

**MARCH 14 4:27 PM ZULFIKAR MOINUDDIN AHMED  
ATTEMPTS TO PUT TOGETHER THE GREAT PUZZLE OF  
UNIVERSAL HUMAN PSYCHOLOGY**

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1. INCOHERENCE REGARDING UNIVERSAL HUMAN BEHAVIOUR

Psychology of Universal Human Behaviour, from the very beginning of Psychology roughly 1875, had been extremely confusing. Psychology does not have the polish and effective as a Science as physics or chemistry at all even a century and half later. And that is what I am interested in repairing.

I want to tell you a bit about my thoughts about what is the core goal of Psychology. The core goal of Psychology is to produce a coherent natural scientific self-consistent account of Universal Human Behaviour that is accurate versus Nature and actual phenomena of human behaviour of eight billion people living (and all humans in the past and future).

I will further posit that the central concept around which Psychology ought to be built are Motivated Habituation and Intuition of all individuals on Earth.

The goal of Psychology is to produce a Natural Science of Man *in order so that well-being of eight billion people might be significantly improved*. We cannot separate the purpose of this Science at all. There are grave dangers to failure here if the purpose is misunderstood. The purpose of a Natural Science of Man is to benefit the well-being of eight billion human beings who are alive and all future human beings. This purpose is not frivolous, and it cannot be separated from the effort of producing an accurate Science of Psychology.

I have addressed some of the significant difficulties for producing a coherent natural science of psychology in my previous notes. Analytic thought regarding how to encompass all of human behaviour,  $\mathcal{B}_H$  in a tractable manner is part of the challenge of Psychology. To this day, in more than a century and a half of work in Psychology, there is no canonical reliable consensually accepted foundation of Psychology that is stable. Our goal is to press forward to change this.

2. WHY IS PSYCHOLOGY SO MUCH MORE DIFFICULT THAN PHYSICS OR  
CHEMISTRY?

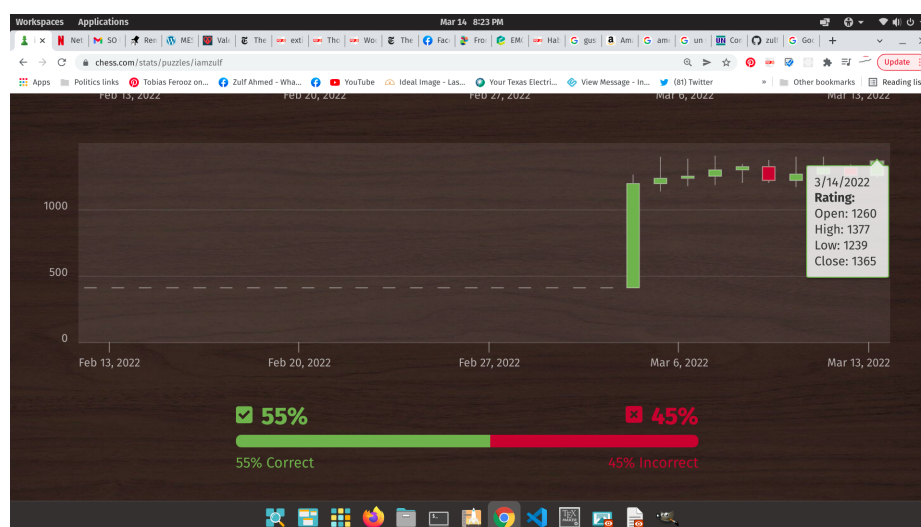
I am the great genius responsible for Four-Sphere Theory, the only correct Final Theory of Physics above  $\delta = 10^{-15}$  cm. It resolves correctly the ambitions for a unified field theory that escaped the grasp of Hermann Weyl and Albert Einstein and it also eliminates gravity from the list of forces of Nature correctly without any doubts.

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When I turned to the Natural Science of Man, I realised that there were substantial problems in Psychology that never occurs for physics. The *variable choice* is infinitely more difficult in psychology while in comparison, in physics they are relatively clear. After some years of rumination, I have reached clarity that *Motivated Habituation* and *Intuition* are the fundamental central variables of Psychology, that which is nontrivial about Universal Human Psychology. So that is the first broad understanding, that Human Beings primarily operate not by Reason nor by Reflex but by *Intuition*. The Intuition is not inborn but develop with *Motivated Habituation*. And this is the primary insight, due originally to myself, and never understood in the entire history of Psychology before me.

### 3. EXAMPLE OF CHANGES IN INTUITION



My chess rating is improving very very slowly. My Chess.com Puzzle rating is now 1365, which I know is quite dismal, but I am following the power law results and just practicing every day for a while.

This is the simplest and clearest example of a skill where *Intuition* improves over time. As I play more, my chess intuition improves and I make fewer incorrect moves. I am 50 now so these changes are quite slow but they are discernible still.

In all different areas of life on Earth, beyond pure habits which Wood-Quinn-Kashy had estimated at 31% of human behaviour, around 65% involve skills that include some cognitive input. These all involve intuition that requires Motivated Habituation over time, and all of them will change intuition by practice.

### 4. INTUITION IS TOTALLY MISUNDERSTOOD

Intuition in Psychology is just not understood at all. It is a concrete issue, and I know very clearly from playing Starcraft II and chess for a while that *intuition about these games increases with practice*. Intuition is what develops when we perform repetition, especially of Motivated Habituation.

Intuition is the *expression of an individual who has practiced through repetition any activity manual or cognitive*. And so it is *universal*. Most of our acts and thoughts and behaviour is *intuitive*. It is the non-intuitive that is rare in human behaviour.