sorry for reviewing discrete choice model again.

we have  $x_i \ y_j$  and  $z_{ij}$ 

### Micro data

# Cross sectional (single)

$$u_{ij} = \alpha_i + \alpha x_i + \beta_j + \beta y_j + \zeta x_i y_j + \gamma z_{ij} + \epsilon_{ij}$$

We can estimate  $\alpha, \beta_j, \beta, \zeta, \gamma$ .

• application: school choice

# Multiple markets (across location l)

If we have micro data, this is the same as the single cross sectional case. Just pool everything tgt.

## Multiple markets (across time t)

$$u_{ijt} = \alpha_i + \alpha x_{it} + \beta_j + \beta_t + \beta y_j + \zeta x_{it} y_j + \gamma z_{ijt} + \epsilon_{ijt}$$

Same idea... we may be able to identify the  $\alpha_i$  if  $x_{it}$  changes over time.

## Market share data

There's no individual here:) but we can still write individual utility just for the sake of it.

$$u_{ij} = \alpha_i + \alpha x_i + \beta_j + \beta y_j + \zeta x_i y_j + \gamma z_{ij} + \epsilon_{ij}$$

#### Cross sectional (single)

The market share takes the same form as the choice probability but no individual characteristics  $x_i$ .

$$u_{ij} = \beta_j + \beta y_j + \epsilon_{ij}$$

Thus

$$s_j = \frac{\exp(\beta_j + \beta y_j)}{\sum_{j'} \exp(\beta_{j'} + \beta y_{j'})}$$

$$\log s_i - \log s_0 = \beta_i + \beta y_i$$

The moment condition is that

$$E[\beta_j y_j] = 0$$

Here each j is one observation that can be used to estimate the coeffecients  $\beta$ . Then

$$\hat{\beta}_j = \log s_j - \log s_0 - \hat{\beta} y_j$$

# Multiple markets (across location l)

$$u_{ijl} = \beta_{jl} + \beta y_j + \epsilon_{ijl}$$

Thus

$$s_{jl} = \frac{\exp(\beta_{jl} + \beta y_j)}{\sum_{j'l} \exp(\beta_{j'l} + \beta y_{j'})}$$

$$\log s_{jl} - \log s_{0l} = \beta_{jl} + \beta y_j$$

Here each jl is one observation that can be used to estimate the coeffecient  $\beta$ .

The moment condition is that

$$E[\beta_{il}y_i] = 0$$

# Multiple markets (across time t)

Same as above but with t. However, we may want to assume some structure between  $\beta_{jt}$  and  $\beta_{jt-1}$  which may be of help in estimation.

# **Appendix**

## Multinomial logistic regression

According to the wikipedia page, there are **three** ways to look at this regression model: 1. As a set of independent binary regressions (the odds-ratio)

$$\ln \frac{\Pr(Y_i = k)}{\Pr(Y_i = K)} = \boldsymbol{\beta}_k \cdot \mathbf{X}_i, \quad 1 \le k < K$$

1. As a log linear model

$$\ln \Pr(Y_i = k) = \boldsymbol{\beta}_k \cdot \mathbf{X}_i - \ln Z, \quad 1 \le k \le K.$$

1. As a latent variable model

$$Y_{i,k}^* = \boldsymbol{\beta}_k \cdot \mathbf{X}_i + \varepsilon_k \quad , \quad k \le K$$

Check this chapter of the train textbook for the derivation of the choice probability. Then estimation is done by maximum likelihood.