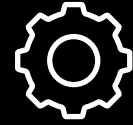


Herbert Dirnberger

True Cost and Real Benefits of IIoT Security

@bsidesvienna 07e1

Agenda



Digital Darwinism



Risks



Scenario based IIoT Security

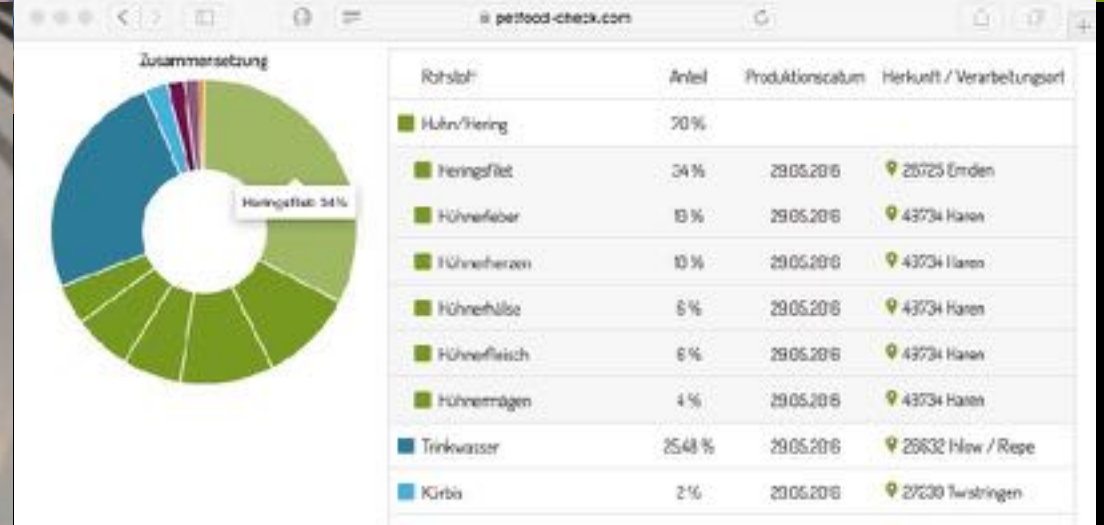
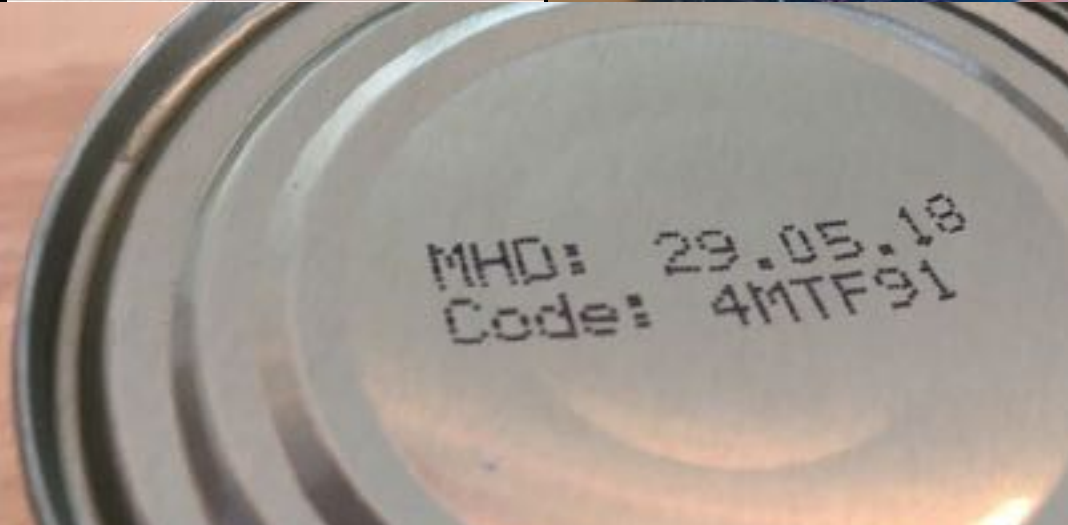
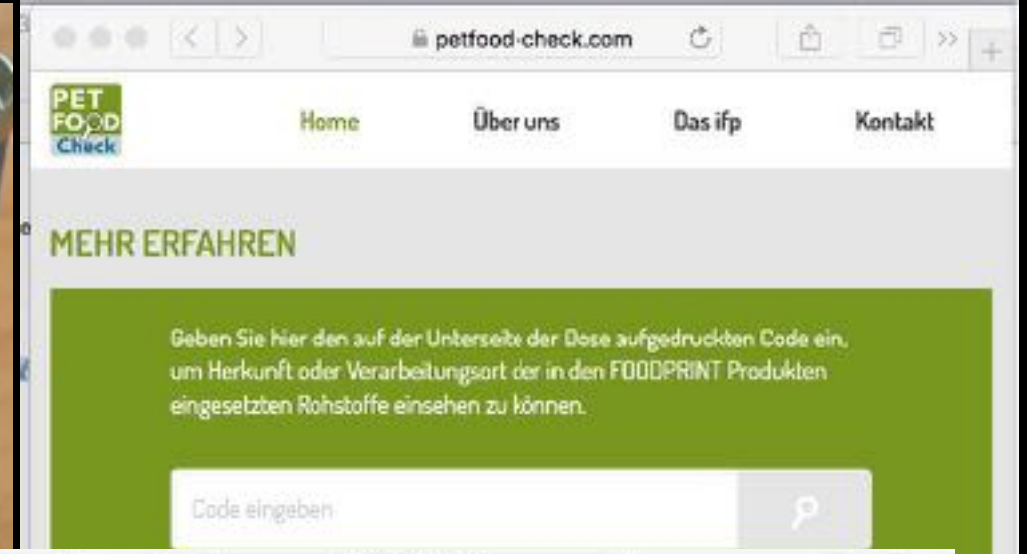


Use Case

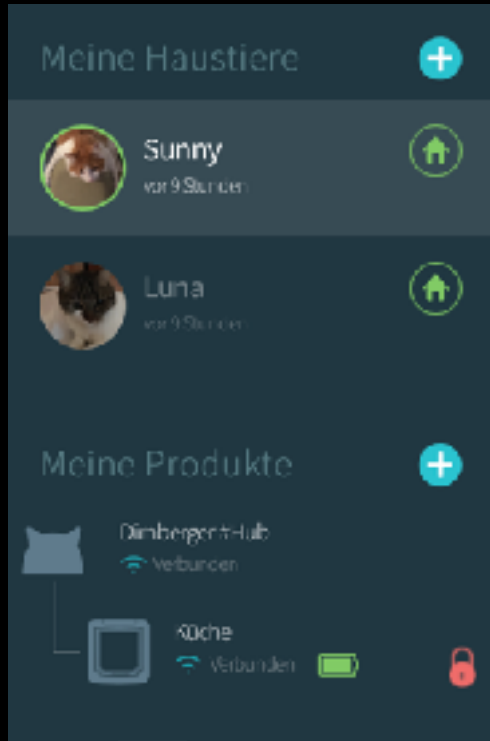


Summary

Digitalization @home



Smart Cats @home



Mobile

RFID-Reader



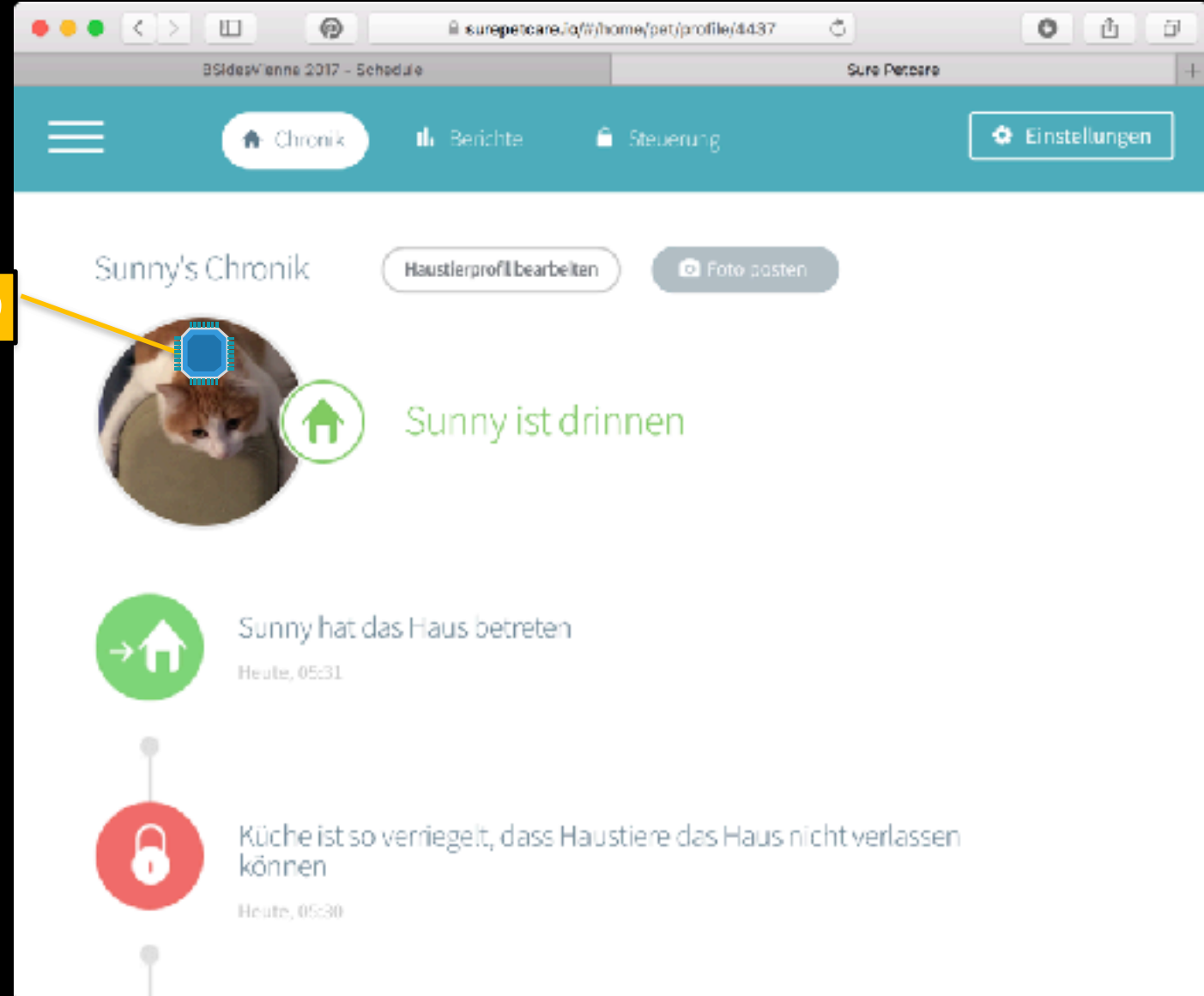
Smart Door

IoT Hub



Cloud

RFID



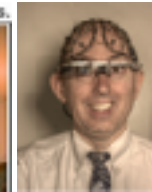
I CYBORG

Google Glass

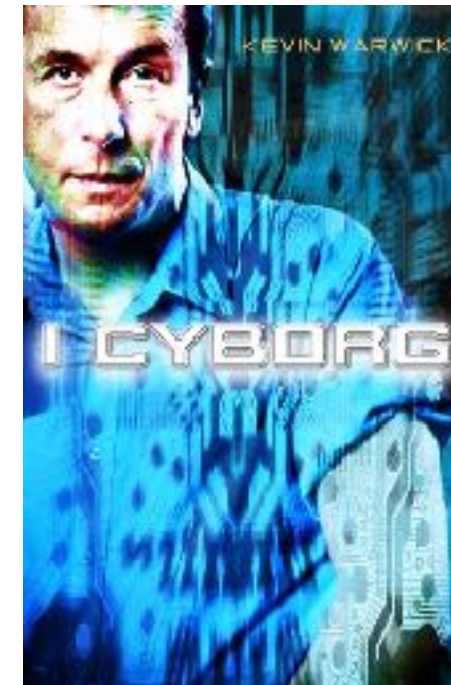


Steve Mann

Steve Mann's "wearable computer" and "reality mediator" inventions of the 1970s have evolved into what looks like ordinary eyeglasses.



Kevin Marvick



<http://www.csmonitor.com/Innovation/Latest-News-Wires/2012/0718/Cyborg-allegedly-attacked-over-camera-implants>
<http://www.zeit.de/digital/internet/2012-08/cyborg-neil-harbisson-biohacking-campus-party>
<http://dailynoise.blogspot.co.at/2011/10/what-is-cyborg-anthropology.html>
http://en.wikipedia.org/wiki/Steve_Mann
<http://www.kevinwarwick.com/ICyborg.htm>



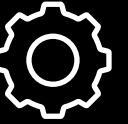
b0111 1110 0001: 0.15

7 E 1

$1024 + 512 + 256 + 128 + 64 + 32 + 1$

Technical Progress of Industry

200 years digital, 70 years computer, 6 years Industrie 4.0/IIoT



Loom with punched cards

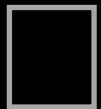
Markus Schweiß [GFDL (<http://www.gnu.org/copyleft/fdl.html>) or CC-BY-SA-3.0 (<http://creativecommons.org/licenses/by-sa/3.0/>)], via Wikimedia Commons

How do we call this kind of nerds and geeks in the industry?

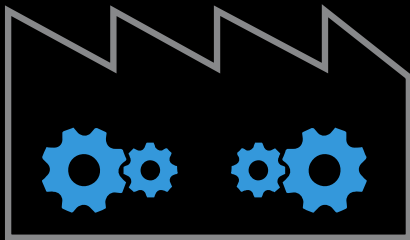
Industrial Internet of Things and Services
Industrie 4.0



Apollo 11



Zuse Z3



PLC



Robot



PC



Internet mobil



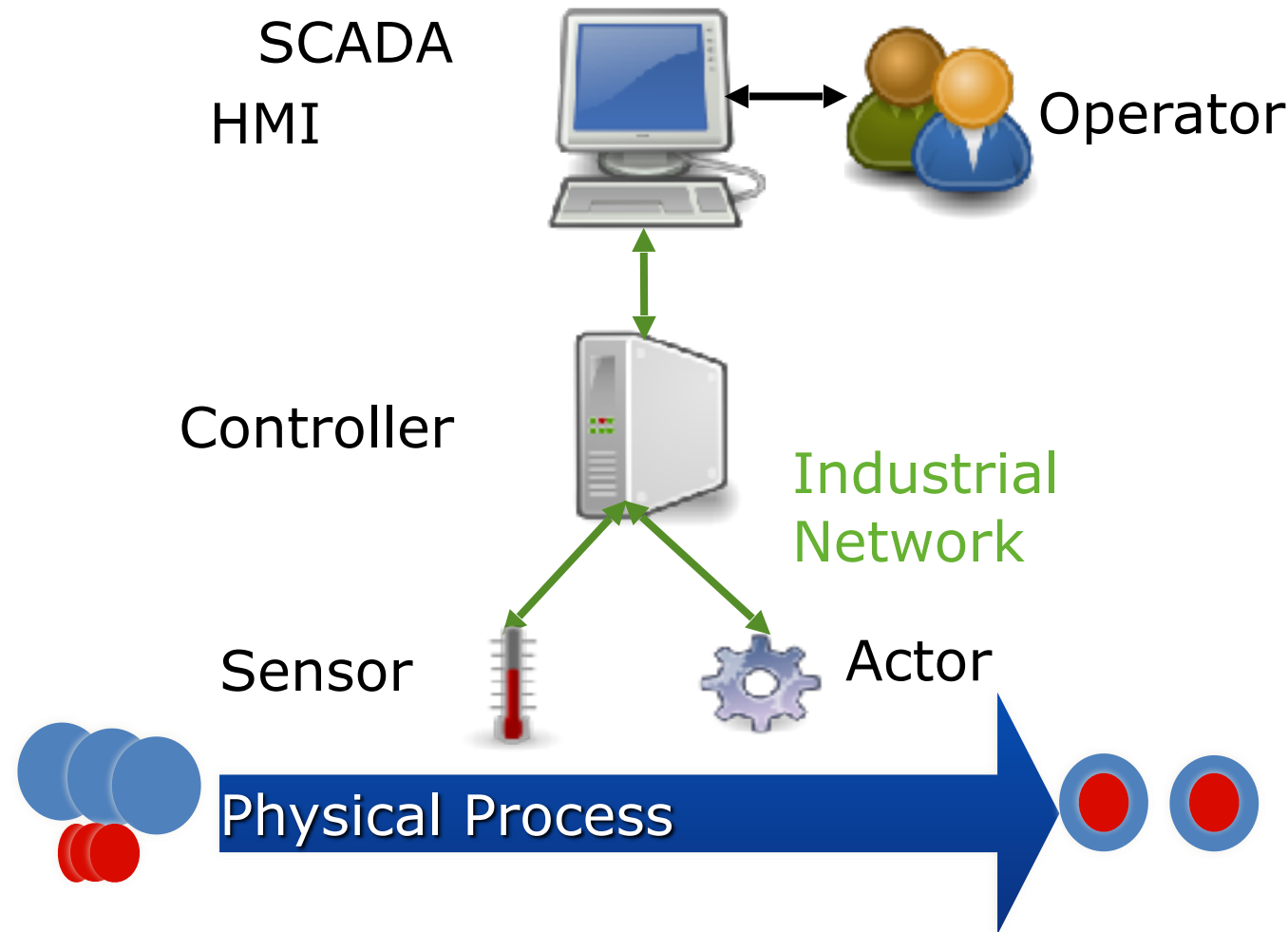
Cloud IIoT



1805 1941 1969

2011 2017

Industrial Automation in 2 min



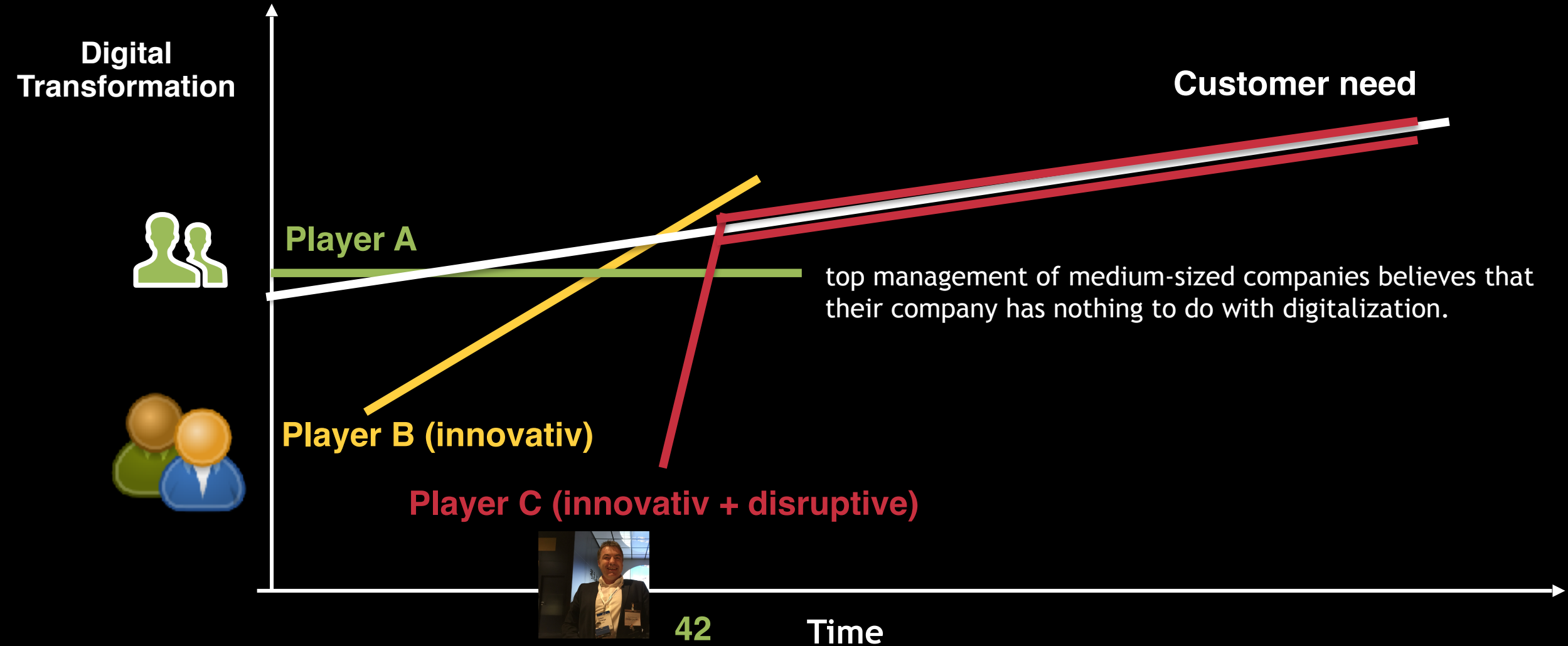
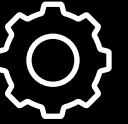
Industrial Actors

Robots

Power Plants

...

Disruption and Digital Darwinism

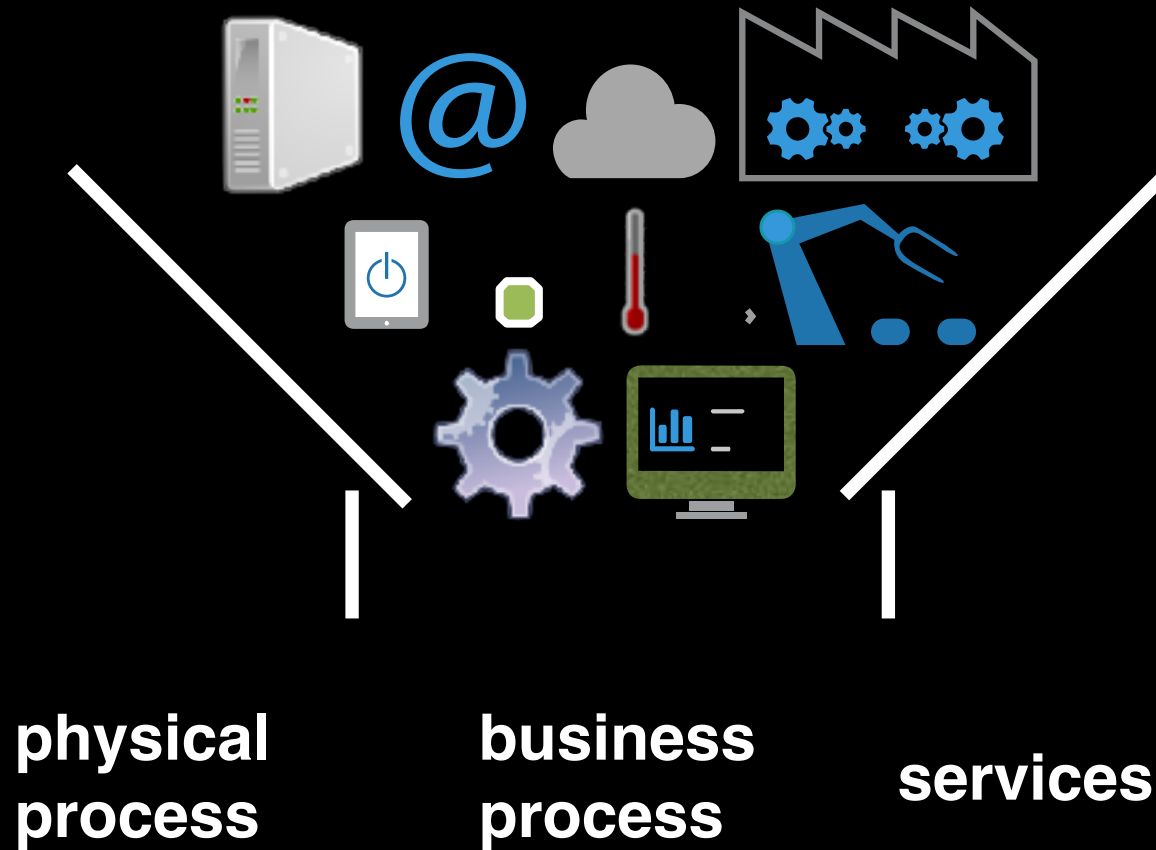
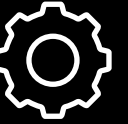


Arno Martin Fast 2017 - Phoenix Contact - Industrial Cloud Computing

The new form of creative destruction "Disruptive self-attack!"

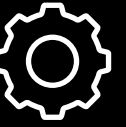
Let us ask ourselves, what is the business model that would destroy us ?!

Don't think in Camps and Silos!



IIoT

(some) IIoT Benefits



Slide to flip very fast over!!

Process

reduced costs

better quality

optimized cycle time

Machine

higher availability

reduced service costs

longer lifetime

Employee

ergonomics

better decisions

meaningful work

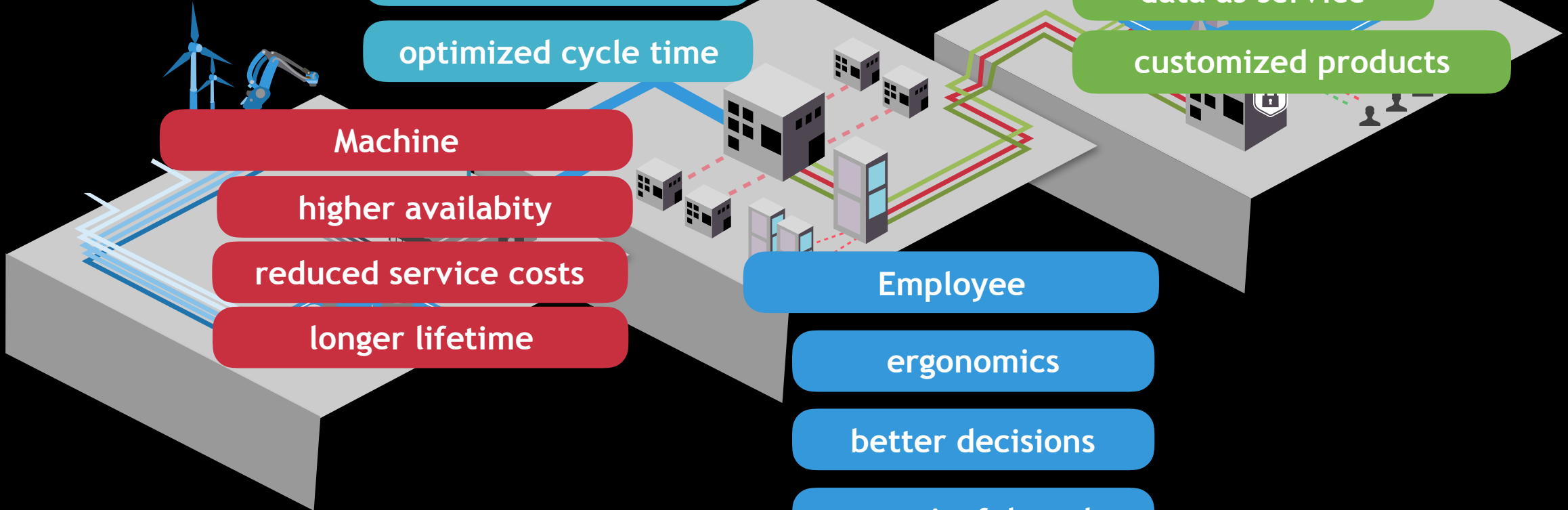
Business Model

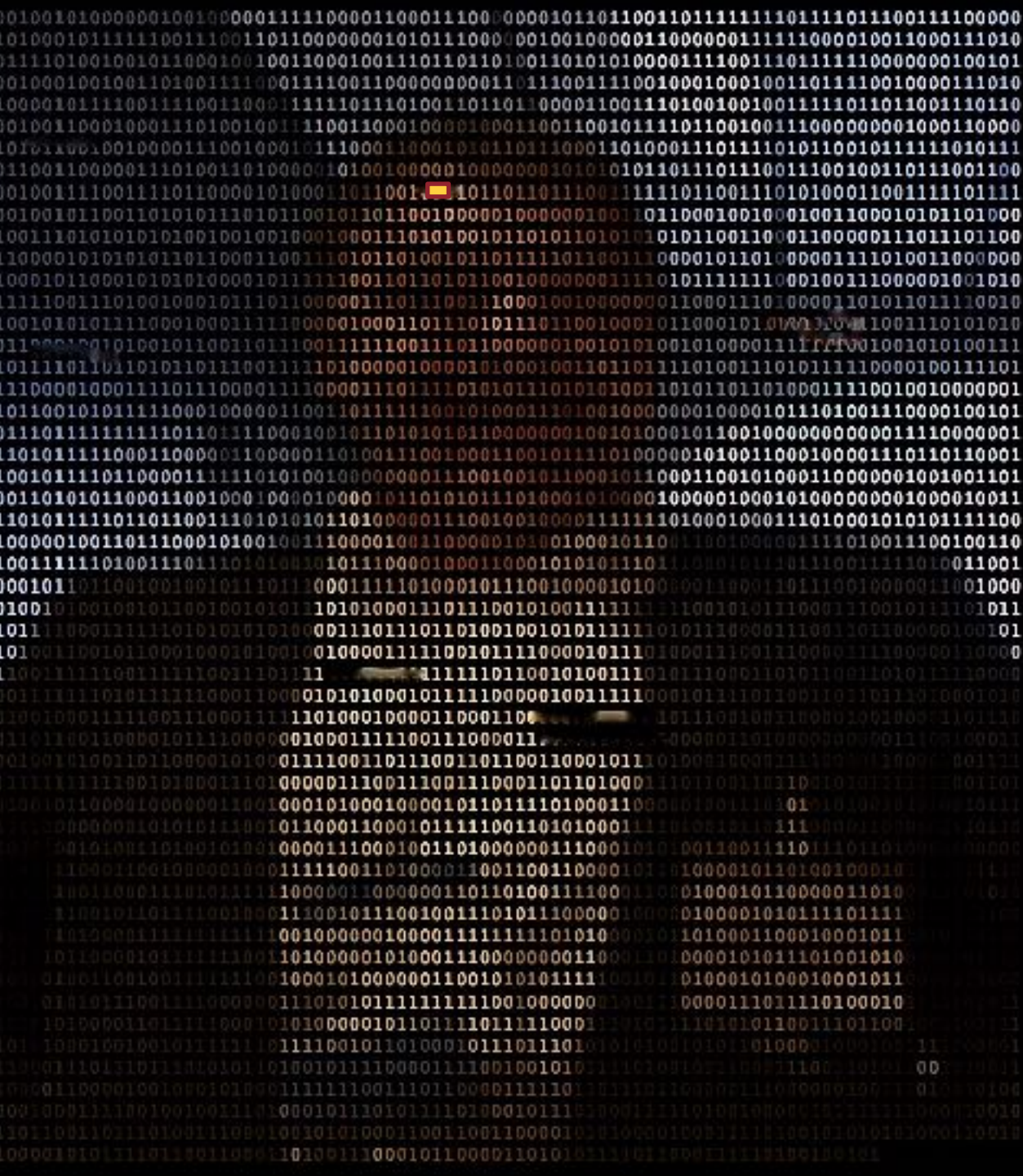
pay per use

contracting

data as service

customized products





web access
with cross site
scripting

open
system
found in
shodan.io



Business Risks Risk Management

exposed
wireless
networks

exposed
physical
access

no backups

The IoT is extremely
insecure and not
patchable

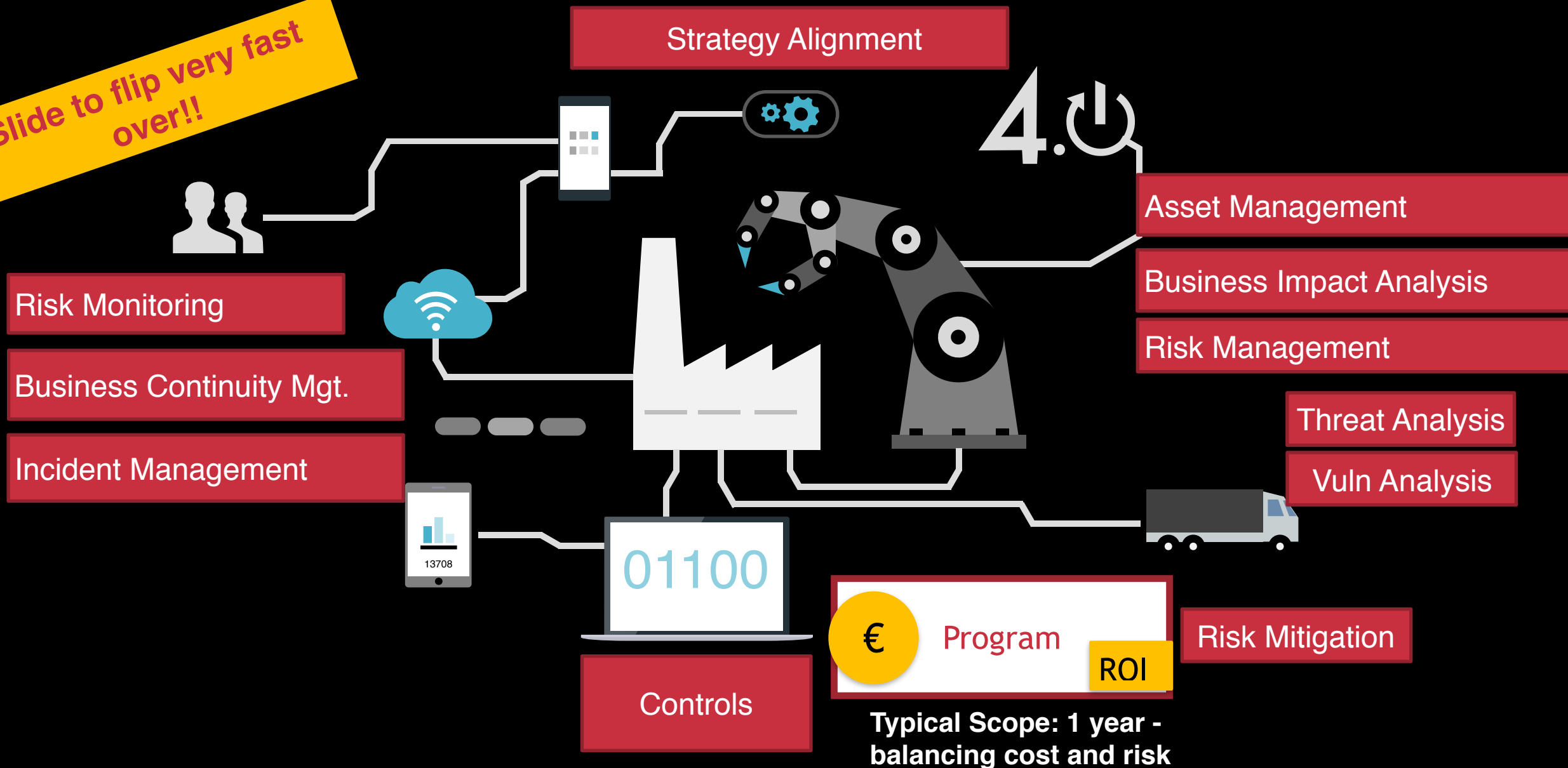
no secure
passwords

Bruce Schneier

Backup

Slide to flip very fast over!!

Traditional Risk Management Program



Risk Monitoring

Business Continuity Mgt.

Incident Management

Strategy Alignment

Asset Management

Business Impact Analysis

Risk Management

Threat Analysis

Vuln Analysis

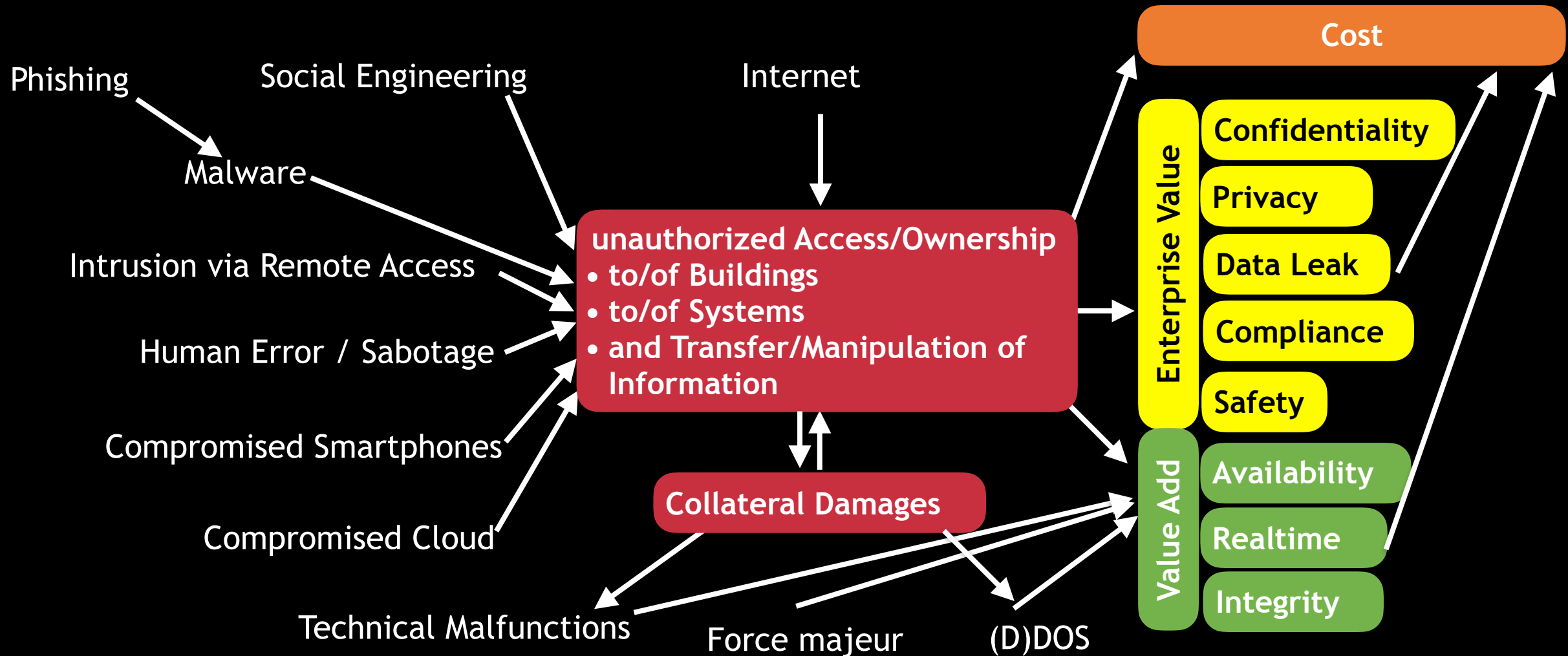
01100
Controls

€ Program ROI

Risk Mitigation

Typical Scope: 1 year - balancing cost and risk

BSI Top 10 Threats to IIoT/ICS Systems

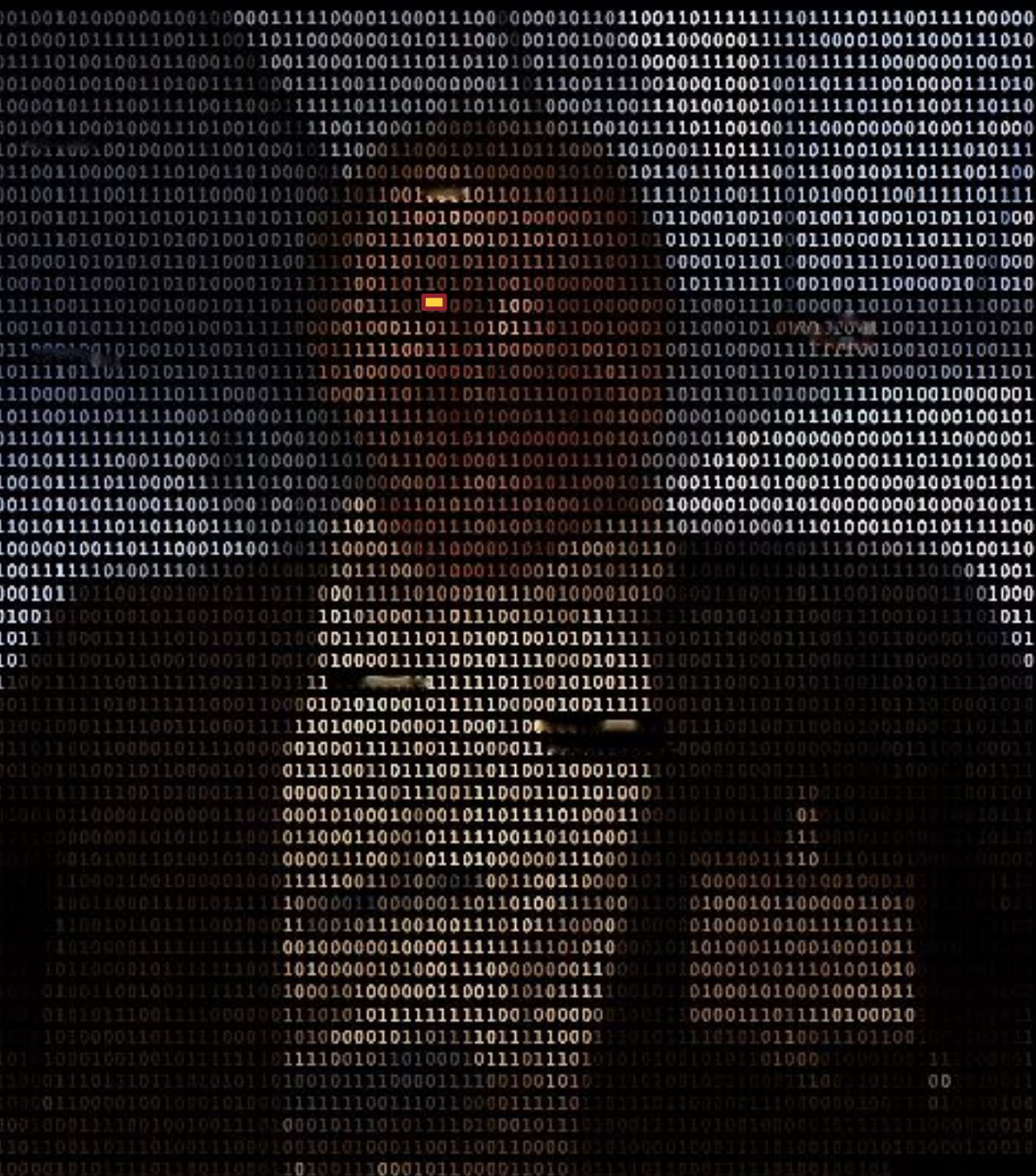


Controls for IIoT Security



Restricted Access to Internet, VPN, Industrial Firewalls (micro Segmentation) are the basics.

	Fences, Guards	SLA, NDA Vendor Management	restricted Internet for Control Network	Need to Know Passwords, Files, DB	Awareness Training	Anti Malware Sandbox, Whitelists	Policies, Procedures Business Continuity	Scan, Log, IDS Monitoring, Audits	Hardening	Security Updates Patches	VPN, 2 Faktor Encryption	DMZ, Network Segments, Firewall	Backup, Diversity Redundancy	Secure Appstores MDM
Social Engineering / Phishing	+	+	+	+	+	+	+	+	+	+				
Human Error / Sabotage			+	+	+	+	+	+	+	+		+		
Malware			+	+	+	+	+	+	+	+		+		
Malfunctions / Force Majeur		+					+	+					+	
Compromised Cloud		+					+	+			+			
Intrusion via Remote Access		+					+	+			+	+		
Compromised Smartphones							+	+	+		+			+
DDOS								+	+				+	



Use Case: IIoT in manufacturing

Focus: Business Interruption
and Cyber Security

IT Security

Information
Security

ICS Security

IIOT Security

Physical Security

IIoT Security is about DEFENSE and ENABLER

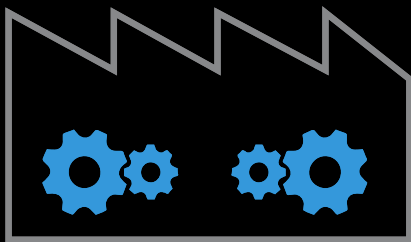


Industrial Users

Processes
Ressources



Safety &



Costs



Value Add

Service

Maintenance

IT Security

Information Security

Physical Security

ICS/IOT Security

Cyber Security

Business Continuity
Management

Incident Management

Risk Management

Attacks

(Scan, Tests, Enumeration, ... Exploits)

Unauthorised use

Human Misbehaviour

Sabotage, Theft, Fraud

Malicious Code

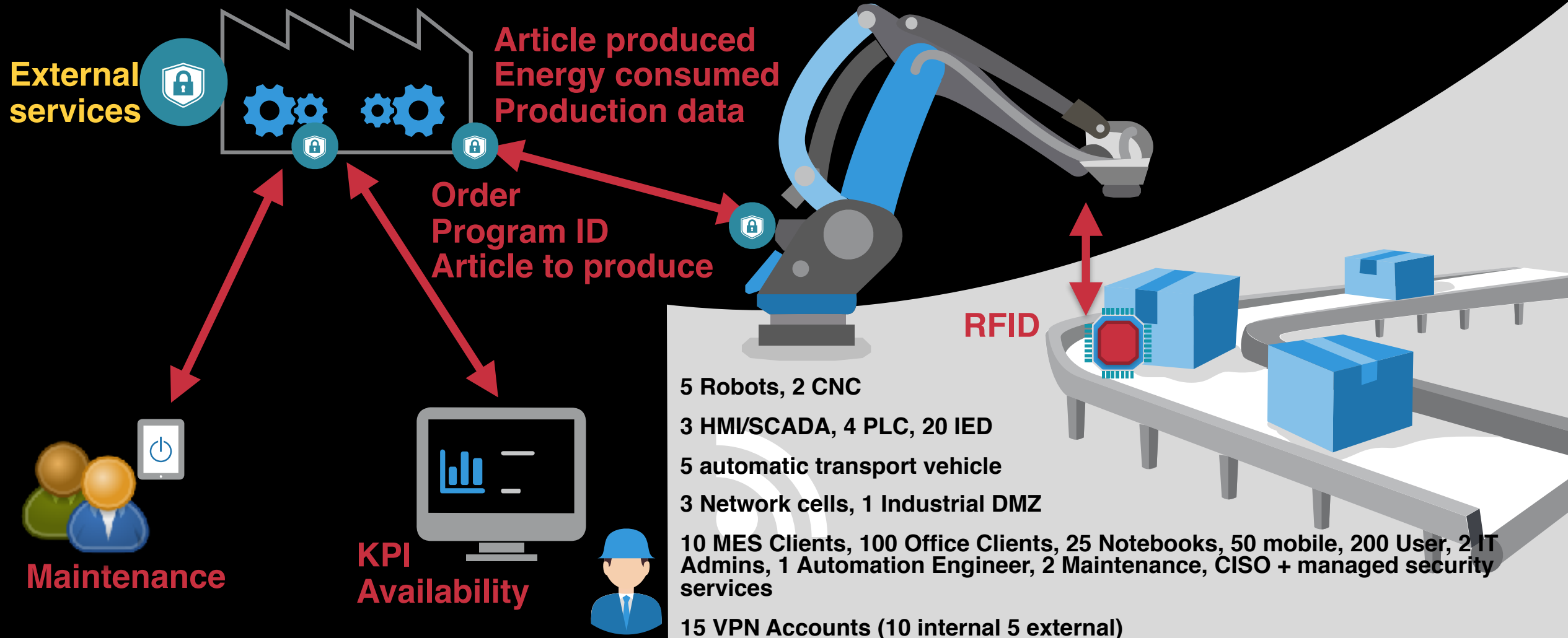
Technical Misbehaviour
(uncontrolled Patches, Software Bugs,
Protocol Error)

Force majeure

Use Case: IIoT in manufacturing

Industrial user, 200 employees, 50 m € sales/year, 1 m € profit/year

Manufacturing Execution System **Enterprise Resource Planning System**



5 Robots, 2 CNC

3 HMI/SCADA, 4 PLC, 20 IED

5 automatic transport vehicle

3 Network cells, 1 Industrial DMZ

10 MES Clients, 100 Office Clients, 25 Notebooks, 50 mobile, 200 User, 2 IT Admins, 1 Automation Engineer, 2 Maintenance, CISO + managed security services

15 VPN Accounts (10 internal 5 external)

What we will expect, because it happened last years

Industrial user, 200 employees, 50 m € sales/year, 1 m € profit/year

20 hardware malfunctions

20 malware / Crypto

45 software defects / updates

4 orders in Junk

40 locked User (10 leaks)

25 network outage > 1d

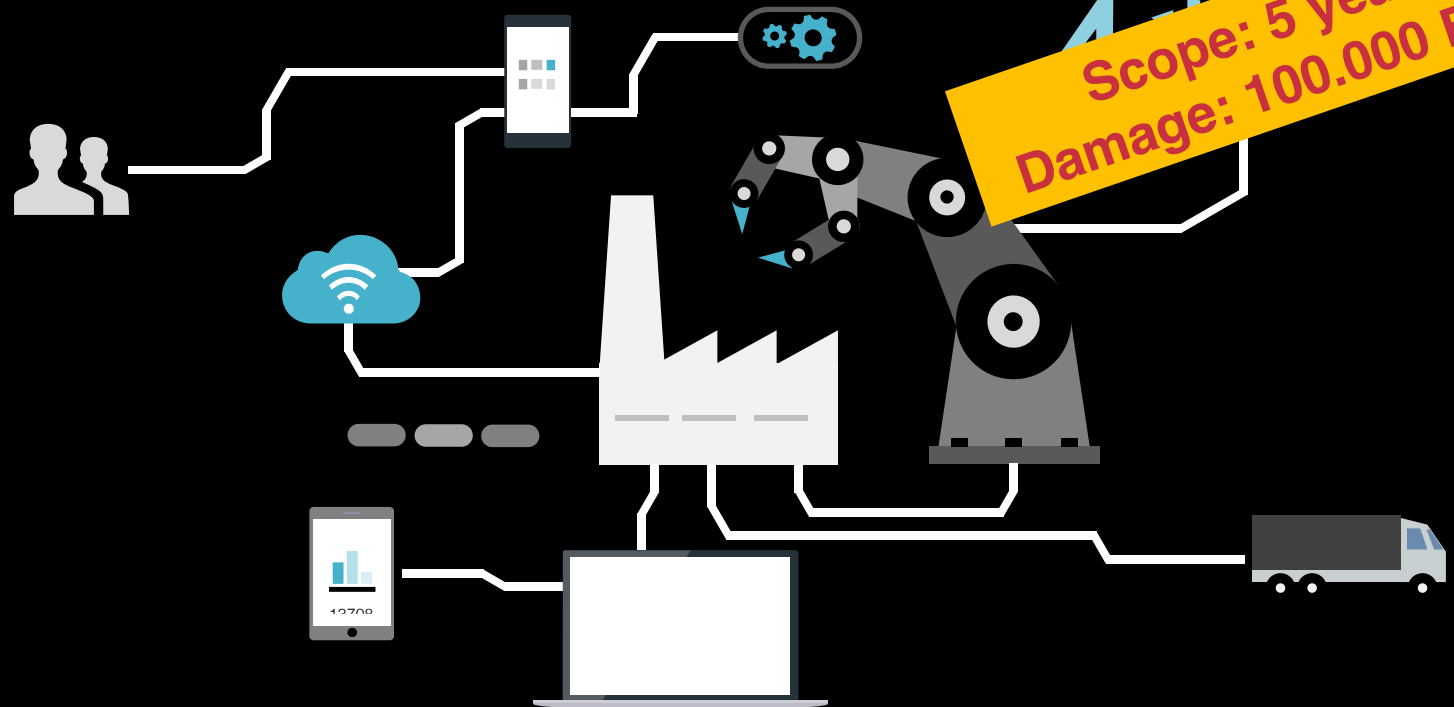
1 data breach > 15000 EUR

20 lost - 5 stolen devices

10 power breakdown

10 lost encryption keys

20 problems with VPN



Comparing Costs and Value Add



Industrial user, 200 employees, 50 m € sales/year, 1 m € profit/year

20

Costs		in TSD €
CAPEX	Industrial FWs, VPN Router incl. Config and Licenses	8
	Enterprise FW inkl. Config and Licenses	12
OPEX	Managed prof. ICS Security Services	24
	Managed basic ICS Security Services	6
	Managed Client Security Services	60
	Managed mobile Security Services	10
	CISO as a Service	Incl.

100

Damage Costs	in TSD €
Hardware/Software Malfunctions	40
Power Breakdown/Network Outage	10
Unrealized Orders	10
Data Breach	15
Stolen Devices	5
Crypto/Ransomware	15
Mini Problems	5

100

Scope: 5 years

Direct „measurable“ Value Add ~ 0.1% of sales/year

Realtime

Availability

Integrity

Privacy

Safety

Compliance

no Data Leak

Confidentiality

Value add	in TSD €
Value Add	250
CAPEX	-20
OPEX	-100
Damage Costs	-100
Real Benefit Value add > Costs	+30

What we will **not** see, but it will happen.

Industrial user, 200 employees, 50 m € sales/year, 1 m € profit/year

Social Engineering

Phishing (Accounts)

Industrial Spionage

Sabotage (Availability)

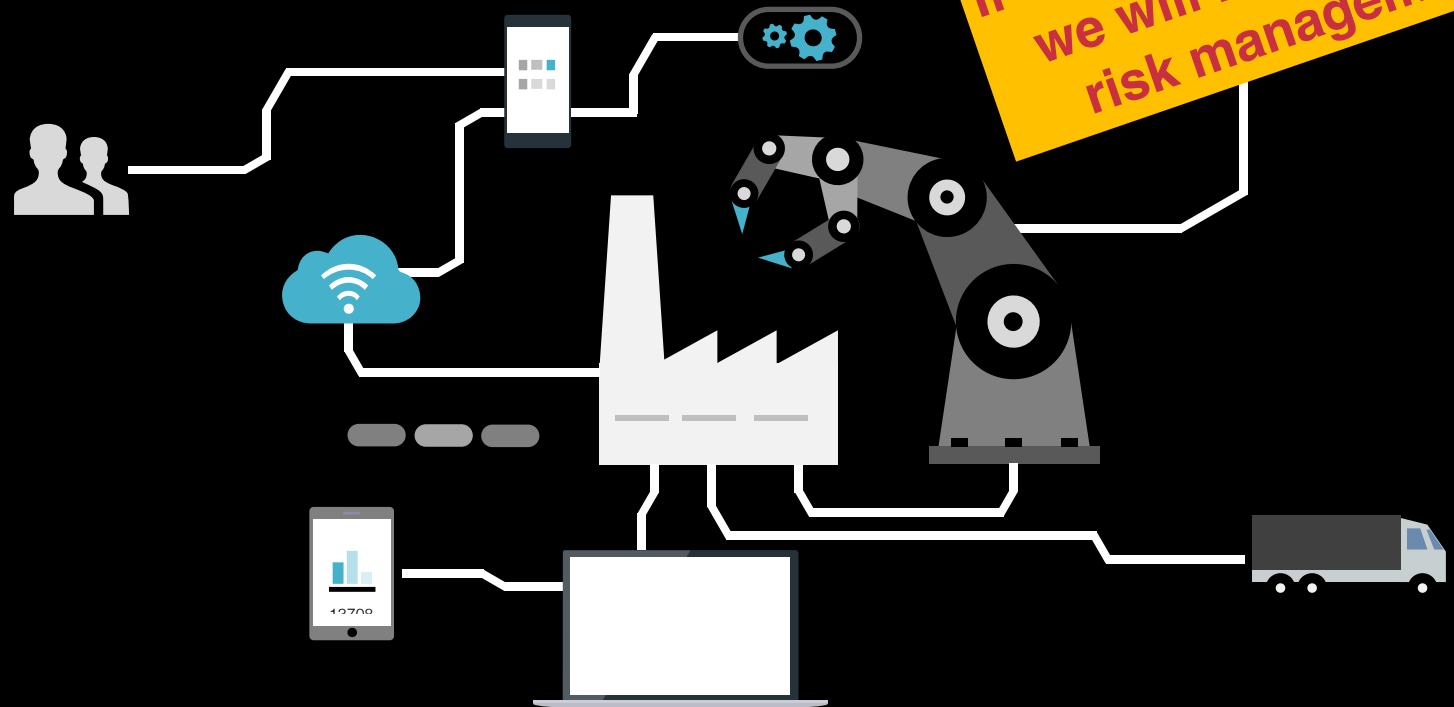
Manipulation (Integrity)

DDOS (Availability)

Friendly Malware

Manipulation (IIOT in Internet)

etc.



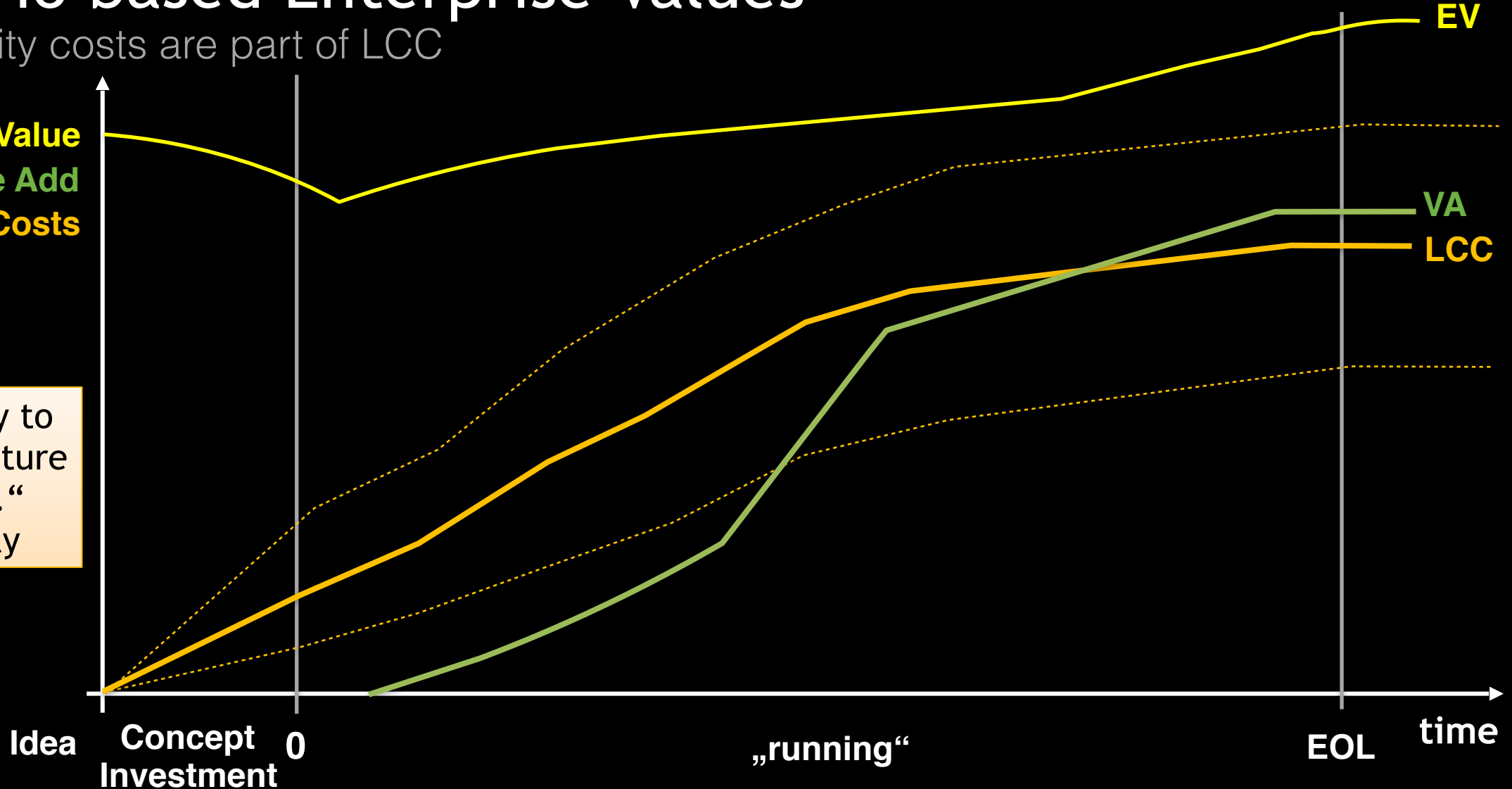


Szenario based Enterprise Values

IIoT security costs are part of LCC

Enterprise Value
Value Add
Life Cycle Costs

„The best way to predict the future is to invent it.“
Alan Curtis Kay



LCC, OPEX, service and security costs are mostly defined in the concept and investment.

The Reality about Industrial Security



10% Hackers, Script Kiddies, APT, Cybercrime ...

90%

Wrong documentation, no
backups, protocol errors,
no time, no awareness,
legacy ...

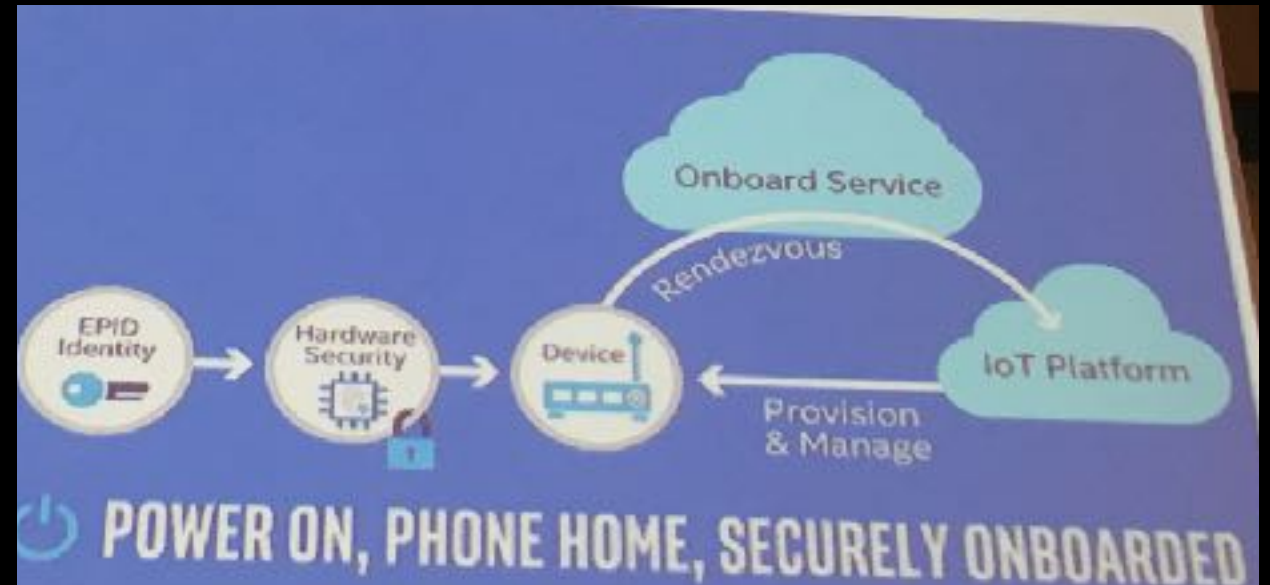
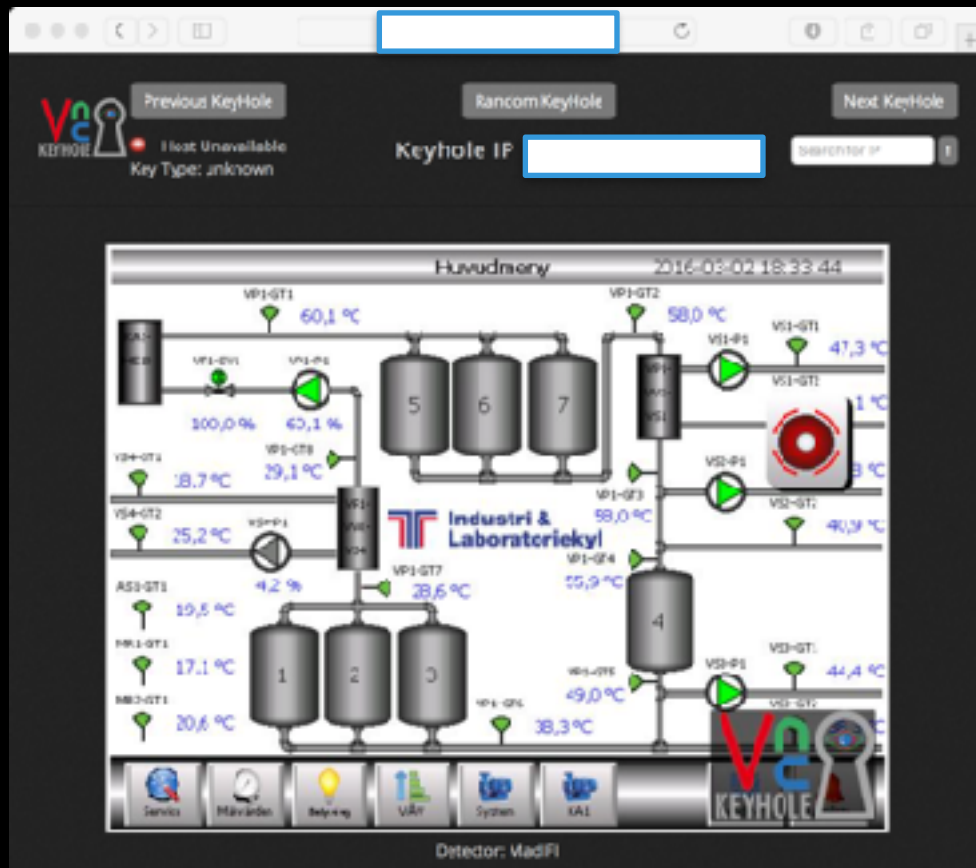
2010 Stuxnet

2017 Wannacry, NonPeyta

~~2035~~ all problems solved

2042+

1 typical Lifecycle ... 25 years



Picture taken at
Security of Things Conference 2017 - Berlin

Summary



Disruptive self-attack

Don't think in camps and silos, but in **lifecycle**!

IIoT security is about **defense** and **enabler**.

What we will not see, but it will happen.

„The best way to predict the future is
to invent it.“

Think big, start small, **secure** and **now**