

**Stefano Zaglio**(CV)  
8th Soratino Street  
46043 Castiglione D/S (Italy)  
Born on Feb 01 1972 / Married  
zaglio.stefano@gmail.com - 347.59.49.073  
cover letter: <https://goo.gl/7hakDJ> - [PDF](#)- [Linkedin](#) - [GitHub](#)

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Dear Manager,

I would like to put my twenty years of experience at the service of your company, through the skills acquired in different sectors, roles and ways of working.

It has seen the achievement and enduring ten years of the objectives, balancing between management or technical or commercial solution of the problems, between adaptation or innovation, with the aim of cooperating to solve.

This qualifies me as an analyst programmer with a family of techniques suited to different paradigms, able to anticipate short or long term effects.

Short experience as a team leader, program manager, coordinator, quality manager and integration, paves the way for a possible role of project manager.

### **Hard skills**

Head technician with information technology specialization, graduated with honors, in the first ten years I alternatively perform activities as a programmer, technician and teacher. By maturing the levels in the various roles, I learn and successfully use the tools required by the company.

The areas range from firmware to the front end, back office, from the micro device to the main frame, also working in environments different from Windows. Sectors range from entertainment / Horeca to manufacturing with solutions for optimizing performance or the work processes themselves.

The **recent knowledge** concern: HTML, Javascript, C#, Razor/Asp.Net, JQuery, KnockoutJS.

**Short term** interests: Angular o React su web/desktop, Xamarin su desktop/mobile, OpenCV/Python for video/image processing.

**Future** interests: blockchain per certificazione e uso AI per analisi dati.

### **Soft skills**

In the last ten years I specialize in analysis and development with project management and team management moments, without marginalizing support through helpdesk, remotely or with foreign travel. A collateral study also sees me personally involved in the difficult art of restructuring, balancing between conservation and innovation.

For a **detailed view of the skills**, you can follow my CV online at: <file:///home/stefano/develop/GitHub/site/pages/curriculum.htm?lang=en#details#projects>, which is an example web app with links to videos of my creations..

Confident in positive feedback,

best regards.

s.z.

Castiglione D/S, 24/05/2018

(In compliance with the Italian D.L. #196-30/06/2003, I authorize to use my personal details)

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- focused on results or commercial management for customer satisfaction
- balancing costs / benefits and performance
- from R&D to post-sales
- creative solutions through brainstorming, mind maps
- UI/UX care thanks to personal training in cognitive psychology
- *in team or in autonomy*
- front/back-office experience in the fields of [entertainment](#), [manufacturing](#), [reception](#), [office and industrial automation](#), as [technician](#), [developer](#), systems engineer, [analyst](#), [trainer](#), ICT program and [std&qly](#) manager
- specialized in [product traceability](#), [systems and data integration](#), [documentation](#), process optimization (e.g. 1, e.g. 2, e.g. 3)
- Front-End/Full-Stack Desktop, Mobile and Web Developer (multi-threading, multi-process and multi-platform)
- availability to support with teleworking, emergency management, transfers, even long-term international ones(Ireland/Berlin)
- possibility of recruitment within 2 weeks
- future interests: Angular or React on web/desktop, Xamarin on desktop/mobile, Java on server, OpenCV, Blockchain

**Recent knowledge**

Javascript, HTML, C#/VB/Asp/MVC/Razor, dotNET, KnockoutJS, JQuery, Bootstrap (e.g. 4, e.g. 5)

SAP/JDEdwards integration

[MS SQL Server](#)[Postgresql](#), MySQL, Sqlite, Node.js, JQuery

MS Project and Visio

**Years**

5

4

7

2

1

**Work experience (f/p.time, by contract)**

Period/Comp.	Task	Company
2014 - today IT Consultant, Senior Analyst & Developer	consultant, analysis and development web/webapp/mobile/server ( <a href="#">Docuware connector</a> , <a href="#">MicroERP</a> for RaspberryPI) • personal insights on Blockchain, AI, smart learning, meta-analisi	C.Anspi S.L.G. (MN) <a href="#">Alpac Srl</a> (VI) <a href="#">SOL Group Spa</a> (MO) <a href="#">3DS Team Srl</a> (BS) Video*CV
2007 - 2014 Senior Analyst &Developer, Program Manager, Data Integrator, Quality &Standard manager	direction, analysis and development web/webapp/mobile/server for traceability, <a href="#">batch records</a> management, warehouse and data integration EDI, XML, CSV, IDOCs, RFC (JD Edward/SAP/ACG) ( <a href="#">SAP connector</a> )	<a href="#">Seltris Srl</a> (MN)
2000 - 2006 Senior Analyst / Developer Trainer &IT consultant	desktop analysis / development (graphical front-end <a href="#">Tavolinux</a> );ECDL courses teacher, MS Office, FSE (B.Pascal and C.F.P.);MS Office course and ABC of IT (ITC Don Milani of Montichiari);analysis /application development for <a href="#">optimization of delivery and billing</a> (Nestlé for fusion between Friskies S.p.A. and Purina Pet Care);installation and maintenance of the intranet Win.NT4/DBA MSSQL (Entreprise s.r.l.)	<a href="#">Trend Servizi Srl</a> (MN) I.T.I. B.Pascal e C.F.P. (MN) ITC Don Milani (BS) <a href="#">Marmi Ghirardi Spa</a> (BS) Friskies Italia Spa (MN) Enterprise Srl (MN)
1997 - 1999 Junior ICT Manager	Purchase management, support on AS400, development of CRM applications, ERP • <a href="#">Backoffice and production automation</a> • robot programming • Wifi network and RF terminals • support for research and development	<a href="#">Copan Italia Spa</a> (BS)
1990 - 1997 Practical technical tutor, technician - programmer	B.Pascal (daytime and evening): practical technical teacher, laboratory technician and Novell network manager (hw&sw), corsi Autocad, MSOffice, Dos, Windows; Intea Snc (afternoon): development with Clipper / MSAccess / PLC / RPG-IV, Novell servers installations; Simulmondo/Dynabyte: <a href="#">video games</a> developer with asm x86 / C	<a href="#">I.T.I. Blaise Pascal</a> (MN) <a href="#">Intea Snc</a> (MN) <a href="#">Dynabyte Snc</a> (GE) <a href="#">Simulmondo Srl</a> (BO)
1994 - 1997 Student, self-taught, technician - programmer	Self-taught: PC assembly, Dos, Autocad, BBS (Fidonet Node 207), Assembler Z80/X86, C/C++, Object Pascal/Turbo Vision Autocad technical designer (Marchon), Ventura Desktop Publisher (Rapetti), sw for transmission of chambered visure (EDP Iannella - CO)	Marchon (MN) Rapetti (MN) Iannella EDP (CO) Privately

**Previous knowledge**

Category	Name	Years
Server development	RPG-IV/ABAP, Ibm AS400 <a href="#">ACG integration</a>	1
	DBA/Developer <a href="#">SQL Server</a>	7
Desktop development	C / C++ (QT Libraries 3.5) / OPascal	6
	Microsoft Access (e.g. 6) (e.g. 7) (e.g. 8) (e.g. 9, 10, 11, 12)	10
	VM Ware/VirtualBox	3
Source Control Manager	GIT / SVN	5
Help Desk	Teamviewer/SSH/RemoteDesktop/Ticketing systems	5
	Software Open Source e Free multiplatforma	10
Training	Metodologie/Strumenti Test software/hardware	10
	Documentazione Hardware/Software	10
Operating Systems	DOS, Windows 3.x/9x/2k/XP/TE/7/CE/Mobile/Tablet	12
	Linux (slackware:1, redhat:1, ubuntu:3)	5
	OS/2 e OS/400	1
Applications	Autocad, Google Sketchup	3
	MS Office / LibreOffice	10 / 2
	Coreldraw/SharePoint/Zetafax	1
Hardware	RaspberryPi, Arduino, Motorola MC75, Intermec CN70, Zebra RW420, Intermec PW50, HP	4
	Proliant PLC Siemens, PIC18F2420, x86, Z80	1

#### Additional information

Education	1985-89 Graduated - <a href="#">Head Technician</a> (spec. computer science) (54/60)
Languages	intermediate english written/spoken, Français élémentaire
Last <a href="#">readings</a>	The art of learning

Extracurricular activities	Acquired skills
personal insights	smart-learning, meta-analysis
"automated accounting" course	budget analysis, b.p.
<a href="#">technician-customer in HP</a> relationship	objection management
objectives and results with PNL	goal setting
studies on meta-learning	strategies for learning and conveying concepts
bw photography, comics and drawing	aspects of perception, representation
presepistica / modeling, cooking, tasting	modeling, execution, quantity ratio
brain storming / MindMap	development of creative or empirical solutions
focus group	keep the group's attention focused on the objective / topic
<a href="#">construction coordination</a>	project management with limited budget: quality and skills analysis

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Castiglione D/S, Oct 15 2018