Analysis and Prediction of Apartment Sales in Lund, Sweden

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1 Introduction

Nearly everyone cares about housing price at some point in their lives. As the Wall Street legend Peter Lynch wrote in his best-selling book *One Up in Wall Street*: "Before you do invest anything in stocks, you ought to consider buying a house, since a house, after all, is the one good investment that almost everyone manages to make". He also described the customary progression of houses as follows: "You buy a small house (a starter house), then a medium-sized house, then a larger house that eventually you don't need. After the children have moved away, then you sell the big house and revert to a smaller house". Indeed, many people followed this path and I personally witnessed many of my friends made sizable profits in such transitions.

The aim of this project is to provide a thorough analysis and eventually build an effective model using machine learning algorithms to predict the housing prices in the city of Lund where I am currently living. Here we do not discuss economy, interest rates, pandemic, or government policies, etc. that are commonly regarded as main factors affecting housing prices (by the way, the housing market is still booming, regardless), we leave these work to the economists. Instead, we let data talk. I hope this project does not only provide a general overview of the recent Lund housing market, but also answers three main questions for the potential housing buyers/sellers:

- 1. When is the best time to sell/buy a property?
- 2. Which brokerage agency (or even whom) you should call if you want to sell?
- 3. What is the reasonable price for a given property with parameters e.g. location, living area size, number of rooms, floor number, year of build, etc.?

This is a typical regression problem in data science (which in my opinion may also involve unsupervised learning i.e. clustering. I will explain this later). Everyone might have their own opinions or experiences to these issues, but here we explore the answer to these questions based on rigorous data analysis and model prediction. The dataset used for this project were collected from hemnet.se, the go-to website where people look for housings in Sweden, using Python and a web scrapping module called Beautiful Soup. Note that all data I collected are public information, but for privacy concerns, I did not upload the generated CSV files which contain private info like addresses to my Github repo. These files can be provided upon request.

The outline of this report is as follows. In section 2, we give a brief overview of the apartment sales in Lund, then we try to answer the first two questions brought up in this section. In addition, we examine the correlation between sale price and each feature and deal with the outliers. In section 3, we will split the dataset into train and test part and train a machine learning model using training dataset to predict the apartment price, which would then be validated by the test set. In appendices we also provide the Python code (in the form of Jupyter Notebook) for data collection (section A-D) and cleaning (section E).

This project is still ongoing. I expect the final product would be a website with API endpoint where you provide the relevant features of a property (e.g. address, size, build year, number of rooms, renovation condition, etc.) or even just a simple Hemnet link to the listing, then with one click, it shows the estimated price. The model should be continuously refined and validated by taking streaming data from Hemnet as the new listings keep coming in.

2 Data Analysis

2.1 Overview

For the past year (dated from 2020-10-30 to 2021-10-21), 2500 properties listed on Hemnet were sold in Lund. As seen in Fig. 1 that 1972 (79%) of them are apartment (lägenhet in Swedish). In comparison, there are only 489 houses (villa + radhus) have been sold, out of which 217 are townhouse (radhus). In this report, we focus on apartment sales not only because the corresponding dataset is larger (no surprise, as apartment is much more affordable than house in most cases), but also Hemnet provides more features for apartment than that for house, both of which benefit the later model training.

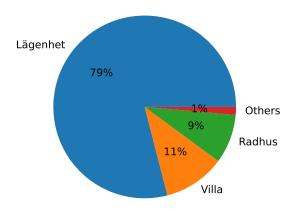


Figure 1: Pie chart of the housing types distribution.

First we present an overview of the apartment sales in Lund for the past year. The market worths 5.485 billion SEK in total during this period. In Table 1 we listed some statistics which may give us a general picture about the market. The first column is about the price. As seen that the average sold price (mean) for an apartment is 2.78 million SEK, and the medium is 2.53 million SEK (indicating that 50% apartments are sold below and the other half are above this price). The cheapest one was sold for 750 thousand SEK while the most expensive one 11.66 million SEK (more expensive than most houses! After checking its location and size, this price starts to make some sense to me...). Fig.2 shows the histogram of the price and we may find that it is not a normal distribution. The skewness and kurtosis are 2.56 and 11.22, respectively, which indicate a heavy-tailed skewed right distribution. That is also why the medium is smaller than the mean value. We may need to do some logarithm transformation in the feature engineering section as a preparation of model training.

About the average price, the mean value is 44319 SEK/m² which is close to the medium (42284 SEK/m²). Taking Chinese cities as comparison, this is equivalent to the price of those "new first-tier cities" i.e. Hangzhou, Tianjin, Nanjing, etc., after calculating SEK/RMB exchange rates. Only 25% apartments were sold below 33604 SEK/m². But we shall remember that the average price for the smaller apartments are normally higher than that for the larger ones. So if you own an apartment with 100 m², you should not expect to sell it with this mean or medium average price unless the location is good. We will also investigate this correlation in Section

Table 1: Statistics about Lund apartment m	narket.
--	---------

	Price (tKr)	Average (Kr/m ²)	Avgift (Kr/month)	Area (m ²)	Room#	Year
mean	2781	44319	3821	67.1	2.5	1972
\min	750	15900	0	16.7	1.0	1844
max	11662	128571	10626	245.0	7.0	2021
25%	2075	33604	2866	47.0	2.0	1951
50%	2525	42284	3725	64.0	2.0	1967
75%	3131	53097	4688	83.5	3.0	2007
Total	5485346					

2.4. The monthly fee (avgift in Swedish) ranges between 0 to 10626 SEK per month, with the mean value 3821 SEK/month (medium about the same).

Regarding the size, on average it is about 67 m^2 while the smallest one is 16.7 m^2 and the largest is 245 m^2 (again, larger than most houses!). The medium is 64 m^2 , close to the mean value. Sixth column indicates that most popular housing types are 2 or 3-room apartment. From the last column we learnt that the oldest apartment sold in last year was built in 1844 (nearly 180 years old, good quality!). Although there are some new properties being developed in Lund, half of the sold ones are over 50 years old.

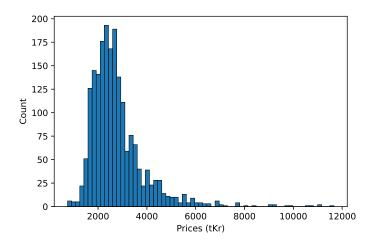


Figure 2: Histogram of sold prices.

2.2 Best selling/buying time window

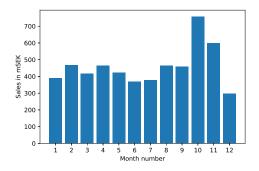
Here we try to answer the first question brought up in section 1 which is to figure out the best time to sell or buy an apartment. We should keep in mind that the following analysis are based on statistics that may vary between each individual case.

The left panel in Fig. 3 shows the apartment sales grouped by months. As expected, the worst sale occurs in December due to the Christmas/New year holiday. Then from January to September the sales are roughly the same, June and July are a little bit down but not so much. The best season is in October and November with the most sales. But if we look at average price in the right panel the situation is different: the highest price occurs in summer (July and August) while the lowest in winter (November, January, and February).

This is interesting and why is that? My guess is that for sellers, since there are many listings available in the market in October/November, they may be willing to take lower price offers due to the competition so they can sell it quickly before holidays in December. For buyers, they may want to settle down before the starting of new semester or job in September, so they are willing to pay more in Summer. Do you agree with me? If not, what is your theory?

Anyway, the data show that we better sell in summer (July/August) and buy in winter (November, January, February). Suppose you want to buy an apartment and follow this advice, in some extreme scenario you may save up to 5000 SEK/m², that is 300 thousand SEK for a 60 m² apartment. Unfortunately Hemnet does not provide the information of listing date which we could use to estimate on average how much time it takes to sell an apartment. But let us give a reasonable estimation of 1 to 2 months. So if you want to sell your apartment for a higher price in July or August, then perhaps you should call your broker and put up your listing on Hemnet in April or May.

I should say that above recommendation is solely based on the observation from recent one-year data, and the trend might fluctuate over time. We could assume that every year it follows the same pattern and there is not much of difference. But it would be really helpful to check out the data from previous years to see the trend and do some time series analysis. In fact, we should do this for the whole project! However, this will be tremendous amount of work even for the data collection part. So unless Hemnet allows me to use their API freely to pull any data I want from their database, we have to rely on these collected data, confine ourselves and be happy about the results we get.



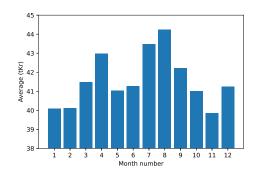


Figure 3: Bar chart of total sales (left) and average price (right) grouped by months.

2.3 Whom you should call?

Now we answer the second question: which agency or even whom should you call if you want to sell your apartment? Normally you receive post regularly from the guy who closed the deal for your current apartment, updating the value of your property in the market. But is he the best person to contact if you want to sell? Again, I should declare that this is a hobby project which is not funded by any brokerage company or agent.

We first check out the market share for each agency. For all 1972 sold apartments, there are in total 39 brokerage companies appeared on the list. Fig. 4 shows the top 5 agencies in Lund housing market as well as their market share percentage. As seen that Bjurfors Lund Centrum and Fastighetsbyrån Lund each takes approximately one quarter of the market. Then another Bjurfors branch Bjurfors Lund Väster and Erik Olsson Fastighetsförmedling each takes about 11%, followed by MOHV Lund with about 8% market share. The rest 34 companies share the rest 20%. Although out of these 34 companies, there are agencies from nearby cities like Malmö,

Kristianstad, Lomma, Kävlinge, Staffanstorp, etc. which may occasionally do business in Lund, clearly the competition is fierce.

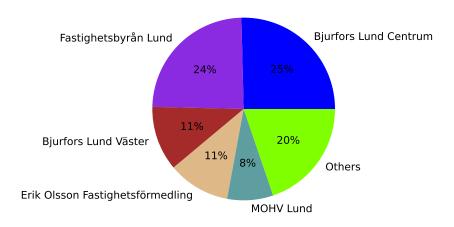


Figure 4: Pie chart of the market shares for the top 5 brokerage agencies.

In Table 2, we present the sale volume and market share for the top 10 brokerage agencies. From this table, we could safely say that Lund apartment sales are dominated by the top 5 companies which take over about 80% market share, especially the top two agencies Bjurfors Lund Centrum and Fastighetsbyrån Lund, which together take over half of the market.

Table 2:	Top 1	0 brokerage	agencies	in Lu	nd (from	2020	10 to	2021 10)
$\pm aoc = 2$.	TOD I	O DIONCIAEC	$a = c_{11}c_{10}$	111 L/U	палиош	4040.	10 00	4041.107.

Brokerage Agencies	Sales (mKr)	Share (%)
Bjurfors Lund Centrum	1393.0	25.4
Fastighetsbyrån Lund	1329.2	24.2
Bjurfors Lund Väster	628.1	11.5
Erik Olsson Fastighetsförmedling	604.3	11.0
MOHV Lund	446.1	8.1
Länsförsäkringar Fastighetsförmedling Lund	278.7	5.1
Våningen & Villan Lund	163.1	3.0
Svensk Fastighetsförmedling Lund	160.6	2.9
Mäklarhuset Lund	113.8	2.1
Bülow & Lind Fastighetsförmedling	100.0	1.8

Regarding the performance of the brokers, Table 3 shows the number of apartment sold, total sales, and the agencies they belong for the top 10 brokers in Lund for the past year. The honor of Best Broker of the Year goes to Simon, who sold 139 apartments with the sale volume 351 million SEK. Daniel sold a little bit less (337 million SEK), actually both of them are senior partners in Bjurfors. In fact, for the top 3 agents, if they decide to open their own business, immediately their one-man new firm will become number 6 in Table 2. Both Simon and Andreas contributed approximately 1/4 of the total sales in their respective firms. If we check the agencies they belong, we find that except Oskar for Erik Olsson Fastighetsförmedling, the other 9 brokers work either in Bjurfors or Fastighetsbyrån. All these facts indicate the

decisive contribution of a good agent to the success of a brokerage firm. If you were to sell your apartment, you can contact either name listed in Table 3 as they are all experienced brokers. Personally I would call Simon not only because of his excellent record, but also he has very good reputation among my friends.

Table 3: Top 10 brokers in Lund (from 2020.10 to 2021.10).

Broker	Sold #	Sales (mKr)	Agencies
Simon Wall Sanktnovius	139	351.4	Bjurfors Lund Centrum
Daniel Frostmo	109	337.3	Bjurfors Lund Centrum, Bjurfors Lund Väster
Andreas Hansen	96	309.5	Fastighetsbyrån Lund
Yosef Halim	94	268.0	Bjurfors Lund Centrum, Bjurfors Lund Väster
Joacim Ernstsson	50	202.6	Bjurfors Lund Väster
Rasmus Asterhed	73	190.2	Fastighetsbyrån Lund
Oskar Olsson	73	186.3	Erik Olsson Fastighetsförmedling
Kristoffer Cedergren	60	184.8	Bjurfors Lund Centrum
Bardia Ghasemi	62	177.0	Bjurfors Lund Centrum
Jakob Gustafsson	61	166.1	Fastighetsbyrån Lund

2.4 Feature engineering

In the previous sections, we analyzed the variables that are important to answer our questions. For each sold property, Hemnet actually provides the following 17 features:

- 1. Address
- 2. Size
- 3. Number of room
- 4. Whether there is balcony
- 5. Whether there is patio
- 6. Whether there is an elevator
- 7. Floor number
- 8. Total building floor
- 9. Monthly fee (avgift)
- 10. Year of build
- 11. Asking price
- 12. Sold price
- 13. Average price
- 14. Housing type
- 15. Broker who sold this property
- 16. Brokerage agency
- 17. Sold dates

Now we are going to explore each one of them and their mutual correlations, especially how they contribute to the sold price that we are mostly interested in.

2.4.1 Location

Since we know the address for each sold apartment, we may first investigate the effect of location to the final price. Many things could affect the housing price, but for the same housing type, it is a common sense that the location is usually the decisive factor. Nearly all agents you

talked to, would repeat "Location! Location! Location is everything!" (p.s. there are many housing price datasets hosted on Kaggle and some of them listed over 100 features but omitted the location. Maybe out of privacy concerns when they compiled the datasets, in my opinion it is waste of time to explore these data. If you go through the posted analysis, some of them are reasonable like price is strongly correlated to the overall quality of the building, living area size, etc. But some show that whether there is a full bath could also be crucial. A full bath? Really?)

We first convert all addresses to the corresponding latitude-longitude coordinates by using a Python library named geopy, then we are able to display all our data on the Google map with an API key. Fig. 5 shows such a scattering plot. The left panel shows the housing distribution in city area and on the right panel we see that there are also several apartments sold in Södra Sandby, Dalby, and Veberöd, the three localities of Lund municipality. We can add more functionalities to Fig. 5 by adding the hover tools so that when we move mouse to a data point, a tooltip will appear to give more detailed info of the sold property (right panel of Fig. 6). A color bar is also added related to the sold price, so we can see that the expensive ones are mostly clustered in the city center.

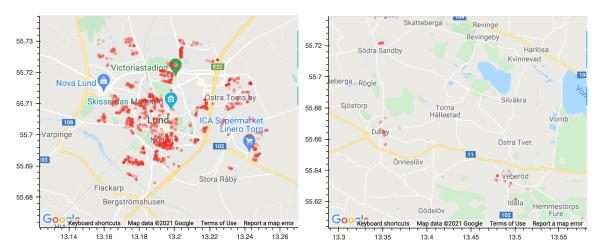


Figure 5: Scattering data plot overlaid on Google map: (left) Lund city; (right) urban area.

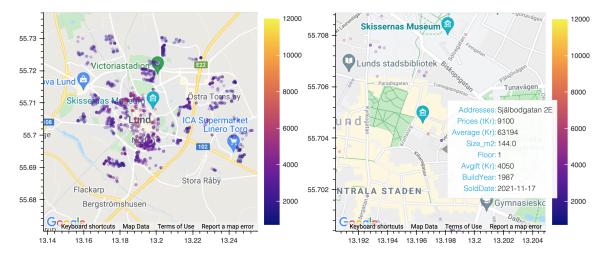


Figure 6: Dynamic Google map with interactive plot and color bar.

3 Model training

A Web scrapping from a Hemnet sample page

```
[1]: from bs4 import BeautifulSoup import pandas as pd import re
```

A.1 Scrap info from the html
 body> tag

```
[3]: with open('hemnet_page50.html', 'r') as html_file:
    soup = BeautifulSoup(html_file, 'html.parser')
body = soup.find('body')
```

A.2 Individual link for each sold property

```
[4]: # These links provide additional information (e.g. year of build, agent, etc.

→) which I refered to as second-layer.

links = body.select("li.sold-results_normal-hit a")
actual_links = [link['href'] for link in links]
actual_links[0:6]
```

```
[4]: ['https://www.hemnet.se/salda/lagenhet-3rum-centrum-lunds-kommun-sodra-esplanaden-5a-1268410',
    'https://www.hemnet.se/salda/lagenhet-4rum-ostra-torn-lunds-kommun-stralsundsvagen-92-1268390',
    'https://www.hemnet.se/salda/lagenhet-1,5rum-veberod-lunds-kommun-vildgasvagen-45-1268417',
    'https://www.hemnet.se/salda/villa-7rum-stangby-lunds-kommun-vallkarratorn-502-1263056',
    'https://www.hemnet.se/salda/lagenhet-1rum-centrum-lunds-kommun-gronegatan-19b-1268104',
    'https://www.hemnet.se/salda/lagenhet-3rum-norra-faladen-lunds-kommun-skarpskyttevagen-22-f-1268135']
```

A.3 Addresses

```
[6]: # Most important feature in model training which will later be converted to

→lan-longitude coordinates.

addresses = body.select("li.sold-results_normal-hit h2")

str_addresses = [address.get_text().replace('\n', '').strip() for address in

→addresses]

str_addresses[0:4]
```

```
'Vildgåsvägen 45',
'Vallkärratorn 502']
```

A.4 Property type

```
[7]: types = body.select("li.sold-results_normal-hit title")
actual_type = [kind.get_text() for kind in types]
actual_type[0:6]
```

[7]: ['Lägenhet', 'Lägenhet', 'Lägenhet', 'Villa', 'Lägenhet', 'Lägenhet']

A.5 Living area

```
[9]: # There are 3 pieces info (i.e. living area, # of rooms, sold price).

→ embedded

# in the div class=sold-property-listing_subheading, need to separate them.

info3 = body.select("div.sold-property-listing_subheading")
actual_info = [info.get_text().replace('\n', '').replace('\xa0', '').strip()_

→ for info in info3]
```

[10]: ['68', '80,5', '37 + 15', '251', '34,6', '95']

A.6 Sold prices (in tKr) & Number of rooms

[11]: [3200, 2225, 1000, 4450, 2300, 2065]

```
[12]: number_of_rooms[0:6]
[12]: [3.0, 4.0, 1.5, 7.0, 1.0, 3.0]
     A.7 Sold dates
[13]: dates = body.select("div.sold-property-listing_sold-date")
      actual_date = [date.get_text().replace('\n', '').replace('Såld', '').strip()_
      →for date in dates]
      actual_date[0:6]
[13]: ['11 oktober 2020',
      '11 oktober 2020',
       '11 oktober 2020',
       '11 oktober 2020',
       '10 oktober 2020',
       '10 oktober 2020']
     A.8 Monthly fees (avgift) in Kr
[14]: # There are also 3 pieces info embeded in the div_
      \hookrightarrow class=sold-property-listing_size
      # which we only need the monthly fees (avgift)
      sizes = body.select("div.sold-property-listing__size")
      actual_size = [size.get_text().replace('\n', '').replace('\xa0', '').strip()_
      →for size in sizes]
[15]: # Preset fees as None type cause most houses (villa) do not have monthly fee.
      fees = [None for _ in range(50)]
      for i in range(len(actual_size)):
                                     (.*?)kr/man', actual_size[i])
          n = re.search(r'rum
              fees[i] = int(n.group(1).strip())
      fees[0:6]
[15]: [3509, 5809, 2138, None, 2538, 4956]
[16]: d = {'Addresses': str_addresses, 'Types': actual_type, 'area (m²)': area, '#_
      →of rooms': number_of_rooms, 'Monthly Fees (Kr)': fees, 'Sold Dates': _
      →actual_date,
           'Links': actual_links, 'Prices (tKr)': prices}
      df = pd.DataFrame(data=d)
      df.to_csv('hemnet50.csv', index=False)
      all_data = pd.read_csv("hemnet50.csv")
```

all_data.head()

[16]:		Addresses		Types	area	(m^2)	#	of	rooms	Monthly	Fees	(Kr)	\
	0	Södra Esplanaden 5A		Lägenhet		68			3.0		35	09.0	
	1	Stralsundsvägen	Lägenhet		80,5			4.0		58	09.0		
	2	Vildgåsvägen	45	Lägenhet	37	+ 15			1.5		21	38.0	
	3	Vallkärratorn :	502	Villa		251			7.0			NaN	
	4	Grönegatan	19B	Lägenhet		34,6			1.0		25	38.0	
		Sold Dates									Links	. \	
	0	11 oktober 2020	htt	ps://www.l	nemnet	.se/s	sald	la/1	agenhe	t-3rum-c	ent		
	1	1 11 oktober 2020 https://www.hemnet.se/salda/lagenhet-4							t-4rum-o	str			
	2	2 11 oktober 2020 https://www.hemnet.se/salda/lagenhet-1,5rum-ve							-ve				
	3	11 oktober 2020	https://www.hemnet.se/salda/villa-7rum-stangby										
	4	10 oktober 2020	oktober 2020 https://www.hemnet.se/salda/lagenhet-1rum-cent										
		Prices (tKr)											
	0	3200											
	1	2225											
	2	1000											
	3	4450											
	4	2300											

B Scrapping first-layer info

```
[3]: from bs4 import BeautifulSoup import pandas as pd import glob import re
```

B.1 Generate CSV file for each downloaded Hemnet page (50 in total)

```
[26]: for p in range(49):
          page = 'hemnet_page' + str(p+1) + '.html'
          with open(page, 'r') as html_file:
              soup = BeautifulSoup(html_file, 'html.parser')
          body = soup.find('body')
          links = body.select("li.sold-results__normal-hit a")
          actual_links = [link['href'] for link in links]
          addresses = body.select("li.sold-results__normal-hit h2")
          str_addresses = [address.get_text().replace('\n', '').strip() for_
       →address in addresses]
          types = body.select("li.sold-results__normal-hit title")
          actual_type = [kind.get_text() for kind in types]
          info3 = body.select("div.sold-property-listing__subheading")
          actual_info = [info.get_text().replace('\n', '').replace('\xa0', '').
       →strip() for info in info3]
          # Apparently there's some exceptions for "area" which gives None value._
       \hookrightarrow These elements
          # all have the room type as "Gård/Skog".
          area = [None for _ in range(50)]
          for i in range(len(actual_info)//2):
              # if i % 2 == 0:
              n = re.search(r'(.*?)m<sup>2</sup>', actual_info[2 * i])
                   area[i] = n.group(1).replace('
       \hookrightarrow ', '')
          prices = [0 for _ in range(50)]
          number_of_rooms = [None for _ in range(50)]
          for i in range(len(actual_info)//2):
              prices[i] = int(int(re.search(r'Slutpris(.*?)kr', actual_info[2*i +_
       \rightarrow 1]).group(1))/1000)
```

```
m = re.search(r'm^2)
                                                    (.*?)rum', actual_info[2_
→* i])
       if m:
           number_of_rooms[i] = float(m.group(1).replace(',', '.').strip())
  dates = body.select("div.sold-property-listing_sold-date")
   actual_date = [date.get_text().replace('\n', '').replace('Såld', '').
→strip() for date in dates]
   sizes = body.select("div.sold-property-listing_size")
   actual_size = [size.get_text().replace('\n', '').replace('\xa0', '').
→strip() for size in sizes]
  fees = [None for _ in range(50)]
  for i in range(len(actual_size)):
       n = re.search(r'rum
                                  (.*?)kr/mån', actual_size[i])
       if n:
           fees[i] = int(n.group(1).strip())
  d = {'Addresses': str_addresses, 'Types': actual_type, 'area (m2)':_
→area, '# of rooms': number_of_rooms, 'Monthly Fees (Kr)': fees, 'Sold_
→Dates': actual_date,
        'Links': actual_links, 'Prices (tKr)': prices}
  df = pd.DataFrame(data=d)
  filename = 'hemnet' + str(p+1) + '.csv'
  df.to_csv(filename, index=False)
```

B.2 Merge all 50 csvs into 1 file

```
[]: all_files = glob.glob("*.csv")

li = []

for filename in all_files:
    df = pd.read_csv(filename, index_col=None, header=0)
    li.append(df)

frame = pd.concat(li, axis=0, ignore_index=True)
frame.to_csv('hemnet.csv', index=False)
```

B.3 Check the result

```
[5]: df = pd.read_csv('hemnet.csv')
print(df.head(5))
```

Addresses Types area (m2) # of rooms Monthly Fees (Kr) \

```
0
    Flormansgatan 2A
                       Lägenhet
                                        43
                                                   1.5
                                                                    2767.0
   Kastanjegatan 19F
                       Lägenhet
                                                   2.0
                                                                    2415.0
1
                                        34
2
    Karl XI gatan 47
                       Lägenhet
                                      87.4
                                                   3.0
                                                                    5787.0
           Äspet 163
3
                          Villa
                                  158 + 22
                                                   8.0
                                                                       NaN
  Margaretavägen 3K
                       Lägenhet
                                        78
                                                   3.0
                                                                    4584.0
          Sold Dates
                                                                     Links
   30 september 2021
                       https://www.hemnet.se/salda/lagenhet-1,5rum-ce...
0
   30 september 2021
                       https://www.hemnet.se/salda/lagenhet-2rum-jarn...
  30 september 2021
                       https://www.hemnet.se/salda/lagenhet-3rum-lund...
                       https://www.hemnet.se/salda/villa-8rum-lunds-k...
  30 september 2021
3
  30 september 2021
                       https://www.hemnet.se/salda/lagenhet-3rum-moll...
   Prices (tKr)
0
           2370
           1745
1
2
           4700
3
           5350
4
           2750
```

B.4 Check the housing type

2

4700

```
[6]: set(df['Types'])
[6]: {'Fritidshus', 'Gård/Skog', 'Lägenhet', 'Radhus', 'Tomt', 'Villa', 'Övrigt'}
```

B.5 Generate a dataframe for only apartments

```
apart_df = df[df['Types'] == 'Lägenhet']
[7]:
     apart_df.head()
                                   Types area (m<sup>2</sup>)
[7]:
                   Addresses
                                                     # of rooms
                                                                 Monthly Fees (Kr)
     0
            Flormansgatan 2A
                               Lägenhet
                                                            1.5
                                                                             2767.0
                                                43
     1
           Kastanjegatan 19F
                               Lägenhet
                                                34
                                                            2.0
                                                                             2415.0
     2
            Karl XI gatan 47
                               Lägenhet
                                              87,4
                                                            3.0
                                                                             5787.0
           Margaretavägen 3K
                               Lägenhet
                                                78
                                                            3.0
                                                                             4584.0
        Qvantenborgsvägen 4B
                               Lägenhet
                                                59
                                                                             3125.0
                                                            2.0
               Sold Dates
                                                                           Links
        30 september 2021
                            https://www.hemnet.se/salda/lagenhet-1,5rum-ce...
     0
     1
        30 september 2021
                            https://www.hemnet.se/salda/lagenhet-2rum-jarn...
     2
        30 september 2021
                            https://www.hemnet.se/salda/lagenhet-3rum-lund...
        30 september 2021
                            https://www.hemnet.se/salda/lagenhet-3rum-moll...
                            https://www.hemnet.se/salda/lagenhet-2rum-kobj...
        29 september 2021
        Prices (tKr)
     0
                2370
     1
                 1745
```

```
4 2750
5 2250
[]: apart_df.to_csv('apart_df.csv')
```

C Scrapping 2nd layer info from an individual link

```
[1]: import requests
from bs4 import BeautifulSoup
import pandas as pd
import re
```

C.1 Spercify a header to pass the robot detection

```
[2]: headers = {'User-Agent': 'Mozilla/5.0 (Windows NT 6.1; WOW64; rv:20.0) Gecko/
→20100101 Firefox/20.0'}
```

C.2 Scrapping info from an example link

```
[6]: df = pd.read_csv('apart_df.csv')
    link_ind=1970
    r = requests.get(df['Links'][link_ind], headers=headers)
    soup = BeautifulSoup(r.content, 'html.parser')
    body = soup.find('body')
    properties1 = body.select("dd.sold-property__attribute-value")
    properties2 = body.select("div.broker-card__info")
    for i in range(len(properties1)):
         print(str(properties1[i]).replace('<dd_</pre>
     →class="sold-property_attribute-value">', '').replace('</dd>', '')
              .replace('\n','').replace('\xa0','').replace('<i class="fa_</pre>

¬fa-arrow-circle-o-up fa-lg price-icon--up"></i>','')
               .strip())
     # Here we shall pay special attention to the order of string replacement.
     → The first replaced string can not be
     # a subset of the second string going to be replaced.
    print(properties2[0].get_text().replace('\n', '').replace('Kontakta_
     →mäklarkontoret','').replace('Kontakta mäklaren','').replace('Kontakt','').
                             "))
      →strip().split("
```

```
69410kr/m<sup>2</sup>
10000000kr
+1,05milj. kr (+11%)
Lägenhet
Bostadsrätt
5 rum
```

```
159,2 m²
Ja
3 av 4, hiss finns ej
1903
4868kr/mån
['Joacim Ernstsson', 'Bjurfors Lund Väster']
```

From the above code, we obtain the following info for a specific sold property:

- 1. Price per square meters
- 2. Sold price
- 3. Price increase (compared to the asking price)
- 4. Housing type
- 5. Number of room
- 6. Living area size
- 7. Whether there is balcony
- 8. Whether there is patio (now shown in this example)
- 9. floor number/total building floor, whether there is an elevator
- 10. Year of build
- 11. Monthly fee (avgift)
- 12. Broker who sold this property
- 13. Brokerage agency

The items (1-6, and 11) have already been provided in the 1st-layer info. Moreover, we noticed that the information of broker/agency is structured differently than other info. Therefore, we shall deal with them separately.

D Second layer info

D.1 Items except broker/agency

```
[1]: import requests
from bs4 import BeautifulSoup
import pandas as pd
import re

headers = {'User-Agent': 'Mozilla/5.0 (Windows NT 6.1; WOW64; rv:20.0) Gecko/
→20100101 Firefox/20.0'}
```

```
[2]: df = pd.read_csv('apart_df.csv')
```

Here we actually only need the info 7-10. But for some links, not all 13 items are provided, for example, some are missing the year of build, some do not list the avgift, etc. So here we better scrap all info and then clean them later.

```
info0 = [None for _ in range(link_len)]
info1 = [None for _ in range(link_len)]
info2 = [None for _ in range(link_len)]
info3 = [None for _ in range(link_len)]
info4 = [None for _ in range(link_len)]
info5 = [None for _ in range(link_len)]
info6 = [None for _ in range(link_len)]
info7 = [None for _ in range(link_len)]
info8 = [None for _ in range(link_len)]
info9 = [None for _ in range(link_len)]
info10 = [None for _ in range(link_len)]
info11 = [None for _ in range(link_len)]
info12 = [None for _ in range(link_len)]
```

```
[4]: for link_ind in range(link_len):
    r = requests.get(df['Links'][link_ind], headers=headers)
    soup = BeautifulSoup(r.content, 'html.parser')
    body = soup.find('body')

    properties1 = body.select("dd.sold-property__attribute-value")
    prop_len = len(properties1)
```

```
info0[link_ind] = str(properties1[0]).replace('<dd_</pre>

class="sold-property_attribute-value">', '').replace('</dd>', '').
→replace('\n','').replace('\xa0','').replace('<i class="fa_</pre>

¬fa-arrow-circle-o-up fa-lg price-icon--up"></i>','').replace('<i class="fa_</pre>

→fa-arrow-circle-o-up fa-lg price-icon--down"></i>','').strip()

  info1[link_ind] = str(properties1[1]).replace('<dd_</pre>
→replace('\n','').replace('\xa0','').replace('<i class="fa_</pre>

→fa-arrow-circle-o-up fa-lg price-icon--up"></i>','').replace('<i class="fa_

→fa-arrow-circle-o-up fa-lg price-icon--down"></i>','').strip()

  info2[link_ind] = str(properties1[2]).replace('<dd_</pre>

class="sold-property_attribute-value">', '').replace('</dd>', '').
→fa-arrow-circle-o-up fa-lg price-icon--up"></i>','').replace('<i class="fa_</pre>

¬fa-arrow-circle-o-up fa-lg price-icon--down"></i>','').strip()

  info3[link_ind] = str(properties1[3]).replace('<dd_</pre>

class="sold-property_attribute-value">', '').replace('</dd>', '').
→replace('\n','').replace('\xa0','').replace('<i class="fa_</pre>

→fa-arrow-circle-o-up fa-lg price-icon--up"></i>','').replace('<i class="fa-

¬fa-arrow-circle-o-up fa-lg price-icon--down"></i>','').strip()

  info4[link_ind] = str(properties1[4]).replace('<dd_</pre>

¬fa-arrow-circle-o-up fa-lg price-icon--up"></i>','').replace('<i class="fa_</pre>

¬fa-arrow-circle-o-up fa-lg price-icon--down"></i>','').strip()

  info5[link_ind] = str(properties1[5]).replace('<dd_</pre>
→class="sold-property__attribute-value">', '').replace('</dd>', '').
→replace('\n','').replace('\xa0','').replace('<i class="fa_</pre>

¬fa-arrow-circle-o-up fa-lg price-icon--up"></i>','').replace('<i class="fa_</pre>

¬fa-arrow-circle-o-up fa-lg price-icon--down"></i>','').strip()

  info6[link_ind] = str(properties1[6]).replace('<dd_</pre>

class="sold-property_attribute-value">', '').replace('</dd>', '').
→replace('\n','').replace('\xa0','').replace('<i class="fa_</pre>

¬fa-arrow-circle-o-up fa-lg price-icon--up"></i>','').replace('<i class="fa_</pre>

¬fa-arrow-circle-o-up fa-lg price-icon--down"></i>','').strip()

  info7[link_ind] = str(properties1[7]).replace('<dd_</pre>
→replace('\n','').replace('\xa0','').replace('<i class="fa_</pre>

¬fa-arrow-circle-o-up fa-lg price-icon--up"></i>','').replace('<i class="fa_</pre>

¬fa-arrow-circle-o-up fa-lg price-icon--down"></i>','').strip()

  if prop_len == 9:
      info8[link_ind] = str(properties1[8]).replace('<dd_</pre>
-fa-arrow-circle-o-up fa-lg price-icon--up"></i>','').replace('<i class="fa_

¬fa-arrow-circle-o-up fa-lg price-icon--down"></i>','').strip()

  elif prop_len == 10:
```

```
info8[link_ind] = str(properties1[8]).replace('<dd_</pre>

¬fa-arrow-circle-o-up fa-lg price-icon--up"></i>','').replace('<i class="fa_</pre>

¬fa-arrow-circle-o-up fa-lg price-icon--down"></i>','').strip()

      info9[link_ind] = str(properties1[9]).replace('<dd_</pre>
→replace('\n','').replace('\xa0','').replace('<i class="fa_</pre>

→fa-arrow-circle-o-up fa-lg price-icon--up"></i>','').replace('<i class="fa_
)

→fa-arrow-circle-o-up fa-lg price-icon--down"></i>','').strip()

  elif prop_len == 11:
      info8[link_ind] = str(properties1[8]).replace('<dd_</pre>

class="sold-property_attribute-value">', '').replace('</dd>', '').
→replace('\n','').replace('\xa0','').replace('<i class="fa_</pre>

¬fa-arrow-circle-o-up fa-lg price-icon--up"></i>','').replace('<i class="fa_</pre>

→fa-arrow-circle-o-up fa-lg price-icon--down"></i>','').strip()

      info9[link_ind] = str(properties1[9]).replace('<dd_</pre>
→replace('\n','').replace('\xa0','').replace('<i class="fa_</pre>

¬fa-arrow-circle-o-up fa-lg price-icon--up"></i>','').replace('<i class="fa_</pre>
\hookrightarrow fa-arrow-circle-o-up fa-lg price-icon--down"></i>','').strip()
      info10[link_ind] = str(properties1[10]).replace('<dd_</pre>

¬fa-arrow-circle-o-up fa-lg price-icon--up"></i>','').replace('<i class="fa_</pre>

¬fa-arrow-circle-o-up fa-lg price-icon--down"></i>','').strip()

  elif prop_len == 12:
      info8[link_ind] = str(properties1[8]).replace('<dd_</pre>

class="sold-property_attribute-value">', '').replace('</dd>', '').
→replace('\n','').replace('\xa0','').replace('<i class="fa_</pre>

¬fa-arrow-circle-o-up fa-lg price-icon--up"></i>','').replace('<i class="fa_</pre>

¬fa-arrow-circle-o-up fa-lg price-icon--down"></i>','').strip()

      info9[link_ind] = str(properties1[9]).replace('<dd_</pre>
→class="sold-property_attribute-value">', '').replace('</dd>', '').
→replace('\n','').replace('\xa0','').replace('<i class="fa_</pre>

¬fa-arrow-circle-o-up fa-lg price-icon--up"></i>','').replace('<i class="fa_</pre>

¬fa-arrow-circle-o-up fa-lg price-icon--down"></i>','').strip()

      info10[link_ind] = str(properties1[10]).replace('<dd_</pre>

¬fa-arrow-circle-o-up fa-lg price-icon--up"></i>','').replace('<i class="fa_</pre>

¬fa-arrow-circle-o-up fa-lg price-icon--down"></i>','').strip()

      info11[link_ind] = str(properties1[11]).replace('<dd_</pre>
→replace('\n','').replace('\xa0','').replace('<i class="fa_</pre>
-fa-arrow-circle-o-up fa-lg price-icon--up"></i>','').replace('<i class="fa_

¬fa-arrow-circle-o-up fa-lg price-icon--down"></i>','').strip()

  elif prop_len == 13:
```

```
info8[link_ind] = str(properties1[8]).replace('<dd_</pre>

¬fa-arrow-circle-o-up fa-lg price-icon--up"></i>','').replace('<i class="fa_</pre>

→fa-arrow-circle-o-up fa-lg price-icon--down"></i>','').strip()

           info9[link_ind] = str(properties1[9]).replace('<dd_</pre>

class="sold-property_attribute-value">', '').replace('</dd>', '').
     →replace('\n','').replace('\xa0','').replace('<i class="fa_</pre>

¬fa-arrow-circle-o-up fa-lg price-icon--up"></i>','').replace('<i class="fa_</pre>

¬fa-arrow-circle-o-up fa-lg price-icon--down"></i>','').strip()

           info10[link_ind] = str(properties1[10]).replace('<dd_</pre>

class="sold-property_attribute-value">', '').replace('</dd>', '').

→fa-arrow-circle-o-up fa-lg price-icon--up"></i>','').replace('<i class="fa_
)

¬fa-arrow-circle-o-up fa-lg price-icon--down"></i>','').strip()

           info11[link_ind] = str(properties1[11]).replace('<dd_

class="sold-property_attribute-value">', '').replace('</dd>', '').
     →replace('\n','').replace('\xa0','').replace('<i class="fa_</pre>

→fa-arrow-circle-o-up fa-lg price-icon--up"></i>','').replace('<i class="fa_

¬fa-arrow-circle-o-up fa-lg price-icon--down"></i>','').strip()

           info12[link_ind] = str(properties1[12]).replace('<dd_</pre>

¬fa-arrow-circle-o-up fa-lg price-icon--up"></i>','').replace('<i class="fa_</pre>

→fa-arrow-circle-o-up fa-lg price-icon--down"></i>','').strip()

[]: d = {'info0': info0, 'info1': info1, 'info2': info2, 'info3': info3, 'info4': __
     →info4, 'info5': info5,'info6': info6, 'info7': info7, 'info8': info8,
    →'info9': info9, 'info10': info10, 'info11': info11, 'info12': info12}
    frame = pd.DataFrame(data=d).T
```

D.2 Broker/Agency

```
[]: brokers = [None for _ in range(link_len)]
agencies = [None for _ in range(link_len)]

[]: for link_ind in range(link_len):
    r = requests.get(df['Links'][link_ind], headers=headers)
    soup = BeautifulSoup(r.content, 'html.parser')
    body = soup.find('body')

    properties2 = body.select("div.broker-card__info")
```

frame.to_csv('unprocessed_sndlayer_info.csv', index=False)

```
[]: d = {'Agents': brokers, 'Agencies': third_agency}
agent_df = pd.DataFrame(data=d)
agent_df.to_csv('agent.csv', index=False)
```

E Data Cleaning

2

+160000 kr (+18%)

```
[1]: import pandas as pd
```

E.1 Clean second layer info except broker/agencies

```
[2]: snd_df = pd.read_csv('unprocessed_sndlayer_info.csv')
      snd_df.head(10)
[2]:
                                                                                             2
                                                     15900kr/m<sup>2</sup>
      0
                        32609kr/m<sup>2</sup>
                                                                                  34043kr/m<sup>2</sup>
                          695000kr
                                                       795000kr
                                                                                    725000kr
      1
      2
                 +55000 kr (+8%)
                                                                          +75000 kr (+10%)
                                                             NaN
      3
                          Lägenhet
                                                                                    Lägenhet
                                                       Lägenhet
      4
                      Bostadsrätt
                                                   Bostadsrätt
                                                                                 Bostadsrätt
      5
                              1 rum
                                                           2 rum
                                                                                        1 rum
      6
                              23 m<sup>2</sup>
                                                           50 m^2
                                                                                      23,5 m^2
      7
                                Nej
                                       2 av 2, hiss finns ej
                                                                    2 av 2, hiss finns ej
                                                            2004
          1 av 3, hiss finns ej
      9
                               1956
                                                     4011kr/mån
                                                                                  1836kr/mån
                           3
                                                        4
                                                                                      5
      0
                26129kr/m<sup>2</sup>
                                             34468kr/m<sup>2</sup>
                                                                          19318kr/m<sup>2</sup>
                   795000kr
                                                750000kr
                                                                             850000kr
      1
      2
          +15000 kr (+2%)
                                       +60000 kr (+8%)
                                                                                   NaN
      3
                  Lägenhet
                                                Lägenhet
                                                                             Lägenhet
      4
                                                                         Bostadsrätt
               Bostadsrätt
                                            Bostadsrätt
      5
                      1 rum
                                                    1 rum
                                                                                 2 rum
      6
                      31 m<sup>2</sup>
                                                 23,5 m^2
                                                                                 44 m<sup>2</sup>
      7
                     2 av 2
                               1 av 2, hiss finns ej
                                                            2 av 2, hiss finns ej
      8
                        2018
                                                     1957
                                                                                  1953
                                             1786kr/mån
      9
                1770kr/mån
                                                                          2967kr/mån
                                   6
                                                                             8
                        19000kr/m<sup>2</sup>
      0
                                                 31847kr/m<sup>2</sup>
                                                                 16667kr/m<sup>2</sup>
      1
                          975000kr
                                                   950000kr
                                                                   1050000kr
      2
                 -25000 kr (-3%)
                                          +50000 kr (+5%)
                                                                          NaN
      3
                          Lägenhet
                                                   Lägenhet
                                                                    Lägenhet
      4
                      Bostadsrätt
                                               Bostadsrätt
                                                                Bostadsrätt
      5
                              1 rum
                                                     1,5 rum
                                                                        2 rum
      6
                              50 m^2
                                                     31,4 \text{ m}^2
                                                                        63 m^2
      7
                                  Ja
                                                                      2 av 2
                                                          Nej
          2 av 2, hiss finns ej
                                                                         2004
      8
                                       1 av 8, hiss finns
      9
                               1971
                                                         1964
                                                                 4987kr/mån
                                                                   1962
                                                                                   1963
      0
                        28514kr/m<sup>2</sup>
                                                           63194kr/m<sup>2</sup>
                                                                           44498kr/m<sup>2</sup>
      1
                          895000kr
                                                            7995000kr
                                                                             9300000kr
```

+1,11milj. kr (+14%)

NaN

```
Lägenhet
3
                                                     Lägenhet
                                                                   Lägenhet
4
               Bostadsrätt
                                                Bostadsrätt
                                                                Bostadsrätt
5
                                                                        6 rum
                       1 rum
                                                        5 rum
                                                                       209 m^{2}
6
                       37 m^2
                                                       144 m^2
7
   1 av 3, hiss finns ej
                                                           Nej
                                                                            Ja
8
                                                                 10626kr/mån
9
                 2228kr/mån
                                     1 av 2, hiss finns ej
                                                                           NaN
            1964
                                          1965
                                                                     1966
0
     44498kr/m<sup>2</sup>
                                   64901kr/m<sup>2</sup>
                                                             40204kr/m<sup>2</sup>
      9300000kr
                                    6995000kr
                                                               8500000kr
1
2
                      +2,81milj. kr (+40%)
                                                 +1,35milj. kr (+16%)
             NaN
3
       Lägenhet
                                     Lägenhet
                                                                Lägenhet
4
   Bostadsrätt
                   Andel i bostadsförening
                                                            Bostadsrätt
5
           6 rum
                                         5 rum
                                                                   6 rum
6
         209 m^{2}
                                        151 m<sup>2</sup>
                                                                  245 m^{2}
7
    10626kr/mån
                                           Nej
8
             NaN
                     1 av 3, hiss finns ej
                                                    2 av 5, hiss finns
9
                                                                     1890
             NaN
                                          1903
                    1967
                                                1968
                                                                            1969
0
             63368kr/m<sup>2</sup>
                                         63905kr/m<sup>2</sup>
                                                                     69410kr/m<sup>2</sup>
1
              9500000kr
                                          9500000kr
                                                                     10000000kr
2
     +1milj. kr (+11%)
                              +1,3milj. kr (+14%)
                                                        +1,05milj. kr (+11%)
3
               Lägenhet
                                           Lägenhet
                                                                       Lägenhet
4
            Bostadsrätt
                                        Bostadsrätt
                                                                   Bostadsrätt
5
                   6 rum
                                               5 rum
                                                                           5 rum
6
               165,7 \text{ m}^2
                                              169 m^{2}
                                                                       159.2 \text{ m}^2
7
                       Ja
                                                   Ja
                           2 av 4, hiss finns ej
   5 av 5, hiss finns
                                                       3 av 4, hiss finns ej
             8008kr/mån
                                                                            1903
9
                                                1904
                        1970
                                                          1971
0
                 69410kr/m<sup>2</sup>
                                                  85124kr/m<sup>2</sup>
                 10000000kr
                                                   11600000kr
1
2
     +1,05milj. kr (+11%)
                                            +62000 kr (+1%)
3
                   Lägenhet
                                                     Lägenhet
4
               Bostadsrätt
                                                 Bostadsrätt
5
                       5 rum
                                                        4 rum
6
                   159.2 \text{ m}^2
                                                       137 m^{2}
7
                                                  6909kr/mån
8
   3 av 4, hiss finns ej
                               Brf Kulturkvarteret i Lund
9
                        1903
                                                           NaN
```

[10 rows x 1972 columns]

```
E.1.1 Asking prices
[3]: asking_price=snd_df.iloc[1].str.replace('kr', '').astype(float)
     asking_price.head()
[3]: 0
          695000.0
          795000.0
     2
         725000.0
     3
          795000.0
     4
         750000.0
     Name: 1, dtype: float64
    E.1.2 Building year
[6]: build_year = [None for _ in range(1972)]
     for i in range(1972):
         snd_df_col = snd_df[str(i)]
         for element in snd_df_col:
             # here we need to check if the element is string because we set_
      → asking_price data type
             # to be float which does not have length.
             if type(element) == str and len(element) == 4:
                 build_year[i] = int(element)
     build_year[0:6]
[6]: [1956, 2004, 1957, 2018, 1957, 1953]
    E.1.3 Wether there is a balcony/patio
    Let's check how many sold apartments provide the info of balcony/patio
[9]: is_balcony_count = [None for _ in range(1972)]
     for i in range(1972):
         snd_df_col = snd_df[str(i)]
```

```
[9]: is_balcony_count = [None for _ in range(1972)]
for i in range(1972):
    snd_df_col = snd_df[str(i)]
    Nej_count = list(snd_df_col).count('Nej')
    Ja_count = list(snd_df_col).count('Ja')
    is_balcony_count[i] = Nej_count + Ja_count
```

```
[10]: # 242 apartments do not provide this info
is_balcony_count.count(0)
```

[10]: 242

```
[11]: # 1520 apartments only provide whether there is a balcony is_balcony_count.count(1)
```

[11]: 1520

```
[12]: # 210 apartments provide both balcony and patio info
    is_balcony_count.count(2)

[12]: 210

Corresponding indices
[13]: balcony_index = [i for i, e in enumerate(is_balcony_count) if e == 1]
    balcony_patio_index = [i for i, e in enumerate(is_balcony_count) if e == 2]
```

Now we can get the info from the items with given indices

```
[14]: is_balcony = [None for _ in range(1972)]
is_patio = [None for _ in range(1972)]
```

```
[19]: # For the links provide both the balcony and patio info, the 7th element.

—gives balcony and 8th element gives patio

for ind in balcony_patio_index:

—snd_df_col = snd_df[str(ind)]

—is_balcony[ind] = snd_df_col[7]

—is_patio[ind] = snd_df_col[8]
```

```
[20]: is_balcony[0:10]
```

```
[20]: ['Nej', None, None, None, None, 'Ja', 'Nej', None, None]
```

```
[22]: is_patio[5:15]
```

```
[22]: [None, None, None, None, None, Vai, None, None, None]
```

E.1.4 Total number of building floors/Apartment floor number/If elevator is available.

```
[25]: floor_elevator = [None for _ in range(1972)]

for i in range(1972):
    snd_df_col = snd_df[str(i)]
    for element in snd_df_col:
        if type(element) == str and element.count('av') == 1:
```

```
floor_elevator[i] = element
      floor_elevator[0:5]
[25]: ['1 av 3, hiss finns ej',
      '2 av 2, hiss finns ej',
       '2 av 2, hiss finns ej',
       '2 av 2',
       '1 av 2, hiss finns ej']
     From the above output, we find that building floors/Apartment floor number is
     separated by the string 'av', and is_elevator is obtained simply by first replacing
     'hiss finns ej' as 'No' and 'hiss finns' as 'Yes'.
[26]: floor_number = [None for _ in range(1972)]
      total_floor = [None for _ in range(1972)]
      is_elevator = [None for _ in range(1972)]
[27]: for i in range(1972):
          if floor_elevator[i]:
              element = floor_elevator[i].split(', ')
              if len(element) == 2:
                  is_elevator[i] = element[1]
                  floor_info = element[0].split('av')
                  floor_number[i] = floor_info[0].strip()
                  total_floor[i] = floor_info[1].strip()
              elif len(element) == 1:
                  floor_info = element[0].split('av')
                  floor_number[i] = floor_info[0].strip()
                  total_floor[i] = floor_info[1].strip()
[28]: floor_number[0:6]
[28]: ['1', '2', '2', '2', '1', '2']
[29]: total_floor[0:6]
[29]: ['3', '2', '2', '2', '2', '2']
[31]: is_elevator = list(pd.Series(is_elevator).replace('hiss finns ej','No').
      →replace('hiss finns','Yes'))
      is_elevator[0:10]
[31]: ['No', 'No', 'No', None, 'No', 'No', 'Yes', None, 'No']
[]: d = {'Average': average, 'Asking price': asking_price, 'Balcony': is_balcony,_
      → 'Patio': is_patio, 'Build year': build_year, 'Floor number': floor_number, □
      →'Total floor': total_floor, 'Elevator': is_elevator}
      snd_layer_df = pd.DataFrame(data=d)
```

```
snd_layer_df.to_csv('snd_layer_df_info.csv', index=False)
```

E.2 Clean first layer info

```
[152]: df = pd.read_csv('hemnet.csv')
       df.head()
                                 Types area (m<sup>2</sup>)
                                                    # of rooms
                                                                Monthly Fees (Kr)
[152]:
                   Addresses
                              Lägenhet
           Flormansgatan 2A
                                                           1.5
                                                                            2767.0
       0
                                               43
          Kastanjegatan 19F
       1
                              Lägenhet
                                               34
                                                           2.0
                                                                            2415.0
       2
           Karl XI gatan 47
                              Lägenhet
                                             87,4
                                                           3.0
                                                                            5787.0
       3
                   Äspet 163
                                         158 + 22
                                 Villa
                                                           8.0
                                                                               NaN
          Margaretavägen 3K
                              Lägenhet
                                               78
                                                                            4584.0
                                                           3.0
                 Sold Dates
                                                                             Links
                              https://www.hemnet.se/salda/lagenhet-1,5rum-ce...
       0
          30 september 2021
       1
          30 september 2021
                              https://www.hemnet.se/salda/lagenhet-2rum-jarn...
          30 september 2021
                              https://www.hemnet.se/salda/lagenhet-3rum-lund...
          30 september 2021
                              https://www.hemnet.se/salda/villa-8rum-lunds-k...
       3
          30 september 2021
                              https://www.hemnet.se/salda/lagenhet-3rum-moll...
          Prices (tKr)
       0
                   2370
       1
                   1745
       2
                   4700
       3
                  5350
                   2750
```

E.2.1 Separate Apartment (Lägenhet) from other housing types

```
[153]: apart_df = df[df['Types'] == 'Lägenhet']
       apart_df.head()
[153]:
                                                      # of rooms
                                                                   Monthly Fees (Kr)
                      Addresses
                                    Types area (m<sup>2</sup>)
                                 Lägenhet
              Flormansgatan 2A
                                                              1.5
       0
                                                  43
                                                                               2767.0
             Kastanjegatan 19F
                                 Lägenhet
                                                              2.0
                                                                               2415.0
       1
                                                  34
       2
              Karl XI gatan 47
                                 Lägenhet
                                                87,4
                                                              3.0
                                                                               5787.0
             Margaretavägen 3K
                                 Lägenhet
                                                  78
                                                              3.0
                                                                               4584.0
       4
          Qvantenborgsvägen 4B
                                 Lägenhet
                                                              2.0
                                                                               3125.0
                                                  59
                  Sold Dates
                                                                            Links
       0
          30 september 2021
                              https://www.hemnet.se/salda/lagenhet-1,5rum-ce...
                              https://www.hemnet.se/salda/lagenhet-2rum-jarn...
       1
          30 september 2021
       2
          30 september 2021
                              https://www.hemnet.se/salda/lagenhet-3rum-lund...
          30 september 2021
                              https://www.hemnet.se/salda/lagenhet-3rum-moll...
          29 september 2021
                              https://www.hemnet.se/salda/lagenhet-2rum-kobj...
          Prices (tKr)
```

```
1
                   1745
       2
                   4700
                   2750
       4
       5
                   2250
[155]: apart_df.shape
[155]: (1972, 8)
             Clean the data in the column 'area'
       \mathbf{E.2.2}
[121]: area = apart_df['area (m<sup>2</sup>)']
       area.head()
[121]: 0
               43
               34
       1
       2
             87,4
       4
               78
               59
       Name: area (m<sup>2</sup>), dtype: object
[122]: | # We first clean the values contain '+' sign by removing the number after it.
       # By comparing the sold price and price/m2, seems these numbers are not_
        \hookrightarrow counted.
       irregular_values = apart_df[apart_df['area (m²)'].str.contains('+',_
        →regex=False)]['area (m²)']
       irregular_values.head()
[122]: 69
                 60 + 20
                 44 + 20
       91
               48,4 + 20
       154
       485
               75,5 + 21
       958
                 89 + 50
       Name: area (m<sup>2</sup>), dtype: object
[123]: regular_values = irregular_values.str.split('+').str[0]
       regular_values.head()
[123]: 69
                 60
       91
                 44
       154
               48,4
       485
               75,5
       958
                 89
       Name: area (m²), dtype: object
```

0

2370

```
[124]: | irregular_index = apart_df[apart_df['area (m²)'].str.contains('+',_
        →regex=False)].index.values
       for ind in irregular_index:
           area = area.replace(area[ind], regular_values[ind])
[125]: area[91]
[125]: '44 '
[126]: # We also replace comma with period.
       area = area.str.replace(',','.')
       area.head()
[126]: 0
              43
              34
       1
       2
            87.4
              78
       4
       5
              59
       Name: area (m2), dtype: object
[160]: # Now replace the column with the cleaned values.
       pd.options.mode.chained_assignment = None # default='warn'
       apart_df['area (m²)'] = area
       \# apart_df = apart_df[apart_df['area\ (m^2)'] == area]\ \# sth\ wrong\ with\ this
       → line of code which changes apart_df shape.
       apart_df.head()
[160]:
                     Addresses
                                    Types area (m<sup>2</sup>)
                                                     # of rooms Monthly Fees (Kr)
              Flormansgatan 2A
                                                                             2767.0
       0
                                 Lägenhet
                                                 43
                                                             1.5
             Kastanjegatan 19F
                                                             2.0
                                                                             2415.0
       1
                                 Lägenhet
                                                 34
       2
              Karl XI gatan 47
                                 Lägenhet
                                               87.4
                                                             3.0
                                                                             5787.0
             Margaretavägen 3K
                                 Lägenhet
                                                             3.0
                                                                             4584.0
                                                 78
          Qvantenborgsvägen 4B Lägenhet
                                                                             3125.0
                                                 59
                                                             2.0
                 Sold Dates
                                                                           Links
       0 30 september 2021 https://www.hemnet.se/salda/lagenhet-1,5rum-ce...
       1 30 september 2021 https://www.hemnet.se/salda/lagenhet-2rum-jarn...
       2 30 september 2021
                             https://www.hemnet.se/salda/lagenhet-3rum-lund...
       4 30 september 2021
                             https://www.hemnet.se/salda/lagenhet-3rum-moll...
          29 september 2021 https://www.hemnet.se/salda/lagenhet-2rum-kobj...
          Prices (tKr)
       0
                  2370
       1
                  1745
       2
                  4700
       4
                  2750
                  2250
       5
```

```
[161]: apart_df.shape
[161]: (1972, 8)
           Change the format of Sold Dates
[162]: Dates = apart_df['Sold Dates']
      Dates=Dates.str.replace(' januari ','/01/').str.replace(' februari ','/02/').

str.replace(' mars ','/03/').str.replace(' april ','/04/').str.replace('□
       →maj ','/05/').str.replace(' juni ','/06/').str.replace(' juli ','/07/').

→str.replace(' augusti ','/08/').str.replace(' september ','/09/').str.

december ','/12/')

      Dates.head()
           30/09/2021
[162]: 0
           30/09/2021
      1
      2
           30/09/2021
           30/09/2021
      4
           29/09/2021
      Name: Sold Dates, dtype: object
[163]: Dates = pd.to_datetime(Dates)
      apart_df['Sold Dates'] = Dates.values
      apart_df.head()
[163]:
                    Addresses
                                  Types area (m<sup>2</sup>)
                                                  # of rooms
                                                             Monthly Fees (Kr)
      0
             Flormansgatan 2A Lägenhet
                                              43
                                                         1.5
                                                                         2767.0
      1
            Kastanjegatan 19F
                               Lägenhet
                                              34
                                                         2.0
                                                                         2415.0
             Karl XI gatan 47
                               Lägenhet
                                            87.4
                                                         3.0
      2
                                                                         5787.0
            Margaretavägen 3K
                               Lägenhet
                                              78
                                                         3.0
                                                                         4584.0
         Qvantenborgsvägen 4B
                               Lägenhet
                                                                         3125.0
                                              59
                                                         2.0
        Sold Dates
                                                               Links Prices (tKr)
      0 2021-09-30 https://www.hemnet.se/salda/lagenhet-1,5rum-ce...
                                                                              2370
      1 2021-09-30 https://www.hemnet.se/salda/lagenhet-2rum-jarn...
                                                                              1745
      2 2021-09-30 https://www.hemnet.se/salda/lagenhet-3rum-lund...
                                                                              4700
      4 2021-09-30 https://www.hemnet.se/salda/lagenhet-3rum-moll...
                                                                              2750
      5 2021-09-29 https://www.hemnet.se/salda/lagenhet-2rum-kobj...
                                                                              2250
[164]: apart_df.shape
[164]: (1972, 8)
      E.2.4 Drop the columns 'Types' and 'Links'
[165]: apart_df = apart_df.drop(columns='Types')
```

```
[166]: apart_df = apart_df.drop(columns='Links')
[167]: apart_df.head()
[167]:
                      Addresses area (m<sup>2</sup>) # of rooms Monthly Fees (Kr) Sold Dates
              Flormansgatan 2A
       0
                                        43
                                                    1.5
                                                                     2767.0 2021-09-30
             Kastanjegatan 19F
                                                    2.0
                                                                     2415.0 2021-09-30
       1
                                        34
              Karl XI gatan 47
       2
                                      87.4
                                                    3.0
                                                                     5787.0 2021-09-30
       4
             Margaretavägen 3K
                                        78
                                                    3.0
                                                                     4584.0 2021-09-30
          Qvantenborgsvägen 4B
                                                    2.0
                                                                     3125.0 2021-09-29
                                        59
          Prices (tKr)
       0
                   2370
       1
                   1745
       2
                   4700
       4
                   2750
       5
                   2250
```

E.2.5 Reorder the rows as the increasing sold prices

```
[168]: apart_df = apart_df.sort_values(['Prices (tKr)'], ascending=1)
       apart_df.head()
                      Addresses area (m2) # of rooms Monthly Fees (Kr) Sold Dates _
[168]:
        \hookrightarrow\
       565
             Veberödsvägen 22C
                                        23
                                                    1.0
                                                                     1287.0 2021-04-09
                Idalavägen 47 f
                                                                     4011.0 2020-10-21
       319
                                        50
                                                    2.0
       2007
                   Allégatan 3F
                                      23.5
                                                    1.0
                                                                     1836.0 2020-11-15
                  Horstgatan 4H
       259
                                                    1.0
                                                                     1770.0 2020-10-29
                                        31
                   Allégatan 3F
       2411
                                      23.5
                                                    1.0
                                                                     1786.0 2021-03-01
             Prices (tKr)
       565
                       750
       319
                       795
       2007
                       800
       259
                       810
       2411
                       810
[169]: apart_df.shape
[169]: (1972, 6)
```

E.2.6 Drop the index and add other features from second layer info

```
[170]: new_apart_df = apart_df.reset_index()
[171]: new_apart_df.head(3)
```

```
index
[171]:
                          Addresses area (m<sup>2</sup>) # of rooms Monthly Fees (Kr) \
            565 Veberödsvägen 22C
                                                       1.0
                                                                        1287.0
                                            23
                    Idalavägen 47 f
                                                                        4011.0
       1
            319
                                            50
                                                       2.0
       2
           2007
                       Allégatan 3F
                                          23.5
                                                       1.0
                                                                        1836.0
         Sold Dates Prices (tKr)
       0 2021-04-09
                               750
       1 2020-10-21
                               795
       2 2020-11-15
                               800
[172]: | agent_df = pd.read_csv('agent.csv')
       snd_info_df = pd.read_csv('snd_layer_df_info.csv')
[213]:  # Join 3 dataframes
       new_df = pd.concat([new_apart_df, snd_info_df, agent_df], axis=1)
[214]: # Get rid of NaN
       new_df = new_df.fillna('')
       new_df.head()
[214]:
          index
                          Addresses area (m<sup>2</sup>) # of rooms Monthly Fees (Kr)
            565
                 Veberödsvägen 22C
                                            23
                                                        1.0
                                                                        1287.0
       1
            319
                    Idalavägen 47 f
                                            50
                                                       2.0
                                                                        4011.0
       2
           2007
                       Allégatan 3F
                                          23.5
                                                       1.0
                                                                        1836.0
       3
                     Horstgatan 4H
                                                                        1770.0
            259
                                            31
                                                       1.0
                      Allégatan 3F
                                          23.5
                                                       1.0
           2411
                                                                        1786.0
         Sold Dates Prices (tKr)
                                    Average Asking price Balcony Patio Build year
       0 2021-04-09
                                    32609.0
                                                   695000
                               750
                                                               Nej
                                                                                1956
       1 2020-10-21
                               795 15900.0
                                                   795000
                                                                                2004
       2 2020-11-15
                               800 34043.0
                                                   725000
                                                                                1957
                                                   795000
       3 2020-10-29
                               810 26129.0
                                                                                2018
       4 2021-03-01
                               810 34468.0
                                                   750000
                                                                                1957
         Floor number Total floor Elevator
                                                      Agents
       0
                    1
                                 3
                                               Karin Ekström
                                 2
       1
                     2
                                          No
                                              Rickard Saltin
       2
                    2
                                 2
                                         No
                    2
                                 2
       3
       4
                     1
                                          No
                                   Agencies
          Erik Olsson Fastighetsförmedling
       1
                       Fastighetsbyrån Lund
                       Fastighetsbyrån Lund
       2
       3
         Svensk Fastighetsförmedling Lund
                       Fastighetsbyrån Lund
```

```
[99]: # 'Average': average, 'Asking price': asking_price, 'Balcony': is_balcony, #'Patio': is_patio, 'Build year': build_year, 'Floor number': floor_number, #'Total floor': total_floor, 'Elevator': is_elevator}
```

E.2.7 Change data type/reorder columns

```
We change the column 'asking price' also to 'asking price (tkr)'
```

```
[210]: # Two apartments do not have asking prices
       none_index=[i for i,v in enumerate(new_df['Asking price']) if v == '']
       none_index
[210]: [1399, 1473]
[211]: # We replace these 2 values to 0. Remember to drop these 2 values in_
        → analysis using this feature!
       ask_price = new_df['Asking price'].replace('',0)
       ask_price_tkr = ask_price/1000
       ask_price_tkr = ask_price_tkr.astype(int)
[215]: new_df = new_df.drop(columns='index')
       new_df = new_df.drop(columns='Asking price')
       new_df['Asking (tKr)'] = ask_price_tkr
[221]: apartment_df = new_df.reindex(columns=['Addresses', 'area (m2)', '# of_
        →rooms', 'Balcony', 'Patio', 'Elevator', 'Floor number', 'Total floor', □
        _{\hookrightarrow}'Monthly Fees (Kr)', 'Build year', 'Asking (tKr)', 'Prices (tKr)', _{\sim}
        →'Average', 'Agents', 'Agencies', 'Sold Dates'])
[222]: apartment_df.head(3)
[222]:
                  Addresses area (m<sup>2</sup>) # of rooms Balcony Patio Elevator
         Veberödsvägen 22C
                                    23
                                               1.0
                                                       Nej
            Idalavägen 47 f
                                               2.0
                                    50
                                                                        No
               Allégatan 3F
                                               1.0
                                  23.5
                                                                        No
         Floor number Total floor Monthly Fees (Kr) Build year Asking (tKr)
                                               1287.0
                                                             1956
                                 3
                    2
                                 2
                                               4011.0
                                                             2004
                                                                            795
       1
       2
                    2
                                 2
                                               1836.0
                                                             1957
                                                                            725
          Prices (tKr) Average
                                                                           Agencies
                                          Agents
       0
                   750 32609.0
                                   Karin Ekström Erik Olsson Fastighetsförmedling
                   795 15900.0 Rickard Saltin
                                                               Fastighetsbyrån Lund
                                                               Fastighetsbyrån Lund
                   800 34043.0
         Sold Dates
       0 2021-04-09
```

```
1 2020-10-21
2 2020-11-15

[]:

[223]: apartment_df.to_csv('apartment_df.csv')
```