

# Classical Assumptions

EC 320: Introduction to Econometrics

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Winter 2022

# Prologue

# Housekeeping

- Problem Set 02 due today by 11:59 pm on Canvas
- The solution to the problem set will be released on Wednesday.
- Midterm grade appeal until tomorrow. Solution posted tomorrow. No appeals will be addressed after the solution is being posted.

# Agenda

## Last Week

How does OLS estimate a regression line?

- Minimize RSS.

What are the direct consequences of minimizing RSS?

- Residuals sum to zero.
- Residuals and the explanatory variable  $X$  are uncorrelated.
- Mean values of  $X$  and  $Y$  are on the fitted regression line.

Whatever do we mean by *goodness of fit*?

- What information does  $R^2$  convey? "The proportion of the variance explained by the regression line"

# Agenda

## Today

Under what conditions is OLS *desirable*?

- **Desired properties:** Unbiasedness, efficiency, and ability to conduct hypothesis tests.
- **Cost:** Six **classical assumptions** about the population relationship and the sample.

# Returns to Schooling

**Policy Question:** How much should the state subsidize higher education?

- Could higher education subsidies increase future tax revenue?
- Could targeted subsidies reduce income inequality and racial wealth gaps?
- Are there positive externalities associated with higher education?

**Empirical Question:** What is the monetary return to an additional year of education?

- Focuses on the private benefits of education. Not the only important question!
- Useful for learning about the econometric assumptions that allow causal interpretation.

# Returns to Schooling

**Step 1:** Write down the population model.

$$\log(\text{Earnings}_i) = \beta_0 + \beta_1 \text{Education}_i + u_i$$

**Step 2:** Find data.

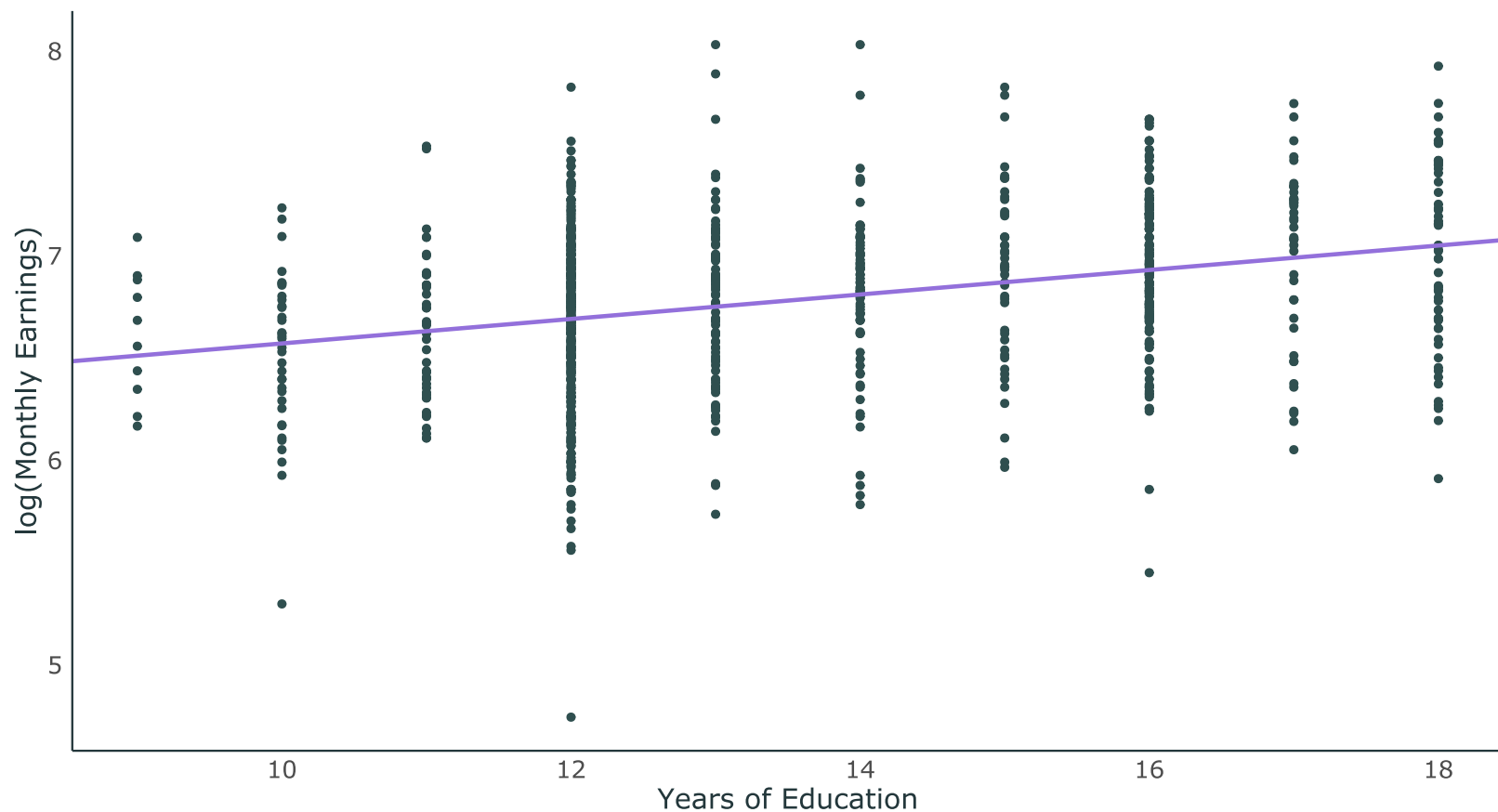
- *Source:* Blackburn and Neumark (1992).

**Step 3:** Run a regression using OLS.

$$\log(\hat{\text{Earnings}}_i) = \hat{\beta}_0 + \hat{\beta}_1 \text{Education}_i$$

# Returns to Schooling

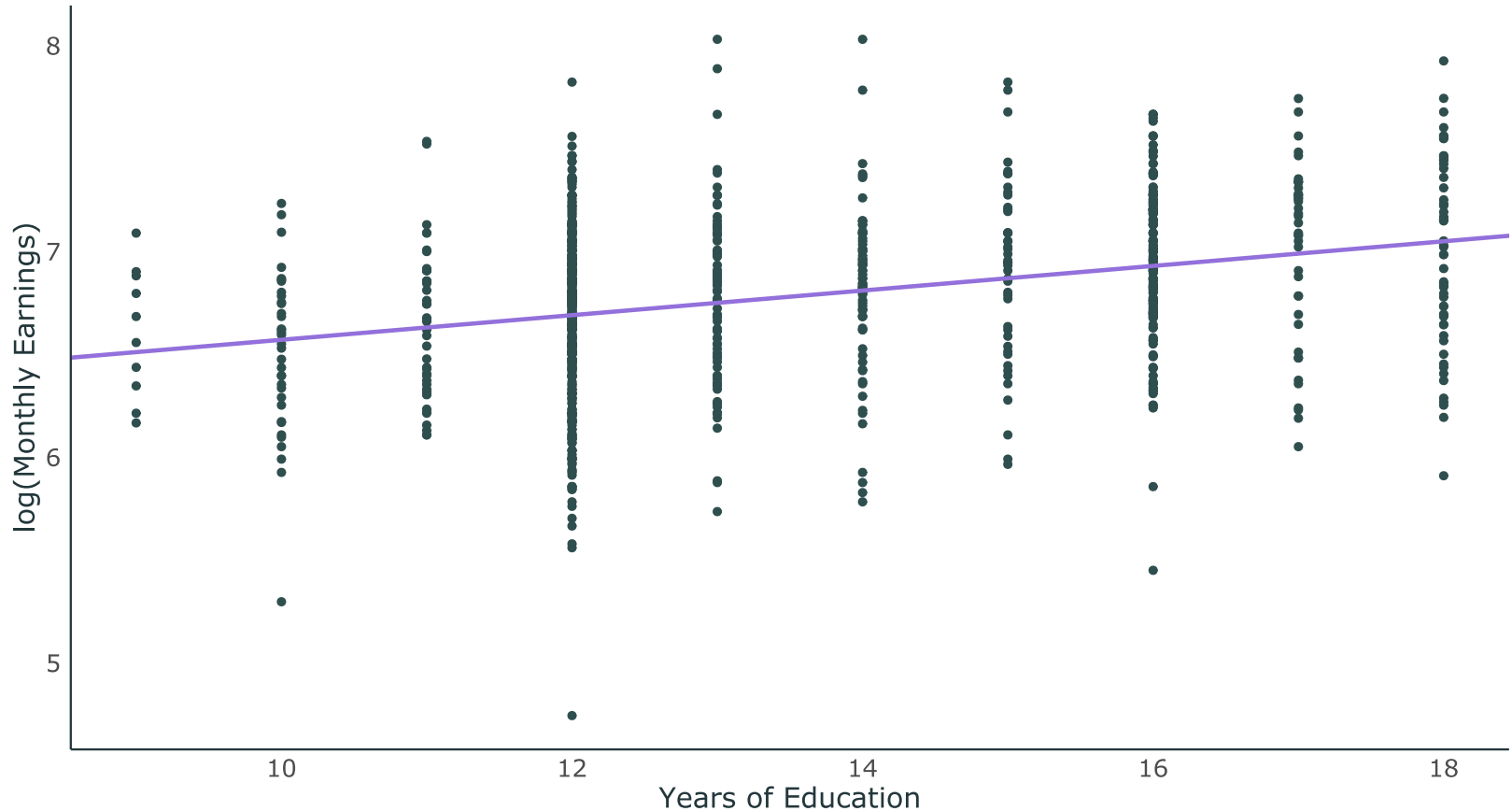
$$\log(\hat{\text{Earnings}}_i) = 5.97 + 0.06 \times \text{Education}_i.$$





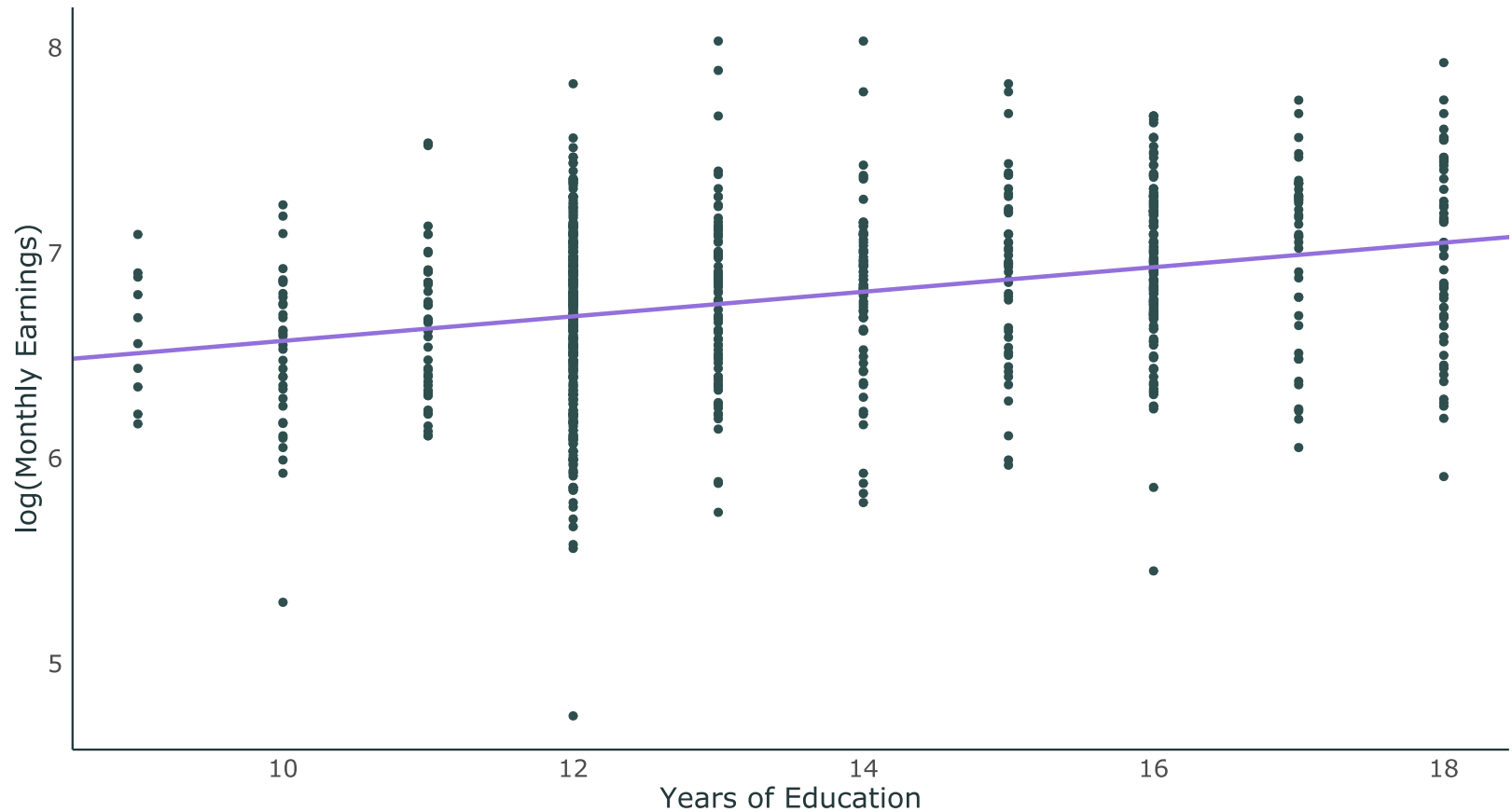
# Returns to Schooling

Additional year of school associated with a **6%** increase in earnings.



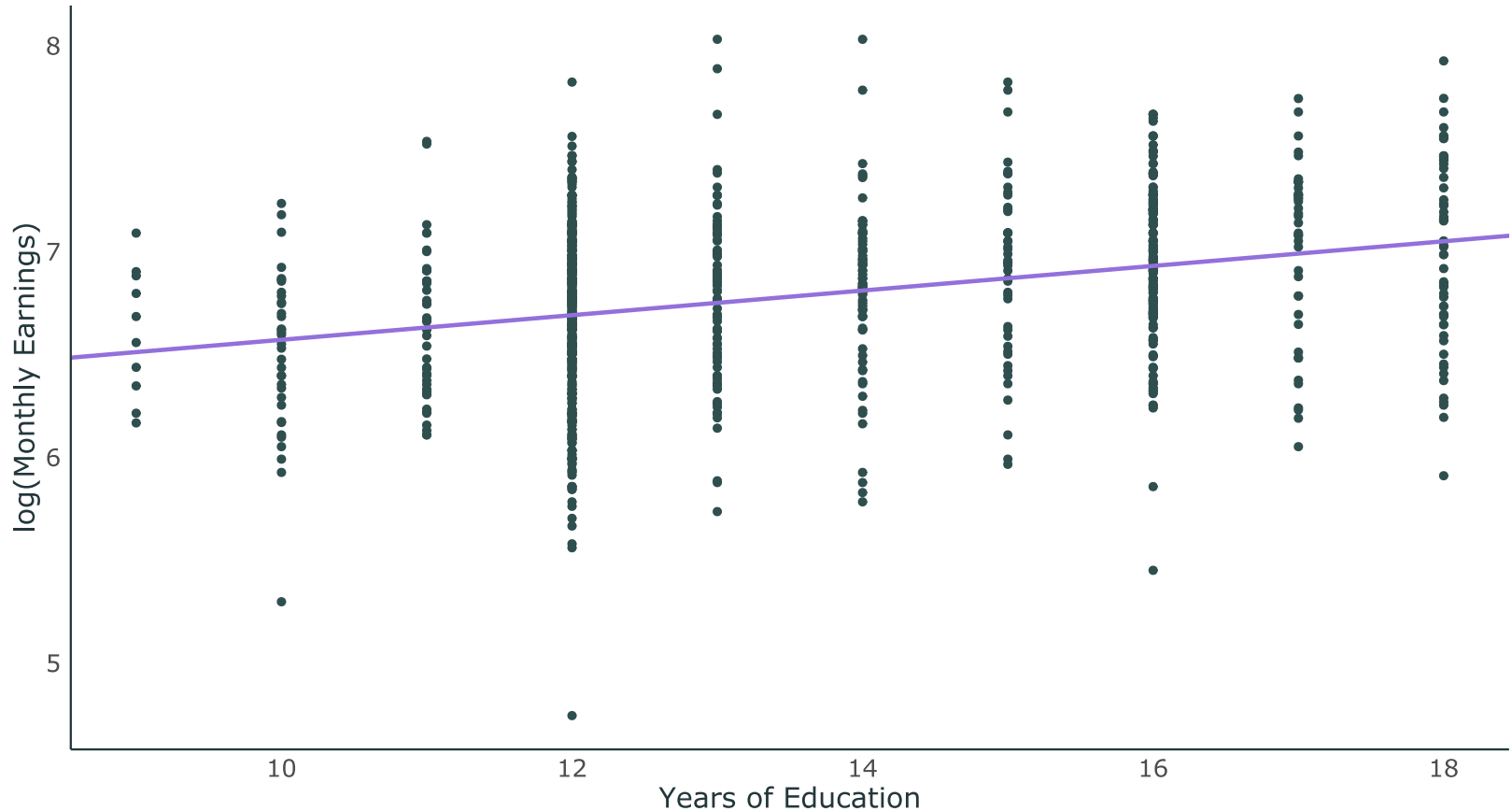
# Returns to Schooling

$$R^2 = 0.097.$$



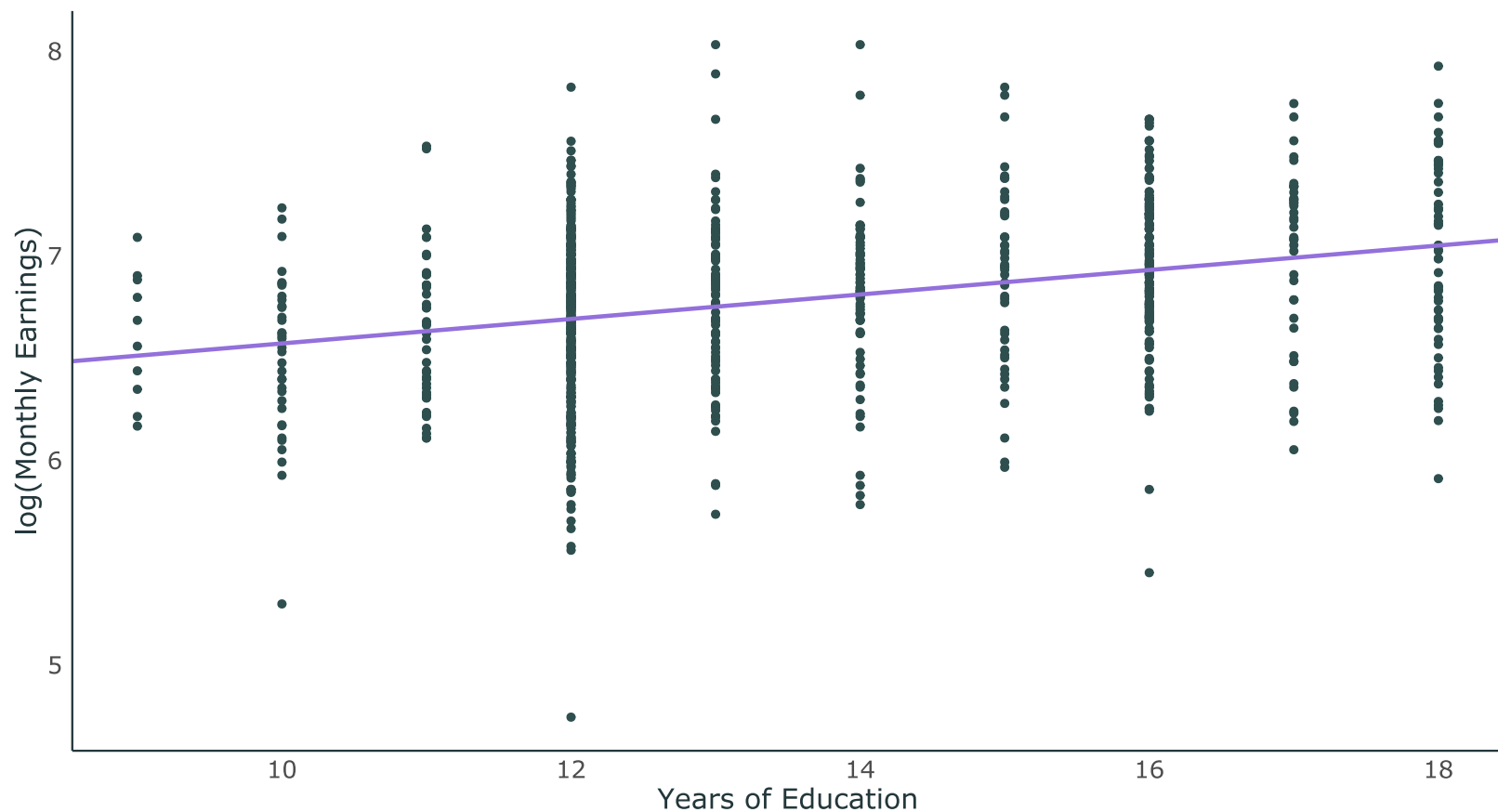
# Returns to Schooling

Education explains **9.7%** of the variation in wages.



# Returns to Schooling

What must we **assume** to interpret  $\hat{\beta}_1 = 0.06$  as the return to schooling?



# Residuals vs. Errors

The most important assumptions concern the error term  $u_i$ .

**Important:** An error  $u_i$  and a residual  $\hat{u}_i$  are related, but different.

## Population

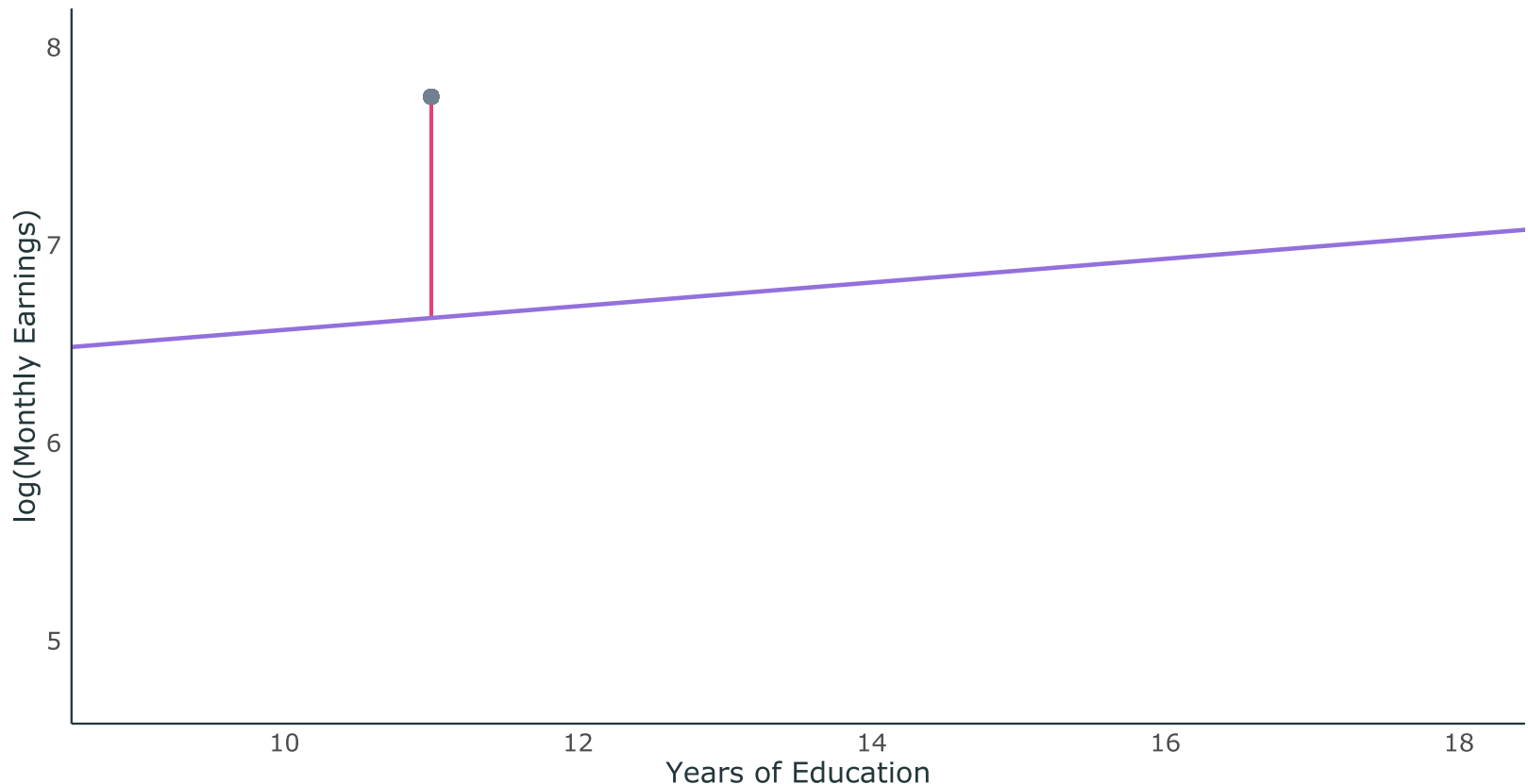
- $Y_i = \beta_0 + \beta_1 X_i + u_i$
- **Error:** Difference between the wage of a worker with 16 years of education and the **expected wage** with 16 years of education.

## Sample

- $Y_i = \hat{\beta}_0 + \hat{\beta}_1 X_i + \hat{u}_i$
- **Residual:** Difference between the wage of a worker with 16 years of education and the **average wage** of workers with 16 years of education.

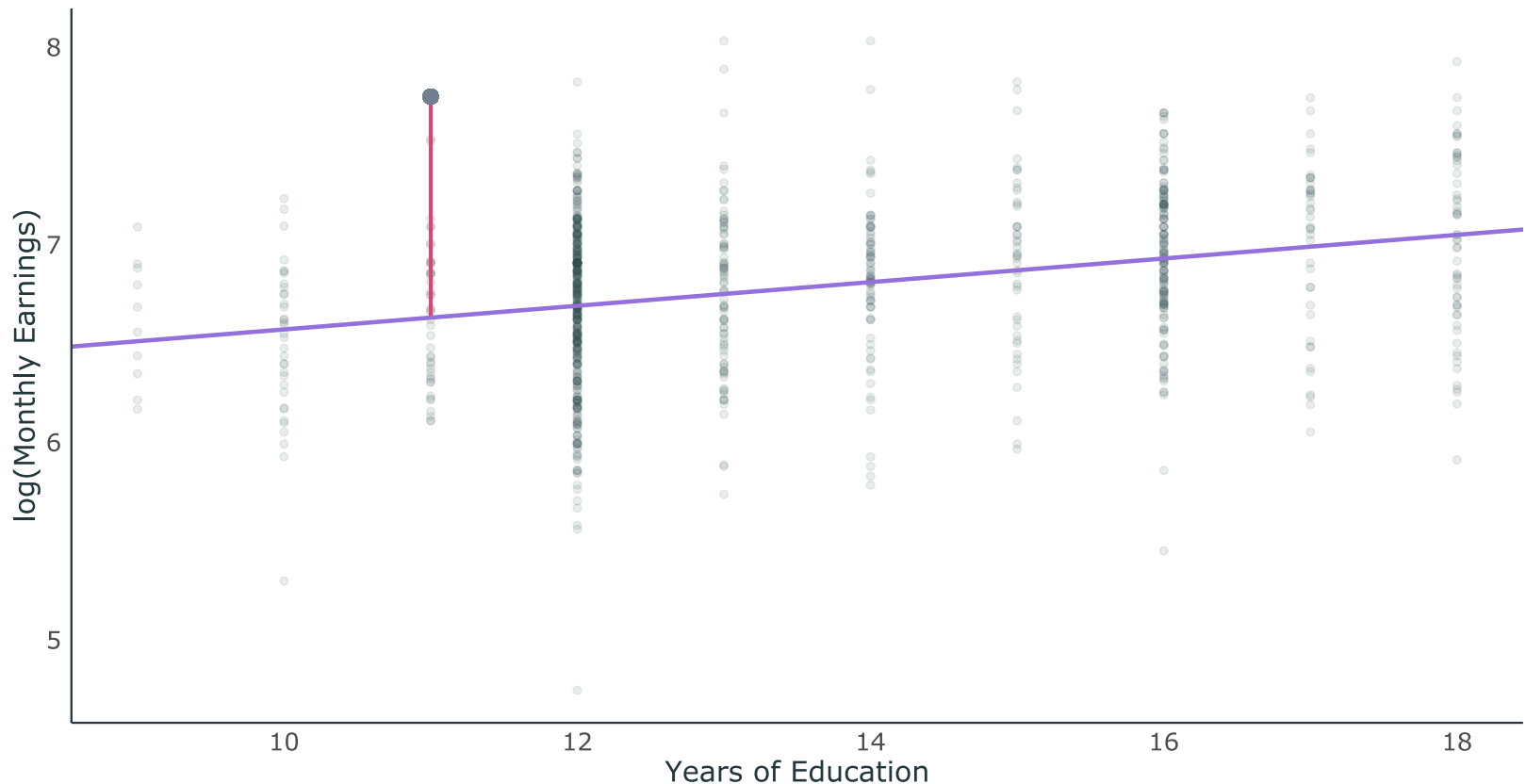
# Residuals vs. Errors

A **residual** tells us how a **worker's** wages compare to the average wages of workers in the **sample** with the same level of education.



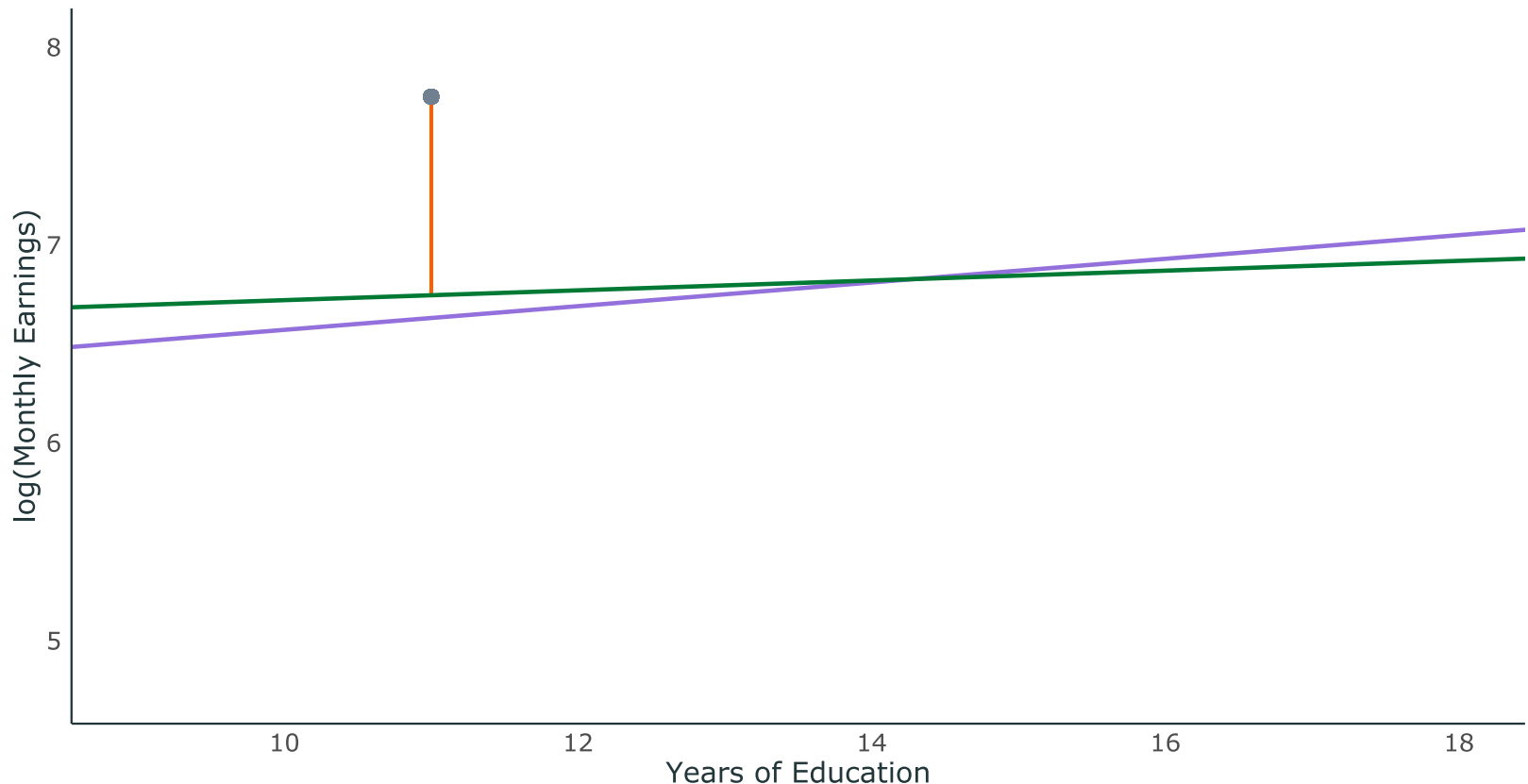
# Residuals vs. Errors

A **residual** tells us how a **worker's** wages compare to the average wages of workers in the **sample** with the same level of education.



# Residuals vs. Errors

An **error** tells us how a **worker's** wages compare to the expected wages of workers in the **population** with the same level of education.





# Classical Assumptions

# Classical Assumptions of OLS

1. **Linearity:** The population relationship is **linear in parameters** with an additive error term.
2. **Sample Variation:** There is variation in  $X$ .
3. **Exogeneity:** The  $X$  variable is **exogenous** (i.e.,  $\mathbb{E}(u|X) = 0$ ).<sup>†</sup>
4. **Homoskedasticity:** The error term has the same variance for each value of the independent variable (i.e.,  $\text{Var}(u|X) = \sigma^2$ ).
5. **Non-autocorrelation:** The values of error terms have independent distributions (i.e.,  $E[u_i u_j] = 0, \forall i \text{ s.t. } i \neq j$ )
6. **Normality:** The population error term is normally distributed with mean zero and variance  $\sigma^2$  (i.e.,  $u \sim N(0, \sigma^2)$ )

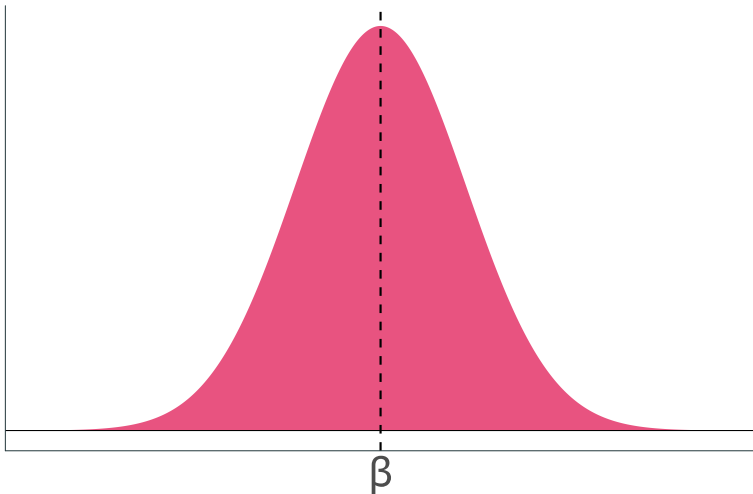
<sup>†</sup> **Random Sampling:** We have a random sample from the population of interest.

# When Can We Trust OLS?

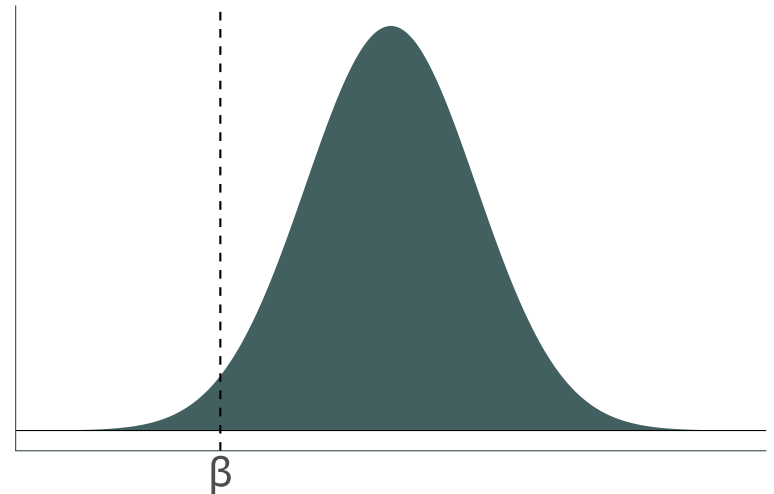
# Bias

An estimator is **biased** if its expected value is different from the true population parameter.

**Unbiased estimator:**  $\mathbb{E}[\hat{\beta}] = \beta$



**Biased estimator:**  $\mathbb{E}[\hat{\beta}] \neq \beta$



# When is OLS Unbiased?

## Assumptions

1. **Linearity:** The population relationship is **linear in parameters** with an additive error term.
2. **Sample Variation:** There is variation in  $X$ .
3. **Random Sampling:** We have a random sample from the population of interest.
4. **Exogeneity:** The  $X$  variable is **exogenous** (i.e.,  $\mathbb{E}(u|X) = 0$ ).

## Result

OLS is unbiased.

# Linearity

## Assumption

The population relationship is **linear in parameters** with an additive error term.

## Examples

- $\text{Wage}_i = \beta_0 + \beta_1 \text{Experience}_i + u_i$
- $\log(\text{Happiness}_i) = \beta_0 + \beta_1 \log(\text{Money}_i) + u_i$
- $\sqrt{\text{Convictions}_i} = \beta_0 + \beta_1 (\text{Early Childhood Lead Exposure})_i + u_i$
- $\log(\text{Earnings}_i) = \beta_0 + \beta_1 \text{Education}_i + u_i$

# Linearity

## Assumption

The population relationship is **linear in parameters** with an additive error term.

## Violations

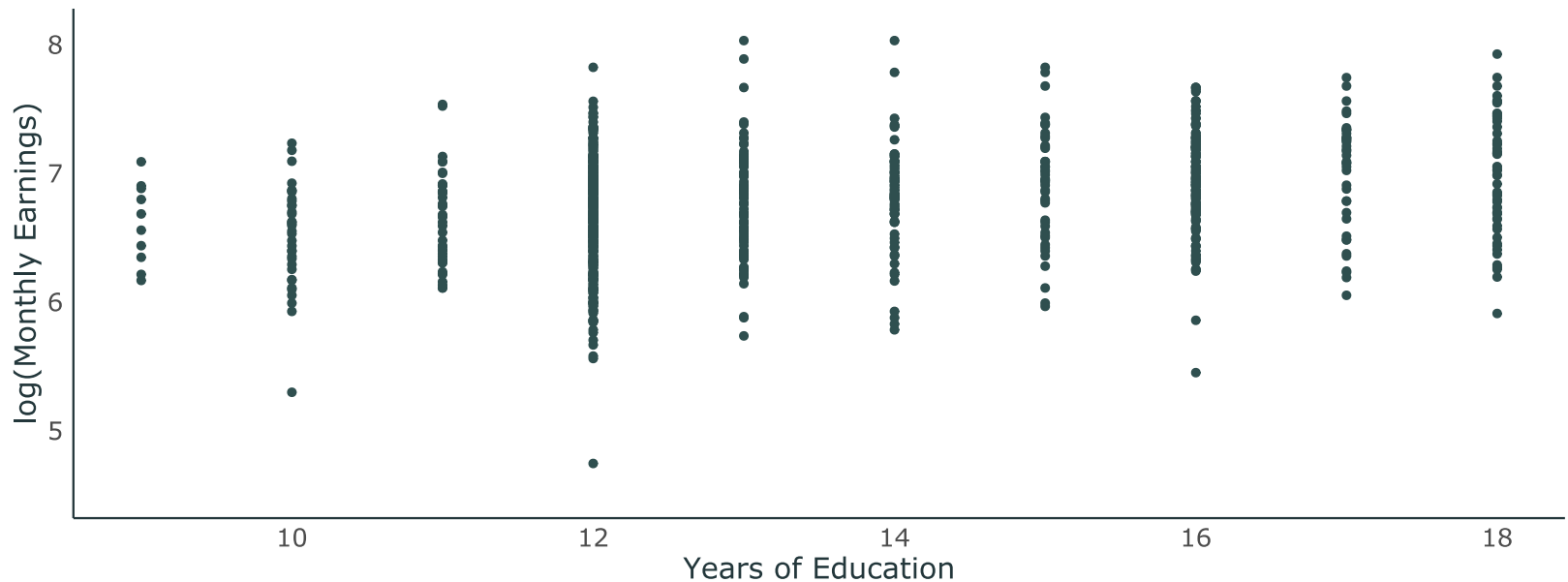
- $\text{Wage}_i = (\beta_0 + \beta_1 \text{Experience}_i) u_i$
- $\text{Consumption}_i = \frac{1}{\beta_0 + \beta_1 \text{Income}_i} + u_i$
- $\text{Population}_i = \frac{\beta_0}{1 + e^{\beta_1 + \beta_3 \text{Food}_i}} + u_i$
- $\text{Batting Average}_i = \beta_0 (\text{Wheaties Consumption}_i)^{\beta_1} + u_i$

# Sample Variation

## Assumption

There is variation in  $X$ .

## Example



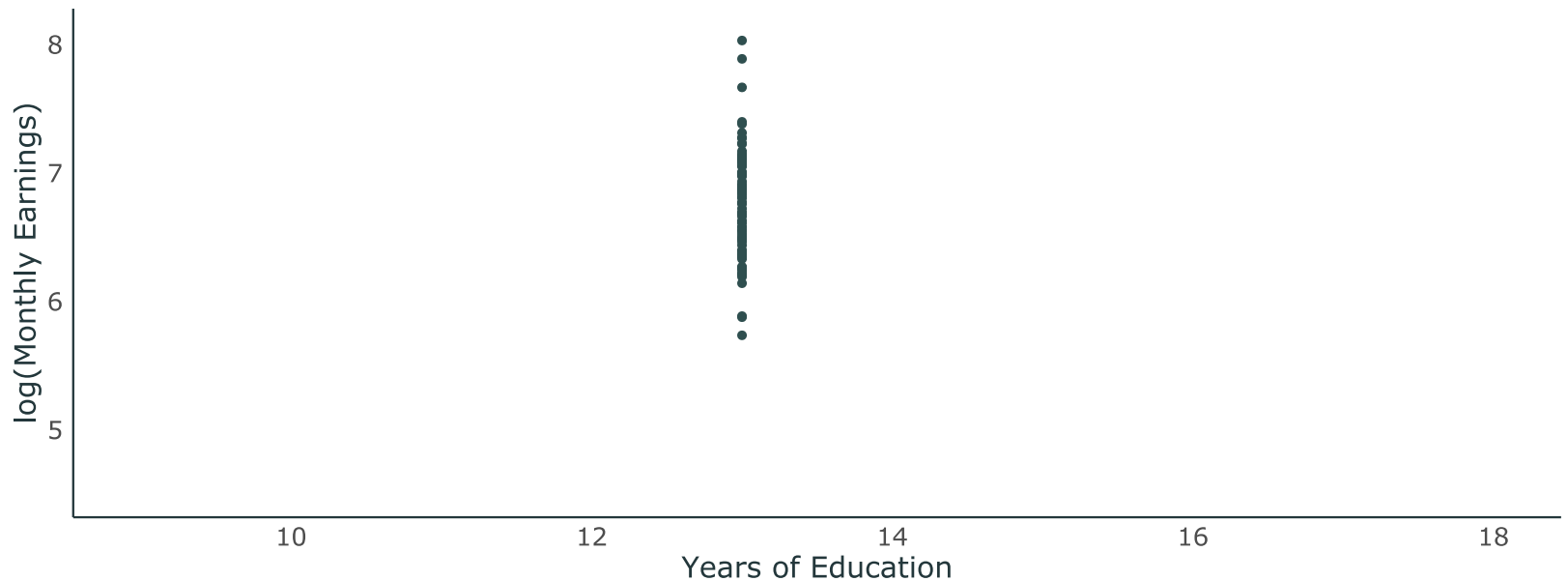


# Sample Variation

## Assumption

There is variation in  $X$ .

## Violation



# Random Sampling

## Assumption

We have a random sample from the population of interest.

## Examples

Random sampling generates many cross-sectional datasets (especially surveys).

- Government surveys (*e.g.*, Current Population Survey, American Community Survey).
- Scientific surveys (*e.g.*, General Social Survey, American National Election Study).
- High-quality political polls (*e.g.*, YouGov, Quinnipiac University, Gallup).

# Random Sampling

## Assumption

We have a random sample from the population of interest.

## Violations

- Data collected from non-probability sampling (*e.g.* snowball sampling).
- Most (all?) time-series data.
- Self-selected samples.

# Exogeneity

## Assumption

The  $X$  variable is **exogenous**:  $\mathbb{E}(u|X) = 0$ .

- For *any* value of  $X$ , the mean of the error term is zero.

### The most important assumption!

Really two assumptions bundled into one:

1. On average, the error term is zero:  $\mathbb{E}(u) = 0$ .
2. The mean of the error term is the same for each value of  $X$ :  
 $\mathbb{E}(u|X) = \mathbb{E}(u)$ .

# Exogeneity

## Assumption

The  $X$  variable is **exogenous**:  $\mathbb{E}(u|X) = 0$ .

- The assignment of  $X$  is effectively random.
- **Implication:** no selection bias and no omitted-variable bias.

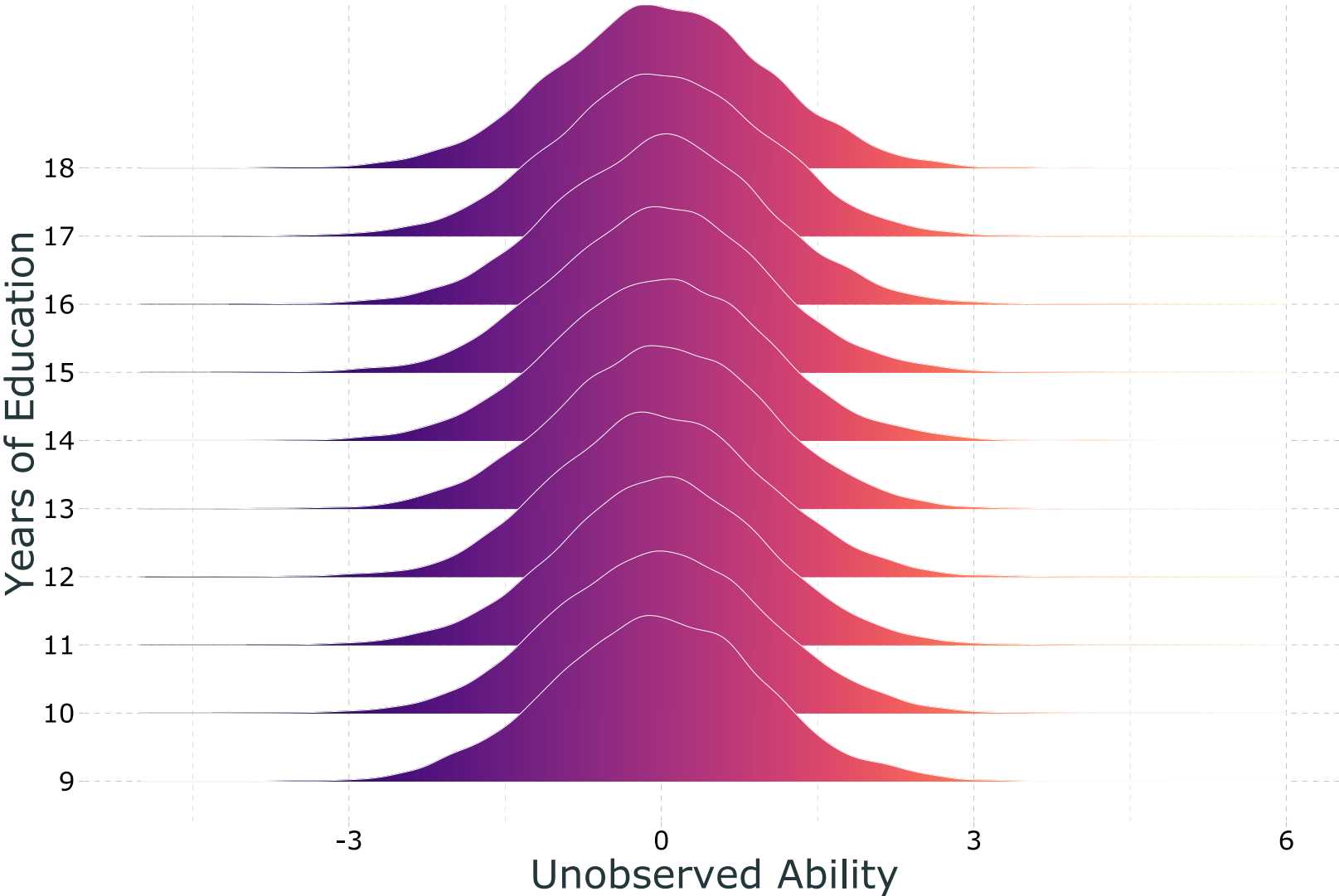
## Examples

In the labor market, an important component of  $u$  is unobserved ability.

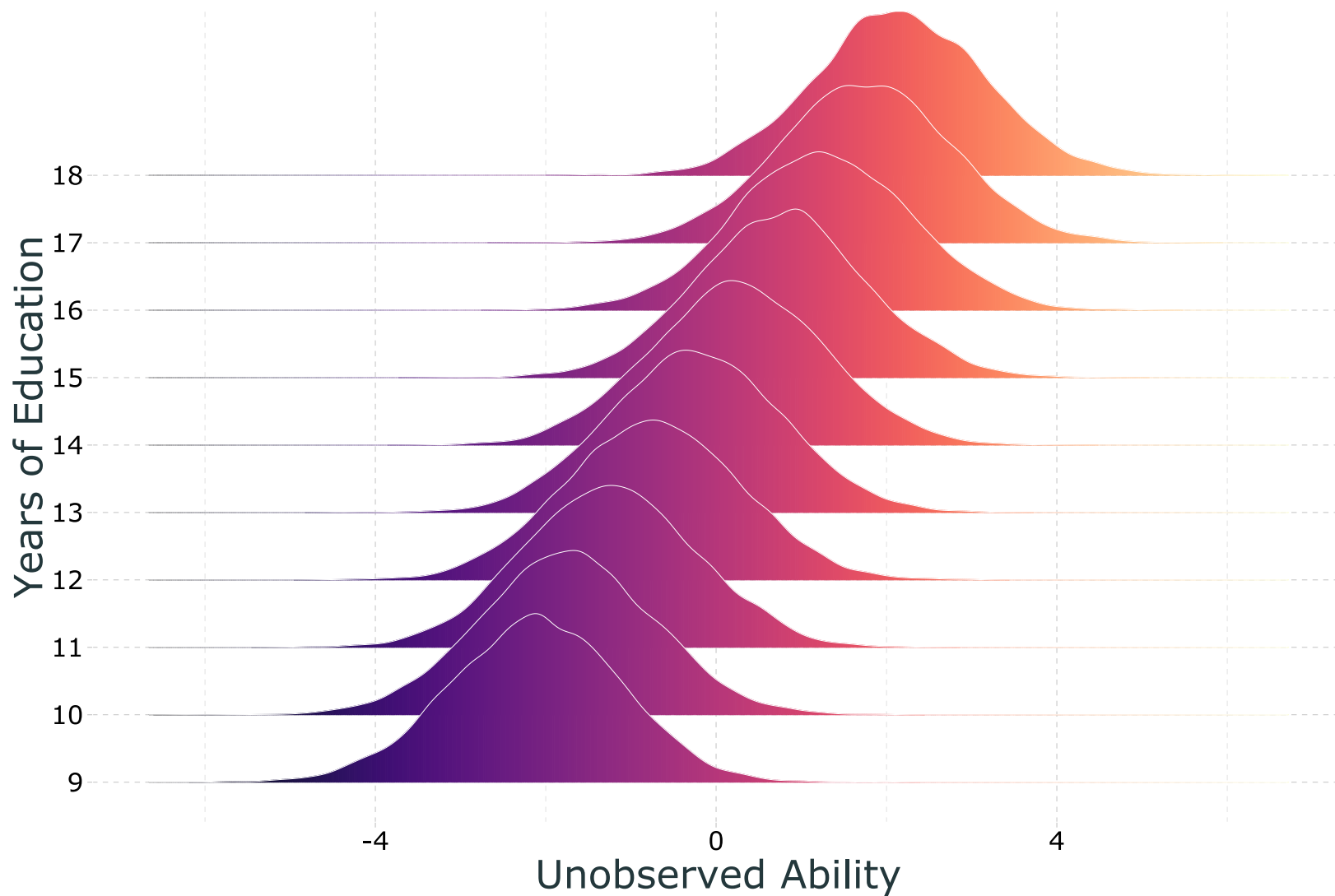
- $\mathbb{E}(u|\text{Education} = 12) = 0$  and  $\mathbb{E}(u|\text{Education} = 20) = 0$ .
- $\mathbb{E}(u|\text{Experience} = 0) = 0$  and  $\mathbb{E}(u|\text{Experience} = 40) = 0$ .
- **Do you believe this?**

Graphically...

Valid exogeneity, *i.e.*,  $\mathbb{E}(u \mid X) = 0$



Invalid exogeneity, *i.e.*,  $\mathbb{E}(u \mid X) \neq 0$





# Variance Matters, Too

# Why Variance Matters

Unbiasedness tells us that OLS gets it right, *on average*.

- But we can't tell whether our sample is "typical."

**Variance** tells us how far OLS can deviate from the population parameter.

- How tight is OLS centered on its expected value?

The smaller the variance, the closer OLS gets to the true population parameters *on any sample*.

- Given two unbiased estimators, we want the one with smaller variance.

# OLS Variance

To calculate the variance of OLS, we need:

1. The same four assumptions we made for unbiasedness.
2. **Homoskedasticity**
3. **Non-autocorrelation**

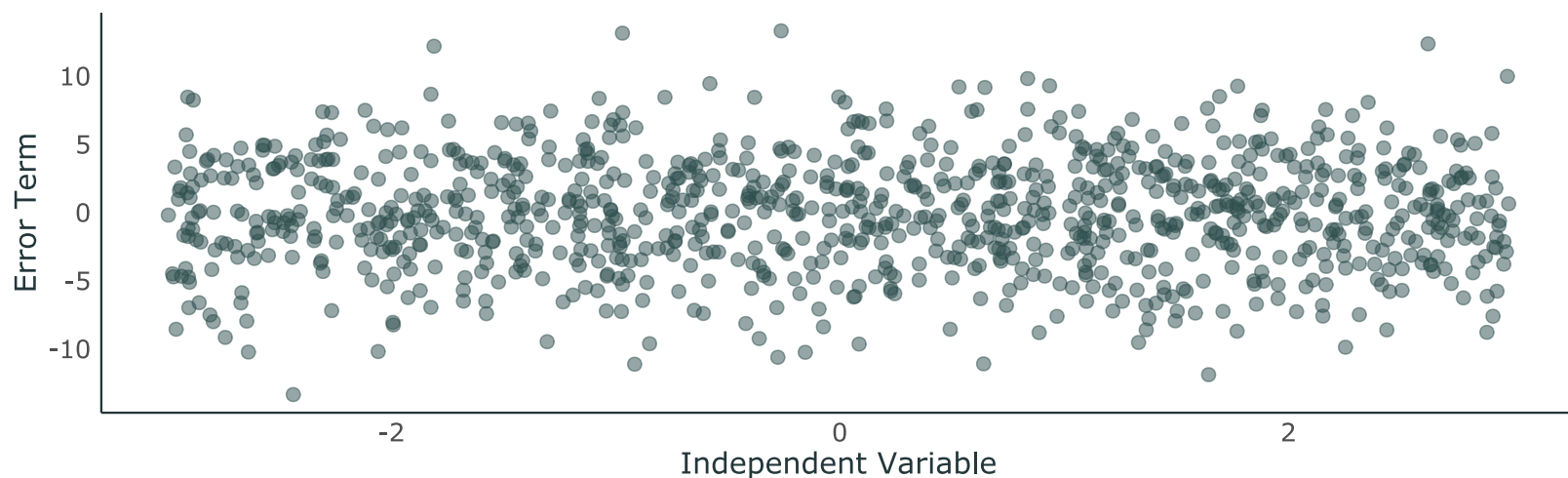
# Homoskedasticity

## Assumption

The error term has the same variance for each value of the independent variable:

$$\text{Var}(u|X) = \sigma^2.$$

## Example



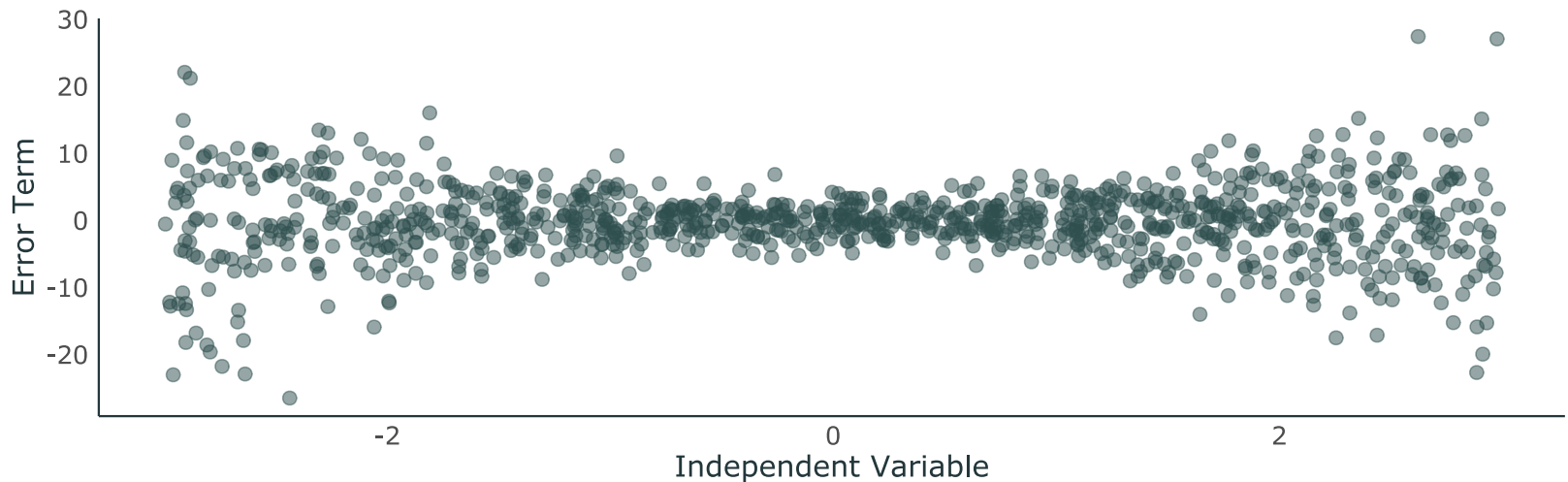
# Homoskedasticity

## Assumption

The error term has the same variance for each value of the independent variable:

$$\text{Var}(u|X) = \sigma^2.$$

## Violation: Heteroskedasticity



# Non-Autocorrelation

## Assumption

The population covariance between  $u_i$  and  $u_j$  is zero, meaning that any individual's error term is drawn independently of other error terms.

$$\begin{aligned}\text{Cov}(u_i, u_j) &= E[(u_i - \mu_u)(u_j - \mu_u)] \\ &= E[u_i u_j] = E[u_i]E[u_j] = 0, \text{ where } i \neq j\end{aligned}$$

- This implies no systematic association between error term values for any pair of individuals. The values of the error term should be independent of one another.
- If this assumption is not satisfied, OLS gives inefficient estimates.
- Example: The magnitude and the sign of disturbance term in one observation should not lead to a tendency of determining magnitude and the sign of the disturbance term in the next.

# OLS Variance

Variance of the slope estimator:

$$\text{Var}(\hat{\beta}_1) = \frac{\sigma^2}{\sum_{i=1}^n (X_i - \bar{X})^2}.$$

- As the error variance increases, the variance of the slope estimator increases.
- As the variation in  $X$  increases, the variance of the slope estimator decreases.
- Larger sample sizes exhibit more variation in  $X \implies \text{Var}(\hat{\beta}_1)$  falls as  $n$  rises.

# Gauss-Markov



# Gauss-Markov Theorem

OLS is the **Best Linear Unbiased Estimator (BLUE)** when:

1. **Linearity:** The population relationship is **linear in parameters** with an additive error term.
2. **Sample Variation:** There is variation in  $X$ .
3. **Exogeneity:** The  $X$  variable is **exogenous** (*i.e.*,  $\mathbb{E}(u|X) = 0$ ).
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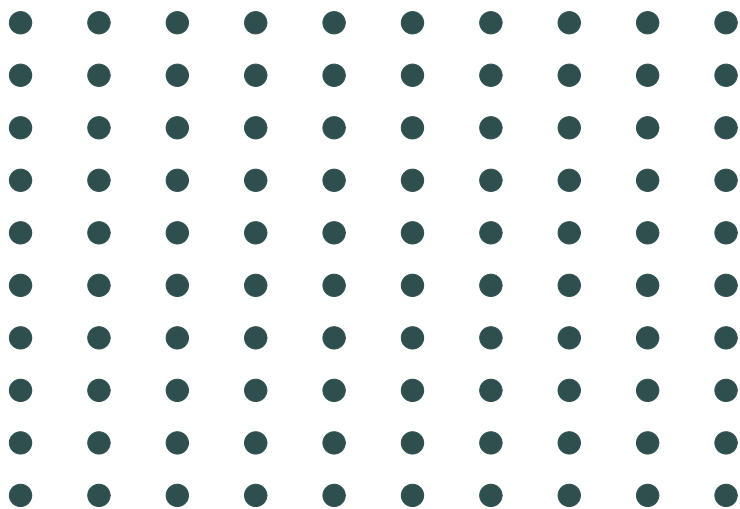
# Gauss-Markov Theorem

OLS is the **Best Linear Unbiased Estimator (BLUE)**

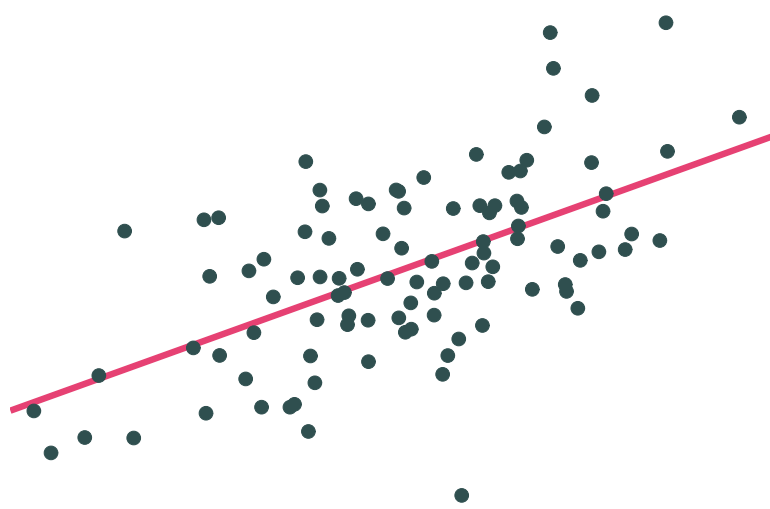
# Population vs. Sample, Revisited

# Population vs. Sample

**Question:** Why do we care about *population* vs. *sample*?



**Population**



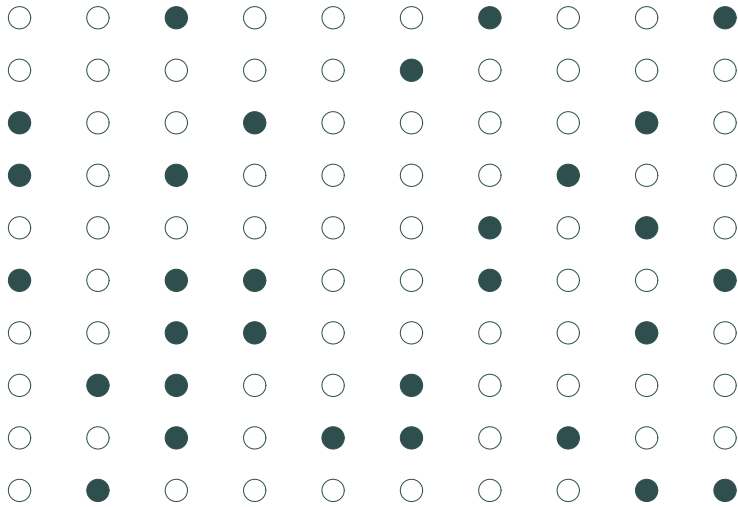
**Population relationship**

$$y_i = 2.53 + 0.57x_i + u_i$$

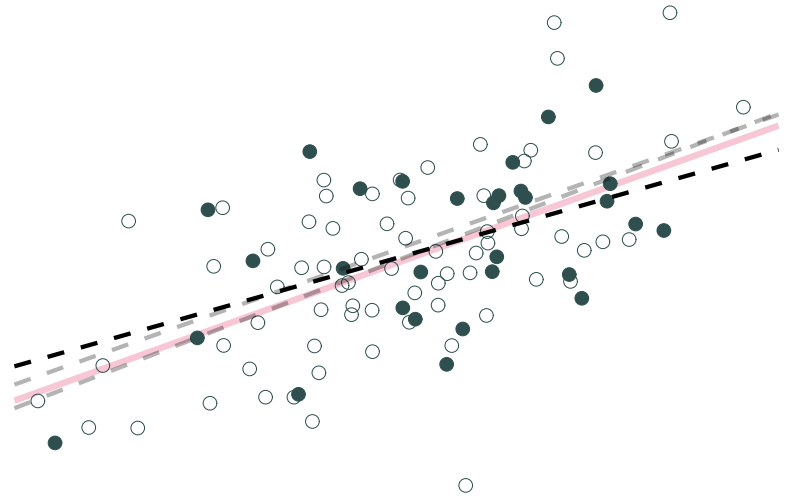
$$y_i = \beta_0 + \beta_1 x_i + u_i$$

# Population vs. Sample

**Question:** Why do we care about *population vs. sample*?



**Sample 3:** 30 random individuals



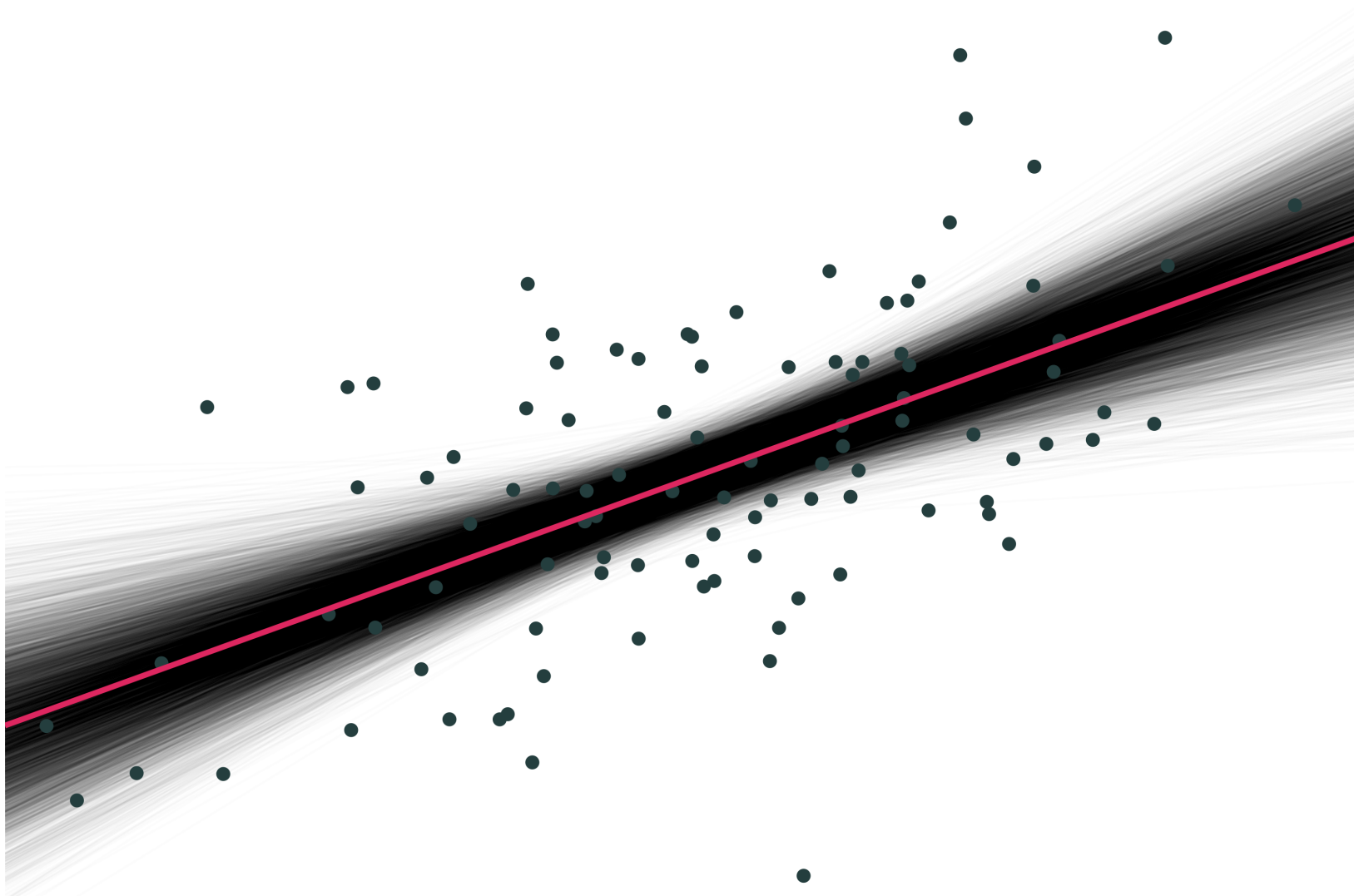
**Population relationship**

$$y_i = 2.53 + 0.57x_i + u_i$$

**Sample relationship**

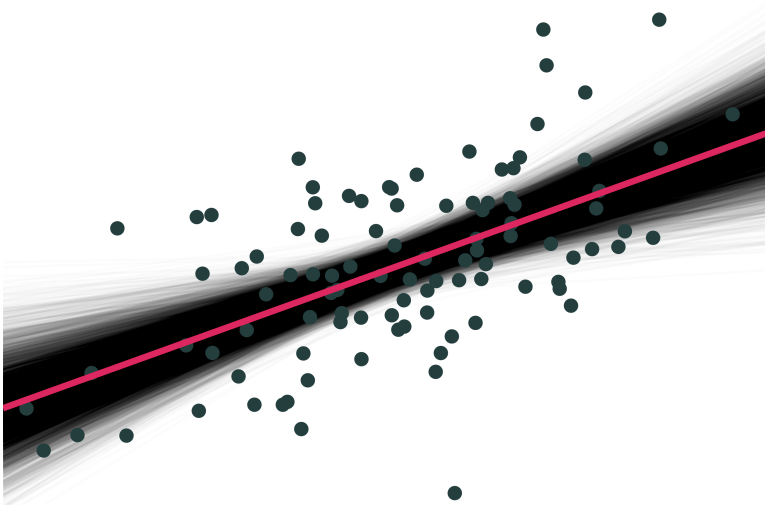
$$\hat{y}_i = 3.21 + 0.45x_i$$

Repeat **10,000 times** (Monte Carlo simulation).



# Population vs. Sample

**Question:** Why do we care about *population vs. sample*?



- On **average**, the regression lines match the population line nicely.
- However, **individual lines** (samples) can miss the mark.
- Differences between individual samples and the population create **uncertainty**.



# Population vs. Sample

**Question:** Why do we care about *population vs. sample*?

**Answer:** Uncertainty matters.

$\hat{\beta}_0$  and  $\hat{\beta}_1$  are random variables that depend on the random sample.

We can't tell if we have a "good" sample (similar to the population) or a "bad sample" (very different than the population).

Next time, we will leverage all six classical assumptions, including **normality**, to conduct hypothesis tests.