

Date:

AmeriBanc National, Ltd

Dare to do today what others will not so tomorrow you may have what others can not.

October 2004

S	M	T	W	T	F	S
						1 2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

Today's Appointments

Required full presentations:

Schedule of the Day	1	2	3	4	5	6	7	8	9	10
8:00	<u>Conduct 10 Follow-ups</u> 1 2 3 4 5 6 7 8 9 10									
8:30										
9:00										
9:30										
10:00	<u>40 Face to Face Contacts/Business Cards</u> 8:00 – 10:30 _____ 10:30 – 12:30 _____ 12:30 – 3:00 _____ 3:00 - 5:30 _____ <u>TOTAL :</u> _____									
10:30										
11:00										
11:30										
12:30										
1:00										
1:30										
2:00										
2:30										
3:00	Notes:									
3:30										
4:00										
4:30										
5:00	GOALS: Target Actual									
5:30	New Prospects: _____									
6:00	Referrals: _____									
	Presentations: _____									
	Sales: _____									

Return fax by 8:00am the following day with accomplishments and all leads to be placed on the board for the following days appointments.