



Ransomware Preparedness

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DOHA - QATAR

Topics we will cover (30 Mins)

1. Backup Is King for Cyber Recovery
2. Ransomware Readiness Is a Team Sport
3. Preventative & Detective Security Controls are Critical to Ransomware preventions, Yet Significant Gaps Exist for Most
4. Intro to Cyber Insurance as a Preemptive Ransomware Measure

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1. Backup Is King for Cyber Recovery

ESG, a technology research firm conducted a survey study in 2022:

620



Mid-Market and
Enterprise Org

IT & Cybersecurity



Professional



North America
Western Europe

Planned method(s) of recovery from successful ransomware attack for impacted applications and data.



41%

Restore from our
standard data protection/
backup solution



39%

Restore from public
cloud services



37%

Restore from air-gapped/
isolated protection storage



36%

Restore from disaster
recovery service provider



35%

Restore from an immutable
backup/gold copy



54%

Restore from both
on-premises and public
cloud resources



47%

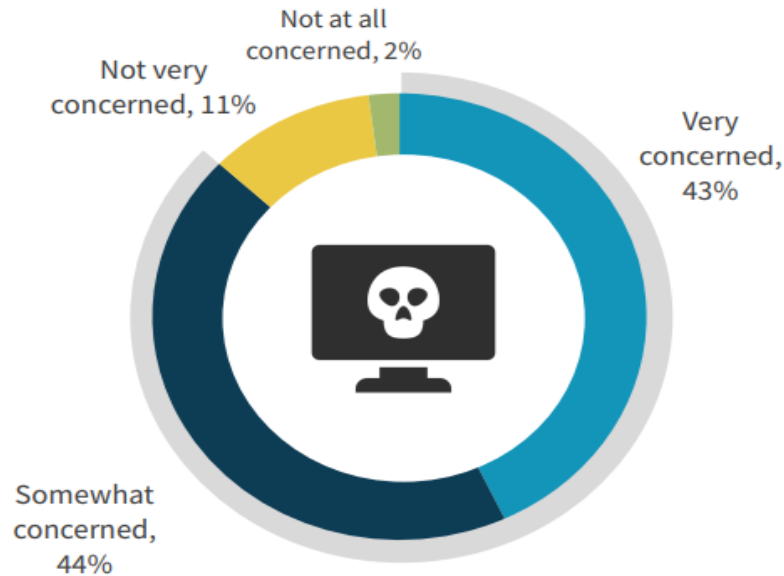
Restore from both
on-premises and public
cloud resources



55%

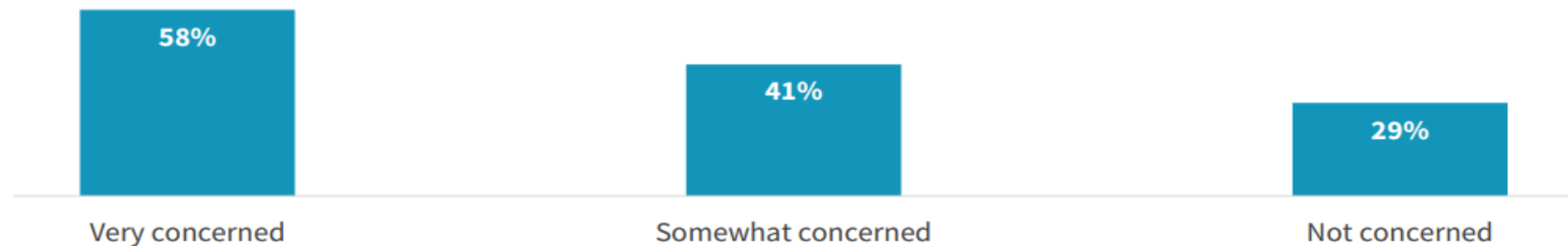
Restore from both
on-premises and public
cloud resources

Level of concern that data protection copies could also become corrupted by ransomware attacks.

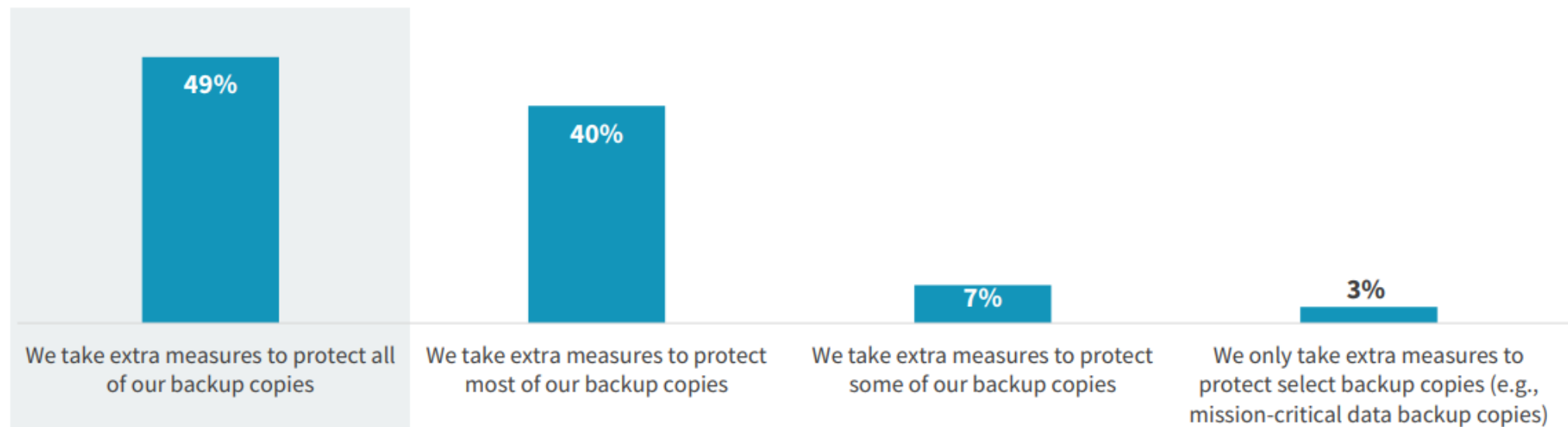


47% leverage a third-party tool to automate data backup restoration, configuration, and validation.

Percentage of organizations that leverage a third-party backup validation tool based on level of concern that data protection copies could become infected.



Extent to which backup copies of data are protected against ransomware attacks.



“There is still significant room to grow overall with only 49% reporting that they take extra measures for all their backup copies.”

Back it UP!

Repeat that several times and Protecting Backup Copies Is a Key Prevention Tactic

- Take regular **OFFLINE backups**
- Use **HYBRID Recovery Methodologies**
- Apply **AIR-GAPPING** for your backup
- Invest in **IMMUTABLE backup technology**

2. Ransomware Readiness Is a Team Sport

Groups that contribute funding to technologies for ransomware readiness.



60%

IT operations budget



56%

Cybersecurity/
information security
team budget



52%

General IT budget



39%

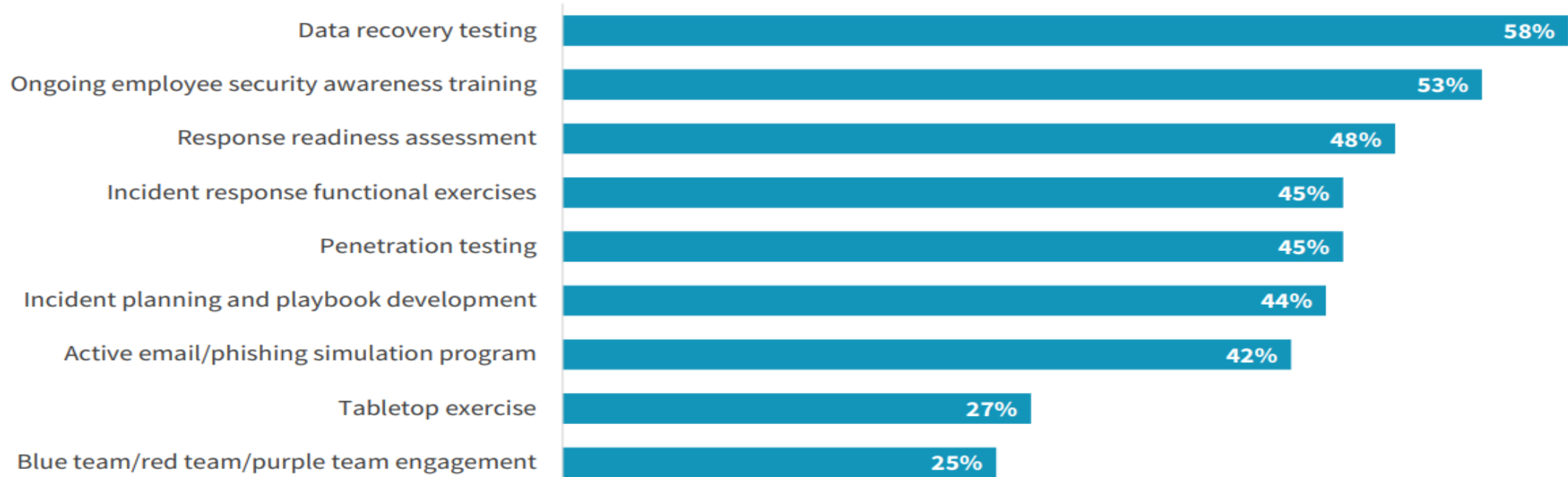
Data protection budget



32%

Executive-level budget

Ongoing ransomware preparedness activities and processes.



Preparedness to mitigate the impact of ransomware.



■ **52%**

Our preparedness position for ransomware is much stronger today than it was two years ago

■ **47%**

Our preparedness position for ransomware is somewhat stronger today than it was two years ago

Importance of ransomware preparedness for executive team and/or board of directors.



■ **26%**

The most important business priority

■ **53%**

One of the top 5 business priorities

Expected spending on ransomware preparedness over the next 12-18 months.



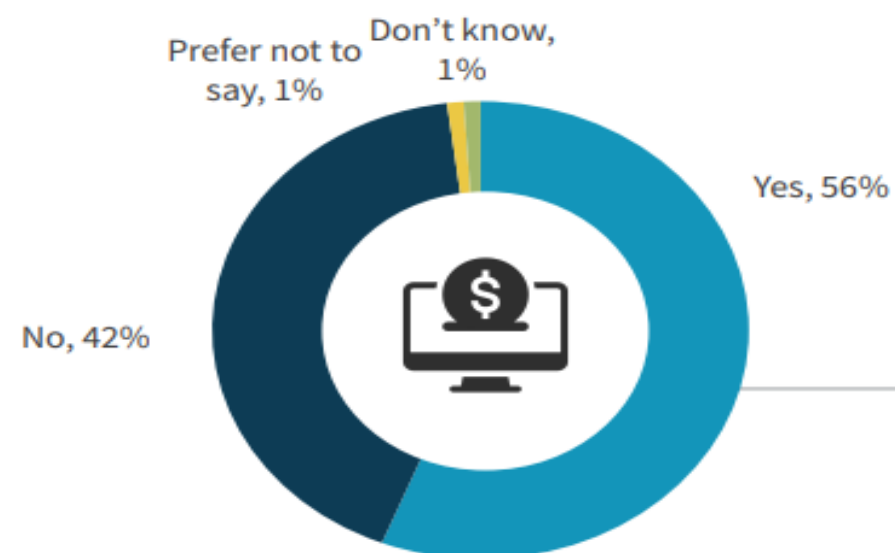
■ **35%**

Increase significantly

■ **47%**

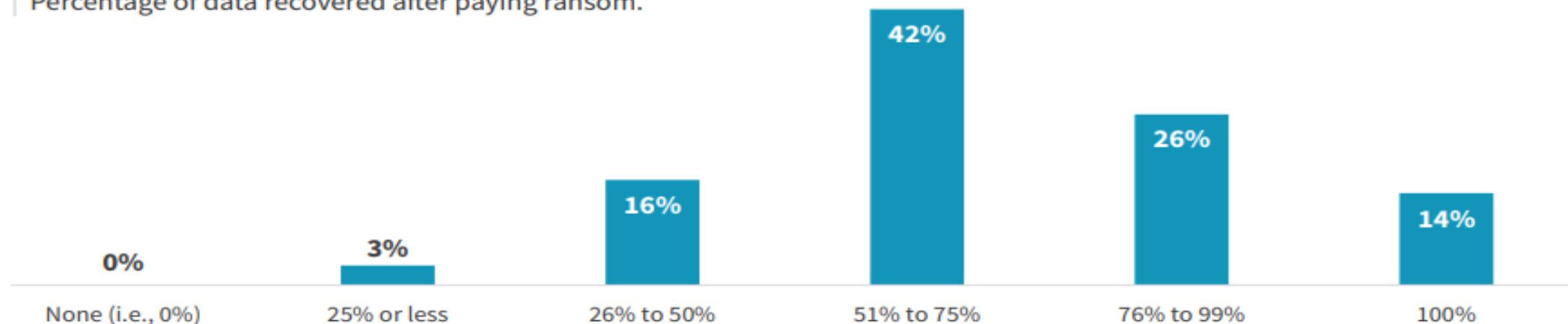
Increase slightly

Have organizations paid ransoms resulting from successful attacks?



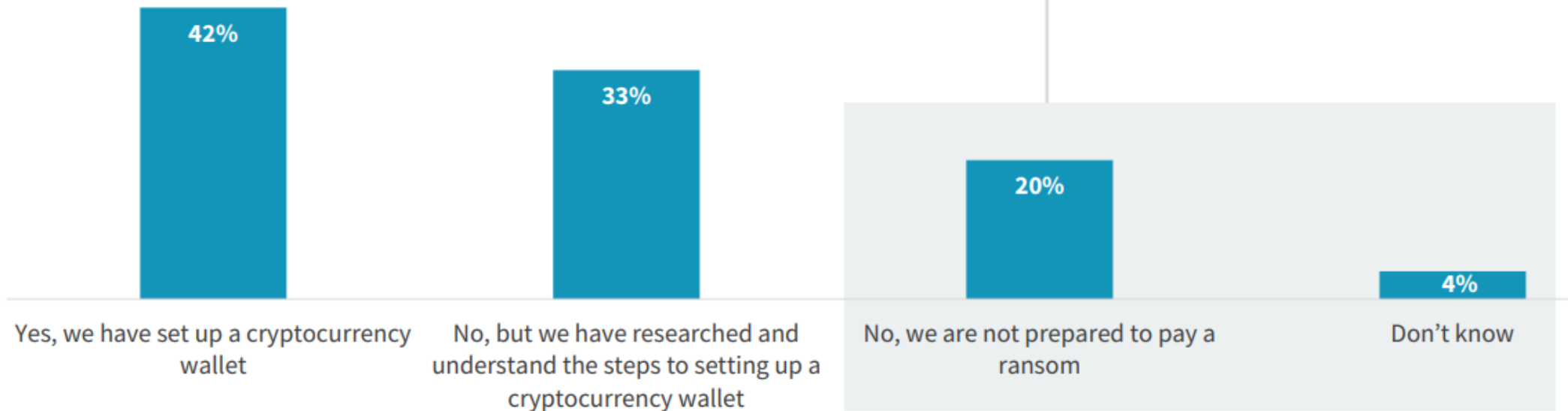
“ More than half
of organizations that have been
victimized by a successful ransomware
attack at some point admit to having
paid a ransom to regain access to data,
applications, or systems.”

Percentage of data recovered after paying ransom.



“ Nearly a quarter seem to be **unprepared to pay a ransom.**”

Do organizations preemptively have a cryptocurrency wallet to pay ransoms?



Be Prepared!

Optimize your response activities

Repeat that several times, practice makes perfect as they say

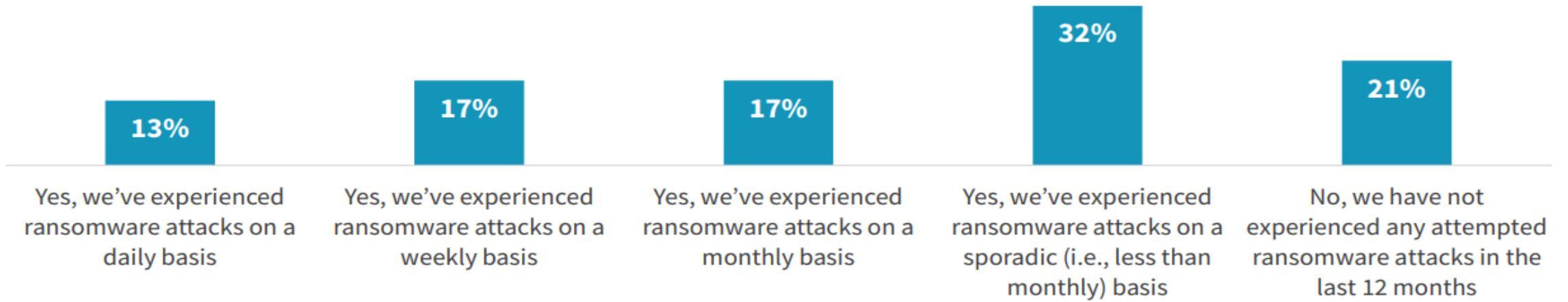
- **Validate your Backup**, test FULL recovery on a regular basis
- Run Ransomware **Tabletop Exercises** regularly with management and technical teams
- Conduct **Cyber Incident Planning & Response training** and workshops for your technical and management teams.
- Run **Cyber Crisis Awareness Exercises** for your senior leadership and board members

Comply with the regulations imposed by the Government of Qatar

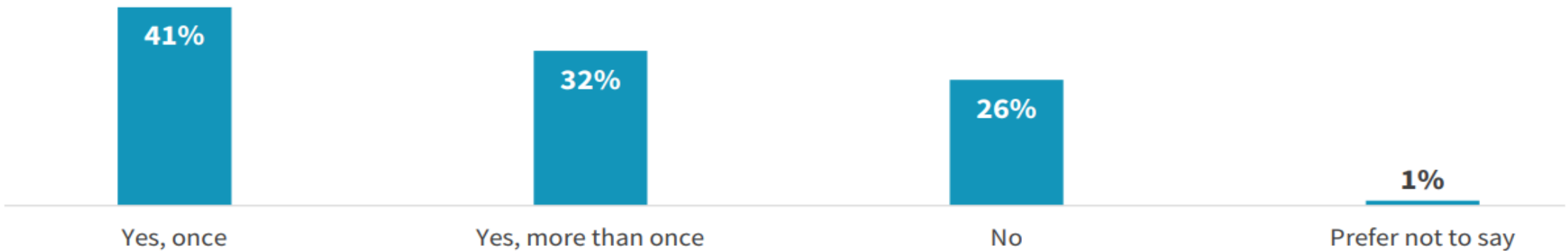
- **National Cybersecurity Strategy 2023-2028**, which aims to protect Qatar's cyberspace from threats and risks,
- **Personal Data Privacy Law 2016**, which regulates the collection, processing and transfer of personal data,
- **Electronic Commerce Law 2010**, which governs online transactions and contracts,
- **Cybercrime Prevention Law 2014**, which criminalizes various acts of cybercrime such as hacking, fraud and identity theft.

3. Preventative & Detective Security Controls are Critical to Ransomware Preventions, Yet Significant Gaps Exist for Most

Attempted ransomware attack frequency over the past 12 months.



Successful ransomware attacks over the past 12 months.



| Areas of IT environment impacted by successful ransomware attack(s).



40%

Storage systems



39%

Cloud-based
data



37%

Networks or
connectivity



36%

Key IT
infrastructure



36%

Data protection
infrastructure



53%

of victims of successful ransomware attacks report that this
included sensitive infrastructure configuration data.

| Initial point of compromise for successful ransomware attack(s).



36%

Application software
vulnerability



33%

Systems software
vulnerability



31%

Application user permissions
and misconfigurations



31%

Misconfiguration of
externally exposed device



27%

Email

Most critical preventative security controls for protecting against ransomware.



43%

Network security



40%

Backup infrastructure security



39%

Endpoint security



36%

Email security



36%

Data encryption



33%

Identity and access controls such as multi-factor authentication, privileged access management, etc.



28%

Internet-of-things security



27%

Identity prevention systems/ identity detection systems



27%

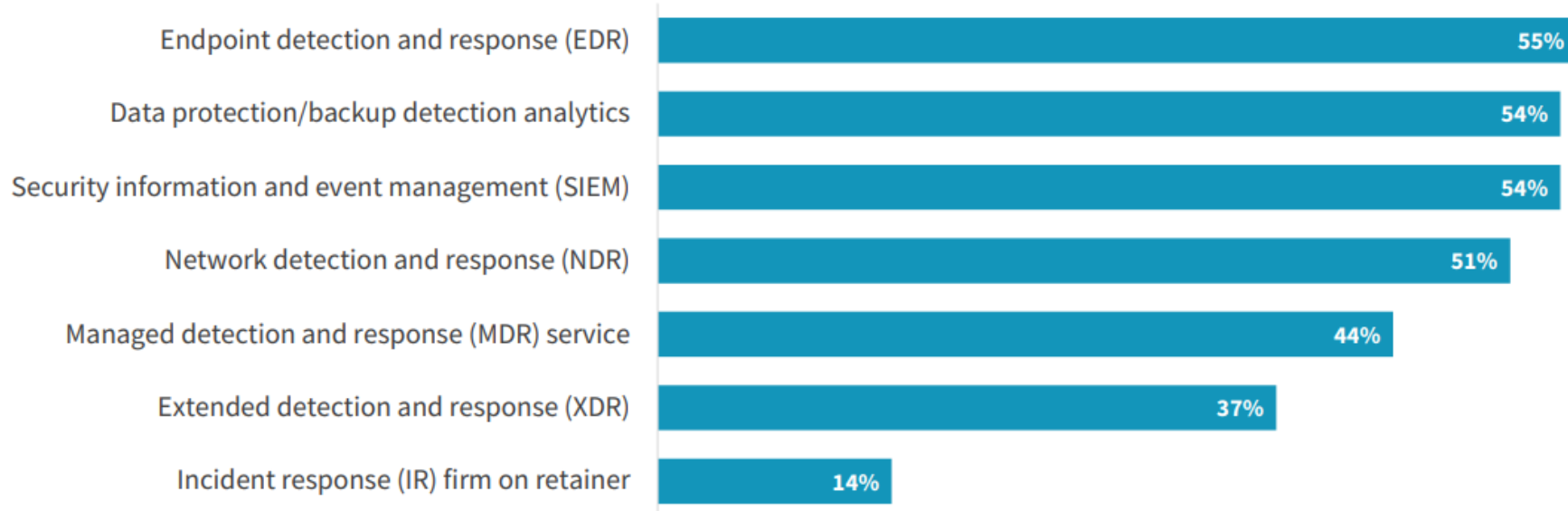
Vulnerability management



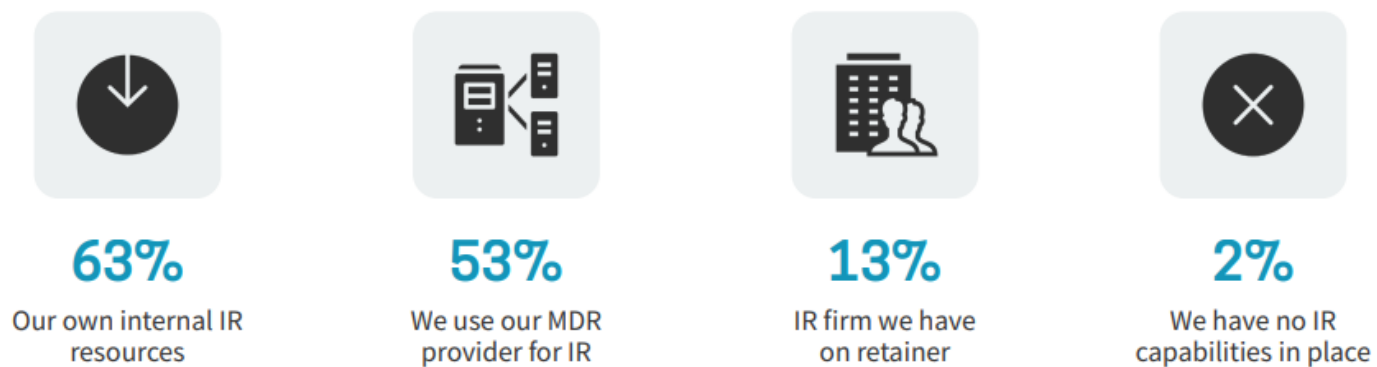
23%

Automated data security audits and progress reports

Mechanisms in place to help detect and respond to an active ransomware attack.



Who handles incident response in the event of a ransomware attack?



Paying ransom doesn't guarantee Data Recovery

So backup is critical in business resumption, + Strong Vulnerability Management programs

- **Protect the Master Keys**, manage and monitor all **Privileged Credentials** and the users who have access to them. No excuses!
- **Be Normal, Login Normal**. For their day-to-day tasks (email, browsing etc) mandate that privileged users. DO NOT login with their privileged credentials. Again, no excuses.
- **Authenticate with Multi Factors**. As a minimum FORCE, all technical and business privileged users must use MFA or multi-factor authentication. Avoid SMS as a password delivery medium for the 2FA.
- **Updates**. Without exception, ALL operating systems must have critical severity and security patches applied within 14 days or less after they are made available.

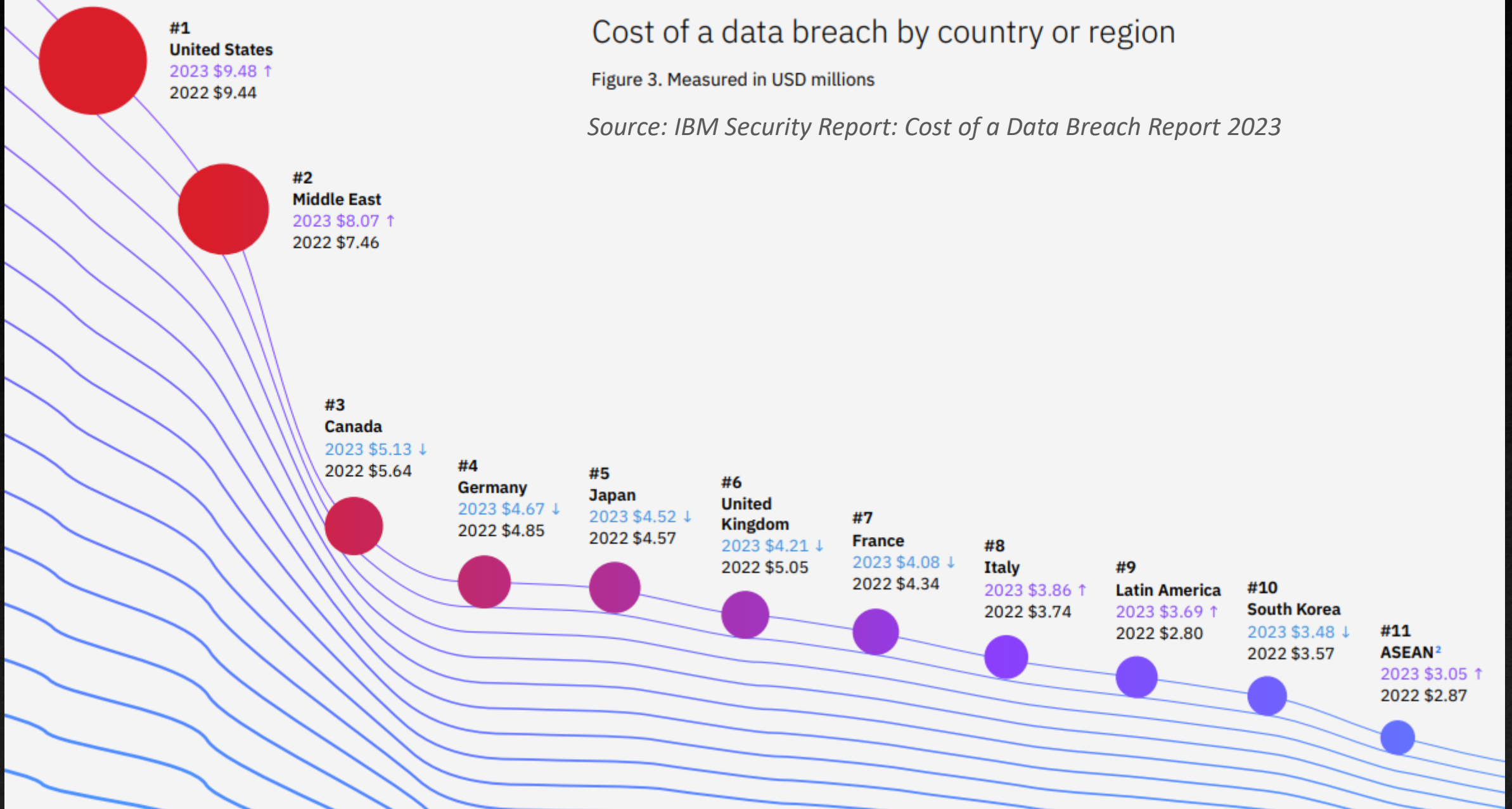


4. Intro to Cyber Insurance as a Preemptive Ransomware Measure

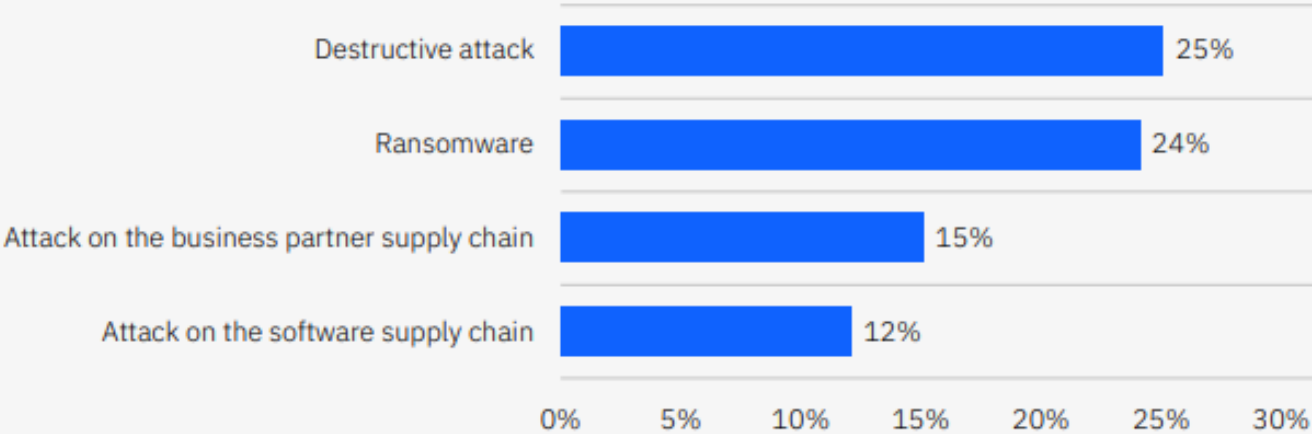
Cost of a data breach by country or region

Figure 3. Measured in USD millions

Source: IBM Security Report: Cost of a Data Breach Report 2023



Share of total breaches by type of malicious attack



Source: IBM Security Report:
Cost of a Data Breach Report 2023

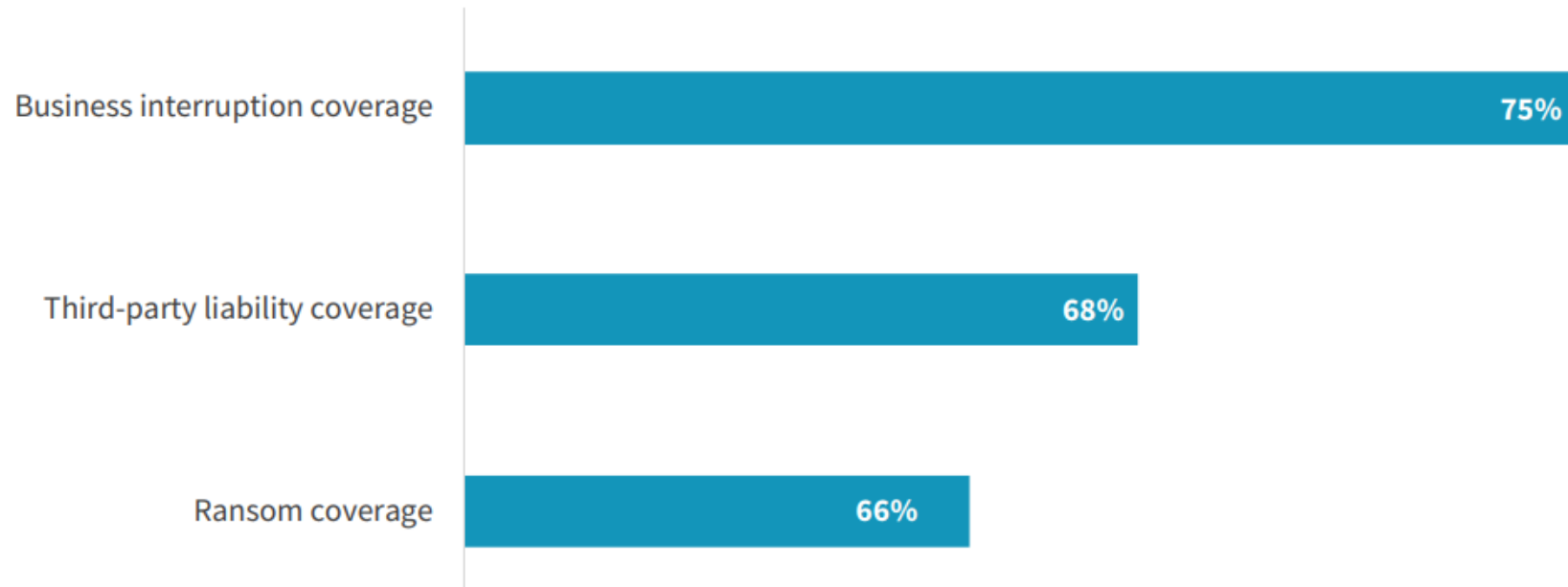
Cost of a ransomware or destructive attack



Figure 20. Measured in USD millions

“**More than one-third (35%)** of organizations report they currently purchase cyber insurance as a ransomware mitigation tactic.”

Type(s) of cyber insurance to which organizations currently subscribe.



WHAT SHOULD YOUR CYBER INSURANCE POLICY COVER? —————



Make sure your policy includes coverage for:

- ☐ Data breaches (like incidents involving theft of personal information)
- ☐ Cyber attacks on your data held by vendors and other third parties
- ☐ Terrorist acts
- ☐ Cyber attacks (like breaches of your network)
- ☐ Cyber attacks that occur anywhere in the world

Also, consider whether your cyber insurance provider will:

- ☐ Defend you in a lawsuit or regulatory investigation (look for “duty to defend” wording)
- ☐ Provide coverage in excess of any other applicable insurance you have
- ☐ Offer a breach hotline that’s available every day of the year at all times

WHAT IS --- FIRST-PARTY COVERAGE

AND WHAT SHOULD YOU LOOK FOR?

First-party cyber coverage protects your data, including employee and customer information. This coverage typically includes your business's costs related to:

- ☐ Legal counsel to determine your notification and regulatory obligations
- ☐ Customer notification and call center services
- ☐ Crisis management and public relations
- ☐ Forensic services to investigate the breach
- ☐ Recovery and replacement of lost or stolen data
- ☐ Lost income due to business interruption
- ☐ Cyber extortion and fraud
- ☐ Fees, fines, and penalties related to the cyber incident

WHAT IS ———

THIRD-PARTY COVERAGE

AND WHAT SHOULD YOU LOOK FOR?

Third-party cyber coverage generally protects you from liability if a third party brings claims against you. This coverage typically includes:

- ☐ Payments to consumers affected by the breach
- ☐ Claims and settlement expenses relating to disputes or lawsuits
- ☐ Losses related to defamation and copyright or trademark infringement
- ☐ Costs for litigation and responding to regulatory inquiries
- ☐ Other settlements, damages, and judgments
- ☐ Accounting costs

Collaborate with your Insurance Broker and Cybersecurity Vendor

Layer your Security Controls to meet your cyber insurance requirements

- **Collaborate with your broker,** to determine your coverage eligibility, what is covered, excluded, or endorsement requirements, cost of your premiums, and renewal eligibility
- **Identify your RISKS.** Which data or application requires protection. Deploy security measures and Pen-Test to estimate your net-risk.

Being prepared helps in achieving goals and in avoiding and mitigating negative outcomes.

- **What will the future of ransomware bring?**
- **Has it reached its tipping point?**
- **What will the next big attack vector be?**
- **Who will the next victim be?**





THANK YOU

References:

1. [ESG Research Firm Survey : The Long Road Ahead to Ransomware Preparedness \(theregister.com\)](#)
2. [IBM Security Study: Cost of a data breach 2023 | IBM](#)
3. [NISCF booklet 2020 EN.pdf \(ncsa.gov.qa\)](#)
4. [Law No.13 of 2016 \(ncsa.gov.qa\)](#)
5. [Qatar's e-Commerce Law | Ministry of Communications and Information Technology \(mcit.gov.qa\)](#)
6. [Cybercrime Prevention Law No 14 of 2014 \(cra.gov.qa\)](#)