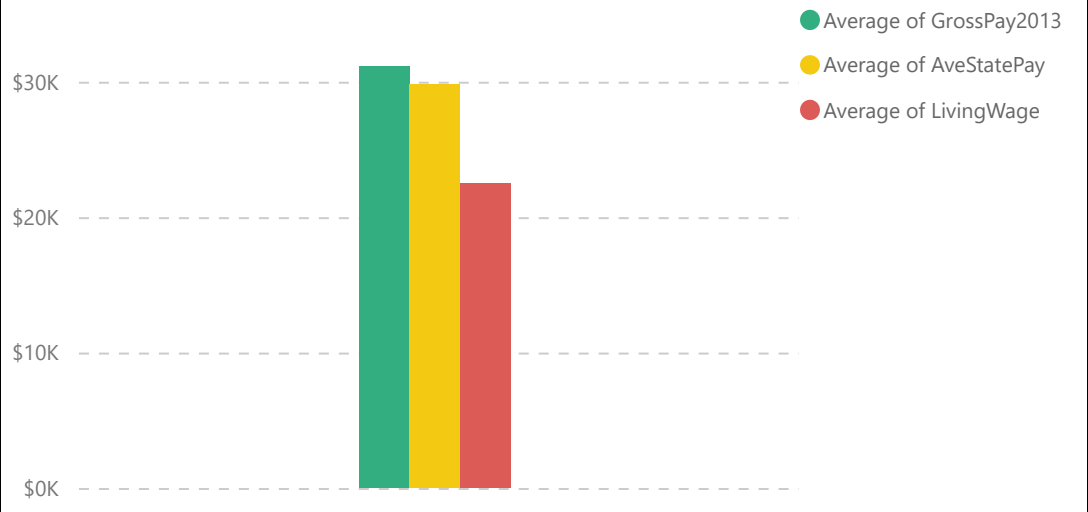


Pay vs. Avg State Pay vs. Living Wage



Wage Analysis

Paid Wages vs. Average Local Wages vs. Local Living Wages

\$31.14K

Avg GrossPay2013

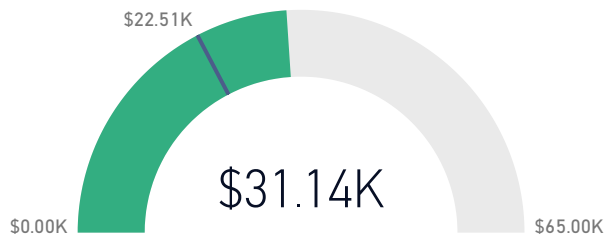
\$29.8K

Avg AveStatePay

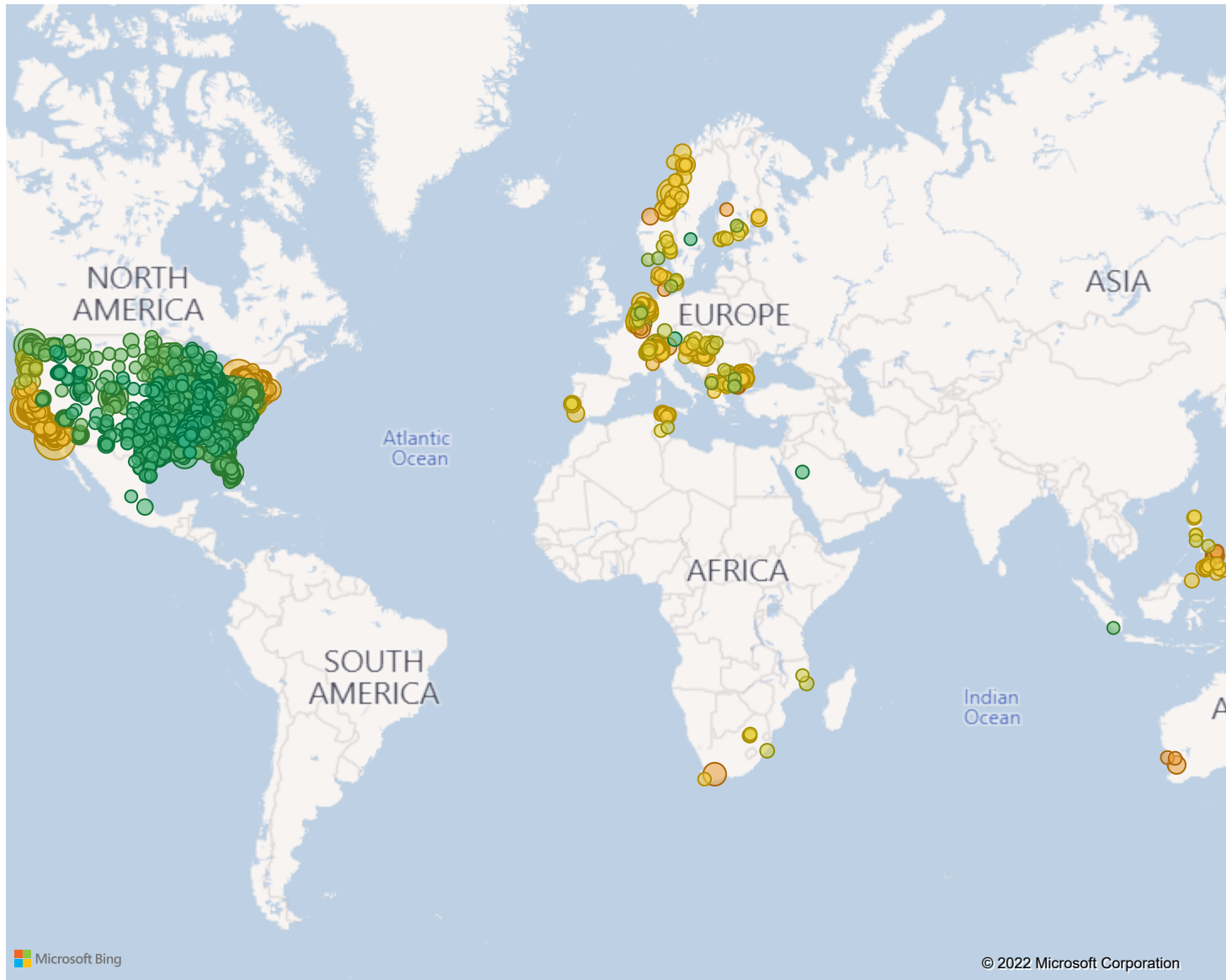
\$22....

Avg LivingWage

Avg of GrossPay2013 vs Avg LivingWage

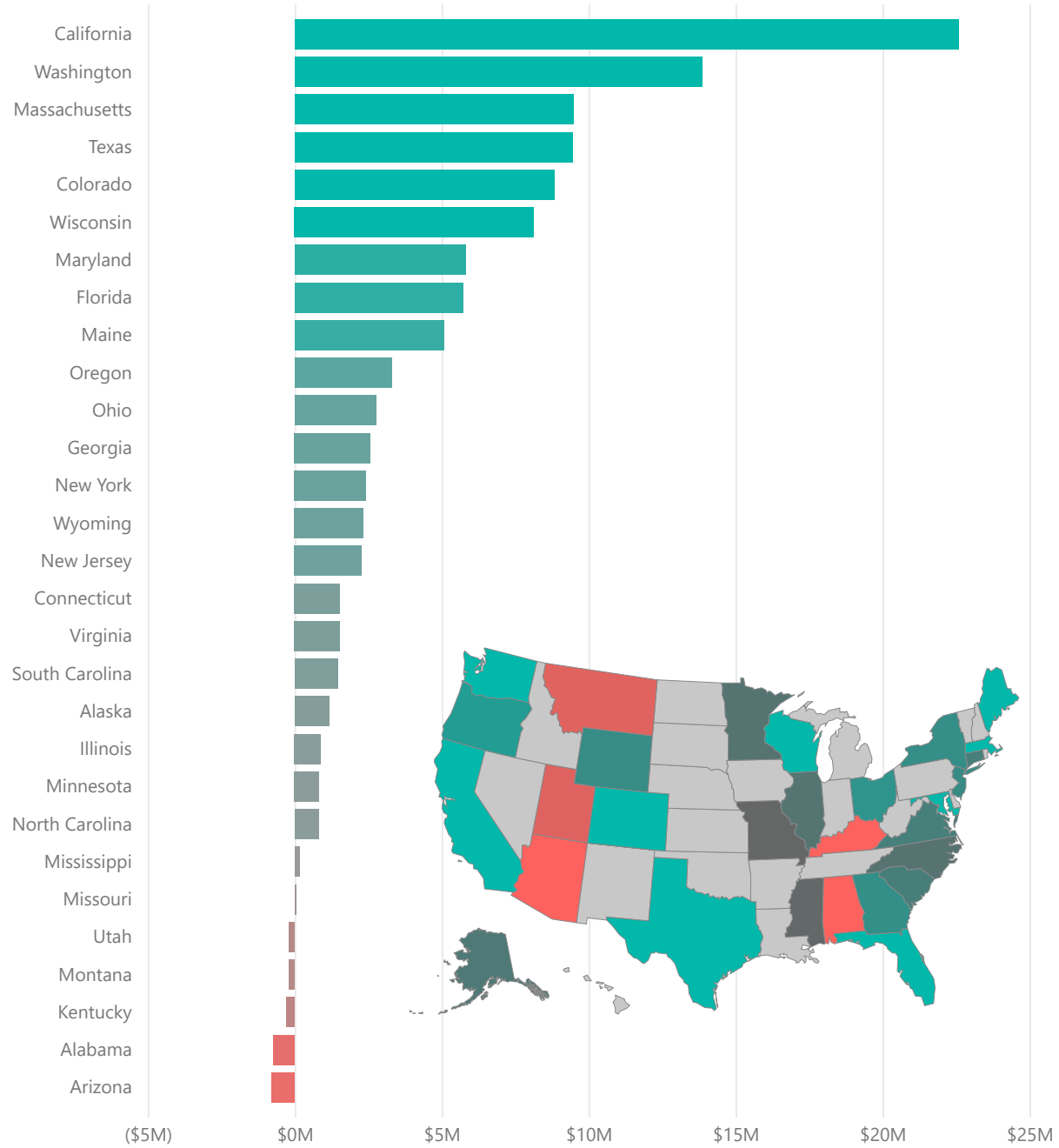


LivingWage by Zip Code

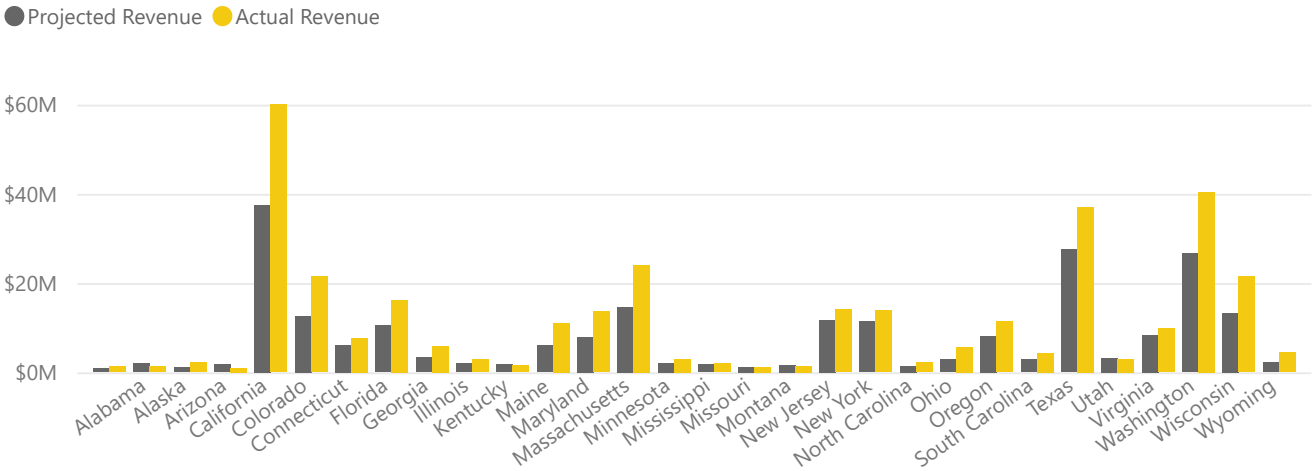


AK	AR	CA	CT	DE	GA	IA	IL	KS	LA	MD	MI	MO	MT	ND	NH	NM	NY	OK	PA	SC	TN	UT	VT	WI	WY
AL	AZ	CO	DC	FL	HI	ID	IN	KY	MA	ME	MN	MS	NC	NE	NJ	NV	OH	OR	RI	SD	TX	VA	WA	WV	

Sales Over Projection



Projected vs. Actual Revenue by State



Sales Over Projection

\$111.39M

Percent Over Projection

148%

Actual Revenue & % Over Projection

