

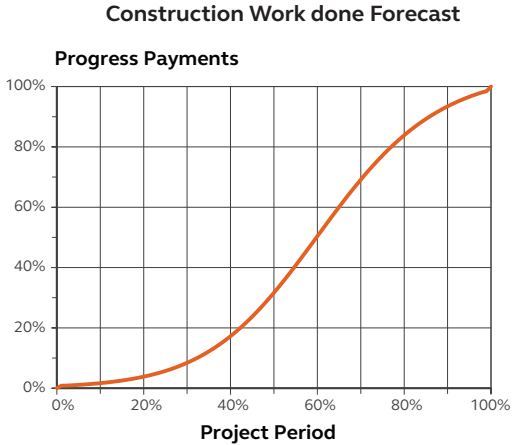
Procurement Strategy Table

PROJECT CRITERIA		RELATIVE DEGREE OF APPROPRIATENESS			
		Traditional	Management Contracting	Construction Management	Design and Construct
Timing	Early Completion	Low	High	High	High
Cost	Pre construction price certainty	High	Low	Low	High
Quality	Design prestige	High	High	High	Low
Variations	Avoid prohibitive cost of change	High	Moderate	Moderate	Low
Complexity	Technically advance or highly complex building	Moderate	High	High	Low
Responsibility	Single contractual link	Low	Low	Low	High
Professional Responsibility	Need for design team to report to sponsor	High	High	High	Low
Risk Avoidance	Desire to transfer complete risk	Low	Low	Low	High
Damage Recovery	Facility to recover costs direct from contractor	Moderate	Low	Low	High
Buildability	Contractor input to economic construction	Low	High	High	High

CONSTRUCTION WORK DONE FORECAST

The following graph and table are an indication of the rate of expenditure for construction projects.

The rate of expenditure is an average rate and will vary from project to project when specific project circumstances are taken into account.



CONTRACT PERIOD	CUMULATIVE WORK DONE	CONTRACT PERIOD	CUMULATIVE WORK DONE
5%	1%	55%	41%
10%	2%	60%	50%
15%	3%	65%	60%
20%	4%	70%	69%
25%	6%	75%	77%
30%	8%	80%	84%
35%	12%	85%	89%
40%	17%	90%	93%
45%	24%	95%	97%
50%	32%	100%	100%