CSCI - 6409 - Process of Data Science - Summer 2022

</center>

Assignment 2

</center>

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Import Files to Google Colab

```
In [1]:

from google.colab import files
# uploaded = files.upload()
```

Imports

```
In [2]:
import pandas as pd
import io

In [3]:

from google.colab import drive
drive.mount('/content/drive')

Mounted at /content/drive

In [4]:
source_dataset = pd.read_csv('/content/drive/MyDrive/Colab Notebooks/Telco-Customer-Churn.csv')
```

Shape of the dataframe

```
In [5]:
print(source_dataset.shape)
(7043, 20)
In [6]:
source_dataset.describe()
```

Out[6]:

| | SeniorCitizen | MonthlyCharges | TotalCharges |
|-------|---------------|----------------|--------------|
| count | 7043.000000 | 7043.000000 | 7032.000000 |
| mean | 0.162147 | 64.761692 | 2283.300441 |
| std | 0.368612 | 30.090047 | 2266.771362 |
| min | 0.000000 | 18.250000 | 18.800000 |
| 25% | 0.000000 | 35.500000 | 401.450000 |

| 50% | Senior Gitizon | Monthly Charges | Tetal©hasses |
|-----|----------------|-----------------|--------------|
| 75% | 0.000000 | 89.850000 | 3794.737500 |
| max | 1.000000 | 118.750000 | 8684.800000 |

1.A. Data quality report:

The data quality report consists of:

- 1. Tabular report for continuous features
- 2. Tabular report for categorical features
- 3. Data visualizations of values in each feature

Reference - Brightspace Tutorial

```
In [7]:
```

```
import warnings

pd.set_option("display.max_rows", None)
pd.set_option("display.max_columns", None)
pd.set_option('display.float_format', '{:.2f}'.format)
#Referred from Tutorial 2 of CSCI 6409 - [https://dal.hosted.panopto.com/Panopto/Pages/Viewer.aspx?id=fe8e7287-82c2-42bc-85ac-ae940127b726]
```

What are the features in the Telco-Customer-Churn Dataset?

```
In [8]:
```

```
source dataset.info()
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 7043 entries, 0 to 7042
Data columns (total 20 columns):
# Column Non-Null Count Dtype
---
                    _____
0 customerID 7043 non-null object
1 gender 7043 non-null object
    SeniorCitizen 7043 non-null int64
3 Partner 7043 non-null object
4 Dependents 7043 non-null object
5 PhoneService 7043 non-null object
6 InternetService 7043 non-null object
7 OnlineSecurity 7043 non-null object
8 OnlineBackup 7043 non-null object
9 DeviceProtection 7043 non-null object
10 TechSupport 7043 non-null object
11 StreamingTV 7043 non-null object
12 StreamingMovies 7043 non-null object
13 Contract 7043 non-null object
14 PaperlessBilling 7043 non-null object
15 PaymentMethod 7043 non-null object
16 MonthlyCharges 7043 non-null float64
17 TotalCharges 7032 non-null float64
18 Churn 7043 non-null object
19 Date 7043 non-null object
dtypes: float64(2), int64(1), object(17)
memory usage: 1.1+ MB
```

We can observe that all 20 columns of the dataset do not have any Null-records within them, since the total number of rows is 7043 and the number of non-null records in each column is also 7043.

Now let's peek at the first few rows of our data frame

In [9]:

source dataset.loc[0]

Out[9]:

customerID 0002-ORFBO Female gender SeniorCitizen 0 Partner Yes Dependents Yes PhoneService Yes InternetService DSL OnlineSecurity No OnlineBackup No DeviceProtection No TechSupport No StreamingTV No StreamingMovies No Contract One year PaperlessBilling Yes Electronic Check PaymentMethod MonthlyCharges 65.60 593.30 TotalCharges Churn No 01 Jan, 2010 Date Name: 0, dtype: object

In [10]:

source_dataset.head(10)

Out[10]:

| CI | ıstomerID | gender | SeniorCitize | n Pa | artner D | ependents | PhoneService | InternetService | OnlineSecurity | OnlineBackup | DeviceProtection | TechSupport | StreamingTV | StreamingMovies | Contract | PaperlessBilling | PaymentMethod | MonthlyCharges 1 | TotalCharges |
|------|----------------|--------|--------------|------|----------|-----------|--------------|-----------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|------------------------|------------------|---------------------------|------------------|--------------|
| 0 | 0002- ORFBO | Female | | 0 | Yes | Yes | Yes | DSL | No | No | No | No | No | No | One year | Yes | Electronic Check | 65.60 | 593.30 |
| 1 | 0003- MKNFE | Male | | 0 | No | No | Yes | No | No internet service | Month- to- month | Yes | Mailed Check | 59.90 | 542.40 |
| 2 | 0004- TLHLJ | Male | | 0 | No | No | Yes | DSL | No | No | No | No | No | No | Month- to- month | Yes | Credit card (automatic) | 73.90 | 280.85 |
| 3 | 0011- IGKFF | Male | | 1 | Yes | No | Yes | DSL | No | No | No | No | No | No | Month- to- month | Yes | Credit card (automatic) | 98.00 | 1237.85 |
| 4 | 0013- EXCHZ | Female | | 1 | Yes | No | Yes | DSL | Yes | Yes | No | No | No | No | Month- to- month | Yes | Electronic Check | 83.90 | 267.40 |
| 5 | 0013- MHZWF | Female | | 0 | No | Yes | Yes | DSL | No | No | No | No | No | No | Month- to- month | Yes | Mailed Check | 69.40 | 571.45 |
| 6 | 0013- SMEOE | Female | | 1 | Yes | No | Yes | No | No internet service | Two year | Yes | Credit card (automatic) | 109.70 | 7904.25 |
| 7 | 0014- BMAQU | Male | | 0 | Yes | No | Yes | No | No internet service | Two year | Yes | Electronic Check | 84.65 | 5377.80 |
| 8 | 0015- UOCOJ | Female | | 1 | No | No | Yes | DSL | No | No | No | No | No | No | Month- to- month | Yes | Bank transfer (automatic) | 48.20 | 340.35 |
| 9 00 | 16-QLJIS | Female | | 0 | Yes | Yes | Yes | No | No internet service | Two year | Yes | Electronic Check | 90.45 | 5957.90 |
| | | | | | | | | | | | | | | | | | | | 1 |

Fit the best possible datatypes for columns of type object.

```
In [11]:
source dataset = source dataset.convert dtypes()
source dataset.info()
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 7043 entries, 0 to 7042
Data columns (total 20 columns):
# Column Non-Null Count Dtype
--- -----
                      -----
0 customerID 7043 non-null string
1 gender 7043 non-null string
2 SeniorCitizen 7043 non-null Int64
3 Partner 7043 non-null string
4 Dependents 7043 non-null string
5 PhoneService 7043 non-null string
6 InternetService 7043 non-null string
7 OnlineSecurity 7043 non-null string
8 OnlineBackup 7043 non-null string
9 DeviceProtection 7043 non-null string
10 TechSupport 7043 non-null string
11 StreamingTV 7043 non-null string
12 StreamingMovies 7043 non-null string
13 Contract 7043 non-null string
14 PaperlessBilling 7043 non-null string
15 PaymentMethod 7043 non-null string
16 MonthlyCharges 7043 non-null Float64
17 TotalCharges 7032 non-null Float64
                       7043 non-null string
18 Churn
19 Date
                       7043 non-null string
dtypes: Float64(2), Int64(1), string(17)
memory usage: 1.1 MB
In [12]:
source dataset.columns
Out[12]:
Index(['customerID', 'gender', 'SeniorCitizen', 'Partner', 'Dependents',
       'PhoneService', 'InternetService', 'OnlineSecurity', 'OnlineBackup',
       'DeviceProtection', 'TechSupport', 'StreamingTV', 'StreamingMovies',
       'Contract', 'PaperlessBilling', 'PaymentMethod', 'MonthlyCharges',
       'TotalCharges', 'Churn', 'Date'],
      dtype='object')
```

Split the Datatypes into Numerical and Categorical attributes

Let's Segregate the columns with numerical values

```
In [13]:
source_dataset.describe(include=['number'])
```

| | SeniorCitizen | MonthlyCharges | TotalCharges |
|-------|---------------|----------------|--------------|
| count | 7043.00 | 7043.00 | 7032.00 |
| mean | 0.16 | 64.76 | 2283.30 |
| std | 0.37 | 30.09 | 2266.77 |
| min | 0.00 | 18.25 | 18.80 |
| 25% | 0.00 | 35.50 | 401.45 |

Out[13]:

| 50% | SeniorCitizen 0.00 | MonthlyCharges 70.35 | TotalCharges 1397.47 |
|-----|-----------------------|-------------------------|-------------------------|
| | | | |
| 75% | 0.00 | 89.85 | 3794.74 |
| max | 1 00 | 118 75 | 8684 80 |

Let's Segregate the columns with categorical values

```
In [14]:
source_dataset.describe(exclude=['number'])
```

Out[14]:

| | customerID | gender | Partner | Dependents | PhoneService | InternetService | OnlineSecurity | OnlineBackup | DeviceProtection | TechSupport | StreamingTV | StreamingMovies | Contract | PaperlessBilling | PaymentMethod | Churn | Date |
|--------|------------|--------|---------|------------|--------------|-----------------|----------------|--------------|------------------|-------------|-------------|-----------------|----------------|------------------|-------------------------|-------|--------------|
| count | 7043 | 7043 | 7043 | 7043 | 7043 | 7043 | 7043 | 7043 | 7043 | 7043 | 7043 | 7043 | 7043 | 7043 | 7043 | 7043 | 7043 |
| unique | 7043 | 2 | 2 | 2 | 2 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 2 | 4 | 2 | 3346 |
| top | 0002-ORFBO | Male | No | No | Yes | Fiber optic | No | No | No | No | No | No | Month-to-month | Yes | Credit card (automatic) | No | 04 Feb, 2011 |
| freq | 1 | 3555 | 3641 | 4933 | 5016 | 2917 | 3584 | 3543 | 3518 | 3547 | 3216 | 3241 | 3875 | 5019 | 1892 | 5174 | 7 |

Features in the Dataset:

Continuous Features:

SeniorCitizen, MonthlyCharges, TotalCharges

Categorical Features:

customerID, gender, Partner, Dependents, PhoneService, InternetService, OnlineSecurity, OnlineBackup, DeviceProtection, TechSupport, StreamingTV, StreamingMovies, Contract, PaperlessBilling, PaymentMethod, Churn, Date

1.B.Data Quality Report for Continuous Features:

Code refererred from CSCI 6409 - Tutorial 2

def build continuous features report(data df):

```
In [15]:
```

```
"""Build tabular report for continuous features"""
stats = {
    "Count": len,
   "Miss %": lambda df: df.isna().sum() / len(df) * 100,
   "Card.": lambda df: df.nunique(),
   "Min": lambda df: df.min(),
   "1st Qrt.": lambda df: df.quantile(0.25),
   "Mean": lambda df: df.mean(),
   "Median": lambda df: df.median(),
   "3rd Qrt": lambda df: df.quantile(0.75),
    "Max": lambda df: df.max(),
    "Std. Dev.": lambda df: df.std(),
contin feat names = data df.select dtypes("number").columns
continuous data df = data df[contin feat names]
report df = pd.DataFrame(index=contin feat names, columns=stats.keys())
for stat name, fn in stats.items():
    # NOTE: ignore warnings for empty features
    with warnings.catch warnings():
       warnings.simplefilter("ignore", category=RuntimeWarning)
        report df[stat name] = fn(continuous data df)
```

```
return report_df
build_continuous_features_report(source_dataset)
```

| | Count | Miss % | Card. | Min | 1st Qrt. | Mean | Median | 3rd Qrt | Max | Std. Dev. |
|----------------|-------|--------|-------|-------|----------|---------|---------|---------|---------|-----------|
| SeniorCitizen | 7043 | 0.00 | 2 | 0.00 | 0.00 | 0.16 | 0.00 | 0.00 | 1.00 | 0.37 |
| MonthlyCharges | 7043 | 0.00 | 1585 | 18.25 | 35.50 | 64.76 | 70.35 | 89.85 | 118.75 | 30.09 |
| TotalCharges | 7043 | 0.16 | 6530 | 18.80 | 401.45 | 2283.30 | 1397.47 | 3794.74 | 8684.80 | 2266.77 |

Data Quality Report for Categorical Features:

Code refererred from <u>CSCI 6409 - Tutorial 2</u>

Out[15]:

```
In [16]:
def build_categorical_features_report(data_df):
    """Build tabular report for categorical features"""
    def mode(df):
        return df.apply(lambda ft: ft.mode().to list()).T
    def mode freq(df):
        return df.apply(lambda ft: ft.value counts()[ft.mode()].sum())
    def second mode(df):
        return df.apply(lambda ft: ft[~ft.isin(ft.mode())].mode().to_list())
    def second mode freq(df):
        return df.apply(
           lambda ft: ft[~ft.isin(ft.mode())]
           .value counts()[ft[~ft.isin(ft.mode())].mode()]
    stats = {
        "Count": len,
        "Miss %": lambda df: df.isna().sum() / len(df) * 100,
        "Card.": lambda df: df.nunique(),
        "Mode": mode,
       "Mode Freq": mode freq,
        "Mode %": lambda df: mode freq(df) / len(df) * 100,
        "2nd Mode": second mode,
        "2nd Mode Freq": _second_mode_freq,
        "2nd Mode %": lambda df: _second_mode_freq(df) / len(df) * 100,
    cat feat names = data df.select dtypes(exclude="number").columns
    continuous data df = data df[cat feat names]
    report_df = pd.DataFrame(index=cat_feat_names, columns=stats.keys())
    for stat name, fn in stats.items():
        # NOTE: ignore warnings for empty features
        with warnings.catch warnings():
           warnings.simplefilter("ignore", category=RuntimeWarning)
           report_df[stat_name] = fn(continuous_data_df)
    return report_df
```

```
In [17]:
build_categorical_features_report(source_dataset)
Out[17]:
```

| | Count | Miss % | Card. | Mode | Mode Freq | Mode % | 2nd Mode | 2nd Mode Freq | 2nd Mode % |
|------------------|-------|--------|-------|--|-----------|--------|---|---------------|------------|
| customerID | 7043 | 0.00 | 7043 | [0002-ORFBO, 0003-MKNFE, 0004-TLHLJ, 0011-IGKF | 7043 | 100.00 | 0 | 0 | 0.00 |
| gender | 7043 | 0.00 | 2 | [Male] | 3555 | 50.48 | [Female] | 3488 | 49.52 |
| Partner | 7043 | 0.00 | 2 | [No] | 3641 | 51.70 | [Yes] | 3402 | 48.30 |
| Dependents | 7043 | 0.00 | 2 | [No] | 4933 | 70.04 | [Yes] | 2110 | 29.96 |
| PhoneService | 7043 | 0.00 | 2 | [Yes] | 5016 | 71.22 | [No] | 2027 | 28.78 |
| InternetService | 7043 | 0.00 | 3 | [Fiber optic] | 2917 | 41.42 | [DSL] | 2708 | 38.45 |
| OnlineSecurity | 7043 | 0.00 | 3 | [No] | 3584 | 50.89 | [Yes] | 2041 | 28.98 |
| OnlineBackup | 7043 | 0.00 | 3 | [No] | 3543 | 50.31 | [Yes] | 2082 | 29.56 |
| DeviceProtection | 7043 | 0.00 | 3 | [No] | 3518 | 49.95 | [Yes] | 2107 | 29.92 |
| TechSupport | 7043 | 0.00 | 3 | [No] | 3547 | 50.36 | [Yes] | 2078 | 29.50 |
| StreamingTV | 7043 | 0.00 | 3 | [No] | 3216 | 45.66 | [Yes] | 2409 | 34.20 |
| StreamingMovies | 7043 | 0.00 | 3 | [No] | 3241 | 46.02 | [Yes] | 2384 | 33.85 |
| Contract | 7043 | 0.00 | 3 | [Month-to-month] | 3875 | 55.02 | [Two year] | 1695 | 24.07 |
| PaperlessBilling | 7043 | 0.00 | 2 | [Yes] | 5019 | 71.26 | [No] | 2024 | 28.74 |
| PaymentMethod | 7043 | 0.00 | 4 | [Credit card (automatic)] | 1892 | 26.86 | [Bank transfer (automatic)] | 1876 | 26.64 |
| Churn | 7043 | 0.00 | 2 | [No] | 5174 | 73.46 | [Yes] | 1869 | 26.54 |
| Date | 7043 | 0.00 | 3346 | [04 Feb, 2011, 04 Jul, 2019, 06 Feb, 2018, 07 | 70 | 0.99 | [01 Dec, 2020, 01 May, 2020, 01 Sep, 2018, 02 | 216 | 3.07 |

Visualization of Continuous Features

```
In [18]:
source_dataset.describe(include=['number'])
Out[18]:
```

| | SeniorCitizen | MonthlyCharges | TotalCharges |
|-------|---------------|----------------|--------------|
| count | 7043.00 | 7043.00 | 7032.00 |
| mean | 0.16 | 64.76 | 2283.30 |
| std | 0.37 | 30.09 | 2266.77 |
| min | 0.00 | 18.25 | 18.80 |
| 25% | 0.00 | 35.50 | 401.45 |
| 50% | 0.00 | 70.35 | 1397.47 |
| 75% | 0.00 | 89.85 | 3794.74 |
| max | 1.00 | 118.75 | 8684.80 |

Configuring Plot properties

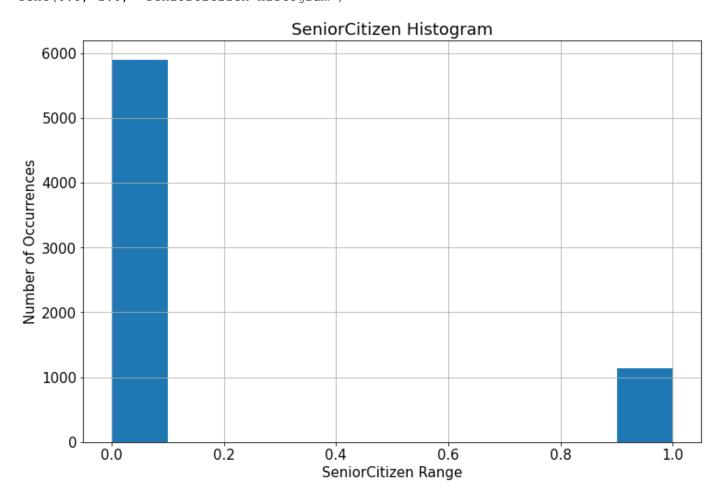
```
In [19]:

from matplotlib import pyplot as plt
%matplotlib inline
plt.rcParams["figure.figsize"] = [12, 8]
plt.rcParams["font.size"] = 15
```

Histogram for the column - SeniorCitizen

```
In [20]:
source_dataset.hist(column=['SeniorCitizen'])
plt.xlabel('SeniorCitizen Range')
plt.ylabel('Number of Occurrences')
plt.title('SeniorCitizen Histogram')
```

Text(0.5, 1.0, 'SeniorCitizen Histogram')



Histogram for the column - MonthlyCharges

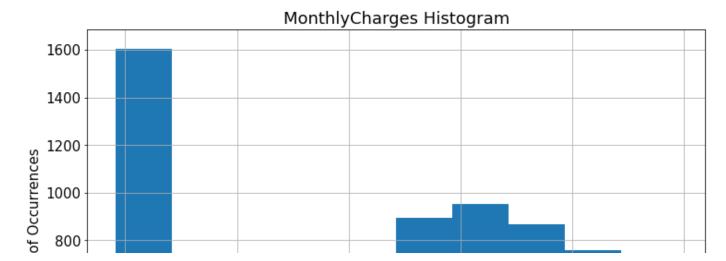
```
In [21]:
```

Out[20]:

```
source_dataset.hist(column=['MonthlyCharges'])
plt.xlabel('MonthlyCharges Range')
plt.ylabel('Number of Occurrences')
plt.title('MonthlyCharges Histogram')
```

Out[21]:

Text(0.5, 1.0, 'MonthlyCharges Histogram')





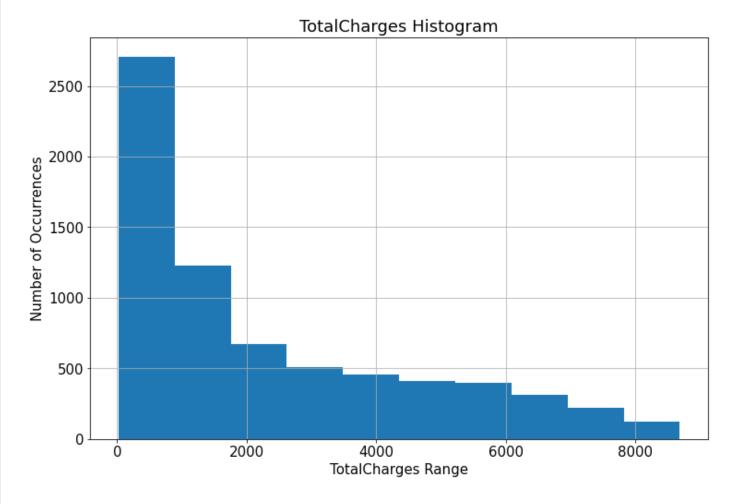
Histogram for the column - TotalCharges

In [22]:

```
source_dataset.hist(column=['TotalCharges'])
plt.xlabel('TotalCharges Range')
plt.ylabel('Number of Occurrences')
plt.title('TotalCharges Histogram')
```

Out[22]:

Text(0.5, 1.0, 'TotalCharges Histogram')



In [23]:

```
# continuous_features = source_dataset.describe(include=['number']).columns
# for col in continuous_features:
# source_dataset.hist(column=['{}'.format(col)])
# plt.xlabel('{} Range'.format(col))
# plt.ylabel('Number of Occurrences')
# plt.title('{} Histogram'.format(col))
```

In [23]:

Visualization of Categorical Features

```
In [24]:
source_dataset.describe(exclude=['number'])
Out[24]:
```

| | customerID | gender | Partner | Dependents | PhoneService | InternetService | OnlineSecurity | OnlineBackup | DeviceProtection | TechSupport | StreamingTV | Streaming Movies | Contract | Paperless Billing | PaymentMethod | Churn | Date |
|--------|------------|--------|---------|------------|--------------|-----------------|----------------|--------------|------------------|-------------|-------------|------------------|----------------|-------------------|-------------------------|-------|--------------|
| count | 7043 | 7043 | 7043 | 7043 | 7043 | 7043 | 7043 | 7043 | 7043 | 7043 | 7043 | 7043 | 7043 | 7043 | 7043 | 7043 | 7043 |
| unique | 7043 | 2 | 2 | 2 | 2 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 2 | 4 | 2 | 3346 |
| top | 0002-ORFBO | Male | No | No | Yes | Fiber optic | No | No | No | No | No | No | Month-to-month | Yes | Credit card (automatic) | No | 04 Feb, 2011 |
| freq | 1 | 3555 | 3641 | 4933 | 5016 | 2917 | 3584 | 3543 | 3518 | 3547 | 3216 | 3241 | 3875 | 5019 | 1892 | 5174 | 7 |

CustomerId

Out[25]:

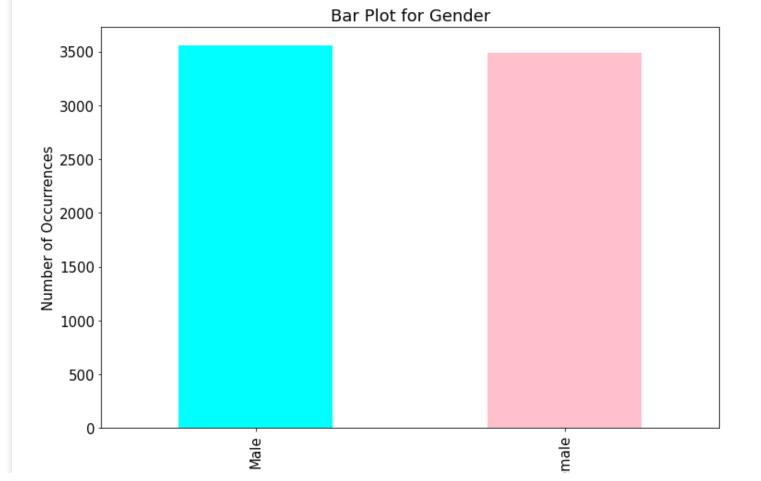
We are not going to find out the distribution of Customer Id, since we already know that each row corresponds to an unique customer and that the cardinality of the column is 7043.

Frequencies of Male & Female for the Column - "Gender"

```
In [25]:

p1 = source_dataset['gender'].value_counts().plot.bar(color=['cyan', 'pink']);
plt.xlabel('Gender Categories')
plt.ylabel('Number of Occurrences')
plt.title('Bar Plot for Gender')
```

Text(0.5, 1.0, 'Bar Plot for Gender')



æ

Gender Categories

Frequency Distribution for the Column - "Partner"

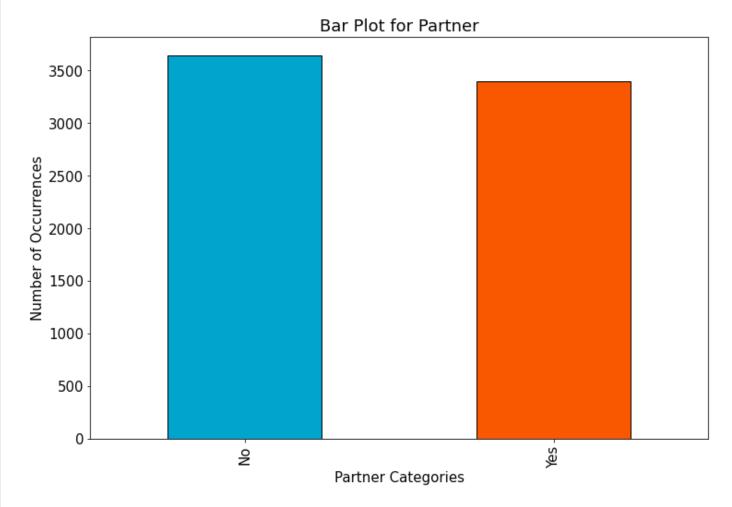
```
In [26]:
p1 = source_dataset['Partner'].value_counts().plot.bar(color=['#00A4CCFF', '#F95700FF'],edgecolor='black');
```

plt.xlabel('Partner Categories') plt.ylabel('Number of Occurrences')

plt.title('Bar Plot for Partner')

Out[26]:

Text(0.5, 1.0, 'Bar Plot for Partner')



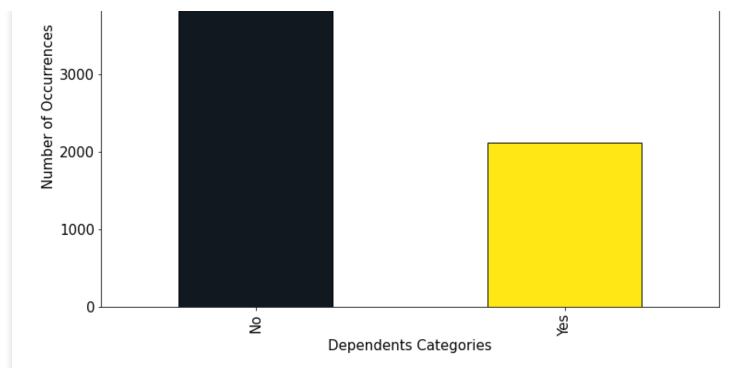
Frequency Distribution for the Column - "Dependents"

Text(0.5, 1.0, 'Bar Plot for Dependents')

```
In [27]:
p1 = source_dataset['Dependents'].value_counts().plot.bar(color=['#101820FF', '#FEE715FF', 'brown'],edgecolor='black');
plt.xlabel('Dependents Categories')
plt.ylabel('Number of Occurrences')
plt.title('Bar Plot for Dependents')
Out[27]:
```

Bar Plot for Dependents



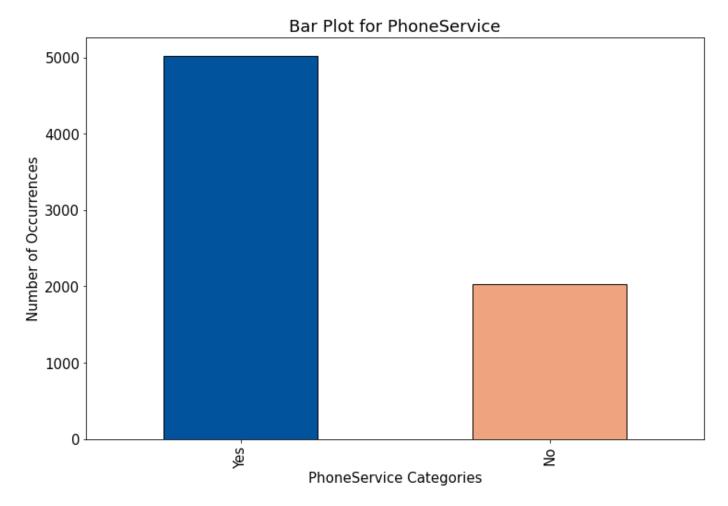


Frequency Distribution for the Column - "PhoneService"

```
In [28]:

p1 = source_dataset['PhoneService'].value_counts().plot.bar(color=['#00539CFF', '#EEA47FFF', 'brown'],edgecolor='black');
plt.xlabel('PhoneService Categories')
plt.ylabel('Number of Occurrences')
plt.title('Bar Plot for PhoneService')
```

Out[28]:
Text(0.5, 1.0, 'Bar Plot for PhoneService')



Francour Distribution for the Column - "InternetService"

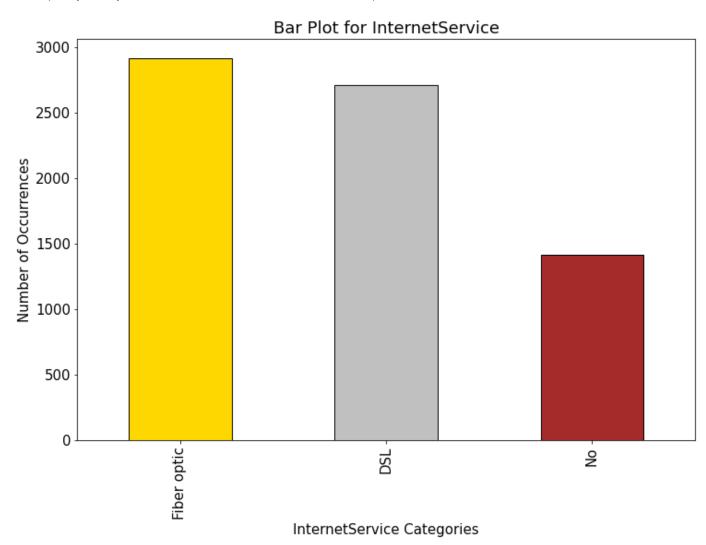
I requericy Pianipunou for the Committee interference vice

```
In [29]:

p1 = source_dataset['InternetService'].value_counts().plot.bar(color=['gold', 'silver', 'brown'],edgecolor='black');
plt.xlabel('InternetService Categories')
plt.ylabel('Number of Occurrences')
plt.title('Bar Plot for InternetService')
```

out[25].

Text(0.5, 1.0, 'Bar Plot for InternetService')



Frequency Distribution for the Column - "OnlineSecurity"

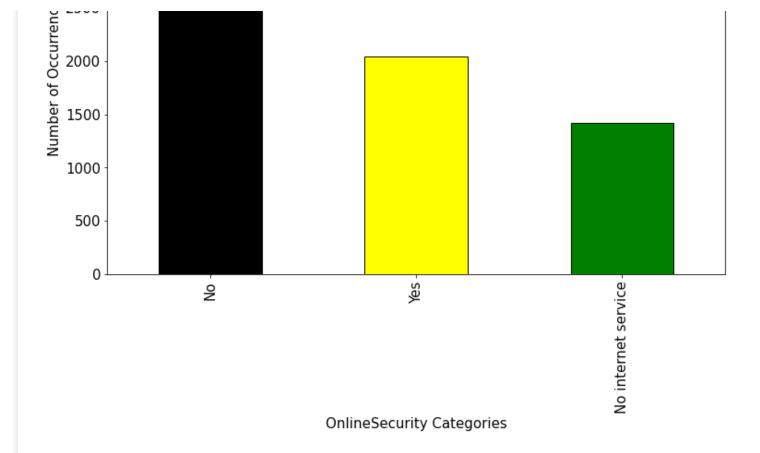
```
In [30]:

p1 = source_dataset['OnlineSecurity'].value_counts().plot.bar(color=['black', 'yellow', 'green', 'purple', 'cyan'],edgecolor='black');
plt.xlabel('OnlineSecurity Categories')
plt.ylabel('Number of Occurrences')
plt.title('Bar Plot for OnlineSecurity')
```

Out[30]:

Text(0.5, 1.0, 'Bar Plot for OnlineSecurity')





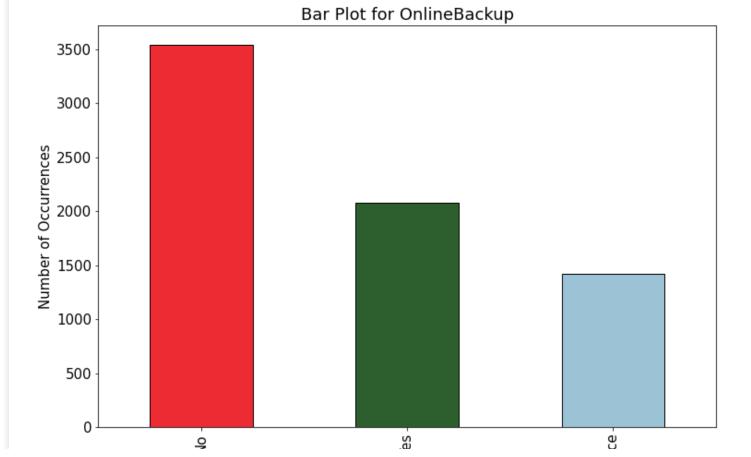
Frequency Distribution for the Column - "OnlineBackup"

```
In [31]:

p1 = source_dataset['OnlineBackup'].value_counts().plot.bar(color=['#ED2B33FF', '#2C5F2D','#9CC3D5FF'],edgecolor='black');
plt.xlabel('OnlineBackup Categories')
plt.ylabel('Number of Occurrences')
plt.title('Bar Plot for OnlineBackup')

Out[31]:
```

Text(0.5, 1.0, 'Bar Plot for OnlineBackup')



No internet servi

OnlineBackup Categories

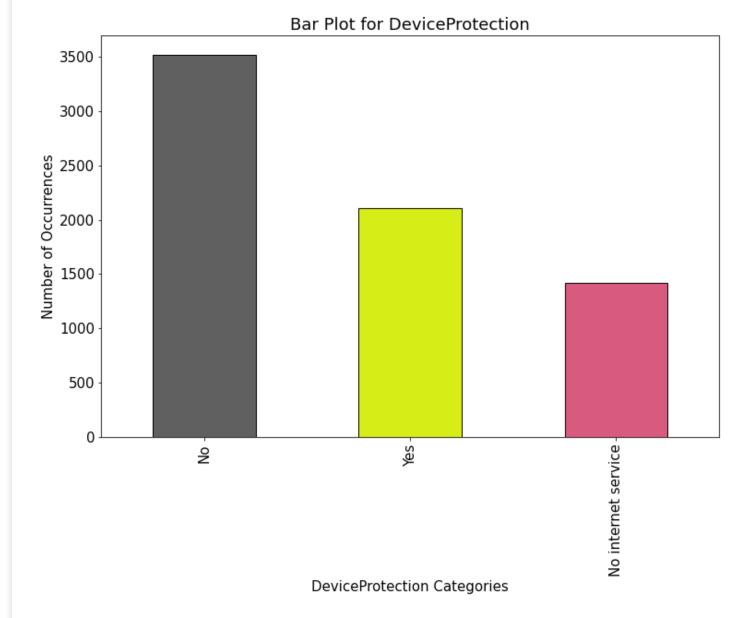
Frequency Distribution for the Column - "DeviceProtection"

```
In [32]:
```

```
p1 = source_dataset['DeviceProtection'].value_counts().plot.bar(color=['#606060FF', '#D6ED17FF','#D85A7FFF'],edgecolor='black');
plt.xlabel('DeviceProtection Categories')
plt.ylabel('Number of Occurrences')
plt.title('Bar Plot for DeviceProtection')
```

Out[32]:

Text(0.5, 1.0, 'Bar Plot for DeviceProtection')



Frequency Distribution for the Column - "TechSupport"

```
In [33]:
```

p1 = source_dataset['TechSupport'].value_counts().plot.bar(color=['#FC766A', '#5B84B1','#00203FFF'],edgecolor='black');
plt.xlabel('TechSupport Categories')

```
Out[33]:
Text(0.5, 1.0, 'Bar Plot for TechSupport')
                                                   Bar Plot for TechSupport
    3500
    3000
 Number of Occurrences 2500 1500
    1000
      500
                                                                     Yes
                                                                                                           No internet service
                              \stackrel{\circ}{\mathsf{N}}
                                                      TechSupport Categories
```

Frequency Distribution for the Column - "StreamingTV"

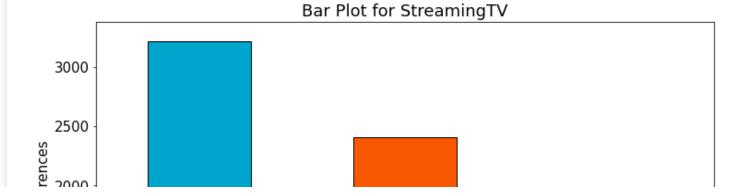
```
In [34]:
```

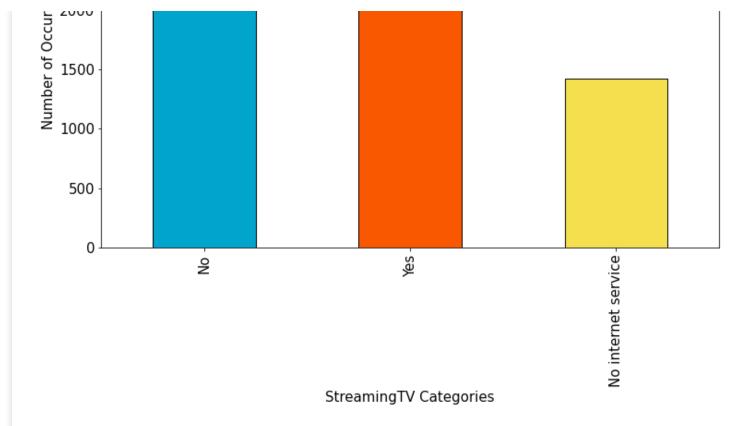
```
p1 = source_dataset['StreamingTV'].value_counts().plot.bar(color=['#00A4CCFF', '#F95700FF','#F4DF4EFF'],edgecolor='black');
plt.xlabel('StreamingTV Categories')
plt.ylabel('Number of Occurrences')
plt.title('Bar Plot for StreamingTV')
```

Out[34]:

Text(0.5, 1.0, 'Bar Plot for StreamingTV')

plt.ylabel('Number of Occurrences')
plt.title('Bar Plot for TechSupport')





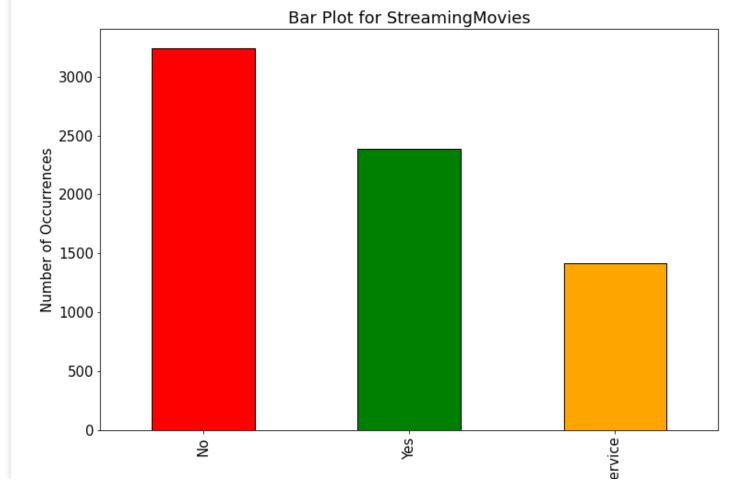
Frequency Distribution for the Column - "StreamingMovies"

```
In [35]:
```

```
p1 = source_dataset['StreamingMovies'].value_counts().plot.bar(color=['red', 'green', 'orange'],edgecolor='black');
plt.xlabel('StreamingMovies Categories')
plt.ylabel('Number of Occurrences')
plt.title('Bar Plot for StreamingMovies')
```

Out[35]:

Text(0.5, 1.0, 'Bar Plot for StreamingMovies')



StreamingMovies Categories

p1 = source_dataset['Contract'].value_counts().plot.bar(color=['gold', 'silver', 'brown'],edgecolor='black');

Frequency Distribution for the Column - "Contract"

In [36]:

Out[37]:

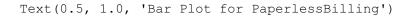
plt.xlabel('Contract Categories')

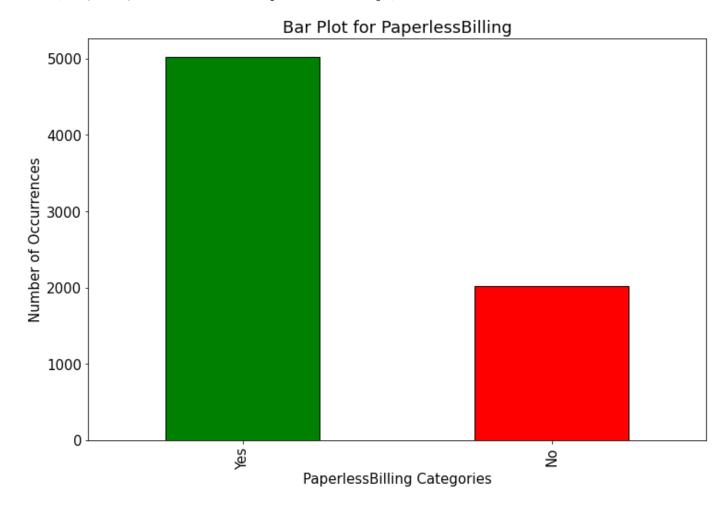
```
plt.ylabel('Number of Occurrences')
plt.title('Bar Plot for Contract')
Out[36]:
Text(0.5, 1.0, 'Bar Plot for Contract')
                                              Bar Plot for Contract
    4000
    3500
    3000
 Number of Occurrences 2500 2000 1500
    1000
     500
                                                           Two year
                          Month-to-month
                                                                                            One year
                                                 Contract Categories
```

Frequency Distribution for the Column - "PaperlessBilling"

```
In [37]:

p1 = source_dataset['PaperlessBilling'].value_counts().plot.bar(color=['green', 'red', 'green', 'purple', 'cyan'],edgecolor='black');
plt.xlabel('PaperlessBilling Categories')
plt.ylabel('Number of Occurrences')
plt.title('Bar Plot for PaperlessBilling')
```





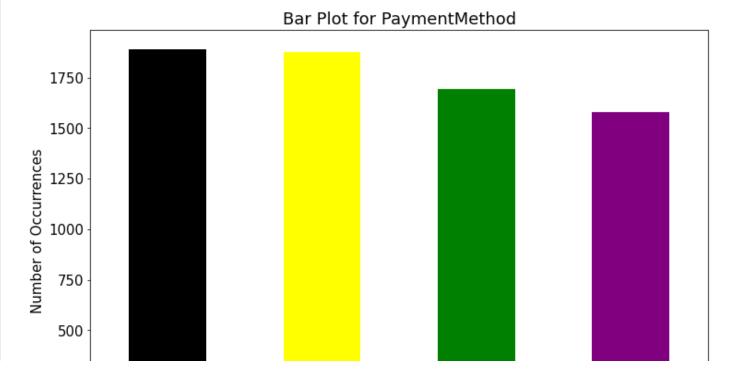
Frequency Distribution for the Column - "PaymentMethod"

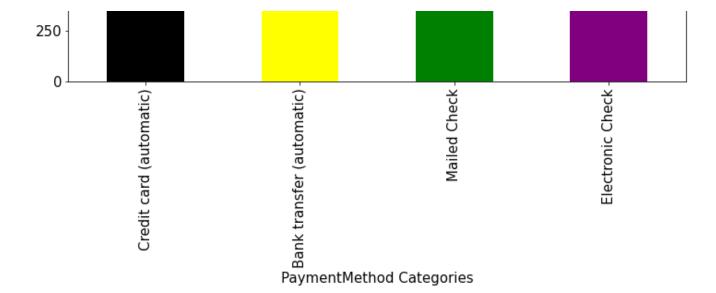
```
In [38]:
```

```
p1 = source_dataset['PaymentMethod'].value_counts().plot.bar(color=['black', 'yellow', 'green', 'purple', 'cyan']);
plt.xlabel('PaymentMethod Categories')
plt.ylabel('Number of Occurrences')
plt.title('Bar Plot for PaymentMethod')
```

Out[38]:

Text(0.5, 1.0, 'Bar Plot for PaymentMethod')





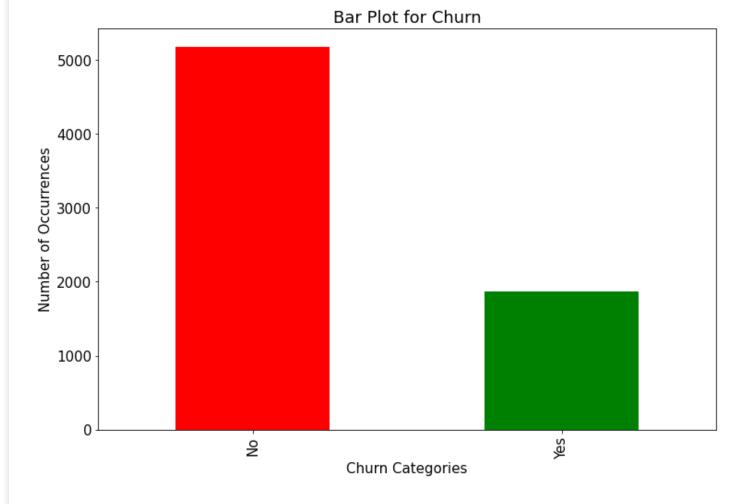
Frequency Distribution of values for the Column - "Churn"

```
In [39]:
```

```
p1 = source_dataset['Churn'].value_counts().plot.bar(color=['red', 'green'])
plt.xlabel('Churn Categories')
plt.ylabel('Number of Occurrences')
plt.title('Bar Plot for Churn')
# p1[0].set_color('r')
# p1[0].set_color('r')
```

Out[39]:

Text(0.5, 1.0, 'Bar Plot for Churn')



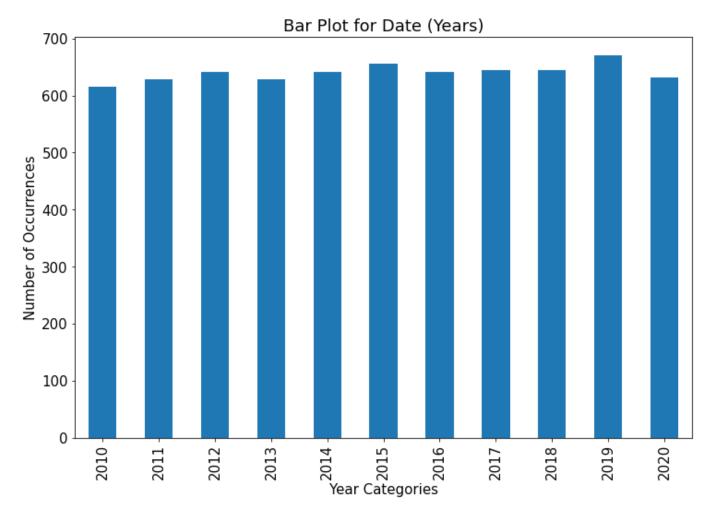
Frequencies of various Years for the Column - "Date"

In [40]:

```
source_dataset["Date"] = pd.to_datetime(source_dataset["Date"])
source_dataset["Date"].groupby(source_dataset["Date"].dt.year).count().plot(kind="bar")
plt.xlabel('Year Categories')
plt.ylabel('Number of Occurrences')
plt.title('Bar Plot for Date (Years)')
```

Out[40]:

Text(0.5, 1.0, 'Bar Plot for Date (Years)')



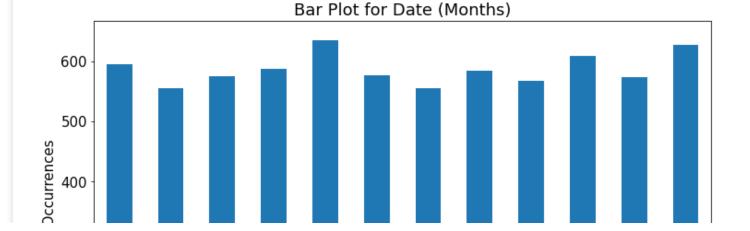
Frequencies of various Months for the Column - "Date"

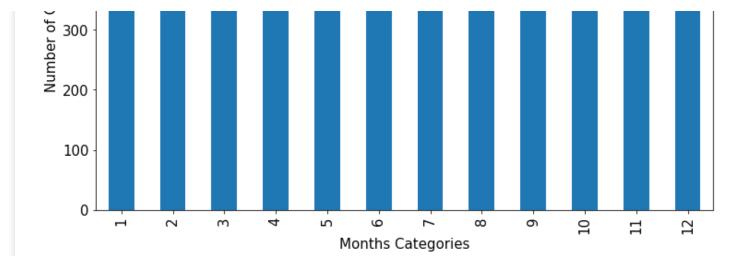
```
In [41]:
```

```
source_dataset["Date"] = pd.to_datetime(source_dataset["Date"])
source_dataset["Date"].groupby(source_dataset["Date"].dt.month).count().plot(kind="bar")
plt.xlabel('Months Categories')
plt.ylabel('Number of Occurrences')
plt.title('Bar Plot for Date (Months)')
```

Out[41]:

Text(0.5, 1.0, 'Bar Plot for Date (Months)')





1.C.Data Quality Issues, Plan and Preprocessing

Missing values:

By referring to cells: <u>Data Quality Report -1</u> and <u>Data Quality Report 2</u> (Continuous and Categorical) we can notice that the percentage of missing values across all features is zero, save the column - 'TotalCharges', where 0.16% of records (~11 rows) are null.

```
In [42]:
source_dataset.isna().sum().sum()
Out[42]:
11
```

Rendering the 11 rows / customers whose TotaCharges is Null

```
In [43]:
source_dataset[source_dataset['TotalCharges'].isna()]
Out[43]:
```

| | customerID | gender | SeniorCitizen | Partner | Dependents | PhoneService | InternetService | OnlineSecurity | OnlineBackup | DeviceProtection | TechSupport | StreamingTV | StreamingMovies | Contract | PaperlessBilling | PaymentMethod | MonthlyCharges | TotalCharges |
|------|----------------|--------|---------------|---------|------------|--------------|-----------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|-------------|------------------|---------------------------|----------------|--------------|
| 945 | 1371- DWPAZ | Female | 0 | Yes | Yes | Yes | No | No internet service | Two year | Yes | Bank transfer (automatic) | 56.05 | <na></na> |
| 1731 | 2520- SGTTA | Female | 0 | Yes | Yes | Yes | No | No internet service | Two year | Yes | Mailed Check | 20.00 | <na></na> |
| 1906 | 2775- SEFEE | Male | 0 | No | Yes | Yes | No | No internet service | Two year | Yes | Bank transfer (automatic) | | <na></na> |
| 2025 | 2923- ARZLG | Male | 0 | Yes | Yes | Yes | DSL | No | No | No | No | No | No | One year | Yes | Credit card (automatic) | 19.70 | <na></na> |
| 2176 | 3115- CZMZD | Male | 0 | No | Yes | Yes | DSL | Yes | No | No | No | No | No | Two year | Yes | Electronic Check | ソロッち | <na></na> |
| 2250 | 3213- VVOLG | Male | 0 | Yes | Yes | Yes | Fiber optic | Yes | No | No | No | No | No | Two year | Yes | Electronic Check | | <na></na> |
| 2855 | 4075- WKNIU | Female | 0 | Yes | Yes | Yes | Fiber optic | No | No | No | No | No | No | Two year | Yes | Electronic Check | | <na></na> |
| 3052 | 4367- NUYAO | Male | 0 | Yes | Yes | Yes | DSL | No | Yes | No | No | Yes | Yes | Two year | Yes | Credit card (automatic) | | <na></na> |
| 3118 | 4472-LVYGI | Female | 0 | Yes | Yes | Yes | Fiber optic | Yes | No | No | No | Yes | No | Two year | Yes | Electronic Check | 52.55 | <na></na> |
| 4054 | 5709- | Female | 0 | Yes | Yes | No | Fiber optic | No | Yes | No | Yes | No | Yes | Two | Yes | Bank transfer | สมสา | <na></na> |

customerID gender SeniorCitizen Partner Dependents PhoneService InternetService OnlineSecurity OnlineBackup DeviceProtection TechSupport StreamingTV StreamingMovies Contract PaperlessBilling PaymentMethod MonthlyCharges TotalCharges Credit card DSL 19.85 Yes No Yes Yes Yes No Yes **OMVMY** year (automatic) Since we have only 11 rows that contain Null values for 'TotalCharges' we will eliminate these rows as we have assumed that these rows would not affect our analysis and predictions in a significant manner. In [44]: source dataset.dropna(inplace = True) In [45]: source_dataset.isna().sum().sum() Out[45]:

Irregular Cardinality

Female

Yes

Yes

Yes

The column 'SeniorCitizen' has a cardinality of 2, which is odd for a continuous feature, therefore we will be treating this column as a categorical feature.

DSL

No

No

Churn

Let's convert the feature 'Churn' into numeric values

```
In [46]:
source dataset['Churn'].replace(to replace='Yes', value='1', inplace=True)
source dataset['Churn'].replace(to replace='No', value='0', inplace=True)
source dataset['Churn'] = source dataset['Churn'].astype(int)
source dataset.dtypes
Out[46]:
customerID
                            string
gender
                            string
SeniorCitizen
                            Int64
Partner
                            string
                            string
Dependents
PhoneService
                            string
InternetService
                            string
OnlineSecurity
                            string
OnlineBackup
                            string
DeviceProtection
                            string
TechSupport
                            string
StreamingTV
                            string
StreamingMovies
                            string
Contract
                            string
PaperlessBilling
                            string
PaymentMethod
                            string
MonthlyCharges
                           Float64
TotalCharges
                           Float64
                            int64
Churn
                   datetime64[ns]
Date
dtype: object
In [47]:
source dataset.head(10)
Out[47]:
```

customerID gender SeniorCitizen Partner Dependents PhoneService InternetService OnlineSecurity OnlineBackup DeviceProtection TechSupport StreamingTV S

Electronic

Yes

65.60

593.30

No

No

| cu | ORFBO stomerID | gender | SeniorCitizen | Partner | Dependents | PhoneService | InternetService | OnlineSecurity | OnlineBackup | DeviceProtection | TechSupport | StreamingTV | StreamingMovies | year Contract | PaperlessBilling | Check PaymentMethod | MonthlyCharges | TotalCharges C |
|------|-------------------|--------|---------------|---------|------------|--------------|-----------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|------------------------|------------------|---------------------------|----------------|----------------|
| 1 | 0003- MKNFE | Male | 0 | No | No No | Yes | No | No internet service | Month- to- month | Yes | Mailed Check | 59.90 | 542.40 |
| 2 | 0004- TLHLJ | Male | 0 | No | No No | Yes | DSL | No | No | No | No | No | No | Month- to- month | | Credit card (automatic) | 73.90 | 280.85 |
| 3 | 0011- IGKFF | Male | 1 | Yes | s No | Yes | DSL | No | No | No | No | No | No | Month- to- month | Yes | Credit card (automatic) | 98.00 | 1237.85 |
| 4 | 0013- EXCHZ | Female | 1 | Yes | s No | Yes | DSL | Yes | Yes | No | No | No | No | Month- to- month | Yes | Electronic Check | 83.90 | 267.40 |
| 5 | 0013- MHZWF | Female | 0 | No | Yes | Yes | DSL | No | No | No | No | No | No | Month- to- month | Yes | Mailed Check | 69.40 | 571.45 |
| 6 | 0013- SMEOE | Female | 1 | Yes | , No | Yes | No | No internet service | Two year | Yes | Credit card (automatic) | 109.70 | 7904.25 |
| 7 | 0014- BMAQU | Male | 0 | Yes | s No | Yes | No | No internet service | Two year | Yes | Electronic Check | 84.65 | 5377.80 |
| 8 | 0015- UOCOJ | Female | 1 | No | No No | Yes | DSL | No | No | No | No | No | No | Month- to- month | Yes | Bank transfer (automatic) | 48.20 | 340.35 |
| 9 00 | 16-QLJIS | Female | 0 | Yes | Yes | Yes | No | No internet service | Two year | Yes | Electronic Check | 90.45 | 5957.90 |
| | | | | | | | | | | | | | | | | | | |

Tenure

In [48]:

The Feature 'Tenure' is calculated by determining the difference between a customer's 'join_date'/'Date' and a baseline Date. We have considered our baseline date to be May-30-2021.

Let's now add a new column - 'Tenure' to the dataframe

```
print(source_dataset["Date"].max())
print(source_dataset["Date"].min())

2020-12-30 00:00:00
2010-01-01 00:00:00

In [49]:
import datetime
end_date = datetime.date(2021, 5, 30)
print(end_date)
source_dataset["End_date"] = end_date
source_dataset.head(10)

2021-05-30
```

```
Out[49]:
```

| | customer | D gender | SeniorCitizen | Partner | Dependents | PhoneService | InternetService | OnlineSecurity | OnlineBackup | DeviceProtection | TechSupport | StreamingTV | StreamingMovies | Contract | PaperlessBilling | PaymentMethod | MonthlyCharges | TotalCharges C | CI |
|---|--------------|----------|---------------|---------|------------|--------------|-----------------|---------------------|---------------------|---------------------|---------------------|------------------------|---------------------|------------------------|------------------|----------------------------|----------------|----------------|----|
| 0 | 000: ORFB | Eomala | 0 | Yes | Yes | Yes | DSL | No | No | No | No | No | No | One year | Yes | Electronic Check | 65.60 | 593.30 | |
| 1 | 000: MKNF | - Male | 0 | No | No | Yes | No | No internet service | No internet service | No internet service | No internet service | No internet service | No internet service | Month- to- month | Yes | Mailed Check | 59.90 | 542.40 | |
| 2 | 000 TLHI | | 0 | No | No | Yes | DSL | No | No | No | No | No | No | Month- to- month | Yes | Credit card (automatic) | 73.90 | 280.85 | |

| | customerl | D gender | SeniorCitizen | Partner | Dependents | PhoneService | InternetService | OnlineSecurity | OnlineBackup | DeviceProtection | TechSupport | StreamingTV | StreamingMovies | Contract | PaperlessBilling | PaymentMethod | MonthlyCharges | TotalCharges Cl |
|---|--------------|-------------|---------------|---------|------------|--------------|-----------------|---------------------|---------------------|---------------------|---------------------|-------------|-----------------|------------------------|------------------|------------------------------|----------------|-----------------|
| 3 | IGKF | | 1 | Yes | No | Yes | DSL | No | No | No | No | No | No | to- month | Yes | Credit card (automatic) | 98.00 | 1237.85 |
| 4 | 0013 EXCH | - Female | 1 | Yes | No | Yes | DSL | Yes | Yes | No | No | No | No | Month- to- month | Yes | Electronic Check | 83.90 | 267.40 |
| 5 | 0013 MHZW | | 0 | No | Yes | Yes | DSL | No | No | No | No | No | No | Month- to- month | Yes | Mailed Check | 69.40 | 571.45 |
| 6 | 0013 SMEO | | 1 | Yes | No | Yes | No | No internet service | No internet service | No internet service | No internet service | | | Two year | Yes | Credit card (automatic) | 109.70 | 7904.25 |
| 7 | 0014 BMAQ | | 0 | Yes | No | Yes | No | No internet service | No internet service | No internet service | No internet service | | | Two year | Yes | Electronic Check | 84.65 | 5377.80 |
| 8 | 0018 UOCC | | 1 | No | No | Yes | DSL | No | No | No | No | No | No | Month- to- month | Yes | Bank transfer (automatic) | 48.20 | 340.35 |
| | 0016-QLJI | S Female | 0 | Yes | Yes | Yes | No | No internet service | No internet service | No internet service | No internet service | | | Two year | Yes | Electronic Check | 90.45 | 5957.90 |
| 4 | | | | | | | | | | | | | | | | | | Þ |

In [50]:

source_dataset["Tenure"] = (pd.to_datetime(source_dataset.End_date) - pd.to_datetime(source_dataset.Date)).dt.days
source_dataset.tail(10)

Out[50]:

| c | ustomerID | gender | SeniorCitize | en Pa | rtner | Dependents | PhoneService | InternetService | OnlineSecurity | OnlineBackup | DeviceProtection | TechSupport | StreamingTV | StreamingMovies | Contract | PaperlessBilling | PaymentMethod | MonthlyCharges | TotalCharges |
|------|----------------|--------|--------------|-------|-------|------------|--------------|-----------------|----------------|--------------|------------------|-------------|-------------|-----------------|------------------------|------------------|------------------------------|----------------|--------------|
| 7033 | 9975- SKRNR | Male | | 0 | No | No | No | Fiber optic | Yes | No | Yes | No | Yes | Yes | Month- to- month | No | Bank transfer (automatic) | 18.90 | 18.90 |
| 7034 | 9978- HYCIN | Male | | 1 | Yes | Yes | Yes | Fiber optic | Yes | No | Yes | Yes | Yes | Yes | One year | No | Credit card (automatic) | 84.95 | 4018.05 |
| 7035 | 9979- RGMZT | Female | | 0 | No | No | Yes | Fiber optic | No | No | No | Yes | Yes | Yes | One year | No | Bank transfer (automatic) | 94.05 | 633.45 |
| 7036 | 9985- MWVIX | Female | | 0 | No | No | Yes | Fiber optic | Yes | Yes | Yes | Yes | No | Yes | Month- to- month | Yes | Credit card (automatic) | 70.15 | 70.15 |
| 7037 | 9986- BONCE | Female | | 0 | No | No | No | Fiber optic | Yes | Yes | Yes | No | Yes | No | Month- to- month | No | Bank transfer (automatic) | 20.95 | 85.50 |
| 7038 | 9987- LUTYD | Female | | 0 | No | No | No | Fiber optic | Yes | Yes | No | Yes | No | Yes | One year | No | Bank transfer (automatic) | 55.15 | 742.90 |
| 7039 | 9992- RRAMN | Male | | 0 | Yes | No | No | Fiber optic | Yes | Yes | Yes | Yes | Yes | Yes | Month- to- month | No | Credit card (automatic) | 85.10 | 1873.70 |
| 7040 | 9992- UJOEL | Male | | 0 | No | No | No | Fiber optic | No | Yes | Yes | Yes | Yes | No | Month- to- month | No | Credit card (automatic) | 50.30 | 92.75 |
| 7041 | 9993- LHIEB | Male | | 0 | Yes | Yes | No | Fiber optic | No | No | Yes | No | Yes | Yes | Two year | No | Credit card (automatic) | 67.85 | 4627.65 |
| 7042 | 9995- HOTOH | Male | | 0 | Yes | Yes | Yes | Fiber optic | Yes | Yes | No | No | Yes | Yes | Two year | No | Credit card (automatic) | 59.00 | 3707.60 |
| 4 | | | | | | | | | | | | | | | | | | | Þ |

Note: We will be transforming the Dataframe after performing Exploratory Data Analysis by performing operations such as One-hot encoding.

Exploratory Data Analysis

Customer Attrition / Churn Distribution:

Let's visualize the percentage of customers who have retained their subscriptions or deactivated it. italicized text

References: Pie Charts with Plotly

Churn We can observe that 26.6% of the customers have deactivated their plans, which is around 1873 out of 7043 customers.

```
In [52]:
print(26.6/100*7043)
1873.438
```

Distribution of Senior Citizens

References: Pie Charts with Matplotlib

```
In [53]:
```

```
import matplotlib as mpl
colors = ['#00539CFF', '#EEA47FFF']
mpl.rcParams.update({'text.color' : "black"})
labels = 'No', 'Yes'
plt.figure(figsize = (12,5))
ax = ((source_dataset['SeniorCitizen'].value_counts()/len(source_dataset['SeniorCitizen']))*100).plot.pie(labels=labels, autopct='%1.1f%%', shadow=False, startangle=90, colors = colors)
ax.set_ylabel('Senior Citizens', fontsize = 12)
```

```
ax.set_title('% of Senior Citizens', fontsize = 12)
ax.axis('equal')

Out[53]:

(-1.1059512938819451,
1.1065875007007335,
-1.1055497655464688,
1.1002643080914476)

% of Senior Citizens

Yes

16.2%
```

We can observe that around 16% of customers are Senior Citizens whereas the rest are regular adults.

No

Distribution of Customers by Tenure

References: Seaborn Distribution Plots

100

50

1000

2000

3000

Tenure

Tenure Vs Contract Type

References: Seaborn Histogram Plots



From the charts, we can observe that the number of customers with high tenure is predominant for the 'month-month' contract type.

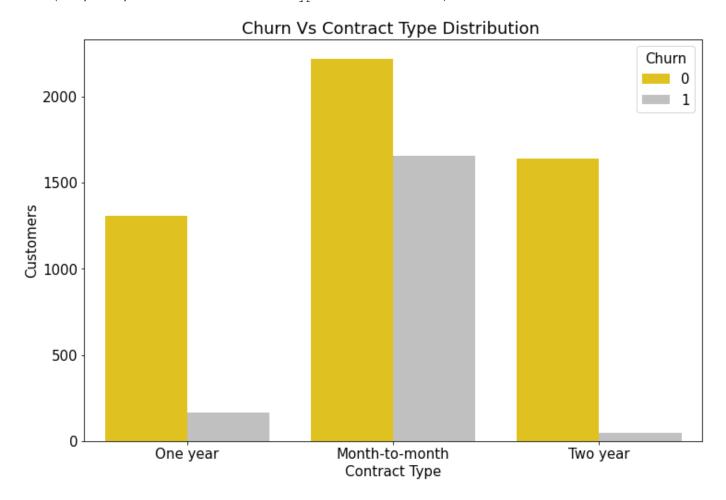
Churn Vs Contract Type

O Refers to 'No' / which means that the Customer has an active subscription with the organization.

1 Refers to 'Yes' / which means that the Customer has unsubscribed from the origanization's plan.

```
In [56]:
ax = sb.countplot(data = source_dataset, x = 'Contract', hue = 'Churn')
ax.set_ylabel('Customers')
ax.set_xlabel('Contract Type')
ax.set_title('Churn Vs Contract Type Distribution ')
Out [56]:
```

Text(0.5, 1.0, 'Churn Vs Contract Type Distribution ')



From the graph, we can observe that 'Month-to-Month' contracts have the highest customer retention as well as highest cutomer attrition among all the contract types.

Churn Vs Total Charges and Monthly Charges

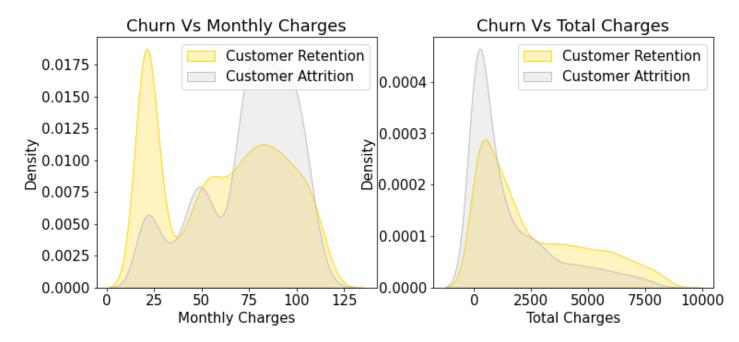
References: Seaborn KDE Plots

ax.set title('Churn Vs Monthly Charges')

In [57]:

Out[57]:

Text(0.5, 1.0, 'Churn Vs Total Charges')



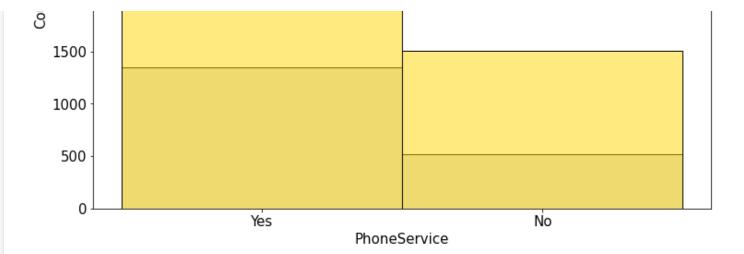
By observing the variations of the plot in both the graphs, we can come to a conclusion that the feature Monthly Charges is important for Determining Customer Churn or Attrition. The Feature Total Charges, however, doesn't represent much variation.

Distribution of customers for various services availed and comparison with the number of customers who cancelled their subscription (Churn)

Phone Service Vs Churn

₹ 2000

References: Seaborn Histogram Plots



From the graph above, we can observe that customers who had availed Phone Service are more in number than those who did not opt for Phone Service.

Internet Service Vs Churn

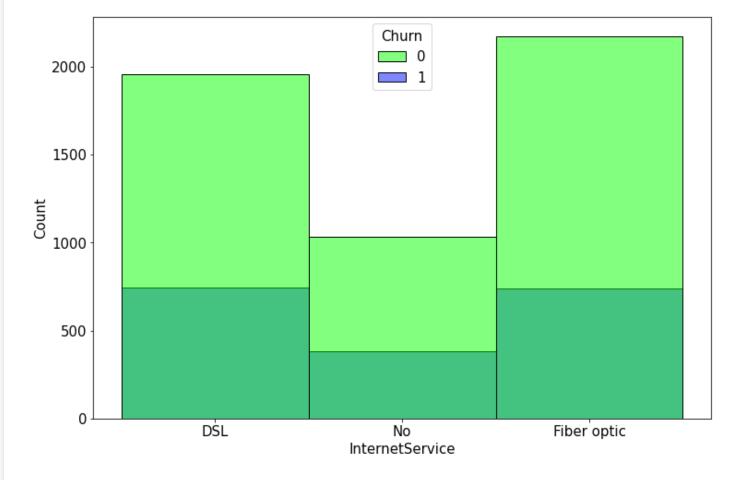
References: Seaborn Histogram Plots

In [59]:

sb.histplot(data=source_dataset,x="InternetService",hue='Churn', palette='hsv')

Out[59]:

<matplotlib.axes._subplots.AxesSubplot at 0x7f8fd070f510>



From the graph above, we can observe that customers who had availed Fibre Optic and DSL Service have a higher customer retention value than those who did not opt for Internet Service.

Online Service Vs Churn

References: Seaborn Histogram Plots

In [60]:

OnlineSecurity

sb.histplot(data=source_dataset,x='OnlineSecurity',hue='Churn', palette='prism')

From the graph above, we can observe that customers who didn't purchase Online Security features have lower churn values than those who did.

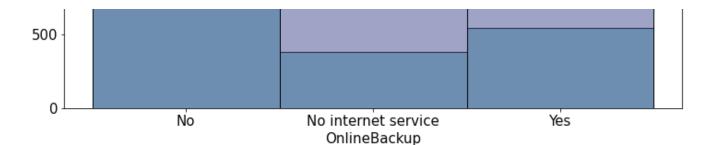
Internet Online Backup Service Vs Churn

References: <u>Seaborn Histogram Plots</u>

2000

0 th 0 1500

1000



From the graph above, we can observe that customers who did not purchase Online Backup service tend to keep their subscriptions active than than those who did.

No Internet Service Vs Churn

References: Seaborn Histogram Plots

```
In [62]:

sb.histplot(data=source_dataset,x="DeviceProtection",hue='Churn', palette='hsv')

Out[62]:

<matplotlib.axes._subplots.AxesSubplot at 0x7f8fd0578a10>

2500

1000

1000

500
```

From the graph above, we can observe that customers who did not purchase Device Protection service tend to keep their subscriptions active than than those who did.

Yes

Tech Support Vs Churn

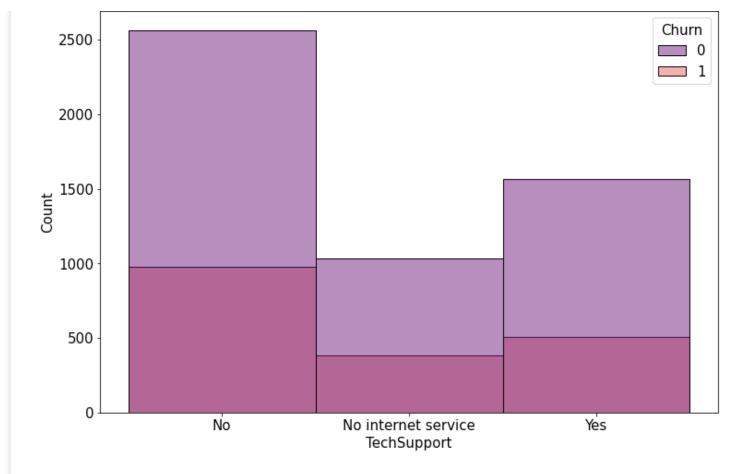
References: Seaborn Histogram Plots

No

```
In [63]:
sb.histplot(data=source_dataset,x="TechSupport",hue='Churn', palette='magma')
Out[63]:
<matplotlib.axes._subplots.AxesSubplot at 0x7f8fd055f290>
```

No internet service

DeviceProtection



From the graph above, we can observe that customers who did not purchase Device Protection service tend to keep their subscriptions active than than those who did.

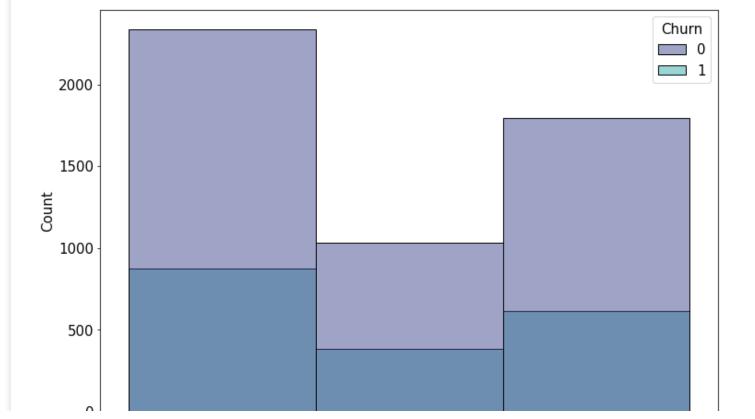
Streaming TV Vs Churn

Out[64]:

References: Seaborn Histogram Plots

```
In [64]:
sb.histplot(data=source_dataset, x='StreamingTV', hue='Churn', palette='mako')
```

<matplotlib.axes._subplots.AxesSubplot at 0x7f8fd0586250>



No No internet service Yes
StreamingTV

From the graph above, we can observe that customers who did not purchase Streaming TV service tend to keep their subscriptions active than than those who did.

Correlation Between the features in the dataset

Let's determine the correlation between all the features in the dataframe

```
In [65]:
source_dataset.head(10)
```

Out[65]:

| cu | stomerID | gender | SeniorCitizen | Partner | Dependents | PhoneService | InternetService | OnlineSecurity | OnlineBackup | DeviceProtection | TechSupport | StreamingTV | StreamingMovies | Contract | PaperlessBilling | Payment M ethod | MonthlyCharges | TotalCharges C |
|------|----------------|--------|---------------|---------|------------|--------------|-----------------|---------------------|------------------------|---------------------|---------------------|------------------------|---------------------|------------------------|------------------|---------------------------|----------------|----------------|
| 0 | 0002- ORFBO | Female | 0 | Yes | Yes | Yes | DSL | No | No | No | No | No | No | One year | Yes | Electronic Check | 65.60 | 593.30 |
| 1 | 0003- MKNFE | Male | 0 | No | No | Yes | No | No internet service | No internet service | No internet service | No internet service | No internet service | No internet service | Month- to- month | Yes | Mailed Check | 59.90 | 542.40 |
| 2 | 0004- TLHLJ | Male | 0 | No | No | Yes | DSL | No | No | No | No | No | No | Month- to- month | Yes | Credit card (automatic) | 73.90 | 280.85 |
| 3 | 0011- IGKFF | Male | 1 | Yes | No | Yes | DSL | No | No | No | No | No | No | Month- to- month | Yes | Credit card (automatic) | 98.00 | 1237.85 |
| 4 | 0013- EXCHZ | Female | 1 | Yes | No | Yes | DSL | Yes | Yes | No | No | No | No | Month- to- month | Yes | Electronic Check | 83.90 | 267.40 |
| 5 | 0013- MHZWF | Female | 0 | No | Yes | Yes | DSL | No | No | No | No | No | No | Month- to- month | Yes | Mailed Check | 69.40 | 571.45 |
| 6 | 0013- SMEOE | Female | 1 | Yes | No | Yes | No | No internet service | No internet service | No internet service | No internet service | No internet service | No internet service | Two year | Yes | Credit card (automatic) | 109.70 | 7904.25 |
| 7 | 0014- BMAQU | Male | 0 | Yes | No | Yes | No | No internet service | No internet service | No internet service | No internet service | No internet service | No internet service | Two year | Yes | Electronic Check | 84.65 | 5377.80 |
| 8 | 0015- UOCOJ | Female | 1 | No | No | Yes | DSL | No | No | No | No | No | No | Month- to- month | Yes | Bank transfer (automatic) | 48.20 | 340.35 |
| 9 00 | 16-QLJIS | Female | 0 | Yes | Yes | Yes | No | No internet service | No internet service | No internet service | No internet service | No internet service | No internet service | Two year | Yes | Electronic Check | 90.45 | 5957.90 |
| 4 | | | | | | | | | | | | | | | | | | <u>)</u> |

Let's perform 'one-hot encoding' to determine the correlation between features and subsequently build models to predict customer churn.

```
In [66]:
```

```
#categorical data
categorical_cols = ['gender',
    'SeniorCitizen',
    'Partner',
    'Dependents',
    'PhoneService',
    'InternetService',
    'OnlineSecurity',
    'OnlineBackup',
    'DeviceProtection',
    'TechSupport',
    'StreamingTV',
```

```
'StreamingMovies',
'Contract',
'PaperlessBilling',
'PaymentMethod']

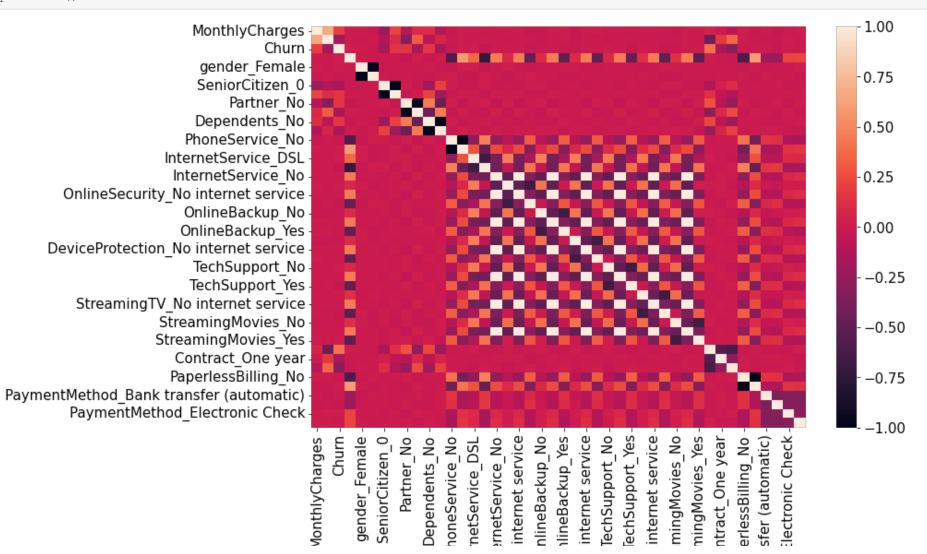
#import pandas as pd
transformed_df = pd.get_dummies(source_dataset, columns = categorical_cols)
transformed_df.head(5)
```

Out[66]:

| • | customerID M | MonthlyCharges | TotalCharges | Churn | Date | End_date | Tenure | gender_Female | gender_Male | SeniorCitizen_0 | SeniorCitizen_1 | Partner_No | Partner_Yes | Dependents_No | Dependents_Yes | PhoneService_No | PhoneService_Yes | InternetService_DSL |
|---|----------------|----------------|--------------|-------|----------------|----------------|--------|---------------|-------------|-----------------|-----------------|------------|-------------|---------------|----------------|-----------------|------------------|---------------------|
| 0 | 0002- ORFBO | 65.60 | 593.30 | 0 | 2010- 01-01 | 2021-05- 30 | 4167 | 1 | 0 | 1 | O | 0 | 1 | 1 | 0 1 | 0 | 1 | 1 |
| 1 | 0003- MKNFE | 59.90 | 542.40 | 0 | 2010- 01-01 | 2021-05- 30 | 4167 | 0 | 1 | 1 | O | 1 | 0 | | 1 0 | 0 | 1 | 0 |
| 2 | 0004- TLHLJ | 73.90 | 280.85 | 1 | 2010- 01-01 | 2021-05- 30 | 4167 | 0 | 1 | 1 | O | 1 | 0 | | 1 0 | 0 | 1 | 1 |
| 3 | 0011- IGKFF | 98.00 | 1237.85 | | 2010- 01-02 | 2021-05- 30 | 4166 | 0 | 1 | 0 | 1 | 0 | 1 | | 1 0 | 0 | 1 | 1 |
| 4 | 0013- EXCHZ | 83.90 | 267.40 | 1 | 2010- 01-03 | 2021-05- 30 | 4165 | 1 | 0 | 0 | 1 | 0 | 1 | | 1 0 | 0 | 1 | 1 |
| 4 | | | | | | | | | | | | | | | | | | У |

In [67]:

```
transformed_df.style
import matplotlib.pyplot as plt
import seaborn as sb
dataplot=sb.heatmap(transformed_df.corr())
plt.show()
```



Ph Inter Inter Inte On Or Or DeviceProtection No Strear Strear Col Papi

Let's determine the correlation between 'Churn' and the other features in the dataframe

References:

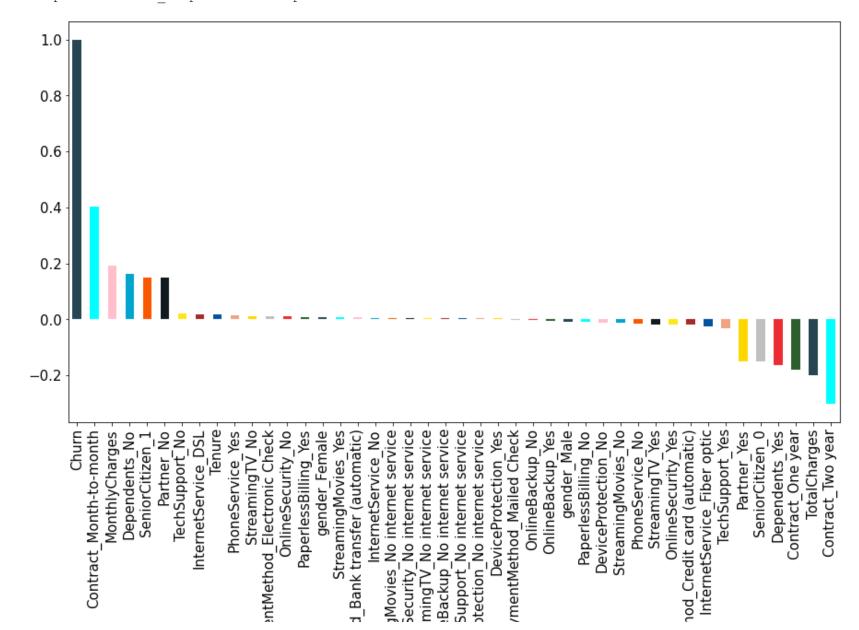
- 1. Seaborn Histogram Plots
- 2. Sort Bar Plots by a Column's values

```
In [68]:
```

```
plt.figure(figsize=(15,8))
colors = ['#264653','cyan', 'pink','#00A4CCFF', '#F95700FF','#101820FF', '#FEE715FF', 'brown','#00539CFF', '#EEA47FFF','gold', 'silver','#ED2B33FF', '#2C5F2D']
transformed_df.corr()['Churn'].sort_values(ascending = False).plot(kind = 'bar', color = colors)
```

Out[68]:

<matplotlib.axes. subplots.AxesSubplot at 0x7f8fcffe9790>



From the plots above, we can observe that the Correlation between Churn and the following features, is significant:

- 1. Contract_Month_to_Month
- 2. Monthly_Charges
- 3. Dependents (No / Yes)
- 4. Senior Citizen (No / Yes)
- 5. Partner (No / Yes)

Feature Transformation

In [69]:

transformed df.head(5)

Out[69]:

| | customerID N | MonthlyCharges | TotalCharges | Churn Date | e End_date | Tenure | gender_Female ç | gender_Male | SeniorCitizen_0 | SeniorCitizen_1 | Partner_No | Partner_Yes | Dependents_No | Dependents_Yes | PhoneService_No | PhoneService_Yes | InternetService_DSL I |
|---|----------------|----------------|--------------|------------------|--------------------|--------|-----------------|-------------|-----------------|-----------------|------------|-------------|---------------|----------------|-----------------|------------------|-----------------------|
| 0 | 0002- ORFBO | 65.60 | 593.30 | 0 2010 01-0 | - 2021-05- 1 30 | 4167 | 1 | 0 | 1 | 0 | 0 | 1 | 0 |) 1 | 0 | 1 | 1 |
| 1 | 0003- MKNFE | 59.90 | 542.40 | 0 2010 01-0 | - 2021-05- 1 30 | 4167 | 0 | 1 | 1 | o | 1 | 0 | 1 | 0 | 0 | 1 | 0 |
| 2 | 0004- TLHLJ | 73.90 | 280.85 | 1 2010 1 01-0 | - 2021-05- 1 30 | 4167 | 0 | 1 | 1 | o | 1 | 0 | 1 | 0 | 0 | 1 | 1 |
| 3 | 0011- IGKFF | 98.00 | 1237.85 | 1 2010 01-0 | 2021-05- 2 30 | 4166 | 0 | 1 | 0 | 1 | 0 | 1 | 1 | 0 | 0 | 1 | 1 |
| 4 | 0013- EXCHZ | 83.90 | 267.40 | 1 2010 01-0 | 2021-05- 3 30 | 4165 | 1 | 0 | 0 | 1 | 0 | 1 | 1 | 0 | 0 | 1 | 1 |
| 4 | | | | | | | | | | | | | | | | | Þ |

Before we perform feature selection let us drop columns that are obviously irrelevant to churn prediction as these features might have an adverse effect on the model.

Let's also seprarate the Target Feature (Churn) from the Input Features.

```
In [102]:
```

```
Y=transformed_df.Churn
X=transformed_df.drop(['Churn','customerID','Date','End_date'],axis=1).astype(float)
print(type(X))
X.head(5)
```

<class 'pandas.core.frame.DataFrame'>

Out[102]:

| N | lonthlyCharges | TotalCharges | Tenure | gender_Female | gender_Male | SeniorCitizen_0 | SeniorCitizen_1 | Partner_No | Partner_Yes | Dependents_No | Dependents_Yes | PhoneService_No | PhoneService_Yes | InternetService_DSL | InternetService_Fiber optic | InternetService_I |
|---|----------------|--------------|---------|---------------|-------------|-----------------|-----------------|------------|-------------|---------------|----------------|-----------------|------------------|---------------------|-----------------------------|-------------------|
| 0 | 65.60 | 593.30 | 4167.00 | 1.00 | 0.00 | 1.00 | 0.00 | 0.00 | 1.00 | 0.00 | 1.00 | 0.00 | 1.00 | 1.00 | 0.00 | 0. |
| 1 | 59.90 | 542.40 | 4167.00 | 0.00 | 1.00 | 1.00 | 0.00 | 1.00 | 0.00 | 1.00 | 0.00 | 0.00 | 1.00 | 0.00 | 0.00 | 1. |
| 2 | 73.90 | 280.85 | 4167.00 | 0.00 | 1.00 | 1.00 | 0.00 | 1.00 | 0.00 | 1.00 | 0.00 | 0.00 | 1.00 | 1.00 | 0.00 | 0. |
| 3 | 98.00 | 1237.85 | 4166.00 | 0.00 | 1.00 | 0.00 | 1.00 | 0.00 | 1.00 | 1.00 | 0.00 | 0.00 | 1.00 | 1.00 | 0.00 | 0. |

```
## MonthlyCharges | 267.40 | 4165.00 | TotalCharges | TotalCharges
```

Most of our features have been transformed through one-hot encoding. However we still need to normalize 'Tenure', 'Monthly Charges' and 'Total Charges'.

We will use Min/Max Normalization to normalize these features.

```
In [104]:

X = (X-X.min()) / (X.max()-X.min())
X.head(5)
Out[104]:
```

| N | IonthlyCharges | TotalCharges | Tenure | gender_Female | gender_Male | SeniorCitizen_0 | SeniorCitizen_1 | Partner_No | Partner_Yes | Dependents_No | Dependents_Yes | PhoneService_No | PhoneService_Yes | InternetService_DSL | InternetService_Fiber optic | InternetService_N |
|---|----------------|--------------|--------|---------------|-------------|-----------------|-----------------|------------|-------------|---------------|----------------|-----------------|------------------|---------------------|--------------------------------|-------------------|
| 0 | 0.47 | 0.07 | 1.00 | 1.00 | 0.00 | 1.00 | 0.00 | 0.00 | 1.00 | 0.00 | 1.00 | 0.00 | 1.00 | 1.00 | 0.00 | 0.0 |
| 1 | 0.41 | 0.06 | 1.00 | 0.00 | 1.00 | 1.00 | 0.00 | 1.00 | 0.00 | 1.00 | 0.00 | 0.00 | 1.00 | 0.00 | 0.00 | 1.0 |
| 2 | 0.55 | 0.03 | 1.00 | 0.00 | 1.00 | 1.00 | 0.00 | 1.00 | 0.00 | 1.00 | 0.00 | 0.00 | 1.00 | 1.00 | 0.00 | 0.0 |
| 3 | 0.79 | 0.14 | 1.00 | 0.00 | 1.00 | 0.00 | 1.00 | 0.00 | 1.00 | 1.00 | 0.00 | 0.00 | 1.00 | 1.00 | 0.00 | 0.0 |
| 4 | 0.65 | 0.03 | 1.00 | 1.00 | 0.00 | 0.00 | 1.00 | 0.00 | 1.00 | 1.00 | 0.00 | 0.00 | 1.00 | 1.00 | 0.00 | 0.0 |
| 4 | | | | | | | | | | | | | | | | Þ |

2.Baseline Model

Feature Selection

References:

Feature Selection with Chi-squared score function

```
In [105]:
```

```
from sklearn.feature_selection import SelectKBest
from sklearn.feature_selection import chi2

selector = SelectKBest(score_func=chi2, k=15)
selector.fit(X, Y)
# Get columns to keep and create new dataframe with the K best columns
cols = selector.get_support(indices=True)
X = X.iloc[:,cols]

print(X.shape)
print("\n")
print("\n")
print("\n")
print("\n")
print("\n")
print("\n")
```

```
(7032, 15)
Index(['MonthlyCharges', 'TotalCharges', 'SeniorCitizen 0', 'SeniorCitizen 1',
        'Partner No', 'Partner Yes', 'Dependents No', 'Dependents Yes',
        'InternetService_Fiber optic', 'TechSupport_No', 'TechSupport_Yes',
       'Contract_Month-to-month', 'Contract_One year', 'Contract_Two year',
       'PaymentMethod Credit card (automatic)'],
       dtype='object')
(7032,)
The following features are selected as the Input Columns for training and testing the model:
'MonthlyCharges',
'TotalCharges',
'SeniorCitizen_0',
'SeniorCitizen_1',
'Partner_No',
'Partner Yes',
'Dependents_No',
'Dependents_Yes',
'InternetService_Fiber optic',
'TechSupport_No',
'TechSupport_Yes',
'Contract_Month-to-month',
'Contract_One year',
'Contract_Two year',
'PaymentMethod_Credit card (automatic)'
```

Training and evaluate the model on test data

In [106]:

```
from sklearn.model_selection import train_test_split
X_train, X_test, y_train, y_test = train_test_split(X, Y, test_size=0.2, random_state=101)
print(X_train.shape)
print(X_test.shape)

(5625, 15)
(1407, 15)

In [107]:

from sklearn.ensemble import AdaBoostClassifier
from sklearn.metrics import confusion_matrix, accuracy_score, precision_score
from sklearn.model_selection import RandomizedSearchCV
from sklearn.model_selection import ShuffleSplit

ab = AdaBoostClassifier()
ab.fit(X_train, y_train)
```

Confusion Matrix for our AdaBoost Model

References:

Confusion Matrix - Python

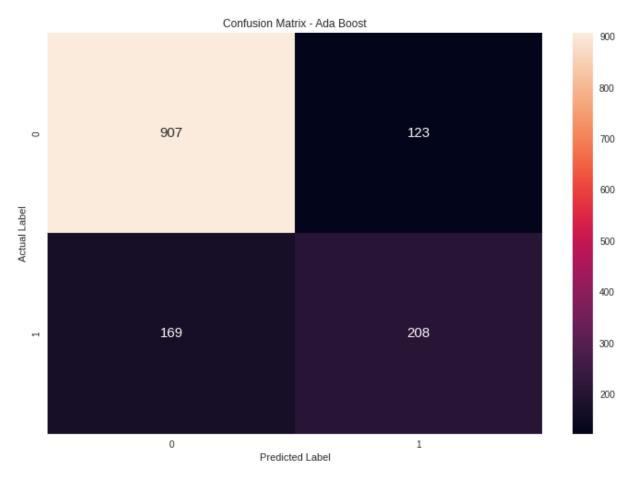
```
In [108]:
```

```
print('Accuracy: %.2f%%' % (accuracy_score(y_test, ab_y_predict) * 100 ))
print('Precision: %.2f%%' % (precision_score(y_test, ab_y_predict) * 100))
confusion_matrix_ab = confusion_matrix(y_test, ab_y_predict)
plt.figure(figsize=(12,8))
ax = plt.subplot()
sb.heatmap(confusion_matrix_ab, annot=True, fmt='g', ax = ax)
ax.set_xlabel('Predicted Label')
ax.set_ylabel('Actual Label')
ax.set_title('Confusion Matrix - AdaBoost')
ax.sat_st.set_ticklabels(['0','1'])
ax.yaxis.set_ticklabels(['0','1'])
```

Accuracy: 79.25% Precision: 62.84% Recall: 55.17% F1_Score: 58.76%

Out[108]:

[Text(0, 0.5, '0'), Text(0, 1.5, '1')]



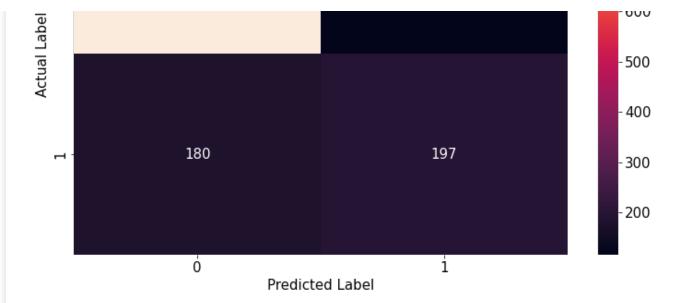
Hyperparameter Tuning

References:

AdaBoost Hyperparameter Tuning

In [80]:

```
# Tuning Ada Boost
grid = {'n estimators' : [50,100,500,1500,2000],
       'learning rate' : [0.05, 0.1, 1.0, 0.15, 0.2, 1.5, 2.0]}
cv = ShuffleSplit()
adaboost = RandomizedSearchCV(AdaBoostClassifier(),
                             param distributions = grid,
                             cv = cv
                             n iter = 10,
                             scoring = 'recall')
adaboost.fit(X train, y train)
Out[80]:
RandomizedSearchCV(cv=ShuffleSplit(n splits=10, random state=None, test size=None, train size=None),
                   estimator=AdaBoostClassifier(),
                   param distributions={'learning rate': [0.05, 0.1, 1.0, 0.15,
                                                          0.2, 1.5, 2.0],
                                        'n estimators': [50, 100, 500, 1500,
                                                         2000]},
                   scoring='recall')
In [81]:
adaboost.best params
Out[81]:
{'learning rate': 0.2, 'n estimators': 2000}
In [82]:
tune adaboost = AdaBoostClassifier(**adaboost.best params )
tune adaboost.fit(X train, y train)
y pred = tune adaboost.predict(X test)
In [84]:
print('Accuracy: %.2f%%' % (accuracy score(y test, y pred) * 100 ))
print('Precision: %.2f%%' % (precision score(y test, y pred) * 100))
print('Recall: %.2f%%' % (recall score(y test, y pred) * 100))
print('F1 Score: %.2f%%' % (f1 score(y test, y pred) * 100))
confusion matrix tuned adaboost = confusion matrix(y test, y pred)
plt.figure(figsize=(12,8))
ax = plt.subplot()
sb.heatmap(confusion matrix tuned adaboost, annot=True, fmt='g', ax = ax)
ax.set xlabel('Predicted Label')
ax.set ylabel('Actual Label')
ax.set title('Confusion Matrix - Tuned Ada Boost')
ax.xaxis.set ticklabels(['0','1'])
ax.yaxis.set ticklabels(['0','1'])
Accuracy: 78.96%
Precision: 62.94%
Recall: 52.25%
F1 Score: 57.10%
Out[84]:
[Text(0, 0.5, '0'), Text(0, 1.5, '1')]
                  Confusion Matrix - Tuned Ada Boost
                                                                           -900
                                                                           -800
                   914
                                                  116
                                                                          - 700
```



Let us plot the learning curve for our AdaBoost model

References:

Assignment -1

```
In [116]:
```

```
from sklearn.model selection import learning curve
train sizes = [1, 100, 500, 2000, 3000, 3500,]
train_sizes, train_scores, validation_scores = learning_curve(
estimator = ab,
X = X
y = Y, train sizes = train sizes, cv = 2,
scoring = 'neg mean squared error')
train scores mean = -train scores.mean(axis = 1)
validation scores mean = -validation scores.mean(axis = 1) #Changed the sign of the mean validation scores
print('Mean training scores\n\n', pd.Series(train_scores_mean, index = train_sizes))
print('\n', '-' * 20) # separator
print('\nMean validation scores\n\n',pd.Series(validation scores mean, index = train sizes))
plt.style.use('seaborn')
plt.plot(train sizes, train scores mean, label = 'Training error')
plt.plot(train sizes, validation scores mean, label = 'Validation error')
plt.ylabel('MSE', fontsize = 14)
plt.xlabel('Training set size', fontsize = 14)
plt.title('Learning curves for our Adaboost model', fontsize = 18, y = 1.03)
plt.legend()
plt.ylim(0,0.5)
```

Mean training scores

```
1 -0.00
100 0.03
500 0.17
2000 0.19
3000 0.20
3500 0.20
dtype: float64
```

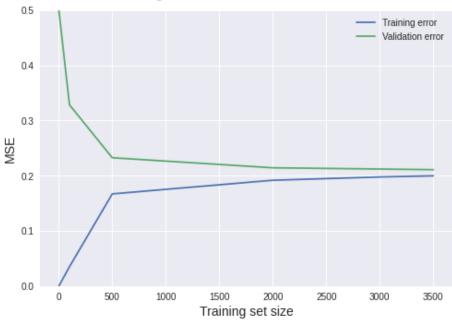
Mean validation scores

```
1 0.50
100 0.33
500 0.23
2000 0.21
```

3000 0 21

```
3500 0.21
dtype: float64
Out[116]:
(0.0, 0.5)
```

Learning curves for our Adaboost model



'Contract Month-to-month', 'Contract One year', 'Contract Two year',

'PaymentMethod Credit card (automatic)'],

3. Neural Networks Model

References:

Churn Prediction with Neural Networks

The task that we are solving is relevant to Classification where we will be training a model and testing it (Supervised Learning) to predict customer churn (whether a customer will choose to continue their subscription or cancel it, in this scenario).

Feature Selection

```
In [93]:
from sklearn.feature_selection import SelectKBest
from sklearn.feature selection import chi2
selector = SelectKBest(score func=chi2, k=15)
selector.fit(X, Y)
# Get columns to keep and create new dataframe with the K best columns
cols = selector.get support(indices=True)
X = X.iloc[:,cols]
print(X.shape)
print("\n")
print(X.columns)
print("\n")
print(Y.shape)
(7032, 15)
Index(['MonthlyCharges', 'TotalCharges', 'SeniorCitizen 0', 'SeniorCitizen 1',
       'Partner No', 'Partner Yes', 'Dependents No', 'Dependents Yes',
       'InternetService Fiber optic', 'TechSupport No', 'TechSupport Yes',
```

```
dtype='object')
(7032,)
```

The following features are selected as the Input Columns for training and testing the model:

```
MonthlyCharges,

TotalCharges,

SeniorCitizen_0,

SeniorCitizen_1,

Partner_No,

Partner_Yes,

Dependents_No,

Dependents_Yes,

InternetService_Fiber optic,

TechSupport_No,

TechSupport_Yes,

Contract_Month-to-month,

Contract_One year,

Contract_Two year,

PaymentMethod_Credit card (automatic)
```

In [96]:

Training and evaluating the model on test data

```
from sklearn.model selection import train test split
X_train, X_test, y_train, y_test = train_test_split(X, Y, test_size=0.2, random_state=101)
print(X_train.shape)
print(X_test.shape)
(5625, 15)
(1407, 15)
In [119]:
import tensorflow as tf
from tensorflow import keras
model = keras.Sequential([
    # input layer
    keras.layers.Dense(15, input_shape=(15,), activation='relu'),
    keras.layers.Dense(15, activation='relu'),
    keras.layers.Dense(10,activation = 'relu'),
    # we use sigmoid for binary output
    # output layer
    keras.layers.Dense(1, activation='sigmoid')
```

```
In [129]:
model.compile(optimizer = 'adam',
 loss = 'binary crossentropy',
 metrics = ['accuracy'])
# now we fit our model to training data
history = model.fit(X train, y train, validation data=(X test, y test), epochs=100)
Epoch 1/100
Epoch 2/100
Epoch 3/100
Epoch 4/100
Epoch 5/100
Epoch 6/100
Epoch 7/100
Epoch 8/100
Epoch 9/100
Epoch 10/100
Epoch 11/100
Epoch 12/100
Epoch 13/100
Epoch 14/100
Epoch 15/100
Epoch 16/100
Epoch 17/100
Epoch 18/100
Epoch 19/100
Epoch 20/100
Epoch 21/100
Epoch 22/100
Epoch 23/100
Epoch 24/100
Epoch 25/100
Epoch 26/100
Epoch 27/100
Epoch 28/100
Epoch 29/100
Epoch 30/100
Epoch 31/100
Epoch 32/100
```

```
Epoch 33/100
Epoch 34/100
Epoch 35/100
Epoch 36/100
Epoch 37/100
Epoch 38/100
Epoch 39/100
Epoch 40/100
Epoch 41/100
Epoch 42/100
Epoch 43/100
Epoch 44/100
Epoch 45/100
Epoch 46/100
Epoch 47/100
Epoch 48/100
Epoch 49/100
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Epoch 52/100
Epoch 53/100
Epoch 54/100
Epoch 55/100
Epoch 56/100
Epoch 57/100
Epoch 58/100
Epoch 59/100
Epoch 60/100
Epoch 61/100
Epoch 62/100
Epoch 63/100
Epoch 64/100
Epoch 65/100
Epoch 66/100
Epoch 67/100
Epoch 68/100
```

Epoch 69/100 Epoch 70/100 Epoch 71/100 Epoch 72/100 Epoch 73/100 Epoch 74/100 176/176 [============] - Os 2ms/step - loss: 0.3966 - accuracy: 0.8100 - val loss: 0.4423 - val_accuracy: 0.7825 Epoch 75/100 Epoch 76/100 Epoch 77/100 Epoch 78/100 Epoch 79/100 Epoch 80/100 Epoch 81/100 Epoch 82/100 Epoch 83/100 Epoch 84/100 Epoch 85/100 Epoch 86/100 Epoch 87/100 Epoch 88/100 Epoch 89/100 Epoch 90/100 Epoch 91/100 Epoch 92/100 Epoch 93/100 Epoch 94/100 Epoch 95/100 176/176 [============] - Os 2ms/step - loss: 0.3950 - accuracy: 0.8085 - val loss: 0.4440 - val accuracy: 0.7939 Epoch 97/100 Epoch 98/100 Epoch 99/100 Epoch 100/100

Evaluating the model on the test dataset

In [121]:

model.evaluate(X_test,y_test)

Plots for Training Accuracy and Validation Accuracy

References:

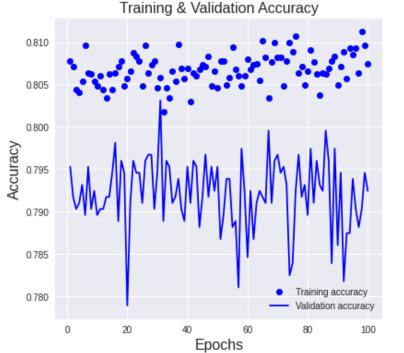
Training & Validation Accuracy for Neural Network Model

```
In [130]:
```

```
import matplotlib.pyplot as plt
history dict = history.history
loss_values = history_dict['loss']
val loss values = history dict['val loss']
accuracy = history dict['accuracy']
val accuracy = history dict['val accuracy']
epochs = range(1, len(loss values) + 1)
fig, ax = plt.subplots(1, \overline{2}, figsize=(14, 6))
# Plot the model accuracy vs Epochs
ax[0].plot(epochs, accuracy, 'bo', label='Training accuracy')
ax[0].plot(epochs, val accuracy, 'b', label='Validation accuracy')
ax[0].set title('Training & Validation Accuracy', fontsize=16)
ax[0].set xlabel('Epochs', fontsize=16)
ax[0].set ylabel('Accuracy', fontsize=16)
ax[0].legend()
# Plot the loss vs Epochs
ax[1].plot(epochs, loss_values, 'bo', label='Training loss')
ax[1].plot(epochs, val loss values, 'b', label='Validation loss')
ax[1].set title('Training & Validation Loss', fontsize=16)
ax[1].set xlabel('Epochs', fontsize=16)
ax[1].set ylabel('Loss', fontsize=16)
ax[1].legend()
```

Out[130]:

<matplotlib.legend.Legend at 0x7f8f5cc40ed0>





```
In [122]:
```

```
# predict the churn values
ypred = model.predict(X test)
print(ypred)
# unscaling the ypred values
vpred lis = []
for i in ypred:
  if i>0.5:
    ypred lis.append(1)
  else:
    ypred lis.append(0)
print(ypred lis)
[[0.26455832]
[0.57913214]
[0.7634145]
[0.07857111]
[0.2118667]
[0.42824316]]
0, 0, 0, 0, 1, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 1, 1, 0, 1, 0, 0, 1, 0, 0, 0, 0, 0, 0, 1, 1, 0, 1, 1, 1, 1, 1, 1, 1, 1, 0, 1, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 1, 0, 0, 1, 0, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0
```

In [123]:

```
data = {'orignal_churn':y_test, 'predicted_churn':ypred_lis}
df_check = pd.DataFrame(data)
df_check.head(10)
```

Out[123]:

orignal_churn predicted_churn

| 4256 | 0 | 0 |
|------|---|---|
| 2916 | 1 | 1 |
| 1565 | 1 | 1 |
| 5228 | 1 | 0 |
| 4429 | 0 | 0 |
| 5881 | 0 | 1 |
| 155 | 1 | 0 |
| 109 | 1 | 0 |
| 5025 | 0 | 0 |
| 5258 | 0 | 0 |

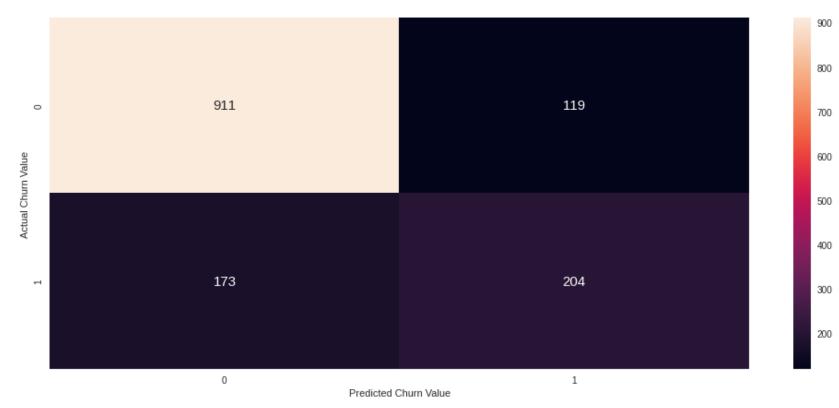
In [124]:

```
from sklearn.metrics import confusion_matrix, classification_report
#print classification_report
print(classification_report(y_test,ypred_lis))
# ploting the confusion metrix plot
conf_mat = tf.math.confusion_matrix(labels=y_test,predictions=ypred_lis)
plt.figure(figsize = (17,7))
sb.heatmap(conf_mat, annot=True,fmt='d')
plt.xlabel('Predicted Churn Value')
plt.ylabel('Actual Churn Value')
precision__recall__f1-score___support
```

| support | f1-score | recall | precision | |
|-------------|--------------|--------------|--------------|--------------|
| 1030 377 | 0.86 0.58 | 0.88 0.54 | 0.84 0.63 | 0 1 |
| 1407 | 0.79 | | | accuracy |
| 1407 | 0.72 | 0.71 | 0.74 | macro avg |
| 1407 | 0.79 | 0.79 | 0.78 | weighted avg |

Out[124]:

Text(132.0, 0.5, 'Actual Churn Value')



From the confusion matrix we can derieve the following observations:

True Negatives: 911 - This means that the model classified 911 instances where Churn is False, correctly.

True Positives: 204 - This means that the model classified 204 instances where Churn is True, correctly.

False Negatives: 173 - The model classified 173 instances as "False" when the Churn for those instances were actually "True"

False Positives: 119 - The model classified 119 instances as "True" when the Churn for those instances were actually "False"

4. Concept Drift Detection

"In predictive analytics and machine learning, concept drift means that the statistical properties of the target variable, which the model is trying to predict, change over time in unforeseen ways. This causes problems because the predictions become less accurate as time passes."

For this Assignment, we have used ADWIN (ADaptive WINdowing) to detect Concept Drift.

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- 1. Concept drift
- 2. Tutorial 9

```
In [132]:
```

```
pip install scikit-multiflow
Looking in indexes: https://pypi.org/simple, https://us-python.pkg.dev/colab-wheels/public/simple/
Collecting scikit-multiflow
 Downloading scikit multiflow-0.5.3-cp37-cp37m-manylinux2010 x86 64.whl (1.1 MB)
                                      | 1.1 MB 19.9 MB/s
Requirement already satisfied: scipy>=1.0.0 in /usr/local/lib/python3.7/dist-packages (from scikit-multiflow) (1.4.1)
Requirement already satisfied: pandas>=0.25.3 in /usr/local/lib/python3.7/dist-packages (from scikit-multiflow) (1.3.5)
Requirement already satisfied: matplotlib>=2.0.0 in /usr/local/lib/python3.7/dist-packages (from scikit-multiflow) (3.2.2)
Requirement already satisfied: numpy>=1.14.0 in /usr/local/lib/python3.7/dist-packages (from scikit-multiflow) (1.21.6)
Requirement already satisfied: scikit-learn>=0.20 in /usr/local/lib/python3.7/dist-packages (from scikit-multiflow) (1.0.2)
Requirement already satisfied: sortedcontainers>=1.5.7 in /usr/local/lib/python3.7/dist-packages (from scikit-multiflow) (2.4.0)
Requirement already satisfied: kiwisolver>=1.0.1 in /usr/local/lib/python3.7/dist-packages (from matplotlib>=2.0.0->scikit-multiflow) (1.4.3)
Requirement already satisfied: cycler>=0.10 in /usr/local/lib/python3.7/dist-packages (from matplotlib>=2.0.0->scikit-multiflow) (0.11.0)
Requirement already satisfied: pyparsing!=2.0.4,!=2.1.2,!=2.1.6,>=2.0.1 in /usr/local/lib/python3.7/dist-packages (from matplotlib>=2.0.0->scikit-multiflow) (3.0.9)
Requirement already satisfied: python-dateutil>=2.1 in /usr/local/lib/python3.7/dist-packages (from matplotlib>=2.0.0->scikit-multiflow) (2.8.2)
Requirement already satisfied: typing-extensions in /usr/local/lib/python3.7/dist-packages (from kiwisolver>=1.0.1->matplotlib>=2.0.0->scikit-multiflow) (4.1.1)
Requirement already satisfied: pytz>=2017.3 in /usr/local/lib/python3.7/dist-packages (from pandas>=0.25.3->scikit-multiflow) (2022.1)
Requirement already satisfied: six>=1.5 in /usr/local/lib/python3.7/dist-packages (from python-dateutil>=2.1->matplotlib>=2.0.0->scikit-multiflow) (1.15.0)
Requirement already satisfied: threadpoolctl>=2.0.0 in /usr/local/lib/python3.7/dist-packages (from scikit-learn>=0.20->scikit-multiflow) (3.1.0)
Requirement already satisfied: joblib>=0.11 in /usr/local/lib/python3.7/dist-packages (from scikit-learn>=0.20->scikit-multiflow) (1.1.0)
Installing collected packages: scikit-multiflow
Successfully installed scikit-multiflow-0.5.3
```

In [138]:

```
%matplotlib inline
import numpy as np
import matplotlib.pyplot as plt

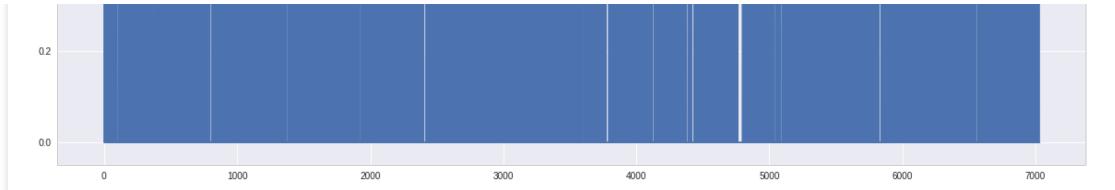
from skmultiflow.drift_detection import ADWIN

plt.figure(figsize=(20, 10))
plt.plot(Y.values.tolist())

adwin = ADWIN()

for i in range(Y.size):
    adwin.add_element(Y.values.tolist()[i])
    if adwin.detected_change():
        print('Change detected at index {}'.format(i))
```





From the Chart above, we can conclude that there's no change in the properties of the Target Feature over Time. Therefore there's no Concept Drift in the dataset.

Concept drift is significantly more likely to occur in a static machine learning process. A static model, which is often trained in an offline or local environment, won't adapt to altering environments or scenarios. A static algorithm created from historical data might deteriorate with time and become unreliable for models that deal with forecasting or predictions. To stay current with changing datasets and real-world settings, models that are considered to be at danger from idea drift should be routinely retrained and updated.

Reference:

Machine Learning & Concept Drift

Suppose the dataset exhibited Concept Drift,

Ideally in the case where the dataset exhibits Concept Drift, we would have implemented either of the following approaches to handle it:

- 1. We would update and train the model with samples of new training data. This would fine-tune the model and lower the risk of it becoming obsolete over time.
- 2. We would have manipulated the relative importance of different input data by assigning weights accordingly. For instance we would have applied a larger weightage for input which's more recent and lesser weights to historic data. This will emphasise the importance of new data within the algorithm, adding less weight to historic data which may be out-of-date.

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