**Sprint 1:**

**Start date: Jan 14th, Monday**

**End date: February 1st, Friday**

**Time: 3 weeks**

**What items were planned to be accomplished during this sprint**

* Learn the business part, get the domain knowledge:
  + How the pipeline works and how do they define the stage according to their customer information,
  + What does CRM record
* Understand who we are working for:
  + Know Credit Suisse Asset Management division
  + Meaning and importance of each variable in the dataset
* Get the initial description of the data:
  + How many categorical or how many numerical
  + Match variables in the dataset with the sales pipeline understanding
  + What is the shape of the data

**Which items were accomplished?**

* Kick off meeting done and initial project understanding from them

**Which items were not accomplished?**

* Didn’t get the dataset so far

**What could be improved for the next sprint?**

* Deepen our understanding of the business problem
* Come up with some problems from macro perspective and then dig into the datasets
* Try to accelerate the EDA process