91 988410-7722 sitakunzsam@gmail.com

#### SUMMARY

- » 12+ YEARS ERP Functional and Marketing Consultant.
- » Performance-Driven Client partnership manager.
- » Extremely energetic natural team leader.
- » Promoted twice for my inspiring performance.

### SENIOR ERP CONSULTANT 2013-Current, Bahwan Cybertek

- » Identified end to end market (Middle east to APAC)
- » Digital Campaign vide social (LinkedIn)
- » Solution positioning on social media (web, advertise & promote)
- » Conduct seminars and Train the Trainer at client's Location.
- » Success by building and strengthening Client relationships.
- » Transformed company's Marketing portal to customer centric.

## TEAM LEAD 2006-2013, Ramco Systems

- » Created team from Scratch and grew to 20+ in 2 quarters.
- » Identified key Business Verticals trends to enable new markets.
- » Aligned solutions to integrators with "our go to market strategy"
- » Speaker @ March 2011 on OnDemand Commerce on Industry Summit.

## MANAGER 2001-2004, Marry Brown

- » Responsible for Mount Road Branch, Chennai.
- » Provided creative guidance to Resellers.
- » Initiated live music campaigns in coordination with local Television.



## **CORE SKILLS**

- » Strategic Digital Marketing
- » Branding & Event Management
- » Partner / Account and Lead Management
- » Executive Presentations
- » Sales Force

### **AWARDS AND RECOGNITIONS**

- » Best Customer Relationship Award 2012
- » Best Performance Award for the year 2010

# **ACADEMIC**

- » MBA Banking & Finance Alagappa University 2010
- » B.Sc Chemistry Women's Christian College 2000