



Vision: On-Demand solution for all home services

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# The Founding team

## **Alok Inamdar**

- MBA from IIM Calcutta
- 5+yrs experience in Nestle, AskmeBazaar & Dassault Systemes
- Experience of working with on ground teams



## **Satyendra Singh**

- MBA from S.P.Jain
- 7+yrs experience in Heinz, Nestle & Huawei
- Strong marketing experience and brand building

# Home Repairs & Maintenance are a true hassle!

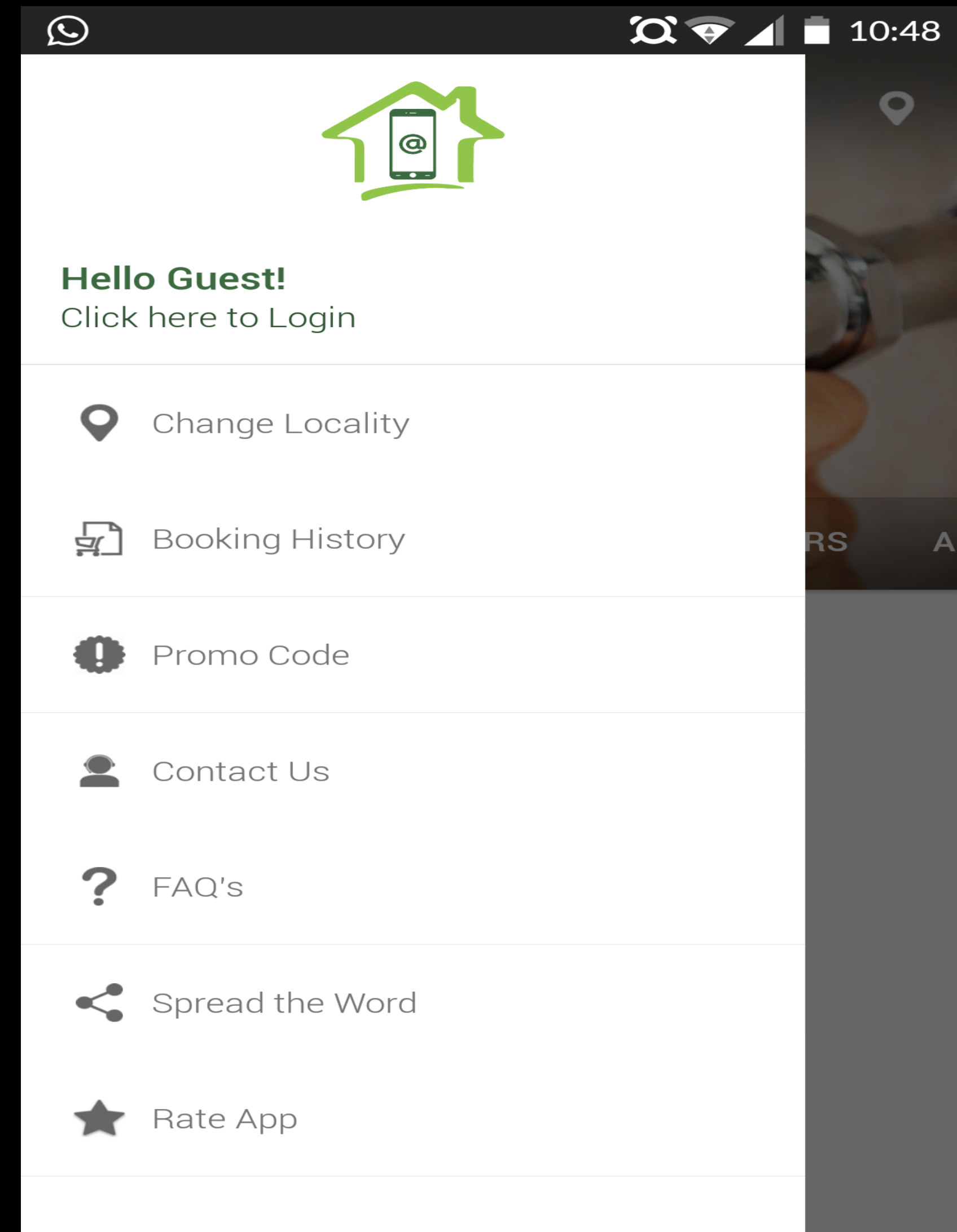
1. Where do I find a Service Professional??
2. How do I know if he would do a good job??
3. What should I pay him, what is this job truly worth??





# Our solution - CallAtHome

- MOBILE FIRST- Very simple to use
- UBER OF HOME SERVICES– just book & service professional arrives
- UPFRONT PRICING– complete price transparency
- TRUSTED PROFESSIONALS– all background verified



# Benefits of CallAtHome

## User Benefits

1. Convenience – User selects when he wants the service
2. Transparent – Upfront visibility of pricing
3. Trust– Vetted background verified professionals

## Unique technology

1. Complete transaction automated – highly scalable
2. Instantaneous user confirmation – higher satisfaction
3. ERP Solution – ease to do business for vendors

## Service Professional Benefits

1. Actual Customers – no leads
2. Location based – most optimum solution
3. Removal of middlemen from the system – more earning potential

# Competition Landscape

## How are we different?

### **Them**

- No pricing transparency to user
- Leads provided to vendors – pay for leads
- Aggregator of vendors/contractors – no strong control on the final service professional

### **CallAtHome**

- ✓ Upfront pricing to user
- ✓ Confirmed Booking to vendors – pay only when you make money
- ✓ End to end control of transaction – complete visibility of the final service professional



# Our Key differentiator – The service professional

## Onboarding Process

- Background Verification
- Training – soft skills & technology
- Joining Kit – T-shirt & documents

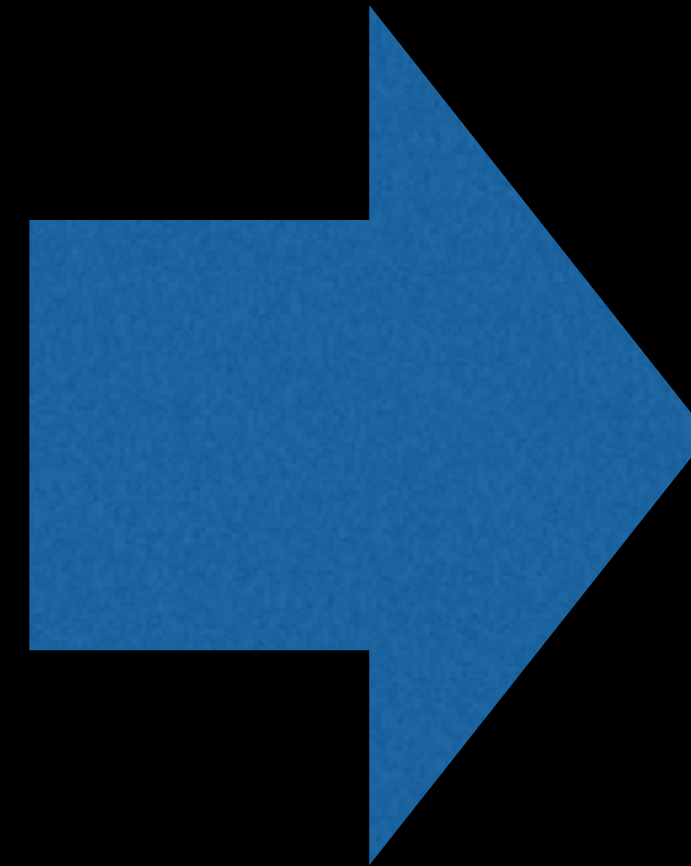
## Building Loyalty

- Personal Benefits – life insurance & PF accounts
- Emotional Benefits – Free English training classes
- Professional Benefits – unlimited earning potential

# CallAtHome Execution

Our platform is built on a strongly scalable technology

- Identification of service professionals – hire & test
- Training – standard defined protocol
- Registration – defining the area of work for professional
- Marketing – acquire customers to start using the service



Replicate the same process for  
every service

Replicate the same process for  
every city





Thank You!