

title: From Neighborhoods to Neural Rankers—Designing Recommenders for Discovery

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\* Wikipedia: Recommender system

\* News/Report: Netflix Tech Blog — “The Netflix Recommender System: Algorithms, Business Value, and Innovation”

## # From Neighborhoods to Neural Rankers—Designing Recommenders for Discovery

### ## Overview

Recommender systems power feeds, playlists, and product carousels. Their job is not simply to predict clicks but to \*\*shape what users discover\*\*, balancing accuracy with diversity, novelty, and fairness. This briefing traces the path from classic collaborative filtering to \*\*deep ranking models\*\*, and explains practical levers—like \*\*MMR re-ranking\*\*—that navigate the diversity/serendipity trade-off.

### ## The Classic Foundations

#### ### Memory-Based Collaborative Filtering

Early systems relied on \*\*user-user\*\* or \*\*item-item\*\* similarity. Given a sparse matrix of interactions, you compute neighbors using \*\*cosine\*\* similarity and recommend items favored by close neighbors. Strengths: simplicity and explainability (“people like you watched...”). Weaknesses: cold start and limited generalization.

#### ### Matrix Factorization

Factorization maps users and items into a \*\*latent space\*\* where inner products approximate preferences. It compresses the matrix and reveals hidden structure (“action + sci-fi” as a dimension). With implicit feedback (views, dwell), weighted variants perform well at scale. Still, they struggle with context (time, device, season) and content cold start.

## ## Modern Pipelines

Large platforms usually split the problem into:

1. \*\*Candidate Generation\*\* (fast, recall-oriented): retrieve hundreds to thousands of candidates using vector \*\*embeddings\*\* (e.g., two-tower models placing users and items in the same space), approximate nearest neighbor over \*\*vector-stores\*\*, and classical text search for keywords.
2. \*\*Ranking\*\* (slow, precision-oriented): a learned model (GBDT or deep) scores candidates with features like recency, popularity, personalization signals, and \*\*retrieval features\*\* (e.g., similarity scores).
3. \*\*Re-ranking\*\* (layout-aware): enforce constraints—diversity, freshness, business rules—and smooth the sequence (e.g., avoid five near-duplicates in a row).

Two-tower candidate generators deliver \*\*sub-10 ms\*\* retrieval using ANN indexes and shard-friendly architectures. Rankers add richer features but must keep \*\*p95 inference\*\* to tens of milliseconds to stay interactive.

## ## Neural Ranking and Representation

Text, images, and audio features are now embedded using multimodal encoders. Examples:

- \* \*\*Text\*\*: transformer encoders produce semantic vectors that handle synonyms (“couch/sofa”).
- \* \*\*Vision\*\*: CNN/ViT encoders capture style and color for fashion similarity.
- \* \*\*Audio\*\*: spectral embeddings capture tempo and mood for music.

Training schemes mix \*\*contrastive learning\*\* (push clicked item close to user embedding) with \*\*hard negative mining\*\* (items viewed but skipped). Rankers often use \*\*listwise\*\* losses to model the whole slate, not just pairs.

## ## Diversity vs. Serendipity vs. Relevance

### ### Why “More of the Same” Fails

Pure accuracy drives the system toward filter bubbles and boredom. Users value \*\*novelty\*\* (new artists), \*\*coverage\*\* (long-tail items), and \*\*serendipity\*\* (pleasant

surprises). Concrete metrics:

- \* \*\*Intra-list diversity (ILD)\*\*: average pairwise distance within a slate.
- \* \*\*Coverage\*\*: fraction of catalog recommended over a window.
- \* \*\*Novelty@k\*\*: penalize overexposure of popular items.
- \* \*\*Calibrated relevance\*\*: match topical proportions to the user's historical mix.

### # ## Practical Levers

- \* \*\*MMR (Maximal Marginal Relevance)\*\*: greedily build the list by combining relevance with dissimilarity to already chosen items. A single  $\lambda$  parameter trades off precision vs. diversity.
- \* \*\*Category Quotas\*\*: e.g., at most two items per brand.
- \* \*\*Fairness Constraints\*\*: ensure exposure for underrepresented creators or sellers.
- \* \*\*Exploration\*\*: contextual bandits or  $\epsilon$ -greedy inject low-risk trials to learn new tastes.

A common pattern: rank for relevance, then apply \*\*MMR\*\* or submodular maximization to increase ILD by \*\*10–30%\*\* with minimal CTR loss, and recover the small loss by improved \*\*long-term retention\*\*.

### ## Handling Cold Start

- \* \*\*Item cold start\*\*: content embeddings (text/images) and \*\*zero-shot\*\* similarity to existing items.
- \* \*\*User cold start\*\*: short onboarding quizzes, inferred cohorts ("new parents"), and \*\*popularity-boosted\*\* defaults.
- \* \*\*Marketplaces\*\*: seller quality features (shipping speed, return rate) provide robust priors.

### ## Retrieval and Vector Infrastructure

ANN libraries (HNSW, IVF-PQ, ScaNN) power candidate recall. Key knobs:

- \* \*\*Dimensionality\*\*: 128–768 is common; higher dims increase recall but cost memory.
- \* \*\*Quantization\*\*: product quantization cuts RAM 4–16 $\times$  with small accuracy loss.
- \* \*\*Hybrid retrieval\*\*: union of lexical (BM25) and vector results improves robustness to

typos and rare terms.

## ## Evaluation Beyond CTR

Short-term metrics can mislead. Mature programs include:

- \* \*\*User-centric\*\*: time to first satisfying view, dwell on new categories, skip rates.
- \* \*\*Catalog-centric\*\*: creator exposure fairness, tail coverage.
- \* \*\*Causal\*\*: interleaving, bandit-off-policy estimators, and long-horizon retention experiments.

## ## Guardrails and Ethics

- \* Limit runaway reinforcement of sensitive attributes; monitor for disparate impact.
- \* Provide explanations (“recommended because you liked...”).
- \* Allow explicit controls (mute, “less like this”), feeding signals back into embeddings.

## ### Key Takeaways

- \* Candidate generation retrieves; ranking personalizes; re-ranking shapes the final slate.
- \* Embeddings and ANN over vector stores underpin sub-10 ms retrieval at scale.
- \* MMR and simple constraints can raise diversity without tanking relevance.
- \* Balance short-term CTR with long-term engagement, fairness, and catalog health.
- \* Cold-start is manageable with multimodal content features and light exploration.