

BANK LOAN EXCEL DASHBOARD

By: Zohaib Hassan (The Business Analyst)



Problem Statement

The bank is experiencing a significant discrepancy between the issuance of good loans and bad loans, as evidenced by the loan application statistics, funded amounts, and received amounts. Despite a high number of total loan applications and a substantial amount of funded loans, a notable portion of the loans are classified as bad loans. This discrepancy poses a risk to the bank's financial health and indicates a potential issue in the loan approval and risk assessment processes. Additionally, there is a need to analyze the distribution of loans by purpose and grade to identify any patterns that may be contributing to the high percentage of bad loans.

Summary

The provided dashboard offers a comprehensive overview of the bank's loan performance. It highlights the total number of loan applications received, the total amount funded, and the corresponding amounts received. The dashboard segregates the data into good and bad loans, providing a clear distinction between the two categories. Key metrics such as the percentage of good and bad loans issued, as well as detailed statistics on the funded amounts and received amounts for each category, are displayed.

Additionally, the dashboard includes various filters and breakdowns, such as loan grade and purpose, to facilitate a deeper analysis of the loan portfolio. The loan application status is categorized into fully paid, charged off, and current, with corresponding amounts for funded and received amounts, interest rates, and debt-to-income (DTI) ratios. This detailed segmentation aids in identifying specific areas that require attention and improvement to mitigate risks associated with bad loans and enhance the overall loan approval process.

Key Performance Indicators (KPIs) Requirements:

1. Total Loan Applications: We need to calculate the total number of loan applications received during a specified period. Additionally, it is essential to monitor the Month-to-Date (MTD) Loan Applications and track changes Month-over-Month (MoM).
2. Total Funded Amount: Understanding the total amount of funds disbursed as loans is crucial. We also want to keep an eye on the MTD Total Funded Amount and analyse the Month-over-Month (MoM) changes in this metric.
3. Total Amount Received: Tracking the total amount received from borrowers is essential for assessing the bank's cash flow and loan repayment. We should analyse the Month-to-Date (MTD) Total Amount Received and observe the Month-over-Month (MoM) changes.
4. Average Interest Rate: Calculating the average interest rate across all loans, MTD, and monitoring the Month-over-Month (MoM) variations in interest rates will provide insights into our lending portfolio's overall cost.

5. Average Debt-to-Income Ratio (DTI): Evaluating the average DTI for our borrowers helps us gauge their financial health. We need to compute the average DTI for all loans, MTD, and track Month-over-Month (MoM) fluctuations.

Good Loan v Bad Loan KPI's

In order to evaluate the performance of our lending activities and assess the quality of our loan portfolio, we need to create a comprehensive report that distinguishes between 'Good Loans' and 'Bad Loans' based on specific loan status criteria

Good Loan KPIs:

1. Good Loan Application Percentage: We need to calculate the percentage of loan applications classified as 'Good Loans.' This category includes loans with a loan status of 'Fully Paid' and 'Current.'
2. Good Loan Applications: Identifying the total number of loan applications falling under the 'Good Loan' category, which consists of loans with a loan status of 'Fully Paid' and 'Current.'
3. Good Loan Funded Amount: Determining the total amount of funds disbursed as 'Good Loans.' This includes the principal amounts of loans with a loan status of 'Fully Paid' and 'Current.'
4. Good Loan Total Received Amount: Tracking the total amount received from borrowers for 'Good Loans,' which encompasses all payments made on loans with a loan status of 'Fully Paid' and 'Current.'

Bad Loan KPIs:

1. Bad Loan Application Percentage: Calculating the percentage of loan applications categorized as 'Bad Loans.' This category specifically includes loans with a loan status of 'Charged Off.'
2. Bad Loan Applications: Identifying the total number of loan applications categorized as 'Bad Loans,' which consists of loans with a loan status of 'Charged Off.'
3. Bad Loan Funded Amount: Determining the total amount of funds disbursed as 'Bad Loans.' This comprises the principal amounts of loans with a loan status of 'Charged Off.'
4. Bad Loan Total Received Amount: Tracking the total amount received from borrowers for 'Bad Loans,' which includes all payments made on loans with a loan status of 'Charged Off.'

Loan Status Grid View

In order to gain a comprehensive overview of our lending operations and monitor the performance of loans, we aim to create a grid view report categorized by 'Loan Status.' This report will serve as a valuable tool for analysing and understanding the key indicators associated with different loan statuses. By providing insights into metrics such as 'Total Loan Applications,' 'Total Funded Amount,' 'Total Amount Received,' 'Month-to-Date (MTD) Funded Amount,' 'MTD Amount Received,' 'Average Interest Rate,' and 'Average Debt-to-Income Ratio (DTI),' this grid view will empower us to make data-driven decisions and assess the health of our loan portfolio.

BANK LOAN REPORT QUERY DOCUMENT

A. BANK LOAN REPORT | SUMMARY

KPI's:

Total Loan Applications

```
SELECT COUNT(id) AS Total_Applications FROM bank_loan_data
```

Total_Applications
38576

MTD Loan Applications

```
SELECT COUNT(id) AS Total_Applications FROM bank_loan_data  
WHERE MONTH(issue_date) = 12
```

Total_Applications
4314

PMTD Loan Applications

```
SELECT COUNT(id) AS Total_Applications FROM bank_loan_data  
WHERE MONTH(issue_date) = 11
```

Total_Applications
4035

Total Funded Amount

```
SELECT SUM(loan_amount) AS Total_Funded_Amount FROM bank_loan_data
```

Total_Funded_Amount
435757075

MTD Total Funded Amount

```
SELECT SUM(loan_amount) AS Total_Funded_Amount FROM bank_loan_data  
WHERE MONTH(issue_date) = 12
```

Total_Funded_Amount
53981425

PMTD Total Funded Amount

```
SELECT SUM(loan_amount) AS Total_Funded_Amount FROM bank_loan_data  
WHERE MONTH(issue_date) = 11
```

Total_Funded_Amount
47754825

Total Amount Received

```
SELECT SUM(total_payment) AS Total_Amount_Collected FROM bank_loan_data
```

Total_Amount_Collected
473070933

MTD Total Amount Received

```
SELECT SUM(total_payment) AS Total_Amount_Collected FROM bank_loan_data  
WHERE MONTH(issue_date) = 12
```

Total_Amount_Collected
58074380

PMTD Total Amount Received

```
SELECT SUM(total_payment) AS Total_Amount_Collected FROM bank_loan_data  
WHERE MONTH(issue_date) = 11
```

Total_Amount_Collected
50132030

Average Interest Rate

```
SELECT AVG(int_rate)*100 AS Avg_Int_Rate FROM bank_loan_data
```

Avg_Int_Rate
12.0488314172048

MTD Average Interest

```
SELECT AVG(int_rate)*100 AS MTD_Avg_Int_Rate FROM bank_loan_data  
WHERE MONTH(issue_date) = 12
```

MTD_Avg_Int_Rate
12.3560408676042

PMTD Average Interest

```
SELECT AVG(int_rate)*100 AS PMTD_Avg_Int_Rate FROM bank_loan_data  
WHERE MONTH(issue_date) = 11
```

PMTD_Avg_Int_Rate
11.9417175498261

Avg DTI

```
SELECT AVG(dti)*100 AS Avg_DTI FROM bank_loan_data
```

Avg_DTI
13.3274331211432

MTD Avg DTI

```
SELECT AVG(dti)*100 AS MTD_Avg_DTI FROM bank_loan_data  
WHERE MONTH(issue_date) = 12
```

MTD_Avg_DTI
13.6655377880425

PMTD Avg DTI

```
SELECT AVG(dti)*100 AS PMTD_Avg_DTI FROM bank_loan_data  
WHERE MONTH(issue_date) = 11
```

PMTD_Avg_DTI
13.3027335836364

GOOD LOAN ISSUED

Good Loan Percentage

```
SELECT  
    (COUNT(CASE WHEN loan_status = 'Fully Paid' OR loan_status = 'Current' THEN id  
END) * 100.0) /  
    COUNT(id) AS Good_Loan_Percentage  
FROM bank_loan_data
```

Good_Loan_Percentage
86.175342181667

Good Loan Applications

```
SELECT COUNT(id) AS Good_Loan_Applications FROM bank_loan_data  
WHERE loan_status = 'Fully Paid' OR loan_status = 'Current'
```

Good_Loan_Applications
33243

Good Loan Funded Amount

```
SELECT SUM(loan_amount) AS Good_Loan_Funded_amount FROM bank_loan_data  
WHERE loan_status = 'Fully Paid' OR loan_status = 'Current'
```

Good_Loan_Funded_amount
370224850

Good Loan Amount Received

```
SELECT SUM(total_payment) AS Good_Loan_amount_received FROM bank_loan_data  
WHERE loan_status = 'Fully Paid' OR loan_status = 'Current'
```

Good_Loan_amount_received
435786170

BAD LOAN ISSUED

Bad Loan Percentage

```
SELECT  
    (COUNT(CASE WHEN loan_status = 'Charged Off' THEN id END) * 100.0) /  
        COUNT(id) AS Bad_Loan_Percentage  
FROM bank_loan_data
```

Bad_Loan_Percentage
13.824657818332

Bad Loan Applications

```
SELECT COUNT(id) AS Bad_Loan_Applications FROM bank_loan_data  
WHERE loan_status = 'Charged Off'
```

Bad_Loan_Applications
5333

Bad Loan Funded Amount

```
SELECT SUM(loan_amount) AS Bad_Loan_Funded_amount FROM bank_loan_data  
WHERE loan_status = 'Charged Off'
```

Bad_Loan_Funded_amount
65532225

Bad Loan Amount Received

```
SELECT SUM(total_payment) AS Bad_Loan_amount_received FROM bank_loan_data  
WHERE loan_status = 'Charged Off'
```

Bad_Loan_amount_received
37284763

LOAN STATUS

```
SELECT
    loan_status,
    COUNT(id) AS LoanCount,
    SUM(total_payment) AS Total_Amount_Received,
    SUM(loan_amount) AS Total_Funded_Amount,
    AVG(int_rate * 100) AS Interest_Rate,
    AVG(dt * 100) AS DTI
FROM
    bank_loan_data
GROUP BY
    loan_status
```

	loan_status	LoanCount	Total_Amount_Received	Total_Funded_Amount	Interest_Rate	DTI
1	Fully Paid	32145	411586256	351358350	11.6410707918092	13.1673507557434
2	Charged Off	5333	37284763	65532225	13.8785749318289	14.0047328005517
3	Current	1098	24199914	18866500	15.0993260800947	14.7243442736843

```
SELECT
    loan_status,
    SUM(total_payment) AS MTD_Total_Amount_Received,
    SUM(loan_amount) AS MTD_Total_Funded_Amount
FROM bank_loan_data
WHERE MONTH(issue_date) = 12
GROUP BY loan_status
```

loan_status	MTD_Total_Amount_Received	MTD_Total_Funded_Amount
Fully Paid	47815851	41302025
Charged Off	5324211	8732775
Current	4934318	3946625

B. BANK LOAN REPORT | OVERVIEW

MONTH

```
SELECT  
    MONTH(issue_date) AS Month_Munber,  
    DATENAME(MONTH, issue_date) AS Month_name,  
    COUNT(id) AS Total_Loan_Applications,  
    SUM(loan_amount) AS Total_Funded_Amount,  
    SUM(total_payment) AS Total_Amount_Received  
FROM bank_loan_data  
GROUP BY MONTH(issue_date), DATENAME(MONTH, issue_date)  
ORDER BY MONTH(issue_date)
```

	Month_Munber	Month_name	Total_Loan_Applications	Total_Funded_Amount	Total_Amount_Received
1	1	January	2332	25031650	27578836
2	2	February	2279	24647825	27717745
3	3	March	2627	28875700	32264400
4	4	April	2755	29800800	32495533
5	5	May	2911	31738350	33750523
6	6	June	3184	34161475	36164533
7	7	July	3366	35813900	38827220
8	8	August	3441	38149600	42682218
9	9	September	3536	40907725	43983948
10	10	October	3796	44893800	49399567
11	11	November	4035	47754825	50132030
12	12	December	4314	53981425	58074380

STATE

```

SELECT
    address_state AS State,
    COUNT(id) AS Total_Loan_Applications,
    SUM(loan_amount) AS Total_Funded_Amount,
    SUM(total_payment) AS Total_Amount_Received
FROM bank_loan_data
GROUP BY address_state
ORDER BY address_state

```

	State	Total_Loan_Applications	Total_Funded_Amount	Total_Amount_Received
1	AK	78	1031800	1108570
2	AL	432	4949225	5492272
3	AR	236	2529700	2777875
4	AZ	833	9206000	10041986
5	CA	6894	78484125	83901234
6	CO	770	8976000	9845810
7	CT	730	8435575	9357612
8	DC	214	2652350	2921854
9	DE	110	1138100	1269136
10	FL	2773	30046125	31601905
11	GA	1355	15480325	16728040
12	HI	170	1850525	2080184
13	IA	5	56450	64482
14	ID	6	59750	65329
15	IL	1486	17124225	18875941
16	IN	9	86225	85521
17	KS	260	2872325	3247394
18	KY	320	3504100	3792530
19	LA	426	4498900	5001160
20	MA	1310	15051000	16676279
21	MD	1027	11911400	12985170
22	ME	3	9200	10808
23	MI	685	7829900	8543660
24	MN	592	6302600	6750746
25	MO	660	7151175	7692732
26	MS	19	139125	149342
27	MT	79	829525	892047
28	NC	759	8787575	9534813
29	NE	5	31700	24542
30	NH	161	1917900	2101386
31	NJ	1822	21657475	23425159
32	NM	183	1916775	2084485
33	NV	482	5307375	5451443
34	NY	3701	42077050	46108181
35	OH	1188	12991375	14330148
36	OK	293	3365725	3712649
37	OR	436	4720150	4966903
38	PA	1482	15826525	17462908
39	RI	196	1883025	2001774

TERM

```
SELECT
    term AS Term,
    COUNT(id) AS Total_Loan_Applications,
    SUM(loan_amount) AS Total_Funded_Amount,
    SUM(total_payment) AS Total_Amount_Received
FROM bank_loan_data
GROUP BY term
ORDER BY term
```

	Term	Total_Loan_Applications	Total_Funded_Amount	Total_Amount_Received
1	36 months	28237	273041225	294709458
2	60 months	10339	162715850	178361475

EMPLOYEE LENGTH

```
SELECT
    emp_length AS Employee_Length,
    COUNT(id) AS Total_Loan_Applications,
    SUM(loan_amount) AS Total_Funded_Amount,
    SUM(total_payment) AS Total_Amount_Received
FROM bank_loan_data
GROUP BY emp_length
ORDER BY emp_length
```

Employee_Length	Total_Loan_Applications	Total_Funded_Amount	Total_Amount_Received
< 1 year	4575	44210625	47545011
1 year	3229	32883125	35498348
10+ years	8870	116115950	125871616
2 years	4382	44967975	49206961
3 years	4088	43937850	47551832
4 years	3428	37600375	40964850
5 years	3273	36973625	40397571
6 years	2228	25612650	27908658
7 years	1772	20811725	22584136
8 years	1476	17558950	19025777
9 years	1255	15084225	16516173

PURPOSE

```
SELECT
    purpose AS PURPOSE,
    COUNT(id) AS Total_Loan_Applications,
    SUM(loan_amount) AS Total_Funded_Amount,
    SUM(total_payment) AS Total_Amount_Received
FROM bank_loan_data
GROUP BY purpose
ORDER BY purpose
```

PURPOSE	Total_Loan_Applications	Total_Funded_Amount	Total_Amount_Received
car	1497	10223575	11324914
credit card	4998	58885175	65214084
Debt consolidation	18214	232459675	253801871
educational	315	2161650	2248380
home improvement	2876	33350775	36380930
house	366	4824925	5185538
major purchase	2110	17251600	18676927
medical	667	5533225	5851372
moving	559	3748125	3999899
other	3824	31155750	33289676
renewable_energy	94	845750	898931
small business	1776	24123100	23814817
vacation	352	1967950	2116738
wedding	928	9225800	10266856

HOME OWNERSHIP

SELECT

```
    home_ownership AS Home_Ownership,
    COUNT(id) AS Total_Loan_Applications,
    SUM(loan_amount) AS Total_Funded_Amount,
    SUM(total_payment) AS Total_Amount_Received
FROM bank_loan_data
GROUP BY home_ownership
ORDER BY home_ownership
```

Home_Ownership	Total_Loan_Applications	Total_Funded_Amount	Total_Amount_Received
MORTGAGE	17198	219329150	238474438
NONE	3	16800	19053
OTHER	98	1044975	1025257
OWN	2838	29597675	31729129
RENT	18439	185768475	201823056

Note: We have applied multiple Filters on all the dashboards. You can check the results for the filters as well by modifying the query and comparing the results.

For e.g

See the results when we hit the Grade A in the filters for dashboards.

SELECT

```
    purpose AS PURPOSE,
    COUNT(id) AS Total_Loan_Applications,
    SUM(loan_amount) AS Total_Funded_Amount,
    SUM(total_payment) AS Total_Amount_Received
FROM bank_loan_data
WHERE grade = 'A'
GROUP BY purpose
ORDER BY purpose
```