driver is mounted on the 400 pin breadboard. At the back, we have 9v battery to power the Arduino and 2 × 3V battery to power up the motor.

Introduce the prototype

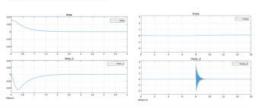
Breadboard Vibration moto motor drive

27.22 4.6 Breadboar 86.18 36.22 MPU-6050 18.14 3.56 19.54 Button rell and holder 5.27 241.6

Parts Included In The Prototype



A Simulation of one link pendulum that can be balanced by tuning the gains of the PD controller as well as a LQG controller.



CONCLUSIONS

- * We have defined a design process for designing a Parkinson's assistive device which is based out of strong mathematical framework supported by simulation and experimental validation
- An extension to the 3D case requires more rigorous simulations, experimental testing and data collection with the actual PD patients
- . The device cancels out the tremors of the patient to make motion of hand stable
- . The device is light weight. It should not interfere with normal function of the limb
- . The device is easy to wear and easy to switch on/off
- . The device is operated on battery power, it needs to be energy-efficient

Poster

Teaching-by-Hand Spaying Robot (Developer)

Product	Member	Design	HW	SW	Test	Manufacturing	Marketing
Robot	30+ people		٧	٧	٧		*
Company Website Link	EngineersFactory		SensorsCommunication	Manipulation	Safety certificationReliability testSW & HW test		2

Applied IMU calibration and compensation into Gesture Recognition device



Spraying Robot



Teaching-by-Hand



Thank you

