










**US Commercial Credit Risk
Portfolio Management**

Energy Finance Monthly Update

May, 2015

May 2015 YTD Snapshot

(\$ in Millions)

Metric (\$MM)	May-14	Jun-14	Sep-14	Dec-14	Mar-15	Apr-15	May-15	MAY '15 Budget	MAY'15 vs. Budget
Exposure	1,336	1,378	1,440	1,637	1,514	1,581	1,562	--	--
Outstandings	476	478	515	689	721	717	669	641	 28
Delinquency	0.0	0.0	0.0	0.0	0.0	0.0	0.0	--	--
<i>Ratio</i>	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	--	--
Nonaccrual	0.0	0.0	0.0	0.0	0.0	0.0	0.0	1.0	 -1.0
<i>Ratio</i>	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.16%	 -0.16%
Criticized Outstandings	26.9	26.6	0.0	0.0	6.2	5.9	5.9	--	--
<i>Ratio</i>	5.66%	5.57%	0.00%	0.00%	0.87%	0.83%	0.89%	--	--
Classified	26.9	26.6	0.0	0.0	0.0	0.0	0.0	--	--
<i>Ratio</i>	5.66%	5.57%	0.00%	0.00%	0.00%	0.00%	0.00%	--	--
NPL	2.3	0.0	0.0	0.0	0.0	0.0	0.0	--	--
<i>Ratio</i>	0.48%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	--	--
Net Charge-Offs YTD	0.0	0.0	0.0	0.0	0.0	0.00	0.00	0.2	 -0.2
<i>YTD Annualized Ratio</i>	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.09%	 -0.09%
VMG (local) YTD	0.0	0.0	0.0	0.0	0.0	0.0	0.0	--	--
<i>Risk Premium</i>	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	--	--
Provision YTD	2.0	2.9	-0.7	-0.3	-0.5	0.4	1.2	0.4	 0.8
<i>Cost of Credit</i>	-0.20%	0.32%	-0.05%	-0.05%	-0.08%	-0.34%	-0.19%	-0.30%	 0.12%
ALLL	4.6	5.4	2.2	2.7	2.8	3.0	3.1	3.0	 0.1
<i>Ratio</i>	0.96%	1.13%	0.42%	0.39%	0.39%	0.41%	0.46%	0.47%	 -0.01%
<i>ALLL/Nonaccrual</i>	n/a	n/a	n/a	n/a	n/a	n/a	n/a	289%	--
Mora	0.0	0.0	0.0	0.0	0.0	0.0	0.0	--	--

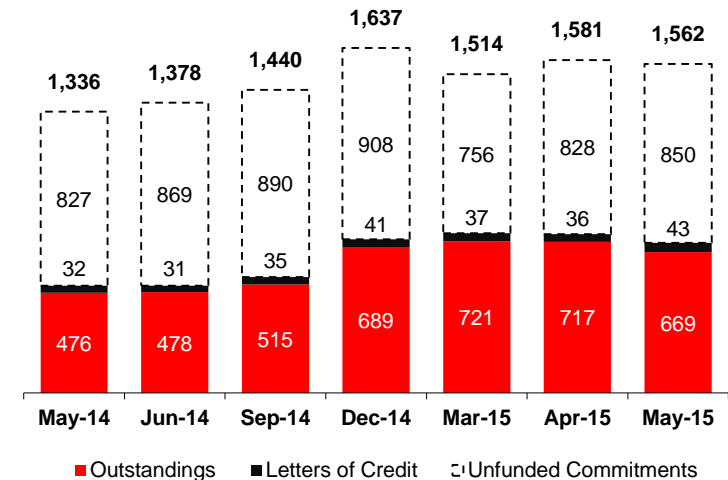
Note: Budget data as of 3/18/15.

Energy Finance: Credit Exposure Overview

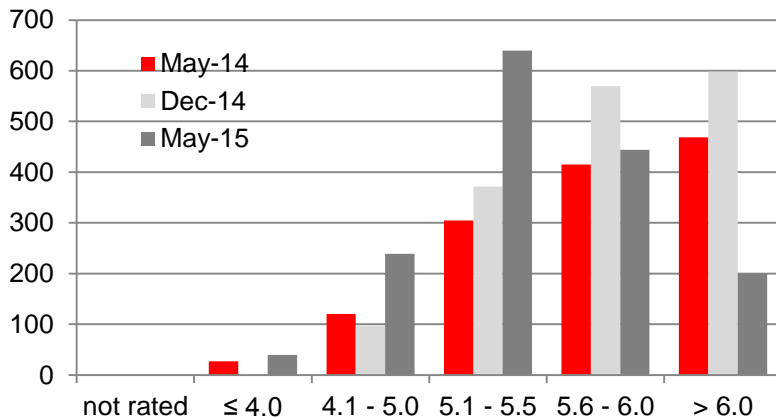
(\$ in Millions)

- The Oil & Gas portfolio has grown from an 18 client (\$872 MM) relationship in 2013 to 43 names (\$1.56 Bn) in May 2015.
- It registers high concentration levels with average exposure of \$36,3 MM per client and the TOP 20 clients representing 69,7% of total exposure
- The portfolio peaked in Dec 2014 after the November BB redetermination, when oil prices had begun to show a downward trend
- The oil price reached its lower level (below \$50) between Jan15 and Mar15 with low impact on the Portfolio during that period (BB redetermination is not due until Apr15).
- Outstandings remain relatively stable since the RBL companies are not accessing yet the capital markets due to unfavorable prices
- Total exposure and outstandings are expected to start reducing during the 2Q15 after the April BB redetermination and with the RBL companies adjusting their BB and start to access the capital markets

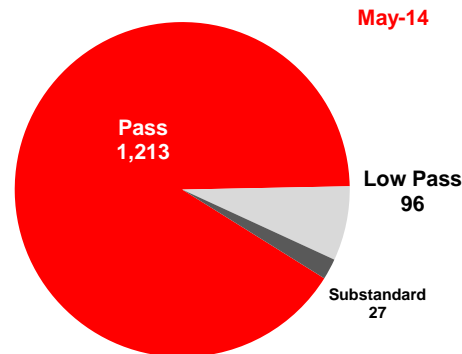
Exposure



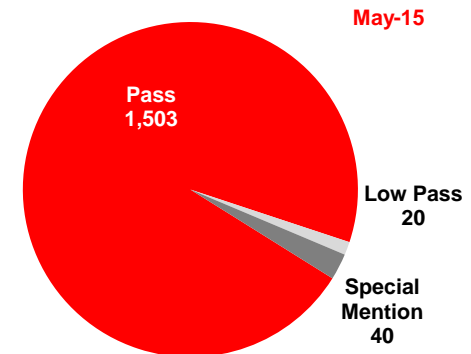
Exposure by Obligor Rating



Exposure by Regulatory Rating



Exposure by Regulatory Rating



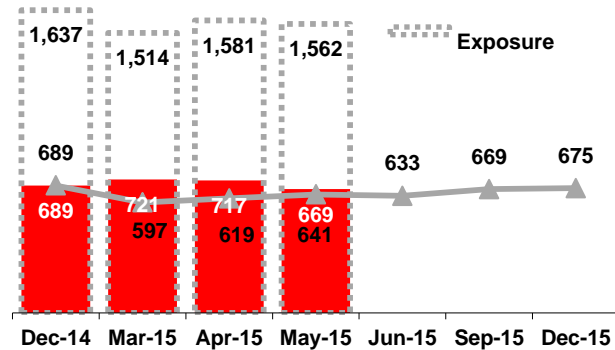
- Sources: The Exposure Chart on the top right is based on the 5/31/15 Credit Metrics report. The Exposure by ORR and Regulatory Rating is derived from Monitoring's FEVE report as of 4/30/15.

Energy Finance: Performance vs. Budget

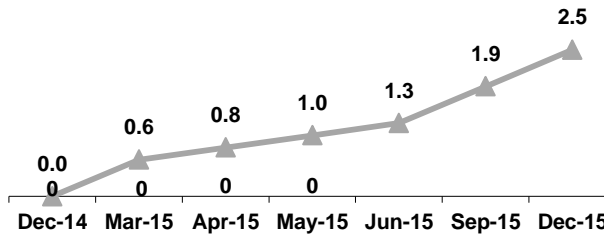
(\$ in Millions)

All metrics are within budget with the exception of Provisions. This was the result of an increase in the generic provisions triggered by the downgrade of several companies in the Portfolio to reflect the current oil price scenario. The current average rating of the portfolio is 5,47 which compares to 5,66 in April.

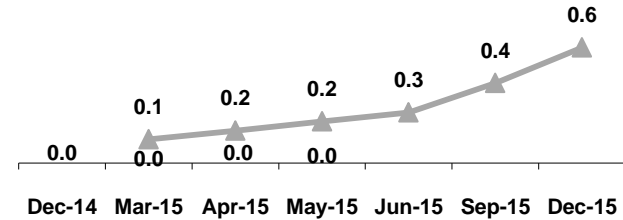
Outstandings



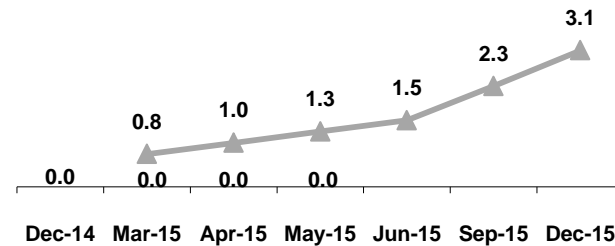
Nonaccrual Loans



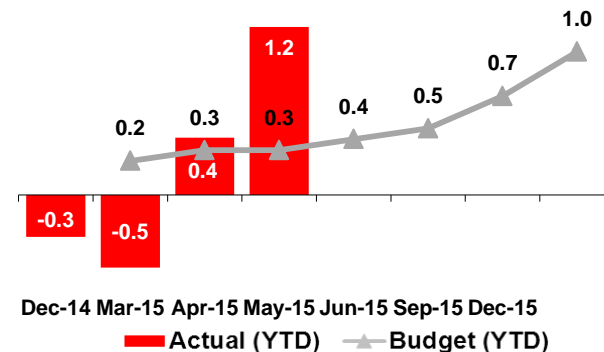
Net Charge-Offs YTD



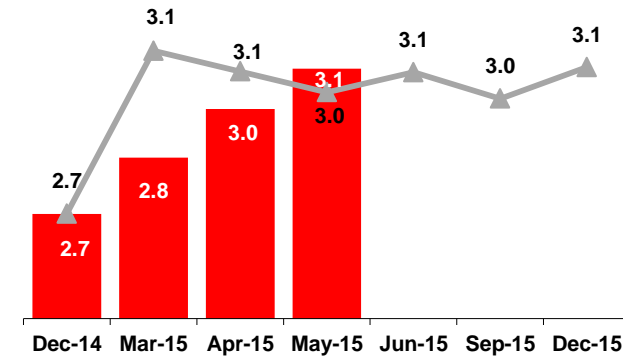
VMG (Spanish) YTD



Provision for Credit Losses YTD



ALLL

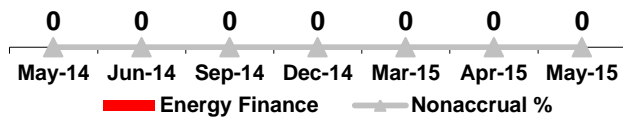


Energy Finance: Credit Quality Metrics (1 of 2)

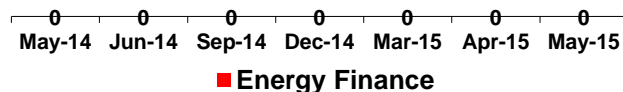
(\$ in Millions)

- No nonaccrual and classified loans reported.
- Criticized loans corresponds to 1 special mention loan (Energy XXI) that was recently downgraded.
- Overall performance remains stable

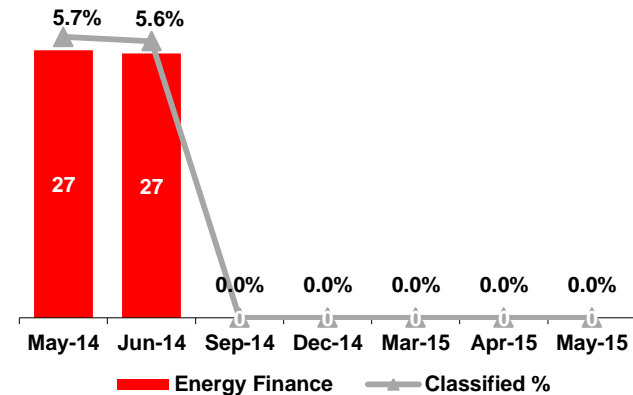
Nonaccrual Loans



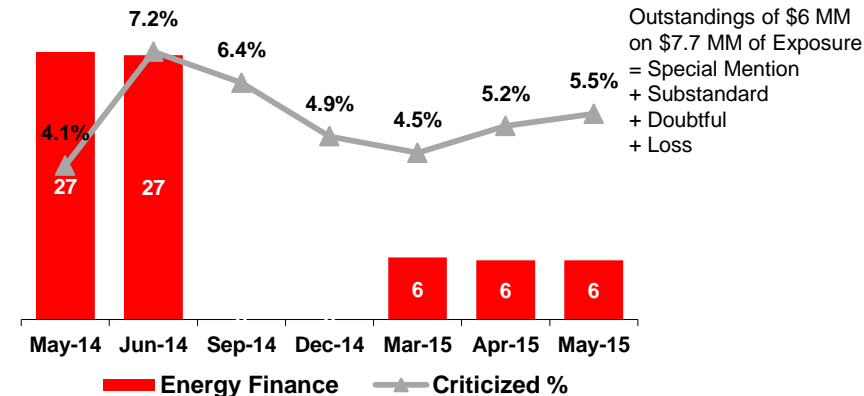
Delinquency



Classified Loans - outstandings



Criticized Loans - outstandings



Source: SBNA Solvency - Budget data as of 3/18/15.

Note: **Classified** = Substandard + Doubtful + Loss.

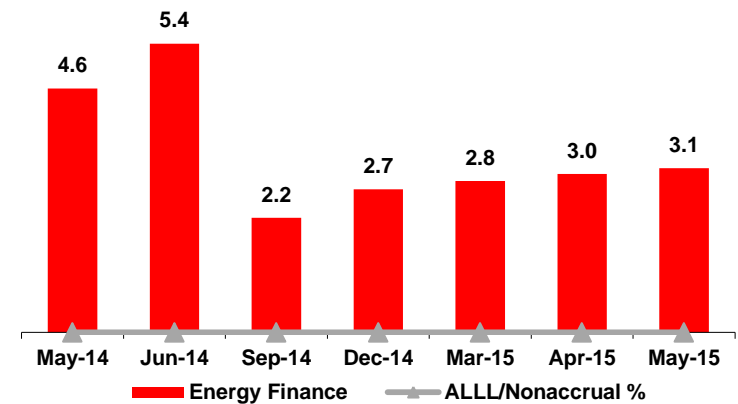
Criticized = Classified + Special Mention

Energy Finance: Credit Quality Metrics (2 of 2)

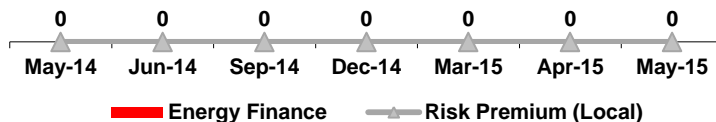
(\$ in Millions)

- Overall good performance through the entire portfolio with no entries in NPL through May 2015.
- No new entries in NPL expected for June.

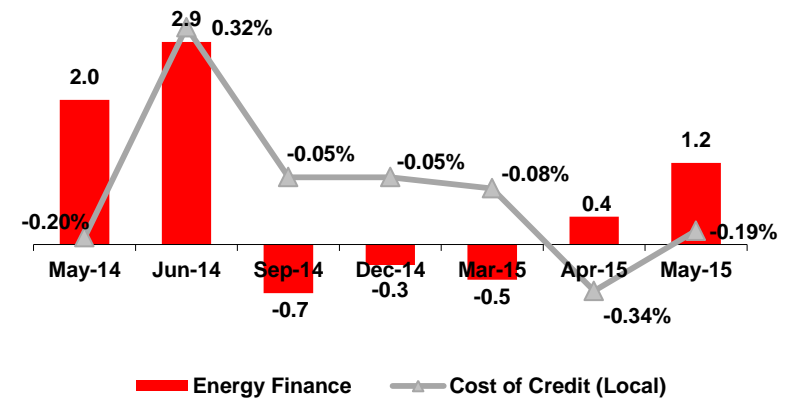
Allowance & Coverage



VMG & Risk Premium



Provision & Cost of Credit



Source: SBNA Solvency - Budget data as of 3/18/15.

VMG = Change in Mora (Nonaccrual including letters of credit) plus Net Charge-Offs

Cost of Credit = Rolling 12 months Provision / Average 12 months Utilizations

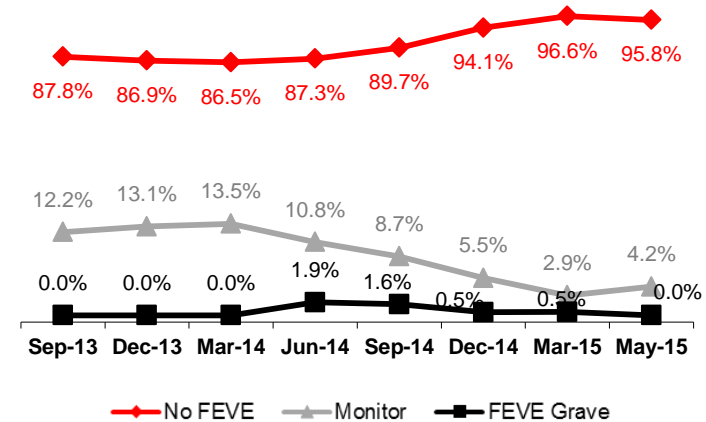
Risk Premium = Rolling 12 months VMG / Average 12 months Utilizations

Energy Finance: FEVE Trends (1 of 2)

	Energy Finance							
	Sep-13	Dec-13	Mar-14	Jun-14	Sep-14	Dec-14	Mar-15	May-15
No FEVE	\$1,089	\$1,210	\$1,168	\$1,240	\$1,355	\$1,605	\$1,522	\$1,496
In FEVE	\$152	\$182	\$182	\$180	\$155	\$101	\$54	\$66
Monitor	\$152	\$182	\$182	\$153	\$131	\$94	\$46	\$66
FEVE Grave	\$0	\$0	\$0	\$27	\$25	\$8	\$8	\$0
Reduce	-	-	-	-	\$25	\$8	\$0	-
Extinguish	-	-	-	\$27	-	-	\$8	-
Grand Total	\$1,240	\$1,392	\$1,350	\$1,420	\$1,511	\$1,706	\$1,576	\$1,562

- The quality of the FEVE Energy portfolio has been improving noticeably, however some deterioration of the FEVE portfolio is expected for July and August as a result of the OCC's review and additional downgrades of some of the names in the portfolio.

	Energy Finance							
	Sep-13	Dec-13	Mar-14	Jun-14	Sep-14	Dec-14	Mar-15	May-15
No FEVE	87.8%	86.9%	86.5%	87.3%	89.7%	94.1%	96.6%	95.8%
In FEVE	12.2%	13.1%	13.5%	12.7%	10.3%	5.9%	3.4%	4.2%
Monitor	12.2%	13.1%	13.5%	10.8%	8.7%	5.5%	2.9%	4.2%
FEVE Grave	0.0%	0.0%	0.0%	1.9%	1.6%	0.5%	0.5%	0.0%
Reduce	0.0%	0.0%	0.0%	0.0%	1.6%	0.5%	0.0%	0.0%
Extinguish	0.0%	0.0%	0.0%	1.9%	0.0%	0.0%	0.5%	0.0%
Grand Total	100%	100%	100%	100%	100%	100%	100%	100%



Note: By Binding Exposure in US\$ MM.

Energy Finance: FEVE Trends (2 of 2)

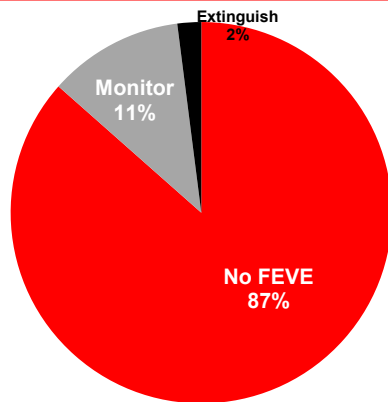
(\$ in Millions)

- Good Portfolio quality with 96% of the Binding Exposure classified as NO FEVE.
- The Portfolio is being closely monitored since 11/2014 due to the fall of the oil prices with 4 reviews made to date.
- As a result the group exited 3 relationships with a reduction of 101 MM since Dec14 and another 7,7 MM are expected to reduce through Jun15
- There was a new entry in FEVE Monitor in April – Warren Resources. This facility was fully repaid in May.

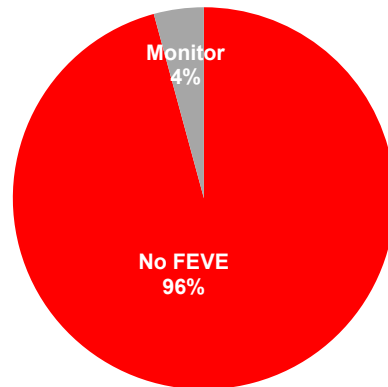
FEVE Status in May-15

Master One Obligor	Binding Exposure	Outstandings	Comment
FEVE Extinguish			
	\$0	\$0	
FEVE Monitor			
ATLAS RESOURCE PARTNERS LP	\$26	\$20	Exposure reduced from \$31.6
ENERGY XXI GULF COAST INC	\$20	\$18	Exposure reduced from \$59.5
	\$46	\$38	

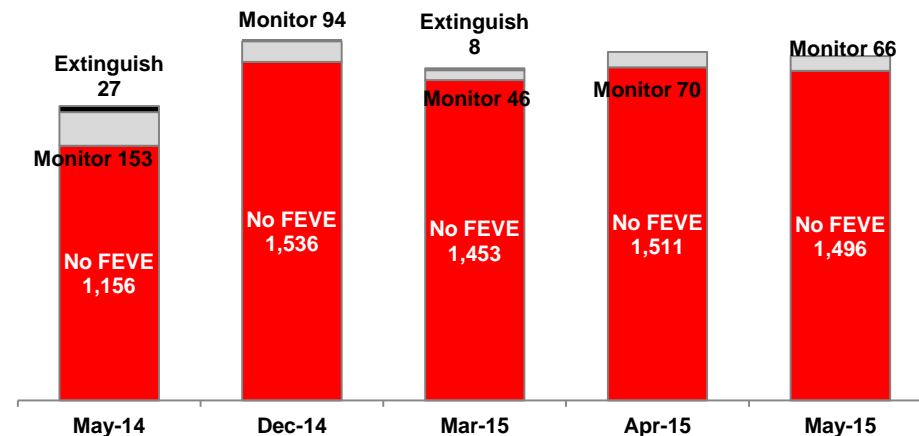
FEVE Distribution 5/31/14



FEVE Distribution 5/31/15



FEVE Portfolio Distribution

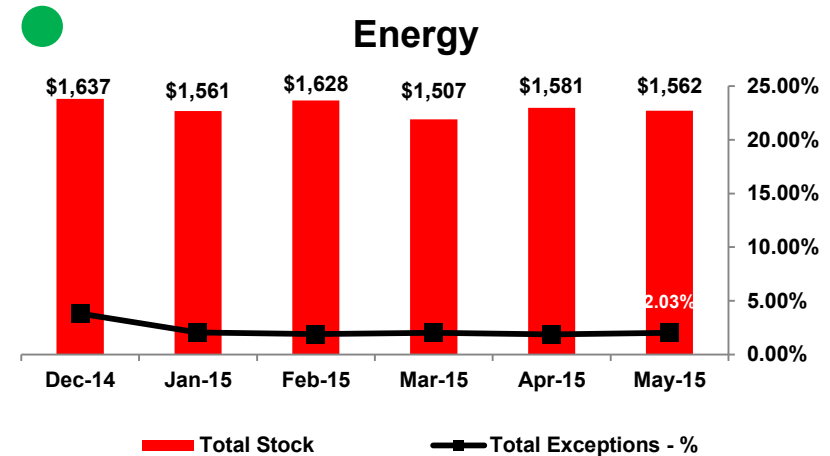


Source: FEVE Monitoring Report as of 4/30/15.

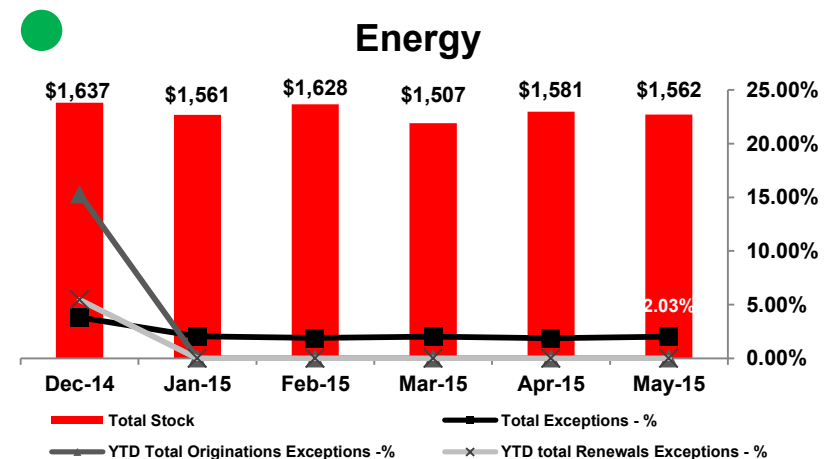
Energy Finance: Exception Management

(\$ in Millions)

- The Energy Portfolio registers low levels of exceptions with no new exceptions registered through May 2015.
- There were no Policy Exceptions.
- Underwriting Guidelines exceptions were related to advance rate guidelines and affected 2 customers



May-15	BANK	ENERGY	% Energy Portfolio	% of Bank Portfolio
Total Facilities #	36,602	53	-	0.1%
Total Portfolio	\$60,144	\$1,562	-	2.6%
Total Exceptions Facilities #	1,302	2	3.77%	0.2%
Total Exceptions Exposure	\$8,465	\$32	2.03%	0.4%
Policy Exceptions #	11	0	0%	0.0%
Policy Exceptions	\$48	\$0	0%	0.0%
UW Guidelines Exceptions #	1,291	2	100%	0.2%
UW Guidelines Exceptions	\$8,419	\$32	100%	0.4%



Source: CCMIS, Exposure means Binding Exposure. "BANK" refers to SBNA without Retail, Small Business Banking, and runoff portfolios.

APPENDIX

- Top 20
- Originations – YTD
- Rating Mapping and potential rating downgrades
 - Energy XXI Gulf Coast
 - Atlas Resource Partners LP
 - SandRidge Energy Inc
- Energy Finance: Line of Business Overview
 - Oil & Gas Industry Value Chain
 - Portfolio: strategy and exposure
 - Oil & Gas Finance Portfolio Overview
 - RBL: Risks & Mitigants
 - RBL: How it works
 - RBL: Borrowing Base
 - RBL: Monitoring and control process
 - Overview of RBL Credit Policies
- Oil Prices

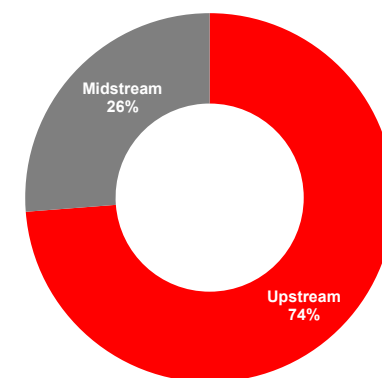
Energy Finance: Top 20

(\$ in Millions)

- The Energy Finance Top 20 is concentrated in the upstream companies, accounting for 69,7% of Binding Exposure and 60,9% of utilizations.
- There were 12 rating downgrades and 1 upgrade that resulted from the May portfolio review. The WARR of 5.6 (5.47 total portfolio) still indicates a good Pass rating.
- There was 1 change to the Top 20 counterparties in May with the entry of Holly Energy Partners (existing counterparty) that replaced Tallgrass.
- The Top 20 customers reflect 46,5% of the 43 Energy Finance customers, 69,7% of Binding Exposure and 1,28% of Total Bank exposure.

Rank	Master One Obligor	Industry	May-15 ORR	Apr-2015 ORR	May-15 FEVE	Total Binding Exposure	Utilization	Utilization
1	CONTINENTAL RESOURCES INC		6.2	6.7	-	125.0	63.0	50%
2	WHITING OIL & GAS CORPORATION		5.9	5.9	-	105.0	3.1	3%
3	DENBURY RESOURCES INC		5.8	6.3	-	85.0	21.8	26%
4	SM ENERGY COMPANY		5.9	6.1	-	80.0	2.2	3%
5	NET MEXICO PIPELINE PARTNERS		5.1	5.1	-	64.5	48.2	75%
6	DORIAN LPG FINANCE LLC		5.0	5.0	-	63.0	6.7	11%
7	ENDEAVOR ENERGY RESOURCES LP		5.4	5.4	-	58.6	42.6	73%
8	BREITBURN OPERATING LP		5.4	5.4	-	55.8	41.2	74%
9	CIMAREX ENERGY CO		6.1	6.3	-	50.0	0.1	0%
10	ANTERO RESOURCES CORPORATION		5.4	5.6	-	50.0	17.2	34%
11	HILCORP ENERGY I LP		5.9	6.2	-	45.0	23.7	53%
12	RANGE RESOURCES CORPORATION		5.6	5.2	-	40.0	8.2	21%
13	SANDRIDGE ENERGY INC		5.2	5.6	-	36.9	11.7	32%
14	NORTHERN OIL AND GAS INC		5.4	6.1	-	36.7	13.9	38%
15	EMERGE ENERGY SERVICES		5.2	5.2	-	35.0	25.2	72%
16	EXLP OPERATING LLC		4.8	5.0	-	35.0	19.5	56%
17	MEMORIAL PRODUCTION OPERATING		5.4	5.6	-	33.4	17.1	51%
18	AMERICAN MIDSTREAM LLC		5.1	5.3	-	30.0	25.6	85%
19	CRIMSON GULF LLC		5.5	5.6	-	30.0	21.0	70%
20	HOLLY ENERGY PARTNERS		5.5	5.9	-	30.0	21.9	73%
SUBTOTAL			5.59			1,088.9	433.8	

TOP 20 by Sector



Source: FEVE Monitoring report as of 4/30/15.

The number of customers was determined by Master One Obligor.

Originations - YTD

YTD 5/31/15 Stats

	#	Binding Exp. \$MM	Originations \$MM
Total Facilities booked	8	372	186
Thereof Facilities with Exceptions	0	0	-
Total Exceptions recorded	0	0	-
Thereof CP	0	0	-
Thereof UG	0	0	-
Total Obligors	8		
Total WARR	5.6		
Average Tenor	5.58 years		
Average Deal Size		46	23
Total Obligors w/Exceptions	0		
Total WARR on Facilities w/Exceptions	-		
Average Tenor on Facilities w/Exceptions	-		
Average Deal Size of Facilities w/Exceptions		-	

- New originations totaled \$186,2 MM and included 3 new transactions and 5 increases to existing clients.
- Dorian LPG is a structured finance transaction to finance a vessel that is covered by Korean ECA's.
- None of the facilities registered exceptions.

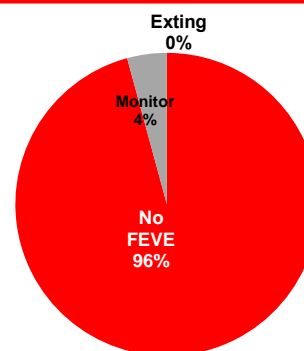
OPEN	OBLIGOR_NAME	SRR	FEVE	Tenor (Y)	\$US MM		
					Total Origination	Previous	New total exposure
Feb-15	EXLP Operating/Exterran P	5	No FEVE	4	35	0	35
Mar-15	Transmontaign Operating	5.3	No FEVE	3	2	17	19
Mar-15	Continental Resources	6.2	No FEVE	4	35	90	125
Apr-15	Bill Barrett Corporation	5.1	No FEVE	5	6	19	25
Apr-15	Dorian LPG Finance	5	No FEVE	13	63	0	63
Apr-15	Hilcorp Energy	5.9	No FEVE	5	5	40	45
Apr-15	Holly Energy Partners	5.5	No FEVE	3	10	20	30
Apr-15	Howard Midstream	5	No FEVE	4	30	0	30
		5.6			186		372

Rating Mapping

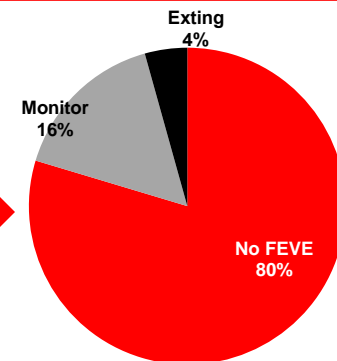
Name	March	SRR April	May	External Moddy's	S&P	Exposure (\$MM)
CONTINENTAL RESOURCES INC	6.7	6.7	6.2	Baa3/stable		125.0
WHITING OIL & GAS CORPORATION	6.5	5.9	5.9	-		105.0
DENBURY RESOURCES INC	6.3	6.3	5.8	Ba3/stable		85.0
SM ENERGY COMPANY	6.1	6.1	5.9	Ba1/stable		80.0
NET MEXICO PIPELINE PARTNERS LLC	5.1	5.1	5.1	-		64.5
DORIAN LPG LTD	-	5	5	-		63.0
ENDEAVOR ENERGY RESOURCES LP	5.8	5.4	5.4	B1/negative		58.6
BREITBURN OPERATING LP	5.9	5.4	5.4	B1/negative		55.8
CIMAREX ENERGY COMPANY	6.3	6.3	6.1	Baa3/stable		50.0
ANTERO RESOURCES CORPORATION	5.6	5.6	5.4	Ba2/stable		47.5
HILCORP ENERGY I LP	6.2	6.2	5.9	Ba2/stable		45.0
RANGE RESOURCES CORPORATION	5.2	5.2	5.6	Ba1/Positive		40.0
ENERGY XXI GULF COAST INC	5.6	4	4	Caa2/stable		39.7
SANDRIDGE ENERGY INC	5.6	5.6	5.2	Caa1/stable		36.9
NORTHERN OIL & GAS INC	6.1	6.1	5.4	B3/stable		36.7
EMERGE ENERGY SERVICES LP	5.5	5.2	5.2	-		35.0
EXLP OPERATING LLC/ EXTERAN PARTNERS LP	5	5	4.8	Ba3/stable		35.0
MEMORIAL PRODUCTION OPERATING LLC	5.6	5.6	5.4	-		33.4
AMERICAN MIDSTREAM LLC	5.3	5.3	5.1	-		30.0
CRIMSON GULF LLC	5.6	5.6	5.5	-		30.0
HOLLY ENERGY PARTNERS LP	5.9	5.9	5.5	Ba3/stable		30.0
HOWARD MIDSTREAM ENERGY PARTNERS LLC	-	5	5	-		30.0
TALLGRASS ENERGY PARTNERS LP	5.5	5.5	5.3	-		30.0
ATLAS RESOURCE PARTNERS LP	5.2	4.7	4.7	B2/?		26.4
BILL BARRETT CORPORATION	5.8	5.8	5.1	B1/stable		25.0
CACTUS DRILLING COMPANY LLC	5.7	5.7	5.7	-		25.0
GENESIS ENERGY LP	5.8	5.8	5.6	Ba3/stable		25.0
MARTIN MIDSTREAM PARTNERS LP	5.5	5.5	5	B1/stable		25.0
PIONEER ENERGY SERVICES CORP	5.7	5.3	5.3	B1/stable		25.0
SEGUNDO NAVARRO DRILLING LTD	5.7	5.7	5.4	-		25.0
SMART SAND INC	5.1	4.8	4.8	-		25.0
ALLIANCE RESOURCE PARTNERS LP	6.2	6.2	6.1	-		24.4
PENN VIRGINIA HOLDING CORPORATION	5.6	5.6	5.2	-		21.3
NET HOLDINGS MANAGEMENT LLC	6.2	6.2	6	-		20.0
NRC US HOLDING COMPANY LLC	4.5	4.5	4.5	B2/negative		19.8
TRANSMONTAIGNE PARTNERS LP	5.3	5.3	5.3	-		19.0
LEGACY RESERVES LP	5.5	5.5	5.2	B2/stable		18.4
EUREKA HUNTER PIPELINE LLC	5.1	5.1	5	-		15.0
GREAT NORTHERN MIDSTREAM LLC	5.3	5.3	5.1	-		10.0
PBF HOLDING COMPANY LLC	5.7	5.7	5.6	Ba3/Positive		10.0
GEORGE E WARREN CORPORATION	5.7	5.7	5.5	-		7.8
APEX OIL COMPANY INC	5.8	5.8	5.8	-		6.7
ANTERO WATER LLC	-	-	5.6	-		2.5
VENOCO INC	4	-	-	Ca/negative		0.0
WARREN RESOURCES INC	5.5	5.5	-	Caa2/negative		0.0

- Atlas Resources, Energy XXI and SandRidge were classified Substandard by the Regulator (SNC*) in June.
- In red are highlighted the companies with the lowest external ratings and that might translate higher concern - total exposure of \$76,6 MM
- In yellow are highlighted the companies for which the external rating would classify as a Special Mention (direct mapping) – total exposure \$244,5 MM
- This would change the portfolio's FEVE distribution as shown in the graphics below (SandRidge was paid off in June and is not included in the analysis)

FEVE Distribution 5/31/15



Potential Impact on FEVE Distribution



*SNC (Shared National Credit Program): Conducted by the Board of Governors of the Federal Reserve System, the Federal Deposit Insurance Corporation, and the Office of the Comptroller of the Currency. The program covers any loan or loan commitment of at least \$20 million that is shared by three or more supervised institutions. The agencies' review is conducted annually, usually in May and June.

Energy XXI Gulf Coast Inc.

FEVE	Current	Date	Previous
	Monitor	03/31/15	Monitor

USD MM	Rating	Santander share			3.97%
		Limit	Drawn	Coll. Val.	
ENERGY XXI GULF COAST IN	4.0	19.8	15.0	114.1	
		-	-	-	
		-	-	-	
Other Related		-	-	-	
TOTAL		19.8	15.0	114.1	

USD MM	Total Facility		
	Limit	Drawn	Coll. Val.
Credits / Loans ST	500.0	378.8	2,877.2
Credits / Loans LT	-	-	-
Letters of Credit	-	-	-
Other	-	-	-
TOTAL	500.0	378.8	2,877.2

SAN Rating	4.0	Moody's	Caa2	X		
Regulatory Rating	Special Mention					

Review History	Moody's	Santander
Dec-14	B2	5.6 - No FEVE
15-Jan	Caa1	5.6 - No FEVE
15-Mar	Caa2	4.0 - Monitor
15-Jul	Caa2	4.0 - Monitor

USD MM	Q1 Set 2014 FYE Jun 2014		Q1 Set 2014	FYE Jun 2014	
Sales	403.2	1,230.7	Total Assets	7,367.4	7,292.5
Net Profit	2.1	97.0	Net Financial Debt	3,843.7	3,446.6
EBITDA	237.1	746.9	Tangible Net Worth	1,739.9	1,740.7
DSC			Working Capital	(406.1)	(333.2)
Free Cash Flow	17.5	(826.0)	Leverage Ratio	3.1	3.0
Cash & Marketable	-	9.3	NFD/Ebitda	3.7	4.6

Bank's Margin (USD 000's)		SAN Share of Client's Bank Limits		
		RORAC	Limits	Drawn
Last 12 months	548	18.1% Santander %	3.97%	75.75%

Current Situation	<p>Energy XXI Gulf Coast, Inc. is an oil company engaged in the acquisition and development of oil properties on the Gulf of Mexico shelf. The company is the second largest offshore producer on the US Gulf of Mexico shelf.</p> <p>Assets are oil-focused in South Louisiana on the Gulf of Mexico Shelf. Maximum water depth is 125 meters.</p> <p>Parent company (Energy XXI Bermuda) is publicly traded on the Nasdaq with a market capitalization of \$219MM as of January 20, 2015.</p> <p>Reserve based lending facility governed by a borrowing base that advances against proved oil and gas reserves.</p> <p>Spring 2015 Redetermination - Borrowing Base was reduced from \$1.5BN to \$500 MM after the company successfully issue \$1 Bn in Junior notes.</p>
Concerns	<p>On Jan. 16, 2015, S&P downgraded Energy XXI to 'B/Neg' from 'B+/Neg', reflecting material deterioration in credit metrics and liquidity.</p> <p>On Jan. 28, 2015 Moody's downgraded Energy XXI to Caa1 and further downgraded the company to Caa2 in Mar. 4, 2015.</p> <p>lower than expected production; c) Oil levered production and reserves with limited capital spending flexibility; d) High decline relative to conventional production necessitates constant reinvestment</p>
Next Steps	<p>SNC has downgraded the company to Substandard in June. Still pending Regulator's report.</p> <p>Considering the high collateral coverage by oil reserves and that the RBL facility is senior to all other debt no losses are expected for this facility.</p>

Atlas Resource Partners, LP

FEVE	Current	Date	Previous
	Monitor	03/31/15	Not in FEVE

		Santander share		3.52%
USD MM	Rating	Limit	Drawn	Coll. Val.
Atlas Resource Partners LP	4.7	26.4	19.9	52.2
		-	-	-
		-	-	-
Other Related		-	-	-
TOTAL		26.4	19.9	52.2

		Total Facility		
USD MM		Limit	Drawn	Coll. Val.
Credits / Loans ST		750.0	567.2	1,485.5
Credits / Loans LT		-	-	-
Letters of Credit		-	-	-
Other		-	-	-
TOTAL		750.0	567.2	1,485.5

SAN Rating	4.7	Moody's	B2
Regulatory Rating	Low Pass		

Review History	Moody's	Santander
15-Jan	B2	5.2 - No FEVE
15-Mar	B2	4.7 - Monitor

USD MM	Q3 Set 2014	FYE 2013		Q3 Set 2014	FYE 2013
Sales	494.8	467.7	Total Assets	2,986.4	2,343.8
Net Profit	(30.2)	(91.2)	Net Financial Debt	1,277.8	940.5
EBITDA	183.9	117.9	Tangible Net Worth	1,240.5	999.3
DSC	n/a	n/a	Working Capital	n/a	n/a
Free Cash Flow	(550.7)	(836.9)	Leverage Ratio	1.4	1.3
Cash & Marketable	5.2	1.8	NFD/Ebitda	5.2	8.0

Bank's Margin (USD 000's)		SAN Share of Client's Bank Limits		
	Income	RORAC	Limits	Drawn
Last 12 months	416	9.1% Santander %	3.52%	75.63%

Current Situation	<p>Atlas Resource Partners, L.P. is a publically traded (NYSE:ARP oil & gas exploration and production master limited partnership</p> <p>Atlas' assets are diversified across major US basins, with interests in ~14,400 producing natural gas and oil wells, representing ~1.5 Tcfe of net proved reserves. Current production is 300 mmcfe/d of which approximately 80% is natural gas. The company's reserves are long-lived at 14 years with a low decline profile. Atlas maintains a robust hedging program. Atlas' natural gas production is conservatively hedged at 72% for 2015 and 2016 at \$4.23 / mcf; Crude oil production is 68% hedged for 2015 at an average price of over \$90/ barrel</p> <p>ARP has arranged a 2nd lien Term Loan from Blackstone for \$250 MM and reduced the Borrowing Base from \$900 MM to \$750 MM</p>
Concerns	Aggressive acquisition strategy led to high debt leverage that is expected to escalate during the current commodity downturn which led to the rating downgrade from 5.2 to 4.7.
Next Steps	<p>SNC has downgraded the company to Substandard in June. Still pending Regulator's report.</p> <p>The company has taken measures to reduce production cost and capital expenditures and was able to access the capital markets for additional debt.</p>

SandRidge Energy Inc.

FEVE	Current	Date	Previous
	Not in FEVE		

USD MM	Rating	Santander share		4.10%
		Limit	Drawn	Coll. Val.
Atlas Resource Partners LP	5.2	36.9	9.3	130.7
		-	-	-
		-	-	-
Other Related		-	-	-
TOTAL		36.9	9.3	130.7

USD MM	Total Facility		
	Limit	Drawn	Coll. Val.
Credits / Loans ST	900.0	226.8	3,188.8
Credits / Loans LT	-	-	-
Letters of Credit	-	-	-
Other	-	-	-
TOTAL	900.0	226.8	3,188.8

SAN Rating	5.2	Moody's	Caa1	X		
Regulatory Rating	Pass					

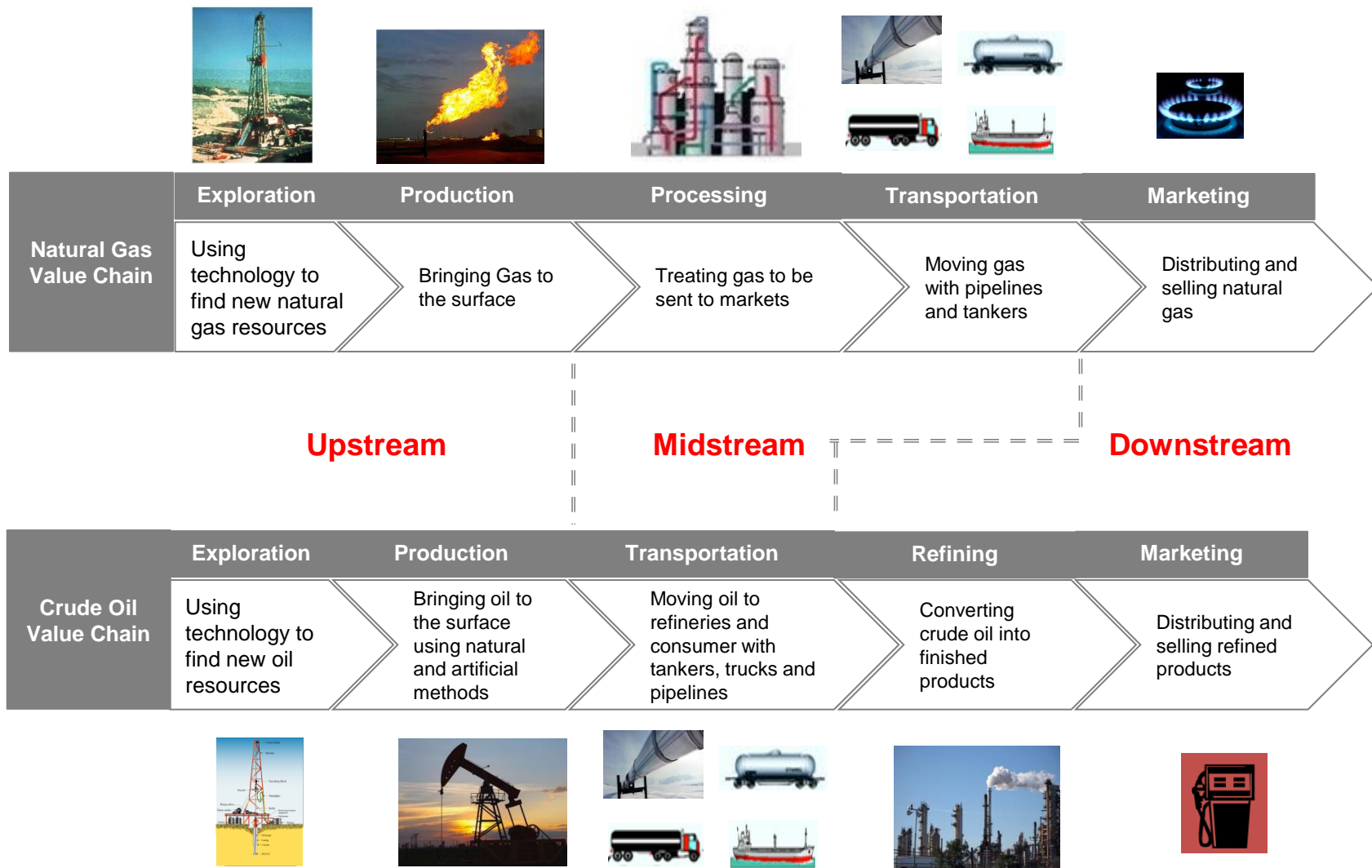
Review History	Muddy's	Santander
26-Sep	B1	5.6 - No FEVE
8-May	B3	5.6 - No FEVE
28-May	Caa1	5.2 - No FEVE

USD MM	Q3 Set 2014	FYE 2013		Q3 Set 2014	FYE 2013
Sales	1,260.7	1,977.5	Total Assets	6,978.4	7,684.8
Net Profit	37.8	(514.5)	Net Financial Debt	3,195.3	3,194.9
EBITDA	765.1	971.8	Tangible Net Worth	2,982.9	3,113.7
DSC			Working Capital		
Free Cash Flow	231.5	2,213.8	Leverage Ratio	1.3	1.5
Cash & Marketable	590.2	814.7	NFD/Ebitda	2.6	2.5

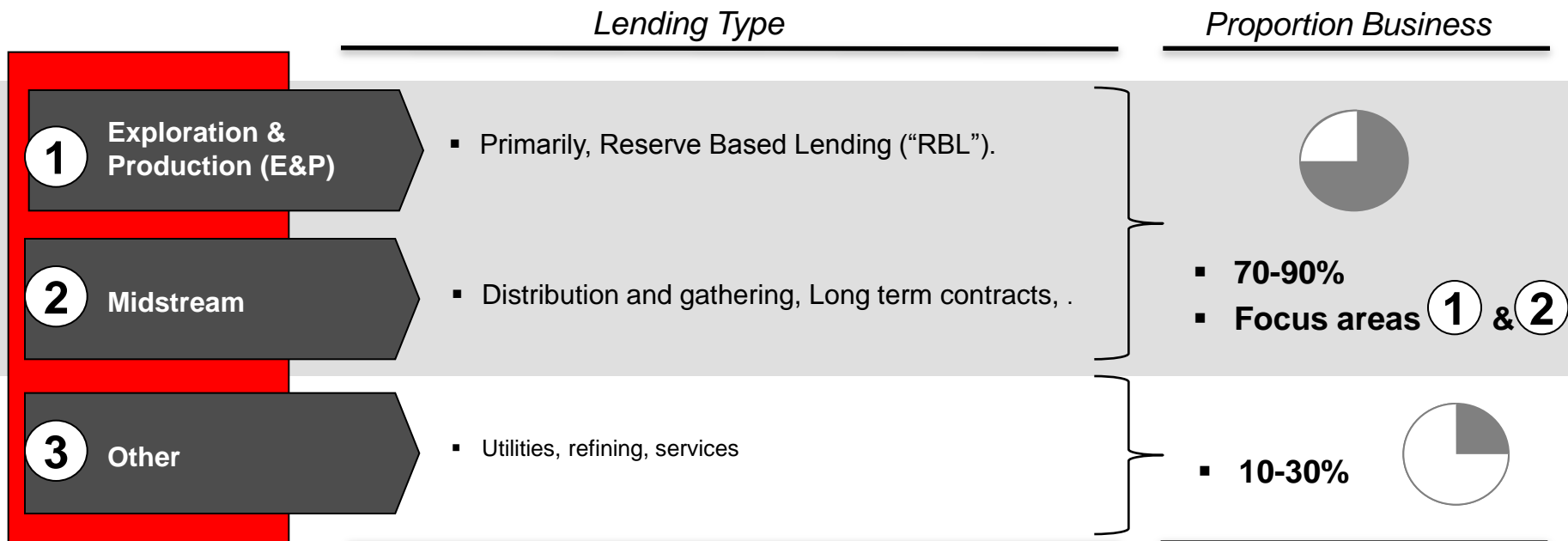
Bank's Margin (USD 000's)		SAN Share of Client's Bank Limits		
	Income	RORAC	Limits	Drawn
Last 12 months		Santander %	4.10%	25.20%

Current Situation	<p>SandRidge Energy, Inc. is an independent oil and natural gas exploration, development and production company headquartered in Oklahoma City, Oklahoma. The company's assets are primarily located in the Mid-Continent area of northern Oklahoma and southern Kansas, as well as the Permian Basin in West Texas. In addition to SandRidge's exploration business, the company owns and operates gas gathering and processing facilities, saltwater disposal, electrical infrastructure facilities, and conducts oil and gas marketing operations.</p> <p>As of the year-end 2014 reserve report, proved reserves securing the RBL were 360 million barrels of oil equivalent, split 43% oil and liquids and 57% gas. The BB is well diversified with interests in over 3,440 producing wells. RBL Asset cover is strong at 3.5x.</p> <p>The company was reviewed in February 2015 with the Borrowing Base being reduced from \$1.2 Bn to \$900 MM with commitments staying at the \$900 MM level.</p>
Concerns	<p>Moody's downgraded the company's Corporate Family Rating 3 notches to Caa1 in May 2015 after the announced offering of \$1Bn senior secured second lien notes. The new CFR reflects the company high financial leverage and worsening credit metrics as its existing hedges roll off and the company remains significantly less hedged. The CFR also considers the risk that the company will not have the ability to grow out of its weak leverage metrics as expenditures are cut, and as its retained cash due to low netback per boe and high interest expense burden.</p>
Next Steps	<p>SNC has downgraded the company to Substandard in June. Still pending Regulator's report. the FEVE Status</p> <p>Exposure was payed off in June</p>

Oil & Gas Industry Value Chain



Portfolio: strategy and exposure



In million \$						
PORTFOLIO OVERVIEW	# Clients	TOTAL DRAWINGS	% Drawn	COMMITMENT	Ave. Commitment	% Portfolio
E&P (includes RBL's)	20	391	40%	967	48	57%
MIDSTREAM	18	290	53%	544	30	32%
OTHER	6	86	46%	188	31	11%
TOTAL	44	767	45%	1,699	39	100%

Oil & Gas Finance Portfolio Overview (April 27th 2015)

- Santander Oil & Gas Finance team has borrowers across the energy value chain. The portfolio consists of 44 clients. All transactions are widely syndicated. Santander is a participant. The key areas of exposure are:

	Reserve Based Lending (RBL)	Midstream	Downstream / Refining / Coal	Oilfield Services
Exposure	\$966MM (\$390MM Drawn)	\$544MM (\$289MM Drawn):	\$93MM (\$19MM Drawn)	\$95MM (\$67MM Drawn)
Clients	20	18	2	4
Industry Description	Exploration and Production sector of the Oil & Gas industry.	Transportation, storage, and processing of oil & gas products.	One client is a refiner, the other is in coal mining.	Services related to the Oil & Gas industry.
Collateral Overview	<ul style="list-style-type: none"> Mortgage on leases that each client has over oil & gas mineral rights. Associated gathering systems and storage facilities located on the wells sites. These services can be provided by 3rd parties. <p><u>Clients do not own the land where they prospect and produce.</u> Landowners receive royalty payments and income from the oil & gas produced.</p>	Blanket lien on all assets, including: <ul style="list-style-type: none"> pipelines storage and processing facilities trucks marine vessels. Two private client transactions are ABLs. Standard ABL collateral include: <ul style="list-style-type: none"> receivables inventory cash. 	Refining. Standard ABL collateral, include: <ul style="list-style-type: none"> receivables inventory cash Lenders do not take collateral or mortgage over the real estate assets. The coal transaction is unsecured.	Blanket lien on all assets, including: <ul style="list-style-type: none"> equipment trucks receivables inventory cash
Collateral Perfection	<ul style="list-style-type: none"> Mortgages filings on the leasehold mineral rights. UCC Filings on equipment, receivables, inventory and cash 	<ul style="list-style-type: none"> Mortgages filings on hard assets (tanks) and processing assets UCC Filings on equipment, receivables, inventory and cash. 	<ul style="list-style-type: none"> UCC Filings on equipment, receivables, inventory and cash 	<ul style="list-style-type: none"> UCC Filings on equipment, receivables, inventory and cash

RBL: Risks & Mitigants

Type of Risk	Mitigation tool	Detail
Price Risk	Commodity Hedging (through swaps provided by the RBL banks).	Primary tool is the hedge Borrowers hedge a portion of their production through the purchase of crude oil or natural gas hedges. This reduces the risk of the underlying credit, it is “right-way” risk (the hedge is only out of the money when market prices rise which means the value of the underlying reserves has increased), and is also profitable to the bank providing the hedge.
	Price Deck	The secondary tool is the Price Deck. Un-hedged volumes are priced via the Price Deck which <u>is not</u> the market price of the commodity. For example, May’s market price for crude oil is approximately \$64,5/bbl, yet the Price Deck for most RBL’s will have crude oil priced at around \$45-\$62/bbl between 2015-2019 and \$63 in 2020.
	Semi Annual Borrowing Base re-determination	Finally, the third control over commodity price risk is the semi-annual borrowing base redetermination.
Reserve Risk	Reserve Report carried out by expert	<ul style="list-style-type: none"> ▪ The borrower employs a 3rd Party Engineering firm– to prepare an annual Reserve Report ▪ In addition each lender will also employ an independent Petroleum Engineer to focus on technical due diligence. The technical review encompasses reserve quality, decline curves, basis differential, production and severance taxes, lease operating expenses, and capex .

RBL: How it works

Example Borrowing Base Calculation

- Based on Net Present Value of future free cashflow at current market prices with a discount rate of 10%

100%

- E.g. Current price crude \$58/bbl, Price Deck = \$45/bbl

20 - 30%

1

Using the Price deck which takes the average price from other banks reduce the base significantly

- 70% Advance rate

30%

2

Apply Borrowing Base advance rates calculations i.e. PDP's etc

Remaining Borrowing Base is a fraction of the market price of the reserve base

49% - 56%

Market Price

Base Case

Reserve Classification

Borrowing Base

RBL: Borrowing Base

- SAN employs three key tools to de-risk the Borrowing Base and protect SAN in downside scenarios.** These tools are as follows:
 1. Price Deck
 2. Engineering Analysis to Risk Reserves
 3. 70% Advance Rate versus Base Case valuation
- As an example of how these various risk mitigants protect Santander and all RBL lenders, the following is an example of Bill Barrett Corporation engineering review. Bill Barrett was seeking to reaffirm its Borrowing Base at \$375MM. The strip price and SAN price deck are very close at this stage, however, there is significant derisking of the reserves and strong collateral coverages in all pricing scenarios.

Bill Barrett Corporation	UnRisked NYMEX Strip Case	UnRisked Base Case	Risked Base Case	Advance Rate	Borrowing Base	Reserve Category Contribution
1. PDP	\$414.1	\$397.8	\$397.8	70%	\$278.5	53.5%
2. PDP Hedges	\$80.6	\$63.2	\$63.2	70%	\$44.3	8.5%
3. PDNP	\$50.5	\$46.8	\$37.5	70%	\$26.2	5.0%
4. PUD	\$400.4	\$350.0	\$245.0	70%	\$171.5	33.0%
PV of Oil & Gas Properties	\$945.6	\$857.9	\$743.5		\$520.4	100.0%
% Cumulative Reduction		-9%	-21%		-45%	Coverage
Proposed Borrowing Base	\$375.0	\$375.0	\$375.0		\$375.0	1.39x
PV Value Coverage to Borrowing Base	2.52x	2.29x	1.98x		1.39x	
Proposed Borrowing Base Covered by PDP & PDP Hedges					86%	

Bill Barrett Corporation	Unrisked NYMEX Strip Case	Unrisked Base Case	Risked Base Case	Risked Sensitivity Case
<u>Assets:</u>				
Proved Oil & Gas PV	\$ 945.6	\$ 857.9	\$ 743.5	\$ 524.0
Undrawn Revolver	\$ 349.0	\$ 349.0	\$ 349.0	\$ 349.0
Total Assets:	\$ 1,294.6	\$ 1,206.9	\$ 1,092.5	\$ 873.0
<u>Debt:</u>				
1st Lien RC (fully funded)	\$ 375.0	\$ 375.0	\$ 375.0	\$ 375.0
Other Debt	\$ 829.1	\$ 829.1	\$ 829.1	\$ 829.1
Total Debt:	\$ 1,204.1	\$ 1,204.1	\$ 1,204.1	\$ 1,204.1
<u>Asset Coverage:</u>				
1st Lien RC	3.5x	3.2x	2.9x	2.3x
Total Debt	0.9x	1.0x	1.1x	1.4x

UnRisked NYMEX Strip: Considers eligible reserves (Proved Developed Producing - PDP, Proved Developed Non-Producing – PDNP and Proved Undeveloped – PUD) at current market value.

UnRisked Base Case: Considers eligible reserves at the bank's Base Case price deck

Risked Base Case: Adjusted by the Petroleum Engineer to account for uncertainties in the forecasts and economic model which are not readily identifiable. Generally an additional discount factor might be applied to PDP's, PDNPs and PUDs.

RBL: Monitoring and control process

Collateral valuation

- Borrower uses a 3rd Party Engineering firm to prepare annual Reserve Report
- In addition each lender will also employ an independent Petroleum Engineer. The technical review encompasses reserve quality, decline curves, basis differential, production, severance taxes, lease operating expenses, and capex .
- **SAN also employs an independent engineer to review and risk reserves.**

Redetermination process

- The appraisals are done at least twice a year (a third can be done with a 66 2/3rd vote of the lenders). If the new appraisal is below the previous, lenders can **unilaterally require the customer to reduce the commitment amount**. Unused commitments are immediately withdrawn with any remaining overages to be repaid within 6 months

Forward looking Risk management

- Unlike regular C&I or CRE loans where action can only be taken after a covenant breach which uses backward looking information, RBL lenders look forward and **don't need a breach to reassess the loan**.

Moody's

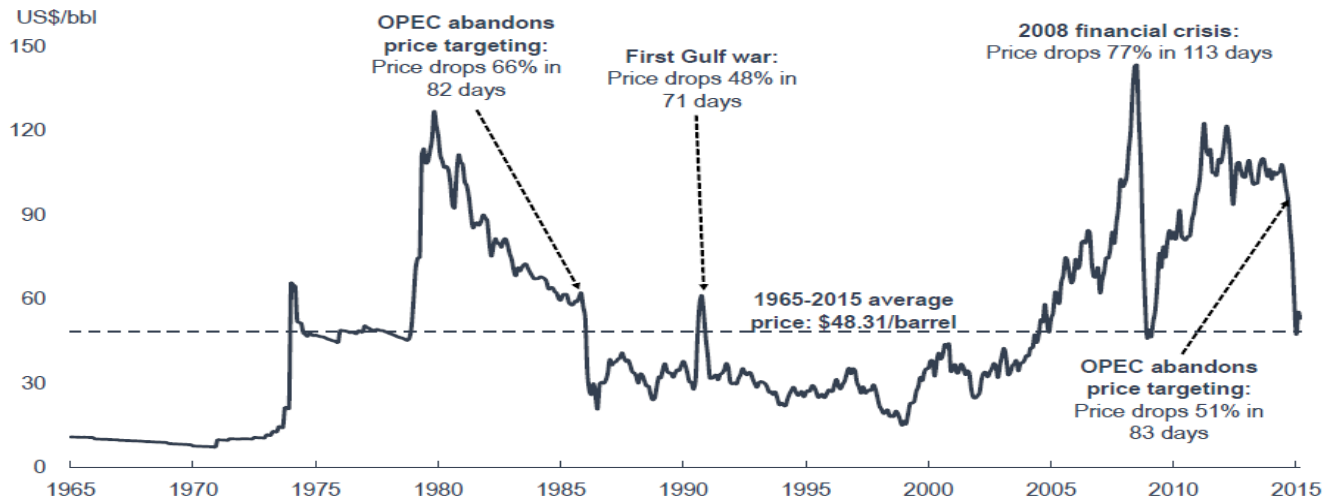
- Unique E&P attributes (conservative financing structure, stronger liquidity, active secondary market and ability to defer capex) **support higher recovery rates for senior secured debt and RBLs.**

Overview of RBL Credit Policies

Upstream - RBLs

- Demand or Committed lines of credit not to exceed 5 years. Advance rates applied to eligible collateral.
- Application of O&G industry specific underwriting parameters including:
 - Proven Developed Producing (PDPs) Reserves to be at least 70% of the BB.
 - For secured deals, first lien on at least 80% of the total value of O&G properties
 - Wellbore concentration should be limited with no single well > 20% of total value
 - Loan repayment within the half life
 - Semi annual review of oil and natural gas price deck approved by the appropriate committee
 - Maximum hedging of PDPs of 100%
 - Mandatory prepayment triggers when outstanding loan balance > than borrowing base

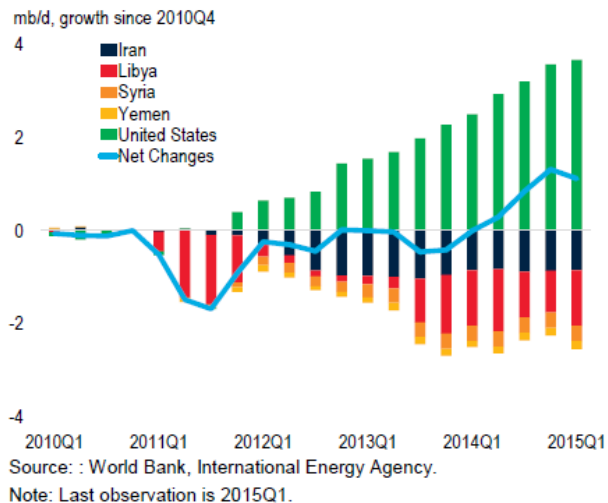
Oil Prices – Historic overview



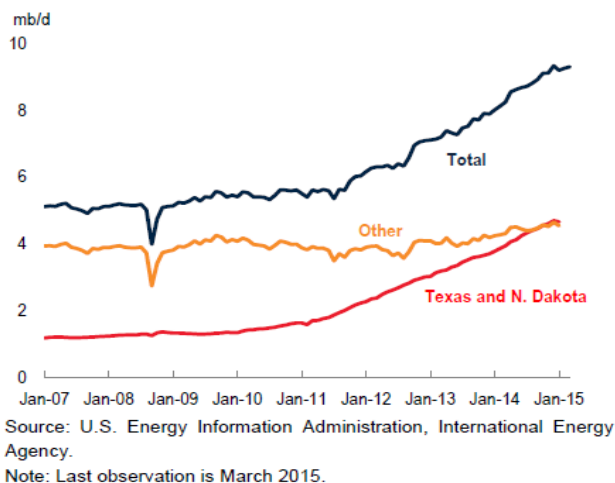
	1985-86	1990-91	2008-09	2014-15
Key Statistics				
<i>Dates</i>	Nov 1985 to Mar 1986	Nov 1990 to Feb 1991	Jul 2008 to Feb 2009	Oct 2014 to Jan 2015
<i>Duration (days)</i>	82	71	113	83
<i>Price drop (percent)</i>	66	48	77	51
<i>Volatility (percent)</i>	4.69	5.18	4.62	2.58
Market and Policy Environment				
<i>Fundamental drivers</i>	Increasing non-OPEC oil supplies, especially from Alaska, Mexico and the North Sea	Operation "Desert Storm" and IEA emergency stock draw calmed oil markets	Sell off of assets (including commodities) due to the 2008 financial crisis	Increasing non-OPEC oil supplies, especially shale oil from the U.S.
<i>OPEC's policy objective</i>	Protect market share rather than target prices	Keep oil market well-supplied	Target a price range	Protect market share rather than target prices
<i>OPEC's action</i>	Raise production	Raise production	Cut production	Raise production
<i>Pre-crash oil prices</i>	Gradual decline of official OPEC prices	Sharp increase	Large increase prior to the crash	Relatively stable prices above \$100/bbl
<i>Post-crash oil prices</i>	Remained low for almost two decades	Returned to pre-spike levels	Reached pre-crash levels within two years	They are projected to remain lower

Oil Facts

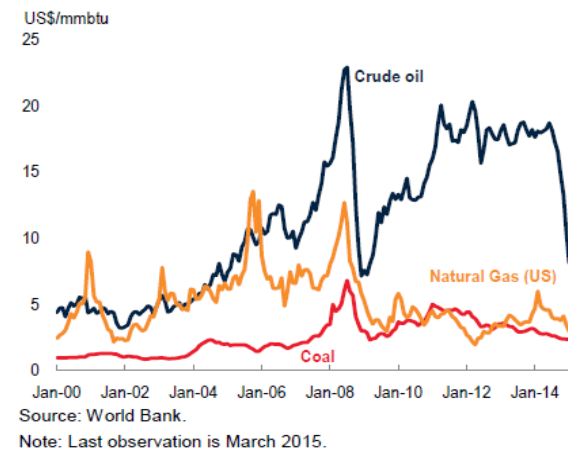
U.S. crude oil supply growth and disruptions elsewhere



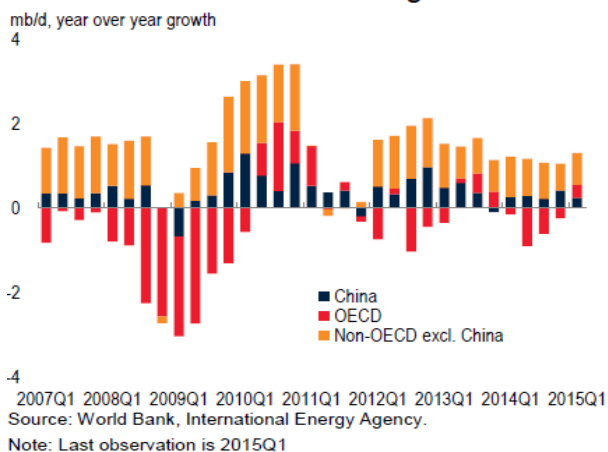
U.S. crude oil production



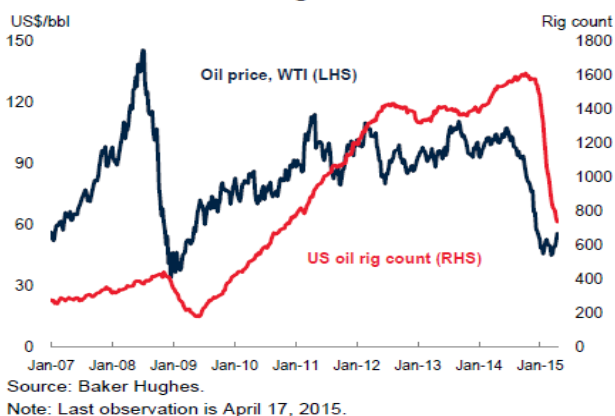
Energy prices



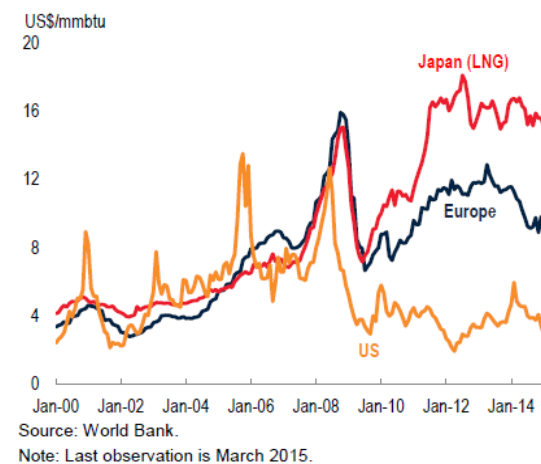
World oil demand growth



U.S. oil rig count and WTI

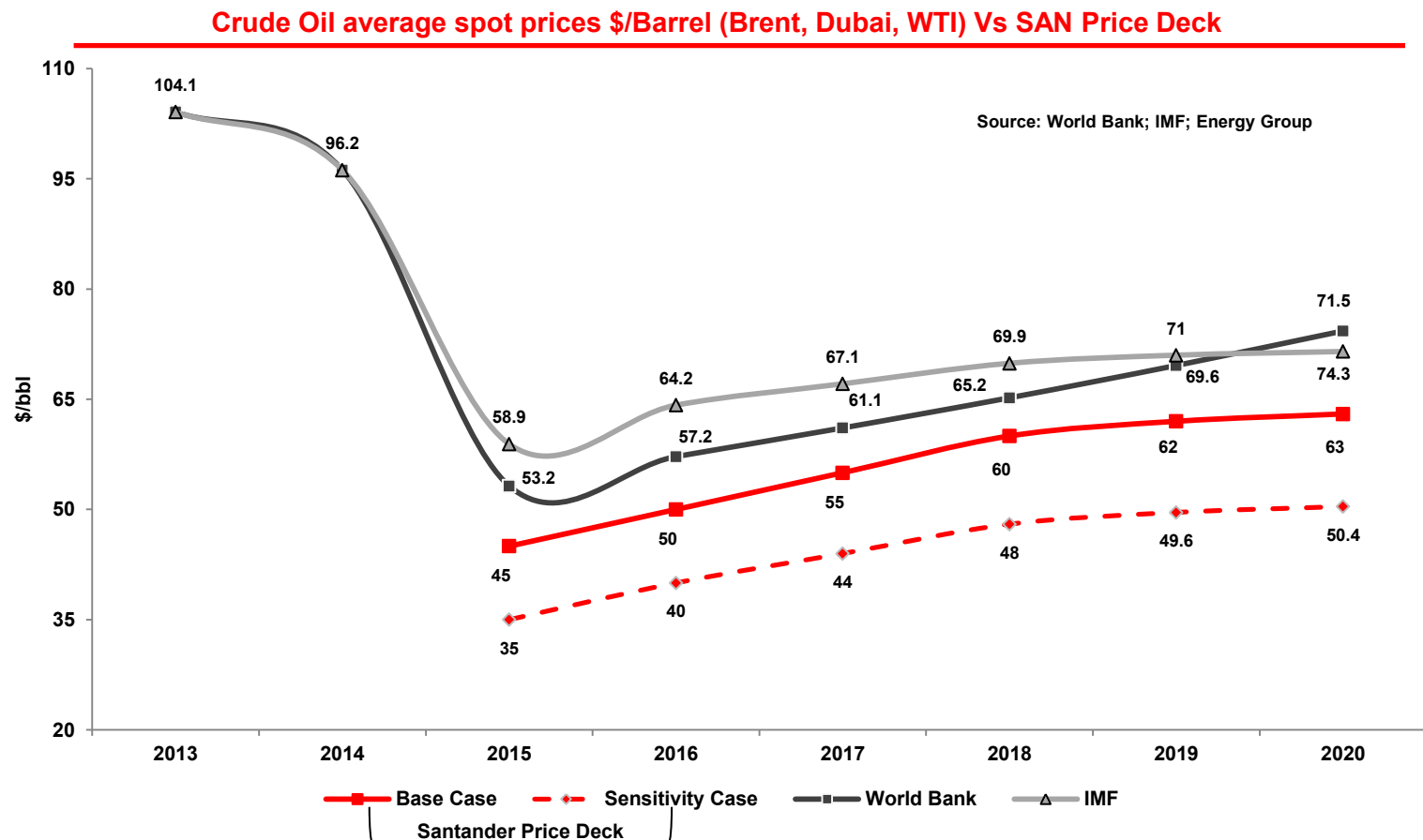


Natural gas prices



OECD: Organisation for Economic Co-operation and Development. The OECD's origins date back to 1960, when 18 European countries plus the United States and Canada joined forces to create an organisation dedicated to economic development. It currently has 34 members.

Oil Prices forecast and Santander Price Deck



Oil prices, July 1st 2015
 - Brent: \$61.99
 - WTI: \$56.85

Santander Price Deck as of 4/30/2015

World Bank and IMF data as of July 1st 2015



