

# DANIEL JAY BROWN

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## RESEARCH INTERESTS

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Corporate Strategy • Strategic Human Capital • Innovation Strategy • International Business

## EDUCATION

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### Harvard Business School

August 2018 - Present

PhD in Business Administration (Strategy)

### University of California, Berkeley

2009 - 2013

BA in Economics, Graduated with Distinction, GPA 3.73

## WORKING PAPERS

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“Entering Markets While Standing in Place: The Impact of Redeployment Costs on Entry Mode and Organizational Structure”

- 2023 SMS Annual Conference Best PhD Paper Prize
- Nominated for 2023 SMS Annual Conference Best Paper Prize

“Learning to Use: Stack Overflow and Technology Adoption” with Maria Roche

- Nominated for 2023 SMS Annual Conference Best Paper Prize

“The Ties That No Longer Bind: Inventor Mobility and Patent Litigation” with Maria Roche

“Leaders Running from Laggards: The Impact of Patent Strength on Competitor Knowledge Flows and Colocation” with Maria Roche

## PRESENTATIONS

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“The Ties That No Longer Bind: Inventor Mobility and Patent Litigation”

- DRUID Conference (Copenhagen, Denmark; June 2022)
- AOM Annual Conference (Seattle, Washington; August 2022)
- SMS Annual Conference (London, United Kingdom; September 2022)

“Learning to Use: Stack Overflow and Technology Adoption”

- HBS Digital Workshop (Boston, MA; December 2021)
- Open and User Innovation Conference (Virtual; June 2022)
- DRUID Conference (Lisbon, Portugal; June 2023)

“Entering Markets While Standing in Place: Redeployment Costs and Organizational Structure”

- Israel Strategy Conference (Herzliya, Israel; December 2022)
- HBS Strategy Alumni Conference (Boston, MA; Scheduled August 2023)
- People and Organizations Conference (Philadelphia, Pennsylvania; Scheduled September 2023)
- SMS Annual Conference (Toronto, Canada; Scheduled October 2023)

## INVITED CONSORTIA

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Strategy Science Doctoral Workshop (April 2021)  
NBER Entrepreneurship Research Boot Camp (August 2021)  
Israel Strategy Conference Doctoral Consortium (December 2022)  
AOM STR Dissertation Consortium (August 2023)  
AOM TIM Doctoral Consortium (August 2023)

## TEACHING

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RC Strategy (HBS MBA Case Course), Teaching Fellow, Spring 2021

## INDUSTRY EXPERIENCE

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### **Intensity Corporation**

Associate

January 2016 – May 2018

Analyst

July 2013 – December 2015

- Provided microeconomic research and consulting services related to intellectual property litigation
- Constructed models using Excel and Stata to calculate lost profits and reasonable royalties for multimillion-dollar patent infringement lawsuits involving Fortune 500 companies
- Synthesized research on market structure, participants, and competitive performance in fields such as semiconductors and pharmaceuticals
- Cofounded forecasting practice, which used macroeconomic models to produce financial forecasts for thousands of publicly traded companies

## SKILLS

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STATA • Python • Microsoft Office • LaTeX • SQL

## REFERENCES

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### **Juan Alcacer (Chair)**

James J. Hill Professor of Business Administration  
Harvard Business School (Strategy Unit)  
(617) 495-6338, jalcacer@hbs.edu

### **Hong Luo**

James Dinan and Elizabeth Miller Associate Professor of Business Administration  
Harvard Business School (Strategy Unit)  
(617) 384-5646, hluo@hbs.edu

### **Maria Roche**

Assistant Professor of Business Administration  
Harvard Business School (Strategy Unit)  
(617) 495-3430, mroche@hbs.edu