Transition to Tech

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1. Github portfolio
2. Coverletter for developer and perhaps technical support
3. Update Linkedin
4. Contact references
   1. Fanglu Cheng
   2. William Blomquist
   3. Micah Gates?
   4. Dave Oliver?

History

2001-2002 Finished up University, worked the summer at Naniboujou saving to travel Europe. Home for the holidays.

2002-2003 traveling in Europe, met up with betsy, road tripped to Arizona with betsy and then California, and Idaho, roofing family home in Gladstone, drove Annette out to California, spent fall in Hokelund, preparing for LSAT, thought maybe I would write, got in really good shape, did a lot of yoga, running, biking, calisthenics, moving to Chicago and living with Hans, feeling depressed, totally falling out of my Law School plan.

2003-2004 Waiting tables, moving to Wicker Park, reading instruction in Florida, trip to NYC with betsy Intelligentsia

2004-2005 Coffee Roasting plant, reading teaching in FL, Germany for ESL training

2005-2006 ESL in Xi’an

2006-2008 Waitering, ESL in Chicago

2008-2010 Beijing ESL, studying Chinese

2010-2011 VALPO

2011-2012 Tutoring, ESL

2012-2013 Transition to retail Burberry Flagship store

2013-2016 OMEGA watches corporate store (lead sales, boutique trainer)

2016-2017 ROLEX WATCHES @ TWCMA Rolex Boutique

2017-2018 GRAFF Diamonds

2018-2020 ROLEX/PATEK PHILIPPE @ Razny Jewelers

2020-2021 transitioning to tech.

Boris Pasternak Course off of Udemy $9.99 investment. Finished the course over about two years while also working through a Ruby book called the Well Grounded Rubyist. Worked on building an understanding of the scope of the syntax and scope of the language. My first complicatatish program was a time clock which I began to use to track my guerilla study sessions. Believing that greater competency lie just ahead at the accrual of more hours captured by my program.

Benefits of tech to writing

* Hyperlinking within WORD docs
* File management system- organized to promote flow not hinder it
  + Naming conventions
  + Easy access via COMMAND PROMPT
* Solidifying writing infrastructure allowed me to harness a lot of complexity, specialization, and intricacy via a simple, intuitive, scalable, extendible interface (can generate more and more projects and becomes more useful and easier to use the more you use it, as opposed to say if I was doing all of this in a bunch of different notebooks and was having to juggle around and look for texts. The design of this system, hides some of the design by anticipating need

Basic arch: writing took a similar path: OPEN: Change of mindset (just write- whatever) **Yellow River**, BUILD (find some gravity, themes, ideas, images, tone) **PIECES**, CREATE (edit into a finished work) **WORK**

* **OPEN: Change of mindset** Start learning Ruby- timeclock and note structure (**yellow river**)
* **BUILD LITERACY:** Spend time with HTML/CSS, command prompt, git, regex, Javascript, HTTP, SQL, editors (Atom & Code VS), Rails, React (dedication, stick with it), APIs (Restful et all), RSpec, TDD, Agile, DSLs, libraries (utilizing code libraries) S(**Dev site)**
* **CREATE:** git hub, networking, collaborating, initiating projects (**WORK**)
  + Grimm’s Pinyin Primer
  + Read to me
  + Family Archive
  + Address book/project management tracker
  + Basic Mandarin Course
  + Dev site

This work. How does this work? This works pretty well. Can I talk all over the room?Can I talk quickly? Can I talk at a rate where I talk quickly? Can I talk at a fast rate and will it keep up with me.

Lixil Bow, Bain Capital to in the Antlers, Euro Chara and my American standard. How cranes fly from Piscataway are the boys of Natsu play, a double bill and deer Isle. While I make my way to keep Biscayne Bay lesson married style my miles all along U.S. 41 loping lines like kanji in the sun. Your oyster shall be but Stardust in the sea, not merely a matter of a orbea 4 third shoulders next to creation and rest she to impart the price of entry entropy.

People pelting other peoples cars with iron ore pellets from Parsonage windows to parking lots April in cold, long, cold, cold, long after the Bay breaks up. Slow cold start to track shuffle in line indoors, suck dry air up and down stairs or out cold air in lungs. Very cold. Cough from cold so cold cough but run. Coughing but still running in the cold.

I'm not cracker came to town with a burlap cloak and a foil crown gilded spanner in his well clone grip. Trumpets to Blair. Pigeons to seed Juris doctorates to dispatch jurys doctors to dispatch to the queen for 2C. And she way out on her balcony, sniffling and swaying. Babes crib cage bellowing below to the hounds of late. Day, who law then lick thick grass is grown over graves dug deep down with the peanuts and the blood red clay. While and I in a mean regards, all with COM a Georgia Peach in each poem a Georgia Peach in each poem. Was awoken by a snarling visage would be remiss not to admiss admit that I don't miss him, but if you do just happen to run into you, know who take a kiss for me? Or more explicitly, my ass in fact, don't ask, just dive right it. Just grab hold of his genitals, then dive right in all lecherously fumbling. Drive your old Gene Simmons directly down his gullet. Savor the moment in full, then blissfully drooly. Let go. Thank him for his service. His oh so precious time for whipping up a miracle salad dressing from incestral wine. Ancestral wine.

03/14/2022

Coaching, Character, Communication, Commitment, Contagious energy, Caring, Consistency

03/13/2022

Interest

Hobbyist / ambient dilletante

Promising Hobbyist

Fledgling professional

Professional

03/05/2022

This process seems very slow at times , but you have come an incredibly long way-- you are in an absolutely different place-- you have built up a learning infrastructure and are becoming more and more capable of learning and integrating new information

03/01/2022

I was attempting to overcome my own digital dislocation and then return to take those lessons with me to assist others.

SAVVY-- PREPARED-- PLAN B FOR ME AND MY FAMILY-- thinking about others than just myself…

1. Kill Paper
2. Digital dislocation-- need to
   1. Improve file system savvy
   2. Database savvy-- Active Record etc..
   3. Improve BASH RUBY and JS scripting
   4. Deepen understanding and expand application of BDD and TDD. Ground with RSpec, Mini::Test
3. Simplify, simplify, simplify-- streamline-- back up , back up
4. Take out the trash-- declutter recycle, digitize, archive or keep shuffling around for infinitive
5. Speed it up-- short cuts, routines, subroutines, systems
6. Go tos-- approaches, problem solving approaches
   1. Expanding tech literacy-- approaches, techniques, documentation-- following the recipe
   2. Regex, Bash, basic structure of programming language/ standard features-- contextualization for individualized quirks.
7. What’s bugging ya
   1. Debugging
   2. Identifying problem
   3. Follow the error messages
   4. Save, consolidate
   5. Decouple, separate concerns
   6. Single responsibility principle-- clear intentions
   7. Modularity
   8. Continuous integration
   9. TDD/BDD

02/27/2022

Tracking tricks, shortcuts, concepts -- composability, abstraction creating clarity, separation of concerns, seeing the whole for its parts, embracing a layered structure, a layered approach, employed a loose, but effective system of coverage and review, baggy and bulging as it is.

02/22/2022

Problem solving via a strategic approach.

The system is a solution. The approach is the solution. The approach can be dialed in. Iteratively imroived

Algebra, dewey decimal system, logic, notes, organization, composable elements, module construction, language/syntactically, construction, synergistic, knowledge, knowledge of one extends to knowledge of others, rewarding journey / slog / work / knowledge / feeback loop, getting out of ales, overcoming my digital dislocation.

Digital dislocation

* Disorganized
* Accumulation of unprocessed documents.
* No flow, not agile, nothing is being built

Engineering mindset

* State problem
* Manifest materials /materials (haves, needs, etc)
* State steps(a man a plan panama)
* Manifest solution/resolution by acting on steps w/ resources to address problem

Seeking simplicity from complexity.

Order from chaos.

Root | connect | extend | relax – breath --

Streamline from bottle neck

Value ftrom liability

Bliss from stress.

A whole from pieces.

Comprehenisible clutter

Blocks to Knock-- colored time blocks designated to a specific part of an actionable plan -- could just be a generic time block if part of the actionable plan is to give time to something.

Problem:

Need Jr. Rails developer Job

Resources:

11/17/2021

. These are good skills to develop and I have been making steady, incrememental, but consolidated progress in the basic to intermediate focuses of Web Development including languages (Ruby, Javascript), data structures, algorithms, web platforms, back and front end competencies, as well as TDD development, OOD, agile development, git version control, basic shell scripting. Along the way I have really tried to consolidate what I was learning by bolstering my personal studying and drilling and tool development with the use of sources recommended to me by current industry professionals. I have followed the advice of two of them-- one --enroll in the “DAS” courses and go through the incredible Gary Bernhardt screen casts. Ironically the friend who recommended that was a Pythonist (a Pulitzer prize winning journalism/data focused tech professional), but all the screencasts are in Ruby which made them that much more approachable to me.

More recently a friend who has been a Drupal developer for over a decade recommended that I check out some conferences. Something I had been reluctant to do because I was already overwhelmed by the million other streams I had going. Ultimately it was a great suggestion and I have found that conference talks are proving to be an essential way for me to pull a lot of disparate streams of information together-- hearing a fluent technologist discuss these things that I have been hacking at in such a fragmented way is truly a thing of beauty. My level of tech literacy has also reached the point where I can get a lot from these talks. Some of it is review, some of it is exactly where I am at, and some of it is starry invitations to a next level engagement with this field that I am so grateful to have “stumbled upon”. Navigating immersiveness.

As I started to get into it invitations to collaborate and explore various other technologies started popping up from all quarters-- learn Squarespace, learn WordPress, learn Raspberry Pi and Arduino. I was not at a sufficient level of tech savviness and literacy for these things to be fun and engaging. I had no background knowledge to plug them into. I did not have a rack to hang any of these new topics on and these new topics all threatened to muddle the process of just trying to get some competency in the Ruby world (which just to do that I was learning HTML/CSS/JS, bash, git, MVC,(Sinatra Rails), Active Record, Sql, atom, gems, data structures, algorithms, OOD,databases, servers, networking, routing, TDD testing(RSpec), debugging tools… basically everything… but once you get all of this under your belt and you have a nice shiny rake to start organizing information and you have a solid amount of background knowledge that gives you the confidence to approach the questions at hand.

11/03/2021

Everything is 1 %-- great service requires taking every task seriously.

10/31/2021

Tried to explain my tool a little bit. The tool that I am developing to help me learn other tools so that I can build a better tool.

Tech literacy has been my single biggest skill development. I have such a better grasp of what tools are available. As well as how to access and use them. Being able to connect to the world of open source software has been a life changing revelation.

Cumulative learning that deepens understanding and improves problem solving, organization, and ease of access.

My transition to tech is rounding the corning towards completing year #4 (in the spring of 2022). The first two years being a dabbling into code via Ruby and the then the last year and a half has been pursuing a broader range of Web Development content from HTML and CSS to Ruby based plateforms like Sinatra and Rails and the RSpec testing suite along with study on TDD and agile methodology as well as OOD. Udemy Courses, Destroy All Software, Conference videos, MIT lectures, Codecademy, Khan Academy, stackoverlaod, blogs, medium, Documentation, Pick Axe Book, etc. . Have focues on building competency with databases, especially basic SQL as well as delving into Rail’s Active Record. Have studies algorithms and tried to expand my scripting literacy past Ruby into Javascript, Typescript, Python and even Java, as I continuously woke to improve my Ruby knowledge and competency. Focused on the Ruby echo system while at the same time developing my JavaScript interfaces as well (in addition to learning general shell scripting, BASH, git, version control).

Projects

* Time clock
* Address book
* SinatraCRM
* DECKS (essential a database version of my simple excel spreadsheet

Seeking simplicity in the complexity.

I’ve been gorging myself on an alphbet soup of web technologies.

10/20/2021

Time line of development

2018 began looking at Ruby while working in luxury sales, a trade I was drawn to as a [practical way to continue developing my Mandarin skills and make enough money to support myself and my wife and our soon to be family of three.

*8/2020: CSS, HTML, JS, Ruby, emmet*

*2/2020: RAILS*

*04/2020: REACT*

*10/2020: Ruby, Sinatra, JS, Algorithms, Active record, Rspec*

10/20/2021

Attempt to find my creative stride, by grounding my skills in in-demand technologies.

I have been in a process of evolving and changing. I have evolved. I have changed.

9/20/2021

CRUD APPs, TDD, OOD, Restful APIs, Ruby, Rails, databases, RSpec and testing, git (version control) etc… etc.. etc…

Today’s milestone-- creating a CRUD app in Sinatra feels like a really great accomplishment and I am calmly jazzed and buzzing about it!

My back is feeling markedly better and I can now officially whip my ass without undue discomfort-- stiffness still, but not discomfort. I can wash my hands in our low bathroom sink without having to support myself against the wall to bend low enough to reach the faucet handles. My lower back is healing, but my left groin is still super tight and my upper back is really stiff and tense as well. Did not do a good job stretching today.

This is a huge milestone and increases my confidence that I will be able to reapproach Rails with much smoother success.

9/19/2021

he was genuinely curious about data migrations now -- he cold write simple ones and have the data around he’d captured in the browser. He’d tested the program. Writing the test script even before the program script. Running the tests and having them fail red until he had written enough production code for the program to pass the tests. This is a deliberate, disciplined way to develop software which allows a lot of the key design to be emergent as you can design your tests with S.O.L.I.D object oriented programming principles in mind.

HTTP routing -- Sinatra

Keys to scalability???

09/10/2021

* Like a Robotic genie it would do what you commanded , precisely, ceaselessly.
* With the advent of brower’s showing “source code” the entire internet became a library of how-to guides for programming.
* The internet is uniquely set up and incentivized to explain itself.
* Discipline, vision, focus, inspiration, motivation, imagination, reflection… these things do not go out of style.

09/09/2021

Feeling somehow more settled today and ready to continue working. Getting psychologically and technically closer to begin building software in the way that I would like to. I think once I have my big bad of notes condensed down just a bit more I will be ready to start

* Pumping out tests
  + Tests for new applications
  + Retrofit tests for other small projects that I have done.

09/01/2021

More than anything else I looking to get into a tech focused job that provides me with a solid, dependable worklife balance, that gets me back in the Monday to Friday, weekends off and long holiday weekends enjoyed free and with family and friends crowd. These were the sacrifices of the retail hustle and now two both to school-aged girls, makes my number one priority very clear-- I need to get in sync with my family.

The web development learning I have done this year has taught me new skills, opened up how I interact with computers and vastly broadened my sense of the computing horizon. It has been a year of deep literacy building and awareness growing. Mind-map building, note-taking, iterative approaching, discussion board scrolling, social media avoiding.

07/19/2021

Be a builder.

Build a life.

Build a talent.

Build a toolkit.

Get comfortable feeling uncomfortable.

06/16/2021

I believe that IT is an absolutely logical place for me to have arrived. I have pursued logic and language and have versatility built up a career through intensive person to person interactions, even while longing for a more solitary and contained, exploratory, skill building vocation. The process of software development is appealing to me the more and more I understand it.

06/15/2021

You set me up with a job, helped me get a place. This really helped me transition to my new life configuration and the honeymoon period of my relationship with betsy. I am so grateful for this period and as I settle into the middle ages I feel like I finally have the wherewithal to take stock and if not make sense, at least take a sounding. Organize a view. Consider where we have gone, what we have done. Organize the artifacts of the past in order to have them as tools for the future instead of just dragging debris, constricting collections of unapplicable information and ou-of-date interfaces. Where are your memories? Where is your data?

06/14/2021

Workshops (initially over google hang?, google calendar to send invites and organize meet ups. )

Database that we can economically control and maintain and build over time

* Resource of connect family
* Independent resources for preserving and organizing shared memories, providing a convenient and safe and secure place to both save, preserve and interface with these precious data commodities.
* Memory care center? Language input and output.
* Family funds pitch
  + Loan to develop system for family
  + Will pay back full amount in a timely fashion once I am fully employed
  + Building system will be a huge piece in my portfolio creation and I will professionalize my programming skills in 6 key areas through the development of this project.
  + This project, due to its large scope, but specific intentions and objectives will be an ideal interface for connecting with the coding mentors that I have in place, but have been hesitant to approach until I had enough tech literacy under me to approach them with more high-level, informed questions, that were ripe for discussion. Early on I have really focused on this idea of building “tech” literacy. If for nothing else, to have the kind of conversations you need to have with yourself, with text, with others, you need to learn the language. So to have those higher level conversations, I really needed this year to dig in and put some deep hours of tech literacy under my belt. I do not want to look back and make it seem like I had some kind of perfect vision for how to take this on from the get-go, but like most things in my life, I have felt my way through it, stone to stone, concept to concept, brick wall to brick wall, mountain, to mountain, and it has been hard, but I think that is the point, and I have improved and learned and I think that is the point.
  + Focus family and friends—connecting them by centralizing digital meetings and archiving; serving as a shared family cloud archive.
  + Recipes, songs, lending library of books (resources? Timeshare use of things?)
  + Build experience, portfolio, and this great resource for the family.

1. Survey to assess interest and establish user info for all family members (could create an algorithm to suggest classes and times depending on the availability of MCs and Party-goers

* Readings
  + Could be initially scheduled through Google calendars, but then later the FamilyLivingRoom, familyCircle, familysphere, familygarden, familylibrary, ourlibrary, Ourchive, Family Salon, FamilyFest, FamilyGreen, PicnicMound…
* Writer’s Workshop
  + Organize with Caleb (interface for connecting with Caleb, helping each other connect with our nieces and nephews)
  + Three sessions
    - Letter
      * Purpose of a letter
      * Purpose of writing
      * Ways to go about it
        + Free write
        + Dicate (record) / transcribe
        + Notes (build over time)
    - Report
      * Who, What, When, Where, Why, How?
    - Story
      * Structure
      * Climax, genre, conflict, resolution
      * Examples (pre-read, read together, brain-storm together)

* Language
  + Latin
  + Chinese
    - PINYIN class
    - CHINESE BASICS – either self-developed or bundled together…
  + Spanish
  + Vocabulary building
* Art classes
* Recitals
* Family survey
* Updated family info in the PROFILES
* Safe place for digital well-wishes.
* Archives photos of all family members.
  + Tagging allows for dynamic usage of images.
  + Easily create individual or group or family photo montages or videos for events and special occasions. This can be a photo album where you can put a series of good shots and they will be saved over time.
  + Value here is that it can create a self-organizing information chain, rather than an unwieldy flow of information and images that are inconvenient or even just plain incoherent; certainly partook in, if returned to mostly alone with no really smooth or nature way to “build” upon this artifact / memory…
* EVENTS to commemorate real or virtual events where you can load up videos and images
* LENDING LIBRARY
  + Books, CDs, DVDs, instruments, bikes, clothes… etc…
* MUSIC
  + Family Radio
    - Pulls together uploaded music, various playlists, family favorits
    - Playlist of past performances and audio recordings
  + Family TV
    - Pulls together performances from the past in a looping stream. Breaks longer videos down to a specified length and then fades in and out of each clip.
    - Very easy to access
      * Family website
      * Click on little TV icon or radio icon, Launches instantly…

05/25/2021

Typing feels really good. Note-taking and iterative approach is strong. Digital literacy. Ruby is much improved over a year ago as is HTML and CSS. We are firmly ready to dig deeper into React and Rails and we have the infrastructure to connect these new tools to. We also have a more grounded sense of identity and a peace about that identity. And we are confident that we can find ways to work and exist in this work that are meaningful and valuable.

Why is it kind of fun to antagonize other people. With either our words or our symbols. Rub other people’s faces in our PEACE or our HAPPINESS or our HOLINESS or our BLESSEDNESS.

05/24/2021

Design, process

Made decision today to not create an Amerikana Folder to hold spin off pieces from the Amerikana mothership. Instead, I am using a naming convention in place of a folder. All related pieces will simply be titled Amerikana.*Spin\_off\_Piece*. Main driver of this choice was to be able to EASILY TAB through and access all options from the PIECES folder. This will allow me to have fewer command prompt windows open (and to open command prompt fewer times) and will make accessing main pieces and sub pieces seamlessly.

04/30/2021

Thinking out information in a more tech centered way. This is freeing. Another step along the road from my instinct to “Kill Paper” while I was slinger watches on Michigan Avenue. Now I found myself pulling together sketches of basic hash indexes for collections of strings and how I could apply that to my evolving timeclock/address book/project management/dashboard system. I was going about this whole project in a very agile fashion or at least as agilely as I could intuitively proceed since I was still a novice agile practitioner and did not presume to be going about any of this in the best possible way. I was open to being iterative and exploratory and following every branching knowledge trees , but systematically and with a programmed in process of review and integration. The most important INTENTION of my app was to have a concrete, immediately useful repository for my tech learnings. My constant deliverables I suppose. I was spread pretty thin through Javascript and Html and CSS and felt like I had some consolidating to do on that front, but I was very happy with where I was at with my Ruby and was riding high on the having achieved some complex functionality on my address book (beta project management app). I could now claim that it was a fully functioning CRUD app. It could CREATE, READ, UPDATE, and DELETE. I could keep track of my addresses and phone numbers. I could add touch points with search able dates. I was beginning to grasp the fundamentals of Object Oriented Programming by modeling dta that I was really familiar with an actually had a real issue that I had been wanting to solve for a while.

Am I just stoned and lost and writing the same thing over and over and over?

04/29/2021

Willingness to split sales with colleagues if there was a legitimate claim to having advanced the sale. Lots of weird intertangled connections are forged and in a job where sales are both economic stability as well as personal pride and political and self-worth importance. Maybe this is kind of a shity job, but its not as shitty as some jobs and it pays pretty well and I am not bad at it and certainly better than all these other jackasses and I will go to the matt to keep things the way they are. Passive-aggressive gotcha games to keep the drums bumping that they are a victim of other people trying to steal their sales or seek an unfair advantage in the UP systems an intense and byzantine collection of rules and procedures to determine which sales associate has the right/responsivity/duty/opportunity to assist the next client.

Very willing to enlist an ally in supporting my clients. Sometimes it was disrespectful and the obfuscating or just “not mentioning”, “not communicating” anything about the sale was a layered matrix of intention and laziness and forgetfulness and disorganization. Incompetence or cruelty? Disloyalty or opportunism? Perhaps, ultimately diserving of part of the commission or some of it, drilling down on this idea of value and added value and work done and stepping on toes and hurt feelings and sour grapes and meaningful eyes annoyed, searching, accusing, the stakes measely but high enough and personal enough and precedent setting enough to get your ire up, forced to compete, forced to care, hand forced into the politics of the fish bowl when all you wanted to do was transcend it. Sitting the courtyard of the church across the street from the John Hancock building smoking my pipe and thinking fondly about become a writer and traveling to Europe and becoming an adult and gaining a perspective. I was in someways pre-cool and this point just as I am post-cool now. Out of it, out of the loop, out of touch, absolved from having to sync myself to the rhythm of the day, the politics of the moment, the unfolding collective canopy. Escaped. At large. Removed. Existing. Life. Liberty. Pursuing Happiness.

04/08/2021

How expensive is it? This frugality of time and resources really appeals to me. A lot of my work even back to my waitering days and certainly in my teaching and sales career, this idea of how expensive is this going to be has come up a lot. Oh, and teaching too. Sure we could plan some elaborate lesson and have a pain free execution of it, but that is going to shred our hourly rate which a lots us 15 min. of prep time for 1 hour of class. Which isn’t bad if you are working from a curriculum, but we were not.

04/02/2021

Tech is about asking better questions— framing better questions— developing better judgement because you are comfortably aware of the relevant contingencies.

That spark of creativity in figur

04/01/2021

Craft is an openness to new problems.

Still thinking about overcoming digital dislocation.

03/28/201

While talent and innate abilities give out for anyone at some point, it’s the fair-weather gathering that sees one through in the end, my standardized test results showed a solid foundation in both the language arts and the maths and sciences, though my maths and scien scores were a few points up. I have always considered myself a slow reader, which isn’t a fair self-assessment to carry into this middle-aged stage of my life. This is my firth decade. I like that so much more than it being my forth decade. I have graduated the forth decade and we are on to the fifth!

Programming has given me a path back into the steam fields and allowed me to build on my strong linguistic and communication and learning foundations. Advance these skills and interests. Equip me with the wherewial to overcome mydigivacl dislocationa dn adopt a more proactive, confident and impowered attitude towards technology rather than a passive, threatened, overwhelmed response. The Sea is a many faced madam. She’ll lead you through and to many a varied door.

**03/27/2021**

In the last ten days I have knocked out and assimilated 3 X 50 pages. This is my way—not super efficient or fast, but I believe it will be ultimately effective and I believe it is something that can help tea light my way though this mine—white stones laid down on my way into the depths of the forest.

**03/18/2021**

Platform for language teachers and sports nerds…

A memory (CRM)/ organizational device to assist people suffering from Lyme’s disease or other cognitively impairing issues. ) Thinking of Brian Birkey here and my CRM habit…

**03/15/2021**

Yukihiro Matsumota

**03/04/2021**

Reflecting on Transition to Tech timeline:

2013 : Excel file of clients (instead of client book)

2016 Feb: OUTLOOK Hacking: organized workflow, live leads, cold leads, legacy contacts, keywords (attributes), custom sort (by spend), date of last contact. (2020/01/01)

2018 March: open to Tech, beginning literacy, began Ruby course

2020 May: time clock, began making plans- Bootcamp? Independent study?

**03/10/2021**

But I want to feel grounded—I want to feel proud of my place—I want to nurture- have the wherewithal to be generous, magnanimous.

Learn. Grow, Nurture

Agile mindset. Iterative learner.

Sales

* Process
* Numbers game
* Build repeat clients

03/04/2021: Garry Kasporov: Chessmaster who lost to Deep Blue: *Deep Thinking*, also Russian political dissonant.

03/03/2021

Should I tell them in my interviews that I learned coding mostly by copying code fragments back and forth between yellow legal notepads?

Rolling through a rollicking montage of on-line tutorials and off-line textbooks all strung together by endless legal notepads.

02/25/2021

I had to put some time into learning how to learn and to balance all that newness with bringing to bare my strengths and weaknesses. Figuring out my body ended up being a bit part of the process. We are sailing across an infinitely wide sea. We are journeying towards that great well of being.

Mind

Body

Spirit

Getting a job based on my computer skills will allow me to further break from the homeland in a material and physical and intellectual way.

**02/23/2021**

I am writing because I have to write and because I have to everything is going to ultimately be okay because I have to write and perhaps one day I will just sit down and write something out—stat to finish—until then, I will keep employing my guerilla tactics to keep pieces together Pieces, framing and framing fragments, combining and recombing bits.

***English*** and Education, ***Mandarin*** and Sales, ***Ruby***and the deep Tech Sea…

Language and communication have always been my strong suits. I need to get some writing out there so that I can reference that as a professional skill. I suppose I can reference as a professional skill, could figure out what word count per minute is and what now. It is very fluid. Maybe I could just say that. My writing is very fluid, everyone.

Dear Tech Friend,

I am writing to catch up. I am writing to pick your brain. I am writing while I run. I am running for my family. { run, code, run }

Two years ago due the confluence of multiple factors, I began a process of becoming “open” to tech. This may seem strange, but I have for a long time had a very apathetic attitude towards tech. A necessary evil. Something to be given the bare minimal of attention, and mostly only when it wasn’t working. I have a similar attitude towards car and home maintenance actually, which if I really screw down on it I realize that my father, who is the master at dealing with that shit, but who is also seemingly consumed by it leaving his little space for an interesting inner life… wow… there it is, I sad it. Not I can walk it back and analyze why that is total bullshit, because it is. My father has a rich inner life and a deep faith and a living style that prioritizes action and independence, competency, and value. He values time, but gives generously of it. He’s not a great planner at least as far as family stuff goes, but that is perhaps a gradual acquiescence to my mother’s differing style.

Okay, tech friend, my apologies for this getting off track, but I am really trying to contextualize all of this. I want it to make sense to you. I want it to make sense to me. I do believe it makes sense. I have faith in this plan. I feel the opportunity. I smell the opportunity. The clock hasn’t even started running on my SABBATICAL yet.

02/19/2021

Don’t feel hurt when your soulmate blanks your heartfelt postulating on theoretical program design.

The design is the thing. You don’t have to write a bunch of rules or guideless—the thing can operate agilely and be used conveniently because it so powerfully models the task at hand and anticipates all relevant operational concerns or can be easily extended to encompass them. Can create a dashboard from 20,000 to granular analysis. Big Data to the rescue! We have created an incredible innovation promoting reservoir of information technologies.

Iterations, simulations, predications, calculations, anticipation, creation, evolution, revolution, resolution, integration,

Hubris, final solution, neglect…

Should we brace for the change that just might never come… or should we run?

02/10/2021

In some ways, many ways I am very grateful for my time in the retail world. I had to make my own way. I went from one of the shittiest positions in the luxury goods industry to one of the “best” and I had done it by myself while bringing a couple of kids into the world and establishing a baseline economic hold and security for my family. I had used my Mandarin to make money. I had improved my Mandarin. I had discovered my aptitude and interest for computer. An aptitude and interest that weren’t like a lightening realization, but have been cultivated through a gradual and intentional “opening up” to technology and the use of technology to create lightweight, adaptable, responsive, easily maintainable systems for growth, reference, learning, and grounding to resolve my digital dislocation and vastly increase my comfort level and competency of exploring and employing with digital technologies.

02/04/2021

Overcoming my digital dislocation by delving deeper into the digital divide and practically improving my digital literacy.

Digging deeper into the systems that connect the different processes. Databases and information.

An iterative process: review—reveille – reveal

Memory – destiny – surrender (yield)

01/28/2021

Looking forward to bringing in Web Development Frameworks (Rails, React) as well as backend serves etc. That said, I will be the first to admit that I am not going about this is the most efficient of ways.

01/27/2021

My typing skills are at an all-time high.

01/21/2021

I have stirred myself up and stripped myself down to this very elemental, chrysalis sort of state in which I am seeking to reinvent myself from a luxury goods sales associate to a computer programmer, linguist, writer. And it is working. I have done more with language and computers and writing in the last six months that at any other point in my life. And I have done so against a background of uncertainty (financial, political) while keeping a steady hand on the keel of my family as I work to find the best way to provide for my wife and two daughters in the shifting landscape of 2020-2021.

It has been an extremely challenging year.

Some time in the fall my mantra began to shift from [run, code, run] to [stretch, code, stretch].

Spring 2020- Ruby

Summer 2020- HTML, CSS, Javascript

Autumn 2020- HTML, CSS, Javascript, Ruby

Winter 2021- Rails, Servers, Databases

I have a bunch of disparate journals going on, but the idea is to get a stream that I can start to pull together material for a coverletter, letter to friends in tech, as well as blog entries.

In the same way that my yoga practice can support my body and my mind. My coding practice can support my body and my mind and the body of my family and the mind of my family. My writing practice supports my body and my mind.

Yoga, writing(language), coding: my practices.

12/29/2021

Last night before going to be too late after staying up to read about coding interviews. Lulling on the couch trying to reverse engineer a CS degree by ereading a book about how to get hired at Google. Finally looking at Java-- its not as ugly or unruly as I had imagined. Finally making more progress with RSpec-- I had to be broken on this whell. Finally not smoking weed everyday. Hasn’t even been a week yet, but more ore less I am now 7 days THC free. THC is a sacrament. Something to be taken seriously-- something to take ritualistically. My mind has changed. My spirit has changed. My spirt it settling.

12/20/2020

A chef in training, learning the tools of the trade before any food is served up

12/19/2020

My address book project was helping me accomplish something that had somehow taken me years to achieve a peace about. I had not found my way into technology and using it in a natural, intuitive, creative manner. My address book, project management, CRM system which had been inspired by my sales career was simultaneously consolidating a lot of things that I had learned about work and organization and the way I liked to work and organize things, and how to express that organization in Ruby. Over the course of my iterations on this process my thinking about software design has increased tremendously.

The idea that the DATA should drive the DESIGN has at been internalized and metabolized a bit more fully. To the point that it feels like something that I can start applying in my work.

12/17/2020

Ultimate truth is ultimately just software.

Used to think that all was one

I now know just how close I was.

And feel as proud as a beaming hero

Finally noticing that its one and zero.

12/15/2020

Code Writers

Nerds who write

Write code

12/14/2020

ESL

Chinese

Luxury Retail

Coding

Travel

* Established relationship with wife, foundation for our family culture as we traveled together, a new budding family, a budding culture unto ourselves. Taking in the world anew from our affixed perspectives.

Pursured Luxury Retail as a means to improve my Chinese professionally. Worked my way up from being a Cashier and jeans folder at Burberry to selling Omega Watches to selling Rolex Watches to selling Graff Diamonds before returning back to watches with Rolex and Patek Philippe as my main products. Discovered programming through Ruby, though had my first nascent programming twitch when I “hacked” my Microsoft Outlook (meaning I used it in a very systematic, sustemized, streamlined way as a CRM system to keep track of my client interactions, repairs, sales, product availability , events, etc.

Transition to family of four.

Wanted to continue supporting family and applying skillset, but also learning a new skill set\

Sales experience was certainly challenging, but I think ultimately really invaluable. I was able to interact with a lot of different people and connect with them in intentional ways within the flow of my work. I spoke a lot. This was great for my English and my Chinese. Even my Spanish came in to play ever now and then. I learned a lot. I learned that sales is all about understanding the market, your product, and believing in the value proposition that you are offering.

12/12/2020

Insight: create object that can take a data set and chop it up into all the ways that you would like to access the information or analyze the information; the system will then be ready to elegantly serve up and deliver the date on request or as scheduled.

All the interfaces have been created and are ready to be accessed (queried)

12/5/2020

Feeling inspired by my address book project (5 months later it is fully functional!), took me a while, but it was a very valuable learning process. Made solid progress in the way I went about developing the project. Got over some of the intimidation with git and modules and marshalling. And began to feel a little bit more intuitively, directly how to approach software design.

I have succeeded at everything I have been meant to succeed at.

11/13/2020

I am finally ready to code.

Do we really have something over our ancestors?

We have technologies which allow us to build economies that don’t rely on as much physical labor.

People in North American generally have more abundance of resources and leisure time than past generations. At the same time though, modern day people are being taxed with different challenges. We find problems with things. Its one of our talents as rational, crafty creatures. Our character and creative spirit determines how we respond to these problems. Our character and spirit determines which problems we respond to and to what degree.

One of the problems that I have wanted to resolve is my lack of 21st century computer literacy which has placed a lot of inertia and undesired stress around dealing with all this wonderful information.

Talk to people about technology. How do they use it? What do they like about it? What do they not like?

Talk to people about how they structure their time? How they get things done.

11/10/2020

Finally finding my way back into the Silicon Sea.

10/23/2020

Transitioning to tech will allow me to see family more.

Become more financially stable

Establish a longterm, sustainable vocation in which I can continually learn an expand my technical understanding, know-how, and problem solving ability.

It is thrilling to me that much of this profession seems to be about typing and continuous learning.

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08/01/2020

This addition to my writing and Chinese and sales/crm background should put me on a path to a more fully formed and sustainable vocation.

4/6/2020

Can’t I just write letters and ramble at people, or am I worried that writing about our comings and goingsm our small trials and tribulations, just living, will somehow expose my narcissistic existence?

It’s all right to be tired.

It’s all right to want to sleep.

3/28/2020

Command line

Github

Wordpress

Run, code, run

How to think like a programmer

Codecademy has a Ruby module don’t you know?

Deep understanding of problem

Deep understanding of resources

Deep understanding of syntax

Coding:

MySQL database management

PHP, MySQL, Javascript

11/20/2019

Transcendence and engagement; engagement and transcendence. Able to get on a pretty transformative running program, but my coding totally fell off. It has been difficult. I am always like that with new skills though. I take the slow approach, but if I can get close enough and my interest is still perked I stick with it.

Develop Eccentrities

ACTIVITY:

08APR2021

* 811: journaling— setting up daily log.

PROJECTS:

Address issue with Outlook

Starting hosting things on line or figure out how to host them locally.

How do I integrate a databaste into my DevSite

Arduino/Raspberri Pi Project by OCB

OCB Survey? Fun datavisualizations of the answers (Tableaux?)

Book scanning App. At least in Beta form. What do I need to make a basic book scanning app- especially the QR reading part of it? What are the APIs toe get control of the phones camera? Or the whatever’s camera?

**03/06/2019**

* Digitize pictures.
* Organize digital realm
* Family website
* Ruby Coding
* Improve digital savviness with Translation/literature/writing **(6/2021 goals)**

I am in a really good place here. I can give my objects attributes and I know the commands from setting up their assigning and calling… now I just need more practice with control flow. I need to get into irb and see how you can make the program interactive…

**03/09/2019**

Modular- you can mix what activities you want to have mixed in.

Reading

**PROJECTS**

Vocab building

Chinese

Coding

Choose-your-own-adventure…

Some of it can be self-graded… track progress in wholistic ways. Engagement is key… algorithm to bring back material that you would like to focus on. Case in point Esme is over on the couch looking at the Kids Thesaurus book. Betsy can help me with little rhymes. Beaux could do some simple animation or branding…

Learn the google API shit… go work for google… or find more apprenticeship programs and then do the things that you need to do to do those things. Take care of your body. This is a spiritual discipline.

Writing project builder—a way to cross reference topics and build a larger writing piece over time. Helps you break down your idea and organize it. Flush out all of the different components and create a place to cultivate them over time.

I think the utter fragmentation of parenting and the watch hustle while trying to keep meaningful moving ahead with Chinese, writing, and Coding, stripped me to the studs. Broke me down like a cardboard box. Gave me an opportunity to begin again.

Three summers ago I sat in your living room

2018年4月2日

If it is unrealistic for me to become a data scientist at this point in my life, I can at the very least become a very competent data technician. And the computer is the tool and the web is an extension of the too, and the digital realm is an extension of ourselves. Containing incremental invitations to become as one. And she shall have her way with our philosophy. Young as we once were with our unformed conception of what life is and what it could be. Weltschauen. With branches.

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2018年4月3日- up at 6:00

* Khancademy: Drawing using JavaScript: focus on following directions, embracing documentation.
* //did some simple drawing, worked on orientating myself to the coordinate system, following directions, reading simple documentation.
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* Parameters are variables in a function definition that represent data we can input into the function.
* When we set the value 9 as the argument, we pass a value to the function.

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>< === && ||

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[XMLHttpRequest POST]

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const url = ‘http:/api-to-call.com/endpoint’;

const data = JSON.stringify({id:’200’}); *converts data to string*

xhr.responseType=’json’;

xhr.onreadystatechange = function() {

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Xhr.open(‘POST’,url);

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XML- extensible markup language- defines a set of rules for encoding documents that is both human-readable and machine-readable. API (Application Programming Interfaces) aid in the processing of XML data

JSON

HTML

App Ideas:

* Chinese character associate, mind-map builder
* Family photo/video organizer
* Web pages inspired by Cornel Boxes
* Installation websites- how can they be more immersive (i.e. 喷嚏)
* T- shirt generator
* Slogan and image
* Beer of the day- scrape beer review sites to supply a “beer of the day”
* A home page that pulls together social media feeds that I dip into: Whatsapp, calendar, project reminders, bring the infinite notebook into the digital age.
* Study space application- “Study Space”
* Book Log- using QR codes to quickly add books to collection

**Wednesday, April 25, 2018**

**TOPICS**

* ***Tech and the Humanities:*** Standfords “Symbolic Systems” major-- a mash up of computer science, psychology, artificial intelligence, cognitive science, philosophy, and linguistics.
* ***Unintended consequences:*** “… they didn’t actively set-out to erode anyone’s self-esteem, of course. They loved photography, dug code, and aimed to unlock the latent energy of a world where everyone’s already carrying a camera 24/7.”
* ***Bugs***-- and the boundless, night masochistic ability to endure brutal, grinding frustration.
  + The difference between looking like an idiot and looking like a genius in coding is *one character wide*.
  + Coding is less about making things than fixing them…
  + Rebuilding a plane in air while flying it.
  + Nasa having to blow up its Mariner 1 minutes after launch because a coding bug (a single wrong character) was causing it to fly off course, possibly towards a crash in a populated area.
  + The electric triumph of solving the issue, finding the bug-- using only the arch light of your incandescent mind.
  + One estimate suggests that coders spend 10 times more time parsing code than writing it.
  + “The programmer personality is someone who has the ability to derive a tremendous sense of joy from an incredibly small moment of success.”
  + The state of suspended animation that gamblers (and coders) call the zone. SOMETHING could happen at any moment-- the payout, the bug fix…
  + A successful crafts person does not have to brag about his or her work. The work works and that’s it.
  + “The power of small wins” to promote work satisfaction.
* Open source
  + The ethos of open source really resonates with me, continuous learning, navigating, translating and connecting levels of abstraction.
* Discovery Design via TDD and BDD development.

Progress:

***Date -- hours***

9/2020 -- 578

10/2020 -- 700

12/3/2020 -- 814

3/3/2021 -- 1020

4/9/2021 -- 1161

7/21/2021 -- 1370

10/05 -- 1584

11/02 -- 1709

12/01 -- 1857

**Networking**

* [Dear Tech Friend](#DEAR_TECH_FRIEND)

Mark Emmler’s Friend

* Sinatra for routing
* CSS/HTML/JS simple websites
* D.A.S -- both the modules and screencasts
* Lectures from conferences etc.

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PEOPLES

David Ead-- Pulitzer prize winning tech journalist and python/ data science expert. Encouraged me to check out Destroy All Software-- was kind of snobby and dismissive about Rails.

Bec White -- encouraged me to check out conference talks. Good communication is as much about what is not said as what is said.

Micah Gates -- engineer at Heroku-- encouraged me to learn testing and learning how to use git.

Martin Fowler -- refactoring guru

Gary Bernhardt -- DAS, ruby expert, python expert, great presenter

Aaron Patterson-- Ruby guru, master of C, eccentric, wild-minded mensch

**Brad Traversey**-- Youtube channel presenter with media company, great content, very non-chalant, encouraging lowkey guy.

**Colt Steele**- younger guy, but great content on a host of Web Development topics

**Sandi Metz**-- Object oriented design guru

**Uncle Bob Robert** …. -- also OOD design guru

**Mervn Havebecke**-- Javascript master

**Bill Gates**

**Steve Jobs**

**Linus Torvalds** -- hugely important figure in the open source community-- invented Linux and git

NETWORKING

Nathan -- Mark Emmlers Friend

Dave Oliver

Micah’s Friend with the website thing

Bec

Esme’s classmates Dad who is trying to do a similar transition.

Aaron -- Micah’s Friend, made another awkward attempt to talk tech. It will get easier. Right now I have a hard time talking big picture I feel really down in the weeds, so to speak.

06/21/2022

Scattered notebooks, scattered notebooks + month and year organized digital journals, the infinity notebook, the yellow river (both of which had an eye on leverage morning page like free writing and idea generation with a method to ensure that I am at least second drafting some of these ramblings, to a burgeoning hyperlinked filesystem of writing projects ( an approach that freed me up to plant a flag in any sort of project that came along, working through the Bedlam voices that warn I will never have the time or wherewithal to develop the project any further, to the Sinatra HQ / second brain system where my address, web development learning/projects, guitar and song writing, and narrative, poetic, memory, purging/expressing, yoga (physical/mental connection) writing can all find a home that is digitally indexed and loosely searchable with an underlying “touch” feature that floats the most recently added to or modified projects to the top of the cue and automatically timestamps the starts and updates of all other projects.

My end goal is to have a flexible, iterative digital notebook that frees me up to creatively imagine, plan, and hack away at various digital, musical, and literary projects in a way that allows for cross pollination and effortless organization while at the same time improving my web development skills.