

# YASH KANT

## CYBER SECURITY PRE-SALES CONSULTANT

### CONTACT

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52, Kailash Vihar Dayal Bagh Agra 5

### TECHNICAL SKILLS

- IT Asset Management
- Dark Web Monitoring
- Netskope Solution
- Forcepoint DLP Solution
- Endpoint Protector DLP Solution
- Data Resolve inDefend Advanced DLP Solution
- Compliance and Risk Management
- Cloud Computing
- Computer Networking
- Graphic Designing
- Dealing with GRC folks for Infosec related info.

### EDUCATION

Bachelor of Technology in Computer Science

**RBS Engineering Technical Campus**

2018-2022

Intermediate

**REI Intermediate College**

2018

Highschool

**REI Intermediate College**

2016

### LANGUAGES

English

Hindi

### ABOUT ME

- Tech Enthusiast with 3 Year Experienced in Cyber Security with an ambition of security and Innovation.
- Experience in managing org level projects while maintaining gaps over a wide range of technical variables.
- Looking for a position in IT and Security dept.

### WORK EXPERIENCE

#### Cyber Security Consultant (Pre-Sales)

Data Resolve Technologies

Aug 2022 - Sep 2023

- Managing RFPs and RFIs
- Managing POC Projects
- Lookout for latest updates and developments in the industry to enhance and provide key development updates to our clients and internal team.
- The role included the responsibility to work closely with sales, service, engineering, and technical support resources to ensure proposed deals include technical solutions that address customer needs.
- Training on product with process development to shorten the POC cycle and improve conversions was a crucial task performed.
- The role included working full time in Linux shell environment for the products.
- Using infosec tools to find vulnerabilities in web application servers and Endpoints

#### Cyber Security Solution Consultant (Pre-Sales)

FruX Technologies

Oct 2023 - Apr 2024

- Managing RFPs and RFIs
- Managing POC Projects
- Training on product with process development to shorten the POC cycle and improve conversions was a crucial task performed.
- Experienced in Linux Gnome & Debian environments. Also comfortable in working with command line.
- Advanced Knowledge of Network Architectures, Firewalls, EDR, XDR, ZTNA, VPN, AVs and Proxy.
- Expert level knowledge of Linux, Mac, Windows OS.
- Experienced in working with Shell for small projects

#### IT Security Engineer

Zomato, Blinkit

May 2024 - Currently Working

- Leading the deployment and management of the Data Leak Prevention Solution for Zomato, Blinkit and other entities
- Dark Web monitoring for whole organization data
- IT Team management for deploying and managing diff solutions
- IT Risk and Compliance management with GRC Team
- Cyber Security Awareness Training on org level for Tech and Non-Tech Teams

### HOBBIES

- Playing Guitar and Listening to Music
- Travelling and Exploring New Places