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Problem Research

Home Credit Group aims to improve financial inclusion by offering a safe and positive borrowing experience to those with limited credit histories. They use alternative data sources like telecommunications and transactions to assess clients repayment abilities. Home Credit enhance their data analysis methods, ensuring that deserving clients receive loans tailored for their success and avoiding rejection based on incomplete credit histories.









Objective







Analyze the characteristics of clients who apply for loans





Doing modeling to predict the client's ability to repay loans





Make business recommendations from the insight

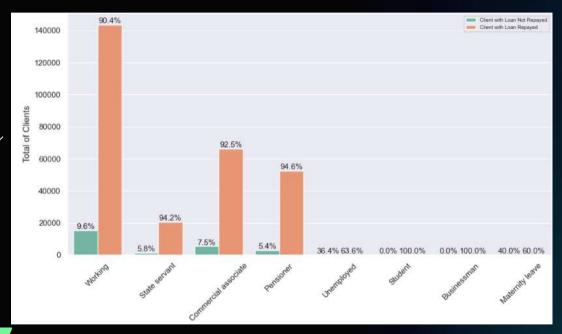


DATA PREPROCESSING



BUSINESS INSIGHT





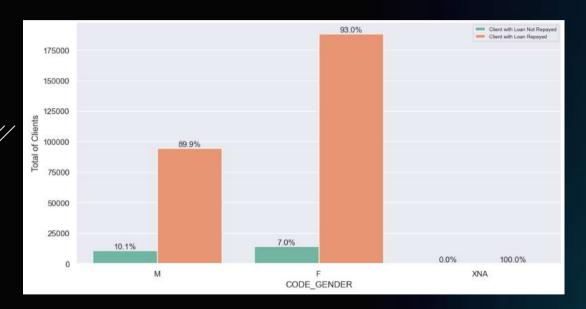
Clients with income from maternity leaves and those who are unemployed have the largest percentage (around 40% and 36%) having problems paying loans.





BUSINESS INSIGHT





Women apply for loans more than men. However, **men are more have difficulty paying loans** (around 10%) compared to women (around 7%).

Launch a targeted financial
education and support program
specifically tailored for male clients.
This program should focus on
enhancing financial literacy,
budgeting skills, and debt
management.





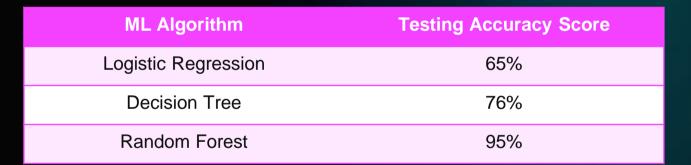




MACHINE LEARNING





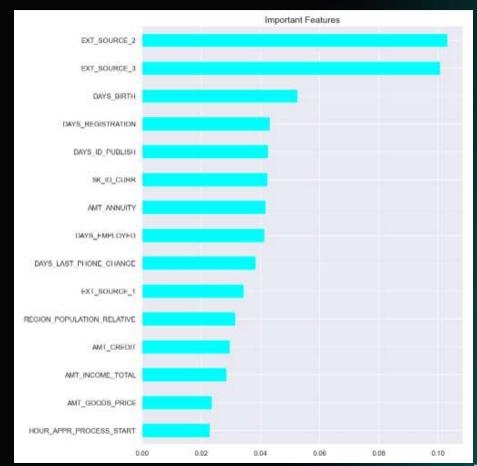


Based on the three building models above, **random forest** was chosen as the best model for predicting client's repayment abilities, with 95% testing accuracy.





Important Features





Most important features from Random Forest Classifier model are score from external data source 2, score from external data source 3, and client's days birth



RECOMMENDATION

- 1. Offer financial literacy workshops or counseling for clients with lower education, large families, and irregular income sources.
- 2. Develop campaigns to generate interest among bussinessman, students, and HR Staff to apply for loans.





Link Github Repo

https://github.com/zorgonlistanto/Home-Credit-Model.git