# Machine Learning for Econometrics

# Post-Double-Selection Procedure

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#### Reference

Belloni, Chernozhukov, and Hansen (2014): "High-Dimensional Methods and Inference on Structural and Treatment Effects", Journal of Economic Perspectives, 28 (2), pp. 29-50, download.

## Outline

#### Selection Bias

Selection-on-Observables Identification Strategy

Multivariate Regression

Post-Double-Selection Procedure

## Impact Evaluation

- ▶ Impact evaluation is a fascinating field of econometrics.
- ▶ It allows to make policy recommendations and business decisions.
- ► It enables to answer questions like: What is the causal impact of variable *D* on variable *Y*?
- Examples include:
  - What is the causal effect of one additional year of education on wages?
  - Do micro-finance programs reduce poverty in developing countries?
  - What is the causal effect of value added taxes on customer purchases?
  - How large is the incumbency advantage in elections?
  - What is the causal effect of a marketing campaign on revenues?
- ⇒ The ability to conduct and/or interpret an impact evaluation study is useful in (almost) every field of economics and management!

#### Causal Effect

- ► Lets say we want to analyse the causal effect of participation in a job search assistance course on earnings
- ▶ *D* is a dummy indicating the participation in the job search assistance course
  - $\triangleright$  D=1 under participation
  - $\triangleright$  D = 0 under non-participation
  - → We often call this the treatment dummy
- Potential outcomes:
  - $ightharpoonup Y^1$  denotes the potential earnings under participation in the job search assistance course
  - $ightharpoonup Y^0$  denotes the potential earnings under non-participation in the job search assistance course
- ► The expected causal effect for a randomly selected individual from the population (Average Treatment Effect, ATE) is

$$\mathsf{ATE} = E[Y^1] - E[Y^0]$$

# Stable Unit Treatment Value Assumption (SUTVA)

$$Y = D \cdot Y^{1} + (1 - D) \cdot Y^{0} \tag{1}$$

- 1. This assumption states that there are only two types of treatment (participation and non-participation),
  - ► The job search assistance course is always the same (no heterogeneous treatments, e.g., the duration of the course should not vary)
  - ► There are no alternative treatments (e.g., there should be no substitute for job search assistance for non-participants)
- It excludes general equilibrium effects of the job search assistance course
  - Spillover effects could occur if course participants would inform non-participants about the course contents
  - Crowding-out effects could occur when course participants get jobs that would be devoted to non-participants in the absence of the course
  - ▶ Large courses could have externalities on the business cycle
- $\Rightarrow$  We refer to (1) often as the "observational rule" (OR)

#### Selection Bias

- ightharpoonup We assume that 0 < Pr(D=1) < 1
- Naive estimation strategy:

$$E[Y|D=1] - E[Y|D=0] \stackrel{OR}{=} E[Y^{1}|D=1] - E[Y^{0}|D=0]$$

$$= \underbrace{(E[Y^{1}|D=1] - E[Y^{0}|D=1])}_{ATET} + \underbrace{(E[Y^{0}|D=1] - E[Y^{0}|D=0])}_{Selection \ Bias \ ATET}$$

$$= \underbrace{(E[Y^{1}|D=0] - E[Y^{0}|D=0])}_{ATENT} + \underbrace{(E[Y^{1}|D=1] - E[Y^{1}|D=0])}_{Selection \ Bias \ ATENT}$$

- ► ATET: Average Treatment Effect on the Treated
- ► ATENT: Average Treatment Effect on the Non-Treated

# Law of Iterative Expectations (LIE)

► Law of Iterative Expectations:

$$E[Y] = E[E[Y|X]] = E_X[E[Y|X]] = \int E[Y|X]f_X(x)dx$$

Special case for dummy variables:

$$E[Y] = Pr(D = 1) \cdot E[Y|D = 1] + Pr(D = 0) \cdot E[Y|D = 0]$$

#### Average Treatment Effect (ATE):

$$\mathsf{ATE} \stackrel{\mathit{LIE}}{=} \mathit{Pr}(D=1) \cdot \mathsf{ATET} + \mathit{Pr}(D=0) \cdot \mathsf{ATENT}$$

## Randomised Experiments

- Randomised experiments are often called the "gold standard" of impact evaluation
- ▶ Under random assignment (RA), the potential outcomes are independent of the treatment, such that  $(Y^1, Y^0) \perp \!\!\!\perp D$  is satisfied
  - ATET:

$$E[Y^1|D=1] - E[Y^0|D=1] = E[Y^1] - E[Y^0] = ATE$$

ATENT:

$$E[Y^1|D=0] - E[Y^0|D=0] = E[Y^1] - E[Y^0] = ATE$$

Selection Bias ATET:

$$E[Y^{0}|D=1] - E[Y^{0}|D=0] = E[Y^{0}] - E[Y^{0}] = 0$$

Selection Bias ATENT:

$$E[Y^{1}|D=1] - E[Y^{1}|D=0] = E[Y^{1}] - E[Y^{1}] = 0$$

# Some Disadvantages Experiments

- Minimal social acceptance:
  - Would you agree to randomize the years of schooling for your children?
  - Would you agree to randomize police interventions to combat domestic violence?
- Randomisation technically impossible or impractical:
  - We cannot randomize climate change, gender, and incumbency.
  - Randomizing the Fed rate or value added taxes on the unit level is impractical (or even impossible).
- Costly and time consuming:
  - Poverty programs can be randomized, but the randomization can cause welfare losses during the experimental period.

# Some Disadvantages Experiments

- External validity:
  - Are experiments carried-out with a small group of economic students externally valid?
- Imperfect compliance
  - We can randomize the offer to participate in training programs, but not everybody participates.
  - We can randomize phone calls of get-out-the-vote (GOTV) campaigns, but not everybody answers the phone.
- ⇒ There is need for alternative empirical strategies!

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#### Notation

- ▶ D: Binary treatment dummy which can have values  $d \in \{0,1\}$
- ▶ Y¹, Y⁰: Potential outcomes under treatment and non-treatment
- ▶  $Y = D \cdot Y^1 + (1 D) \cdot Y^0$ : Observed outcome with support  $\mathcal{Y} \subseteq \mathbb{R}$  (we assume SUTVA throughout)
- ▶ X: K-dimensional vector of exogenous pre-treatment control variables which can have values  $x \in \mathcal{X}$  (with  $\mathcal{X} \subseteq \mathbb{R}^K$  being the support of X). The first element of X is a constant term.

#### Notation

- ▶  $\mu_d(x) = E[Y^d | X = x]$ : Conditional expectation of the potential outcome  $Y^d$  (for  $d \in \{0,1\}$ ) when control variables have values x
- ▶ p(x) = Pr(D = 1|X = x): Condition probability that D = 1 when control variables have values x (propensity score)
- ► We assume to observe i.i.d. (independent and identically distributed) data on the triple (Y, D, X) throughout

#### Individual Causal Effects

$$\delta_i = Y_i^1 - Y_i^0$$

for observation units i = 1, ..., N (e.g., individuals)

- ▶ Most of the time we omit the subscript *i* for ease of notation. We only use it when needed for clarity.
- ► Here the subscript makes clear that we allow for heterogeneous effects of each observation units.
- However, individual causal effects can only be identified under unrealistic assumptions

#### Parameters of Interest

► Average Treatment Effects (ATE):

$$\delta = E[Y^1 - Y^0] = E[\delta_i]$$

Average Treatment Effects on the Treated (ATET):

$$\theta = E[Y^1 - Y^0|D = 1] = E[\delta_i|D = 1]$$

▶ Average Treatment Effects on the Non-Treated (ATENT):

$$\rho = E[Y^1 - Y^0|D = 0] = E[\delta_i|D = 0]$$

► Conditional Average Treatment Effects (CATE):

$$\delta(x) = E[Y^1 - Y^0 | X = x] = E[\delta_i | X = x] = \mu_1(x) - \mu_0(x)$$

# Identifying Assumptions

#### Assumptions for non-parametric models:

- 1. SUTVA (or observational rule, OR)
- 2. Conditional Independence Assumption (CIA):

$$(Y^1, Y^0) \perp \!\!\!\perp D | X = x \text{ for all } x \in \mathcal{X}$$

3. Common Support (CS) Assumption:

$$0 < p(x) = Pr(D = 1|X = x) < 1$$
 for all  $x \in \mathcal{X}$ 

## Interpretation of Assumptions

#### Conditional Independence Assumption (CIA):

- ▶ Potential outcomes  $Y^1$  and  $Y^0$  are independent of the treatment D conditional on the covariates X.
- ▶ Implies that we have to control for all covariates that have a joint impact on the treatment and the potential outcomes.
- ► All covariates *X* have to be exogeneous (typically determined pre-treatment).
- ► The CIA is an untestable assumption. We have the use application specific economic arguments to justify this assumptions.

#### Common Support (CS) Assumption:

- ► Requires that we observe for each treated observation unit a comparable (in terms of covariates *X*) non-treated observation unit.
- ► The CS assumption can be tested.

#### Identification of ATEs

Under Assumption 1-3, we can identify  $\delta$  from observable data (Y, D, X):

$$\delta = E[Y^{1} - Y^{0}] = E[Y^{1}] - E[Y^{0}]$$

$$\stackrel{LIE}{=} \int (E[Y^{1}|X = x] - E[Y^{0}|X = x])f_{X}(x)dx$$

$$\stackrel{CS,CIA}{=} \int (E[Y^{1}|D = 1, X = x] - E[Y^{0}|D = 0, X = x])f_{X}(x)dx$$

$$\stackrel{OR}{=} \int (E[Y|D = 1, X = x] - E[Y|D = 0, X = x])f_{X}(x)dx$$

$$= E_{X}[E[Y|D = 1, X = x] - E[Y|D = 0, X = x]]$$

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# Conditional Expectations of Potential Outcomes

▶ We saw on Slide 19, that

$$\delta = \int (\underbrace{E[Y^1|X=x]}_{=\mu_1(x)} - \underbrace{E[Y^0|X=x]}_{=\mu_0(x)}) f_X(x) dx$$

• We can identify  $\mu_1(x)$  and  $\mu_0(x)$  from observable data

$$\mu_1(x) = E[Y^1 | X = x] \stackrel{CS,CIA}{=} E[Y^1 | D = 1, X = x] \stackrel{OR}{=} E[Y | D = 1, X = x]$$

$$\mu_0(x) = E[Y^0 | X = x] \stackrel{CS,CIA}{=} E[Y^0 | D = 0, X = x] \stackrel{OR}{=} E[Y | D = 0, X = x]$$

#### T-Learner

▶ Using the sample analogy principle, an estimator for ATE is

$$\hat{\delta} = \frac{1}{N} \sum_{i=1}^{N} (\tilde{\mu}_1(X_i) - \tilde{\mu}_0(X_i))$$
 (2)

where  $\tilde{\mu}_1(X_i)$  and  $\tilde{\mu}_0(X_i)$  are the estimated conditional expectation of the potential outcome for observation units with characteristics  $X_i$ 

# Regression Model

- ▶ There are many possible ways how we can estimate  $\tilde{\mu}_1(X_i)$  and  $\tilde{\mu}_0(X_i)$
- ► A very simple way is to use OLS regressions
- We can estimate  $\tilde{\mu}_1(\cdot)$  and  $\tilde{\mu}_0(\cdot)$  in two separate empirical models

$$\tilde{\mu}_1(X_i)=X_i\tilde{\beta}^1$$
 in the sample of participants with  $D=1$   $\tilde{\mu}_0(X_i)=X_i\tilde{\beta}^0$  in the sample of non-participants with  $D=0$ 

- After we have estimated the coefficients  $\tilde{\beta}^1$  and  $\tilde{\beta}^0$ , we can calculate  $\tilde{\mu}_1(X_i)$  and  $\tilde{\mu}_0(X_i)$  for the entire sample (since  $X_i$  is observed for all units i=1,...,N)
- Accordingly, we have all ingredients to estimate (2)

# Additional Assumptions

► For the regression model we have to make additional parametric assumptions:

#### 1. Linearity:

We have to assume that the linear functional form is correct for  $\tilde{\mu}_1(X_i) = X_i \tilde{\beta}^1$  and  $\tilde{\mu}_0(X_i) = X_i \tilde{\beta}^0$ 

#### 2. No Perfect Multicollinearity:

We have to assume that the design matrix has full rank, otherwise the objective function of the OLS estimator has multiple solutions

- However, both additional assumptions can be relaxed:
  - ► We can add many non-linear and interaction terms in *X* to allow for more flexible functional forms
  - We can use linear machine learning estimators (e.g., Lasso, Ridge, Elastic Net) instead of OLS, which make it easier to handle very flexible models and can even deal with perfect multicollinearity

## Alternative Representation

► The empirical model interacted with the treatment dummy is an alternative representation for the conditional expectations of the potential outcomes

$$\tilde{\mu}_d(x) = \tilde{E}[Y^d|D = d, X = x] = x \cdot \tilde{\beta}^0 + d \cdot x \cdot \underbrace{(\tilde{\beta}^1 - \tilde{\beta}^0)}_{=\tilde{\gamma}}$$
(3)

where  $\tilde{\gamma}$  is a K-dimensional vector of coefficients

▶ We can rewrite the T-Learner as

$$\hat{\delta} = \frac{1}{N} \sum_{i=1}^{N} X_i \tilde{\gamma}$$

# Effect Homogeneity

- We assume additionally that the treatment effects do not vary with regard to the characteristics X, such that  $X\beta^1 = X\beta^0 + \alpha$ , where  $\alpha$  is a scalar
- Under effect homogeneity, the empirical model (3) simplifies to

$$\tilde{\mu}_d(x) = \tilde{E}[Y^d | D = d, X = x] = x \cdot \tilde{\beta}^0 + d \cdot \tilde{\alpha}$$
 (4)

and the T-Learner simplifies to  $\hat{\delta} = \tilde{\alpha}$ 

▶ Note that the canonical model in (4) is used very often to estimate ATEs, even though this model makes unnecessarily strong assumptions about linearity and effect homogeneity

# **Exclusion Restriction and Common Support**

#### Exclusion Restriction:

In the undergraduate studies you learned that the exclusion restriction E[u|D,X]=0 is an important assumption to identify models like in (4)

$$Y = X\beta^0 + D\alpha + u$$

▶ The exclusion restriction is stronger than the CIA, but it would be sufficient to assume E[u|D,X]=E[u|X] if we are only interested in consistent estimates for  $\alpha$  and do not care so much about the estimates of  $\beta^0$ 

#### Common Support:

- If the functional forms  $X\tilde{\beta}^1$  and  $X\tilde{\beta}^0$  are correct, we can relax the common support assumption, because we can extrapolate out of support.
- But too much extrapolation might lead to overfitting. Accordingly, we should be careful about common support violations even in OLS regressions!

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# **Estimation Target**

Multivariate Linear Regression Model:

$$Y_i = D_i \delta + X_i \beta_g + U_i$$
 (structural model)  
 $D_i = X_i \beta_m + V_i$  (selection model)

- ightharpoonup Parameter of interest:  $\delta$
- Nuisance parameters:  $\beta_g$  and  $\beta_m$
- $ightharpoonup X_i$  contains  $p \gg N$  covariates.
- We assume controlling for  $K \ll N$  covariates is sufficient to identify  $\delta$ .
- ► Controlling for too many irrelevant covariates may reduce the efficiency of OLS.

# **Types of Covariates**

Relation between covariates and outcome (for some  $s_g > 0$ ):

- ▶  $|\beta_{gj}| > s_g$ : covariate  $X_j$  has a **strong association** with  $Y_i$
- ▶  $0 < |\beta_{gj}| \le s_g$ : covariate  $X_i$  has a **weak association** with  $Y_i$
- $\beta_{gj} = 0$ : covariate  $X_j$  has a **no association** with  $Y_i$

Relation between covariates and treatment (for some  $s_m > 0$ ):

- ▶  $|\beta_{mj}| > s_m$ : covariate  $X_j$  has a **strong association** with  $D_i$
- ▶  $0 < |\beta_{mj}| \le s_m$ : covariate  $X_j$  has a **weak association** with  $D_i$
- $\beta_{mj} = 0$ : covariate  $X_j$  has a **no association** with  $D_i$
- → All covariates are standardised

# Types of Covariates (cont.)

	$\beta_{gj} = 0$	$0< eta_{gj} \leq s_g$	$ eta_{g j}  > s_{g}$
$\beta_{mj} = 0$	Irrelevant	Irrelevant	Irrelevant
$0< \beta_{mj} \leq s_m$	Irrelevant	Unclear?	Weak Confounder
$ \beta_{mj}  > s_m$	Irrelevant	Weak Confounder	Strong Confounder

- ▶  $|\beta_{gj}| > s_g$  and  $0 < |\beta_{mj}| \le s_m$ : "Weak Outcome Confounder"
- $ightharpoonup |eta_{mj}| > s_m$  and  $0 < |eta_{gj}| \le s_g$ : "Weak Treatment Confounder"

# Naive Approach I: Structural Model

Apply Lasso to the structural model

$$\min_{\beta_g} \{ E[(Y_i - D_i \delta - X_i \beta_g)^2] + \lambda \|\beta_g\|_1 \}$$

without a penalty on  $\delta$  and estimate a Post-Lasso model using all covariates with non-zero  $\beta_{\mathbf{g}}$  coefficients.

Covariates that are weakly associated with  $Y_i$  could be dropped.

→ Potentially we drop "weak treatment confounders"

Covariates that are strongly associated with  $D_i$  could be dropped.

→ Potentially we drop "strong confounders"

# Naive Approach II: Selection Model

Apply Lasso to the selection model

$$\min_{\beta_m} \{ E[(D_i - X_i \beta_m)^2] + \lambda \|\beta_m\|_1 \}$$

and estimate a Post-Lasso structural model using all covariates with non-zero  $\beta_m$  coefficients.

Covariates that are weakly associated with  $D_i$  could be dropped.

 $\rightarrow$  Potentially we drop "weak outcome confounders"

#### **Double Selection Procedure**

1. Apply Lasso to the reduced form models

$$\min_{\tilde{\beta}_{\varepsilon}} \{ E[(Y_i - X_i \tilde{\beta}_{g})^2] + \lambda ||\tilde{\beta}_{g}||_1 \}, \tag{5}$$

$$\min_{\beta_m} \{ E[(D_i - X_i \beta_m)^2] + \lambda \|\beta_m\|_1 \}, \tag{6}$$

with  $\tilde{\beta}_{\rm g} = \delta \beta_{\rm m} + \beta_{\rm g}$ .

2. Take the union of all covariates  $\tilde{X}_i$  with either non-zero  $\beta_m$  or  $\tilde{\beta}_g$  coefficients and estimate the Post-Lasso structural model

$$Y_i = D_i \delta + \tilde{X}_i \beta_g^* + u_i.$$

# **Double Selection Procedure (cont.)**

Potentially (6) omits "weak outcome confounders"

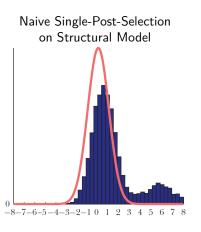
 $\tilde{\beta}_{gj} \approx \beta_g$  when  $0 < |\beta_{mj}| \le s_m$ , such that the missing "weak outcome confounders" are likely selected in (5).

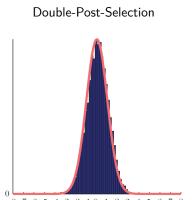
#### Disadvantages:

- $\to$  Potentially we omit "very weak" confounders with  $0<|\beta_{gj}|\leq s_g$  and  $0<|\beta_{mj}|\leq s_g$ .
- → All procedures potentially include irrelevant variables.

#### **Simulation Exercise**

#### **Distribution of Estimators**





Source: Belloni, Chernozhukov, and Hansen (2014)

# **Asymptotic Results**

Consistency and asymptotic normality

$$\sqrt{N}(\hat{\delta} - \delta) \stackrel{d}{\to} N(0, \sigma^2).$$

- Model selection step is asymptotically negligible for building confidence intervals.
- Poptimal penalty parameter  $λ^* = 2c \cdot Φ^{-1}(1 \gamma/2p)/\sqrt{N}$  (e.g., c = 1.1 and  $\gamma \le 0.05$ ) for "Feasible LASSO"

$$\min_{\beta} E[(Y_i - X_i\beta)^2] + \lambda^* \|\beta\|_1.$$

Reference: Belloni, Chernozhukov, and Hansen (2014)