### Zachary D. Owen, Ph.D.

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### **EDUCATION**

# Massachusetts Institute of Technology, Operations Research Center, Cambridge, MA

Ph.D. in Operations Research, June 2018, Cumulative G.P.A.: 5.0/5.0

Thesis: Revenue Management and Learning in Systems of Reusable Resources

Advisor: Prof. David Simchi-Levi, Thesis Committee: Stephen C. Graves, John N. Tsitsiklis

### Cornell University, College of Engineering, Ithaca, NY

Bachelor of Science in Engineering, *magna cum laude*, May 2011, Cumulative G.P.A. 3.87/4.0 Major: Operations Research and Information Engineering, Minor: Applied Mathematics

#### WORK EXPERIENCE

# Co-Founder, Head of Algorithms and Engineering

10/2016 - Present

**EXPERIENCE** Armoire Style Inc., Seattle, WA

- Designed and implemented in production custom machine learning algorithms, based on useritem embeddings, for clothing assortment recommendation resulting in recommended items representing 80%+ of rentals.
- Managed 4 member engineering team in designing and implementing the entire technical foundation of a startup raising over \$3M in funding to date using Python and Django.
- Owned the development and provision of metrics and analytics for the company, including
  predictive dashboards for the merchandising team using historical demand patterns to inform
  macro inventory allocation and performance data to inform tactical buying.

Lead Data Scientist 12/2015 – 10/2016

Hive Maritime, Cambridge, MA

- Developed algorithms for predicting global shipping vessel traffic using data from multiple sources including space-based AIS (S-AIS) data feeds. Successfully predicted destination and ultimate time of arrival for transpacific voyages with high accuracy within hours of departure.
- Designed and deployed a cloud-based data warehouse and distributed parallel job processing system on AWS using Celery and RabbitMQ for S-AIS data using PostgreSQL and PostGIS, enabling efficient access and computation on more than 300GB of AIS data encompassing hourly location data for every shipping vessel on the planet for a year.

Data Scientist Intern 6/2015 – 8/2015

Stitch Fix. San Francisco, CA

- Developed a data-driven policy to manage clearance recommendations, whereby poorly performing styles are removed to mitigate the significant opportunity cost of sending these items relative to otherwise similar but better performing alternatives.
- Fully implemented the resulting recommendation system end-to-end: from querying with SQL to data processing and optimization in Python and creating a functional dashboard using Flask and Javascript for use by business partners.

Trading Analyst 7/2011 – 7/2013

Barclays Capital Inc., Equity and Fund Structured Markets, New York, NY

- Worked with senior traders to manage risk inherent in a book of exotic equity derivatives, including sensitivities to implied volatility, interest rates, market gaps, and higher order risks.
- Independently responsible for pricing, trading, and hedging equity-linked structured notes in both primary and secondary markets including reverse convertibles, auto-callables, lookback notes etc. with notional values of up to \$10M.

### RESEARCH

Price and Assortment Optimization for Reusable Resources (R&R, Management Science, 2018)

- Developed a constant factor performance guarantee for a large-scale pricing and assortment optimization of reusable resources under a continuous time horizon.
- A Statistical Learning Approach to Personalization in Revenue Management (submitted 2018)
  - Developed finite-sample statistical performance bounds for a pricing and assortment optimization algorithm based on transaction data.

## **SKILLS**

Programming Languages: Python (proficient); Julia, R (prior experience) Data Analysis: SQL (Postgres/PostGIS), NumPy, Pandas, Matplotlib Machine Learning: Scikit-learn, PyTorch

General: Unix, Bash, Git, AWS (EC2, S3, RDS, etc.)

ADVANCED COURSES

Inference & Information · Machine Learning · Statistical Learning Theory Introduction to Mathematical Programming · Nonlinear Programming · The Analytics Edge

Structure of Information Networks · Special Topics in Applied Statistics (Time Series)