# Zinabu Melese

Data Scientist | ML Engineer

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## SUMMARY

Senior Data scientist and ML Engineer with 5+ years of experience developing predictive models using Python, TensorFlow, and PyTorch. Built and containerized data pipelines and machine learning APIs that automated manual data labeling, saving €560K annually for cross-functional teams. Passionate about deploying scalable ML solutions through MLOps practices (Docker, CI/CD). Strong foundation in statistical modeling, feature engineering, and cloud platforms.

## WORK EXPERIENCE

## **AHV International, Netherlands**

July 2023 - Present

### Data Scientist

- Engineered a custom machine learning API for precise record labeling, yielding €560K in annual savings for an external data team. This innovation accelerated experiment readiness by 80% and minimized manual oversight.
- Designed and deployed an automated reporting pipeline using Python and serverless cloud architecture, slashing processing time from 2 days to under 10 seconds.
- Applied LLMs to translate predictive model outputs and anomaly detection into clear, actionable recommendations, increasing end-user engagement with alerts and decision-support systems.
- Collaborated with cross-functional teams from 5 countries to design and deploy scalable data-driven solutions addressing business challenges.
- Engineered a data-mart to enable data-driven sales strategy sessions. By segmenting customers into Bronze/Silver/Gold/Platinum tiers and flagging churn risks, improved decision accuracy by 30% and increased target-setting meetings by 50%.
- Tech: Python, SQL, FastAPI, AWS Step and Lambda Functions, Bedrock, EC2, RDS, S3, ECR, CodeCommit, Docker, CICD

in3, Netherlands May 2022 - June 2023

#### Machine Learning Engineer

- Led the design and implementation of a scalable ETL pipeline (Python, SQL, AWS) to integrate fragmented data sources into a unified relational database. Standardized schemas and data models enabled a 40% improvement in BI reporting efficiency, reducing ad-hoc request turnaround time from 3 days to 4 hours..
- Architected and productionized a machine learning credit risk model for a Buy Now Pay Later (BNPL) platform, improved credit decisioning accuracy by 22%, reducing non-performing loans by 30% within six months of implementation.
- **Tech:** Python, SQL, AWS Step and Lambda Functions, CodeCommit, CodeBuild, CodePipeline, CodeDeploy, CloudWatch, ECS, S3, EFS, RDS, Amazon SageMaker, IAM

## Hendrix Genetics and JADS, Netherlands

January 2020 - February 2022

#### **Data Scientist**

- Collaborated with product managers, analysts, developers, and other stakeholders to integrate a forecasting model into the inventory management system, resulted in a 20% reduction in stockouts.
- Built XGBoost model to predict stocks with a 10% profit potential within a 10-day window, resulted in data-driven, enhanced investment decision-making.
- Extracted and processed 5000k+ rows of user data monthly using SQL and Python, creating dashboards to track key performance indicators and inform product development decisions.
- Tech: Python, Flask, SQL, HTML, JavaScript, R

#### SKILLS

Programming Languages: Python, PySpark, R, SQL

**Cloud Platforms & Tools:** AWS (S3, EC2, Step and Lambda Functions, CodeCommit, API Getway, CloudWatch, ECR, RDS, SageMaker), Azure, Databricks, GitHub, Docker

**Machine Learning & Al:** Gen Al, Al Agent, Machine Learning, Deep Learning, Predictive Modeling, Statistical Analysis, Model Deployment, MLOps

**Data Engineering & Analytics:** ETL Solutions, Data Model Design, Data Pipelines, Financial Analytics, Fraud Detection **DevOps & CI/CD:** CI/CD Pipelines, Infrastructure as Code (IaC), Containerization, Monitoring & Logging, Automations

# **EDUCATION**

# Eindhoven University of Technology (TU/e), Netherlands

January 2020 - February 2022

Engineering Doctorate in Data Science (EngD)

**Relevant Coursework:** Object Oriented Programming, Databases, Discrete Maths and Statistics, Data Structures and Algorithms, Operating Systems, Machine Learning, Data Analysis, Data Mining, Advance Data Structures and Algorithms, Information Retrieval, Image Processing

# **AWARDS AND CERTIFICATES**

- · Project Management on Coursera
- · Android Developer Fundamentals Nanodegree on Udacity
- Data Engineering on Udemy
- Machine Learning and Deep Learning Specialization on Coursera