#### Monotone Additive Statistics

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February 4, 2022

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#### Introduction

- How should a random quantity be summarized by a single number?
- We study the statistics that are monotone with respect to first-order stochastic dominance, and additive for sums of independent random variables.
- Our main result establishes that every monotone additive statistic Φ is of the form

$$\Phi(X) = \int K_a(X) \mathrm{d}\mu(a)$$

for some probability measure  $\mu$  and  $K_a(X) = \frac{1}{a} \log \mathbb{E}\left[e^{aX}\right]$ .



#### Monotone additive statistics

- Let  $L^{\infty}$  denotes the collection of bounded real random variables, defined over a nonatomic probability space  $(\Omega, \mathcal{F}, \mathbb{P})$ .
- Let  $\overline{\mathbb{R}} = \mathbb{R} \cup \{-\infty, \infty\}$  denotes the extended real numbers.

### Definition (Statistic)

A map  $\Phi: L^{\infty} \to \mathbb{R}$  is a statistic if it satisfies (i)  $\Phi(X) = \Phi(Y)$  whenever  $X, Y \in L^{\infty}$  have the same distribution, and (ii)  $\Phi(c) = c$  for every  $c \in \mathbb{R}$ ; that is,  $\Phi$  assigns c to the constant random variable c.

### Definition (Monotone and Additive)

- $\Phi$  is additive if  $\Phi(X + Y) = \Phi(X) + \Phi(Y)$  whenever X and Y are independent, and
- $\Phi$  is monotone if  $X \ge_1 Y$  implies  $\Phi(X) \ge \Phi(Y)$ , where  $\ge_1$  denotes first-order stochastic dominance.



#### Monotone additive statistics

• Given  $X \in L^{\infty}$  and  $a \in \overline{\mathbb{R}} \setminus \{0, \pm \infty\}$ , we consider the statistic

$$K_a(X) = \frac{1}{a} \log \mathbb{E}\left[e^{aX}\right].$$

 $\bullet$   $K_a(X)$  satisfies additive and monotone. If X, Y are independent, we have

$$\mathbb{E}\big[e^{a(X+Y)}\big] = \mathbb{E}\big[e^{aX}\big] \cdot \mathbb{E}\big[e^{aY}\big].$$

- Let  $K_0(X)$ ,  $K_{\infty}(X)$ ,  $K_{-\infty}(X)$  to be the expectation, the essential maximum, and the essential minimum of X.
- Let  $L^{\infty}_{+}$  denotes the set of bounded non-negative random variables.
- Let  $L^\infty_\mathbb{N}$  represents the set of bounded non-negative integer-valued random variables.
- Let  $L_M$  denotes the set of random variables X for which  $K_a(X)$ , as defined in the same way, is finite for all  $a \in \mathbb{R}$ .
- The domain  $L_M$  contains those unbounded random variables whose distributions have sub-exponential tails, as in the case of the normal distribution.

# Representation Theorem

### Theorem (1)

 $\Phi:L^\infty\to\mathbb{R}$  is a monotone additive statistic if and only if there exists a unique Borel probability measure  $\mu$  on  $\overline{\mathbb{R}}$  such that for every  $X\in L^\infty$ ,

$$\Phi(X) = \int_{\mathbb{R}} K_{a}(X) \mathrm{d}\mu(a).$$

### Theorem (2)

Let L be either  $L_+^\infty, L_\mathbb{N}^\infty$  or  $L_M$ . Then  $\Phi: L \to \mathbb{R}$  is a monotone additive statistic if and only if it admits a (unique) representation of the form in Theorem 1, where, in the case of  $L_M$ , the measure  $\mu$  has compact support in  $\mathbb{R}$ .

### Definition (Catalytic Stochastic Order)

Given  $X,Y\in L^\infty$ , we say that X dominates Y in the catalytic stochastic order on  $L^\infty$  if there exists a  $Z\in L^\infty$ , independent of X and Y, such that X+Z dominates Y+Z in first-order stochastic dominance.

 Any monotone additive Φ is monotone with respect to catalytic order, because

$$\Phi(X+Z) \geq \Phi(Y+Z) \Leftrightarrow \Phi(X) + \Phi(Z) \geq \Phi(Y) + \Phi(Z) \Leftrightarrow \Phi(X) \geq \Phi(Y).$$

### Theorem (7)

Let  $X,Y\in L^{\infty}$  satisfy  $K_a(X)>K_a(Y)$  for all  $a\in \overline{\mathbb{R}}$ . Then there exists an independent  $Z\in L^{\infty}$  such that  $X+Z\geq_1 Y+Z$ .

- First, we can add the same constant b to both X and Y so that min[Y + b] = -N and max[X + b] = N for some N > 0.
- Since translating both X and Y leaves the existence of an appropriate Z unchanged (and also does not affect  $K_X > K_Y$ ), we henceforth assume without loss of generality that  $\min[Y] = -N$ , and  $\max[X] = N$ .
- Since  $K_X > K_Y$ , we know that  $\min[X] > -N$  and  $\max[Y] < N$ .
- Denote the c.d.f.s of X and Y by F and G, respectively.
- Let  $\sigma(x) = G(x) F(x)$ . Note that  $\sigma$  is supported on [-N, N] and bounded in absolute value by 1.
- ullet Moreover, by choosing arepsilon>0 sufficiently small, we have that

$$\min[X] > -N + \varepsilon$$
 and  $\max[Y] < N - \varepsilon$ .

• So  $\sigma(x)$  is positive on  $[-N, -N + \varepsilon]$  and on  $[N - \varepsilon, N]$ . In fact, there exists  $\delta > 0$  such that  $\sigma(x) \geq \delta$  whenever  $x \in [-N + \frac{\varepsilon}{4}, -N + \frac{\varepsilon}{2}]$  and  $x \in [N - \frac{\varepsilon}{2}, N - \frac{\varepsilon}{4}]$ . We also fix a large constant A such that

$$e^{\frac{\varepsilon A}{4}} \geq \frac{8N}{\varepsilon \delta}.$$



Define

$$M_{\sigma}(a) = \int_{-N}^{N} \sigma(x) \mathrm{e}^{ax} \, \mathrm{d}x$$

• Note that for  $a \neq 0$ , integration by parts shows

$$M_{\sigma}(a) = rac{1}{a} \left( \mathbb{E} \left[ \mathrm{e}^{aX} 
ight] - \mathbb{E} \left[ \mathrm{e}^{aY} 
ight] 
ight),$$

and that  $M_{\sigma}(0) = \mathbb{E}[X] - \mathbb{E}[Y]$ .

- Therefore, since  $K_X > K_Y$ , we have that  $M_\sigma$  is strictly positive everywhere.
- Since  $M_{\sigma}(a)$  is clearly continuous in a, it is in fact bounded away from zero on any compact interval.
- ullet We will use these properties of  $\sigma$  to construct a truncated Gaussian density h such that

$$[\sigma * h](y) = \int_{-N}^{N} \sigma(x)h(y-x)dx \ge 0$$

for each  $y \in \mathbb{R}$ . If we let Z be a random variable independent from X and Y, whose distribution has density function h, then  $\sigma * h = (G - F) * h$  is the difference between the c.d.f.s of Y + Z and X + Z. Thus  $[\sigma * h](y) \ge 0$  for all y would imply  $X + Z \ge_1 Y + Z$ .

- To do this, we write  $h(x)=\mathrm{e}^{-\frac{x^2}{2V}}$  for all  $|x|\leq T$ , where V is the variance and T is the truncation point to be chosen. We will show that given the above constants N and A,  $[\sigma*h](y)\geq 0$  holds for each y when V is sufficiently large and  $T\geq AV+N$ .
- First consider the case where  $y \in [-AV, AV]$ . In this region,  $|y x| \le T$  is automatically satisfied when  $x \in [-N, N]$ . So we can compute the convolution  $\sigma * h$  as follows:

$$\int \sigma(x)h(y-x)\mathrm{d}x = \mathrm{e}^{-\frac{y^2}{2V}} \cdot \int_{-N}^{N} \sigma(x) \cdot \mathrm{e}^{\frac{y}{V} \cdot x} \cdot \mathrm{e}^{-\frac{x^2}{2V}} \, \mathrm{d}x.$$

Note that  $\frac{y}{V}$  in the exponent belongs to the compact interval [-A,A]. So for our fixed choice of A, the integral  $M_{\sigma}\left(\frac{y}{V}\right)=\int_{-N}^{N}\sigma(x)\cdot\mathrm{e}^{\frac{y}{V}\cdot x}\;\mathrm{d}x$  is uniformly bounded away from zero when y varies in the current region. Thus,

$$\begin{split} \int_{-N}^{N} \sigma(x) \cdot \mathrm{e}^{\frac{y}{V} \cdot x} \cdot \mathrm{e}^{-\frac{x^{2}}{2V}} \; \mathrm{d}x &= \mathit{M}_{\sigma}\left(\frac{y}{V}\right) - \int_{-N}^{N} \sigma(x) \cdot \mathrm{e}^{\frac{y}{V} \cdot x} \cdot \left(1 - \mathrm{e}^{-\frac{x^{2}}{2V}}\right) \mathrm{d}x \\ &\geq \mathit{M}_{\sigma}\left(\frac{y}{V}\right) - 2\mathit{N} \cdot \mathrm{e}^{\mathit{AN}} \cdot \left(1 - \mathrm{e}^{\frac{-\mathit{N}^{2}}{2V}}\right) \end{split}$$

which is positive when V is sufficiently large. So the right-hand side of (6) is

• Next consider the case where  $y \in (AV, T + N - \varepsilon]$ ; the case where -y is in this range can be treated symmetrically. Here the convolution can be written as

$$[\sigma * h](y) = \int_{\max\{-N, y-T\}}^{N} \sigma(x) \cdot e^{\frac{-(y-x)^2}{2V}} dx.$$

- We break the range of integration into two sub-intervals:  $I_1 = [\max\{-N, y T\}, N \varepsilon]$  and  $I_2 = [N \varepsilon, N]$ .
- On  $I_1$  we have  $\sigma(x) = G(x) F(x) \ge -1$ , so

$$\int_{x \in I_1} \sigma(x) \cdot e^{\frac{-(y-x)^2}{2V}} dx \ge -2N \cdot e^{\frac{-(y-N+\varepsilon)^2}{2V}}.$$

• On  $I_2$  we have  $\sigma(x) \geq 0$  by our choice of  $\varepsilon$ , and furthermore  $\sigma(x) \geq \delta$  when  $x \in [N - \frac{\varepsilon}{2}, N - \frac{\varepsilon}{4}]$ . Thus

$$\int_{x \in h} \sigma(x) \cdot e^{\frac{-(y-x)^2}{2V}} dx \ge \frac{\varepsilon}{4} \cdot \delta \cdot e^{\frac{-\left(y-N+\frac{\varepsilon}{2}\right)^2}{2V}} \ge 2N \cdot e^{\frac{-\left(y-N+\frac{\varepsilon}{2}\right)^2}{2V} - \frac{\varepsilon A}{4}},$$

where the second inequality holds by the choice of A. Observe that when y > AV and V is large, the exponent  $\frac{-\left(y-N+\frac{\varepsilon}{2}\right)^2}{2V} - \frac{\varepsilon A}{4}$  is larger than  $\frac{-\left(y-N+\varepsilon\right)^2}{2V}$ 

• Finally, if  $y \in (T+N-\varepsilon,T+N]$ , then the range of integration in computing  $[\sigma*h](y)$  is from x=y-T to x=N, where  $\sigma(x)$  is always positive. So the convolution is positive. And if y>T+N, then clearly the convolution is zero. These arguments symmetrically apply to  $-y \in (T+N-\varepsilon,T+N]$  and -y>T+N. We therefore conclude that  $[\sigma*h](y) \geq 0$  for all y, completing the proof.

- Let  $\mathcal{L}$  denote the set of functions  $\{K_X : X \in L^{\infty}\}$ .
- If  $\Phi$  is a monotone additive statistic and  $K_X = K_Y$ , then X and Y have the same distribution and  $\Phi(X) = \Phi(Y)$ .
- Thus there exists some functional  $F: \mathcal{L} \to \mathbb{R}$  such that  $\Phi(X) = F(K_X)$ .
- It follows from the additivity of  $\Phi$  and the additivity of  $K_a$  that F is additive:  $F(K_X + K_Y) = F(K_X) + F(K_Y)$ .
- Moreover, F is monotone in the sense that  $F(K_X) \geq F(K_Y)$  whenever  $K_X \geq K_Y$  (i.e.,  $K_X(a) \geq K_Y(a)$  for all  $a \in \overline{\mathbb{R}}$ ); this follows from Lemma 1 which in turn is proved by Theorem 7.
- The main goal is to show that the monotone additive functional F on  $\mathcal L$  can be extended to a positive linear functional on the entire space of continuous functions  $\mathcal C(\overline{\mathbb R})$ .

### Lemma (3)

 $F:\mathcal{L} \to \mathbb{R}$  is 1-Lipschitz:

$$|F(K_X) - F(K_Y)| \le ||K_X - K_Y||$$

• Let  $||K_X - K_Y|| = \varepsilon$ . Then  $K_{X+\varepsilon} = K_X + \varepsilon \ge K_Y$ . Hence, by Lemma  $1, F(K_Y) \le F(K_{X+\varepsilon})$ , and so

$$F(K_{Y}) - F(K_{X}) \le F(K_{X+\varepsilon}) - F(K_{X}) = F(K_{\varepsilon}) = \Phi(\varepsilon) = \varepsilon$$

• Symmetrically we have  $F(K_X) - F(K_Y) \le \varepsilon$ , as desired.

# Lemma (4)

Any monotone additive functional F on  $\mathcal L$  can be extended to a positive linear functional on  $\mathcal C(\overline{\mathbb R})$ .

ullet First consider the rational cone spanned by  ${\cal L}$  :

Cone 
$$_{\mathbb{Q}}(\mathcal{L})=\left\{ qL:q\in\mathbb{Q}_{+},L\in\mathcal{L}
ight\} .$$

- ullet G is additive, Lipschitz, positively homogeneous over  $\mathbb{Q}_+$  and monotone.
- Thus G can be extended to a Lipschitz functional H defined on the closure of Cone  $\mathbb{Q}(\mathcal{L})$  with respect to the sup norm. In particular, H is defined on the convex cone spanned by  $\mathcal{L}$ :

$$\mathsf{Cone}(\mathcal{L}) = \{\lambda_1 \mathsf{K}_1 + \dots + \lambda_k \mathsf{K}_k : k \in \mathbb{N} \text{ for each } 1 \leq i \leq k, \lambda_i \in \mathbb{R}_+, \mathsf{K}_i \in \mathcal{L}\}.$$

• It is immediate to verify that the properties of additivity, positive homogeneity (now over  $\mathbb{R}_+$ ), and monotonicity extend, by continuity, from G to H.

### Lemma (4)

Any monotone additive functional F on  $\mathcal L$  can be extended to a positive linear functional on  $\mathcal C(\overline{\mathbb R})$ .

• Consider the vector subspace  $\mathcal{V} = \mathsf{Cone}(\mathcal{L}) - \mathsf{Cone}(\mathcal{L}) \subset \mathcal{C}(\overline{\mathbb{R}})$  and define  $I: \mathcal{V} \to \mathbb{R}$  as

$$I(g_1 - g_2) = H(g_1) - H(g_2)$$

for all  $g_1, g_2 \in \mathsf{Cone}\ (\mathcal{L})$ . The functional I is well defined and linear (because H is additive and positively homogeneous). Moreover, by monotonicity of  $H, I(f) \geq 0$  for any nonnegative function  $f \in \mathcal{V}$ .

• The result then follows from the next theorem of Kantorovich (1937), a generalization of the Hahn-Banach Theorem. It applies not only to  $\mathcal{C}(\overline{\mathbb{R}})$  but to any Riesz space.

#### **Theorem**

If  $\mathcal V$  is a vector subspace of  $\mathcal C(\overline{\mathbb R})$  with the property that for every  $f\in\mathcal C(\overline{\mathbb R})$  there exists a function  $g\in\mathcal V$  such that  $g\geq f$ . Then every positive linear functional on  $\mathcal V$  extends to a positive linear functional on  $\mathcal C(\overline{\mathbb R})$ .

# Monotone Stationary Time Preferences

- Next, we apply monotone additive statistics to the study of time preferences.
- A time lottery is a monetary reward received by a decision maker at a future, random time.
- Formally, it consists of a pair (x, T), where  $x \in \mathbb{R}_{++}$  is a positive payoff and  $T \in L^{\infty}_{+}$  is the random time at which it realizes.

### Definition (MSTP)

We say that a preference relation  $\succeq$  on  $\mathbb{R}_{++} \times L^{\infty}_{+}$  is a monotone stationary time preference (MSTP) if it satisfies the following axioms:

- **1** Axiom 3.1 (More is Better). If x > y then  $(x, T) \succ (y, T)$ .
- 2 Axiom 3.2 (Earlier is Better). If s > t then  $(x, t) \succ (x, s)$ , and if  $S \ge_1 T$  then  $(x, T) \succeq (x, S)$ .
- 3 Axiom 3.3 (Stationarity). If  $(x, T) \succeq (y, S)$  then  $(x, T + D) \succeq (y, S + D)$  for any D that is independent from T and S.
- **1** Axiom 3.4 (Continuity). For any (y, S), the sets  $\{(x, t) : (x, t) \succeq (y, S)\}$  and  $\{(x, t) : (x, t) \preceq (y, S)\}$  are closed in  $\mathbb{R}_{++} \times \mathbb{R}_{+}$ .

## Representation Theorem

### Theorem (3)

A preference relation  $\succeq$  over time lotteries is an MSTP if and only if there exist a monotone additive statistic  $\Phi$ , a constant r>0, and a continuous and increasing function  $u:\mathbb{R}_{++}\to\mathbb{R}_{++}$  such that  $\succeq$  is represented by

$$V(x,T) = u(x) \cdot e^{-r\Phi(T)}$$
.

- Over the domain of deterministic time lotteries, *V* coincides with an exponentially discounted utility representation with discount rate *r*.
- For a general measure  $\mu$ , the statistic  $\Phi(T) = \int K_a(T) d\mu(a)$  aggregates different discount rates by mixing over their corresponding certainty equivalents.
- ullet The resulting representation is behaviorally distinct from expected discounted utility whenever  $\mu$  is not a point mass.

### Implications for Risk Attitudes toward Time

- Standard expected discounted utility preferences are **risk-seeking** over time, in the sense that a decision maker prefers receiving a reward at a random time T rather than at the deterministic expected time  $t = \mathbb{E}[T]$ .
- But other monotone additive statistics lead to stationary time may be not risk-seeking.
- For example, for every a > 0 the statistic

$$\Phi(T) = K_a(T) = \frac{1}{a} \log \mathbb{E} \left[ e^{aT} \right]$$

leads, with the normalization r = a, to the representation

$$V(x,T) = \frac{u(x)}{\mathbb{E}\left[e^{aT}\right]},$$

which is in fact risk-averse over time.

 Another key distinctive property of monotone stationary time preferences is their flexibility in allowing for risk attitudes that are not uniform across time lotteries.

# Aggregation of Preferences over Time Lotteries

- We formulate a collective decision problem as a problem of aggregating preferences over time lotteries that display different degrees of impatience.
- We take as primitive a group represented by n preference relations  $\succeq_1, \ldots, \succeq_n$  over time lotteries, each admitting a standard expected discounted utility representation

$$u(x)\mathbb{E}\left[\mathrm{e}^{-r_iT}\right],$$

where  $u: \mathbb{R}_{++} \to \mathbb{R}_{++}$  is a common utility function that is increasing and continuous, and  $r_i > 0$  is agent i 's discount rate.

- These preferences must be aggregated into a social preference relation ≥. We require ≥ to be an MSTP, and to agree with individual preferences whenever there is a consensus among the agents:
- Axiom 3.5 (Pareto). If  $(x, T) \succeq_i (y, S)$  for every i, then  $(x, T) \succeq (y, S)$ .

# Aggregation of Preferences over Time Lotteries

### Theorem (4)

Let  $(\succeq_1,\ldots,\succeq_n,\succeq)$  be preference relations over time lotteries, where each  $\succeq_i$  is represented by  $u(x)\mathbb{E}\left[\mathrm{e}^{-r_iT}\right]$  and  $\succeq$  is an MSTP. The Pareto axiom is satisfied if and only if there exists a probability vector  $(\lambda_1,\ldots,\lambda_n)$  such that  $\succeq$  can be represented by  $u(x)\mathrm{e}^{-r\Phi(T)}$  with

$$\Phi = \sum_{i=1}^n \lambda_i K_{-r_i}$$
 and  $\frac{1}{r} = \sum_{i=1}^n \frac{\lambda_i}{r_i}$ .

- Any social preference that satisfies the Pareto axiom and admits an expected discounted utility representation must coincide with one of the individual preferences.
- Dictatorship becomes the only admissible aggregation procedure if one insists that the social preference must conform to expected discounted utility.
- We demonstrate that Paretian aggregation and stationarity are compatible, and do not necessarily result in a dictatorship, if we allow the social preference to belong to the larger class of MSTPs.

#### Wealth and Risk Invariance

- We consider a preference relation  $\succeq$  over the set  $L^{\infty}$  of bounded gambles, that is complete, transitive, and non-trivial (i.e.,  $X \succ Y$  for some pair of gambles).
- We maintain two basic conditions on the preference:
- Axiom 4.1 (Monotonicity). If  $X \ge_1 Y$  then  $X \succeq Y$ .
- Axiom 4.2 (Continuity). If  $X \succ Y$  then there exists  $\varepsilon > 0$  such that  $X \succ Y + \varepsilon$  and  $X \varepsilon \succ Y$ .
- Axiom 4.3 (Wealth Invariance).  $X \succeq Y$  if and only if  $X + z \succeq Y + z$  for all  $z \in \mathbb{R}$ .
- Axiom 4.4 (Risk Invariance). Suppose Z is mean-zero and independent of X and Y. Then X 

   Y if and only if X + Z 

   Y + Z.

### Disentangling the Two Invariance Properties

- Under a monotone expected utility preference, wealth invariance and risk invariance each imply CARA utility functions.
- For general preferences over gambles, the two properties are logically independent.
- We characterize all preferences that are invariant to mean-zero background risks, and additionally exhibit risk aversion.
- To state the next condition, for each c>0 we denote by  $W_c$  a random variable that is equal to  $\pm c$  with equal probabilities.
- As c becomes large,  $W_c$  is a mean-zero risk of increasing magnitude. We require the decision maker to regard  $W_c$  as arbitrarily undesirable as  $c \to \infty$
- Axiom 4.6 (Archimedeanity). For every  $x \in \mathbb{R}$  there exists c > 0 such that  $W_c \prec x$  and  $x + W_c \prec 0$ .

# Disentangling the Two Invariance Properties

### Theorem (5)

A preference  $\succeq$  on  $L^{\infty}$  satisfies Axioms 4.2, 4.4, 4.5, 4.6 (i.e., continuity, risk invariance, second-order monotonicity and Archimedeanity) if and only if there exist a continuous and non-decreasing function  $v: \mathbb{R} \to \mathbb{R}$  and a probability measure  $\mu$  supported on  $[-\infty,0)$  such that  $\succeq$  is represented by

$$V(X) = v(\mathbb{E}[X]) + \int_{[-\infty,0)} K_a(X) d\mu(a).$$

- The first part is a monotone function of the expectation.
- The second part is a monotone additive statistic.
- Two parts are unaffected by mean-zero risks.

#### **Combined Choices**

- In large organizations, risky prospects are not always chosen through a
  deliberate, centralized process. Rather, they are combinations of
  independent choices, often carried out with limited coordination among the
  different actors.
- Under what conditions the agents' combined choices respect first-order stochastic dominance?
- Our main result shows this is true if and only if individual preferences are identical and represented by a monotone additive statistic.
- We study the following model. We are given two preference relations  $\succeq_1$  and  $\succeq_2$  over  $L^{\infty}$ , the set of bounded gambles, that are complete and transitive (our result immediately generalizes to three or more agents).

#### **Combined Choices**

- Our main axiom requires that whenever the two agents face independent decision problems, their choices, when combined, do not violate stochastic dominance:
- Axiom 4.7 (Consistency of Combined Choices). Suppose X, X' are independent of Y, Y'. If  $X \succ_1 X'$  and  $Y \succ_2 Y'$ , then X' + Y' does not strictly dominate X + Y in first-order stochastic dominance.
- In addition to this axiom, we assume individual preference relations ≥<sub>i</sub> satisfy a basic continuity condition, Axiom 4.2, as well as the next monotonicity assumption:
- Axiom 4.8 (Responsiveness).  $X + \varepsilon \succ_i X$  for every  $\varepsilon > 0$ .

### Theorem (6)

Two preference  $\succeq_1,\succeq_2$  on  $L^\infty$  satisfy Axioms 4.2, 4.7 and 4.8 (i.e., continuity, consistency of combined choices and responsiveness) if and only if there exists a monotone additive statistic that represents both  $\succeq_1$  and  $\succeq_2$ .

# Comparative Risk Attitudes

- We characterize risk-averse and risk-seeking behavior for preferences that are represented by monotone additive statistics.
- A preference relation  $\succeq$  over gambles is risk-averse if its certainty equivalent  $\Phi$  satisfies  $\Phi(X) \leq \mathbb{E}[X]$  for every gamble X, and risk-seeking if the opposite inequality holds.
- ullet Risk aversion translates into a property of the support of the corresponding mixing measure  $\mu$ :

# Proposition (1)

A monotone additive statistic satisfies  $\Phi(X) \leq \mathbb{E}[X]$  for every  $X \in L^{\infty}$  if and only if

$$\Phi(X) = \int_{\overline{\mathbb{R}}} K_{a}(X) \mathrm{d}\mu(a)$$

for a Borel probability measure  $\mu$  supported on  $[-\infty,0]$ . Symmetrically,  $\Phi(X) \geq \mathbb{E}[X]$  for every X if and only if the measure  $\mu$  is supported on  $[0,\infty]$ .

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# Comparative Risk Attitudes

 A corollary of Proposition 1 is that an additive statistic Φ is monotone with respect to second-order (or any higher-order) stochastic dominance if and only if

$$\Phi(X) = \int K_{a}(X) \mathrm{d}\mu(a),$$

for a probability measure  $\mu$  supported on  $[-\infty, 0]$ .

# Compare the Risk Attitudes

• For two preference relations  $\succeq_1$  and  $\succeq_2$  over gambles, with corresponding certainty equivalents  $\Phi_1$  and  $\Phi_2$ , the preference  $\succeq_1$  is more risk-averse than  $\succeq_2$  if  $\Phi_1(X) \leq \Phi_2(X)$  for every gamble X.

### Proposition (2)

Let  $\Phi_1, \Phi_2$  be monotone additive statistics, characterized by measures  $\mu_1$  and  $\mu_2$  respectively. Then  $\Phi_1(X) \leq \Phi_2(X)$  for all  $X \in L^{\infty}$  if and only if

- $\bigcirc$  For every  $b>0, \int_{[b,\infty]} \frac{a-b}{a} d\mu_1(a) \leq \int_{[b,\infty]} \frac{a-b}{a} d\mu_2(a)$ .
- $\bullet$  For every b < 0,  $\int_{[-\infty,b]} \frac{a-b}{a} d\mu_1(a) \ge \int_{[-\infty,b]} \frac{a-b}{a} d\mu_2(a)$ .

#### Conclusion

- We provide a complete characterization of such statistics, and explore a number of applications to models of individual and group decision-making.
- We characterize of risk-averse preferences over monetary gambles that are invariant to mean-zero background risks.

# Thanks!