

February 27, 2016

**ATTN: ARCH. JENALYN P. SALINAS**

**SUBJECT: SUPPLY & INSTALLATION OF PABX SYSTEM**

**PROJECT: OFFICE BUILDING**

**LOCATION: FORT BONIFACIO, TAGUIG CITY**

Dear Ma’am,

In compliance with your request, we are pleased to submit herewith our quotation on the above-mentioned subject for consideration.

**OPTION 1:**

**CLIENT REQUIREMENT: 3 LINES X 40 LOCALS**

**CONFIGURATION: 6 LINES X 42 LOCALS (40 SLT; 2 DPT)**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **QTY.** | **MODEL NAME** | **DESCRIPTION** | **UNIT PRICE** | **TOTAL** |
| 1 | |  | | --- | | KX-NS300 | | |  | | --- | | KX-NS300 MAIN UNIT w/ Built-in Power Supply + 6 CO + 16SLT + 2 DP + 2ch DISA | | 28,800.00 | 28,800.00 |
| 1 | |  | | --- | | KX-NS320 | | |  | | --- | | KX-NS320 EXPANSION UNIT w/ Built-in Power Supply + 16SLT | | 35,400.00 | 35,400.00 |
| 1 | |  | | --- | | KX-NS5130 | | |  | | --- | | 3-Ports Expansion Master Card | | 2,400.00 | 2,400.00 |
| 1 | |  | | --- | | KX-NS5173 | | |  | | --- | | 8-Port SLT Card | | 8,160.00 | 8,160.00 |
| 2 | |  | | --- | | KX-DT543 | | |  | | --- | | Digital Proprietary Telephone - 3 Line LCD Display, Backlight, Full Duplex Speakerphone, 24 FF Button | | 10,020.00 | 20,040.00 |
| 1 | |  | | --- | | S110 BLOCK | | S110 Block | 2,400.00 | 2,400.00 |
| 1 | |  | | --- | | LA10 | | 10-port Lightning Arrester (provides  maximum protection against lightning strikes ) | 2,160.00 | 2,160.00 |
| 1 lot |  | |  | | --- | | Misc. Materials for Tapping & Programming  (RJ11 connector, cable tie and etc.) | | 13,800.00 | 13,800.00 |
| 1 lot |  | |  | | --- | | Commissioning (Metro Manila) | |  |  |
| 1 lot |  | |  | | --- | | User Orientation | | FREE |  |
| 38 | KX-TS500 | Panasonic Basic Single Line Analogue Phone | 720.00 | 27,360.00 |
|  |  | **GRAND TOTAL AMOUNT** | **PhP** | **140,520.00** |

**OPTION 2:**

**CLIENT REQUIREMENT: 3 LINES X 40 LOCALS**

**CONFIGURATION: 6 LINES X 50 LOCALS (48 SLT; 2 DPT)**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **QTY.** | **MODEL NAME** | **DESCRIPTION** | **UNIT PRICE** | **TOTAL** |
| 1 | |  | | --- | | KX-NS300 | | |  | | --- | | KX-NS300 MAIN UNIT w/ Built-in Power Supply + 6 CO + 16SLT + 2 DP + 2ch DISA | | 28,800.00 | 28,800.00 |
| 1 | |  | | --- | | KX-NS320 | | |  | | --- | | KX-NS320 EXPANSION UNIT w/ Built-in Power Supply + 16SLT | | 35,400.00 | 35,400.00 |
| 1 | |  | | --- | | KX-NS5130 | | |  | | --- | | 3-Ports Expansion Master Card | | 2,400.00 | 2,400.00 |
| 1 | |  | | --- | | KX-NS5174 | | |  | | --- | | 16-Port SLT Card | | 10,800.00 | 10,800.00 |
| 2 | |  | | --- | | KX-DT543 | | |  | | --- | | Digital Proprietary Telephone - 3 Line LCD Display, Backlight, Full Duplex Speakerphone, 24 FF Button | | 10,020.00 | 20,040.00 |
| 1 | |  | | --- | | S110 BLOCK | | |  | | --- | | S110 Block | | 2,400.00 | 2,400.00 |
| 1 | |  | | --- | | LA10 | | |  | | --- | | 10-port Lightning Arrester *(provides maximum protection against lightning strikes )* | | 2,160.00 | 2,160.00 |
| 1 lot |  | |  | | --- | | Misc. Materials for Tapping & Programming  (RJ11 connector, cable tie and etc.) | | 15,600.00 | 15,600.00 |
| 1 lot |  | |  | | --- | | Commissioning (Metro Manila) | |  |  |
| 1 lot |  | |  |  | | --- | --- | | User Orientation |  | | FREE |  |
| 38 | KX-TS500 | Panasonic Basic Single Line Analogue Phone | 720.00 | 27,360.00 |
|  |  | **GRAND TOTAL AMOUNT** | **PhP** | **144,960.00** |

**OPTIONAL:**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **QTY.** | **MODEL NAME** | **DESCRIPTION** | **UNIT PRICE** | **TOTAL** |
| 2 | |  | | --- | | KX-A228X | | |  | | --- | | Battery Cable for ‘S’ Type Power Supply (KX-TDA0108XJ) and for ‘M’ Type Power Supply (KX-TDA0104XJ) | | 3,840.00 | 7,680.00 |
| 2 | |  | | --- | | BATTERY36 | | |  | | --- | | 36 Volt Back-up Battery *for KX-TDA100/200/600* | | 16,800.00 | 33,600.00 |
| 2 | |  | | --- | | KX-A437 | | |  | | --- | | 19" Rack Mount Kit | | 2,160.00 | 4,320.00 |
| 1 | |  | | --- | | KX-DT521 | | |  | | --- | | Digital Proprietary Telephone - 1 Line LCD Display, Backlight, Full Duplex Speakerphone, 8 FF Button | | 6,360.00 | 6,360.00 |
| 1 | |  | | --- | | KX-DT590 | | |  | | --- | | DSS Console – Add on 48 Key Module | | 10,320.00 | 10,320.00 |
| 1 | |  | | --- | | KX-TS500 | | |  | | --- | | Panasonic Basic Single Line Analogue Phone | | 720.00 | 720.00 |
| 1 | |  | | --- | | UPS | | |  | | --- | | UPS ( 0.5 KVA, Uninterruptible Power Supply ) | | 4,200.00 | 4,200.00 |
|  | |  | | --- | | UPS1000 HB | | |  | | --- | | Kebo Online Uninterruptible Power Supply with AVR Function *(1000VA/700W )* | | 18,000.00 | 18,000.00 |
| 1 | |  | | --- | | AVR-2000M | | |  | | --- | | AVR-2000M: SCIENTEK Automatic Voltage Regulator – 2000VA | | 3,600.00 | 3,600.00 |
|  |  |  |  |  |
|  |  |  |  |  |

**NOTES & ASSUMPTIONS:**

1. 3 C.O. x 40 locals PABX project w/ commissioning only.

2. C.O. wiring is confirmed to be up to the target PABX homerun.

3. All wiring and piping works c/o client.

4. Client to coordinate with telco providers for any requirements for telco related services (eg. caller ID, trunk, signal-related issues, IDD/NDD etc.)

5. All finishing and finishing restoration works c/o client (eg. tiles, marbles, decorative stones, painting, etc.)

6. Client to handle all permits and permits processing.

7. Client to provide engineers/electricians in charge of the wiring during the installation to attend to all wiring related concerns/issues.

8. Regular work days and hours assumed; otherwise, subject to surcharges.

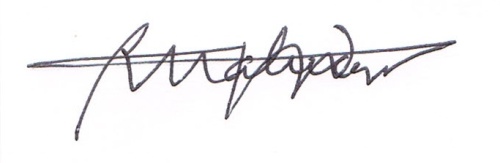
9. One-time installation and training activity only; client to ensure that all dependencies are in place upon schedule confirmation.

10. Client to provide and install mounting brackets, racking, cabinets or tables where the PABX will be located.

|  |  |
| --- | --- |
| **TERMS AND CONDITIONS:** | |
| **VALIDITY:** | Prices valid for fifteen (15) days from date of proposal. |
| **DELIVERY:** | Items available on order basis. |
| **WARRANTY:** | One (1) year guarantee from date of first delivery against inherent factory defect in materials and workmanship. However, misuse, negligence and tampering shall render this warranty void. The warranty does not cover any product or components that have been damaged by abnormal, severe voltage fluctuation of AC Main Supply, fire, lightning and other acts of GOD.  No warranty shall apply for Panasonic systems if not commissioned by RCBC Technicians  . |
| **PAYMENT:** | **50%** Downpayment upon issuance of Purchase Order - deposit to account (subject to clearing)  **50% Upon delivery and completion of installation** |

Thank you very much for giving us the opportunity to quote on your requirements and we look forward to serve and work with you more.

Truly yours, CONFORME:



**RUDY A. CALUCIN Name: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

**Gen. Manager Date: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

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