

# Runbook — Navigation Outline for Both Pilots

## Steps

1 Define the decision threshold (e.g.,  $\geq 20\%$  reduction in high heat exposure minutes;  $\geq 25\%$  onboarding cycle time reduction).

2 Pick one site/cohort (single construction site; single new hire class).

3 Baseline for 1–2 weeks; capture exposure minutes/near misses or onboarding timelines and ticket volumes.

4 Intervention for 6–8 weeks; turn on alerts/copilot; log actions.

5 Measure & attribute vs. baseline or prior cohorts; note confounders (weather, staffing, workload spikes).

6 Executive readout: Problem → Intervention → Before/After → Quotes → Risks/Compliance → Decision.

7 Scale or stop: convert to a 60-day paid pilot with integration plan or document learnings and adjust.