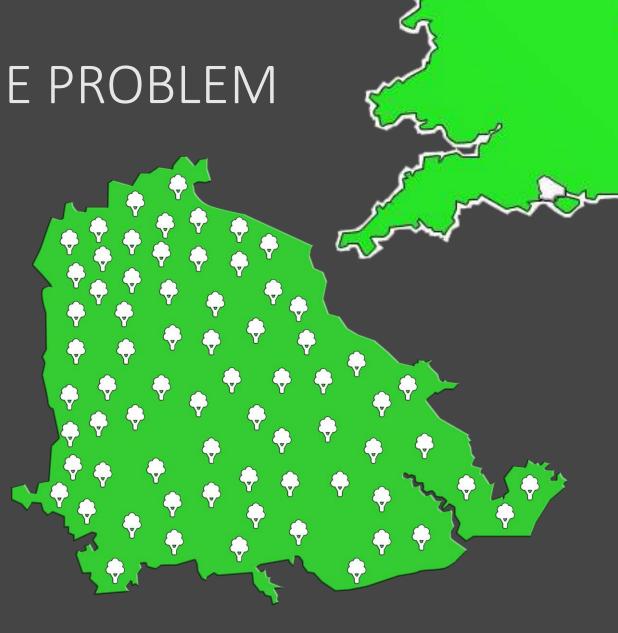


# THE PROBLEM

#### **PROBLEMS**

- 10 BILLION BUSINESS CARDS PRINTED IN THE US ALONE LAST YEAR
- PEOPLE CHANGE ROLES, INFORMATION **CHANGES**
- DIGITISING EXISTING BUSINESS CARDS IS TIME INTENSIVE



1 TREE EQUIVALANT TO 10000 TREES

# WHAT PEOPLE WANT



**PORTABLE CONTACT BASE** 



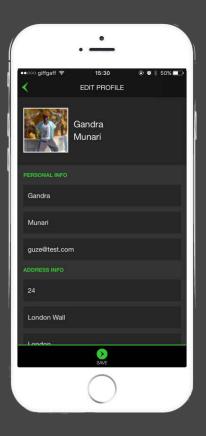
**UP TO DATE INFORMATION** 



## **OUR SOLUTION**







OUR SOULTION

EVEN LARGE CORPORATIONS ARE WAKING UP TO THE FACT THAT TECHNOLOGY IS KEY TO SUCCESS. IT'S TIME TO BRING BUSINESS CARDS INTO THE 21<sup>ST</sup> CENTURY.

## VALUE PROPOSITION



PORTABLE CONTACT BASE



**EASY TO USE APPLICATIONS** 



UP TO DATE CONTACT BASE

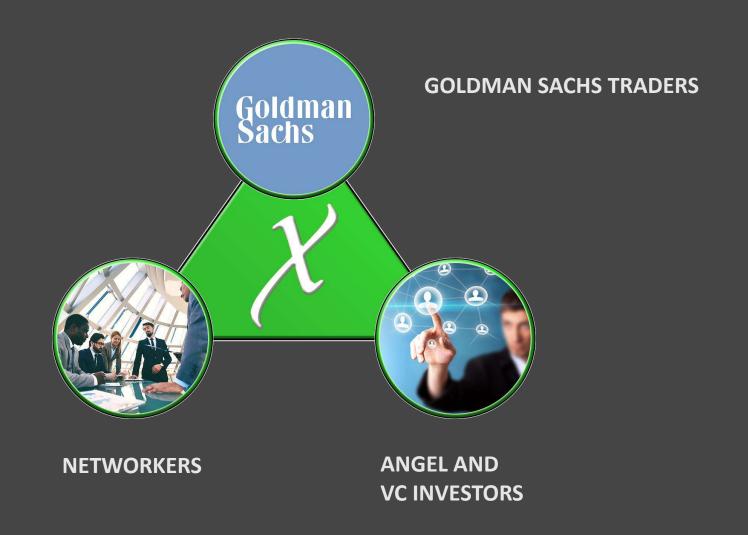


SAVE MONEY, UNLIMITED FREE CARDS

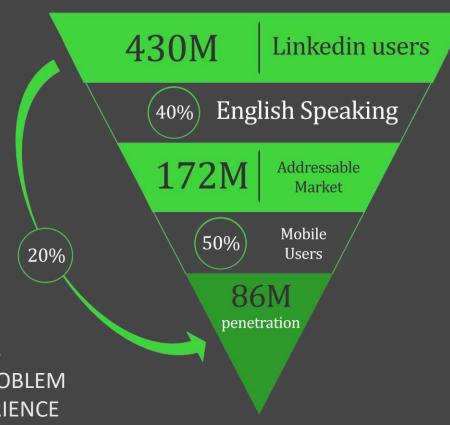


SAVE TIME, NO
NEED TO MANUALLY
INPUT CARDS

# MARKET RESEARCH



## MARKET SIZE



OUR MARKET WHILE TARGETING THE SAME AUDIENCE AS LINKEDIN, GOCARDX IS SOLVING A REAL PROBLEM AND WILL PROVIDE A GREATER USER EXPERIENCE

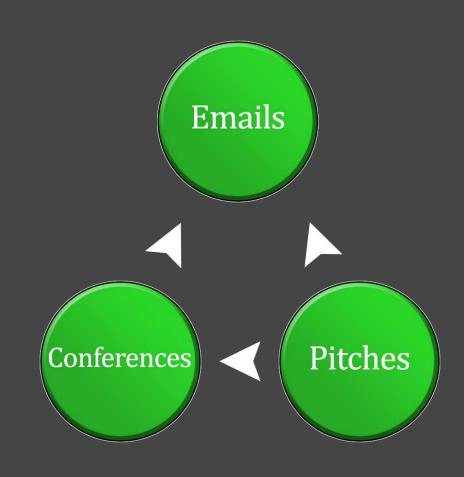
## MARKETING

#### **SHORT TERM**

- Pitch to business'
- Emailing current contacts

#### LONG TERM

- Conference events
- Email marketing (when someone scans a card)



### MONETISATION

#### **SHORT TERM**

- Just to brake even
- Freemium: charge £2.99 per month for unlimited scans (and another couple of features)

#### **LONG TERM**

- Advertising (E.g sponsored posting) like FB)
- Freemium

2016



2017





**ADVERTISING** 

**PREMIUM** 

**BRANDING** 

### OUR VISION

TEAM TECHNOLOGY GROWTH 2016 2017

- RELEASE FIRST FULL VERSION OF GOCARDX
- MARKET APPLICATION TO EXISTING CONTACTS
- ITERATE BASED ON EARLY FEEDBACK

- START TARGETING NETWORKING EVENT ORGANISERS
- ADD SUPPORT FOR 10 LANGUAGES (INCLUDING FRENCH, SPANISH AND MANDARIN)
- RAISE 1ST ROUND OF FUNDING

## SPENDING

- 1200 To build the web-app
- 2400 Customer acquisition
- 1400 Service costs for servers and scans



# GOCARDX TEAM



ASHER FISCHBAUM CEO



FISAYO ADELEKE CTO



BRIAN FORMENTO
CCO



ANDREA D'OLIMPIO CHIEF MOBILE

## MENTORS AND ADVISORS



**GENE MYER: MENTOR** FOUNDER CERTIVOX



**ARUN ROW: MENTOR** FOUNDER SURGE GROUP



FOUNDER FD3D VISUAL



SIMON BARRY: MENTOR
FOUNDING PARTNER KIPLING
AND KIRBY VENTURES



**ALEXANDER FISCHBAUM: ADVISOR**FOUNDER AF ADVISORY



BRING BUSINESS CARDS INTO THE 21<sup>ST</sup> CENTURY.