

# Premature Slippage

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# AGENDA

- ▶ Introduction – Katie
  - ▶ Problems with traditional investment firm
- ▶ The Robinhood-Citadel Dilemma / Slippage – Colin
- ▶ Our Proposal – Michael
- ▶ The base NFT/721 Framework = Philippe
- ▶ Howard – Example Account in Python
- ▶ Conclusion - Howard

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# THE GROWING CONCERN WITHIN THE GLOBAL FINANCIAL SYSTEM

- ▶ Current financial system
  - ▶ Extensive problems
    - ▶ Unnecessary costs
    - ▶ Fees
    - ▶ Delays
    - ▶ Time consuming paperwork
    - ▶ 45% financial intermediaries suffer economic crime annually
    - ▶ Slippage
- ▶ Financial transactions are inefficient, and opportunistic, for crime.
  - ▶ We propose using blockchain for individual investors to bypass these inefficiencies of the current financial service transactions, creating instant, more secure, an anonymous way to make financial investments

# TYPICAL FEE STRUCTURE OF A TRADITIONAL BROKERAGE FIRM

Program Fees	Program Fee
First \$250,000 (\$0 - \$250,000)	1.35%
Next \$250,000 (250K to \$500K)	1.30%
Next \$500,000 (\$500K to \$1Million)	1.25%
Next \$1,500,000 (\$1Mil to \$2.5Million)	1.00%
Next \$2,500,000 (\$2.5Mil to \$5 Million)	0.80%
Next \$5,000,000 (\$5 Mil to \$10 Million)	0.60%
Over \$10,000,000	0.50%

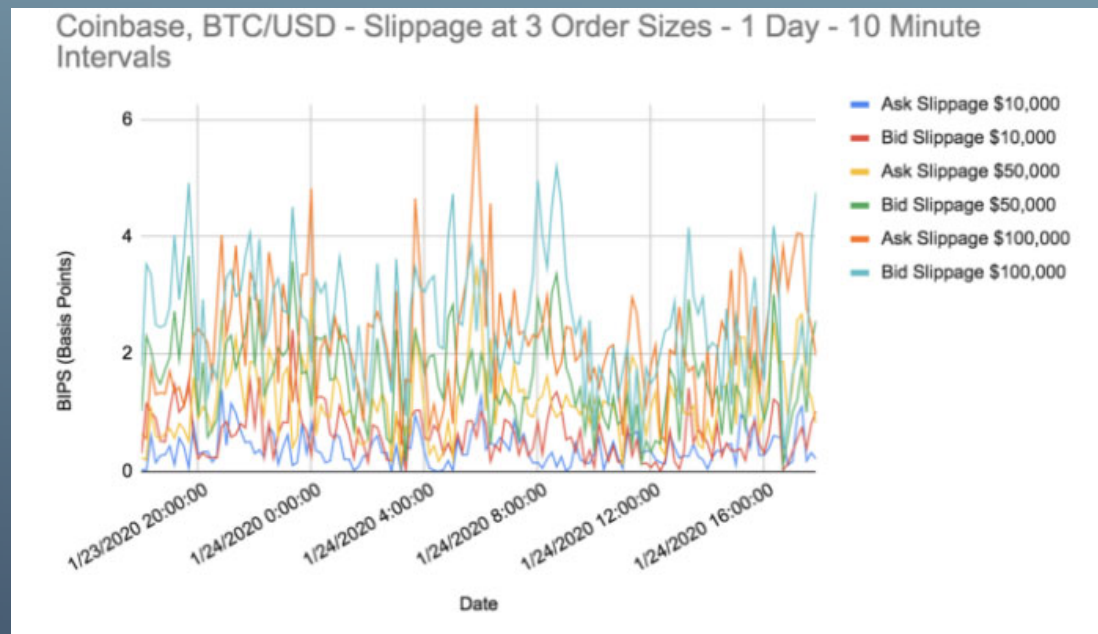
Additional Fees	Portfolio Fee
First \$250,000 (\$0 - \$250,000)	0.09%
Next \$250,000 (250K to \$500K)	0.09%
Next \$500,000 (\$500K to \$1Million)	0.08%
Next \$1,500,000 (\$1Mil to \$2.5Million)	0.07%
Next \$2,500,000 (\$2.5Mil to \$5 Million)	0.06%
Next \$5,000,000 (\$5 Mil to \$10 Million)	0.05%
Over \$10,000,000	0.05%



## THE MYTH OF ROBINHOOD TAKING FROM THE RICH AND GIVING TO THE POOR

- ▶ Robinhood's model relies on revenue from selling investment choices of its users
  - ▶ They charge investment firms fees to view real-time investment choices of their users
- ▶ Robinhood relationship with the Citadel Securities
  - ▶ Half their orders are re-routed to Citadel
  - ▶ Robinhood limited trading to certain stocks (pressure from Citadel?)
    - ▶ The restriction applied to stock Citadel had a short position

# WHAT IS SLIPPAGE AND HOW DOES IT OCCUR?







## OUR SOLUTION: A BROKERAGE THAT UTILIZES THE NON-FUNGIBLE TOKENS AND THE ETHEREUM NETWORK TO ENCRYPT ORDER FLOW UNTIL EXECUTION

Using the ERC-721 Non-Fungible Token Standard, each individual order would be minted to contain all the salient information unique to the order (Account ID, Security ID, Buy/Sell, Timestamp). This Token would be decrypted only at the moment of execution, ensuring that no other market participant can have prior knowledge of their order.

We would have a tiered subscription based model corresponding to trades executed in a month, which would be disclosed up front to the customer. As such, we believe we can ensure that customers enjoy the autonomy and economic efficiency of other electronic trading platforms, while also avoiding the slippage that arises as a consequence of PFOF-based models.

# NFT

✔ [block:28 txIndex:0] from: 0x4ba...b6864 to: newNFT.(constructor) value: 0 wei data: 0x608...00033 logs: 0 hash: 0x935...b27a9	
status	true Transaction mined and execution succeed
transaction hash	0x9355b2ed19a58fa2a64c64db148fce91c870c903b4960c19f7eb7da1f05b27a9 ⓘ
from	0x4ba1474392826f86396f5bd1809AbA61b33b6864 ⓘ
to	newNFT.(constructor) ⓘ
gas	2704138 gas ⓘ
transaction cost	2704138 gas ⓘ
hash	0x9355b2ed19a58fa2a64c64db148fce91c870c903b4960c19f7eb7da1f05b27a9 ⓘ
input	0x608...00033 ⓘ
decoded input	{ } ⓘ
decoded output	- ⓘ
logs	[ ] ⓘ ⓘ
value	0 wei ⓘ



# CONCLUSION

- ▶ In 6 months, four eBrokers made \$1.107 Billion on user order flow.
- ▶ Robinhood increased in trade volume by 138.7%.
- ▶ A blockchain based exchange could offer protection to these new retail investors by charging a subscription to utilize the platform. This could help keep trading costs low, utilize the reduction in trade slippage, and allow trader data to be secure.

Quarterly PFOF Received By Security Type Across eBrokers

	1Q20			2Q20			change		
	PFOF	Rate	Volume (1)	PFOF	Rate	Volume (1)	PFOF	Rate	Volume (1)
<b>AMTD</b>									
Equity	\$72,782,936	0.0015	49,212,002,671	\$144,219,349	0.0015	98,364,165,054	98%	-1%	100%
Option	\$129,597,189	0.0053	24,255,637,772	\$179,991,996	0.0058	30,795,846,666	39%	9%	27%
<b>Total</b>	<b>\$202,380,125</b>	<b>0.0028</b>	<b>73,467,640,443</b>	<b>\$324,211,345</b>	<b>0.0025</b>	<b>129,160,011,719</b>	<b>60%</b>	<b>-9%</b>	<b>76%</b>
DARTs			2,101,804			3,397,286			62%
<b>ETFC</b>									
Equity	\$29,822,204	0.0016	18,562,366,184	\$50,210,044	0.0015	33,144,467,379	68%	-6%	79%
Option	\$49,829,545	0.0045	11,036,341,199	\$60,117,332	0.0046	13,122,443,101	21%	1%	19%
<b>Total</b>	<b>\$79,651,749</b>	<b>0.0027</b>	<b>29,598,707,383</b>	<b>\$110,327,376</b>	<b>0.0024</b>	<b>46,266,910,480</b>	<b>39%</b>	<b>-11%</b>	<b>56%</b>
DARTs			657,183			1,009,956			54%
<b>SCHW</b>									
Equity	\$25,447,153	0.0011	22,232,834,484	\$32,396,842	0.0011	28,482,112,023	27%	-1%	28%
Option	\$28,517,592	0.0036	8,024,553,916	\$33,745,172	0.0037	9,145,934,130	18%	4%	14%
<b>Total</b>	<b>\$53,964,745</b>	<b>0.0018</b>	<b>30,257,388,400</b>	<b>\$66,142,014</b>	<b>0.0018</b>	<b>37,628,046,153</b>	<b>23%</b>	<b>-1%</b>	<b>24%</b>
DARTs			1,540,000			1,619,000			5%
<b>Robinhood</b>									
Equity	\$31,116,950	0.0024	13,005,221,609	\$69,116,307	0.0017	41,347,550,375	122%	-30%	218%
Option	\$59,802,125	0.0048	12,394,283,097	\$111,148,089	0.0058	19,280,349,422	86%	19%	56%
<b>Total</b>	<b>\$90,919,076</b>	<b>0.0036</b>	<b>25,399,504,706</b>	<b>\$180,264,395</b>	<b>0.0030</b>	<b>60,627,899,797</b>	<b>98%</b>	<b>-17%</b>	<b>139%</b>
DARTs			n/a			n/a			n/a

PFOF report