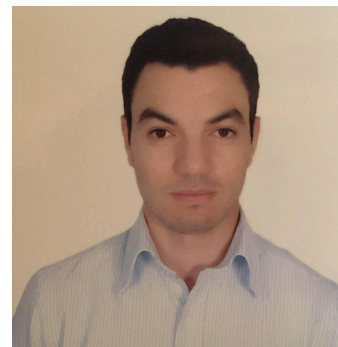


ISMAILI ALAOUI OTHMANE

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I'm a postgraduate student in BA with a background in computer science during my undergraduate studies and I'm actively looking for an internship starting from October and I'm internationally moveable.

EXPERIENCE

Since December 2015 **OMEGADEV – CASABLANCA, MOROCCO**
Co-founder & Product manager

- Build local market understanding
- Prospection of clients
- Manage the product line to maximize profitability and generate sales growth
- Define and coordinate pricing policies Track
- Monitor the competition and prepare benchmark
- Follow sales and forecasts
- Commercial order management
- Digital Marketing

06. 2016 – 08. 2016 **TAF IMPORT-EXPORT – MARSEILLES, FRANCE**
International Trade Intern

- Market studies
- Looking for new distributors in MENA countries & Europe.
- Negotiation with suppliers and customers
- Commercial management orders.
- Strategic & operational Marketing

04.2014 – 07.2014 **KASSAB MEDIA – DUBAI, UAE**
Software Engineering Intern

- Digital marketing
- Web development
- Data migration

EDUCATION

2014 – 2017 **ESC RENNES BUSINESS SCHOOL (CAMPUS RABAT)**
Master in management (Finance & SCM in minors)

Courses taken:

Financial accounting, Financial Analysis, Corporate Finance, Managing Cultural Diversity, Supply Chain Management, Strategic Management Fundamentals, Cost Accounting, Fundamentals of Law, Organizational Behaviour, Business Statistics, Fundamentals of Economics, Information Technology Management, Management Science

2011- 2013

UNIVERSITÉ DE NANTES
Associate's degree in Computer Science

Courses taken:

Algorithmic analysis, Operational Research, Mathematics.
Computer programming (HTML, PHP, JAVA, VBA, C).
Data Base Management (Excel, SQL, Access).
Design Methods (UML, MERISE).

ORGANISATIONS

01.2002 – 05.2002 S4S - SERVICES FOR STUDENTS
Project Manager

- Organizing events for students
- Leading and motivating the team
- Implementing Marketing Strategy
- Managing emails and planning external and internal Meeting,
- Launching « UIRconnect » a mobile application for students life

SKILLS

Languages:

Arabic: Native or bilingual proficiency
French: Native or bilingual proficiency
English: Full professional proficiency
Spanish: Elementary proficiency

General Skills:

Multi-tasking, Teamwork skills, quick learning skills, patient, ambitious, creative

Technical Skills:

Project Management, Financial Analysis, Portfolio Management, Financial forecast, Supplier Negotiation, Information Technology, Supply Chain Management, Microsoft Office, and Visual Basic for Applications (VBA)

ACTIVITIES

Traveling, hiking, Technology, reading