



# FSDL 2022

## ML products & orgs

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# Building ML Products

## **Building any product is hard...**

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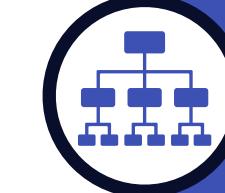
- Hiring great people
- Managing and developing those people
- Managing your team's output and making sure your vectors are aligned
- Making good long-term technical choices & managing technical debt
- Managing expectations from leadership
- Defining and communicating requirements with stakeholders

## **... And ML adds complexity**

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- ML talent is expensive and scarce
- ML teams have a diverse set of roles
- Projects have unclear timelines and high uncertainty
- The field is moving fast and ML is the “high-interest credit card of technical debt”
- Leadership often doesn't understand AI
- ML products fail in ways that are hard for laypeople to understand

# Module overview

-  **Roles**
  - ML-related roles and the skills they require
-  **Hiring**
  - How to hire ML engineers. How to get hired.
-  **Orgs**
  - How ML teams are organized and how they fit into the broader organization
-  **Managing**
  - How to manage a ML team & ML product
-  **Design**
  - Design considerations for ML products

# Module overview





# Most common ML roles

- ML product manager
- MLOps / ML Platform
- ML engineer
- ML researcher / ML scientist
- Data scientist



# Most common ML roles

- ML product manager
- MLOps / ML Platform / ML Infra
- ML engineer
- ML researcher / ML scientist
- Data scientist

**What's the difference?**



# Breakdown of job function by role

Role	Job Function	Work product	Commonly used tools
<b>ML product manager</b>	Work with ML team, business, users, data owners to prioritize & execute projects	Design docs, wireframes, work plans	Jira, etc



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<b>ML engineer</b>	Train, deploy, & maintain prediction models	Prediction system running on real data in production	Tensorflow, Docker



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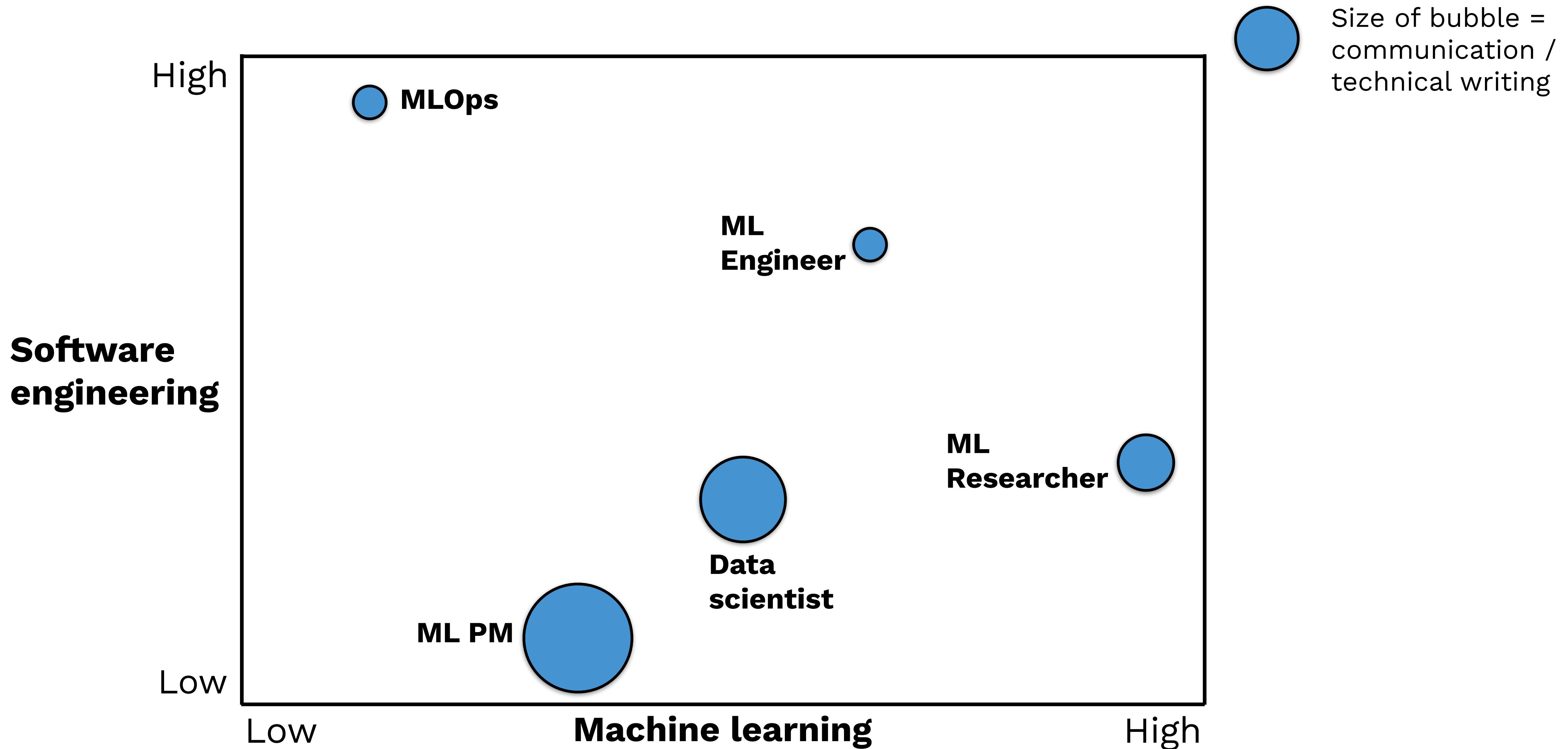
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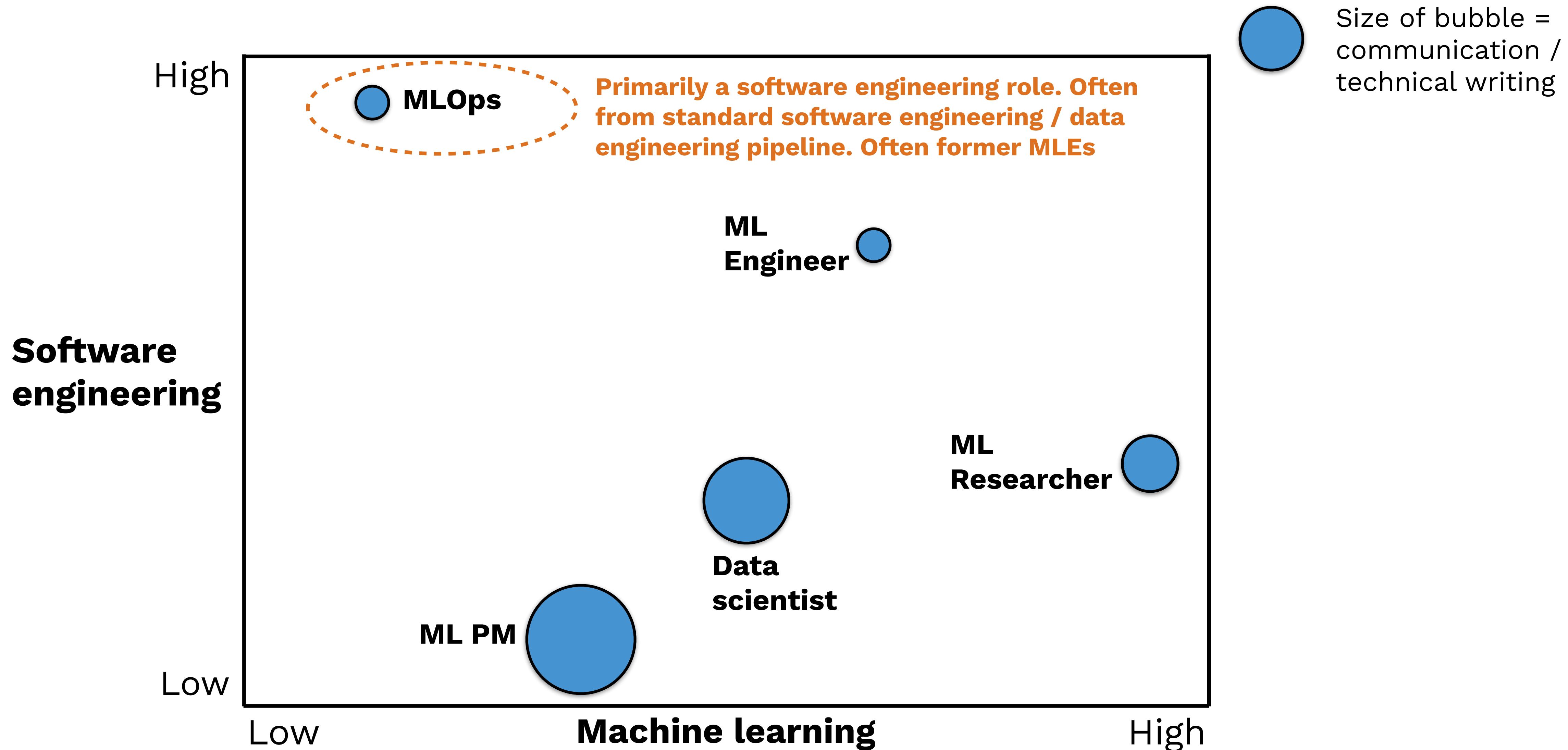
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<b>Data scientist</b>	Blanket term used to describe all of the above. In some orgs, means answering business questions using analytics	Prediction model or report	SQL, Excel, Jupyter, Pandas, SKLearn, Tensorflow

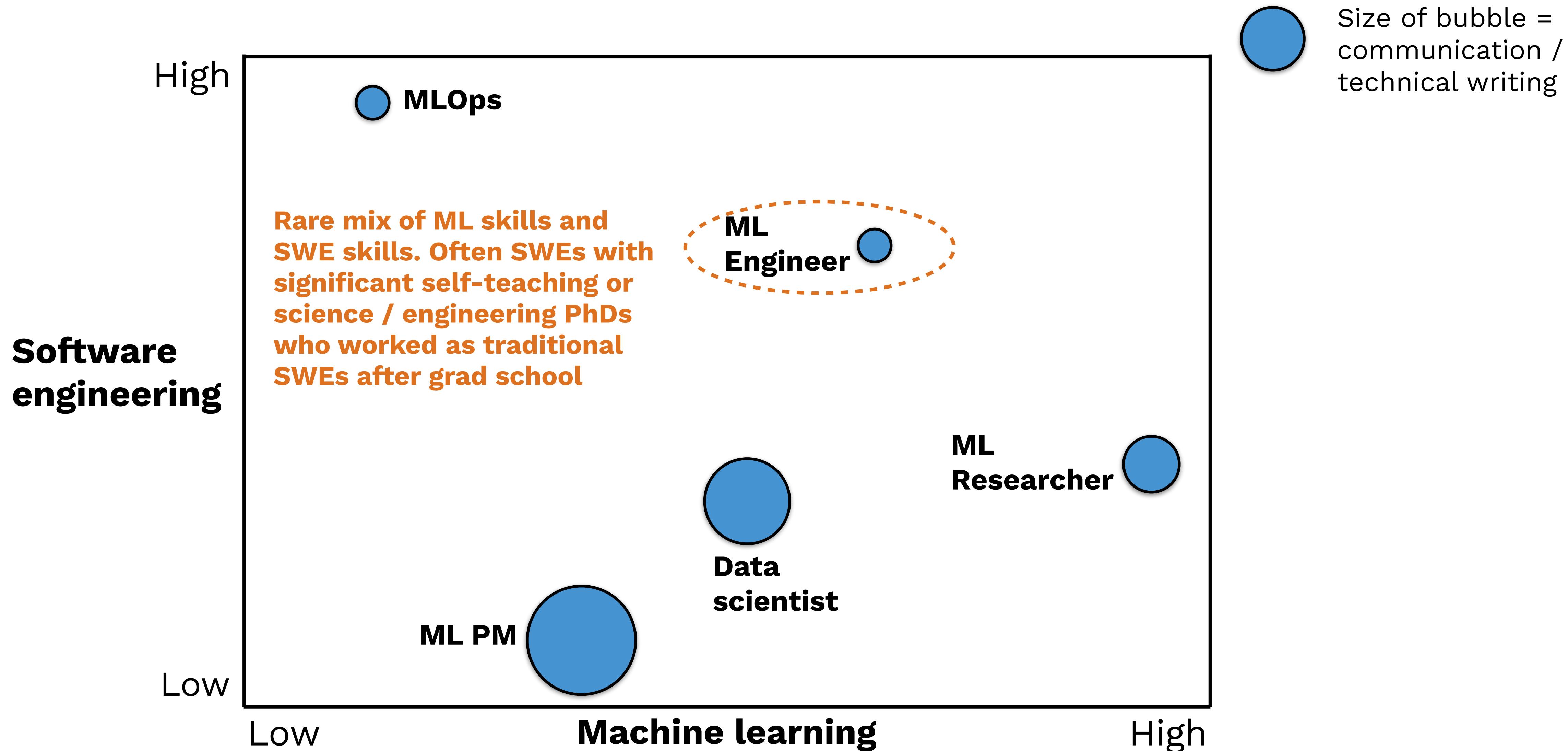
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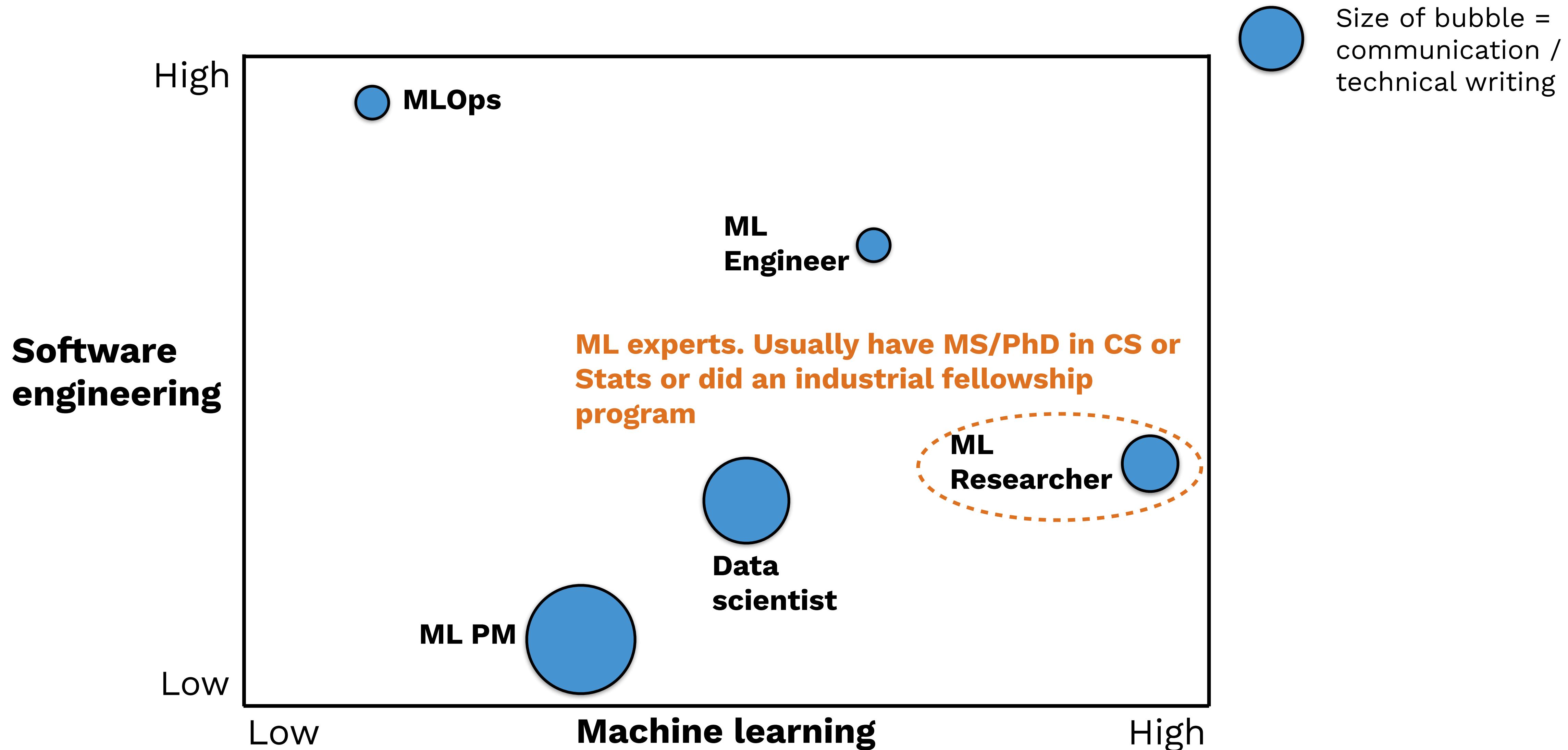
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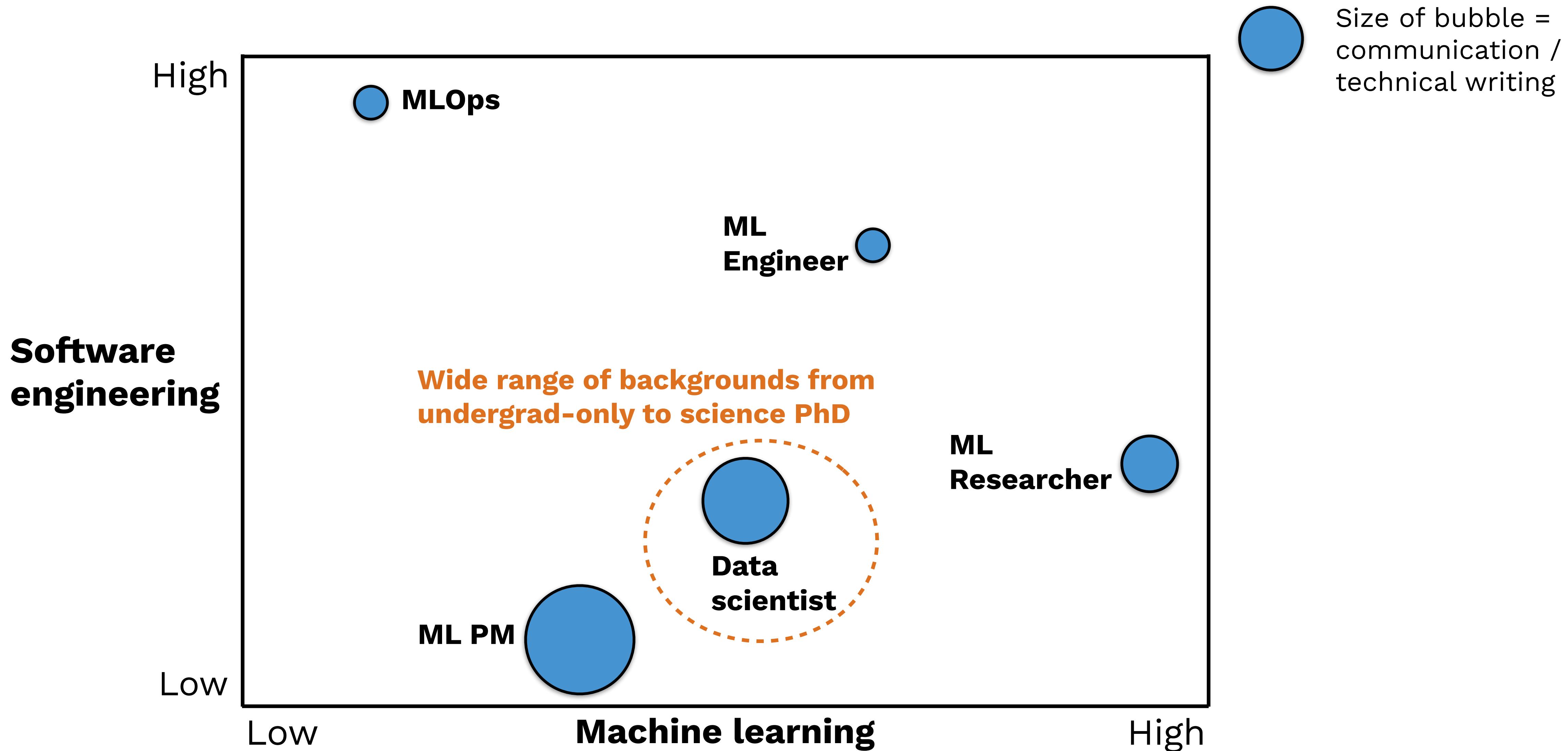
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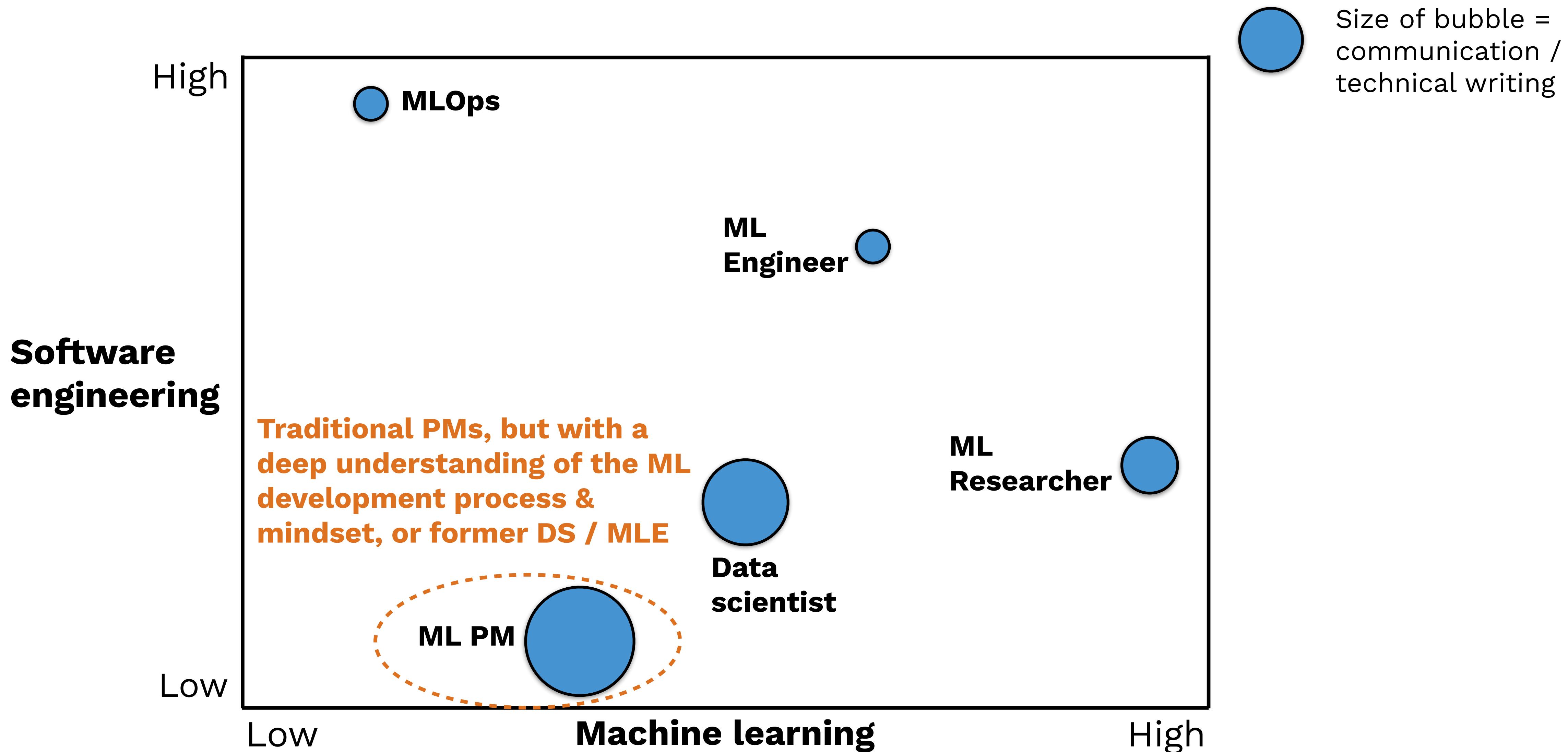
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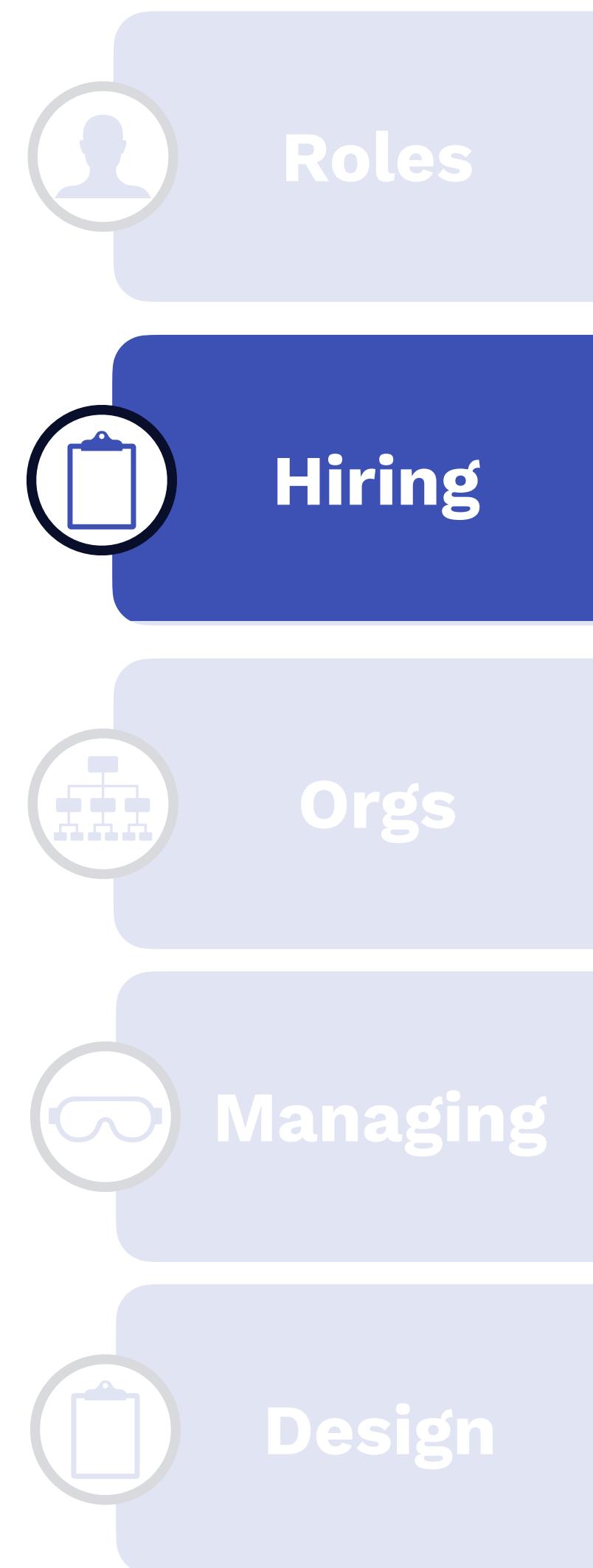




# The two kinds of ML engineers

- Task MLEs
  - Responsible for maintaining specific ML pipeline(s)
- Platform MLEs
  - Help task MLEs automate tedious parts of their jobs
  - (ML platform / MLOps in our parlance)

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- **How to hire ML engineers. How to get hired.**
- How ML teams are organized and how they fit into the broader organization
- How to manage a ML team & ML product
- Design considerations for ML products



# Hiring for ML - outline

- The AI Talent Gap
- Sourcing
- Interviewing
- Finding a job



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# Four years into FSDL, the AI talent gap persists

## The AI talent gap in 2022

NEWSLETTERS · EYE ON A.I.

### Here's one way to deal with the A.I. talent shortage

BY JONATHAN VANIAN

April 26, 2022 at 1:56 PM PDT

INNOVATION

#### Steps Enterprises Can Take To Build A Dependable AI Talent Pool



Sameer Maskey Forbes Councils Member  
Forbes Technology Council  
COUNCIL POST | Membership (Fee-Based)

Feb 17, 2022, 10:30am EST

## The AI talent gap in 2018

### Fierce competition for AI talent

*“Everyone agrees that the competition to hire people who know how to build artificial intelligence systems is intense. It’s turned once-staid academic conferences into frenzied meet markets for corporate recruiters and driven the salaries of the top researchers to seven-figures.”*

(Bloomberg)



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- DevOps
- Data engineer
- ML engineer
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# Most common ML roles

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**Experience working with production ML systems is key**



# Most common ML roles

- ML product manager
- ML platform / MLOps

- ML engineer
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**Our focus**



# How to hire MLEs - the wrong way

- Job Description (Unicorn Machine Learning Engineer)
  - Duties
    - Keep up with the state of the art
    - Implement models from scratch
    - Deep understanding of mathematics & ability to come up with new models
    - Build tooling & infrastructure for the ML team
    - Build data pipelines for the ML team
    - Deploy & monitor models into production
  - Requirements
    - PhD
    - At least 4 years tensorflow experience
    - At least 4 years as a software engineer
    - Publications in top ML conference
    - Experience building large-scale distributed systems



# How to hire MLEs - the right way

- Hire for software engineering skills, interest in ML, and desire to learn. Train to do ML.
- Go more junior. Most undergrad computer science students graduate with ML experience.
- Be more specific about what you need. Not every ML engineer needs to do DevOps.



# How to hire MLRs

- Look for quality of publications, not quantity (e.g., originality of ideas, quality of execution)
- Look for researchers with an eye for working on important problems (many researchers focus on trendy problems without considering why they matter)
- Look for researchers with experience outside of academia
- Consider hiring talented people from adjacent fields (physics, statistics, math)
- Consider hiring people without PhDs (e.g., talented undergraduate / masters students, graduates of Google/Facebook/OpenAI fellowship programs, dedicated self-studiers)



# How to find MLE/MLR candidates

- Standard sources: LinkedIn, recruiters, on-campus recruiting, etc
- Monitor arXiv and top conferences and flag first authors of papers you like
- Look for good reimplementations of papers you like
- Attend ML research conferences (NeurIPS, ICLR, ICML)



# How to attract MLR / MLE candidates

## What do machine learning practitioners want?

- Work with cutting edge tools & techniques
- Build skills / knowledge in an exciting field
- Work with excellent people
- Work on interesting datasets
- Do work that matters

## How to make your company stand out?

- Work on research-oriented projects. Publicize them. Invest in tooling for your team & empower employees to try new tools.
- Build team culture around learning (reading groups, learning days, professional development budget, conference budget)
- Hire high-profile people. Help your best people build their profile through publishing blogs & papers.
- Sell the uniqueness of your dataset in recruiting materials.
- Sell the mission of your company and potential impact of machine learning on that mission. Work on projects that have a tangible impact today.



# Hiring for ML - outline

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- **Interviewing**
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# What to test in an ML interview?

- Hire for strengths
- Meet a minimum bar for everything else



# What to test in an ML interview?

- Validate your hypotheses of candidate's strengths
  - Researchers: make sure they can think creatively about new ML problems, probe how thoughtful they were about previous projects
  - Engineers: make sure they are great generalist SWEs
- Make sure candidates meet a minimum bar on weaker areas
  - Researchers: test SWE knowledge and ability to write good code
  - SWEs: test ML knowledge



# What happens in a ML interview?

- Much less well-defined than software engineering interviews
- Common types of assessments:
  - Background & culture fit
  - Whiteboard coding (similar to SWE interviews)
  - Pair coding (similar to SWE interviews)
  - Pair debugging (often ML-specific code)
  - Math puzzles (e.g., involving linear algebra)
  - Take-home ML project
  - Applied ML (e.g., explain how you'd solve this problem with ML)
  - Previous ML projects (e.g., probing on what you tried, why things did / didn't work)
  - ML theory (e.g., bias-variance tradeoff, overfitting, underfitting, understanding of specific algorithms)

**Introduction to Machine Learning Interviews Book**

<https://huyenchip.com/ml-interviews-book/>



# Hiring for ML - outline

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# Where to look for a ML job?

- Standard sources: LinkedIn, recruiters, on-campus recruiting, etc
- ML research conferences (NeurIPS, ICLR, ICML)
- Apply directly (remember, there's a talent gap!)

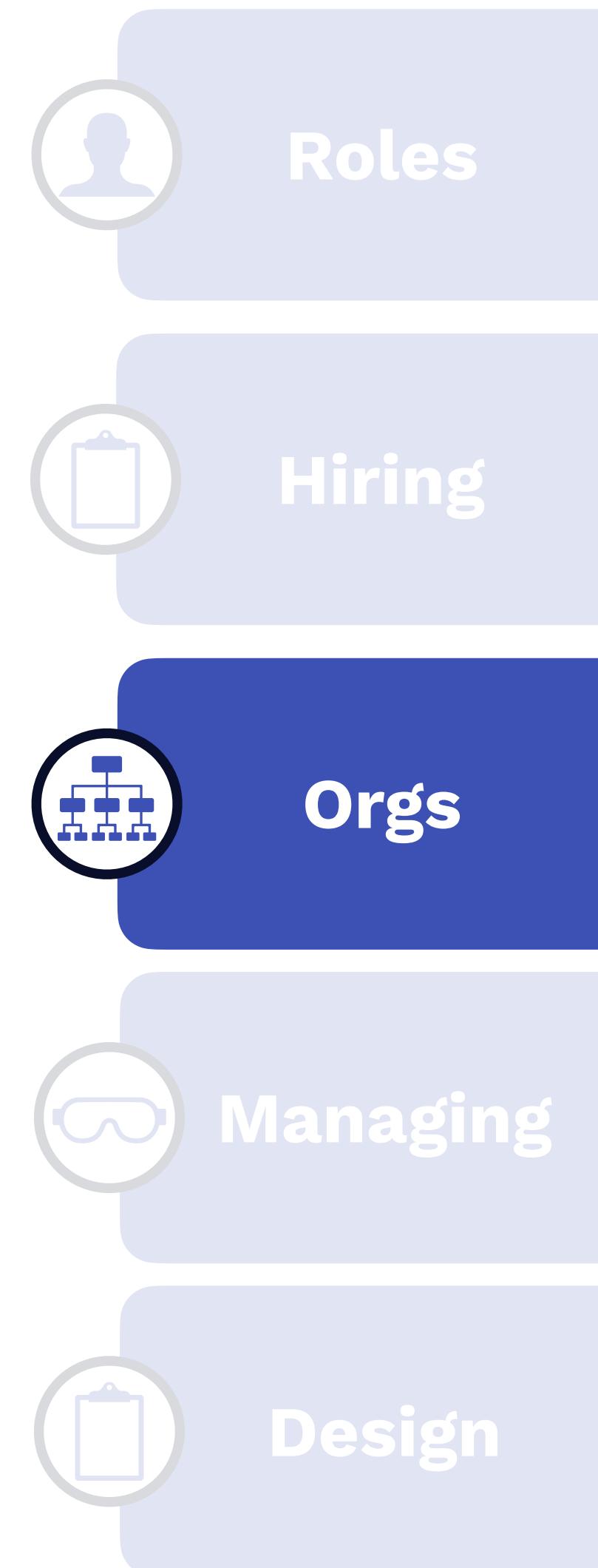


# How to stand out for ML roles?

More impressive

- Exhibit interest in ML (e.g., conference attendance, online courses taken)
- Build software engineering skills (e.g., work at a well-known software company)
- Show you have broad knowledge of ML (e.g., write blog posts synthesizing a research area)
- Demonstrate ability to get ML projects done (e.g., create side projects, re-implement papers)
- Prove you can think creatively in ML (e.g., win Kaggle competitions, publish papers)

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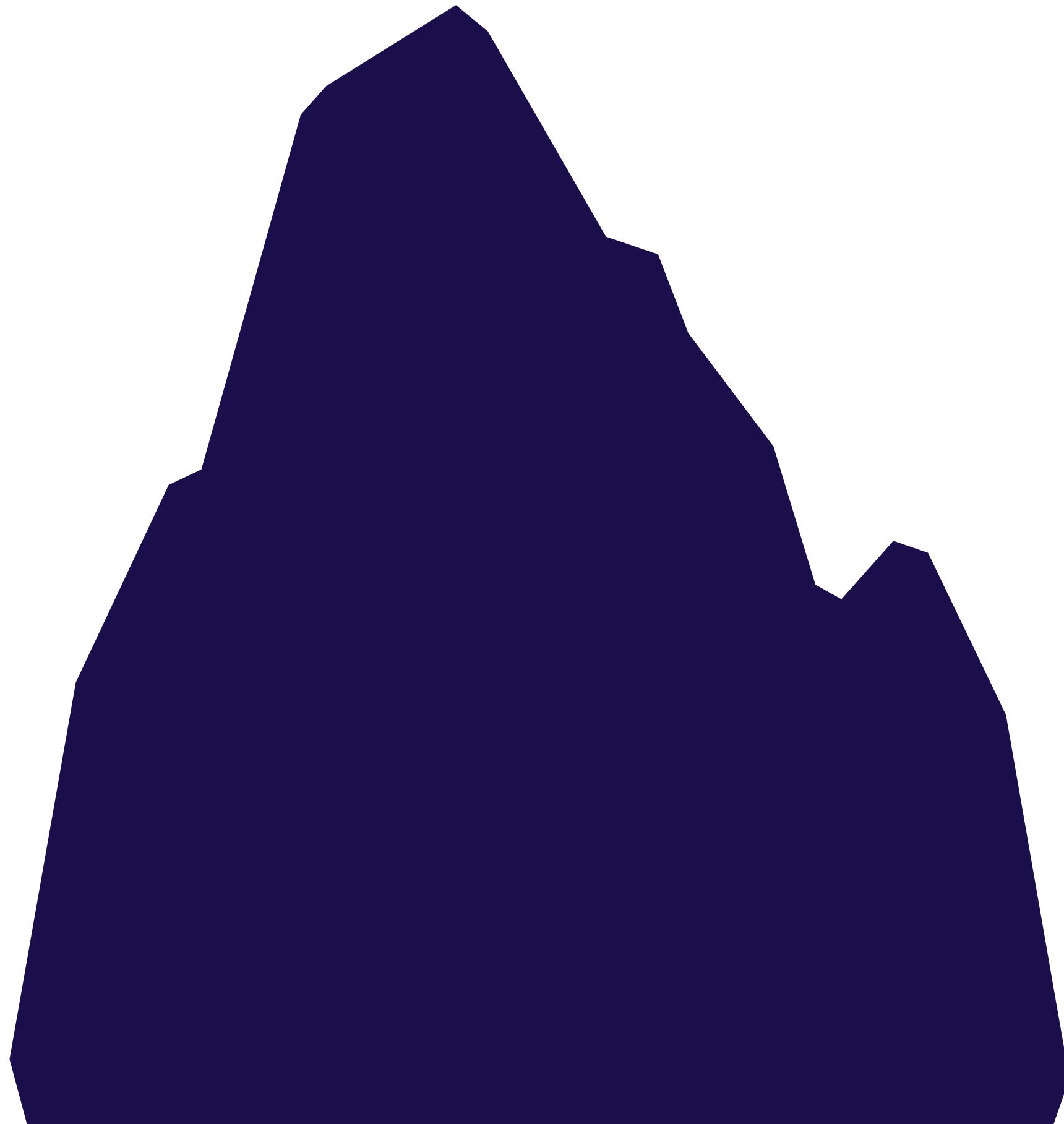


# ML org structures - lessons learned

- No consensus yet on the right way to structure a ML team
- This lecture: taxonomy of best practices for different organizational maturity levels

# ML organization archetypes

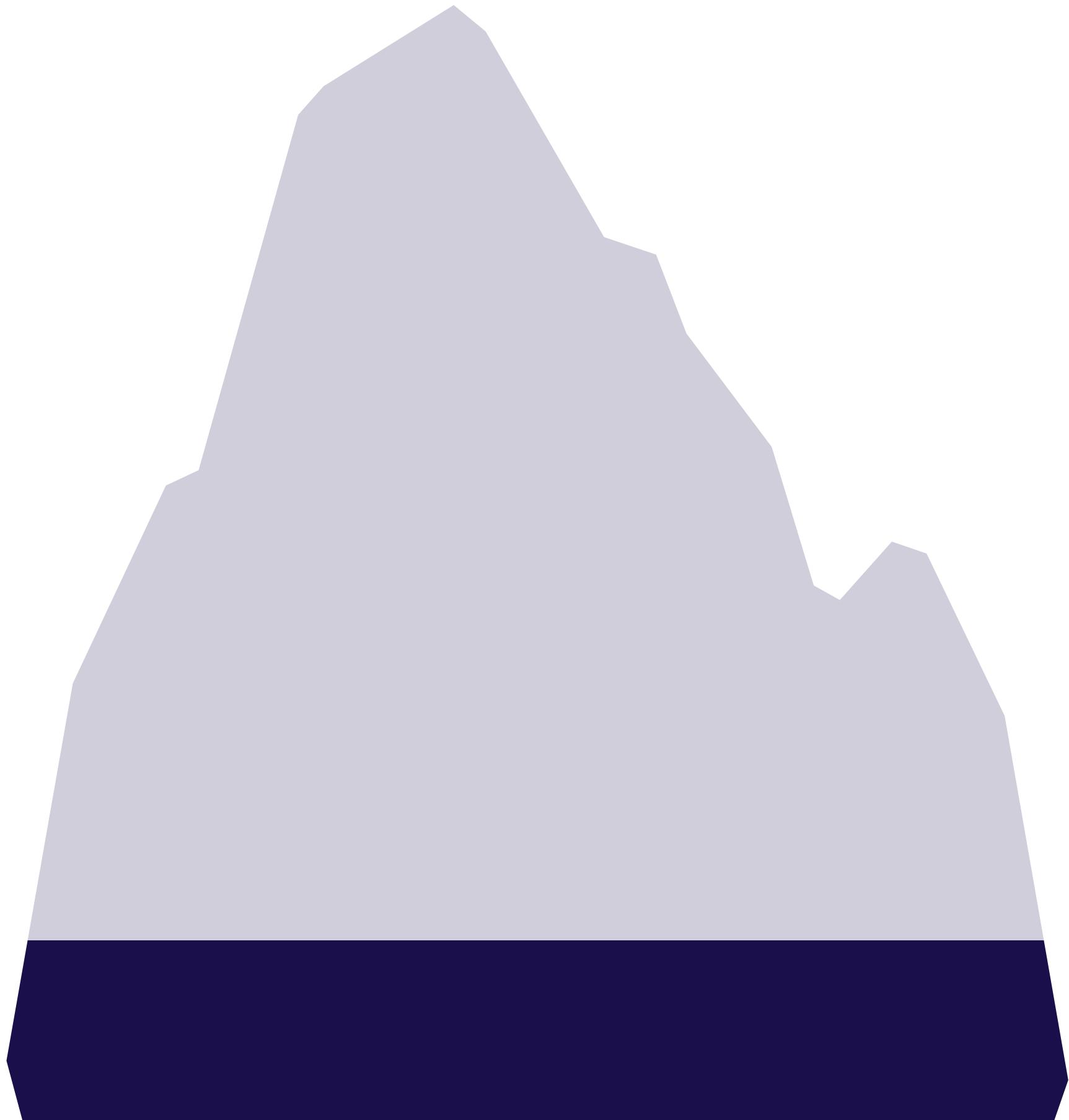
**The ML Organization Mountain**





# ML organization archetypes

## The ML Organization Mountain



### Nascent / Ad-Hoc ML

#### What it looks like

- No one is doing ML, or ML is done on an ad-hoc basis
- Little ML expertise in-house

#### Example organizations

- Most small-medium businesses
- Less technology-forward large companies (education, logistics, etc)

#### Advantages

- Often low-hanging fruit for ML

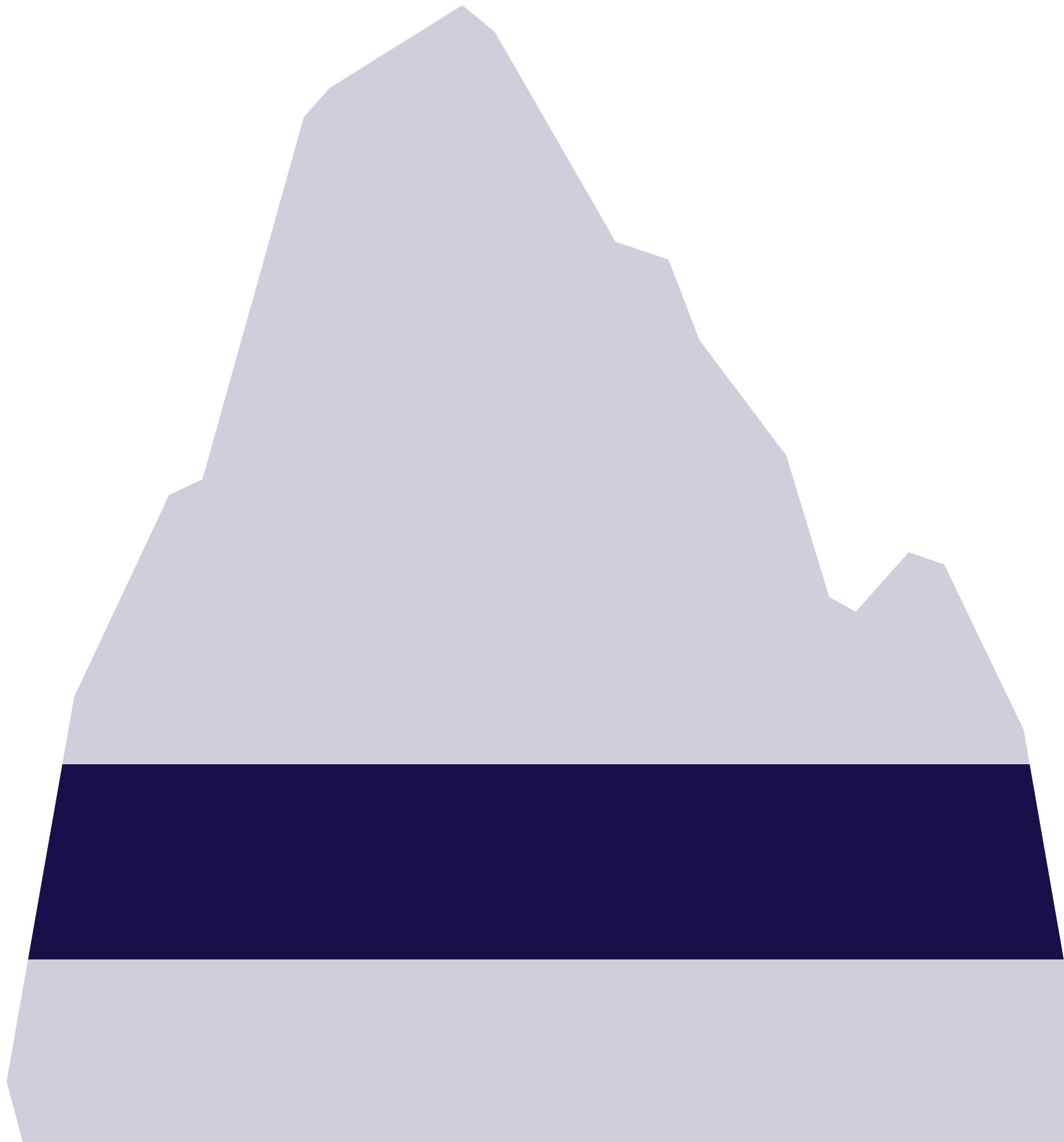
#### Dis-advantages

- Little support for ML projects, difficult to hire and retain good talent



# ML organization archetypes

## The ML Organization Mountain



### ML R&D

#### What it looks like

- ML efforts are centered in the R&D arm of the organization
- Often hire researchers / PhDs & write papers
- Larger Oil & gas, manufacturing, telecom companies

#### Example organizations

#### Advantages

- Often can hire experienced researchers
- Can work on long-term business priorities & big wins

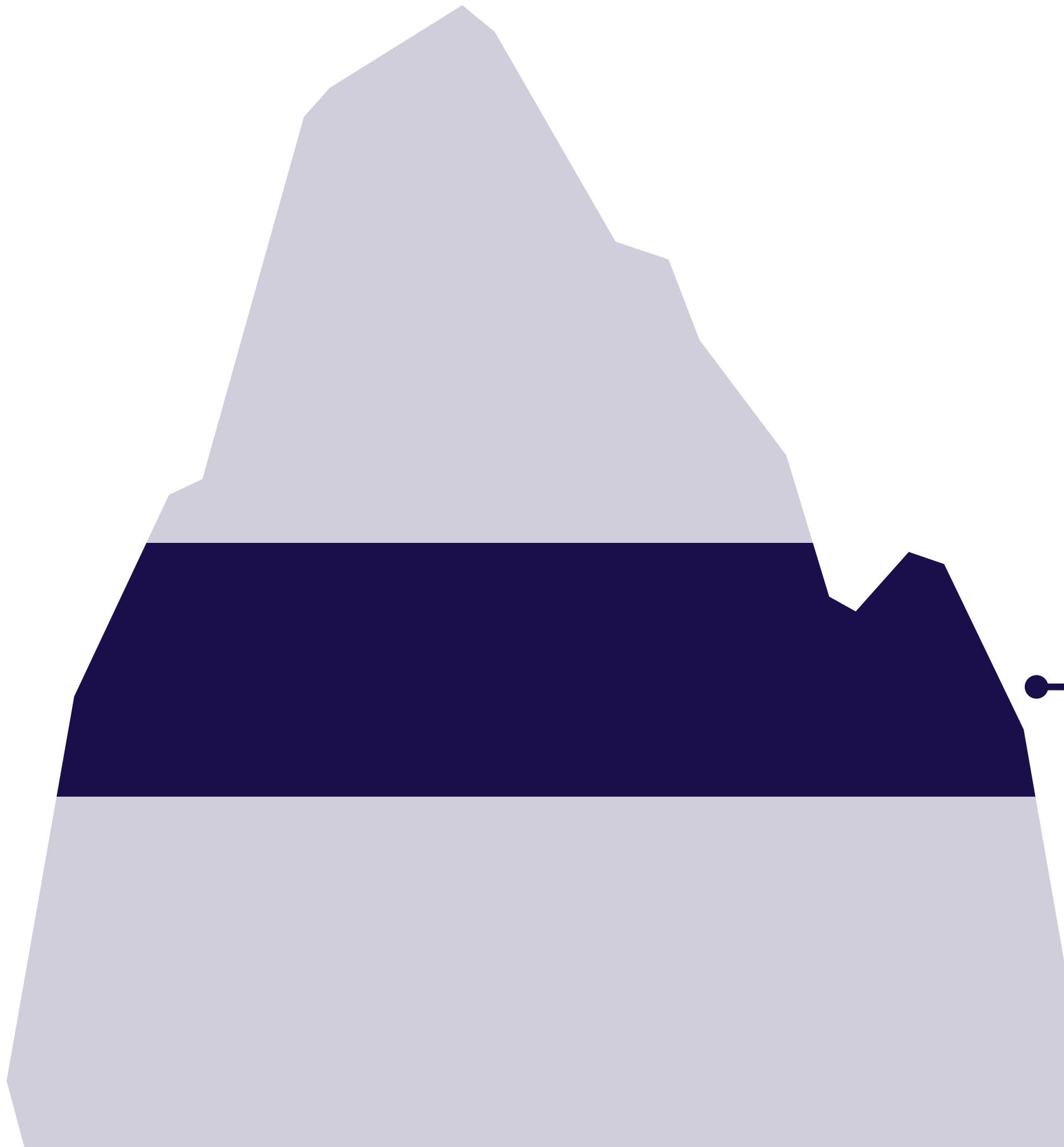
#### Dis-advantages

- Difficult to get data
- Rarely translates into actual business value, so usually the amount of investment remains small



# ML organization archetypes

## The ML Organization Mountain



### ML embedded into business / product teams

What it looks like

- Certain product teams or business units have ML expertise along-side their software or analytics talent
- ML reports up to the team's engineering lead or tech lead

Example organizations

- Software / technology companies
- Financial services companies

Advantages

- ML improvements are likely to lead to business value
- Tight feedback cycle between idea and product improvement

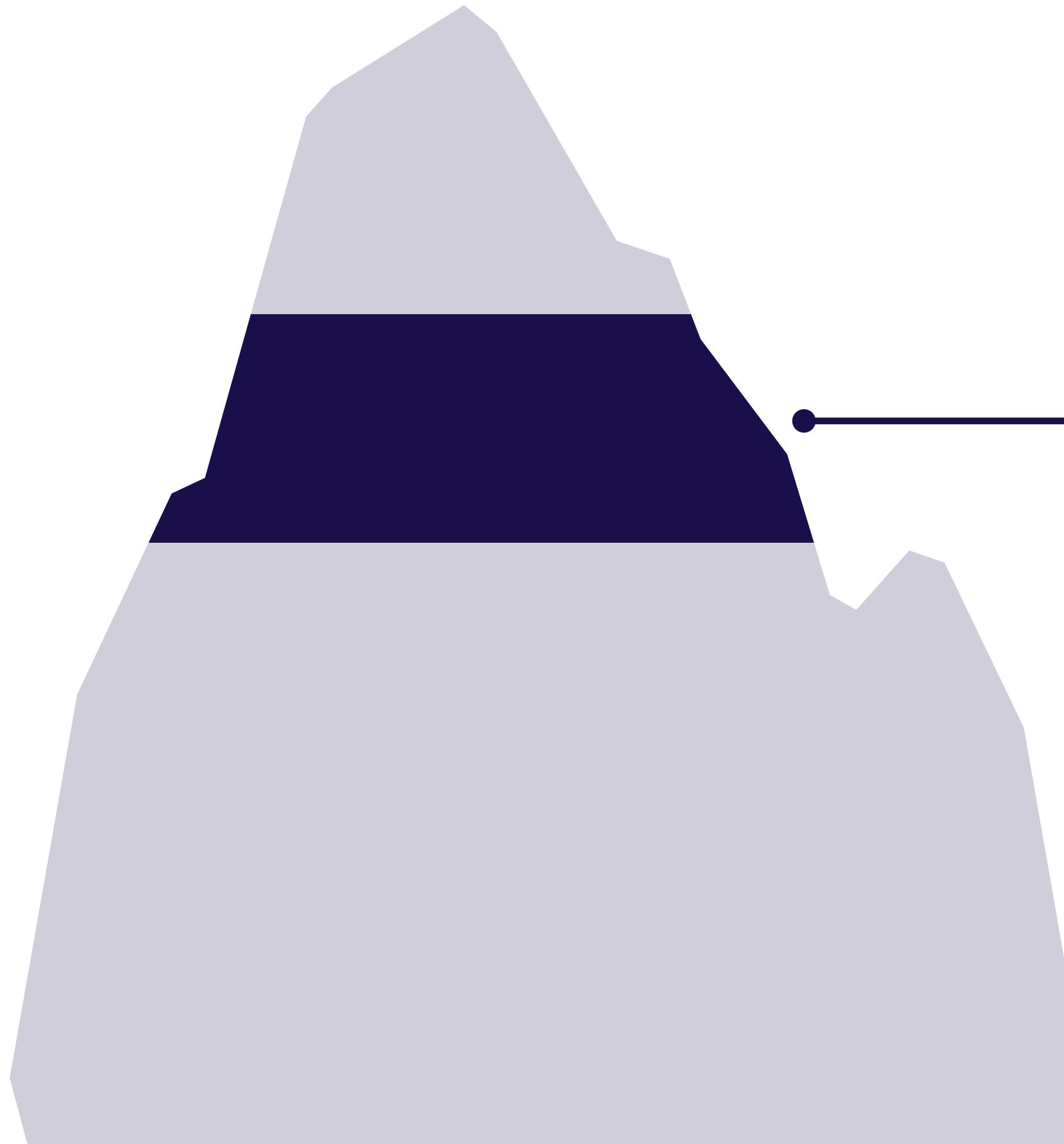
Dis-advantages

- Hard to hire and develop top talent
- Access to resources (data / compute) can lag
- ML project cycles conflict with engineering mgmt
- Long-term projects can be hard to justify



# ML organization archetypes

## The ML Organization Mountain



### Independent ML Function

What it looks like

Example organizations

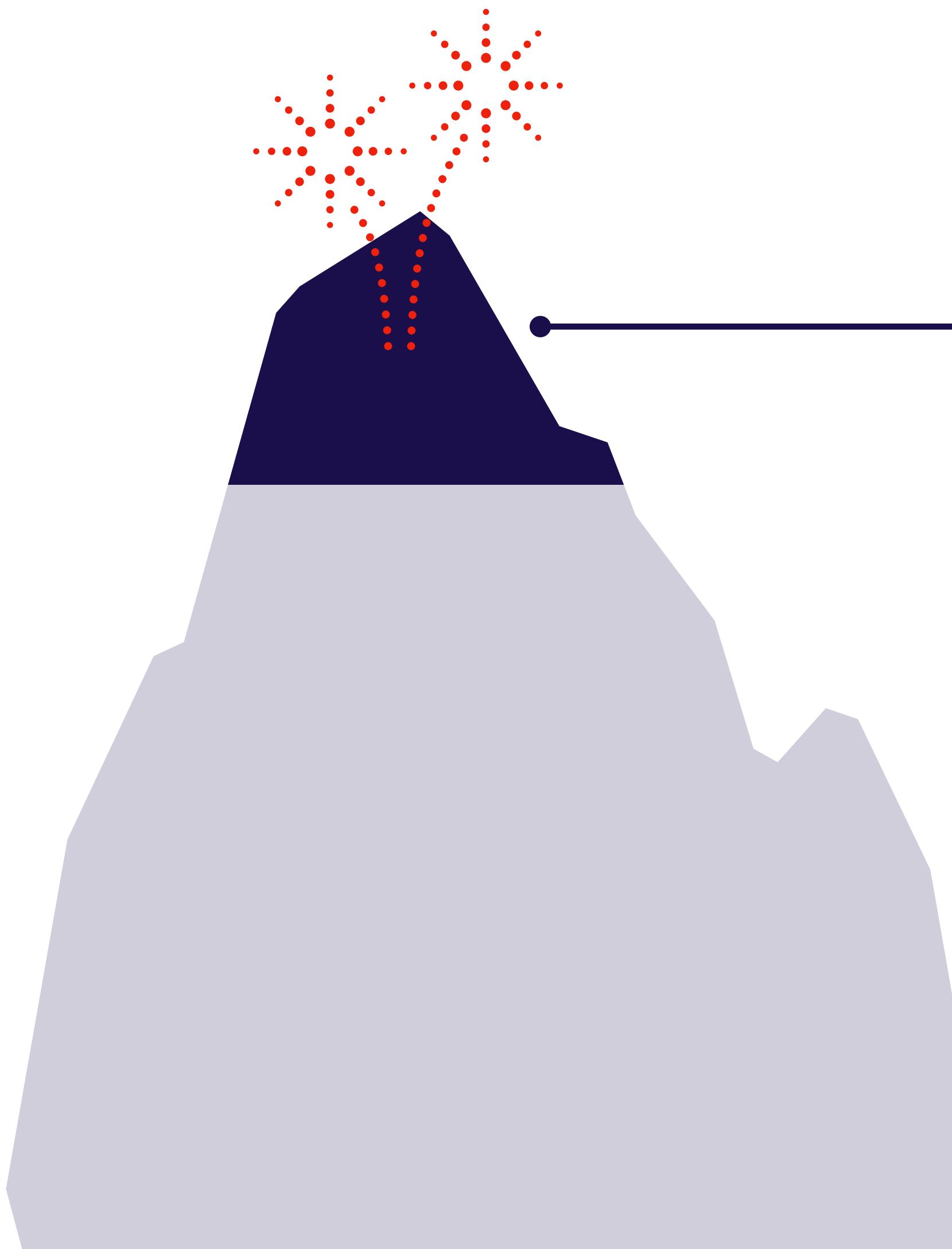
Advantages

Dis-advantages

- ML division reporting to senior leadership (often CEO)
- ML PMs work with MLRs, MLEs, and customers to build ML into products
- Teams sometimes publish long-term research
- Large financial services companies
- Talent density allows to hire & train top practitioners
- Senior leaders can marshal data / compute resources
- Can invest in tooling, practices, and culture around ML development
- Model handoffs to lines of business can be challenging - users need to buy-in and be educated on model use
- Feedback cycles can be slow



# ML organization archetypes



## ML-First Organizations

What it looks like

- CEO buy-in
- ML division working on challenging, long-term projects
- ML expertise in every line of business focusing on quick wins and working with central ML division
- Large tech companies
- ML-focused startups

Example organizations

Advantages

- Best data access: data thinking permeates the org
- Recruiting: ML team works on hardest problems
- Easiest deployment: product teams understand ML

Dis-advantages

- Hard to implement
- Challenging & expensive to recruit enough talent
- Culturally difficult to embed ML thinking everywhere



# ML team structures - design choices

## Key questions

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Software  
engineering  
vs research

- To what extent is the ML team responsible for building or integrating with software?
- How important are SWE skills on the team?

Data  
ownership

- How much control does the ML team have over data collection, warehousing, labeling, and pipelining?

Model  
ownership

- Is the ML team responsible for deploying models into production?
- Who maintains deployed models?



# ML team structures - design choices

## ML R&D

Software  
engineering  
vs research

- Research prioritized over SWE skills
- Researcher-SWE collaboration lacking

Data  
ownership

- ML team has no control over data
- ML team typically will not have data engineering component

Model  
ownership

- Models are rarely deployed into production



# ML team structures - design choices

	ML R&D	Embedded ML
Software engineering vs research	<ul style="list-style-type: none"><li>• Research prioritized over SWE skills</li><li>• Researcher-SWE collaboration lacking</li></ul>	<ul style="list-style-type: none"><li>• SWE skills prioritized over research skills</li><li>• Often, all researchers need strong SWE as everyone expected to deploy</li></ul>
Data ownership	<ul style="list-style-type: none"><li>• ML team has no control over data</li><li>• ML team typically will not have data engineering component</li></ul>	<ul style="list-style-type: none"><li>• ML team generally does not own data production / mgmt</li><li>• Work with data engineers to build pipelines</li></ul>
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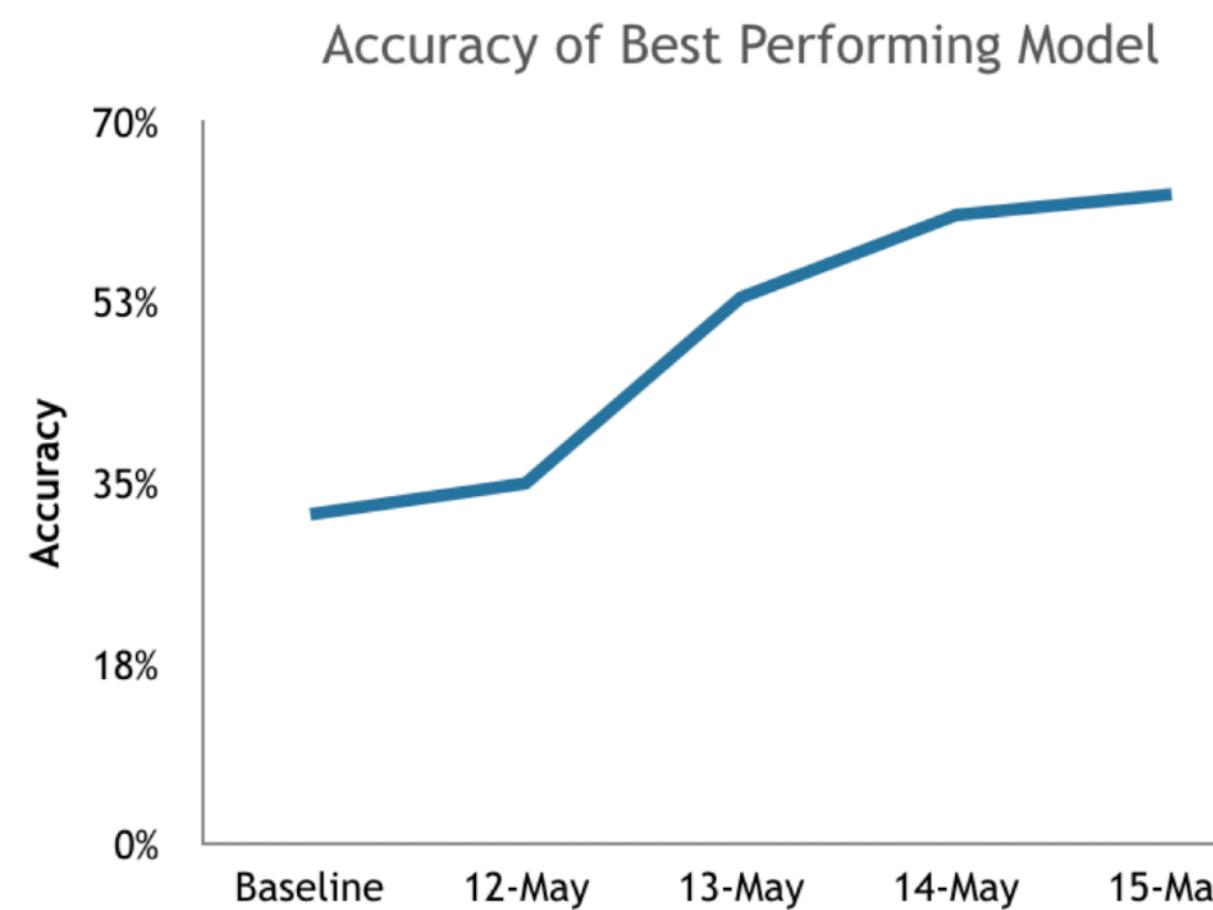


# Product management for ML is challenging

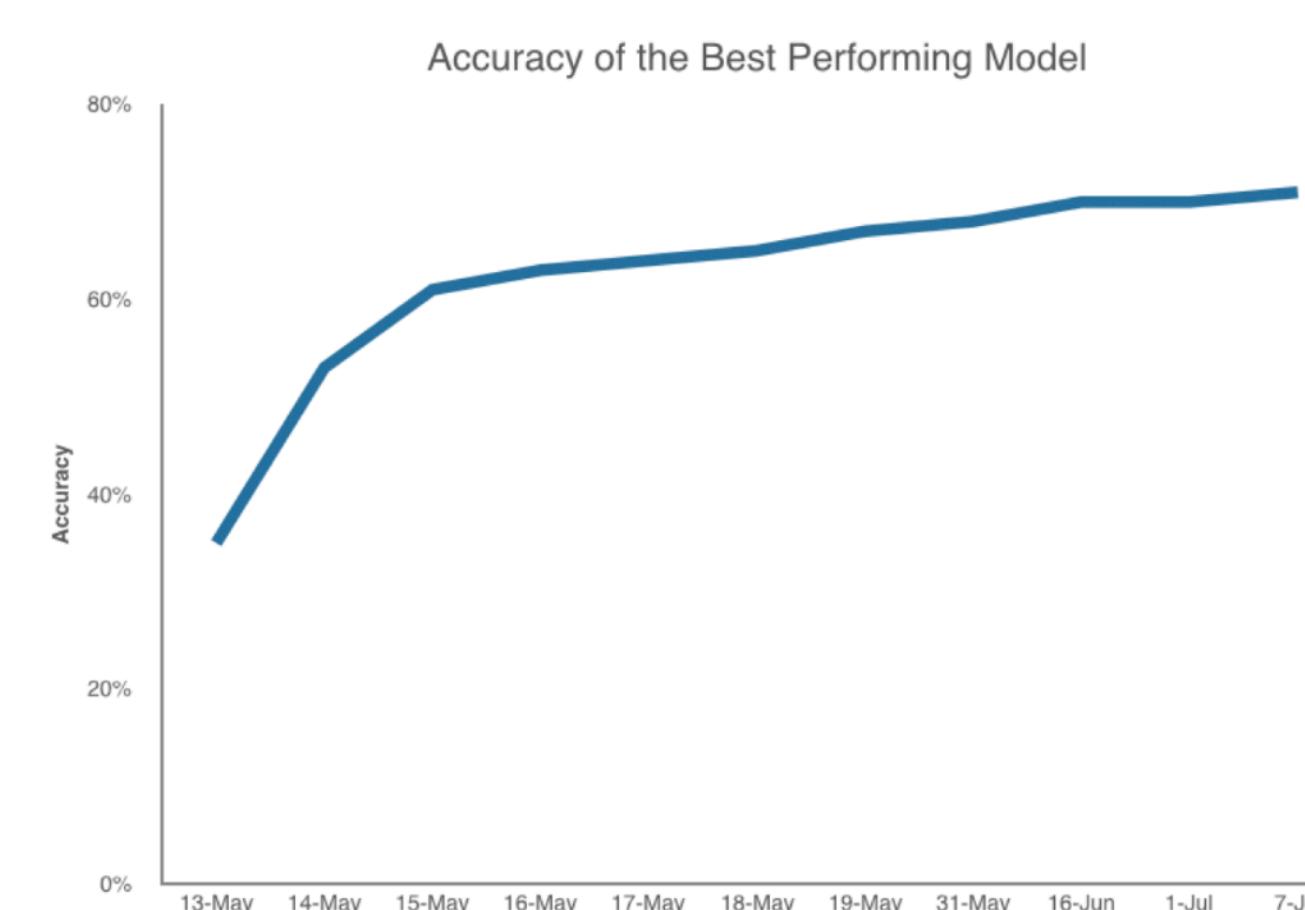
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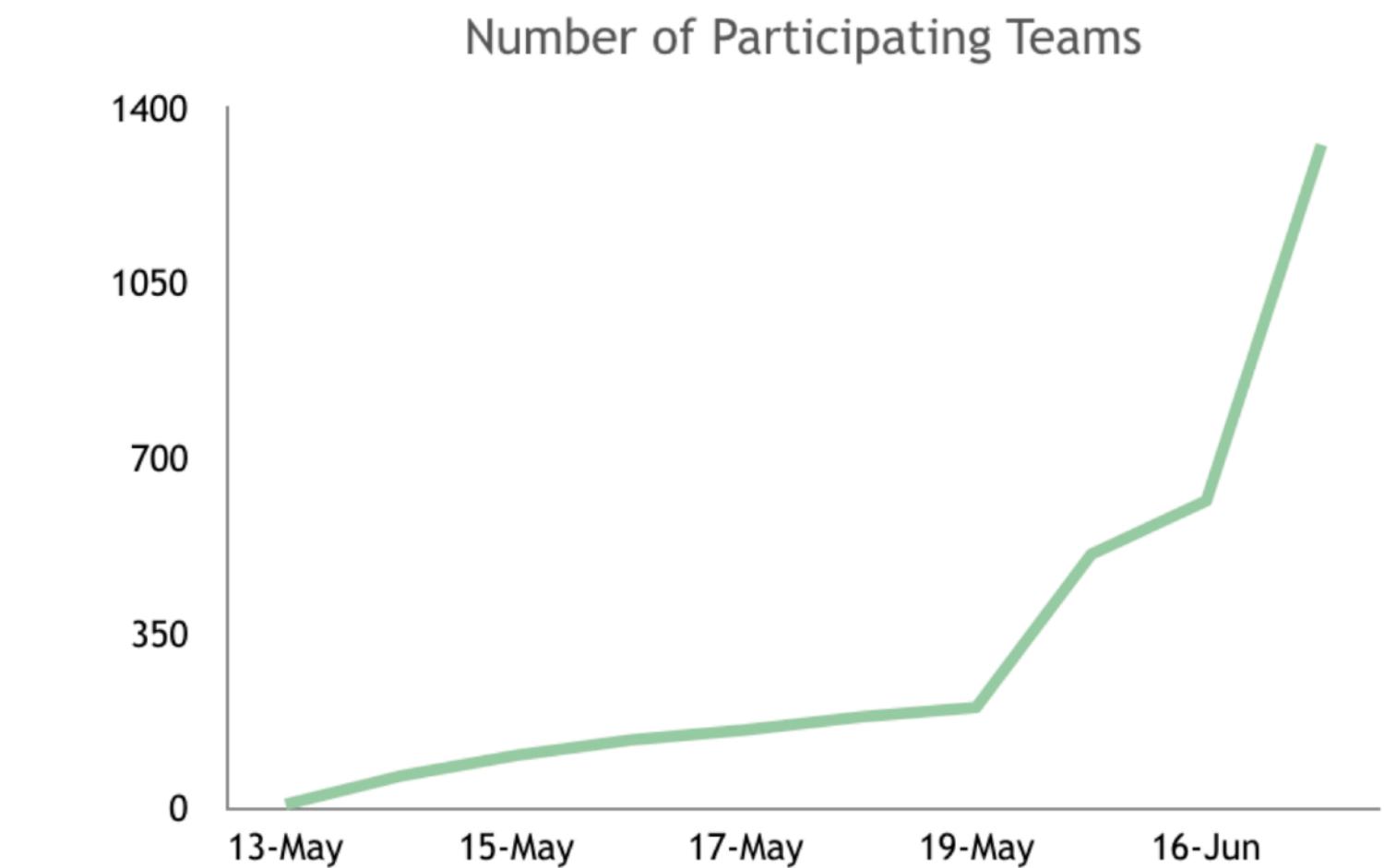
Accuracy improvement in first week



Accuracy improvement in three months



Effort



**It's hard to tell in advance how easy or hard something is**

<https://medium.com/@l2k/why-are-machine-learning-projects-so-hard-to-manage-8e9b9cf49641>



# Product management for ML is challenging

- It's hard to tell in advance how hard or easy something is
- ML progress is nonlinear
  - Very common for projects to stall for weeks or longer
  - In early stages, difficult to plan project because unclear what will work
  - As a result, estimating project timelines is extremely difficult
  - I.e., production ML is still somewhere between “research” and “engineering”



# Product management for ML is challenging

- It's hard to tell in advance how hard or easy something is
- ML progress is nonlinear
- There are cultural gaps between research and engineering
  - Different values, backgrounds, goals, norms
  - In toxic cultures, the two sides often don't value one another



# Product management for ML is challenging

- It's hard to tell in advance how hard or easy something is
- ML progress is nonlinear
- There are cultural gaps between research and engineering
- Leaders often don't understand it

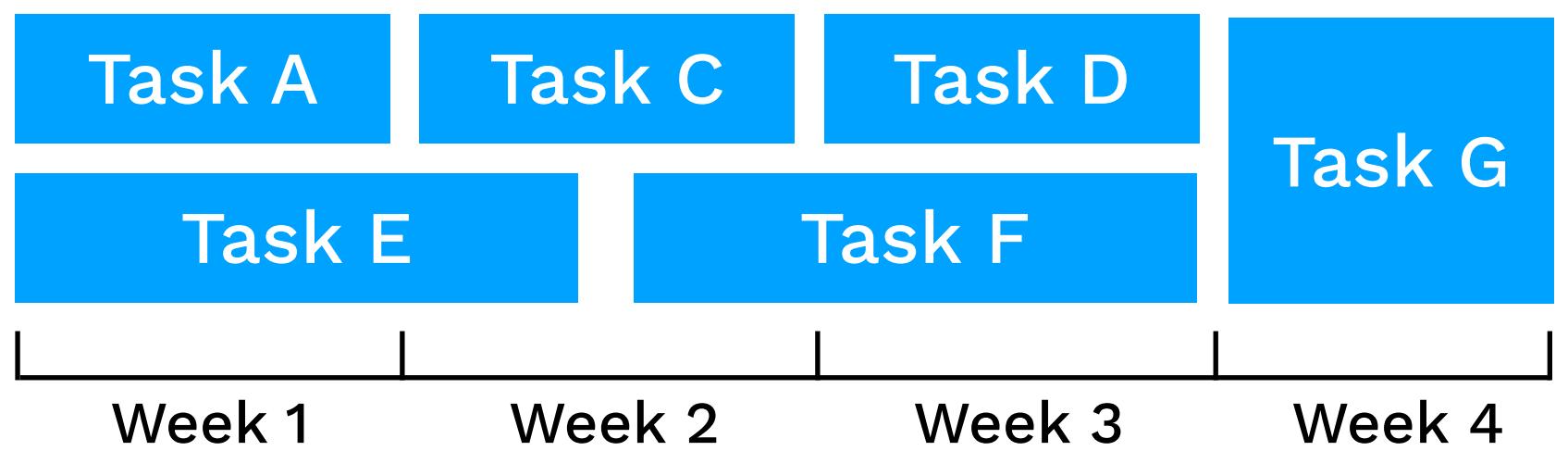


# How to manage ML projects better

- Do ML Project planning probabilistically

# How to manage ML teams better

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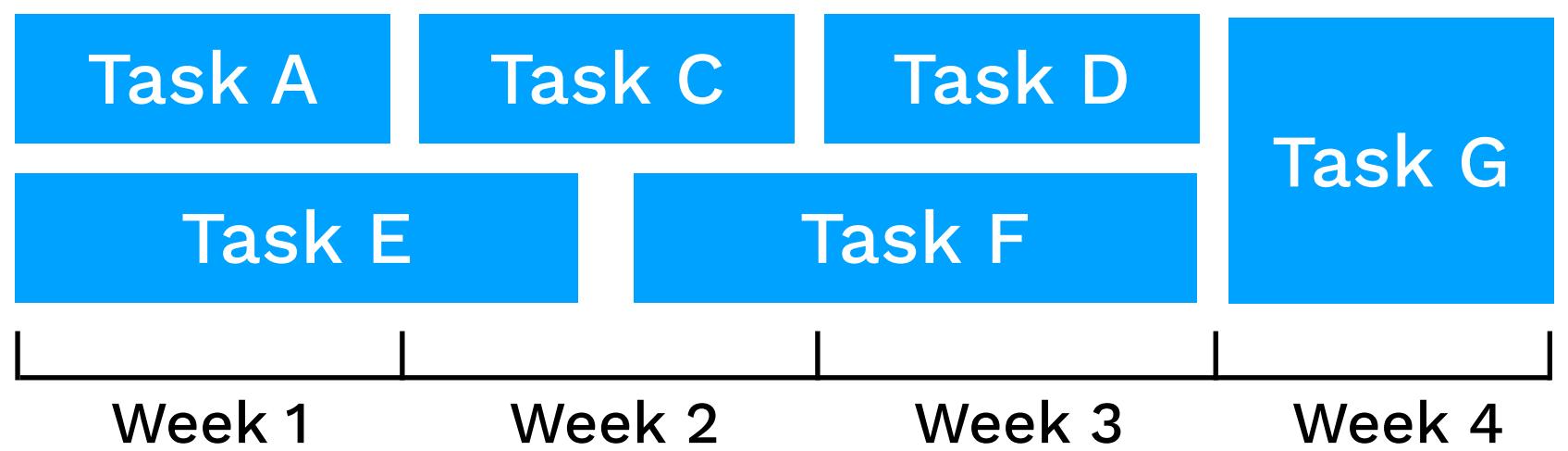


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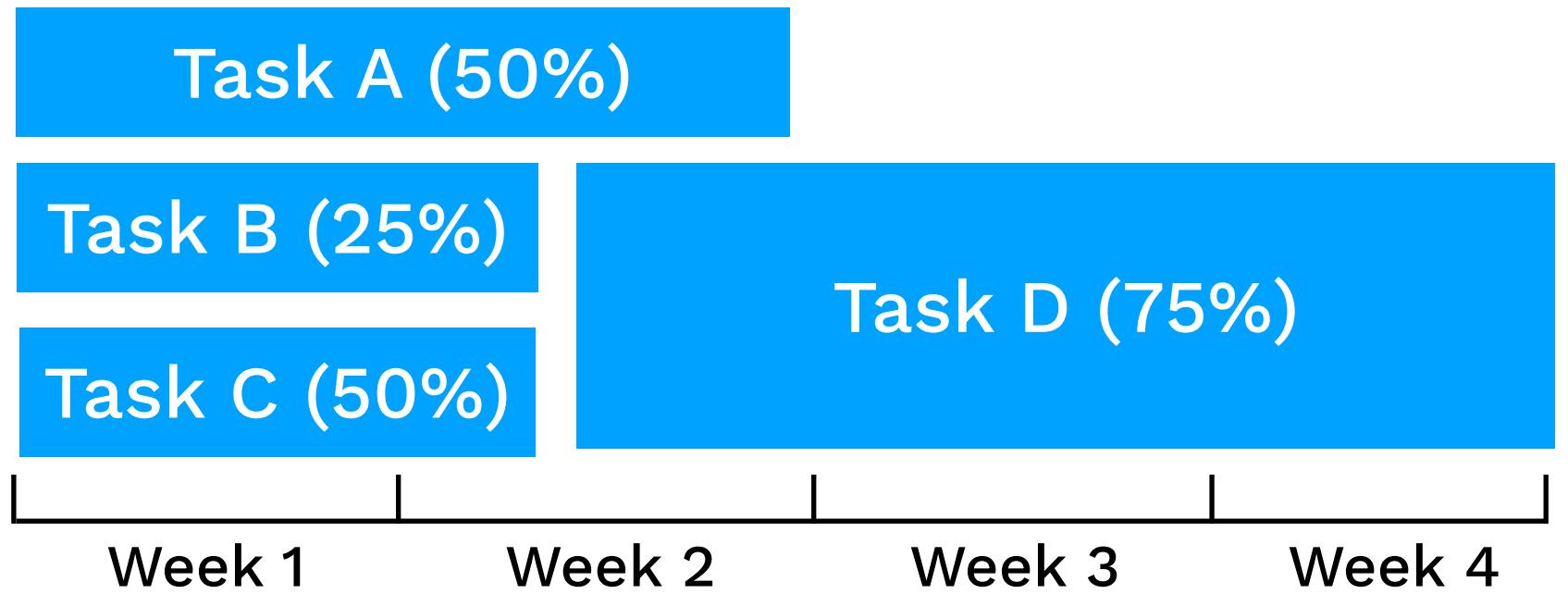
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- From:



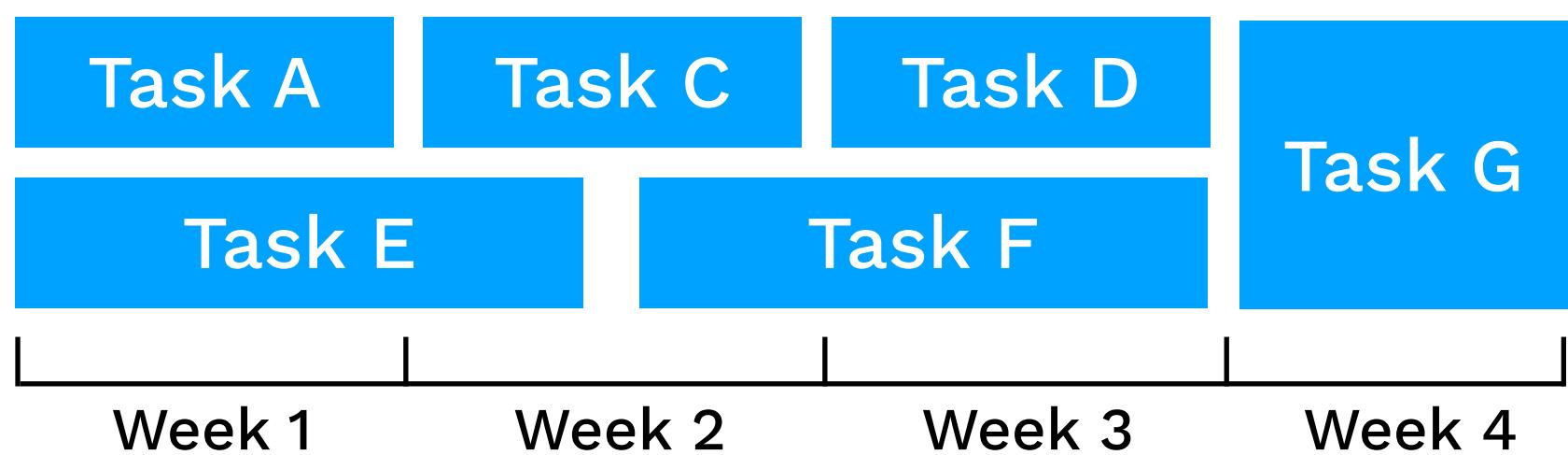
- To:



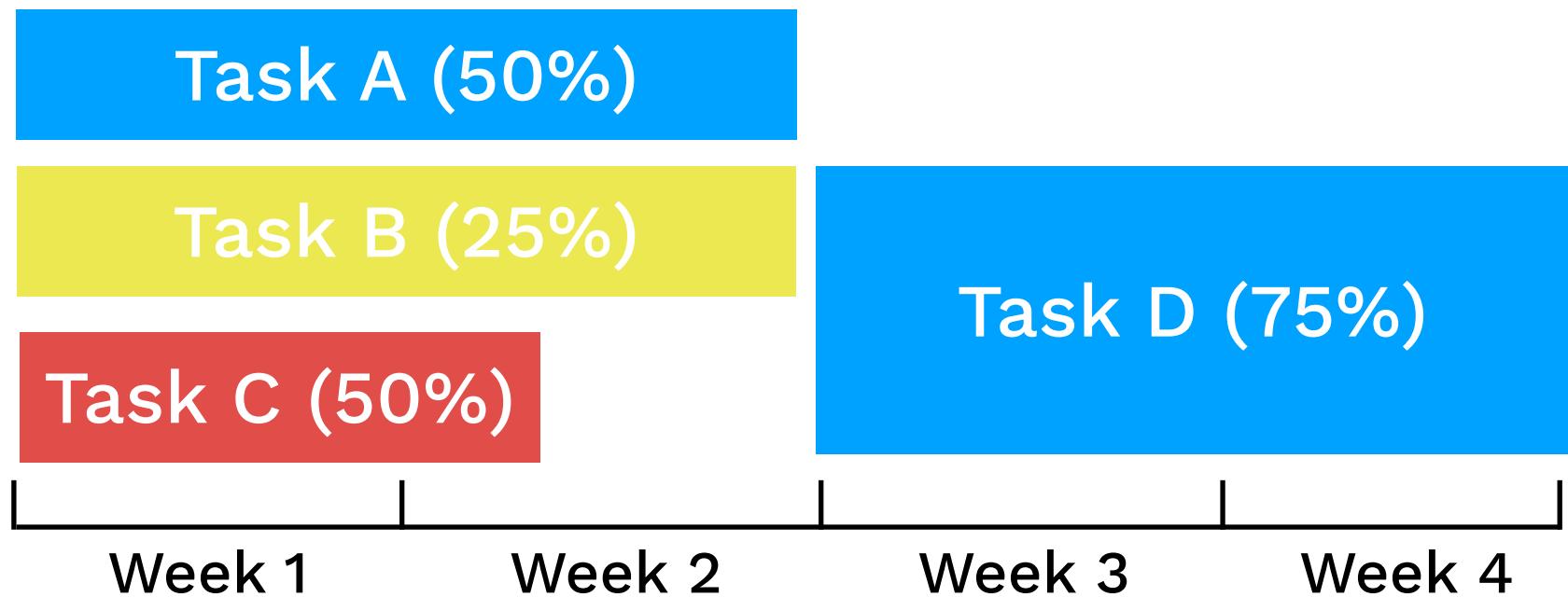
# How to manage ML teams better

- Do ML project planning probabilistically

- From:



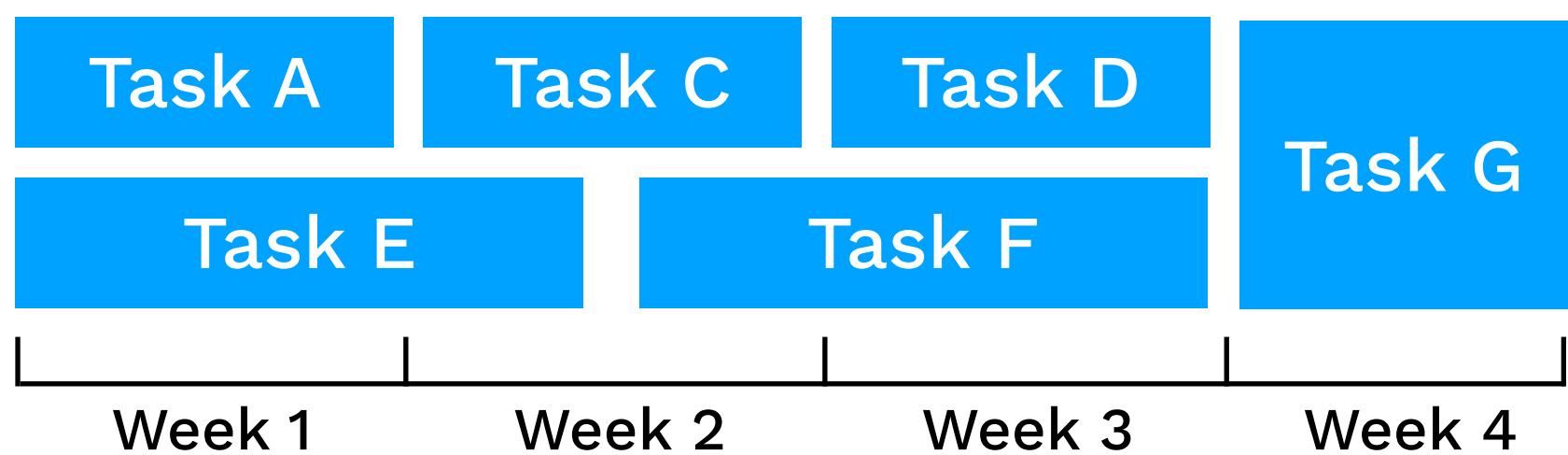
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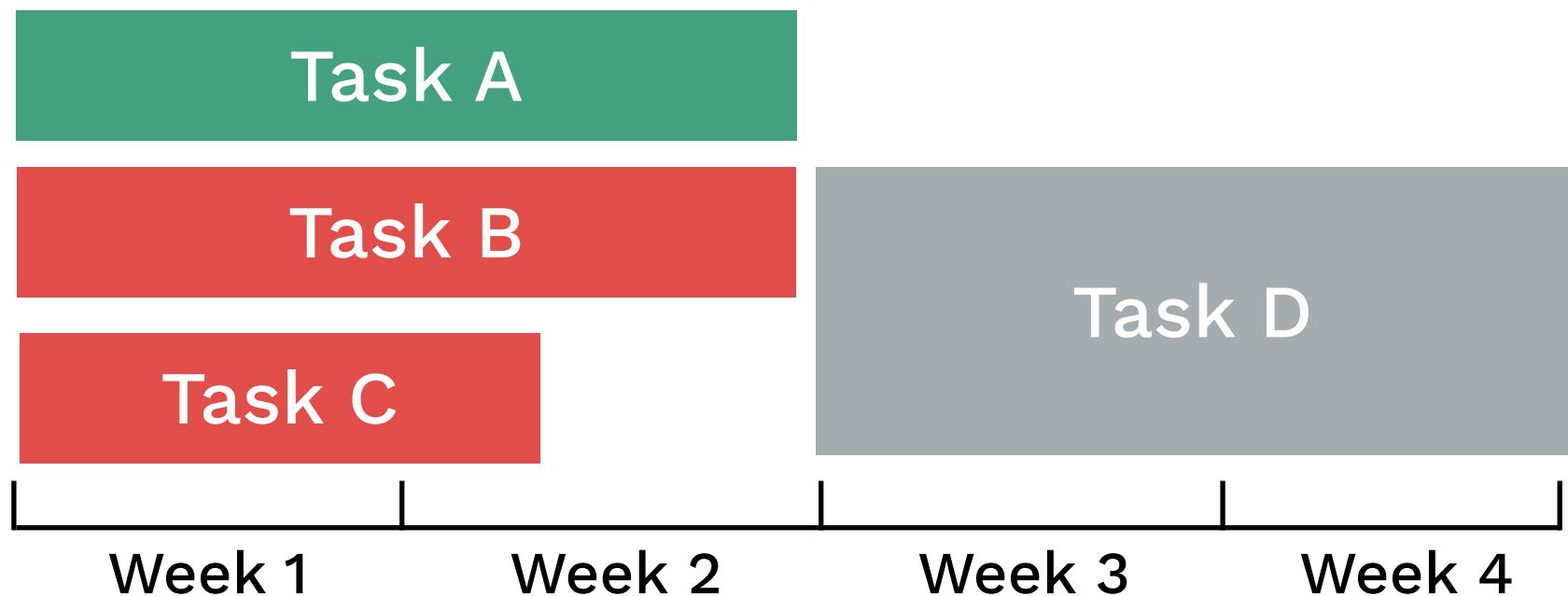
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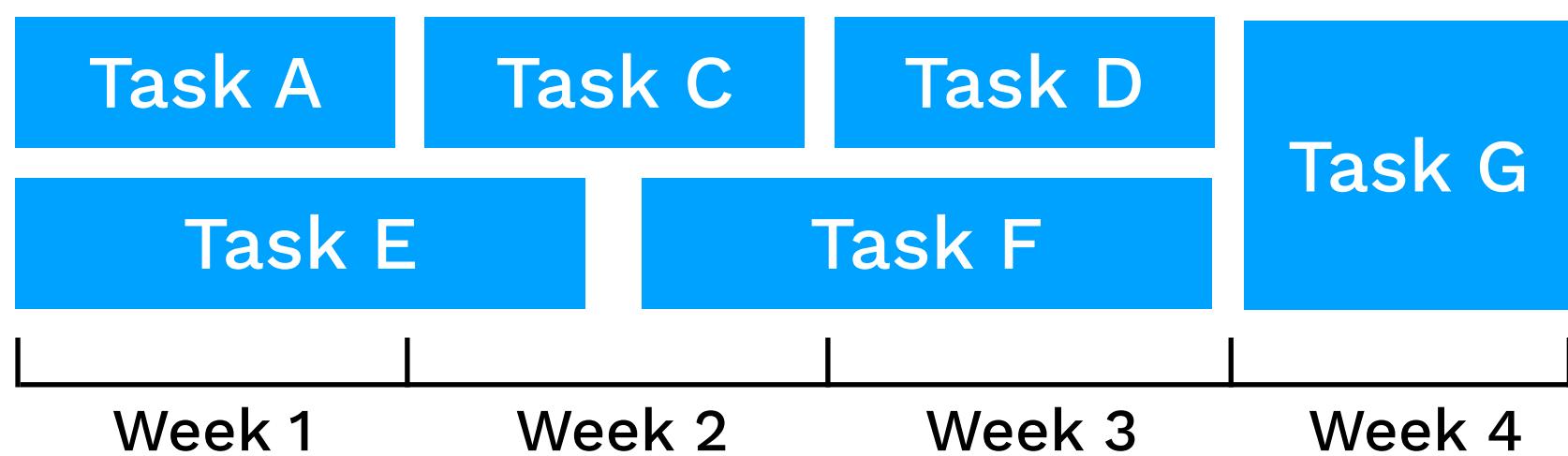
- To:



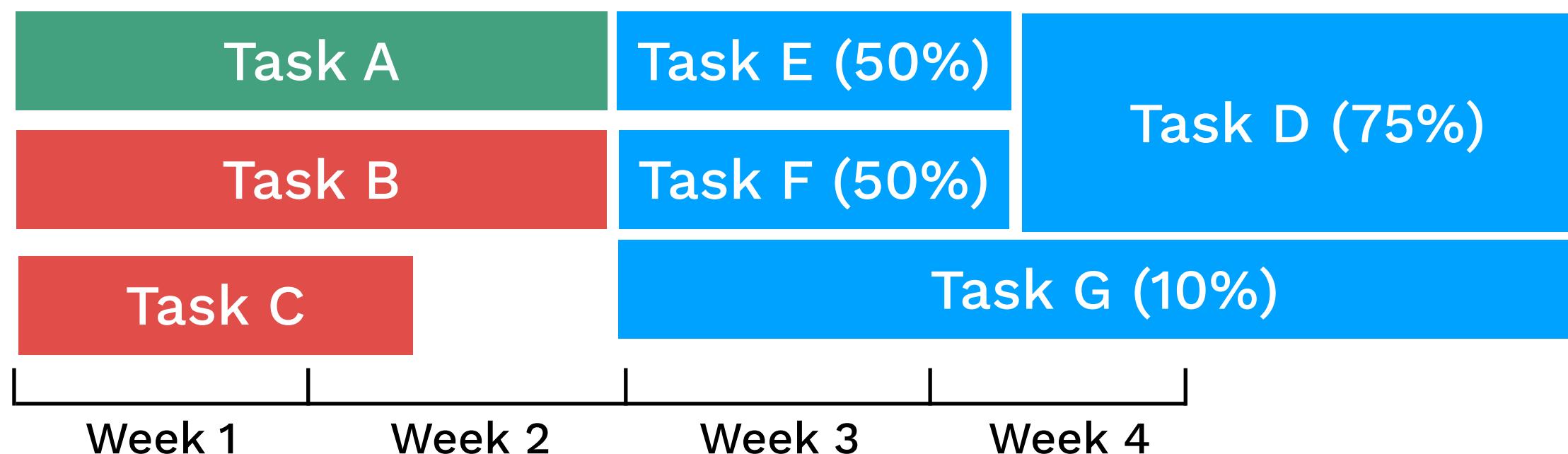
# How to manage ML teams better

- Do ML project planning probabilistically

- From:



- To:





# How to manage ML teams better

- Do ML Project planning probabilistically
- Attempt a portfolio of approaches
- Measure progress based on inputs, not results
- Have researchers and engineers work together
- Get end-to-end pipelines together quickly to demonstrate quick wins
- Educate leadership on ML



What doesn't the  
rest of your org  
understand about  
ML?

- Where it can (and can't!) be used
- How to measure if it's working
- That it's probabilistic: user-visible failures are inevitable
- That it needs to be managed differently than other software projects



# Resources for educating execs

- Pieter Abbeel's AI Strategy class:  
<https://emeritus-executive.berkeley.edu/artificial-intelligence/>
- Google's People + AI Guidebook: <https://pair.withgoogle.com/guidebook>

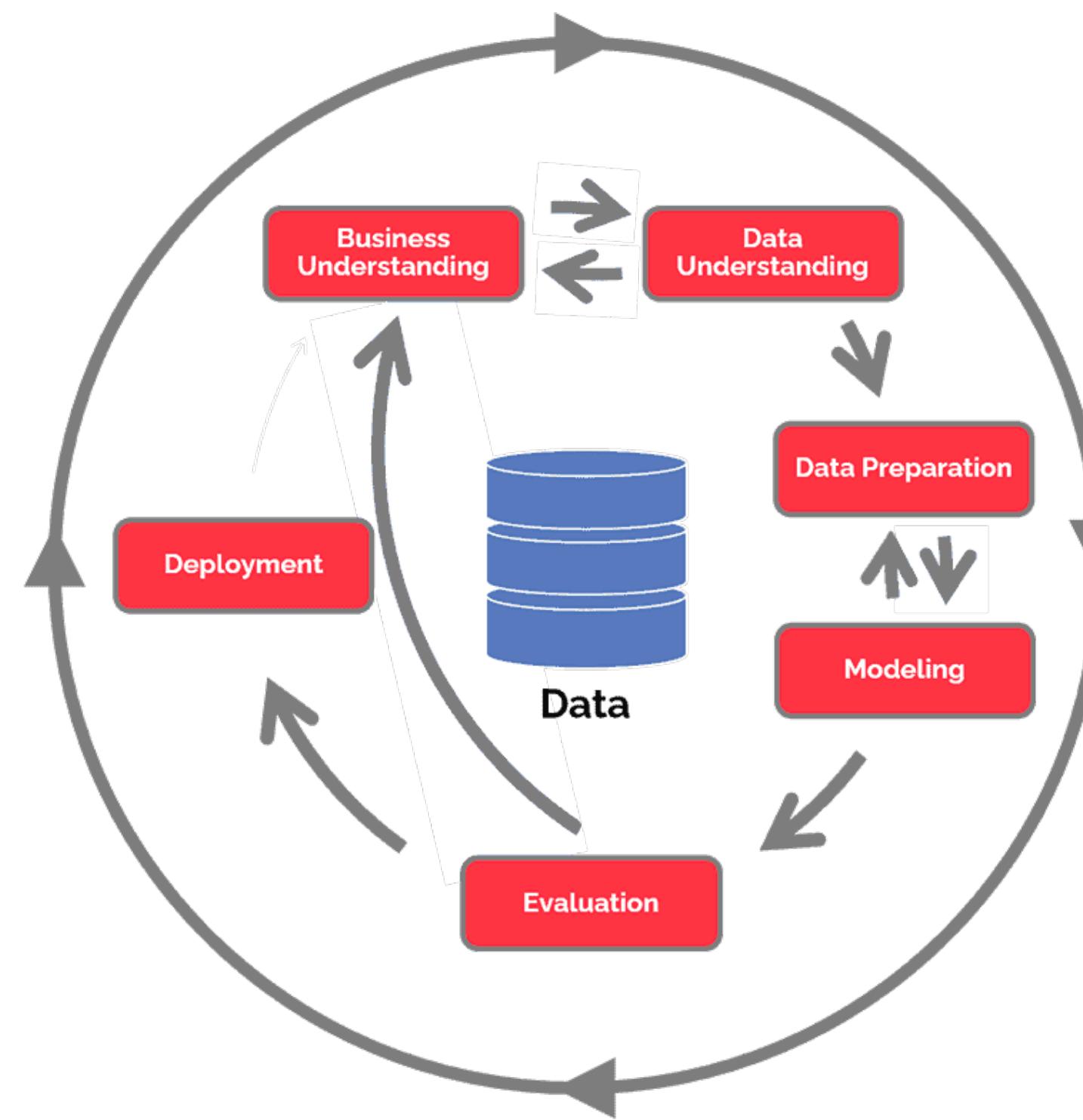


# Two types of ML PMs

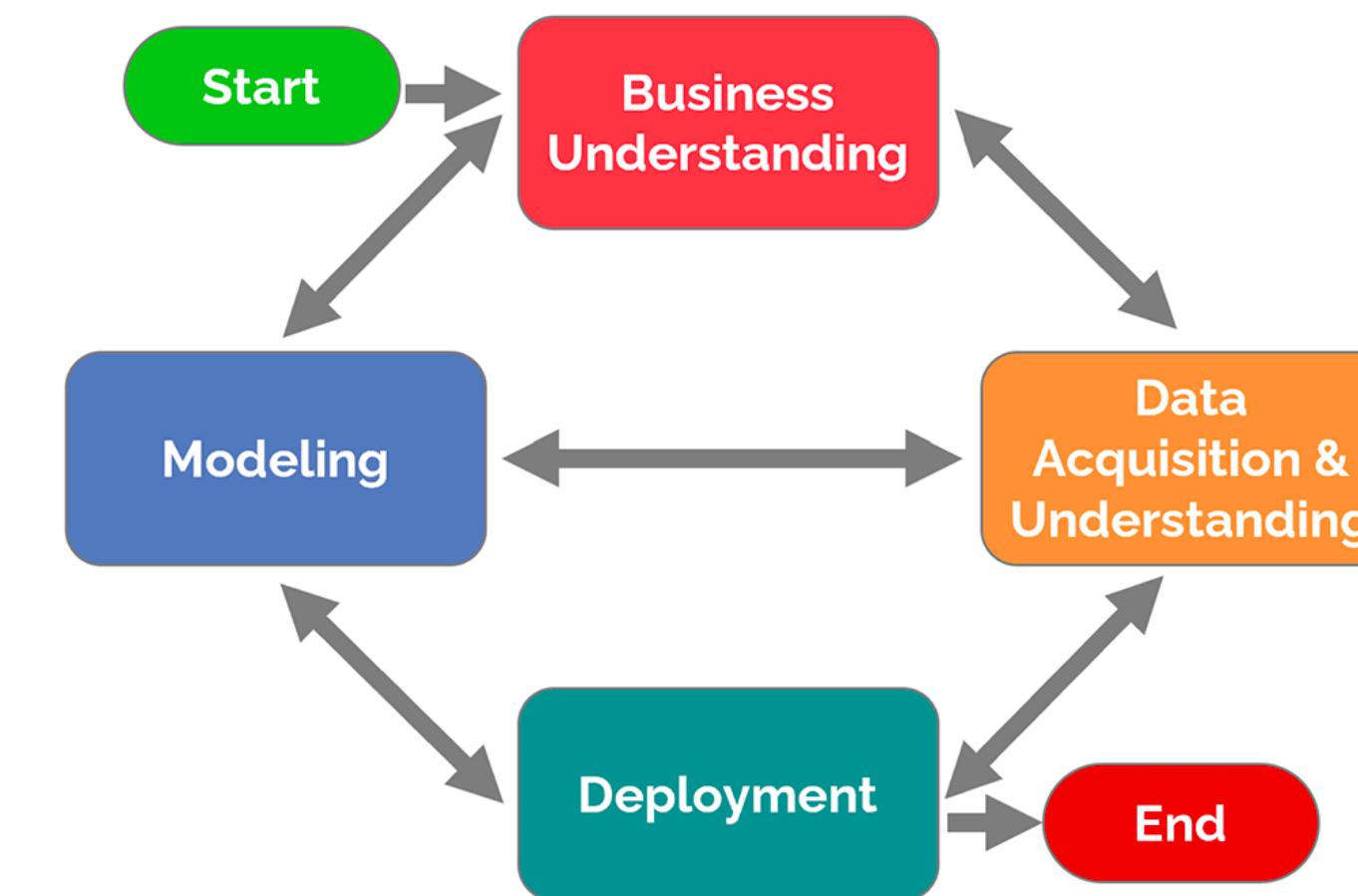
- Task ML PMs
  - Responsible for a specific ML-powered product / product feature
  - Specialized knowledge of ML
  - E.g., PM for trust and safety, PM for recommendations, etc
- Platform ML PMs
  - Responsible for managing workflow & communicating priorities for a centralized ML team
  - Broad knowledge of ML — where it can and can't be applied
  - Responsible for spreading ML knowledge & culture throughout the org
  - Helping stakeholders get “bought in” to trusting the model

# Emerging ML Project management methodologies

Cross Industry Standard Process  
for Data Mining (CRISP-DM)



Team Data Science Process (TDSP)

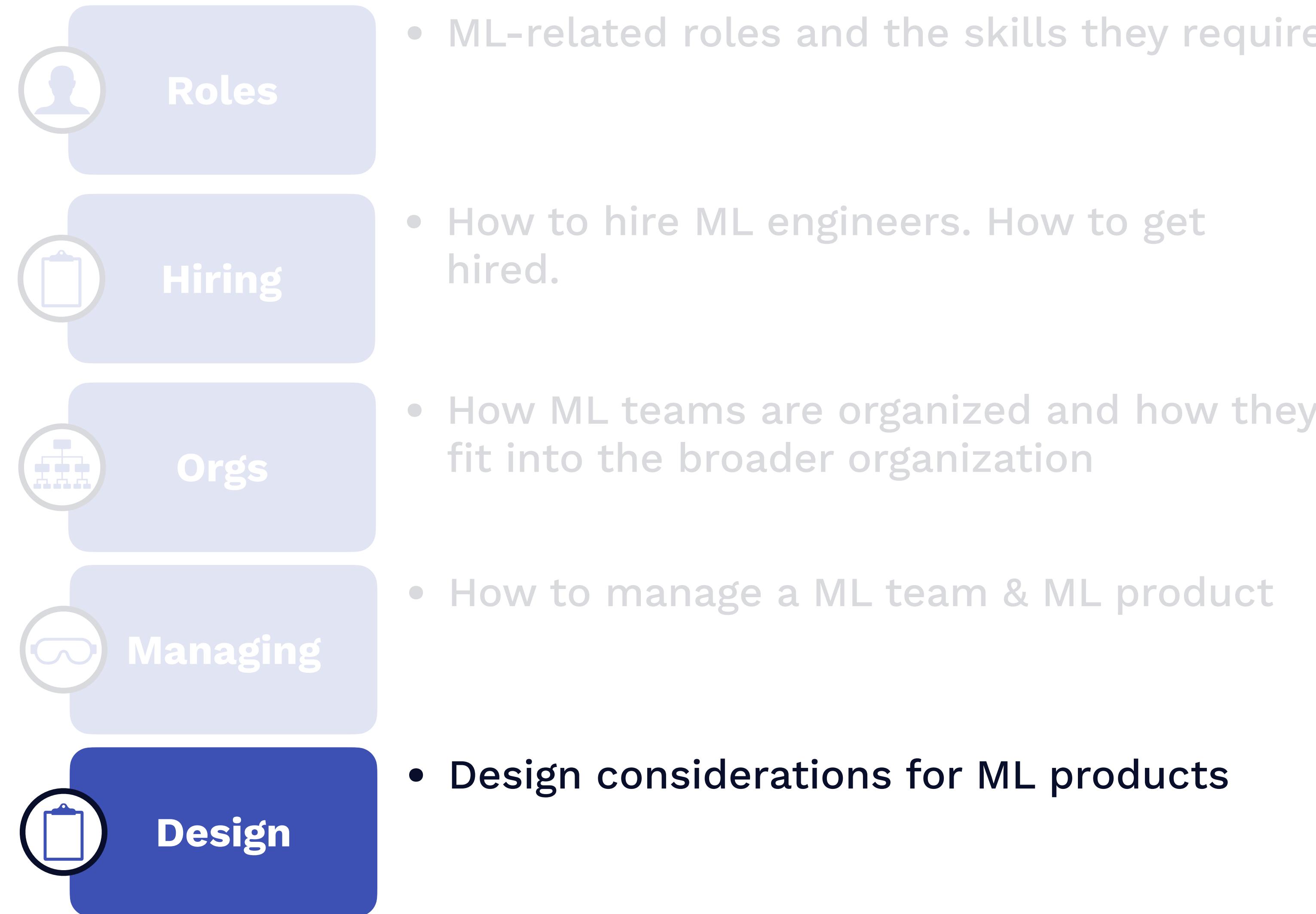




# Emerging ML Project management methodologies

- What are they?
  - Structured, data-science native approaches to project management
- Why use them?
  - Provide standardization for project stages, roles, and artifacts
  - Used at Microsoft (TDSP) and IBM / others (CRISP-DM)
- Which one?
  - TDSP is more structured, CRISP-DM is more high-level
  - If you need an actual project management framework, try TDSP
- When to use them?
  - Reasonable to use if you have a large-scale coordination problem
  - Otherwise, skip it — they are more focused on “traditional” DS and will slow you down

# Module overview



# What users think when they hear “AI powered-product”

Understands the world

Knows me better than I do

Learns from its mistakes

Superhuman - does it like I do, but better

Generalizes to new problems



# What they actually get

Weird little guys  
(fail in strange,  
unexpected ways)

Get distracted easily  
(don't generalize  
outside of a narrow  
domain)



Can't teach an old one new tricks  
(hard to adapt knowledge to new  
tasks / context)

No learning without  
treats  
(feedback / rewards)

May misbehave if  
left unattended

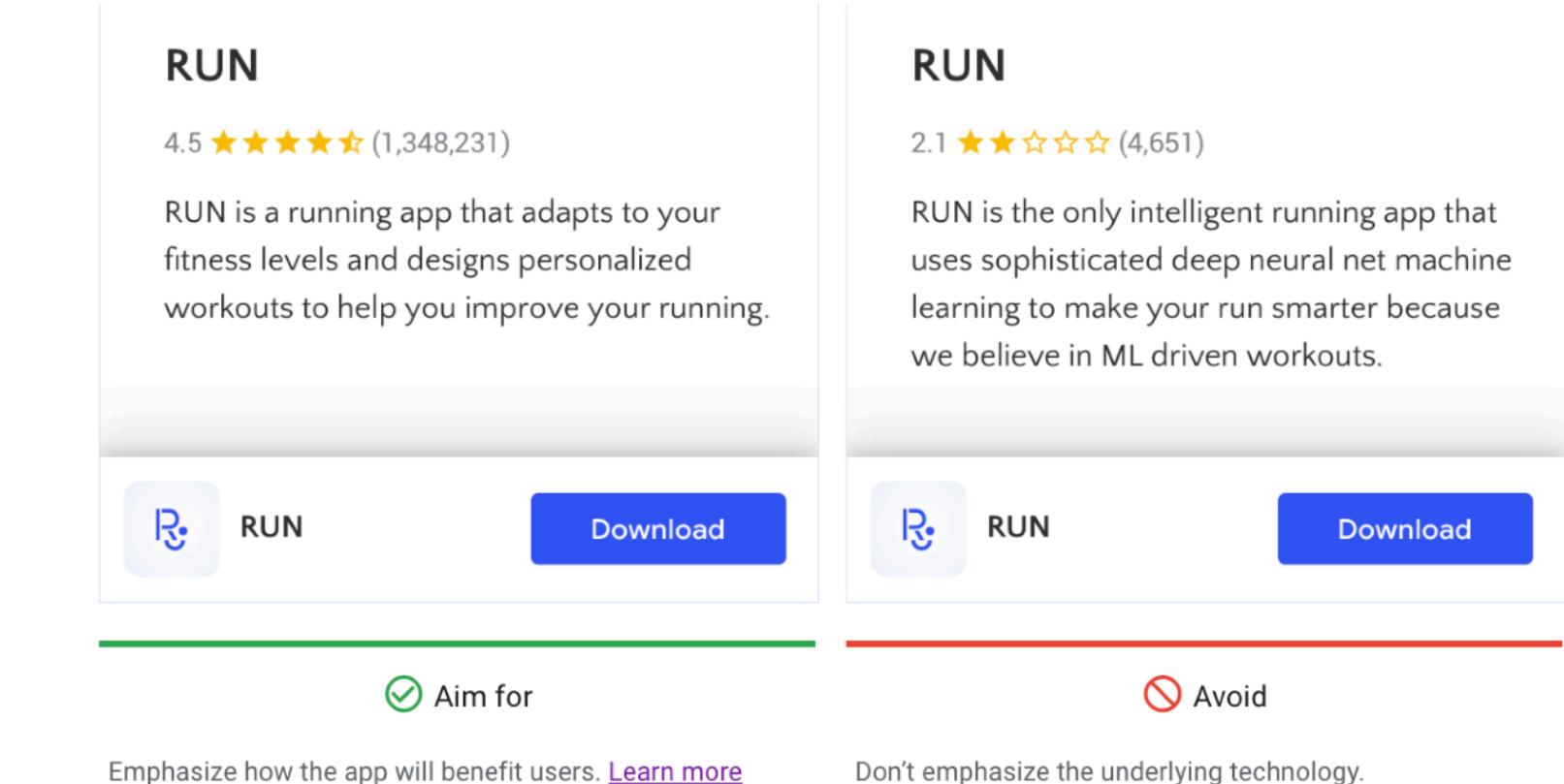
# Good ML product design bridges users expectations vs reality

- Help users understand the benefits & limitations of the model
- Handle failures gracefully: don't over-rely on automation and fall back to human-in-the-loop
- Build feedback loops to improve the system



# Explaining the benefits & limitations of the system

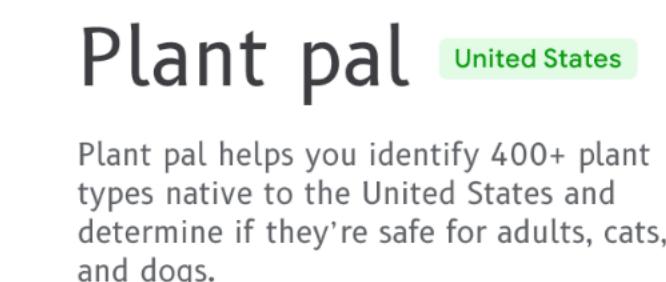
- Focus on benefit for users, not that it's "AI-powered"
- If you make the system feel "human-like" (unconstrained input, human-like responses), expect users to treat it as human-like
- Explain the model's limitations, and consider baking in its intended use as "guardrails" for its acceptable inputs



Home > Smart Home

## Roundup of every Alexa command you can give your Amazon Echo device now

From media controls to coronavirus-related commands, here's everything your Amazon Echo smart speaker and display can do.



Plant pal  
United States

Plant pal helps you identify 400+ plant types native to the United States and determine if they're safe for adults, cats, and dogs.

### Aim for

Clarify the AI's limitations, especially in high stakes situations.



Plant pal

United States

A botanist you can keep in your pocket. Use it to identify any plant and determine if it's safe for people and pets.

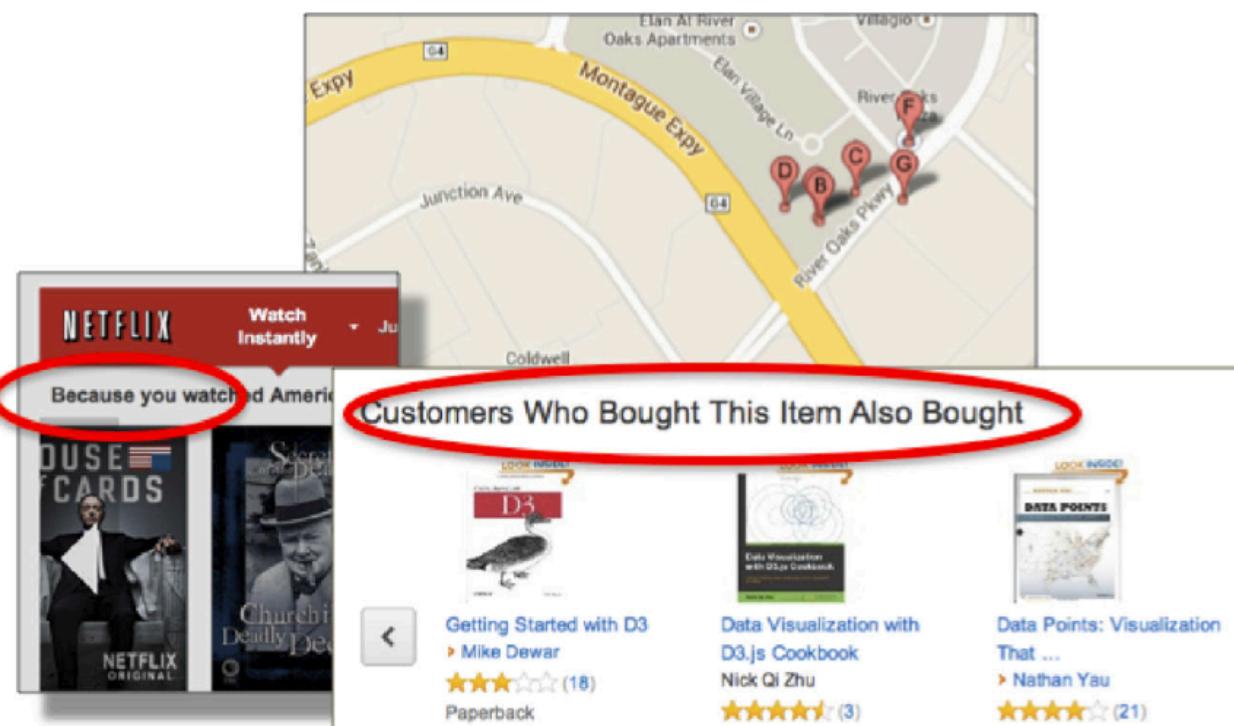
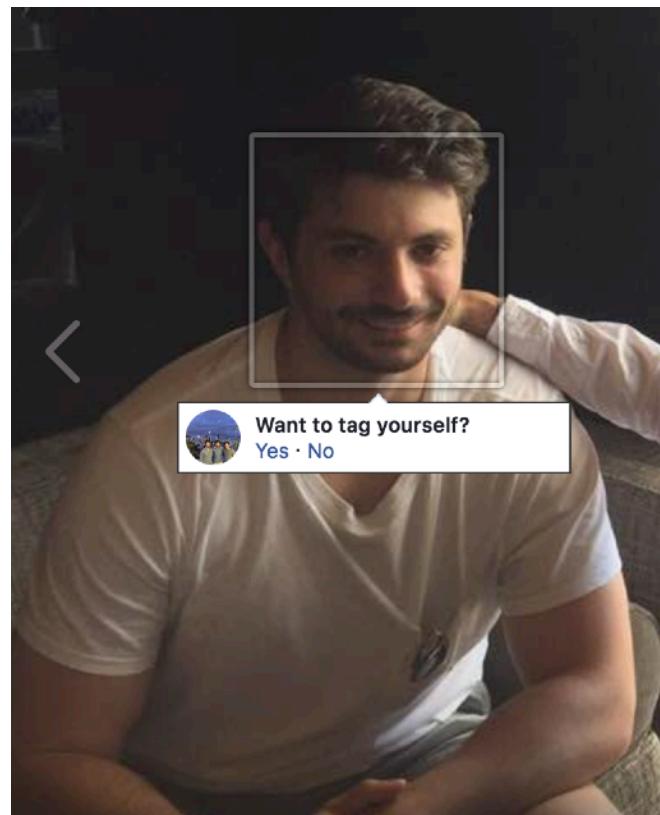
### Avoid

Avoid suggesting that the tech works perfectly in high-stakes situations if the tech isn't yet reliable.

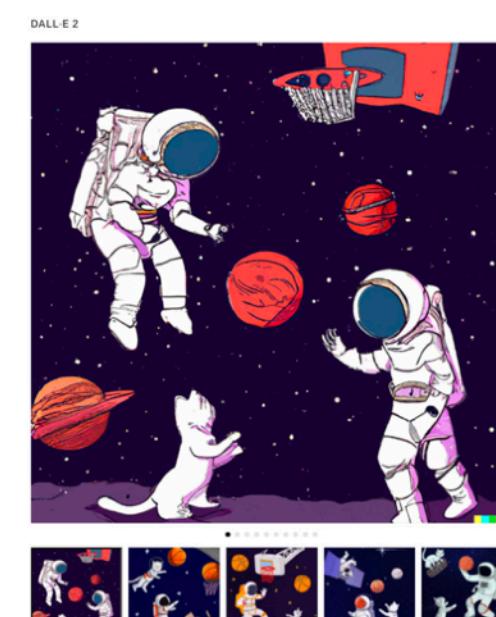


# Handle failures gracefully via human-in-the-loop

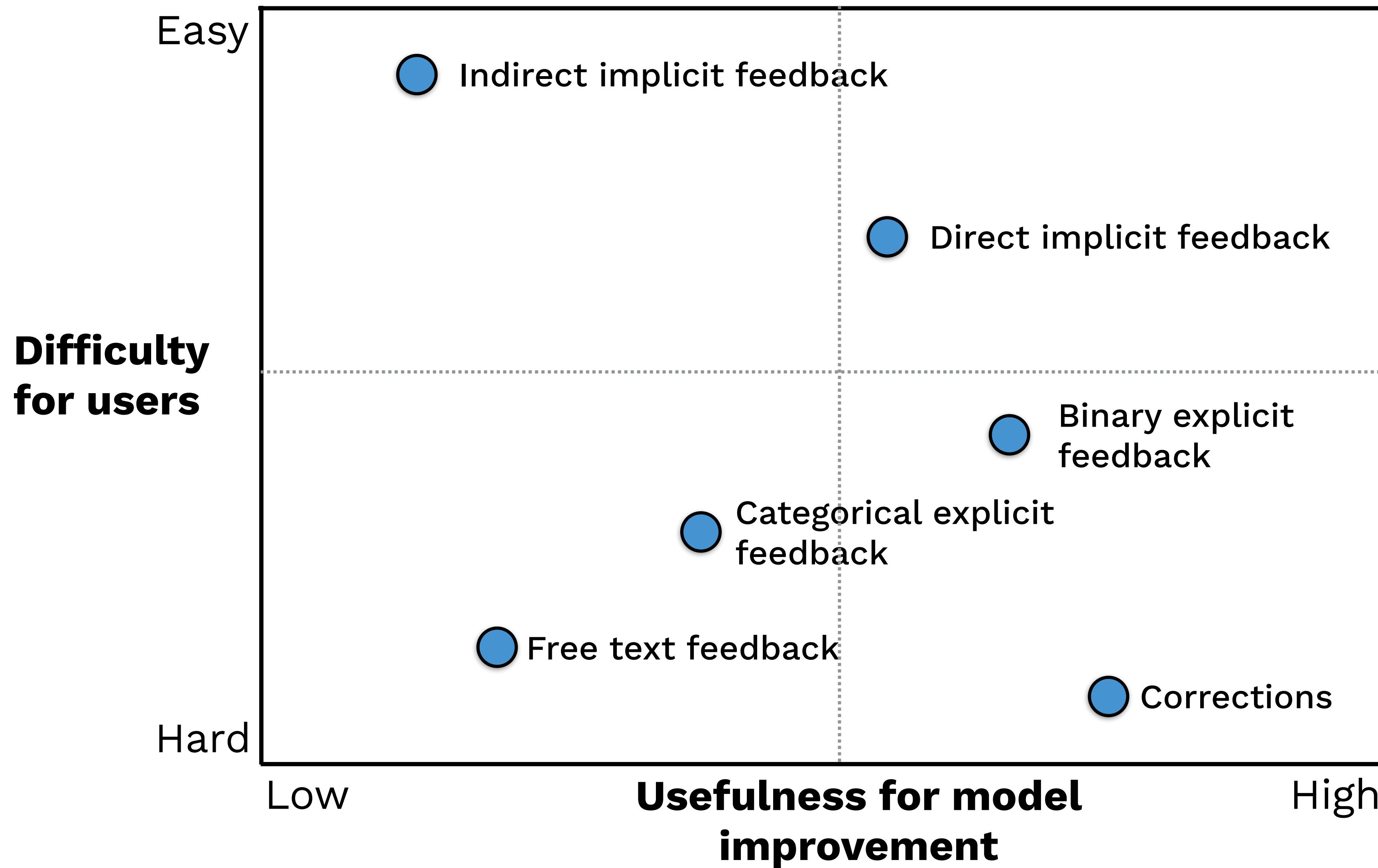
- Automation is great, but failed automation is worse than no automation at all
  - Consider low-friction ways to let users “confirm” the model’s predictions
  - Present multiple options when possible
- Mitigate the cost of bad predictions
  - Consider choosing the response based on model confidence
  - Let users “take the wheel” if things are going wrong



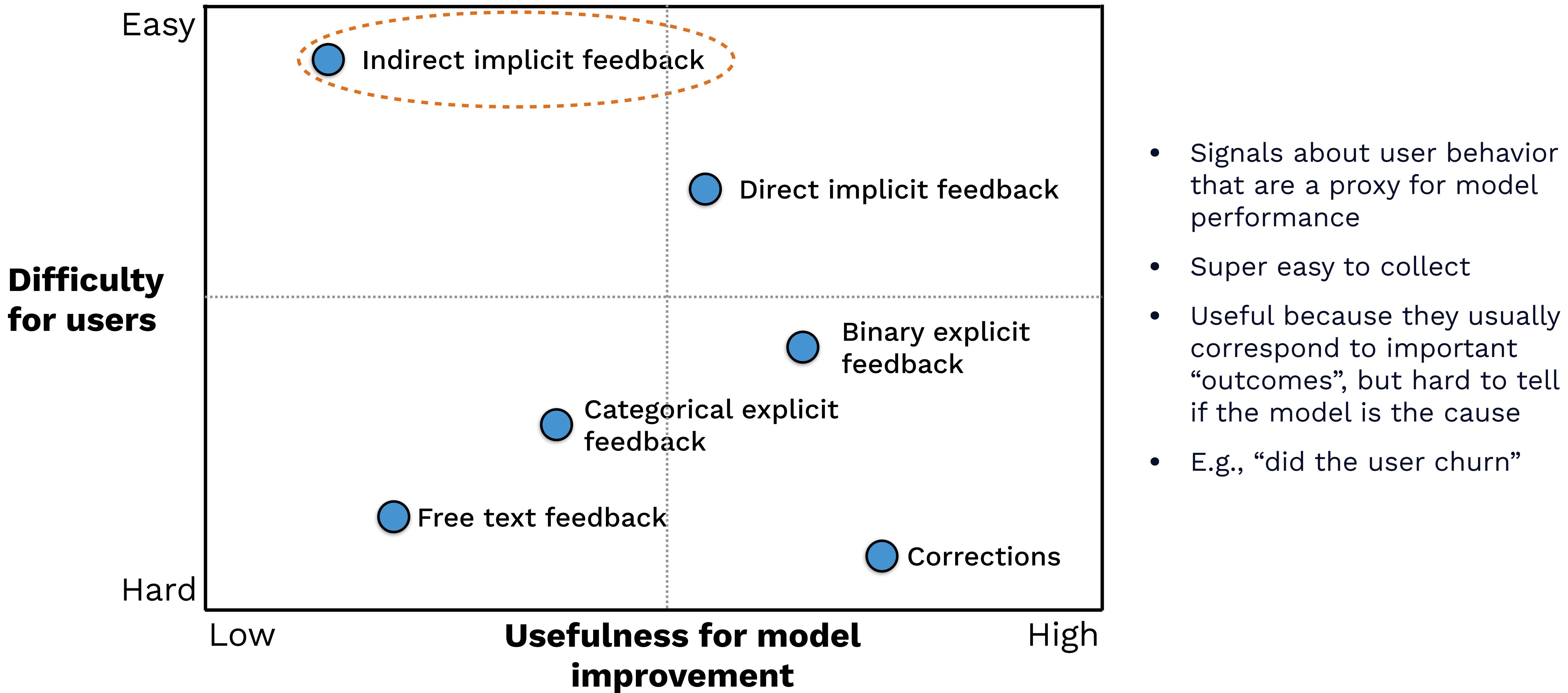
TEXT DESCRIPTION  
An astronaut Teddy bears A bowl of soup  
riding a horse lounging in a tropical resort  
in space playing basketball with cats in  
space  
as a children's book illustration in a  
minimalist style In a watercolor style



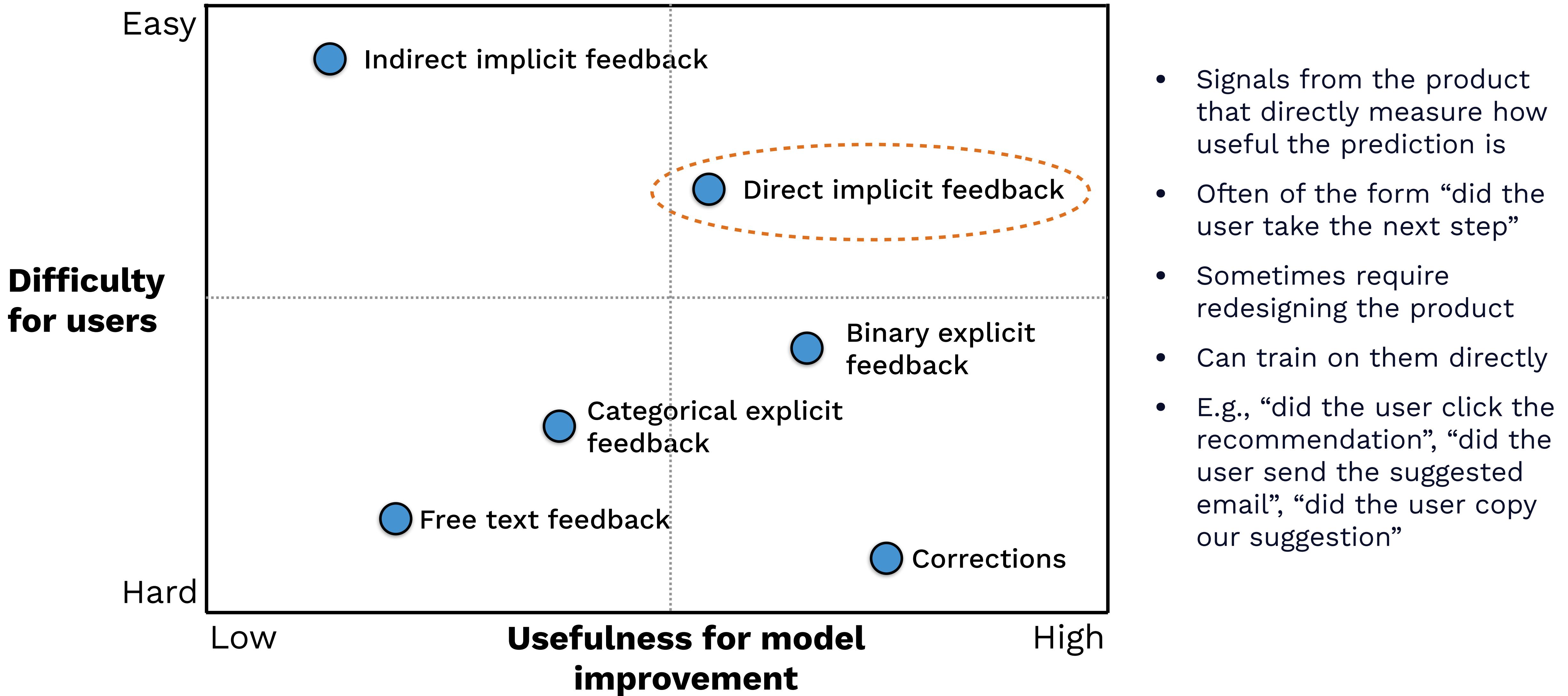
# Types of user feedback



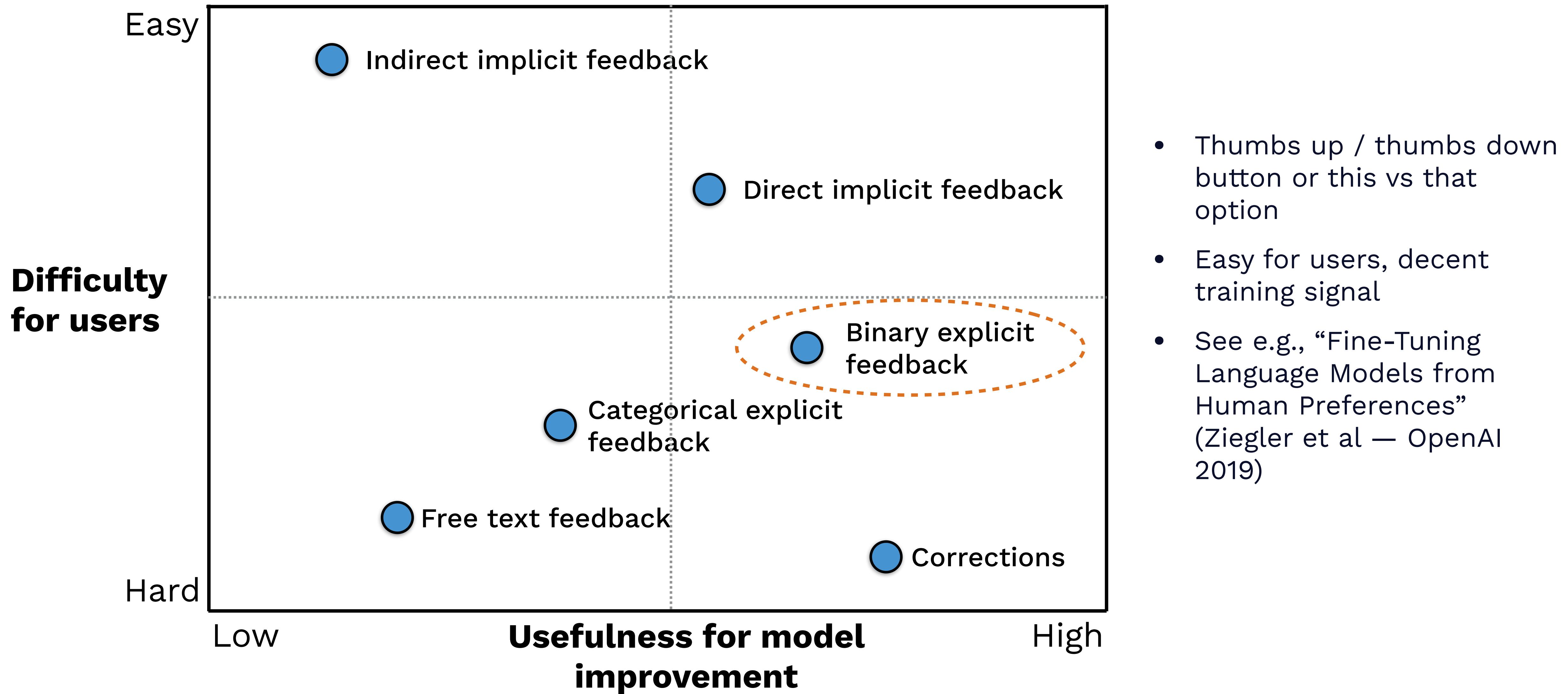
# Types of user feedback



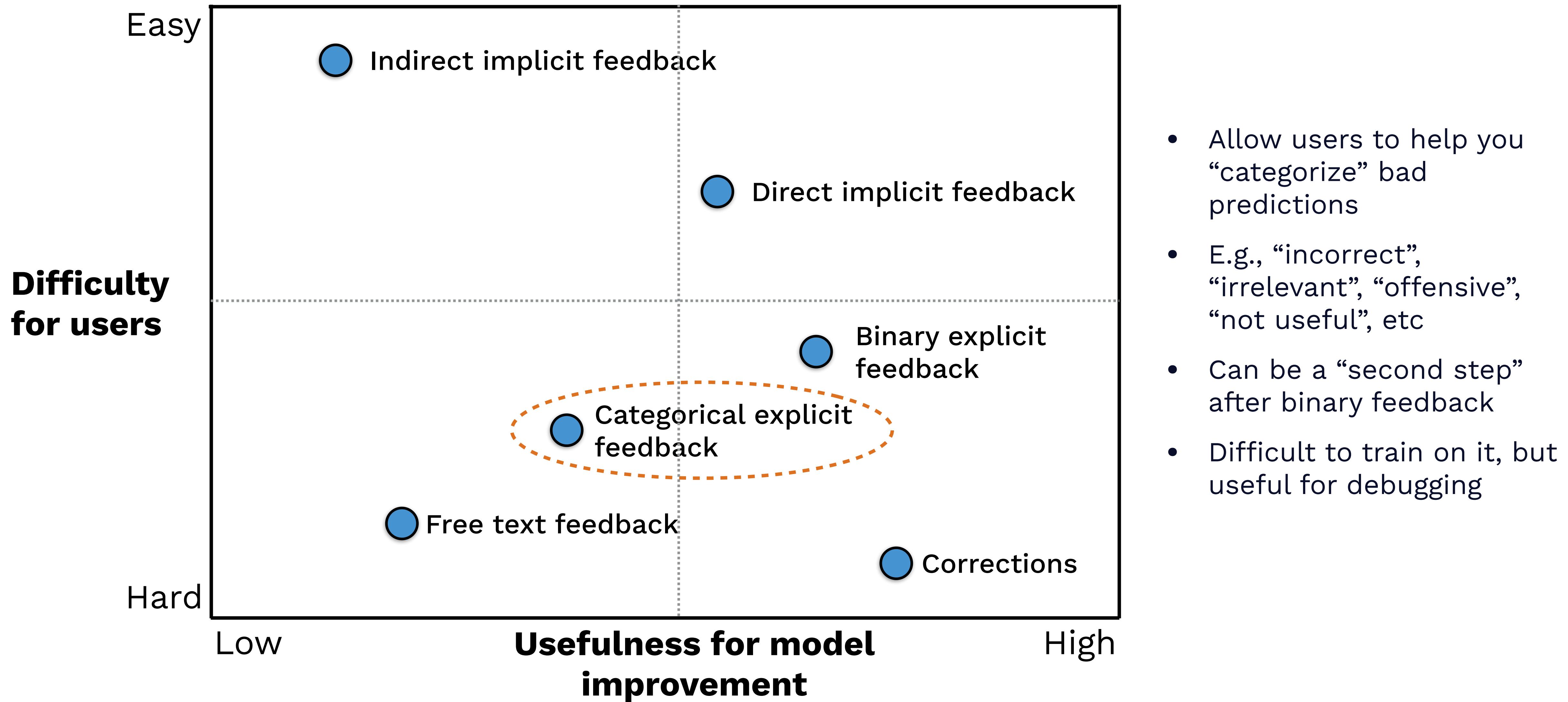
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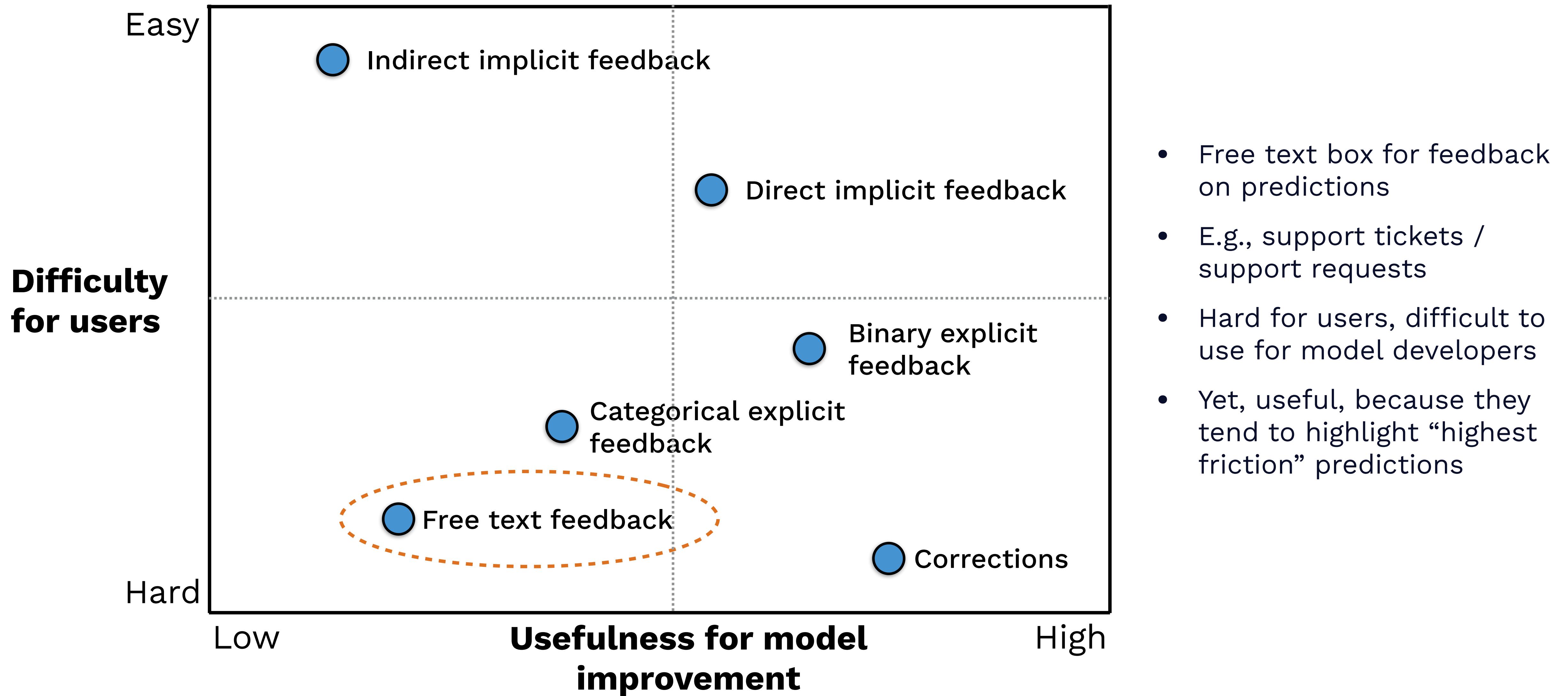
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# Types of user feedback

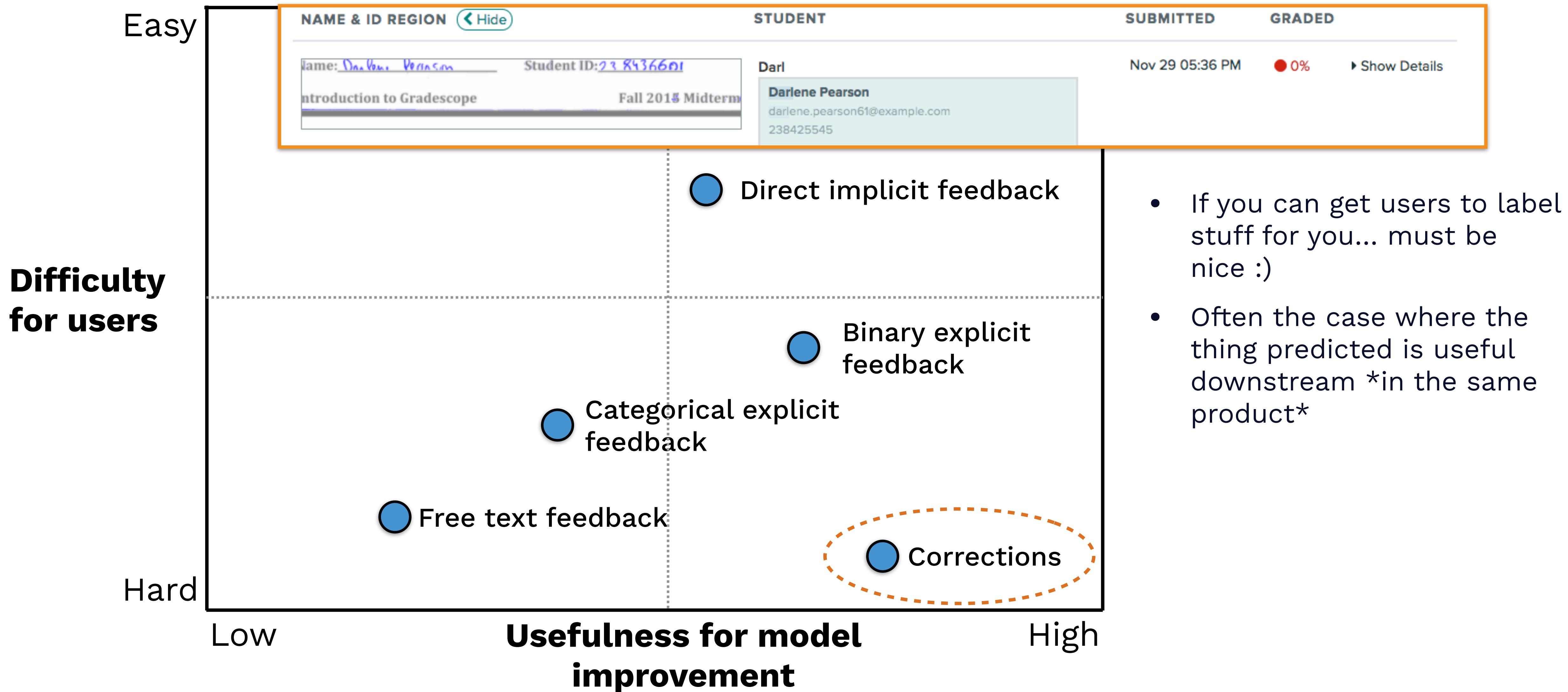


# Types of user feedback





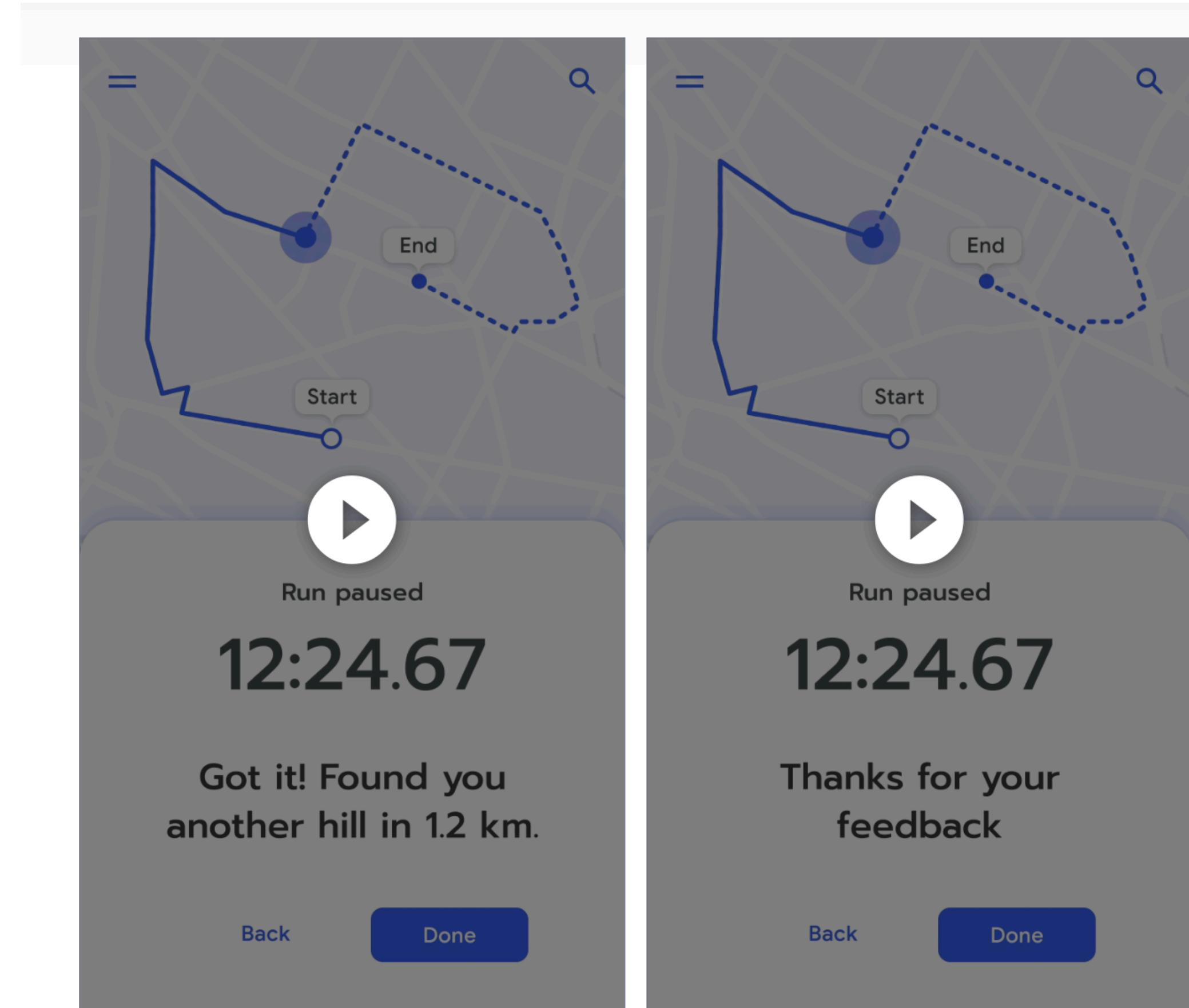
# Types of user feedback





# Encouraging users to give you feedback

- Gather feedback as part of an existing user workflow
- Make it explicit how the feedback will make the user experience better (the more explicit and shorter time to impact the better)
- Try to avoid relying on users altruism and desire to help you



✓ Aim for

Acknowledge **user** feedback and adjust immediately—or let **users** know when adjustments will happen. [Learn more](#)

✗ Avoid

Don't just thank **users**—reveal how feedback will benefit them. They'll be more likely to give feedback again.

# Great ML product experiences are designed from scratch

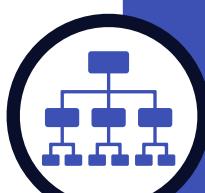
- ML is not superhuman intelligence in silicon
- Your product experience needs to help users understand that
- It also needs to help users interact safely with an imperfect system via human-in-the-loop and guardrails
- Great ML products are powered by feedback loops – how can your users help make the product better?



# Learn more about ML product design

- Google's People + AI Guidebook (<https://pair.withgoogle.com/guidebook>)
- Guidelines for Human-AI Interaction (Amershi et al 2019, <https://dl.acm.org/doi/abs/10.1145/3290605.3300233>)
- Agency plus automation: Designing artificial intelligence into interactive systems (Jeffrey Heer 2018, <http://idl.cs.washington.edu/files/2019-AgencyPlusAutomation-PNAS.pdf>)
- Designing Collaborative AI (Ben Reinhardt, [https://medium.com/@Ben\\_Reinhardt/designing-collaborative-ai-5c1e8dbc8810](https://medium.com/@Ben_Reinhardt/designing-collaborative-ai-5c1e8dbc8810))

# Conclusion

-  **Roles**
  - Lots of different skills involved in production ML, so there's an opportunity for many to contribute
-  **Hiring**
  - Talent is scarce, so be specific about what is must-have. It can be hard to break in as an outsider - use projects to build awareness.
-  **Orgs**
  - ML teams are becoming more standalone, hence more interdisciplinary
-  **Managing**
  - Managing ML teams is hard. There's no silver bullet, but shifting toward probabilistic planning can help
-  **Design**
  - Today's ML systems are limited. Make sure users understand that, and that can help you mitigate those limitations