

ZA6702

Small Family Firms in Eurasia

**[Realising Eurasia: Civilisation and
Moral Economy in the 21st Century]**

- Questionnaire -



Max Planck Institute for Social Anthropology

Economy, Morality and Values in Life, at Work and Home

1. For each of the following, indicate how important it is in your life. Would you say it is:

	Very important	Rather important	Not very important	Not at all important	Don't know
Family	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Friends	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Leisure time	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Politics	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Work	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Religion	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Something else, which is "(very) important", please specify:

2. Some people feel they have completely free choice and control over their lives, while other people feel that what they do has no real effect on what happens to them. Please use this scale where 1 means "no choice at all" and 10 means "a great deal of choice" to indicate how much freedom of choice and control you feel you have over the way your life turns out:

No choice at all										A great deal of choice	Don't know
1	2	3	4	5	6	7	8	9	10		88

Comments on the question [if there are any]:

3. Here is a list of qualities that children can be encouraged to learn at home. Which, if any, do you consider to be especially important for

a) a son? *Mark a maximum of five qualities for each one*

b) a daughter? *Mark a maximum of five qualities for each one*

c) And which of these qualities do you regard as desirable for an employee (a person in employment)? *Mark a maximum of five qualities for each one*

	a) A son <i>Mark a maximum of five</i>	b) A daughter <i>Mark a maximum of five</i>	c) An employee <i>Mark a maximum of five</i>
Independence	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Hard work	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Feeling of responsibility	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Imagination	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Tolerance and respect for other people	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Thrift, saving money and things	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Determination, perseverance	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Religious faith	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Unselfishness	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Obedience	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Good manners	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Self-control	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Environmental awareness	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Ambition	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

4. If you have or would like to have children, which of the following would you most want for

a) your son(s) *[Mark a maximum of five qualities of each one]*

b) your daughter(s)? *[Mark a maximum of five qualities of each one]*

I would want him/her to	a) Son(s) <i>Mark a maximum of five</i>	b) Daughter(s) <i>Mark a maximum of five</i>
- get good qualifications	<input type="checkbox"/>	<input type="checkbox"/>
- get a job with the possibility for progression and promotion	<input type="checkbox"/>	<input type="checkbox"/>
- get a secure and stable job	<input type="checkbox"/>	<input type="checkbox"/>

[Continued on next page]

[Continued from page 2].

I would want him/her to	a) Son(s) <i>Mark a maximum of five</i>	b) Daughter(s) <i>Mark a maximum of five</i>
- get a job that he/she feels passionate about	<input type="checkbox"/>	<input type="checkbox"/>
- get a well-paid job	<input type="checkbox"/>	<input type="checkbox"/>
- have children and a good family life	<input type="checkbox"/>	<input type="checkbox"/>
- travel and have fulfilling experiences	<input type="checkbox"/>	<input type="checkbox"/>
- take over or start a business	<input type="checkbox"/>	<input type="checkbox"/>
- become an esteemed person in the community	<input type="checkbox"/>	<input type="checkbox"/>
- have a group of friends he/she likes	<input type="checkbox"/>	<input type="checkbox"/>
- mix with appropriate people	<input type="checkbox"/>	<input type="checkbox"/>
- look after other family members when they are older	<input type="checkbox"/>	<input type="checkbox"/>
- do good for the community and society	<input type="checkbox"/>	<input type="checkbox"/>

5. Please tell me for each of the following actions whether you think it can always be justified, never be justified, or something in between, using this card.

[illegible]

6. Why are there people in this country who live in need? Here are seven possible reasons.

a) Which one reason do you consider to be most important?

b) And which reason do you consider to be the second most important?

	a) Most important <i>Mark only one</i>	b) Second most important <i>Mark only one</i>
Because they are unlucky	<input type="checkbox"/>	<input type="checkbox"/>
Because of laziness and lack of willpower	<input type="checkbox"/>	<input type="checkbox"/>
Because of injustice in our society	<input type="checkbox"/>	<input type="checkbox"/>
It's an inevitable part of modern progress	<input type="checkbox"/>	<input type="checkbox"/>
Because they lack religious faith	<input type="checkbox"/>	<input type="checkbox"/>
It is predetermined/ It is already decided beforehand	<input type="checkbox"/>	<input type="checkbox"/>
Because they have no moral virtues	<input type="checkbox"/>	<input type="checkbox"/>
Don't know	<input type="checkbox"/>	<input type="checkbox"/>

7. Do you agree or disagree with the following statements?

	Agree strongly	Agree	Neither agree or disagree	Disagree	Disagree strongly	Don't know
To fully develop your talents, you need to have a job	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
It is humiliating to receive money without having to work for it	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
People who don't work turn lazy	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Work is a duty towards society	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Work should always come first, even if it means less spare time	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

8. Do you agree, disagree or neither agree nor disagree with the following statements?

	Agree	Neither	Disagree	Don't know
When jobs are scarce, men should have more right to a job than women	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
When jobs are scarce, employers should give priority to people of this country over immigrants	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
If a woman earns more money than her husband, it's almost certain to cause problems	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Having a job is the best way for a woman to be an independent person	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

9. For each of the following statements, can you tell me how strongly you agree or disagree with each. Do you strongly agree, agree, disagree, or strongly disagree?

	Agree strongly	Agree	Neither agree or disagree	Disagree	Disagree strongly	Don't know
One of my main goals in life has been to make my parents proud	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
When a mother works for pay, the children suffer	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
On the whole, men do better in business than women do	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Being a housewife is just as fulfilling as working for pay	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Both partners in a relationship should contribute to a household's income	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

10. Imagine you only had to work 60% of what you do now to keep your current living standard. What would you do with the remaining 40% of your time? [Mark a maximum of three]

- Spend the time on the same work/business nevertheless..... ☐
- Work the 60% and find other employed work on the side. ☐
- Run your own/another business in your spare time. ☐
- Use the spare time to study and improve yourself ☐
- Spend the time with family and friends. ☐
- To avoid getting bored, find some additional work - even if this doesn't bring in much extra cash. ☐
- Use the spare time to do something for your local community (e.g. voluntary work, local politics, the church, etc.). ☐
- Spend your time on your hobbies. ☐
- Spend the time relaxing, not doing anything special. ☐
- None of these. ☐
- Don't know. ☐
- Something else, *please specify*
-

11. Now I'd like you to tell me your views on various issues. How would you place your views on this scale? 1 means you agree completely with the statement on the left; 10 means you agree completely with the statement on the right; and if your views fall somewhere in between, you can choose any number in between.

Incomes should be made more equal	We need larger income differences as incentives for individual effort										Don't know
1	2	3	4	5	6	7	8	9	10	88	
Private ownership of business and industry should be increased	Government ownership of business and industry should be increased										Don't know
1	2	3	4	5	6	7	8	9	10	88	
Government should take more responsibility to ensure that everyone is provided for themselves	People should take more responsibility to provide for themselves										Don't know
1	2	3	4	5	6	7	8	9	10	88	
Competition is good. It stimulates people to work hard and develop new ideas	Competition is harmful. It brings out the worst in people										Don't know
1	2	3	4	5	6	7	8	9	10	88	
In the long run, hard work usually brings a better life	Hard work doesn't generally bring success- it's more a matter of luck and connections										Don't know
1	2	3	4	5	6	7	8	9	10	88	
People can only get rich at the expense of others	Wealth can grow so there's enough for everyone										Don't know
1	2	3	4	5	6	7	8	9	10	88	
People who are unemployed should have to take any job available or lose their unemployment benefits	People who are unemployed should have the right to refuse a job they don't want										Don't know
1	2	3	4	5	6	7	8	9	10	88	
The state should give more freedom to firms	The state should control firms more effectively										Don't know
1	2	3	4	5	6	7	8	9	10	88	

12. Imagine two employees doing practically the same job. In your opinion, when would it be justified to pay one of them more than the other?

- (a) Never, the same job gets the same pay..... ☐ [**→Go to 13.**]
 (b) Sometimes, it depends ☐
 (c) Don't know ☐ [**→Go to 13.**]

If (b): I would regard higher payment justified if the person... [*Mark all relevant*]

- Has more work experience ☐
 Has worked longer in this firm..... ☐
 Has a higher level of formal qualifications ☐
 Is older..... ☐
 Is a man ☐
 Is married..... ☐
 Has dependents (e.g. children, parents to take care of) ☐
 Comes from this country ☐

13. In the following there are some goals which suggest relevant aims for the development of this country over the next ten years. Which one do you consider the most important? And which one do you consider the second most important? [*Choose only one option for each column*]

	First choice <i>Mark only one</i>	Second choice <i>Mark only one</i>
Maintaining order in the nation	<input type="checkbox"/>	<input type="checkbox"/>
Giving people more say in important government decisions	<input type="checkbox"/>	<input type="checkbox"/>
A high level of economic growth	<input type="checkbox"/>	<input type="checkbox"/>
Reducing inequality in this country	<input type="checkbox"/>	<input type="checkbox"/>
Improving the country's global position	<input type="checkbox"/>	<input type="checkbox"/>
Don't know	<input type="checkbox"/>	<input type="checkbox"/>

14. Do you think most people would try to take advantage of you if they had the chance, or would they try to be fair? Please show your response on this card, where 1 means that "people would try to take advantage of you" and 10 means that "people would try to be fair" : [*Mark one number*]

People would try to take advantage of you	People would try to be fair									Don't know
1	2	3	4	5	6	7	8	9	10	88

15. I am going to name a number of organizations. For each one, could you tell me how much confidence you have in them: is it a great deal of confidence, quite a lot of confidence, not very much confidence or none at all?

	A great deal	Quite a lot	Not very much	None at all	Don't know
The Church(es)/ Religious Organizations	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
The Armed Forces/ The Military	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
The Media	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
The Education System	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Labour Unions/ Trade Unions	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
The Police	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
The Legal System	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
The Government	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Political Parties	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Major Companies	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
The Public Service (e.g. public administration)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Banks	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

16. In this list there are various groups of people. Could you please mention any that you would not like to have

(a) as neighbours and

(b) any that you would not like to work with. [Mark all relevant]

	(a) I would not like to have as neighbours... <i>Mark all relevant</i>	(b) I would not like to work with... <i>Mark all relevant</i>
Drug addicts	<input type="checkbox"/>	<input type="checkbox"/>
People of a different ethnic group/ race/ colour	<input type="checkbox"/>	<input type="checkbox"/>
People who have AIDS	<input type="checkbox"/>	<input type="checkbox"/>
Immigrants	<input type="checkbox"/>	<input type="checkbox"/>
Homosexuals	<input type="checkbox"/>	<input type="checkbox"/>
People of a different religion	<input type="checkbox"/>	<input type="checkbox"/>
Heavy drinkers	<input type="checkbox"/>	<input type="checkbox"/>
Single parents (e.g. single mothers)	<input type="checkbox"/>	<input type="checkbox"/>
People who speak a different language	<input type="checkbox"/>	<input type="checkbox"/>

17. Now I am going to read off a list of voluntary organizations. For each organization, could you tell me whether you are an active member, an inactive member or not a member of that type of organization?

	Active member	Inactive member	Don't belong
Religious or church organizations	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Labour union/ Trade union	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Political parties or political groups	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Groups engaged in conservation and/or animal rights	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Professional association(s)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Humanitarian and/or charitable organizations	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Other organization(s), *please specify*:

18. How interested would you say you are in politics? Are you: [Mark only one]

- Very interested..... ☐
- Somewhat interested. ☐
- Not very interested. ☐
- Not at all interested ☐

19. When elections take place, do you vote always, usually or never? Please tell me separately for each of the following levels

	Always	Usually	Never
Local level	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
National level	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

20. If there were a national election tomorrow, which party would you vote for?

Please name the party:

NOW LET'S TURN TO ANOTHER TOPIC, RELIGION.

21. Do you belong to a religion or religious denomination?

No. ☐

Yes, *please specify*:

.....

22. Were you ever a member of (a/another) religion or religious denomination?

No. ☐

Yes, *please specify*:

23. Do you attend religious services these days? And if yes, how often? [Mark only one]

- Never, practically never ☐
- Less than once a year. ☐
- Once a year. ☐
- Only on special holy days ☐
- Once a month ☐
- Once a week..... ☐
- More than once a week ☐

24. Do you take moments of prayer, religious meditation or contemplation, or something like that? And if yes, how often? [Mark only one]

- Never, practically never ☐
- Less than once a year. ☐
- Once a year. ☐
- Only on special holy days ☐
- Only when attending religious services..... ☐
- Several times each week..... ☐
- Once a day..... ☐
- Several times a day ☐

25. Which, if any, of the following do you believe in? [Mark all relevant]

- God(s)..... ☐
- (Some sort of) spirit(s) or life force ☐
- Life after death..... ☐
- Miracles..... ☐
- A soul..... ☐
- The Devil ☐
- Hell ☐
- Heaven ☐
- Sin..... ☐
- Reincarnation..... ☐
- Destiny/fate ☐
- Karma ☐
- Bad Omens (e.g. Evil Eye, Black Cat, Friday 13th)..... ☐

Something else, *please specify*

.....

.....

26. How religious are you?

Not at all									Very much	Don't know
1	2	3	4	5	6	7	8	9	10	88

27. How true is the following statement for you? I have my own way of connecting with the Divine/the Sacred apart from or in addition to churches or religious services.

Not at all									Very much	Don't know
1	2	3	4	5	6	7	8	9	10	88

28. How true is the following statement for you? I am a spiritual person.

Not at all									Very much	Don't know
1	2	3	4	5	6	7	8	9	10	88

NOW LET'S TURN TO ANOTHER TOPIC: YOUR BUSINESS/WORK.**29. Are you at the moment...**

- (1) Self-employed/the owner of the business. ☐
- (2) Employed/paid family-member ☐ [→ Go to **32.b**]
- (3) Unpaid family-member ☐ [→ Go to **32.b**]
- (4) Paid Employee ☐ [→Go to **32.b** and then to **36.**]
- (5) Unpaid Employee ☐ [→ Go to **32.b** and then to **36.**]

30. If you are self-employed/ the owner: Are you...

- (a) The single owner of this business or ☐ **=1**
- (b) Do you have (a) partner(s)? ☐ **=2**

If (b): Who is it? [Mark all relevant]

- (Former) wife/husband/partner..... ☐
 - (One of) my children. ☐
 - (One of) my parents. ☐
 - (One of) my siblings..... ☐
 - (An)other family-member(s) (grandparents, cousins, family of partner etc.) ☐
- Please specify:*
- (An)other person(s)/non-relative(s) ☐
 - (An)other institution/corporate actor (e.g. bank) ☐

31. If you are self-employed/ the owner: Are there any shareholders?(a) No ☐ =2(b) Yes ☐ =1**If (b):** Who is it? [Mark all relevant]

- (Former) wife/husband/partner. ☐
- (One of) my children. ☐
- (One of) my parents. ☐
- (One of) my siblings. ☐
- (An)other family-member(s) (grandparents, cousins, family of partner etc.) ☐

Please specify:

- (An)other person(s)/non-relative(s) ☐
- (An)other institution/corporate actor (e.g. bank) ☐

32. a) When did you become the (co-)owner of this firm? _ _ _ _ [enter year]**32. b) When did you start working in this firm?** _ _ _ _ [enter year][→ Go to **36.** if you are not an employed family-member]**33. Did this firm exist before...**

...you became the owner [option for self-employed/ owner]

...you started to work here? [option for family members]

(a) No ☐ =2

(b) Yes, since _ _ _ _ [enter year] =1

If (b): Who was/were the owner(s) then? [Mark all relevant]

- (Former) wife/husband/partner. ☐
- (One of) my children. ☐
- (One of) my parents. ☐
- (One of) my siblings. ☐
- (An)other family-member(s) (grandparents, cousins, family of partner etc.) ... ☐

Please specify:

- (An)other person(s)/non-relative(s) ☐
- (An)other institution/corporate actor (e.g. bank) ☐

[→ Go to **36.** if you are self-employed/ the owner]

34. If you are an employed (un)paid family-member: Have you ever been the owner(s) of this company?

- (a) No ☐
- (b) Yes, from ____ [enter year] until ____ [enter year]

35. If you are an employed (un)paid family-member: Who is/are the owner(s) of this firm today?

[Mark all relevant]

- (Former) wife/husband/partner..... ☐
 - (One of) my children. ☐
 - (One of) my parents. ☐
 - (One of) my siblings..... ☐
 - (An)other family-member(s) (grandparents, cousins, family of partner etc.) ☐
- Please specify:*
- (An)other person(s)/non-relative(s) ☐
 - (An)other institution/corporate actor (e.g. bank) ☐

**36. For self-employed people/ owners and employed (un)paid family-members:
Additional remarks/information about firm history etc.:**

.....
.....

[Open field for notes on firm-history, legal status etc. Use additional sheet if necessary.]

37. For all: Are there, beside those already mentioned, other family-members working here? [Mark all relevant]

- No ☐
- (Former) wife/husband/partner..... ☐
- (One of) my children. ☐
- (One of) my parents. ☐
- (One of) my siblings..... ☐
- (An)other family-member(s) (grandparents, cousins, family of partner etc.)..... ☐

Please specify:

38. For all: What kind of work contract do you have?

- Does not apply (self-employed/owner) ☐
- No formal contract ☐
- Permanent contract. ☐
- Temporary/fixed term contract. ☐
- Agency worker..... ☐
- Something else, *please specify*.....

.....

39. For self-employed people/ owners and employed (un)paid family-members: Who provided the initial capital or investment (finance, physical assets, etc.) to start the business? Has anyone provided extra capital or investment to continue the business? [Mark all relevant]

	Initial capital/ investment <i>Mark all relevant</i>	Extra capital/ investment <i>Mark all relevant</i>
Myself	<input type="checkbox"/>	<input type="checkbox"/>
(former) wife/husband/partner	<input type="checkbox"/>	<input type="checkbox"/>
(one of) my children	<input type="checkbox"/>	<input type="checkbox"/>
(one of) my parents	<input type="checkbox"/>	<input type="checkbox"/>
(one of) my siblings	<input type="checkbox"/>	<input type="checkbox"/>
(an)other family-member(s) (grandparents, cousins, family of partner etc.)	<input type="checkbox"/>	<input type="checkbox"/>
(an)other person(s)/non-relative(s)	<input type="checkbox"/>	<input type="checkbox"/>
(an)other institution/corporate actor (e.g. bank)	<input type="checkbox"/>	<input type="checkbox"/>
Don't know	<input type="checkbox"/>	<input type="checkbox"/>

40. For all: What plans are there for this business in the next five years? [Mark only one answer]

- It is planned to reduce the size of the business. ☐
- It is planned to stay more or less the same. ☐
- It is planned to increase the size of the business.. ☐
- Don't know.. ☐

41. For self-employed people/ owners and employed (un)paid family-members: Which of the following would you do if you were looking for an employee? [Mark all relevant]

- Ask friends for recommendations. ☐
- Ask other business-owners and/or a business association for recommendations.... ☐
- Ask the employees for recommendations. ☐
- Place an advert on a jobs website/in a newspaper..... ☐
- Use a/the public recruitment/unemployment agency ☐
- Use a private recruitment agency ☐
- Ask contacts in a non-business association/organization/club for recommendations..... ☐
- Look for potential employees amongst your family/relatives ☐
- Don't know ☐
- Something else, *please specify*.....
.....

42. For all: What is your current (occupational) position in the firm?

Please specify.....

43. How many people (including yourself) work here? Please state as exactly as possible and count everybody [including non-paid family-workers or temporary workers who work here (e.g. 'this week')]

__ __ [enter a number]

44. Which sector of business or industry is your company (or institution) primarily active in? Please state as exactly as possible (e.g. not 'trade', but 'retail sale of fruit and vegetables', not 'manufacture', but 'manufacture of carpets and rugs')

.....

45. Before you started this business/ started to work here: Was there a period of unemployment?

(a) No..... ☐

(b) Yes. For how long? __ __ [write in months]

46. Before you started this business/ started to work here: What was your previous occupation and occupational position?

Please specify.....

47. How free are you to make decisions in your job/ in your position?

No freedom at all

Lots of freedom

Don't
know

1	2	3	4	5	6	7	8	9	10	88
---	---	---	---	---	---	---	---	---	----	----

48. How many people do you supervise at work/ in your position?

__ __ [enter a number]

49. How much pride, if any, do you take in the work/ the business that you do?

- A great deal. ☐
- Some..... ☐
- Little.. ☐
- None.. ☐

50. To what degree are the following issues an obstacle for the current operations of this firm?

	1 - No obstacle	2	3	4	5 - Very severe obstacle	Does not apply	Don't know
Access to finance	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Access to land	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Customs and trade regulations	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Regional governmental/municipal regulations	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Tax rates	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Tax administrations	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Business licensing and permits	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Political instability	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Labour regulations	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Inadequately educated workforce	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Corruption	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Practices of competitors	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Crime, theft and disorder	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Access to infrastructure (e.g. electricity, telecommunication, internet)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Other severe obstacles:

51. Sometimes it is said that establishments are occasionally required to make gifts or informal payments to public officials in order to 'get things done' with regard to customs, taxes, licenses, regulations, services etc.

How often have you come across this experience? [Mark only one answer]

- Never. ☐
- Every now and then..... ☐
- Often.. ☐
- Don't know.. ☐

52. At this time, does this establishment have a line of credit or a loan?

- No. ☐
- Don't know. ☐
- Yes (If yes: Who gave the line of credit or loan?)..... ☐
Please specify.....

53. Did this establishment apply for any loans or lines of credit previously?

- Yes. ☐
- Don't know. ☐
- No. ☐

If 'no': What was the main reason why the establishment did not apply for any line of credit or loan? [Mark all relevant]

- No need for a loan. ☐
- Application procedures were complex. ☐
- Interest rates were not favourable.. ☐
- Collateral requirements were too high..... ☐
- Size of loan and maturity were insufficient. ☐
- Did not think it would be approved. ☐
- Don't know ☐
- Other reasons, *please specify*:
.....

NOW LET'S TURN TO SOME DEMOGRAPHIC (STATISTICAL) AND HOUSEHOLD QUESTIONS.

54. Are you....

- Male ☐
- Female..... ☐
- Other ☐

55. How old are you?

__ [enter number]

56. What is the highest educational level that you have attained?

- No formal education ☐
- Incomplete primary school ☐
- Complete primary school ☐
- Incomplete secondary school: technical/vocational type ☐
- Complete secondary school: technical/vocational type..... ☐
- Incomplete secondary school: university-preparatory type ☐
- Complete secondary school: university-preparatory type ☐
- Some university-level education without degree..... ☐
- University-level education, with degree ☐

57. Who, apart from you, is living together with you in one household? (*household= people who share incomes and/or expenses*) Please indicate for every person who (s)he is (e.g. wife, partner, child, parent, in-law, cousin etc.), sex (1 for male, 2 for female) and age.

	Who is it?	Sex	Age
Person 1	-----	-	--
Person 2	-----	-	--
Person 3	-----	-	--
Person 4	-----	-	--
Person 5	-----	-	--
Person 6	-----	-	--
Person 7	-----	-	--
Person 8	-----	-	--
Person 9	-----	-	--
Person 10	-----	-	--
Person 11	-----	-	--
Person 12	-----	-	--
Person 13	-----	-	--
Person 14	-----	-	--
Person 15	-----	-	--

58. Are you currently... *[Mark all relevant]*

- Married. ☐
- Living with someone as partners. ☐
- Divorced.. ☐
- Separated.. ☐
- Widowed. ☐
- In a relationship, but not in the same household as the other person. ☐
- Single..... ☐

59. Which kinds of income does your household have at the moment? *[Mark all relevant]*

- Salary, wage (from employment). ☐
- Income from entrepreneurial activity ☐
- Rental income ☐
- Property income (e.g. interest from savings)..... ☐
- Retirement pension(s) ☐
- Other kinds of pensions (e.g. widow's pension, disablement pension) ☐
- Social transfers for situations of need (e.g. unemployment and social benefit, housing allowance) ☐
- Other social transfers (e.g. child benefit, carer's allowance)..... ☐
- Other kinds of transfers from public or private institutions (e.g. grant, stipend)..... ☐
- Transfers from relatives not living in the household (e.g. remittances from family members abroad) ☐
- Transfers from non-relatives not living in the household ☐
- Other kinds of income, *please specify*
.....

60. Taking all kinds of income together, to which income group does your household belong?

Please tell me first, whether you estimate your household income:

- Per week ☐
- Per month ☐
- Per year ☐

Please specify, in which group does your household belong?

Lowest group

Highest group

Don't
know

1	2	3	4	5	6	7	8	9	10	88
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61. How satisfied are you with the financial situation of your household?

Completely dissatisfied

Completely satisfied

Don't
know

1	2	3	4	5	6	7	8	9	10	88
---	---	---	---	---	---	---	---	---	----	----

How do you think the financial position of your household will change over the next 12 months? *[Mark only one answer]*

- Get a lot better ☐
- Get a little better..... ☐
- Stay the same ☐
- Get a little worse..... ☐
- Get a lot worse..... ☐
- Don't know ☐

62. What applies to your household? *[Mark all relevant]*

- I/ my household own land. ☐
- I/ my household own a flat/ house outright (no mortgage)..... ☐
- I/ my household are paying a mortgage on a flat/house..... ☐
- I/ my household own/pay a mortgage on (an) additional flat(s)/house(s). ☐
- I/ my household live in a flat/house given by another relative/family member (and pay nothing). ☐
- I/ my household rent a flat/house..... ☐
- I/ my household rent a room in a shared flat/house. ☐
- Don't know. ☐

63. During the past year, did your household... *[Mark all relevant]*

- Save money. ☐
- Just get by ☐
- Spend (some) savings.. ☐
- Borrow money/ take out a loan..... ☐
- Make payments on loans and interest on loans..... ☐

64. To whom are these loan payments made? *[Mark all relevant]*

- Made no payments on loans or interest on loans ☐ [*→Go to 66.*]
- Bank(s) ☐
- Other financial institutions (e.g. money lenders)..... ☐
- Mutual aid and self-help group(s) ☐
- Relatives (outside the household)..... ☐
- Friends (outside the household) ☐
- Other non-relative(s) (outside the household)..... ☐

65. How much does the household pay on these loans? *Please estimate in percentage (taking the whole household income as 100%)*

--

66. Does repaying these loans place a major burden on your household, a minor burden, or no burden at all?

- Major burden ☐
- Minor burden..... ☐
- No burden ☐
- Don't know..... ☐

67. If your household is able to save money, how much money can your household usually put aside for savings? *Please estimate in percentage (taking the whole household- income as 100%)*

--

68. In the last year, have you personally given money or financial support to relatives or other people outside your household?

- No. ☐
- Yes. If ,yes': To whom? Mark all relevant..... ☐
 - (Former) wife/husband/partner..... ☐
 - (One of) my children..... ☐
 - (One of) my parents. ☐
 - (One of) my siblings..... ☐
 - Grandparents..... ☐
 - (An)other family-member(s) (cousins etc.) ☐
 - (An)other person(s)/non-relative(s) ☐

69. Would you describe yourself as belonging to the....

- Upper class ☐
- Upper middle class ☐
- Lower middle class ☐
- Working class..... ☐
- Lower class ☐
- Don't know ☐

70. What was/is the most recent job of your father?

.....

71. What was/is the most recent job of your mother?

.....

72. Was your father born in this country?

- Yes. ☐
- No. Which country he was he born in?.....

73. Was your mother born in this country?

- Yes. ☐
- No. Which country was she born in?

74. Were you born in this country?

- Yes. ☐
- No. Which country were you born in?.....