

# Complex Emotion Detection in Customer Support Messages

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Advanced ML solution for multi-label emotion classification and intensity prediction in customer service communications



Anger



Frustration



Anxiety



Confusion



Disappointment



Satisfaction

# Motivating Use Case



## Why It Matters

Customer emotions strongly affect business performance:

- Likelihood of churn or order cancellation
- Negative reviews and public ratings
- Support workload and service efficiency
- Customer loyalty and future purchases



**Key insight:** Small and medium businesses especially lack resources for manual analysis



## Why It's Challenging



### Complex Emotions

Messages contain subtle, mixed emotions, not just positive/negative



### No Public Dataset

Lacks publicly available datasets for complex emotion detection



### Limited Tools

Existing tools are limited to Positive/Neutral/Negative only



### Varied Message Styles

Slang, abbreviations, emojis, spelling errors, code-switching

## How It's Solved Today



Manual reading and subjective interpretation



Basic sentiment analysis tools (limited detection)



No widely adopted commercial solutions for multi-label emotion detection

# Project Task Description



## Formal Problem Statement

Develop a model that identifies multiple co-occurring emotions in customer support messages.

### ➡ Input

#### A single customer message

(free-form text in English or Hebrew)

*"I placed my order a week ago and the tracking hasn't updated since Monday. I'm honestly starting to get worried something went wrong. I've messaged twice already and still no reply — this is really disappointing. I don't want to cancel, but I'm getting pretty frustrated. Can someone please explain what's happening?"*

### ⌚ This message Contains:

- Multiple emotional layers
- Conflicting sentiments
- Escalation (worry → disappointment → frustration)
- Customer ambiguity (doesn't want to cancel but is close)
- Multi-sentence mixed tone
- References to context (tracking, lack of response)

This demonstrates why simple sentiment analysis ("negative") is not enough.

### ➡ Output

#### Structured emotion vector with:

- Binary indicators for emotion presence
- Continuous intensity score (0-1)

```
{ "anger": 0.30,  
  "frustration": 0.88,  
  "anxiety": 0.76,  
  "confusion": 0.42,  
  "disappointment": 0.83,  
  "satisfaction": 0.05 }
```

## 💡 Project Novelty

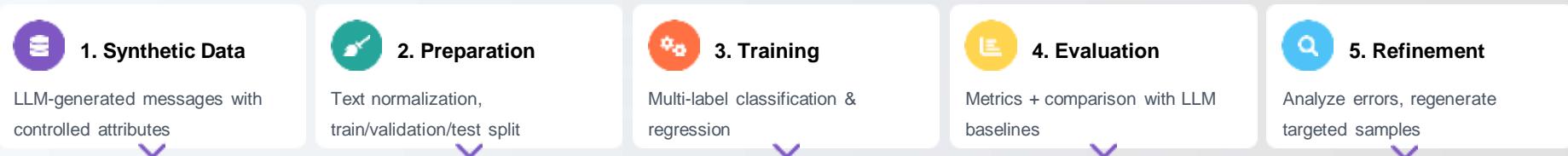
Multi-label complex emotion detection

Emotion intensity prediction

LLM-driven synthetic data generation

# Models and Methods

## Overall Pipeline



## Model Types & Techniques

**Transformer-based Encoders:**  
BERT, RoBERTa, DistilBERT for multi-label classification

**Joint Multi-task Learning:**  
Shared encoder with two output heads:

- Multi-label classification head
- Regression head for emotion intensity

**Few-shot / Zero-shot Baselines:**  
GPT-4.1, GPT-5 for comparison

## Fine-Tuning Strategy

- Multi-label Sigmoid Output Layer** (not softmax)
- Weighted loss functions** for unbalanced emotions
- Hyperparameter tuning**: learning rate, batch size, max sequence length
- Synthetic data augmentation** loops with style/domain variations
- Cross-domain fine-tuning**: train on multiple service domains

## Implementation Approach

Joint model architecture with shared encoder and multi-modal outputs



Multi-label  
Classification



Intensity  
Regression

# Data Specification and Generation



## Data Requirements

- 🗣️ Diverse customer-support messages
- ⌚ Multiple co-occurring emotions
- 📊 Emotion intensity scores (0-1)
- 🏢 Multiple service domains
- ⚖️ Balanced emotion representation

💡 No manual labeling required - labels produced during synthetic generation



## Dataset Overview

- 📦 4,000-8,000 synthetic messages
- 📂 Structured JSON format
- 💬 "text" - customer message
- 😊 Emotion labels (anger, frustration, anxiety, confusion, disappointment, satisfaction)
- ✓ Binary presence + intensity score for each emotion

</> Example: "frustration": 0.85, "anxiety": 0.7



## Generation Strategy

- 🧩 Attribute-Driven Prompting
- 🔀 Generation Diversity Controls
- ✅ Consistency Validation

## Data Splits



## Example Dataset Entry:

```
{ "text": "I've been waiting for my package all week. This is so frustrating and I'm starting to get worried.",  
"anger": 0.1, "frustration": 0.85, "anxiety": 0.7, "confusion": 0.2, "disappointment": 0.6, "satisfaction": 0.0 }
```

# Metrics and KPIs

The project evaluates two core prediction tasks: multi-label emotion classification and emotion intensity regression.

## Multi-Label Classification

### Micro F1-score

Best for unbalanced emotion distributions

### Macro F1-score

Measures performance per emotion equally

### Precision & Recall per emotion

Identifies which emotions the model confuses

## Emotion Intensity Regression

### MAE (Mean Absolute Error)

Average absolute difference in intensities

### RMSE (Root Mean Square Error)

Penalizes larger errors more strongly

### Pearson Correlation

Alignment between predicted and true patterns

## Ground Truth Protocol



Train/validation/test split with synthetic ground truth



Manual sanity-checking for a small subset



Compare models vs. zero/few-shot LLM baselines

## End-to-End Quality Measures

### Emotion Detection Accuracy @ 0.5

Threshold for binary classification

### Consistency Score

Dominant emotion match with text meaning

### Cross-Domain Generalization

Performance across domains (e-commerce, delivery, etc.)

