1. Re-design and embed Risk Appetite Statement (1/2)

Т	- Tasks	Deliverables Interdependency
•	 Re-design Risk Appetite Statement (RAS) for SHUSA enterprise Review results from risk identification and assessment processes Detail the enterprise's most material financial and non-financial risks in a summarized, categorized manner For each risk, determine whether risk appetite articulation will require supplemental quantitative measures Articulate the enterprise's binding quantitative constraints, primarily those arising from US regulation and other stakeholders (e.g. ratings agencies) but including relevant metrics from HUSA's parent Santander Group Identify key metrics and calibrate RA limits for quantifiable risks Develop qualitative RA statements Consolidate Risk Appetite statements, both quantitative and qualitative, into the overall Risk Appetite Statement for SHUSA Define governance framework, from initial approval through ongoing application (cross-reference to sub-workstream 2) Define process for RA limit monitoring and reporting (e.g. escalation processes) Communicate target risk appetite and escalation process across the enterprise 	 SHUSA level Risk Appetite Statement Risk appetite statements for most material risks List of metrics and calibrated limits that define quantifiable RA statements RAS escalation and reporting process (e.g. monthly reporting to the BERC) RAS communication and socialization materials
•	 Cascade Group Risk Appetite Statement at both subsidiary and BU levels For each element of the risk appetite statement (e.g. metrics), determine organizational levels to which cascading is appropriate (may not be needed for all, especially qualitative metrics) Ensure subsidiary-level limits align to SHUSA level limits, e.g. the sum of subsidiary limits does not exceed SHUSA-level limits Identify additional risks that may be material for the subsidiary, or subdimensions of risks may be specifically important for the BUs, but not for the Group – add appropriate metrics and/or statements Communicate target risk appetite across the enterprise Define process for RA limit monitoring and reporting (e.g. escalation processes) Communicate target risk appetite and escalation process across the enterprise 	 Outline of cascading levels Risk Appetite Statements for all subsidiaries/BUs (aligned with overall SHUSA RAS) Risk appetite statements for most material risks List of metrics and calibrated limits Cascaded metrics to BUs RAS escalation and reporting process (e.g. monthly reporting to the BERC) Limits and controls framework 3. (all) Risk measurement 4. (all) Risk monitoring

 RAS communication and socialization materials



1. Re-design and embed Risk Appetite Statement (2/2)

Tasks	Deliverables	Interdependency
 Update most important processes to include Risk Appetite considerations Identify processes that should be explicitly linked to the Risk Appetite (e.g. strategic planning, capital planning) Describe nature of linkage, including alignment to statements, metrics and limits described in the Risk Appetite Statement Assess degree to which Risk Appetite considerations are already embedded in key processes, e.g.	 Process maps with explicit link to RAS, at a minimum: Strategic planning Capital planning Stress-testing projections Complete cycle of strategic/capital planning 	3. (all) Risk measurement
 Create and conduct enterprise wide training on updated Risk Appetite Statement and its implications Create training on RAS and implications for different levels of the organization (Board, Senior Management, subsidiaries, Risk Management function, etc.) Deliver training 	RAS trainingMaterialsDelivery	2a.i Set strong tone from the top

2a. Strengthen Board and Management oversight (1/2)

Tasks

- Strengthen guidance from top-level SHUSA committees (Board Risk and Executive)
 - Enumerate risk-related expectations from top-level committees
 - Identify hurdles/challenges in the authority of Board Risk and executive committees
 - Review enterprise committee suite/structure (BERC, ERMCs, etc.)
 - Identify necessary changes to committee composition, mandates, processes, charters and compensation (including SHUSA Board oversight of SHUSA CRO compensation)
 - Establish unfettered access of the SHUSA CRO to the SHUSA Board
 - Track effectiveness through monitoring of meetings and minutes; provide feedback
- Define engagement model with Group
 - Articulate linkages between IHC-level committees and Group-level committees
 - Define roles of IHC-level committees in supporting Group-level priorities, and vice-versa
 - Articulate governance routines for Group and IHC coordination
- Set strong "tone from the top"
 - Articulate, at Board and CEO level, the tone expected to from Senior Management and all 'people leaders' in the organization
 - Consider adopting a one-bank, one-name policy, thus calling the enterprise "Santander"
 - Identify embedding opportunities and forums to deliver the message and socialize across the enterprise (town-halls, policies, training, intranet, posters, Risk forums, newsletters, communities of practice between 3LoD, etc.)
 - Define and design communication plan showing frequency and type of socialization
 - Reinforce values/mantras through link to performance management and compensation (e.g. in extreme cases termination of staff accountable for major risk events or non-compliance)

Deliverables

- Diagnostic of management oversight effectiveness
- Updates to committee composition, mandate, charters and compensation
- · Routine executive sessions between SHUSA CRO and Board
- Governance and coordination mechanisms with Group

Interdependency

2a.iii. Risk based performance management and compensation system

- Revised and consistent risk related messaging
 - Risk management vision/values
 - Detailed communication and socialization plan to embed vision/values
- 1. Risk Appetite Statement
- 2a.iii. Risk based performance management and compensation system
- 2c.iv. Improve risk culture to be strong and consistent across the enterprise



2a. Strengthen Board and Management oversight (2/2)

Tasks Deliverables

- Develop link between risk management and performance assessment and compensation:
 - For Risk Management leadership and staff:
 - Develop relevant effectiveness, efficiency and support metrics as well as risk based financial performance metrics, and set targets
 - Combine target metrics into a balanced scorecard that includes non financial metrics, e.g. qualitative feedback / satisfactions scores from other units
 - For Business Executives:
 - Develop relevant risk based performance metrics and set targets
 - Combine target metrics into a balanced scorecard that includes non financial metrics, e.g. number of open issues in unit
 - For SHUSA, consider making 'closure of regulatory issues' an explicit objective to increase coordination and support for Risk Transformation program
 - Ensure structured formal Risk input into performance assessment (at least annually)
 - Cascade Risk related performance objectives of Executives down through the organization
- Continue and enhance Risk training for the Board Risk Committee
 - Review past experience (resumes), Board membership changes and training delivered in the past to identify and prioritize most relevant topics
 - Identify Board training topics to increase oversight and challenge ability, for example:
 - Drill downs into top-10 existing and emerging risks (e.g. cybercrime, conduct risk, etc.)
 - Implications of new regulations / regulatory findings
 - Design regular training and assessment processes (timelines, skills review. material updates, etc.)

- Risk based/risk aware performance assessment and compensation framework across organization:
 - Risk management leadership
 - Risk management staff
 - **Business** executives

Interdependency

 2a.i Set strong tone from the top

- Risk training curriculum and schedule for the Board Risk committee
 - Training materials
 - Detailed risk training objectives
 - Assessment and improvement processes
 - Delivery

- 1. Risk Appetite Statement
- 2a.ii Strengthen quidance from toplevel committees



2b. Limits and controls framework (1/3)

Tasks	Deliverables	Interdependency
SCOPE NOTE: limits and controls identified here explicitly exclude Risk appetite statement and associated cascading (covered in RAS) Production of financial data (covered in Finance Transformation) Model execution and output (covered in Model Risk Management) Data quality (covered in Data and Technology)	N/A	N/A
 Create credit process controls and limits for underwriting/origination Identify key steps in credit origination process by product type, including Definition of "buy box" Underwriting process and exception handling Assignment of risk rating Define controls and operational limits for each process step Articulate scope of authority across the organization (delegation of authority) and associated escalation procedures Ensure delegation of authority and escalation procedures are aligned with credit risk policies Create credit process controls and limits for workout/recovery Identify key steps in credit origination process by product type, including Modification process Asset disposition Define controls and operational limits for each process step Articulate scope of authority across the organization (delegation of authority) and associated escalation procedures Ensure delegation of authority and escalation procedures are aligned with credit risk policies 	 Origination controls/limits, covering: Definition of "buy box" Underwriting defects and monitoring Credit risk rating controls, including loan review Workout controls/limits, covering: Modification process Asset disposition process Delegation of authority and escalation processes associated with each of the above 	

2b. Limits and controls framework (2/3)

Tasks Deliverables Interdependency

- · Define limits and controls for market risk/trading assets
 - Identify areas presenting mark-to-market risk
 - For each area, define acceptable range of instruments, including
 - Acceptable trading instruments
 - Acceptable collateral for secured financing transactions
 - For secured financing transactions, assess relative risk of collateral types
 - Articulate collateral haircuts based on risk assessment
 - Articulate scope of authority across the organization (delegation of authority) and associated escalation procedures
- Define limits on potential exposure
 - Agree on potential exposure measurement basis, in line with market risk management practices (e.g. VaR-based, scenario-based)
 - Determine level of granularity at which to set limits
 - For each measurement practice, define limits at agreed granularity
 - Articulate scope of authority across the organization (delegation of authority) and associated escalation procedures

- Limits/controls related to market/trading risk instruments
 - Acceptable trading instruments
 - Acceptable collateral
 - Collateral haircuts
- Potential exposure limits at target level of granularity (e.g. by desk, by asset class)
- Delegation of authority and escalation processes associated with each of the above



2b. Limits and controls framework (3/3)

Tasks	Deliverables	Interdependency
 Define risk oversight framework for interest rate risk and liquidity risk Describe processes for interest rate risk and liquidity risk quantification Identify key points in each process, including Inputs and assumptions Calculation steps Output and reporting For each key point, articulate approach to manage process, with particular focus on assumptions 	 Framework for risk oversight of key IRR and liquidity risk assumptions and parameters 	 4d. Design and operationalize other non-financial risk management
Define model risk controls	See Model Risk Management	 4c. Complete design and operationalize Model Risk Management
Identify key controls for compliance risk In alignment with current state assessment of compliance risks as part of non-financial risk management, identify key controls for each risk	 Articulation of key controls for each compliance risk, based on gap analysis 	



2c. Re-design operating model and talent management (1/2)

Tasks	Deliverables	Interdependency
 Rationalize risk organizational structure and clearly define roles and responsibilities between SHUSA/subsidiaries Review foundational risk management activities and map them to SHUSA vs. subsidiary activities (e.g. OpRisk management, Risk ID and assessment, model development, ownership and validation, reporting, business continuity planning, etc.) Review reporting lines and introduce more centralized risk function structure (particularly warranted during build phase of Risk Transformation) Understand current state and gauge required organizational change Embed organizational model within the enterprise Define implications on organizational structure and staffing levels Communicate organizational changes to enterprise Migrate functions/staff to new organizational structures as needed Align headcount (expansion/reduction) to new organizational structure 	 Future risk organization for SHUSA/subsidiaries Full definition of SHUSA-level activities vs. subsidiaries Articulation of reporting lines and implications Organizational structure design (including headcount) Communication materials Embedded organizational model with all roles and responsibilities filled 	 2c.ii Articulation and embedding of 3LoD 2d. Create/update policies procedures
 Articulate and embed 3LoD principles by risk type across the organization Review and update current 3LoD articulation Analyze risk-taking and risk management processes by risk type – identify major activities and assign these to each of the 3-lines (with a focus on first two lines) Ensure articulation of roles and responsibilities creates a closed loop of checks and balances between 3-lines of defense Design resource and organizational model aligned with 3LoD principles and org structure Design training to explain model and key changes Cascade consistently into each entity through changes to job descriptions, adjustments to reporting lines (if warranted) and intensive training Roll-out all related changes 	 Updated articulation of risk management roles and responsibilities across the 3-lines Training materials 3LoD roll-out (including resourcing changes) 	All initiatives



2c. Re-design operating model and talent management (2/2)

Tasks	Deliverables	Interdependency
 Design Risk staff recruitment / retention strategy and onboard necessary talent Assess incremental staffing needs (both head-count and capability) based on target risk operating model Create plan for recruiting / staffing strategy to build out functions Develop talent retention strategy by assessing:	 Talent management strategy Documentation of needed resources (leadership, headcount and skills) Talent recruitment and retention strategy Remediation / roadmap / action plan 	All initiatives
 Improve risk culture to be strong and consistent across the enterprise Conduct high level risk culture diagnostic across enterprise to gauge problem areas, identify key drivers of undesired behavior and potential/realized impacts Articulate dimensions and measures of a strong and desired risk culture that is aligned with SHUSA's values and Risk Appetite: Risk understanding at different levels of the enterprise Adherence to policies and procedures Interactions between 3LoD (e.g. through communities of practice) Evidence of issue escalation and in extreme cases whistle-blowing Etc. Disseminate risk culture expectations through different forums and channels, including training (link to setting strong "tone-from-the-top") Link risk culture dimensions to performance assessment and compensation by including risk culture metrics on balanced scorecards Repeat assessments, track and report progress, incentivize improvement, publicize star performers (may be people or business units) 	Risk culture assessment and roll- out across the organization Articulation of strong and desired risk culture Diagnostic of current risk cultures within each entity Plan for gradual improvement	 2a.i Set strong "tone-from the-top" 2a.iii. Risk based performance management and compensation system

2d. Create/update policies and procedures

Tasks Deliverables Interdependency

- Improve comprehensiveness, awareness, and effectiveness of policies and procedures
 - Review Risk policy inventory structure and hierarchy at SHUSA level
 - Establish business requirements for all policies/procedures
 - Leverage regulatory feedback, external reports and assessments, and interviews with management and BUs to gauge understanding/awareness of and compliance with policies and procedures
 - Based upon information gathered from this exercise, identify gaps in policies/procedures
 - Prioritize policies/procedures based upon effectiveness and determine a strategy for enhancements
 - Coordinate with other management committees and determine ownership of and 'hand-off' points for enhancements
 - Ensure a clear delineation in the level of detail and type of content captured within policies compared to procedures
 - Create governance framework for review, approval, and updating of policies/procedures and provide specific directions for when new or supplemental policies/procedures are needed
 - Ensure consistency of policies and procedures across enterprise (SHUSA policies cascade to subsidiaries via procedures)
 - Enforce policy adherence and attestation process tied to Senior Management incentives

- Standardized policies and procedures across the enterprise
- Policies and procedures governance framework
- · Policy attestation process

All initiatives



3a. Create effective risk identification and assessment process

Tasks

- Enhance and roll-out regular, consistent, systematic risk identification process within pre-defined risk taxonomy and hierarchy
 - Develop structured risk taxonomy/ register to organize and categorize risks across all relevant legal entities / business units, informed by existing Operational Risk, Compliance, and Audit frameworks as possible
 - Build tools/templates and processes for repeatable risk identification, combining both top down, new initiatives, and bottom up components (align tools across different Risk ID frameworks e.g. OpRisk)
 - Hold risk identification and assessment workshops across the enterprise to develop initial risk register
 - Determine modeled and non-modeled quantifiable risks, develop metrics and determine current levels to improve assessment of 'quantifiable' risks and reduce reliance on management judgment
 - Use assessment tools based on probability and likelihood
 - Ensure both financial and non-financial impacts are assessed
 - Review Risk Appetite Statement to increase consistency in thought and structure
 - Ensure linkage to stress test scenarios to enable unique vulnerabilities, concentrations and idiosyncratic risks of SHUSA are tested

Deliverables

- Risk ID and assessment process maps and tools/templates (with integration into end-to-end CCAR process)
- Register of risks with metrics on quantifiable risks, encompassing both modeled and non-modeled risks
- Policy/procedure for Risk Identification and Assessment cycle (specifying frequency, stakeholders, duration, approvals, etc.)
- Demonstrated linkage of risk identification process to capital planning (CCAR) process

Interdependency

- 1. Re-design and embed Risk Appetite Statement
- 4a. Design and operationalize Operational Risk Management
- CART CCAR workstream



3b. Develop models (non OpRisk)

Tasks Deliverables Interdependency

To be coordinated with Model Development workstream



3c. Develop operational risk models

Tasks Deliverables Interdependency

• To be coordinated with Operational Risk workstream



4a. Design and operationalize Financial Risk Management (1/2)

Tasks Tasks	Deliverables	Interdependency
 Align credit risk management activities to 3LoD roles Evaluate current credit risk management activities in light of expected roles under 3 lines of defense Revise set of activities covered to align with expectations, including realignment of key activities to the first line as needed 	 Definition of credit related roles and responsibilities and lines of control across 3LoD Implementation of 3LoD model 	2. Organization and Governance
Ensure key credit risk management processes are aligned to expectations and consistent across the enterprise for each broad category of credit risk Confirm the broad categories of credit risk to evaluate, e.g.: Retail Wholesale Counterparty Investment portfolio Ensure that limits are set and monitored in line with Risk Appetite and relevant credit risk-related policies (all categories) Evaluate consistency and alignment to expectations of credit origination, underwriting, and approval process, including decision process and delegation of authority (primarily retail/wholesale) Assess effectiveness of loan review process, covering review process / frequency, sampling process, and implications of findings (primarily retail/wholesale) Evaluate consistency of credit risk evaluation in investment decision-making (primarily counterparty/investment portfolio) Review ongoing credit monitoring processes, including presence of systems and process for ongoing administration of credit-risk bearing portfolios, monitoring of individual credits and internal risk rating system in managing risk (all categories) Review portfolio monitoring processes, including tracking process, metrics, and reporting processes (all categories)	Gap analysis of credit risk management across: Retail Counterparty Investment portfolio Remediation roadmap with individual action steps	1. Risk Appetite Statement



4a. Design and operationalize Financial Risk Management (2/3)

Tasks	Deliverables	Interdependency
 Conduct current state assessment and gap analysis across market/trading risk Identify areas within Santander US with material market/trading risk-related activities, e.g. trading book assets and/or secured financing transactions Articulate desired future state, in line with target organizational structure and capabilities Assess current state of market/trading risk management across both first and second lines of defense Develop roadmap to address gaps between current and desired state 	 Gap analysis of market/trading risk management across: Remediation roadmap with individual action steps 	2. Organization and Governance
 Align current activities across the enterprise Conduct current state assessment and gap analysis across interest rate risk management Review governance and organization of IRR management Identify Santander's biggest interest rate risk exposures (e.g. basis risk, repricing, prepayment, yield curve) Assess appropriateness of risk appetite limits and other IRR tolerances (type and level) as well as escalation procedure and remediation options Assess IRR scenario suite and ensure scenarios relevant for IRR management are run on a regular basis Enhance liability characterization of any deposits with indeterminate duration Review hedging strategy (if any) Articulate desired future state for IRR management, in line with target organizational structure and capabilities Develop roadmap to address gaps between current and desired state 	 Alignment of activities across different entities Gap analysis of interest rate risk management Remediation roadmap with individual action steps 	 1. Risk Appetite Statement 2. Organization and Governance



4a. Design and operationalize Financial Risk Management (3/3)

Tasks

- Define expected liquidity risk capabilities and assess current state
 - Articulate expected capabilities of first line of defense, in conjunction with Finance Transformation, including
 - Cashflow projection capabilities (contractual, behavioral)
 - Ability to execute stress scenarios, both regulatory and internallydefined
 - Ability to calculate metrics, e.g. LCR, internal metrics
 - Assess first line policies/processes, including
 - Liquidity contingency funding plan
 - Liquidity buffers and asset/liability composition
 - Linkage to FTP
 - Articulate expected capabilities of second line of defense, including
 - Oversight of expected first line activities
 - Alignment of assumptions/judgment embedded in process to risk appetite and other relevant policies
 - Assess current state capabilities against expectations
 - Develop roadmap to address gaps between current and desired state

Deliverables

- Definition of liquidity risk capabilities across Treasury, Risk, including areas identified in "tasks"
- Evaluation of current state against capabilities and remediation plan

Interdependency

 Finance Transformation



4b. Design and operationalize Operational Risk Management

Tasks Deliverables Interdependency

To be coordinated with Operational Risk workstream

4c. Complete design and operationalize Model Risk Management

Tasks Deliverables Interdependency

To be coordinated with Model Risk Management workstream



4d. Design and operationalize other non-financial risk management

Tasks	Deliverables	Interdependency
 Assess current state of compliance risk and identify remediation needs Catalog set of compliance-related risk at SHUSA and subsidiaries Evaluate existence and sufficiency of controls to meet each compliance risk Identify areas with missing/insufficient controls Assess overall program/process to monitor and identify compliance risks on an ongoing basis Conduct skills and staffing assessment of SHUSA compliance group Develop remediation plan based on findings 	Analysis of current stateRemediation plan	2b. Design controls framework
 Design reputational and strategic risk frameworks that are aligned to other NFR frameworks within the enterprise Review existing reputational and strategic risk lists at the bank to determine link with liquidity risk, operational risk, and other major risk types Conduct structured workshops to narrow down to top risks Translate top risk triggers into scenarios and leverage expert opinion to assess potential impacts Evaluate mitigating actions that could be taken both ex-ante and ex-post Implement necessary controls in coordination with other risk frameworks Define Risk role in new product review Define SHUSA-wide expectations for Risk's role in new product review Describe current new product review processes across all parts of the organization and assess degree of risk participation Identify areas requiring adjustment to align with expectation Define Risk role in strategic planning Ensure incorporation of Risk Appetite metrics in strategic planning Define Risk's role in strategic planning process to ensure alignment of output with overall risk appetite Revise strategic planning process as needed to align with Risk's role 	 Reputational/strategic risk management framework Revised new product review process, with Risk participation Defined Risk role in strategic planning 	 1. Re-design and embed Risk Appetite Statement 2b. Design controls framework



5. Update internal monitoring and reporting

Scope of aggregation across risk/business area needed
 Develop plan to rationalize and realign reporting organizational structure

Interdependency **Tasks Deliverables** Define risk reporting landscape : Risk reporting landscape, by audience and risk type Determine different audiences of Risk reporting, including Prototype reports by audience, - Group/corporate risk management reports Local risk management reports (Snr Mgmt & Board (eg, "CRO e.g. Report"}, ERM, Credit, Loan review, Market/Liquidity, Operational) Board Local regulatory (risk & capital) reports Senior management Line of business Model development Day-to-day operations For each audience outline essential content and frequency of reporting Design reporting dashboards / templates based on latest industry practices Action oriented Follow ups from previous reporting / meetings Drill downs on open issues **Emerging risks** On track items in Appendix only Use of tablets and other mobile devices to improve accessibility Etc. Develop and socialize prototype reports by audience, and refine as needed Develop business requirements · Risk data requirements for • 6a. Improve data quality and Based on desired reporting contents and frequency, define business reporting requirements including both type and frequency of data aggregation Risk aggregation needs to Prioritize business requirements based on report and metric materiality support reporting Determine resourcing needs to produce reports · Reporting resourcing, including - Org structure Identify reporting groups within SHUSA and subsidiaries (SHUSA/subsidiary Define target organizational structure for reporting groups Resourcing levels Define resource needs to support desired reporting, both in current and **Execution plan** future state, incorporating Degree of manual vs. automated effort



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6a&b. Improve data quality and aggregation and Strengthen systems infrastructure

Tasks Deliverables

- Create business and data requirements for risk management efforts
 - For all data-related risk measurement, management, and reporting activities, define data requirements, including
 - Information needed and business purpose
 - Level of aggregation / granularity
 - Expected provisioning frequency
 - Expected turn-around times for data (e.g. provided within 10 days after month-end close)
 - Prioritize data requirements in line with overall risk-related CART prioritization, both within and across individual business requirement documents
- Define enhancements to systems architecture to support data needs
 - Assess current systems architecture and identify areas requiring enhancement, incorporating:
 - Above business requirements
 - BCBS 239 compliance needs
 - Identify technology solutions consistent with defined architecture

- · Risk-related data requirements
- Prioritization of data needs
- Risk-related systems needs

Interdependency

- All initiatives
- Data and Technology

