

ZACHARY JAMES KESSLER

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TOOLS/LANGUAGES

- JavaScript
- AngularJS
- Node.JS
- Express
- HTML/CSS
- MongoDB
- Mongoose
- Bootstrap
- IDE: VS/Brackets
- Gulp

SKILLS

- Web Applications
- Programming
- Databases
- Troubleshooting
- Project Management
- Version-Control
- HTTP/API
- Deployment

EDUCATION

MEAN Full Stack Web Development
Dec 2016 | V-School

BS, Finance
May 2009 | Westminster College

WEB DEVELOPMENT PORTFOLIO

The Flybox | [LIVE](#) | [GITHUB](#)

A full stack web application that allows for fly-fishing blog curation.

- AngularJS MVC used to consume Feedly API requests
- Custom RESTful node.js server with JSON requests to MongoDB

Jazz Preview | [LIVE](#) | [GITHUB](#)

An interview project, requesting to combine 3 pages from the old Jazz website into 1 modern page.

- AngularJS with Angular Material & UI Bootstrap

Baby Registry (group-project) | [LIVE](#) | [GITHUB](#)

A full stack MEAN application which allows a mom to create registry for their babies.

- Modular AngularJS front-end with custom RESTful backend for searching and creating registries
- Requests using Walmart API
- Bootstrap for page layout and formatting

Rufus Tracker | [GITHUB](#)

A website dedicated to tracking both potential upgrades and their total cost.

EXPERIENCE

TAX OPERATIONS ANALYST | GOLDMAN SACHS | FEB 2015 - MAR 2016

- Provided technical support for Goldman Sachs internal inquiries and facilitation of Internal GS tax forms for external clients
- Analyzed Institutional and Private Wealth Management (PWM) account changes to ensure regulatory compliance under FATCA
- Projects: Created/compiled CiC(Change in Circumstance) procedures for Institutional Clients for training and audit purposes
- Conducted training sessions on CIC procedures and applicable systems
- Validated and documented client tax and self-certification forms
- Worked extensively and became a subject matter expert with Goldman Sachs Internal applications

PREMIUM RELATIONSHIP ASSOCIATE | FIDELITY | JUN 2014 – AUG 2014

- Provided outbound sales support for Workplace Investing Group
- Uncovered guidance opportunities for clients using Consultative Selling Skills
- Managed an average book of 500 leads worth \$20 million in assets

RETIREMENT REPRESENTATIVE | FIDELITY | FEB 2012 – JUN 2014

- Acted as a subject matter expert for internal representatives for IRA accounts and small business ret plans
- Provided high level analysis to high net worth clients for complex IRA and other retirement plan issues
- Consult small business owners on details for available retirement plans
- Consistently exceeded goals for profiling clients for investment guidance opportunities and other financial services
- Communicated details to team members regarding national campaigns and unique incentives

FINANCIAL REPRESENTATIVE | FIDELITY | FEB 11 - FEB 2012

- Provided inbound trading support/execution for stocks, mutual funds, options, and CDs and customer service
- Promoted best practices for client interactions to trading/service team

OWNER | EATS17 | JUN 2009 – FEB 2011

- Contracted with Quizno's Corporation as a Market Captain
- Managed relations between franchise owners and corporate HQ, acting as main point of contact
- Provided site services and support to a market of 80+ over three states
- Executed on-site support for new stores and transferred four stores under new ownership