

Comparative Statics II: Income and Substitution Effects

Econ 50 | Lecture 9 | February 2, 2016

A +

Lecture

- Income and Substitution Effects: Intuitive Review
- Analyzing a Price Change: Slutsky Decomposition
- Finding the Decomposition Point: The “Dual” Problem

Group Work

- Finding the Decomposition Point: Cobb-Douglas

Part I Income and Substitution Effects: An Intuitive Review

What happens when the price of X rises?

- Tangency condition: $MRS_{x,y} = P_x/P_y$
 - X is now **relatively more expensive**
 - You will **substitute** Y for X
- Budget set: $P_x x + P_y y = I$
 - You can **no longer afford** to be as happy as you were before.
 - You will **buy fewer of both goods**, relative to...some point

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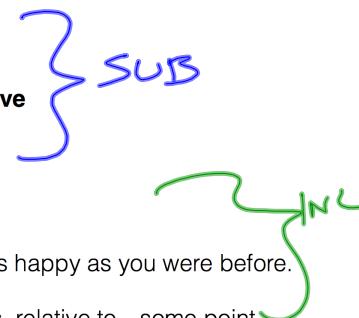
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Formal Definitions

- The **substitution effect** is the change in the quantity demanded resulting from a change **relative prices**, holding the **level of utility** constant
- The **income effect** is the change in the quantity demanded resulting from a change in **purchasing power**, holding **all prices** constant.

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Informal Definitions

Suppose the price of a good goes down.

You could now afford to be just as happy as you were before
(move along your indifference curve)
by buying more of that good and less of other goods
and save some money in the meantime.

SUBSTITUTION EFFECT

...but suppose you don't save the money.

You could spend that money to be happier than you were before
(move to a higher indifference curve)
by buying more of one or both goods
(depending on whether they're normal or inferior goods)

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INCOME EFFECT

Part II

Analyzing a Price Change: Slutsky Decomposition

Slutsky Decomposition Diagram

Point	Description	Utility	Price	Income
A	Initial Bundle	Initial Utility	Initial Price	Actual Income
B	"Decomposition" Bundle	Initial Utility	Final Price	Compensated Income
C	Final Bundle	Final Utility	Final Price	Actual Income

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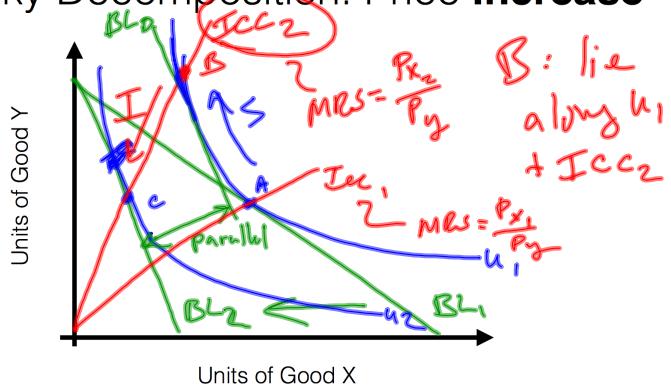
needed to afford u_1 at new price

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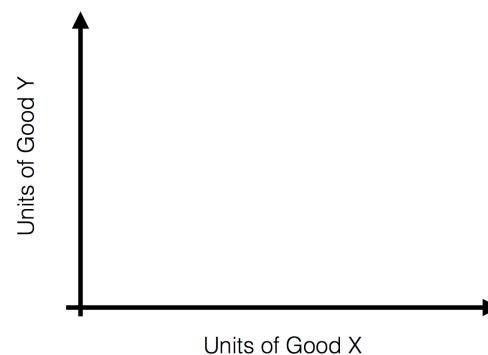
Slutsky Decomposition Diagram

	Initial Utility	Final Utility
Initial Price	Bundle A (Actual Income)	NEXT LECTURE
Final Price	Bundle B (Compensated Income)	Bundle C (Actual Income)

Slutsky Decomposition: Price Increase



Slutsky Decomposition: Price Decrease



Substitutes and Complements

- Suppose the price of good X changes.
 - If the **substitution effect on Y dominates the income effect on Y**, then X and Y are substitutes and the **PCC is downward sloping**.
 - If the **income effect on Y dominates the substitution effect**, then X and Y are complements and the **PCC is upward sloping**.
 - If the **income effect on Y exactly offsets the substitution effect**, then X and Y are independent and the **PCC is horizontal**.

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Normal, Inferior, and Giffen Goods

- Consider just the income effect of an increase in the price of X.
- If both goods are **normal**, the **final point** will have **more of both** than the **decomposition point**.
- If one good is **inferior** in the relevant income range, the **final point** will have **less of the inferior good** than the **decomposition point**.
- If good X is a **Giffen** good in the relevant income range, the **final point** will have **less of good X** than the **initial point**.

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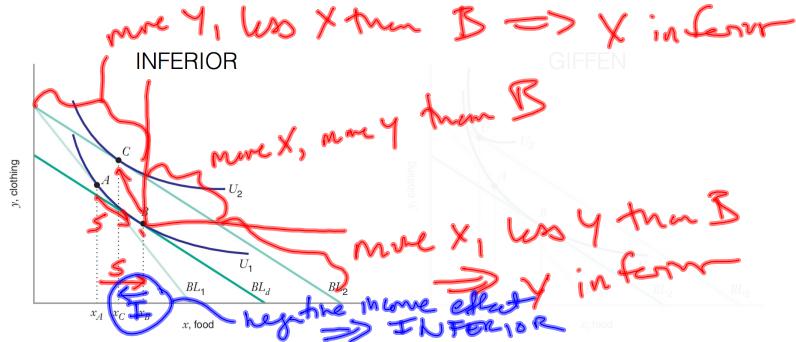
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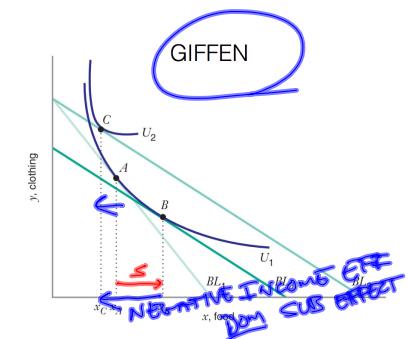
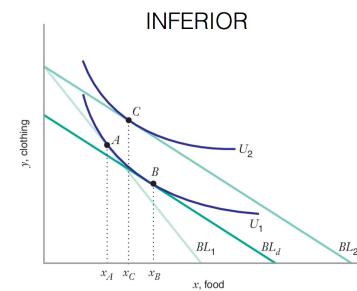
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Slutsky Diagram: Inferior and Giffen Goods



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Part III

Finding the Decomposition Point
The “Dual” Problem

The Dual Problem: Two Equivalent Ways to Optimize

Utility Maximization

$$\begin{aligned} \max_{x,y} u(x,y) \\ \text{s.t. } P_x x + P_y y = I \end{aligned}$$

Cost Minimization

$$\begin{aligned} \min_{x,y} P_x x + P_y y \\ \text{s.t. } u(x,y) = U \end{aligned}$$

Solve for x^* and y^* ; the solutions are:

Marshallian Demand Functions:

$$x^*(P_x, P_y, I), y^*(P_x, P_y, I)$$

Hicksian Demand Functions:

$$x^*(U, P_x, P_y), y^*(U, P_x, P_y)$$

Plug x^* and y^* back into the objective function:

$$\begin{aligned} \text{Indirect Utility Function:} \\ V(P_x, P_y, I) = u[x^*(P_x, P_y, I), y^*(P_x, P_y, I)] & \quad E(U, P_x, P_y) = P_x x^*(U, P_x, P_y) + P_y y^*(U, P_x, P_y) \\ (\text{Utility from utility-maximizing choice}) & \quad (\text{Cost of cost-minimizing choice}) \end{aligned}$$

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OBJECTIVE FUNCTION (MAX)

CONSTRAINT

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Two Equations Relating Utility and Income

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Expenditure function:
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Group Work

$$u(x, y) = xy$$

$$x^*(P_x, P_y, I) = \frac{I}{2P_x}$$

$$y^*(P_x, P_y, I) = \frac{I}{2P_y}$$

$$V(P_x, P_y, I) = u\left(\frac{I}{2P_x}, \frac{I}{2P_y}\right) = \frac{I^2}{4P_x P_y}$$

$u = \frac{I^2}{4P_x P_y}$ IND UTIL FN

$I^2 = 4U P_x P_y$

$I = 2\sqrt{U P_x P_y}$ EXP FN

How to Derive Hicksian Demand from Marshallian Demand

Example: Cobb-Douglas $u(x, y) = xy$

Start with Marshallian demand:

$$x^* = \frac{I}{2P_x}, y^* = \frac{I}{2P_y}$$

Plug (x^*, y^*) back into $u(x, y) = xy$ to find the indirect utility function:

$$u(x^*, y^*) = \left(\frac{I}{2P_x}\right)\left(\frac{I}{2P_y}\right) \Rightarrow V(P_x, P_y, I) = \frac{I^2}{4P_x P_y}$$

Set the indirect utility function equal to U and solve for I to find the expenditure function:

$$\frac{I^2}{4P_x P_y} = U \Rightarrow I^2 = 4P_x P_y U \\ \Rightarrow E(P_x, P_y, U) = 2P_x^{\frac{1}{2}} P_y^{\frac{1}{2}} U^{\frac{1}{2}}$$

Plug this "lowest cost" back into the Marshallian demand (as the income) to get the Hicksian demand:

$$x^* = \frac{E(P_x, P_y, U)}{2P_x} = \frac{2P_x^{\frac{1}{2}} P_y^{\frac{1}{2}} U^{\frac{1}{2}}}{2P_x} \\ \Rightarrow x^H(P_x, P_y, U) = \left(\frac{P_y}{P_x}\right)^{\frac{1}{2}} U^{\frac{1}{2}}$$

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$$x^* = \frac{E(P_x, P_y, U)}{2P_x} = \frac{2P_x^{\frac{1}{2}} P_y^{\frac{1}{2}} U^{\frac{1}{2}}}{2P_x} \\ \Rightarrow x^H(P_x, P_y, U) = \left(\frac{P_y}{P_x}\right)^{\frac{1}{2}} U^{\frac{1}{2}}$$

$$E(P_x, P_y, u) = \underbrace{2 \sqrt{P_x P_y} u}_{\text{Budget constraint}}$$

$$x^*(P_x, P_y, E(P_x, P_y, u)) = \frac{E(P_x, P_y, u)}{2P_x}$$

$$= \frac{2 \sqrt{P_x P_y} u}{2P_x} = \boxed{\sqrt{\frac{P_y}{P_x}} u}$$

$$\equiv x^*(P_x, P_y, u)$$

