

Movie Industry Analysis for Microsoft

Authors: Aziza Gulyamova

Overview

The purpose of this project is to help Microsoft better understand movie industry and figure out what kind of movies are doing the best currently in world. Using this analysis Microsoft can build up a strategy for creating their own movies that will be profitable and popular.

Through this analysis, I will show some interesting trends in the data pertaining to what successful movies have in common.



Business Problem

In order to better understand the movie industry and find out what kind of movies Microsoft should produce to get the most of it, in this project I seek to answer 4 questions that Microsoft could consider before making the decision to enter movie industry and start filming:

- What genres are the most popular and giving the most profit?
- Is there a correlation between the average ratings and the runtime of the movie?
- When to release the movies to get the highest profit?
- What are the Top 10 succesfull studios and what are their content ratings focus?

The questions will provide Microsoft valuable insight on which genres it should focus on to increase its likelihood of generating high gross sales. Does it need to consider the runtime of the movie when filming, what is the best time to release the movie for higher profit and what movie content it should focus on.

Data Understanding

For this project, in order to analyze the world's movie industry, the data was used from following sources:

- IMDB
- Box Office Mojo
- The Number movie Budgets
- Rotten Tomatoes

The datasets above contain various types of information about each movie, ranging from the release date, the director, the studio, to other information like the budget, the profit, the audience and critic scores from different sites.



Plan of Analysis

- Import Datasets
- Explore Data
- Data Preparation
 - Data Cleaning
 - Data Merging
- Data Modeling
- Conclusions
- · Further Analysis

```
In [1]: # Import standard packages
    import pandas as pd
    import numpy as np
    import matplotlib.pyplot as plt
    import seaborn as sns

%matplotlib inline

# Import additional files with statistical functions
    import sys
    import os

module_path = os.path.abspath(os.path.join('src'))
    if module_path not in sys.path:
        sys.path.append(module_path)

import stat_functions as stf
import explore_data as ed
```

Import Datasets

First, I upload the nesessary Datasets into following variables:

- basics: IMDB Title Basics
- ratings: IMDB Title Ratings
- gross: The Number movie budgets
- studios: Rotten Tomatoes Movies

```
In [2]: basics = pd.read_csv('data/zippedData/imdb.title.basics.csv.gz')
    ratings = pd.read_csv('data/zippedData/imdb.title.ratings.csv.gz')
    gross = pd.read_csv('data/zippedData/tn.movie_budgets.csv.gz')
    studios = pd.read_csv('data/zippedData/rotten_tomatoes_movies.csv.gz')
```

Explore Data

id

movie

release_date

production budget

domestic gross

worldwide gross

Now, explore the Data and check for following information:

- What columns do we have in each of the datasets
- Are there any missing values in tables
- · Are there duplicates in data

```
In [3]: ed.show info(basics)
        Lenght of Dataset: 146144
                         missing_values_% Data_type
        tconst
                                 0.000000
                                             object
                                 0.00000
        primary_title
                                             object
                                             object
        original title
                                 0.014369
        start year
                                 0.000000
                                             int64
        runtime minutes
                                            float64
                                21.717621
                                 3.700460 object
        genres
In [4]: ed.show_info(ratings)
        Lenght of Dataset: 73856
                       missing_values_% Data_type
        tconst
                                    0.0
                                           object
                                    0.0
                                          float64
        averagerating
        numvotes
                                    0.0
                                            int64
In [5]: ed.show info(gross)
        Lenght of Dataset: 5782
```

missing_values_% Data_type

0.0

0.0

0.0

0.0

0.0

0.0

int64

object

object

object

object

object

Lenght of Dataset: 17712		
	missing_values_%	Data_type
rotten_tomatoes_link	0.000000	object
movie_title	0.000000	object
movie_info	1.812331	object
critics_consensus	48.430443	object
content_rating	0.000000	object
genres	0.107272	object
directors	1.095303	object
authors	8.705962	object
actors	1.987353	object
original_release_date	6.583107	object
streaming_release_date	2.168022	object
runtime	1.772809	float64
<pre>production_company</pre>	2.817299	object
tomatometer_status	0.248419	object
tomatometer_rating	0.248419	float64
tomatometer_count	0.248419	float64
audience_status	2.529359	object
audience_rating	1.671183	float64
audience_count	1.676829	float64
tomatometer_top_critics_count	0.000000	int64
tomatometer_fresh_critics_count	0.000000	int64
tomatometer_rotten_critics_count	0.000000	int64

Data Preparation

To be able to get the most detailed analysis, I clean out the datasets from missing values, unnecessary columns and duplicates. Fill in the necessary values with appropriate values and merge some tables.

Data Cleaning

IMDB Basics Dataset

From the exploration above, it is clear that "basics" dataset "genres" column is missing some values. In this case, it would be appropriate to drop those values from the table. In addition, dropping the unnecessary columns, such that "year" and "original title".

Also, the "runtime" column is missing some values which can be filled in with median runtime value.

```
In [7]: basics.dropna(subset = ['genres'], inplace = True)
   basics.drop(columns = ['start_year', 'original_title'], inplace = True)
   basics.runtime_minutes.fillna(basics.runtime_minutes.median(), inplace =
```

IMDB Ratings Dataset

For this analysis, I am dropping the "numvotes" column from dataset as unnecessary.

```
In [8]: ratings.drop(columns = ['numvotes'], inplace = True)
```

The Number Movie Budgets Dataset

From this dataset, I will drop the "domestic_gross" column, as unnecessary.

```
In [9]: gross.drop(columns = [ 'domestic_gross'], inplace = True)
```

In order to be able to manipulate the dataset by release date, I will change the "release_date" column type to date type

```
In [10]: gross['release_date']= pd.to_datetime(gross['release_date'])
```

Rotten Tomatoes Movies Dataset

Following dataset from Rotten Tomatoes contains a lot of information that is not my primary focus, thus I will be dropping the multiple columns

Data Merging

Merging IMDB Basics and IMDB Ratings Datasets

Exploration shows that the length of "basics" dataset does not match the length of "ratings" table. In order to join two tables it would be appropriate to drop the missing rows and work on remaining part of the dataset.

First, set up index, by which I will join two tables:

```
In [12]: basics.set_index('tconst', inplace = True)
  ratings.set_index('tconst', inplace = True)
```

Merge two tables by matching index:

```
In [13]: ratings_table = pd.merge(basics, ratings, left_index=True, right_index=True)
ratings_table.head(3)
```

primary_title runtime_minutes

Out[13]:

tconst				
tt0063540	Sunghursh	175.0	Action,Crime,Drama	7.0
tt0066787	One Day Before the Rainy Season	114.0	Biography,Drama	7.2
tt0069049	The Other Side of the Wind	122.0	Drama	6.9

genres averagerating

Check if the new table has missing values:

To get the most accurate result of analysis, I will remove the outliers from the "rating table":

```
In [15]: ratings_table = ed.remove_outliers(ratings_table, "runtime_minutes")
```

Merging IMDB Basics and The Number Movie Budgets Datasets

The "gross" table has only about 6000 observations. In order to make the analysis more detailed, join to "gross" table the "basics" dataset by matching them on title. If there are still missing values, it would be suitable to drop them at a certain extend.

First, set up the index by which tables will be joined:

```
In [16]: basics.set_index('primary_title', inplace = True)
gross.set_index('movie', inplace = True)
```

Join two tables in "gross_table" variable and check the result:

```
In [17]: gross_table = gross.join(basics)
gross_table.head(3)
```

Out[17]:

		id	release_date	production_budget	worldwide_gross	runtime_minutes	
	#Horror	16	2015-11-20	\$1,500,000	\$0	101.0	Crime,Dram
(!	500) Days of Summer	55	2009-07-17	\$7,500,000	\$34,439,060	NaN	
С	10 loverfield Lane	54	2016-03-11	\$5,000,000	\$108,286,422	103.0	Drama,Horror,

Check if the table still has missing values:

Clear the table by dropping rows with missing values:

```
In [19]: gross_table.dropna(subset = ["genres"], inplace = True)
```

The "production_budget" and "worldwide_gross" columns are object type. In order to calculate the ROI, convert them into float type:

```
In [20]: gross_table.production_budget = gross_table.production_budget.str.replace
    gross_table.production_budget = gross_table.production_budget.str.replace
    gross_table.production_budget = gross_table.production_budget.astype(flow
    gross_table.worldwide_gross = gross_table.worldwide_gross.str.replace(', gross_table.worldwide_gross = gross_table.worldwide_gross.str.replace('$
    gross_table.worldwide_gross = gross_table.worldwide_gross.astype(float)
```

Reset index and display the table:

```
In [21]: gross_table.reset_index(inplace = True)
gross_table.head(3)
```

Out[21]:

	index	id	release_date	production_budget	worldwide_gross	runtime_minutes	
0	#Horror	16	2015-11-20	1500000.0	0.0	101.0	Crime,Dra
1	10 Cloverfield Lane	54	2016-03-11	5000000.0	108286422.0	103.0	Drama,Horı
2	10 Days in a Madhouse	48	2015-11-11	12000000.0	14616.0	111.0	

Data Modeling

What genres are the most popular and giving the most profit?

Calculate the ROI for top 30 genres

In order to figure out **what genres are the most popular and have the most profit**, first, I will calculate the ROI for each movie and store the data in ROI column of the "gross_table" dataset:

```
In [22]: gross_table['roi'] = gross_table['worldwide_gross'] - gross_table['production
gross_table.head(3)
```

Out[22]:

	index	id	release_date	production_budget	worldwide_gross	runtime_minutes	
0	#Horror	16	2015-11-20	1500000.0	0.0	101.0	Crime,Dra
1	10 Cloverfield Lane	54	2016-03-11	5000000.0	108286422.0	103.0	Drama,Horı
2	10 Days in a Madhouse	48	2015-11-11	12000000.0	14616.0	111.0	

Check for missing values:

In [23]: ed.show info(gross table) Lenght of Dataset: 3743 missing_values_% Data_type index object 0.0 id 0.0 int64 release date 0.0 datetime64[ns] production budget 0.0 float64 worldwide gross 0.0 float64

To be able to make analysis more accurate, I will need to remove the ROI outliers from the dataset. It will eliminate the movies that have critical values.

0.0

0.0

0.0

```
In [24]: gross_table = ed.remove_outliers(gross_table, "roi")
```

Next, I will group table by genres and sort by ROI to find the genres that give most profit:

```
In [25]: top_roi = gross_table.groupby("genres").sum().sort_values(by = ['roi'], attop_roi
```

Out[25]:

id	production_budget	worldwide_gross	runtime_minutes
----	-------------------	-----------------	-----------------

float64

object

float64

g	е	r	11	e	S	•

3 5					
Drama	23034	8.188516e+09	1.282960e+10	44926.0	4.64
Documentary	12310	5.634092e+09	9.228861e+09	18875.0	3.59
Comedy	6594	3.171001e+09	5.557331e+09	12428.0	2.38
Adventure, Animation, Comedy	1494	1.972500e+09	3.711375e+09	2963.0	1.78
Comedy, Drama	5349	1.637679e+09	3.294385e+09	10299.0	1.65
Action,Crime,Fantasy	80	9.000000e+07	0.000000e+00	117.0	-9.00
Action,Drama,History	374	3.787000e+08	2.864943e+08	755.0	-9.22
Biography,Crime,Documentary	217	1.165000e+08	2.201776e+07	367.0	-9.44
Adventure, Animation, Family	137	1.245000e+08	2.593683e+07	362.0	-9.85
Drama, History	358	1.860000e+08	8.353389e+07	573.0	-1.02

332 rows × 5 columns

runtime minutes

genres

roi

To find the movie genres that are most produced and calculate average ROI for particular genre, I count the movies in each genre:

```
In [26]: top genres = gross table.genres.value counts()
          top genres
Out[26]: Drama
                                           472
                                           269
          Documentary
         Comedy
                                           131
                                           100
          Comedy, Drama
         Horror
                                            89
         Documentary, Sport, Thriller
                                             1
         Adventure, Sport
                                             1
         Drama, History, Sport
                                             1
         Comedy, Mystery
                                             1
          Adventure, Documentary, Music
                                             1
         Name: genres, Length: 332, dtype: int64
```

Next, I merge the information from above table with sorted ROI table:

```
In [27]: top_genres_with_roi = pd.merge(top_roi, top_genres, left_index=True, right
top_genres_with_roi = top_genres_with_roi.sort_values(by = ['genres'], as
```

Calculate the average ROI for each genre and merge the resulted series into the table:

```
In [28]: avg_roi = pd.Series(top_genres_with_roi['roi'] / top_genres_with_roi['gen
avg_roi

top_genres_with_avgroi = pd.merge(top_genres_with_roi, avg_roi, left_inde)
```

Select only top 30 genres that were produced the most:

```
In [29]: top_genres_with_avgroi = top_genres_with_avgroi.head(30)
top_genres_with_avgroi.head(3)
```

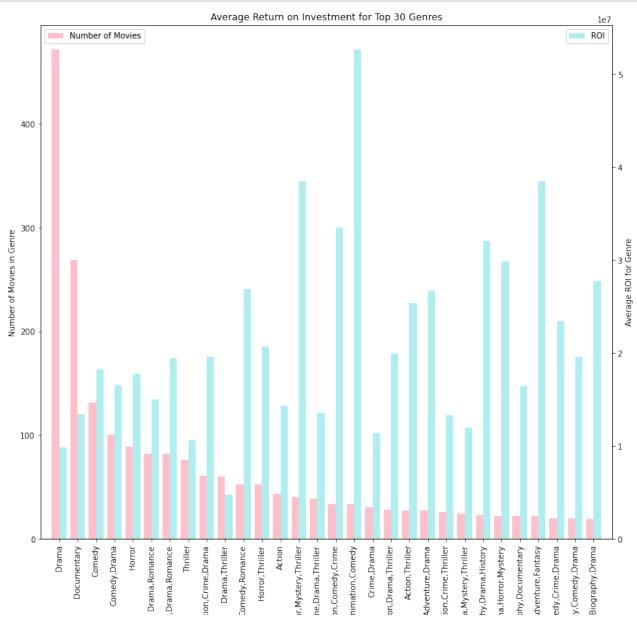
Out[29]:

	id	production_budget	worldwide_gross	runtime_minutes	roi	genre
Drama	23034	8.188516e+09	1.282960e+10	44926.0	4.641087e+09	47:
Documentary	12310	5.634092e+09	9.228861e+09	18875.0	3.594769e+09	269
Comedy	6594	3.171001e+09	5.557331e+09	12428.0	2.386330e+09	13 [.]

Visualization of Top 30 Genres with Average ROI

Create a bar plot that contains the top 30 genres and number of movies for those movies and average return on investment.

```
In [30]: fig = plt.figure(figsize = (13, 12))
```



Analysis of Top 30 Genres with Average ROI

The analysis shows that out of 30 Top genres **the most profitable ones** are "Adventure, Animation, Comedy", "Horror, Mystery, Thriller", "Action, Adventure, Fantasy" and "Action, Comedy, Crime" genres. But **the most produced genres** are "Drama", "Documentary" and "Comedy".

Horrc
Crin
Actio
Action
Action
Action
Action
Action
Action
Biograp
Dram
Biograp
Action,A
Com

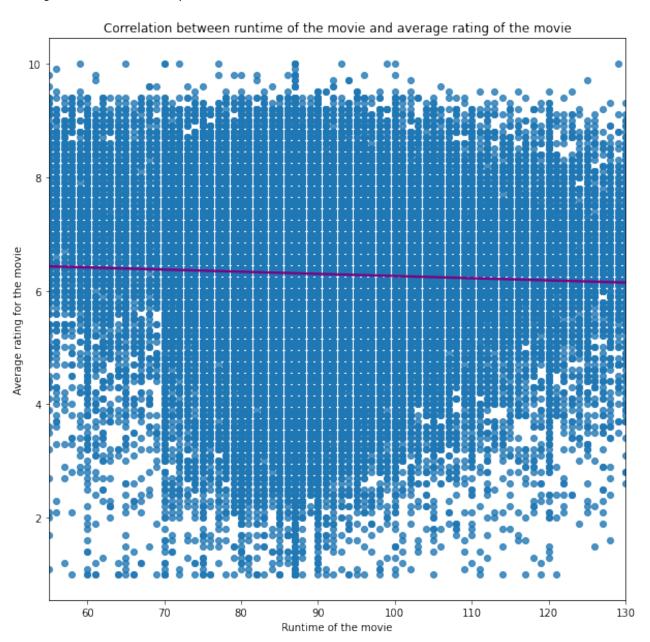
For Microsoft it would be the most profitable to start production in the "Adventure, Animation, Comedy", "Horror, Mystery, Thriller", "Action, Adventure, Fantasy" and "Action, Comedy, Crime", because they have highest return on investment and not the most produced genres. As a result, Microsoft won't have a lot of competitors.

Is there a correlation between the average ratings and the runtime of the movie?

Analysis of the correlation between runtime of the movie and average rating might help Microsoft to figure out what is **the most appropriate and comfortable runtime of the movie based on average rating**.

Visualization of Correlation between Runtime and Rating

Create a scatterplot that shows the ralation between movie's runtime and average rating



To calculate the correlation, we will be using the correlation function from the imported file:

```
In [32]: stf.correlation(ratings_table.runtime_minutes,ratings_table.averagerating)
Out[32]: -0.04
```

Analysis of Correlation Between Runtime of the Movie and Average Rating

From the calculation and visualization above, it is obvious that **there is no correlation between**Runtime and Average Rating of the movie.

As a result, Microsoft can produce movies with any runtime length, not worring about the ratings.

When to release the movies to get the highest profit?

In order to see in which month there is highest rate of movie releases, I need to first, change the data type of "release date" to datatime. Then, group the "gross_table" by 12 months

```
In [33]: gross_table['month_of_release'] = gross_table['release_date'].dt.month
    gross_table.head(3)

Out[33]:
    index id release_date production_budget worldwide_gross runtime_minutes
```

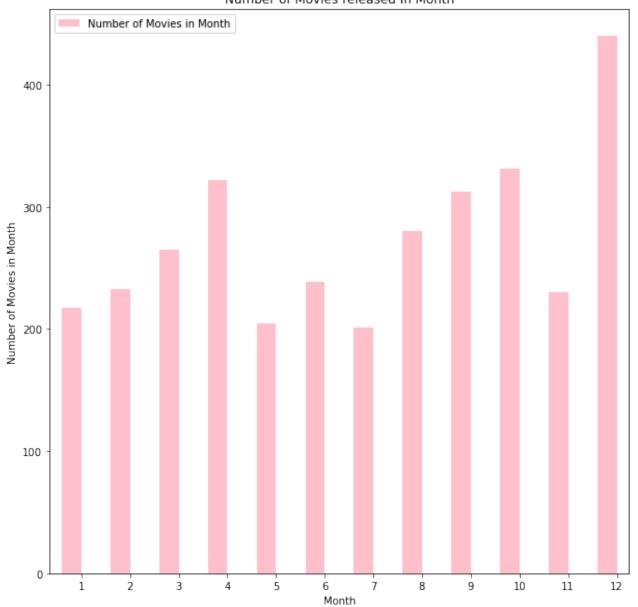
	IIIUEX	iu	release_uate	production_budget	worldwide_gross	runune_mmutes	
0	#Horror	16	2015-11-20	1500000.0	0.0	101.0	Crime,Dra
1	10 Cloverfield Lane	54	2016-03-11	5000000.0	108286422.0	103.0	Drama,Horı
2	10 Days in a Madhouse	48	2015-11-11	12000000.0	14616.0	111.0	

```
In [34]: movies_permonth = gross_table['month_of_release'].value_counts()
movies_permonth.sort_index(ascending = True, inplace = True )
```

Visualization of Number of Movies released by Months

To better comprehend and analize in which seasons and months most of the movies are released, I will plot a bar graph

Number of Movies released in Month



Now, I will group the "gross_table" by average profit per month and join to the table the "movies_permonth" values

```
In [36]: profit_permonth = gross_table.groupby(["month_of_release"]).mean()
    profit_permonth = profit_permonth.join(movies_permonth)

#Rename the joined column name to "num_of_movies"
    profit_permonth.rename(columns = {'month_of_release':'num_of_movies'}, in profit_permonth
```

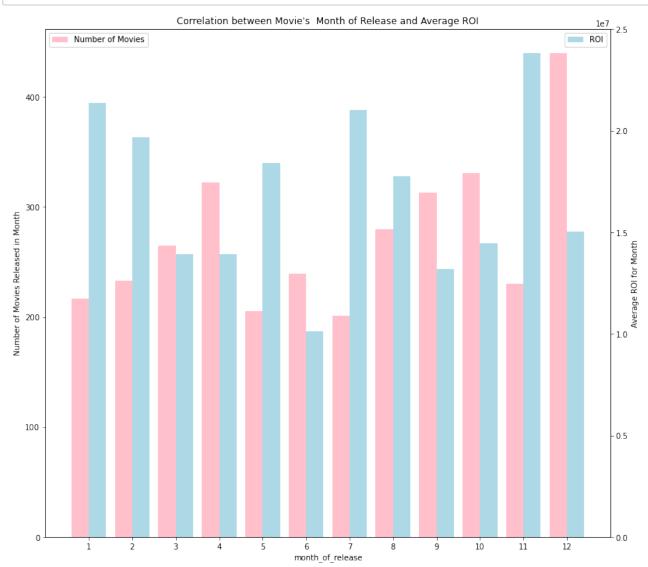
Out[36]:

	id	production_budget	worldwide_gross	runtime_minutes	roi
month_of_release					
1	53.566820	2.182767e+07	4.319669e+07	97.119816	2.136902e+07

1	53.566820	2.182767e+07	4.319669e+07	97.119816	2.136902e+07
2	50.875536	2.524200e+07	4.491659e+07	93.351931	1.967459e+07
3	48.633962	2.566378e+07	3.957221e+07	92.916981	1.390843e+07
4	46.801242	1.993948e+07	3.386807e+07	92.236025	1.392860e+07
5	48.190244	2.636482e+07	4.478138e+07	97.678049	1.841656e+07
6	53.682008	2.177951e+07	3.188949e+07	90.715481	1.010997e+07
7	52.487562	2.571624e+07	4.672345e+07	96.875622	2.100720e+07
8	53.992857	2.017686e+07	3.792749e+07	92.603571	1.775063e+07
9	47.789137	2.229286e+07	3.549410e+07	95.386581	1.320124e+07
10	51.148036	1.990430e+07	3.437652e+07	96.450151	1.447222e+07
11	44.634783	3.049526e+07	5.433556e+07	98.673913	2.384030e+07
12	51.965909	2.010362e+07	3.514863e+07	95.713636	1.504501e+07

Visualization of Correlation between Number of Movies Released and Average ROI

I create a plot with Number of Movies and Average ROI to see in which months the profits are the highest.



Analysis of the Correlation between Realease Month and Average ROI

The calculation and visualizations from above show that releasing movies during some of the months have very high profits. Those months are January, February, July, November. During this months tickets sales are high, where as June and September are the least profitable times. Also, as the table shows from the above, in December the movie production companies release the highest amout of movies.

As a result, Microsoft can plan the **releases of their movies in highly profitable months**, so the tickets sales would be on top too and **avoid releasing in low profit months**. Also, it would be highly recommended to not relase movies when the release amount is very high, because it will have high competition.

What are the Top 10 successfull studios and what are their content ratings focus?

Select from Rotten Tomato Movies 10 studios that produced the largest amount of movies.

```
In [38]: top studios = studios.production company.value counts().head(10)
         top studios
Out[38]: Paramount Pictures
                                              517
         Warner Bros. Pictures
                                              509
         Universal Pictures
                                              495
         20th Century Fox
                                              423
         IFC Films
                                              413
         Sony Pictures Home Entertainment
                                              388
         Warner Home Video
                                              369
         Netflix
                                              357
         MGM
                                              279
         Sony Pictures Classics
                                              262
         Name: production company, dtype: int64
In [39]: top ten studios = pd.DataFrame(data = top studios)
         top ten studios.rename(columns = {'production company':'num of movies'},
```

Retrieve all the data from "studios" dataset for the selected ten production companies and store that dataset under "studios_table" variable.

In [40]: studios_table = studios[studios['production_company'].isin(top_ten_studios_table.head(3))

Out[40]:

	movie_title	content_rating	genres	directors	authors	actors	streaming_release_date
0	Percy Jackson & the Olympians: The Lightning T	PG	Action & Adventure, Comedy, Drama, Science Fic	Chris Columbus	Craig Titley, Chris Columbus, Rick Riordan	Logan Lerman, Brandon T. Jackson, Alexandra Da	2015-11-2
1	Please Give	R	Comedy	Nicole Holofcener	Nicole Holofcener	Catherine Keener, Amanda Peet, Oliver Platt, R	2012-09-0 [,]
5	10,000 B.C.	PG-13	Action & Adventure, Classics, Drama	Roland Emmerich	Harald Kloser, Roland Emmerich	Steven Strait, Camilla Belle, Cliff Curtis, Jo	2013-06-2:

Group the table by studios and content ratings, to count how many movies companies produce in this particular rating category.

```
In [41]: studios_table = studios_table.groupby(['production_company', 'content_rate
```

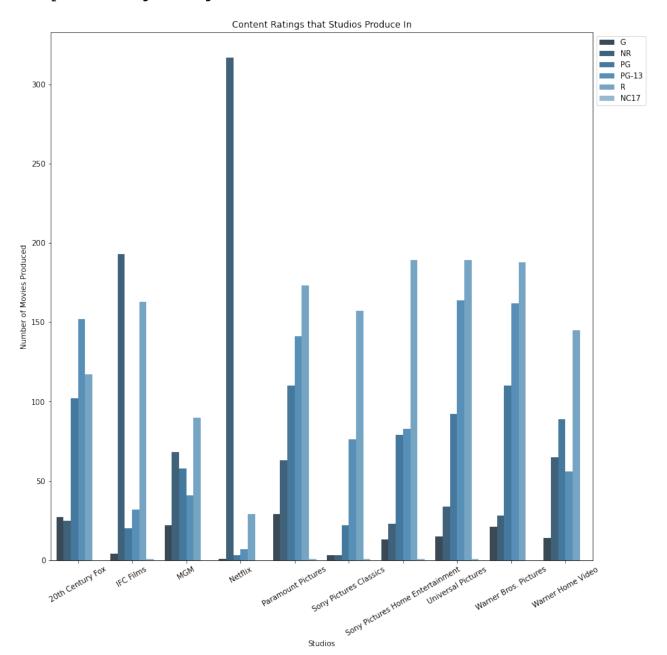
Drop unnecessary columns that are irrelevant for the analysis.

```
In [42]: studios_table.drop(inplace = True, columns = ['genres','directors','authors', streaming_release_date','s 'audience_rating','audience studios_table.reset_index(inplace = True)
```

Visualization of Top 10 Studios with the content rating categories

I create the barplot which shows the number of movies the 10 studios produce in particular content rating, to see what are the most popular ones.

Out[43]: <matplotlib.legend.Legend at 0x7fed2ae73160>



Analysis of Top 10 Studios and Content Ratings

The table from above shows that **the most common content rating is "R" rating**, which is movies for audience older than 17. **The least produced ones are "G"- General Audience and "PG" - Parental Guidance Suggested**.

Also, we see that most of the movies of "Netflix" company is not rated("NR" - not rated).

For Microsoft, this analysis would help to study the most successfull studios. Maybe it can produce movies in one niche that is not so produced, such that "G" and "PG". Or go with most common ones to be sure that they will hit some popularity, but have a high competition.

Conclusions

This analysis provides Microsoft with insight to movie industry on factors to consider to increase the chance of producing movies that will hit the top in cinematography. The following are the recommendations:

- It would be the most profitable for Microsoft to make movies in "Adventure, Animation, Comedy", "Action, Adventure, Sci-Fi", "Action, Adventure, Fantasy" and "Action, Adventure, Comedy", because they have highest return on investment and not the most produced genres. Thus, increasing the chances to get interest of audience.
- When producing movies, do not give extra attention to runtime, because the **ratings are not correlated with length of movie**.
- The most proftable months for movie release are May, June, July and November.

 Microsoft would hit highest ROI during these months. Also, it is recomended to avoid releaing in April, September, October and December, considering the fact that profits arew low during these times and December has the highest amount of releases.
- When choosing the content rating, it would be suggested to choose the most popular one, such that "R". Because it would have high chances to get interest of audience. Or choose the least produced one as a niche, which might be less competative.

Further Analysis

Modeling following analysis could give more detailed insights to Microsoft about the industry:

- Study of relation between average rating and actors in the movie could be helpful to strategize the casting for the movie
- Comparing the profits from domestic gross and worldwide gross will help to focus on proper audience and market
- Analysis of movies based on critics rating and directors, will help to identify which directors get the highest ratings from critics.